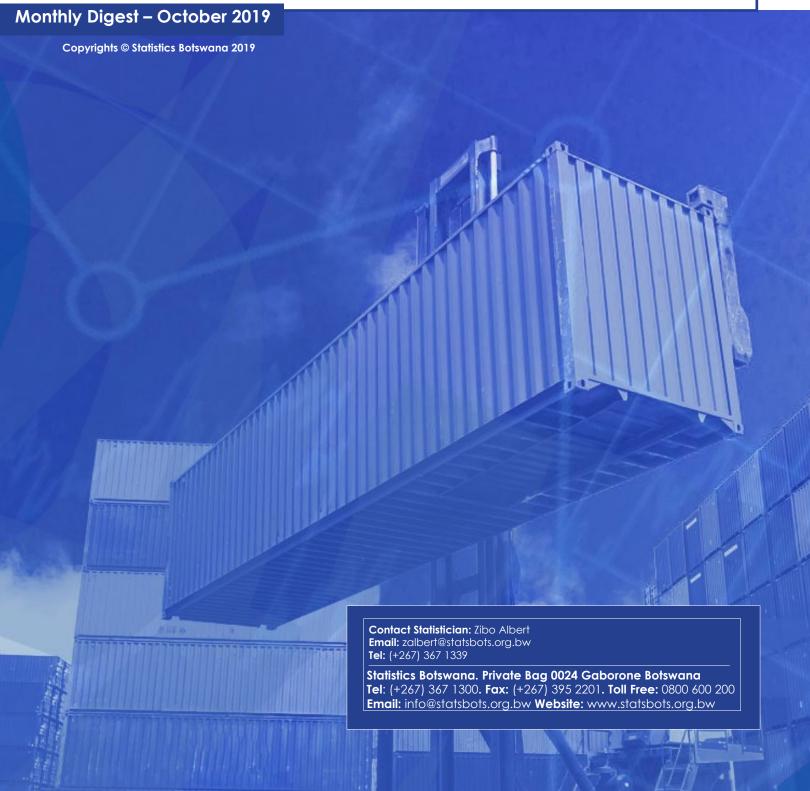


# INTERNATIONAL MERCHANDISE TRADE STATISTICS



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#### Preface

International merchandise trade statistics (IMTS) plays a pivotal role in many economies, Botswana included. It is an account of all transactions of merchandise between the compiling country and the rest of the world. The account measures the value and quantity of goods which add to or subtract from the stock of material resources of a country by entering (imports) or leaving (exports) its economic territory. As a result, international merchandise trade statistics remains one of the major contributing indicators of the performance of a country's economy and its competitiveness on the world market.

The monthly merchandise trade statistics are used extensively in the compilation of the country's national accounts and balance of payments. Furthermore, these statistics are used by government institutions when preparing for trade negotiations. Other stakeholders use IMTS for various purposes like academic and market research.

Changes in data for the corresponding months when comparing the current digest and the previous ones may be attributed to data from transactions which had deferred customs duty assessments. The data for transactions which had deferred customs duty assessments would only be available at a later stage after customs duty assessments have been completed.

International merchandise trade statistics uses the month during which the goods crossed the border as a reference period. The month during which the transaction is lodged with customs is used as a proxy for the month during which the goods crossed the border. As a result, data for transactions with late customs duty assessments will update data for the associated months during which they were first lodged with customs. For more information, contact the Directorate of Stakeholder Relations at 3671300. All Statistics Botswana publications are available on the website at www.statsbots.org.bw and at the Statistics Botswana Information Resource Centre (Head Office, Gaborone).

I sincerely thank all stakeholders involved in the formulation of this monthly digest, for their continued support and feedback, as we strive to serve users of our products and services.

Dr. Burton S. Mguni Statistician General December 2019

# **Executive Summary**

This International Merchandise Trade Statistics (IMTS) monthly report presents statistics on Botswana's total imports and exports of goods during October 2019.

During October 2019, Botswana's total imports were valued P5, 587.0 million, resulting in an increase of 3.8 percent compared to the revised September 2019 value of P 5, 383.4 million. Total exports for the current month were valued at P2, 161.9 million, registering a decrease of 49.3 percent from the revised September 2019 value of P4, 260.2 million.

Commodities that were imported mostly during October 2019 were led by Diamonds at 24.8 percent, followed by Food, Beverages & Tobacco at 14.6 percent, while Machinery & Electrical Equipment contributed 12.9 percent. Fuel imports accounted for 12.4 percent while Chemicals & Rubber Products imports represented 10.2 percent of total imports during October 2019. During the month under review, **SACU** as a region contributed 76.6 percent to total imports. Most of the imports from **SACU** came from South Africa followed by Namibia, accounting for 65.4 percent and 10.5 percent respectively. Imports from Asia and the European Union (EU) regions made contributions of 9.7 percent and 6.7 percent, respectively. Canada and **USA** contributed 4.5 percent and 1.2 percent of imports into Botswana respectively.

During the current month, Botswana exported Diamond accounting 79.2 percent of total exports. Machinery & Transport Equipment and Meat & Meat Products followed with 5.7 percent and 3.9 percent respectively. India and United Arab Emirates were the major destinations for Botswana exports, having received 28.8 percent and 18.7 percent respectively, of total exports during October 2019. Belgium and South Africa received 14.7 percent and 12.2 percent respectively.

#### 1.0 Total Trade

Total merchandise trade refers to imports, domestic exports, re-exports and trade balance. Discussions in this monthly digest are based on October 2019, which is also referred to as the current month or period under review.

#### 1.1 Data Revisions

Updates to the database are made on a monthly basis when monthly data files are uploaded into the system with additional information from previous months. Revisions are negligible in some cases while significant in others. The current digest carries revisions for July, August and September 2019 as presented in **Table A**. This table presents revised data comparing figures as at September 2019 Digest and the current situation.

Revisions for the three months in **Table A** were significant on the import side. September 2019 imports show a revision of 2.6 percent (P136.2 million) while August and July increased by 5.5 percent (P284.5 million) and 4.1 percent (P243.1 Million) respectively. Other revisions can be observed in **Table A**.

Table A: Data Revisions –July, August and September 2019 (Million Pula)

|   |        | As at Sep        | tember 20        | 19 Digest        | As at Oc         | tober 2019       | 9 Digest         |                  | Difference       | •                | Diffe            | erence as        | %                |
|---|--------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
|   | Period | Imports<br>(CIF) | Total<br>Exports | Trade<br>Balance |
|   | lul    | 5,896.0          | 2,658.9          | 3,237.1          | 6,139.2          | 2,658.9          | 3,480.2          | 243.1            | 0.0              | 243.1            | 4.1              | 0.0              | 7.5              |
| , | Aug    | 5,159.6          | 3,889.5          | (1,270.1)        | 5,444.1          | 3,898.7          | (1,545.3)        | 284.5            | 9.2              | (275.3)          | 5.5              | 0.2              | 21.7             |
| 5 | iep    | 5,247.1          | 4,250.6          | (996.4)          | 5,383.4          | 4,260.2          | (1,123.2)        | 136.3            | 9.6              | (126.8)          | 2.6              | 0.2              | 12.7             |

() Denotes negative numbers

### 1.2 Imports

Imports, which are valued **C**ost, Insurance & Freight (**CIF**), consist of the value of the goods, costs of transport, and the cost of insurance incurred to deliver such goods to the Customs territory of the importing country, but excludes customs or any other duties paid on arrival. The total imports of Botswana during October 2019, amounted to P5, 587.0 million recording an increase of 3.8 percent (P203.6 million) over the revised September 2019 value of P5, 383.4 million. Diamonds contributed significantly to the rise in total imports, showing a 9.5 percent (P120.5 million) increase, from the revised September 2019 figure of P1, 265.0 million to P1, 385.5 million during October 2019. Another recognisable surge was recorded for Vehicles & Transport Equipment, at 17.4 percent (P67.7 million) increase from P390.1 million in September 2019 to P457.8 million during the period under review. Imports of Food, Beverages & Tobacco went up by 5.0 percent (P38.4 million) from P774.8 million in September 2019 to P813.1 million in October of the same year.

Imports value for October 2019 compared to the same month in 2018 shows a drop of 25.9 percent (P1, 954.5 million) from P7, 541.5 million recorded in October 2018 to P5, 587.0 million registered in October 2019. This was mainly attributed to the fall in imports value of Diamonds from P2, 978.1 million during October 2018 to P1, 385.5 million in October 2019. Other commodities which contributed to the decreases are Fuel and Machinery & Electrical Equipment with decreases of 22.2 percent (P198.1 million) and 13.0 percent (P108.1 million) respectively.

### 1.3 Total Exports

Botswana's total exports were valued at P2, 161.9 million during October 2019, resulting in a drop of 49.3 percent (P2, 098.3 million) compared to the revised September 2019 value of P4, 260.2 million. The fall is mainly attributed to the 54.2 percent (P2, 026.6 million) decline in Diamonds exports during the current month compared to the value recorded for the previous month as indicated in **Table 2.2**. The other commodity group that registered a decrease is Salt & Soda Ash with a drop of 41.6 percent (P25.3 million) from P60.9 million during September 2019 to P35.6 million during the period under review.

Total exports value for October 2019 compared to October 2018 shows a fall of 65.2 percent (P4, 053.3 million) from P6, 215.2 million recorded in October 2018 to P2, 161.9 million during the period under review. The decline in total exports was mainly influenced by the decrease in Diamonds exports, having declined by 68.7 percent (P3, 764.8 million) from P5, 477.8 million recorded in October 2018 to P1, 712.9 million registered in October 2019. Vehicles & Transport Equipment recorded a decrease of 79.3 percent (P113.7 million) from P143.4 million in October 2018 to P29.7 million recorded during the month under review. Machinery & Electrical Equipment also recorded a fall of 36.5 percent (P71.2 million) from P195.0 million in October 2018 to P123.9 million recorded during the current month.

#### 1.4 Trade Balance

During October 2019 Botswana registered a trade deficit of P3, 425.1.

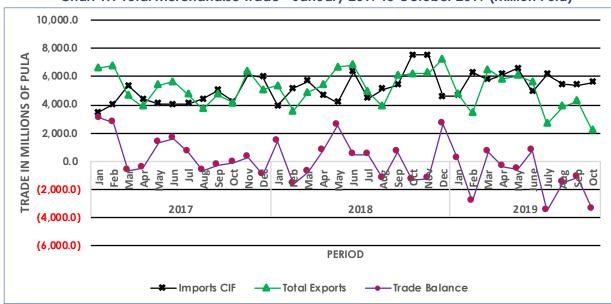


Chart 1.1 Total Merchandise Trade - January 2017 to October 2019 (Million Pula)

# 2.0 Trade By Principal Commodity Groups

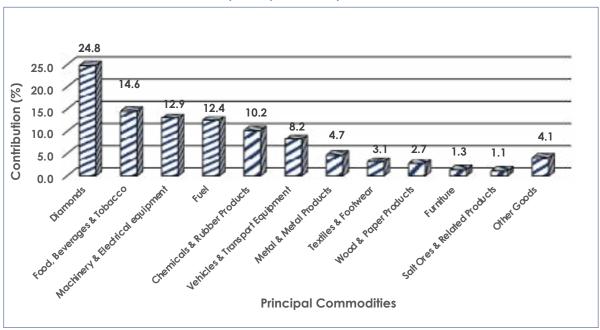
Principal commodity groups refer to groups of related commodities put together to form major groups. Commodities forming a group may be of related chapters or commodities, for example, 'Metals & Metal Products' combines metals and their associated products; 'Vehicles & Transport Equipment' combines vehicles and other equipment used for transport purposes.

In an instance where it becomes a challenge to come up with further groups of related chapters or commodities, the commodities are grouped together under the general category called 'Other'. This occurs when commodity group's contribution to the total remain minimal.

#### 2.1 Principal Imports

During October 2019, Botswana received total imports amounting to P5, 587.0 million. Diamonds contributed the most to the total imports, at 24.8 percent (P1, 385.5 million) followed by Food, Beverages & Tobacco and Machinery & Electrical Equipment at 14.6 percent (P813.1 million) and 12.9 percent (P722.2 million) respectively. Fuel contributed 12.4 percent (P693.3 million) while Chemicals & Rubber Products contributed 10.2 percent (P569.2 million) to total imports during the month under review. Contributions made by other commodities are shown in Table 2.1 (refer to 5.0 Annexure) and on Chart 2.1

Chart 2.1: Principal Imports Composition – October 2019



Note: Other Goods include all other goods not specified in Table 2.1

#### 2.2 Principal Exports

Total exports from Botswana during October 2019 were valued at P2, 161.9 million, with 79.2 percent (P1, 712.9 million) attributed to Diamonds. Machinery & Electrical Equipment contributed 5.7 percent (P123.9 million) followed by Meat & Meat Products with 3.9 percent (P84.0 million). Salt & Soda Ash and Gold exports contributed 1.6 percent each, at values of P35.6 million and P33.8 million respectively. Contributions made by other commodities are shown in Table 2.2 and on Chart 2.2.

Vehicles & Transport Salt & Soda Ash 1.6% Equipment **Meat & Meat Products** Other Goods 1.4% Gold 3.9% 6.6% Machinery & Electrical **Equipment** 5.7% Diamonds 79.2%

Chart 2.2: Principal Exports Composition – October 2019

Note: Other Goods include all other goods not specified in Table 2.2

Direction of trade presents IMTS by the countries and regions that traded with Botswana during a particular period. Thus direction of trade is presented by last known destination for exports and country of origin for imports. Major trading partners are considered individually, while smaller trading partners are grouped together under a general category. Data by major trading partner countries, regions and principal commodity groups for imports and exports, during October 2019 appear in Table 3.1A and Table 3.2A, respectively. Table 3.1B (imports) and Table 3.2B (exports) show percentage distributions for major sources and destinations, respectively, by principal commodity groups during the same month.

# 3.1 Imports by Major Trading Partner Countries and Regions

During October 2019, the Southern African Customs Union (SACU) supplied imports representing 76.6 percent (P 4, 278.2 million). The top most imported commodity group from the SACU region was Food, Beverages & Tobacco, with a contribution of 18.2 percent (P777.2 million), followed by Diamonds with 17.9 percent (P765.8 million) of total imports from the region (Table 3.1A and Table 3.1B). Fuel, Machinery & Electrical Equipment and Chemicals & Rubber Products made contributions of 14.9 percent (P638.2 million), 11.5 percent (P491.6 million) and 10.4 percent (P443.6 million) respectively to total imports from SACU during October 2019.

South Africa was the largest source of imports within the SACU region, with a contribution of 65.4 percent (P3, 652.9 million) to total imports during the month under review. Food, Beverages & Tobacco and Fuel were the top most imported commodities from South Africa, with contributions of 20.8 percent (P759.6 million) and 16.1 percent (P588.1 million) respectively to total imports from that country.

Imports valued at P544.6 million, representing 9.7 percent of total imports during the month under review, were sourced from Asia. The main commodities imported from the region were Diamonds and Machinery & Electrical Equipment with contributions of 28.9 percent (P157.5 million) and 17.7 percent (P96.4 million) respectively, of total imports from the region during October 2019. Chemicals & Rubber Products and Vehicles & Transport Equipment made contributions of 14.9 percent (P81.1 million) and 13.9 percent (P75.6 million) respectively, of total imports from the region.

India and China were the main sources of imports from Asia, having supplied 3.1 percent (P175.7 million) and 2.4 percent (P132.2 million) respectively, of total imports during October 2019.

The European Union (EU) supplied imports valued at P372.5 million, accounting for 6.7 percent of total imports during October 2019. Belgium and the United Kingdom were the main sources of imports from the EU, having contributed 3.0 percent (P165.4 million) and 1.3 percent (P70.6 million) in that order, to total imports during the month under review.

During October 2019, Canada supplied 4.5 percent (P250.5 million) of total imports to Botswana. Most of the imports from Canada were unsorted Diamonds at 98.9 percent (P247.7 million) of total imports from that country. Other sources of imports can be observed in tables 3.1A and 3.1B.

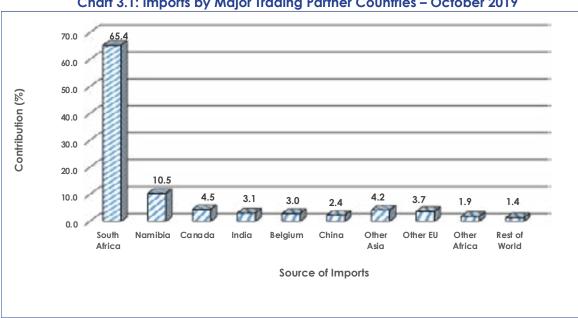


Chart 3.1: Imports by Major Trading Partner Countries – October 2019

#### 3.2 Exports by Major Trading Partner Countries and Regions

During October 2019, Asia was the major destination for Botswana exports having received 61.0 percent (P1, 318.6 million) of total exports. India and the United Arab Emirates (UAE) received 28.8 percent (P623.4 million) and 18.7 percent (P405.1 million) respectively, of total exports during the month under review. Israel and Hong Kong received 8.2 percent (P178.2 million) and 3.8 percent (P83.2 million) of the monthly total. The most exported commodity group to Asia was Diamonds at 99.8 percent (P1, 315.5 million) of total exports to the region, as seen in Table 3.2A and Table 3.2B.

The EU received exports were valued at P376.5million, representing 17.4 percent of total exports during October 2019. Belgium received most exports destined for EU, acquiring 14.7 percent (P317.5 million) of total exports during the reporting period. The Netherlands followed with 2.5 percent (P54.4 million) of total exports during the month under review.

The SACU region received exports valued at P290.4 million, accounting for 13.4 percent of total exports. South Africa and Namibia received 12.2 percent (P264.2 million) and 1.2 percent (P25.1 million) respectively, of total exports during the period under review. Machinery & Electrical Equipment group was the main commodity group exported to the SACU region, at 37.9 percent (P110.0 million) of all goods destined to the customs union. Meat and Meat Products contributed 9.1 percent (P26.4 million) to total exports destined to SACU region during the period under consideration.

During October 2019, Switzerland and Unites States of America (**USA**) received 2.5 percent (P54.1 million) and 2.2 percent (P47.4 million) of total exports respectively. Exports to Switzerland consisted mainly of Gold at 62.4 percent and Diamonds at 36.8 percent of total exports to the country. Exports to the US were mainly Diamonds at 99.6 percent of total exports received by the country during the month under review.

Other destinations for exports can be observed in Tables 3.2 A and 3.2 B.

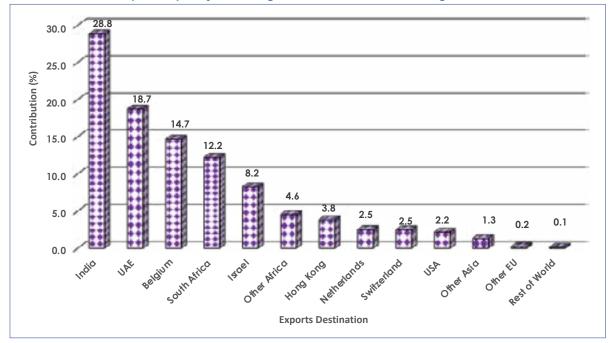


Chart 3.2: Exports by Major Trading Partner Countries and Regions – October 2019

## 4.0 Imports and Exports by Mode of Transport

In compilation of international merchandise trade statistics, mode of transport refers to the method of transport used for the carriage of goods in and out of the country. The mode of transport that are predominantly used in Botswana for international merchandise trade are Air, Road and Rail. **Table B** presents statistics relating to mode of transport while **Chart 4.0** gives the graphical illustration.

During October 2019, Imports amounting to P3, 563.0 million, representing 63.8 percent of total imports reached the country by Road. Air and Rail transport accounted for 24.5 percent (P1, 368.0 million) and 11.7 percent (P654.7 million) respectively.

Total exports valued at P1, 786.6 million, accounting for 82.6 percent left the country by Air. Road transport accounted for 16.5 percent (P356.0 million) of total exports during the month under review.

Table B: Imports and Total Exports by Mode of Transport – October 2019 (Million Pula)

| Flow Type         | Imp     | ort   | Total Exports |       |  |  |
|-------------------|---------|-------|---------------|-------|--|--|
| Mode of Transport | Value   | %     | Value         | %     |  |  |
| Rail Transport    | 654.7   | 11.7  | 18.4          | 0.9   |  |  |
| Road Transport    | 3,563.0 | 63.8  | 356.0         | 16.5  |  |  |
| Air Transport     | 1,368.0 | 24.5  | 1,786.6       | 82.6  |  |  |
| Other Modes       | 1.3     | 0.0   | 0.8           | 0.0   |  |  |
| Total             | 5,587.0 | 100.0 | 2,161.9       | 100.0 |  |  |

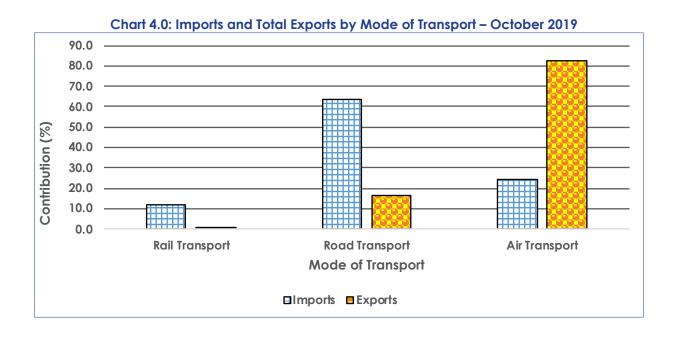


Table 1.0: Total Merchandise Trade – January 2017 to October 2019 (Million Pula)

| Period \ Indicators | Imports CIF | Imports FOB | Freight | Insurance | Domestic Exports | Re-Exports | Total Exports | Trade Balance |
|---------------------|-------------|-------------|---------|-----------|------------------|------------|---------------|---------------|
| Jan_2017            | 3,459.5     | 3,296.4     | 161.7   | 1.4       | 6,388.4          | 202.8      | 6,591.2       | 3,131.7       |
| Feb                 | 4,042.7     | 3,869.1     | 172.6   | 1.0       | 6,751.8          | 11.2       | 6,763.0       | 2,720.3       |
| Mar                 | 5,329.9     | 5,106.4     | 220.9   | 2.6       | 4,511.6          | 117.4      | 4,629.0       | (700.9)       |
| Q1                  | 12,832.1    | 12,271.8    | 555.3   | 5.1       | 17,651.8         | 331.3      | 17,983.2      | 5,151.0       |
| Apr                 | 4,390.6     | 4,236.6     | 152.7   | 1.3       | 3,891.6          | 0.1        | 3,891.6       | (498.9)       |
| May                 | 4,086.2     | 3,923.6     | 161.3   | 1.3       | 5,410.5          | 0.5        | 5,411.0       | 1,324.9       |
| Jun                 | 4,027.4     | 3,870.1     | 156.2   | 1.1       | 5,629.4          | 0.2        | 5,629.6       | 1,602.2       |
| Q2                  | 12,504.1    | 12,030.3    | 470.1   | 3.7       | 14,931.5         | 0.7        | 14,932.2      | 2,428.1       |
| Jul                 | 4,083.9     | 3,910.9     | 171.9   | 1.1       | 4,751.8          | 0.4        | 4,752.2       | 668.3         |
| Aug                 | 4,418.5     | 4,240.2     | 177.3   | 1.0       | 3,701.5          | 1.9        | 3,703.4       | (715.2)       |
| Sep                 | 5,032.5     | 4,836.0     | 195.6   | 1.0       | 4,752.7          | 1.8        | 4,754.5       | (278.0)       |
| Q3                  | 13,534.9    | 12,987.1    | 544.8   | 3.0       | 13,206.0         | 4.0        | 13,210.0      | (324.9)       |
| Oct                 | 4,227.1     | 4,018.4     | 207.1   | 1.6       | 4,103.9          | 5.1        | 4,109.1       | (118.1)       |
| Nov                 | 6,155.5     | 5,925.9     | 228.6   | 1.0       | 6,386.3          | 4.7        | 6,391.0       | 235.5         |
| Dec                 | 5,961.6     | 5,748.1     | 212.0   | 1.5       | 5,044.4          | 3.2        | 5,047.6       | (914.0)       |
| Q4                  | 16,344.3    | 15,692.4    | 647.8   | 4.1       | 15,534.7         | 13.0       | 15,547.7      | (796.6)       |
| Total_2017          | 55,215.4    | 52,981.5    | 2,218.0 | 15.9      | 61,324.0         | 349.1      | 61,673.1      | 6,457.7       |
| Jan_2018            | 3,939.5     | 3,755.2     | 183.4   | 0.9       | 5,363.8          | 0.1        | 5,363.9       | 1,424.3       |
| Feb                 | 5,147.9     | 4,954.1     | 192.6   | 1.2       | 3,533.5          | 1.3        | 3,534.8       | (1,613.0)     |
| Mar                 | 5,671.0     | 5,463.1     | 206.7   | 1.2       | 4,893.5          | 2.9        | 4,896.4       | (774.6)       |
| Q1                  | 14,758.4    | 14,172.4    | 582.8   | 3.3       | 13,790.8         | 4.3        | 13,795.1      | (963.3)       |
| Apr                 | 4,674.8     | 4,492.9     | 180.9   | 1.0       | 5,407.2          | 1.6        | 5,408.8       | 734.0         |
| May                 | 4,143.3     | 3,937.0     | 205.3   | 1.0       | 6,663.5          | 8.2        | 6,671.7       | 2,528.4       |
| Jun                 | 6,347.8     | 6,146.8     | 200.2   | 0.8       | 6,788.8          | 0.0        | 6,788.9       | 441.1         |
| Q2                  | 15,165.8    | 14,576.7    | 586.3   | 2.8       | 18,859.5         | 9.8        | 18,869.3      | 3,703.5       |
| Jul                 | 4,463.5     | 4,271.6     | 190.9   | 1.0       | 4,909.4          | 1.5        | 4,910.9       | 447.3         |
| Aug                 | 5,087.4     | 4,861.7     | 224.6   | 1.0       | 3,863.8          | 0.2        | 3,863.9       | (1,223.5)     |
| Sep                 | 5,392.1     | 5,169.9     | 220.7   | 1.6       | 6,057.4          | 0.5        | 6,057.8       | 665.7         |
| Q3                  | 14,943.0    | 14,303.2    | 636.2   | 3.6       | 14,830.6         | 2.1        | 14,832.7      | (110.4)       |
| Oct                 | 7,541.5     | 7,295.0     | 245.1   | 1.4       | 6,212.9          | 2.3        | 6,215.2       | (1,326.3)     |
| Nov                 | 7,499.3     | 7,238.4     | 258.7   | 2.2       | 6,232.1          | 0.7        | 6,232.9       | (1,266.4)     |
| Dec                 | 4,609.5     | 4,378.0     | 230.4   | 1.1       | 7,221.2          | 0.0        | 7,221.3       | 2,611.8       |
| Q4                  | 19,650.3    | 18,911.4    | 734.2   | 4.7       | 19,666.3         | 3.0        | 19,669.4      | 19.0          |
| Total_2018          | 64,517.6    | 61,963.7    | 2,539.5 | 14.5      | 67,147.2         | 19.3       | 67,166.5      | 2,648.9       |
| Jan_2019            | 4,656.7     | 4,432.3     | 223.1   | 1.3       | 4,786.0          | 0.0        | 4,786.0       | 129.3         |
| Feb                 | 6,281.7     | 6,076.1     | 204.4   | 1.2       | 3,409.6          | 4.1        | 3,413.7       | (2,868.0)     |
| Mar                 | 5,793.9     | 5,578.0     | 215.0   | 0.9       | 6,463.1          | 0.1        | 6,463.2       | 669.2         |
| Q1                  | 16,732.3    | 16,086.4    | 642.5   | 3.5       | 14,658.7         | 4.1        | 14,662.8      | (2,069.5)     |
| Apr                 | 6,146.0     | 5,934.8     | 209.2   | 2.0       | 5,790.7          | 5.2        | 5,795.8       | (350.2)       |
| May                 | 6,587.9     | 6,358.9     | 227.9   | 1.0       | 6,041.0          | 5.6        | 6,046.6       | (541.3)       |
| June                | 4,944.9     | 4,701.5     | 242.5   | 0.9       | 5,643.0          | 9.9        | 5,652.9       | 708.0         |
| Q2                  | 17,678.8    | 16,995.2    | 679.6   | 4.0       | 17,474.6         | 20.7       | 17,495.3      | (183.5)       |
| July                | 6,139.2     | 5,892.0     | 245.6   | 1.5       | 2,658.5          | 0.4        | 2,658.9       | (3,480.2)     |
| Aug                 | 5,444.1     | 5,200.4     | 241.7   | 1.9       | 3,898.5          | 0.2        | 3,898.7       | (1,545.3)     |
| Sep                 | 5,383.4     | 5,152.6     | 229.8   | 1.0       | 4,258.5          | 1.7        | 4,260.2       | (1,123.2)     |
| Q3                  | 16,966.6    | 16,245.1    | 717.1   | 4.4       | 10,815.5         | 2.3        | 10,817.8      | (6,148.8)     |
| Oct                 | 5,587.0     | 5,355.2     | 230.7   | 1.1       | 2,161.9          | 0.0        | 2,161.9       | (3,425.1)     |

Table 2.1: Principal Imports Commodity Groups – January 2017 to October 2019 (Million Pula)

| 10010 2.11     |                                |          |                              | IIIIOdii | , 0.00    | po ou.                                 | loury 2                   | .017 10 (                       |                        | 2017 (                               |                          | J.a.        |             |
|----------------|--------------------------------|----------|------------------------------|----------|-----------|--|---------------------------|---------------------------------|------------------------|--------------------------------------|--------------------------|-------------|-------------|
| Period \ HS    | Chemicals &<br>Rubber Products | Diamonds | Food, Beverages<br>& Tobacco | Fuel     | Furniture | Machinery &<br>Electrical<br>Equipment | Metal & Metal<br>Products | Salt Ores &<br>Related Products | Textiles &<br>Footwear | Vehicles &<br>Transport<br>Equipment | Wood & Paper<br>Products | Other Goods | Total Goods |
| Jan_2017       | 322.9                          | 707.2    | 543.1                        | 677.5    | 33.8      | 489.4                                  | 155.5                     | 28.9                            | 97.1                   | 211.2                                | 97.5                     | 95.4        | 3,459.5     |
| Feb            | 400.3                          | 885.6    | 552.5                        | 563.0    | 56.1      | 603.0                                  | 238.4                     | 46.8                            | 152.7                  | 277.1                                | 115.8                    | 151.5       | 4,042.7     |
| Mar            | 333.4                          | 1,789.9  | 583.5                        | 808.7    | 48.4      | 709.7                                  | 168.5                     | 33.0                            | 180.6                  | 413.4                                | 102.4                    | 158.5       | 5,329.9     |
| Q1             | 1,056.6                        | 3,382.7  | 1,679.1                      | 2,049.2  | 138.2     | 1,802.1                                | 562.4                     | 108.7                           | 430.3                  | 901.7                                | 315.7                    | 405.4       | 12,832.1    |
| Apr            | 322.9                          | 1,590.5  | 466.1                        | 593.6    | 41.5      | 529.5                                  | 171.5                     | 42.0                            | 105.4                  | 318.5                                | 89.4                     | 119.9       | 4,390.6     |
| May            | 423.5                          | 1,139.3  | 528.5                        | 559.8    | 53.3      | 487.2                                  | 189.1                     | 40.6                            | 133.0                  | 286.3                                | 104.2                    | 141.4       | 4,086.2     |
| Jun            | 350.8                          | 1,256.3  | 516.1                        | 527.2    | 48.1      | 465.7                                  | 185.3                     | 37.4                            | 85.7                   | 275.5                                | 97.8                     | 181.4       | 4,027.4     |
| Q2             | 1,097.2                        | 3,986.1  | 1,510.6                      | 1,680.6  | 142.9     | 1,482.4                                | 545.9                     | 119.9                           | 324.0                  | 880.3                                | 291.4                    | 442.7       | 12,504.1    |
| Jul            | 393.0                          | 1,000.4  | 530.4                        | 571.3    | 50.7      | 555.4                                  | 220.7                     | 49.4                            | 130.4                  | 290.7                                | 112.8                    | 178.7       | 4,083.9     |
| Aug            | 1,081.6                        | 514.1    | 573.5                        | 627.4    | 65.2      | 594.4                                  | 209.3                     | 43.5                            | 152.6                  | 267.1                                | 131.6                    | 158.3       | 4,418.5     |
| Sep            | 489.9                          | 1,500.2  | 603.2                        | 589.4    | 52.1      | 716.3                                  | 215.4                     | 45.4                            | 134.1                  | 390.0                                | 125.1                    | 171.5       | 5,032.5     |
| Q3             | 1,964.5                        | 3,014.8  | 1,707.0                      | 1,788.2  | 168.0     | 1,866.1                                | 645.4                     | 138.3                           | 417.1                  | 947.7                                | 369.5                    | 508.5       | 13,534.9    |
| Oct            | 536.3                          | 303.9    | 630.9                        | 608.9    | 61.4      | 693.6                                  | 241.7                     | 39.2                            | 172.7                  | 617.2                                | 135.4                    | 186.0       | 4,227.1     |
| Nov            | 543.1                          | 1,992.4  | 737.1                        | 787.7    | 73.5      | 741.9                                  | 265.1                     | 52.7                            | 178.9                  | 414.9                                | 160.7                    | 207.5       | 6,155.5     |
| Dec            | 483.0                          | 1,738.9  | 693.2                        | 1,185.1  | 67.6      | 665.9                                  | 218.6                     | 43.2                            | 128.3                  | 403.4                                | 138.7                    | 195.7       | 5,961.6     |
| Q4             | 1,562.4                        | 4,035.2  | 2,061.2                      | 2,581.7  | 202.4     | 2,101.4                                | 725.4                     | 135.1                           | 479.9                  | 1,435.4                              | 434.9                    | 589.3       | 16,344.3    |
| Total_2017     | 5,680.7                        | 14,418.8 | 6,957.9                      | 8,099.7  | 651.6     | 7,252.0                                | 2,479.0                   | 502.0                           | 1,651.3                | 4,165.2                              | 1,411.5                  | 1,945.8     | 55,215.4    |
| Jan_2018       | 396.2                          | 779.0    | 628.6                        | 643.7    | 35.2      | 617.1                                  | 159.4                     | 42.1                            | 85.3                   | 293.6                                | 110.6                    | 148.7       | 3,939.5     |
| Feb            | 425.4                          | 1,597.8  | 619.9                        | 606.1    | 60.0      | 681.9                                  | 215.7                     | 34.1                            | 128.2                  | 473.5                                | 123.1                    | 182.2       | 5,147.9     |
| Mar            | 431.4                          | 1,904.0  | 661.2                        | 676.1    | 67.9      | 707.6                                  | 230.6                     | 48.3                            | 157.2                  | 478.7                                | 138.9                    | 169.2       | 5,671.0     |
| Q1             | 1,253.0                        | 4,280.8  | 1,909.8                      | 1,925.8  | 163.1     | 2,006.6                                | 605.7                     | 124.5                           | 370.7                  | 1,245.8                              | 372.6                    | 500.1       | 14,758.4    |
| Apr            | 403.2                          | 1,424.3  | 564.1                        | 614.0    | 60.6      | 548.9                                  | 207.7                     | 40.3                            | 139.0                  | 362.0                                | 118.6                    | 192.0       | 4,674.8     |
| May            | 494.0                          | 426.2    | 695.6                        | 691.3    | 61.4      | 663.9                                  | 241.4                     | 54.0                            | 123.3                  | 362.3                                | 142.0                    | 187.9       | 4,143.3     |
| Jun            | 439.5                          | 2,726.4  | 595.2                        | 654.7    | 69.7      | 661.7                                  | 274.2                     | 45.2                            | 126.8                  | 484.5                                | 111.8                    | 158.1       | 6,347.8     |
| Q2             | 1,336.7                        | 4,577.0  | 1,854.8                      | 1,960.0  | 191.7     | 1,874.4                                | 723.3                     | 139.5                           | 389.1                  | 1,208.8                              | 372.4                    | 538.0       | 15,165.8    |
| Jul            | 447.6                          | 986.8    | 590.5                        | 665.4    | 50.4      | 607.4                                  | 227.5                     | 38.3                            | 134.4                  | 412.0                                | 117.9                    | 185.3       | 4,463.5     |
| Aug            | 507.5                          | 1,016.1  | 676.3                        | 728.8    | 68.9      | 772.5                                  | 260.4                     | 45.7                            | 158.7                  | 484.0                                | 117.3                    | 251.3       | 5,087.4     |
| Sep            | 494.8                          | 1,372.7  | 656.0                        | 756.2    | 67.0      | 871.1                                  | 257.1                     | 63.5                            | 163.9                  | 380.8                                | 138.6                    | 170.6       | 5,392.1     |
| Q3             | 1,449.8                        | 3,375.6  | 1,922.8                      | 2,150.4  | 186.2     | 2,250.9                                | 745.0                     | 147.5                           | 457.0                  | 1,276.9                              | 373.7                    | 607.3       | 14,943.0    |
| Oct            | 604.6                          | 2,978.1  | 756.6                        | 891.4    | 81.8      | 830.3                                  | 272.5                     | 63.8                            | 211.5                  | 510.0                                | 158.2                    | 182.6       | 7,541.5     |
| Nov            | 601.6                          | 2,766.1  | 829.9                        | 844.9    | 85.2      | 849.5                                  | 338.5                     | 65.8                            | 218.8                  | 535.1                                | 153.8                    | 210.1       | 7,499.3     |
| Dec            | 478.8                          | 370.2    | 641.1                        | 741.1    | 61.2      | 618.7                                  | 225.0                     | 48.6                            | 141.4                  | 532.0                                | 148.1                    | 603.3       | 4,609.5     |
| Q4             | 1,685.0                        | 6,114.5  | 2,227.6                      | 2,477.4  | 228.2     | 2,298.6                                | 836.0                     | 178.3                           | 571.7                  | 1,577.2                              | 460.0                    | 995.9       | 19,650.3    |
| Total_2018     | 5,724.5                        | 18,347.8 | 7,914.9                      | 8,513.6  | 769.2     | 8,430.6                                | 2,910.0                   | 589.8                           | 1,788.6                | 5,308.6                              | 1,578.8                  | 2,641.3     | 64,517.6    |
| Jan 2019       | 441.6                          | 800.3    | 690.8                        | 589.9    | 47.3      | 614.5                                  | 240.1                     | 50.9                            | 95.8                   | 763.6                                | 103.3                    | 218.7       | 4,656.7     |
| Feb            | 501.4                          | 2,535.5  | 633.7                        | 536.4    | 56.8      | 634.0                                  | 268.3                     | 47.4                            | 137.5                  | 647.7                                | 119.6                    | 163.4       | 6,281.7     |
| Mar            | 482.4                          | 2,019.9  | 699.1                        | 586.7    | 66.9      | 725.7                                  | 306.2                     | 52.4                            | 161.1                  | 378.8                                | 129.3                    | 185.5       | 5,793.9     |
| Q1             | 1,425.5                        | 5,355.6  | 2,023.5                      | 1,713.0  | 171.0     | 1,974.2                                | 814.6                     | 150.8                           | 394.3                  | 1,790.1                              | 352.2                    | 567.6       | 16,732.3    |
| Apr            | 424.3                          | 2,315.3  | 604.4                        | 603.2    | 62.0      | 717.1                                  | 359.9                     | 51.4                            | 126.4                  | 609.7                                | 120.4                    | 152.1       | 6,146.0     |
| May            | 503.9                          | 2,355.8  | 678.1                        | 655.6    | 61.2      | 693.4                                  | 316.5                     | 65.8                            | 117.1                  | 788.3                                | 139.5                    | 212.7       | 6,587.9     |
| ,              | 491.6                          | 789.7    | 653.8                        | 906.7    | 58.1      | 773.1                                  | 437.4                     | 56.9                            | 99.4                   | 386.0                                | 129.6                    | 162.7       | 4,944.9     |
| June           |                                |          |                              |          |           |  |                           |                                 | 342.9                  |                                      |                          |             |             |
| Q2             | 1,419.8                        | 5,460.7  | 1,936.3                      | 2,165.5  | 181.3     | 2,183.6                                | 1,113.7                   | 174.1                           |                        | 1,783.9                              | 389.4                    | 527.5       | 17,678.8    |
| July           | 530.5                          | 1,671.6  | 700.1                        | 947.1    | 71.5      | 739.7                                  | 301.3                     | 66.0                            | 134.4                  | 508.6                                | 127.5                    | 340.9       | 6,139.2     |
| Aug            | 551.2                          | 1,010.4  | 806.0                        | 938.9    | 71.3      | 779.1                                  | 276.4                     | 65.1                            | 139.5                  | 437.4                                | 157.3                    | 211.5       | 5,444.1     |
| Sep            | 558.2                          | 1,265.0  | 774.8                        | 696.6    | 63.9      | 820.7                                  | 252.3                     | 59.5                            | 163.0                  | 390.1                                | 147.5                    | 191.9       | 5,383.4     |
| Q3             | 1,639.9                        | 3,947.0  | 2,280.9                      | 2,582.6  | 206.6     | 2,339.5                                | 830.0                     | 190.6                           | 436.9                  | 1,336.1                              | 432.2                    | 744.2       | 16,966.6    |
| Oct            | 569.2                          | 1,385.5  | 813.1                        | 693.3    | 74.4      | 722.2                                  | 261.1                     | 59.7                            | 171.1                  | 457.8                                | 150.5                    | 229.1       | 5,587.0     |
| % Distribution |                                |          |                              |          |           | <u>.</u>                               |                           |                                 |                        |                                      | = :                      |             |             |
| 2017           | 10.3                           | 26.1     | 12.6                         | 14.7     | 1.2       | 13.1                                   | 4.5                       | 0.9                             | 3.0                    | 7.5                                  | 2.6                      | 3.5         | 100.0       |
| 2018           | 8.9                            | 28.4     | 12.3                         | 13.2     | 1.2       | 13.1                                   | 4.5                       | 0.9                             | 2.8                    | 8.2                                  | 2.4                      | 4.1         | 100.0       |
| Sep_19         | 10.4                           | 23.5     | 14.4                         | 12.9     | 1.2       | 15.2                                   | 4.7                       | 1.1                             | 3.0                    | 7.2                                  | 2.7                      | 3.6         | 100.0       |
| Oct_19         | 10.2                           | 24.8     | 14.6                         | 12.4     | 1.3       | 12.9                                   | 4.7                       | 1.1                             | 3.1                    | 8.2                                  | 2.7                      | 4.1         | 100.0       |

Table 2.2: Principal Export Commodity Groups – January 2017 to October 2019 (Million Pula)

| Tubic 2.2.          | · | ar Export |       | oun, c        | лоорз                    | Jano                                   | , 2011                  | 10 00.                           | ODCI 20            | (,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | on rola                              | ,           |             |
|---------------------|---|-----------|-------|---------------|--------------------------|--|-------------------------|----------------------------------|--------------------|-------------------------------------|--------------------------------------|-------------|-------------|
| Period \ Indicators | Copper &<br>Nickel                      | Diamonds  | Gold  | Hides & Skins | Iron & Steel<br>Products | Machinery<br>& Electrical<br>Equipment | Meat & Meat<br>Products | Plastic &<br>Plastic<br>Products | Salf & Soda<br>Ash | Textiles                            | Vehicles &<br>Transport<br>Equipment | Other Goods | Total Goods |
| Jan_2017            | 1.1                                     | 5,924.3   | 30.1  | 2.6           | 8.6                      | 209.9                                  | 31.8                    | 13.9                             | 79.5               | 12.5                                | 225.5                                | 51.2        | 6,591.2     |
| Feb                 | 1.1                                     | 6,348.5   | 7.8   | 2.8           | 17.1                     | 181.6                                  | 17.8                    | 17.4                             | 64.8               | 17.8                                | 34.1                                 | 52.2        | 6,763.0     |
| Mar                 | 0.2                                     | 4,256.6   | 34.1  | 4.5           | 10.4                     | 136.8                                  | 34.3                    | 21.6                             | 35.9               | 12.3                                | 25.2                                 | 57.1        | 4,629.0     |
| Q1                  | 2.4                                     | 16,529.4  | 72.0  | 9.9           | 36.1                     | 528.4                                  | 84.0                    | 53.0                             | 180.2              | 42.6                                | 284.8                                | 160.4       | 17,983.2    |
| Apr                 | 3.4                                     | 3,556.1   | 28.3  | 2.2           | 14.1                     | 95.8                                   | 45.0                    | 9.4                              | 41.2               | 14.4                                | 25.8                                 | 56.1        | 3,891.6     |
| May                 | 6.5                                     | 4,965.7   | 29.6  | 3.9           | 9.1                      | 119.5                                  | 61.1                    | 19.4                             | 30.0               | 13.1                                | 87.6                                 | 65.5        | 5,411.0     |
| Jun                 | 5.1                                     | 5,160.8   | 28.3  | 3.8           | 12.8                     | 192.8                                  | 88.6                    | 26.6                             | 32.5               | 13.0                                | 14.3                                 | 51.0        | 5,629.6     |
| Q2                  | 15.0                                    | 13,682.6  | 86.1  | 9.9           | 35.9                     | 408.0                                  | 194.8                   | 55.3                             | 103.7              | 40.5                                | 127.6                                | 172.7       | 14,932.2    |
| Jul                 | 9.2                                     | 4,251.1   | 45.3  | 4.0           | 15.9                     | 134.3                                  | 105.8                   | 27.4                             | 64.7               | 14.6                                | 22.9                                 | 57.0        | 4,752.2     |
| Aug                 | 1.6                                     | 3,246.3   | 36.4  | 3.3           | 11.7                     | 119.9                                  | 104.0                   | 15.5                             | 56.9               | 13.7                                | 32.9                                 | 61.1        | 3,703.4     |
| Sep                 | 3.5                                     | 4,224.2   | 39.1  | 1.7           | 14.5                     | 138.8                                  | 121.1                   | 20.4                             | 78.8               | 17.7                                | 21.0                                 | 73.7        | 4,754.5     |
| Q3                  | 14.3                                    | 11,721.5  | 120.8 | 9.0           | 42.1                     | 393.0                                  | 330.9                   | 63.4                             | 200.4              | 46.0                                | 76.8                                 | 191.8       | 13,210.0    |
| Oct                 | 4.6                                     | 3,607.5   | 16.0  | 3.0           | 15.0                     | 182.0                                  | 91.7                    | 20.4                             | 47.6               | 17.9                                | 27.4                                 | 76.1        | 4,109.1     |
| Nov                 | 3.2                                     | 5,747.1   | 41.1  | 3.0           | 29.1                     | 226.1                                  | 127.6                   | 24.6                             | 52.0               | 18.1                                | 21.4                                 | 97.7        | 6,391.0     |
| Dec                 | 1.5                                     | 4,615.8   | 36.1  | 2.8           | 10.5                     | 113.5                                  | 58.5                    | 13.6                             | 58.2               | 17.1                                | 39.6                                 | 80.3        | 5,047.6     |
| Q4                  | 9.2                                     | 13,970.4  | 93.2  | 8.8           | 54.5                     | 521.5                                  | 277.8                   | 58.7                             | 157.8              | 53.1                                | 88.3                                 | 254.2       | 15,547.7    |
| Total_2017          | 40.9                                    | 55,904.0  | 372.2 | 37.7          | 168.6                    | 1,850.9                                | 887.5                   | 230.3                            | 642.1              | 182.2                               | 577.5                                | 779.2       | 61,673.1    |
| Jan_2018            | 1.5                                     | 4,959.7   | 17.2  | 2.2           | 13.1                     | 114.5                                  | 54.9                    | 22.6                             | 67.1               | 15.7                                | 29.0                                 | 66.4        | 5,363.9     |
| Feb                 | 3.8                                     | 2,993.2   | 29.7  | 2.8           | 14.8                     | 177.5                                  | 88.0                    | 17.3                             | 65.7               | 17.2                                | 53.9                                 | 71.0        | 3,534.8     |
| Mar                 | 0.8                                     | 4,391.8   | 37.9  | 3.2           | 21.0                     | 151.5                                  | 8.08                    | 22.7                             | 57.4               | 21.5                                | 38.1                                 | 89.7        | 4,896.4     |
| Q1                  | 6.1                                     | 12,344.7  | 84.8  | 8.3           | 48.9                     | 443.4                                  | 203.7                   | 62.5                             | 190.1              | 54.4                                | 121.0                                | 227.1       | 13,795.1    |
| Apr                 | 0.3                                     | 4,916.1   | 49.6  | 2.9           | 13.3                     | 127.5                                  | 60.4                    | 20.7                             | 55.0               | 18.6                                | 50.0                                 | 94.4        | 5,408.8     |
| May                 | 4.3                                     | 6,059.7   | 42.1  | 2.2           | 13.1                     | 187.8                                  | 75.7                    | 24.9                             | 63.9               | 24.6                                | 43.1                                 | 130.4       | 6,671.7     |
| Jun                 | 14.8                                    | 6,277.5   | 41.8  | 2.3           | 12.8                     | 114.4                                  | 141.2                   | 20.8                             | 33.9               | 18.2                                | 34.1                                 | 77.1        | 6,788.9     |
| Q2                  | 19.3                                    | 17,253.3  | 133.5 | 7.5           | 39.1                     | 429.6                                  | 277.4                   | 66.4                             | 152.7              | 61.4                                | 127.1                                | 301.9       | 18,869.3    |
| Jul                 | 12.0                                    | 4,437.4   | 42.4  | 1.8           | 10.5                     | 137.9                                  | 75.1                    | 11.9                             | 62.5               | 16.1                                | 24.4                                 | 79.1        | 4,910.9     |
| Aug                 | 7.3                                     | 3,256.0   | 43.9  | 1.6           | 12.7                     | 185.1                                  | 120.2                   | 23.9                             | 64.4               | 14.8                                | 28.7                                 | 105.2       | 3,863.9     |
| Sep                 | 16.0                                    | 5,297.9   | 28.2  | 0.8           | 9.1                      | 231.7                                  | 79.4                    | 22.1                             | 240.5              | 19.4                                | 30.4                                 | 82.2        | 6,057.8     |
| Q3                  | 35.3                                    | 12,991.4  | 114.4 | 4.2           | 32.4                     | 554.7                                  | 274.7                   | 57.9                             | 367.4              | 50.3                                | 83.4                                 | 266.6       | 14,832.7    |
| Oct                 | 8.0                                     | 5,477.8   | 37.0  | 1.5           | 15.3                     | 195.0                                  | 62.1                    | 33.0                             | 64.5               | 23.4                                | 143.4                                | 154.2       | 6,215.2     |
| Nov                 | 8.0                                     | 5,596.6   | 44.0  | 0.6           | 12.2                     | 194.7                                  | 66.4                    | 18.1                             | 58.5               | 26.0                                | 98.7                                 | 116.3       | 6,232.9     |
| Dec                 | 1.8                                     | 6,747.4   | 37.6  | 0.5           | 8.9                      | 120.2                                  | 86.0                    | 8.7                              | 51.8               | 18.3                                | 35.2                                 | 104.8       | 7,221.3     |
| Q4                  | 10.6                                    | 17,821.7  | 118.6 | 2.5           | 36.4                     | 509.9                                  | 214.5                   | 59.8                             | 174.8              | 67.8                                | 277.4                                | 375.3       | 19,669.4    |
| Total_2018          | 71.4                                    | 60,411.1  | 451.3 | 22.5          | 156.8                    | 1,937.7                                | 970.4                   | 246.7                            | 885.1              | 233.8                               | 608.9                                | 1,170.9     | 67,166.5    |
| Jan_2019            | 0.1                                     | 4,414.8   | 32.6  | 0.1           | 9.6                      | 66.1                                   | 32.3                    | 8.1                              | 53.4               | 13.6                                | 23.2                                 | 132.1       | 4,786.0     |
| Feb                 | 0.2                                     | 3,052.5   | 32.2  | 0.2           | 12.7                     | 109.0                                  | 39.3                    | 9.8                              | 44.6               | 14.2                                | 19.5                                 | 79.3        | 3,413.7     |
| Mar                 | 0.3                                     | 6,052.0   | 28.5  | 0.2           | 12.1                     | 152.0                                  | 21.4                    | 13.5                             | 54.5               | 13.1                                | 44.0                                 | 71.8        | 6,463.2     |
| Q1                  | 0.6                                     | 13,519.3  | 93.3  | 0.5           | 34.4                     | 327.1                                  | 93.0                    | 31.4                             | 152.5              | 40.9                                | 86.7                                 | 283.1       | 14,662.8    |
| Apr                 | 0.1                                     | 5,388.5   | 39.5  | 1.0           | 12.0                     | 132.5                                  | 41.7                    | 14.1                             | 42.8               | 13.8                                | 30.8                                 | 79.0        | 5,795.8     |
| May                 | 0.1                                     | 5,554.2   | 29.2  | 0.2           | 19.5                     | 140.7                                  | 75.5                    | 20.2                             | 55.8               | 12.2                                | 24.8                                 | 114.2       | 6,046.6     |
| June                | 0.1                                     | 5,145.2   | 57.0  | 0.1           | 16.9                     | 137.4                                  | 101.0                   | 13.5                             | 30.4               | 11.6                                | 31.8                                 | 108.0       | 5,652.9     |
| Q2                  | 0.3                                     | 16,087.8  | 125.7 | 1.3           | 48.3                     | 410.7                                  | 218.2                   | 47.7                             | 129.0              | 37.6                                | 87.4                                 | 301.3       | 17,495.3    |
| July                | 1.0                                     | 2,253.2   | 22.8  | 0.1           | 11.0                     | 129.9                                  | 58.0                    | 14.0                             | 56.3               | 10.2                                | 23.5                                 | 79.2        | 2,658.9     |
| Aug                 | 0.2                                     | 3,420.0   | 51.1  | 0.3           | 17.1                     | 158.3                                  | 61.9                    | 16.0                             | 46.1               | 12.8                                | 30.9                                 | 84.0        | 3,898.7     |
| Sep                 | 0.1                                     | 3,739.5   | 45.7  | 0.8           | 20.4                     | 148.5                                  | 89.2                    | 17.8                             | 60.9               | 12.9                                | 41.1                                 | 83.1        | 4,260.2     |
| Q3                  | 1.3                                     | 9,412.7   | 119.6 | 1.2           | 48.5                     | 436.6                                  | 209.2                   | 47.7                             | 163.3              | 35.9                                | 95.5                                 | 246.3       | 10,817.8    |
| Oct                 | 0.2                                     | 1,712.9   | 33.8  | 1.5           | 20.3                     | 123.9                                  | 84.0                    | 21.1                             | 35.6               | 11.7                                | 29.7                                 | 87.2        | 2,161.9     |
| % Distribution      |   |           |       |               |                          |  |                         |                                  |                    |                                     |                                      |             |             |
| 2017                | 0.1                                     | 90.6      | 0.6   | 0.1           | 0.3                      | 3.0                                    | 1.4                     | 0.4                              | 1.0                | 0.3                                 | 0.9                                  | 1.3         | 100.0       |
| 2018                | 0.1                                     | 89.9      | 0.7   | 0.0           | 0.2                      | 2.9                                    | 1.4                     | 0.4                              | 1.3                | 0.3                                 | 0.9                                  | 1.7         | 100.0       |
| Sep_19              | 0.0                                     | 87.8      | 1.1   | 0.0           | 0.5                      | 3.5                                    | 2.1                     | 0.4                              | 1.4                | 0.3                                 | 1.0                                  | 2.0         | 100.0       |
| Oct_19              | 0.0                                     | 79.2      | 1.6   | 0.1           | 0.9                      | 5.7                                    | 3.9                     | 1.0                              | 1.6                | 0.5                                 | 1.4                                  | 4.0         | 100.0       |
|                     |   |           |       |               |                          |  |                         |                                  |                    |                                     |                                      |             |             |

Table 2.3: Diamonds Trade – January 2017 to October 2019 (Million Pula)

| Flow Type           |          |          | Impo     | orts     |          |          |          |          | Total E  | cports . |          |          |
|---------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Period \ Indicators | 71021000 | 71022100 | 71022900 | 71023100 | 71023900 | Total    | 71021000 | 71022100 | 71022900 | 71023100 | 71023900 | Total    |
| Jan_2017            | 538.2    | 0.0      | 0.0      | 138.4    | 30.7     | 707.2    | 0.0      | 24.2     | 0.0      | 5,778.2  | 121.9    | 5,924.3  |
| Feb                 | 0.0      | 0.1      | 0.0      | 871.5    | 14.0     | 885.6    | 6.6      | 20.6     | 0.0      | 5,997.4  | 323.9    | 6,348.5  |
| Mar                 | 296.2    | 4.4      | 0.0      | 1,410.9  | 78.4     | 1,789.9  | 3.9      | 12.7     | 0.0      | 3,665.6  | 574.4    | 4,256.6  |
| Q1                  | 834.4    | 4.5      | 0.0      | 2,420.7  | 123.1    | 3,382.7  | 10.5     | 57.6     | 0.0      | 15,441.2 | 1,020.2  | 16,529.4 |
| Apr                 | 654.5    | 511.5    | 0.0      | 314.8    | 109.7    | 1,590.5  | 0.0      | 29.2     | 0.0      | 3,131.2  | 395.8    | 3,556.1  |
| May                 | 0.0      | 0.0      | 0.0      | 927.6    | 211.7    | 1,139.3  | 20.4     | 270.2    | 0.0      | 4,215.8  | 459.4    | 4,965.7  |
| Jun                 | 974.3    | 0.1      | 0.0      | 97.0     | 184.9    | 1,256.3  | 0.0      | 209.0    | 0.0      | 4,582.9  | 368.9    | 5,160.8  |
| Q2                  | 1,628.8  | 511.6    | 0.0      | 1,339.3  | 506.3    | 3,986.1  | 20.4     | 508.3    | 0.0      | 11,929.9 | 1,224.1  | 13,682.6 |
| Jul                 | 334.2    | 0.0      | 0.0      | 515.4    | 150.9    | 1,000.4  | 0.0      | 204.9    | 0.0      | 3,365.1  | 681.0    | 4,251.1  |
| Aug                 | 311.4    | 0.1      | 0.0      | 71.0     | 131.7    | 514.1    | 0.0      | 128.3    | 0.0      | 2,621.9  | 496.0    | 3,246.3  |
| Sep                 | 0.1      | 1.4      | 0.0      | 1,395.2  | 103.4    | 1,500.2  | 0.0      | 13.7     | 0.0      | 3,718.4  | 492.1    | 4,224.2  |
| Q3                  | 645.8    | 1.5      | 0.0      | 1,981.6  | 385.9    | 3,014.8  | 0.0      | 347.0    | 0.0      | 9,705.4  | 1,669.2  | 11,721.5 |
| Oct                 | 0.0      | 0.0      | 0.0      | 81.6     | 222.3    | 303.9    | 0.0      | 196.5    | 0.0      | 2,936.3  | 474.7    | 3,607.5  |
| Nov                 | 747.7    | 0.7      | 0.0      | 1,072.7  | 171.2    | 1,992.4  | 0.0      | 133.9    | 0.0      | 5,001.9  | 611.2    | 5,747.1  |
| Dec                 | 567.2    | 0.0      | 0.0      | 1,089.9  | 81.8     | 1,738.9  | 0.0      | 5.7      | 0.0      | 4,020.6  | 589.5    | 4,615.8  |
| Q4                  | 1,315.0  | 0.7      | 0.0      | 2,244.3  | 475.3    | 4,035.2  | 0.0      | 336.1    | 0.0      | 11,958.8 | 1,675.5  | 13,970.4 |
| Total_2017          | 4,423.9  | 518.3    | 0.0      | 7,985.9  | 1,490.6  | 14,418.8 | 30.9     | 1,248.9  | 0.0      | 49,035.3 | 5,588.9  | 55,904.0 |
| Jan_2018            | 495.1    | 0.0      | 0.0      | 175.1    | 108.7    | 779.0    | 0.0      | 1.5      | 0.0      | 4,753.3  | 204.9    | 4,959.7  |
| Feb                 | 314.3    | 1.4      | 0.0      | 1,119.0  | 163.1    | 1,597.8  | 0.0      | 3.8      | 0.0      | 2,442.0  | 547.4    | 2,993.2  |
| Mar                 | 189.6    | 0.5      | 0.0      | 1,613.6  | 100.4    | 1,904.0  | 117.8    | 5.3      | 0.0      | 3,639.2  | 629.6    | 4,391.8  |
| Q1                  | 998.9    | 1.9      | 0.0      | 2,907.7  | 372.3    | 4,280.8  | 117.8    | 10.5     | 0.0      | 10,834.5 | 1,381.9  | 12,344.7 |
| Apr                 | 232.6    | 0.0      | 0.0      | 1,058.1  | 133.6    | 1,424.3  | 0.0      | 3.7      | 0.0      | 4,443.3  | 469.1    | 4,916.1  |
| May                 | 0.0      | 0.0      | 0.0      | 128.6    | 297.5    | 426.2    | 2.9      | 2.6      | 0.0      | 5,115.1  | 939.1    | 6,059.7  |
| Jun                 | 991.7    | 0.2      | 0.0      | 1,295.7  | 438.9    | 2,726.4  | 1.3      | 7.6      | 0.0      | 5,461.5  | 807.2    | 6,277.5  |
| Q2                  | 1,224.3  | 0.2      | 0.0      | 2,482.3  | 870.0    | 4,577.0  | 4.2      | 13.8     | 0.0      | 15,019.9 | 2,215.4  | 17,253.3 |
| Jul                 | 633.0    | 2.2      | 0.0      | 242.6    | 109.0    | 986.8    | 0.0      | 8.1      | 0.0      | 3,650.0  | 779.3    | 4,437.4  |
| Aug                 | 721.3    | 0.0      | 0.0      | 149.8    | 145.0    | 1,016.1  | 0.0      | 0.0      | 0.0      | 2,343.0  | 913.0    | 3,256.0  |
| Sep                 | 227.1    | 0.0      | 0.0      | 892.6    | 253.0    | 1,372.7  | 0.2      | 10.0     | 0.0      | 4,636.5  | 651.3    | 5,297.9  |
| Q3                  | 1,581.4  | 2.2      | 0.0      | 1,285.0  | 507.0    | 3,375.6  | 0.2      | 18.0     | 0.0      | 10,629.6 | 2,343.5  | 12,991.4 |
| Oct                 | 205.7    | 0.0      | 0.0      | 2,316.4  | 456.0    | 2,978.1  | 5.9      | 8.7      | 0.0      | 4,609.6  | 853.6    | 5,477.8  |
| Nov                 | 1,241.9  | 0.8      | 0.0      | 1,169.4  | 354.0    | 2,766.1  | 0.0      | 13.1     | 0.0      | 4,492.7  | 1,090.7  | 5,596.6  |
| Dec                 | 0.0      | 0.1      | 0.0      | 119.0    | 251.2    | 370.2    | 0.0      | 19.7     | 0.0      | 5,922.3  | 805.4    | 6,747.4  |
| Q4                  | 1,447.6  | 0.8      | 0.0      | 3,604.8  | 1,061.2  | 6,114.5  | 5.9      | 41.5     | 0.0      | 15,024.6 | 2,749.7  | 17,821.7 |
| Total_2018          | 5,252.2  | 5.3      | 0.0      | 10,279.8 | 2,810.5  | 18,347.8 | 128.1    | 83.9     | 0.0      | 51,508.6 | 8,690.5  | 60,411.1 |
| Jan_2019            | 196.0    | 2.6      | 0.0      | 293.7    | 308.0    | 800.3    | 0.0      | 3.6      | 0.0      | 3,968.4  | 442.9    | 4,414.8  |
| Feb                 | 1,130.0  | 2.5      | 0.0      | 984.1    | 418.9    | 2,535.5  | 1.1      | 6.3      | 0.0      | 2,205.8  | 839.3    | 3,052.5  |
| Mar                 | 290.2    | 0.0      | 0.0      | 1,287.1  | 442.5    | 2,019.9  | 0.0      | 13.6     | 0.0      | 5,124.9  | 913.5    | 6,052.0  |
| Q1                  | 1,616.2  | 5.1      | 0.0      | 2,564.9  | 1,169.4  | 5,355.6  | 1.1      | 23.5     | 0.0      | 11,299.1 | 2,195.7  | 13,519.3 |
| Apr                 | 358.2    | 0.0      | 0.0      | 867.6    | 1,089.4  | 2,315.3  | 0.0      | 6.8      | 0.0      | 4,574.0  | 807.7    | 5,388.5  |
| May                 | 1,297.7  | 0.0      | 0.0      | 506.8    | 551.3    | 2,355.8  | 0.3      | 26.6     | 0.0      | 4,718.2  | 809.1    | 5,554.2  |
| June                | 0.0      | 0.0      | 0.0      | 353.7    | 435.9    | 789.7    | 0.0      | 7.5      | 0.0      | 4,076.8  | 1,060.9  | 5,145.2  |
| Q2                  | 1,655.9  | 0.0      | 0.0      | 1,728.1  | 2,076.7  | 5,460.7  | 0.3      | 41.0     | 0.0      | 13,369.0 | 2,677.6  | 16,087.8 |
| July                | 542.3    | 1.8      | 0.0      | 892.5    | 235.0    | 1,671.6  | 0.3      | 2.0      | 0.0      | 1,483.6  | 767.3    | 2,253.2  |
| Aug                 | 184.8    | 0.2      | 0.9      | 598.1    | 226.4    | 1,010.4  | 0.0      | 5.4      | 0.0      | 2,840.2  | 574.4    | 3,420.0  |
| Sep                 | 223.5    | 0.0      | 0.0      | 929.4    | 112.1    | 1,265.0  | 0.0      | 4.9      | 0.0      | 2,520.5  | 1,214.2  | 3,739.5  |
| Q3                  | 950.6    | 2.0      | 0.9      | 2,420.0  | 573.5    | 3,947.0  | 0.3      | 12.3     | 0.0      | 6,844.2  | 2,555.9  | 9,412.7  |
| Oct                 | 247.7    | 0.0      | 0.0      | 1,041.7  | 96.0     | 1,385.5  | 0.0      | 0.1      | 0.0      | 1,438.2  | 274.7    | 1,712.9  |
| Note:               |          |          |          |          |          |          |          |          |          |          |          |          |

#### Note:

<sup>71021000::</sup>Unsorted diamonds

<sup>71022100:</sup>Industrial diamonds unworked or simply sawn, cleaved or bruited 71022900:Industrial diamonds, not mounted or set, NES

<sup>71023100:</sup>Non-industrial diamonds unworked or simply sawn, cleaved or bruited

<sup>71023900:</sup>Non-industrial diamonds, not mounted or set NES HS: Harmonised System Code; NES: Not Elsewhere Specified

Table 3.1A: Total Imports by Country, Region and Principal Import Commodity Groups – October 2019 (Million Pula)

| (Million Fold)     |                                   |          |                                 |       |           |  |                              |                                    |                        |                                      |                             |             |             |
|--------------------|-----------------------------------|----------|---------------------------------|-------|-----------|--|------------------------------|------------------------------------|------------------------|--------------------------------------|-----------------------------|-------------|-------------|
| Partner \ HS       | Chemicals<br>& Rubber<br>Products | Diamonds | Food,<br>Beverages &<br>Tobacco | Fuel  | Furniture | Machinery<br>& Electrical<br>Equipment | Metal &<br>Metal<br>Products | Salt Ores<br>& Related<br>Products | Textiles &<br>Footwear | Vehicles &<br>Transport<br>Equipment | Wood &<br>Paper<br>Products | Other Goods | Total Goods |
| South Africa       | 412.8                             | 255.4    | 759.6                           | 588.1 | 65.6      | 489.0                                  | 219.5                        | 56.5                               | 149.9                  | 347.1                                | 130.2                       | 179.2       | 3,652.9     |
| Namibia            | 0.2                               | 510.4    | 14.2                            | 50.1  | 0.0       | 2.5                                    | 0.7                          | 3.0                                | 0.0                    | 2.9                                  | 0.0                         | 0.4         | 584.5       |
| Swaziland          | 30.6                              | 0.0      | 3.3                             | 0.0   | 0.0       | 0.0                                    | 0.0                          | 0.0                                | 0.4                    | 0.1                                  | 2.2                         | 0.0         | 36.6        |
| Lesotho            | 0.0                               | 0.0      | 0.0                             | 0.0   | 0.0       | 0.0                                    | 0.0                          | 0.0                                | 4.3                    | 0.0                                  | 0.0                         | 0.0         | 4.3         |
| SACU               | 443.6                             | 765.8    | 777.2                           | 638.2 | 65.6      | 491.6                                  | 220.2                        | 59.5                               | 154.5                  | 350.1                                | 132.4                       | 179.6       | 4,278.2     |
| Zambia             | 0.0                               | 0.0      | 12.4                            | 0.0   | 0.0       | 3.3                                    | 11.2                         | 0.0                                | 0.6                    | 1.4                                  | 0.0                         | 0.0         | 28.9        |
| Zimbabwe           | 1.1                               | 0.0      | 10.6                            | 0.1   | 0.4       | 0.2                                    | 2.7                          | 0.2                                | 0.1                    | 0.2                                  | 6.0                         | 0.2         | 21.8        |
| Other SADC         | 0.2                               | 1.9      | 3.3                             | 0.4   | 0.0       | 0.8                                    | 0.0                          | 0.0                                | 0.0                    | 1.0                                  | 0.0                         | 0.0         | 7.7         |
| SADC               | 445.0                             | 767.7    | 803.6                           | 638.7 | 66.0      | 495.8                                  | 234.1                        | 59.7                               | 155.2                  | 352.7                                | 138.4                       | 179.8       | 4,336.6     |
| Other Africa       | 0.4                               | 0.0      | 0.1                             | 0.0   | 0.0       | 2.4                                    | 0.2                          | 0.0                                | 0.1                    | 0.3                                  | 0.0                         | 1.5         | 4.9         |
| Africa             | 445.4                             | 767.7    | 803.6                           | 638.7 | 66.0      | 498.2                                  | 234.3                        | 59.7                               | 155.3                  | 353.0                                | 138.4                       | 181.3       | 4,341.6     |
| India              | 65.6                              | 54.2     | 1.4                             | 35.2  | 0.0       | 8.2                                    | 2.8                          | 0.0                                | 1.2                    | 1.9                                  | 1.5                         | 3.6         | 175.7       |
| China              | 12.4                              | 0.0      | 0.9                             | 5.0   | 7.2       | 47.6                                   | 17.7                         | 0.1                                | 7.0                    | 10.9                                 | 5.8                         | 17.7        | 132.2       |
| UAE                | 0.7                               | 54.9     | 1.9                             | 0.9   | 0.0       | 7.6                                    | 0.1                          | 0.0                                | 0.9                    | 0.7                                  | 0.0                         | 0.2         | 67.9        |
| Japan              | 0.1                               | 0.0      | 0.0                             | 0.0   | 0.0       | 2.0                                    | 0.0                          | 0.0                                | 0.0                    | 49.6                                 | 0.0                         | 0.9         | 52.6        |
| Russian federation | 0.0                               | 37.3     | 0.0                             | 0.0   | 0.0       | 0.0                                    | 0.0                          | 0.0                                | 0.0                    | 0.0                                  | 0.0                         | 0.2         | 37.4        |
| Hong Kong          | 0.5                               | 4.6      | 0.0                             | 0.0   | 0.9       | 16.4                                   | 0.6                          | 0.0                                | 0.6                    | 0.2                                  | 0.1                         | 1.5         | 25.5        |
| Other Asia         | 1.9                               | 6.4      | 1.7                             | 13.3  | 0.0       | 14.5                                   | 1.4                          | 0.0                                | 0.3                    | 12.3                                 | 0.8                         | 0.8         | 53.3        |
| Asia               | 81.1                              | 157.5    | 5.9                             | 54.3  | 8.1       | 96.4                                   | 22.5                         | 0.1                                | 10.0                   | 75.6                                 | 8.3                         | 24.9        | 544.6       |
| Belgium            | 4.3                               | 157.2    | 0.7                             | 0.0   | 0.0       | 0.7                                    | 0.0                          | 0.0                                | 0.0                    | 0.0                                  | 0.0                         | 2.5         | 165.4       |
| UK                 | 1.9                               | 33.7     | 0.3                             | 0.2   | 0.0       | 26.8                                   | 0.1                          | 0.0                                | 0.2                    | 4.3                                  | 0.5                         | 2.5         | 70.6        |
| Germany            | 14.9                              | 0.0      | 0.0                             | 0.0   | 0.0       | 16.5                                   | 8.0                          | 0.0                                | 4.5                    | 0.6                                  | 2.3                         | 3.8         | 43.3        |
| Other EU           | 18.1                              | 0.0      | 1.3                             | 0.0   | 0.1       | 42.3                                   | 1.8                          | 0.0                                | 0.4                    | 18.4                                 | 0.0                         | 10.8        | 93.2        |
| EU                 | 39.1                              | 190.9    | 2.4                             | 0.2   | 0.1       | 86.3                                   | 2.6                          | 0.0                                | 5.2                    | 23.3                                 | 2.8                         | 19.5        | 372.5       |
| USA                | 2.2                               | 21.7     | 0.3                             | 0.1   | 0.0       | 33.0                                   | 0.4                          | 0.0                                | 0.4                    | 3.6                                  | 0.8                         | 2.9         | 65.4        |
| Canada             | 0.5                               | 247.7    | 0.0                             | 0.0   | 0.0       | 0.4                                    | 0.0                          | 0.0                                | 0.0                    | 1.7                                  | 0.0                         | 0.1         | 250.5       |
| Rest of World      | 0.9                               | 0.0      | 0.9                             | 0.0   | 0.2       | 7.9                                    | 1.4                          | 0.0                                | 0.1                    | 0.6                                  | 0.1                         | 0.4         | 12.4        |
| Total              | 569.2                             | 1,385.5  | 813.1                           | 693.3 | 74.4      | 722.2                                  | 261.1                        | 59.7                               | 171.1                  | 457.8                                | 150.5                       | 229.1       | 5,587.0     |
|                    |                                   |          |                                 |       |           |  |                              |                                    |                        |                                      |                             |             |             |

Table 3.1B: Principal Imports Commodity Groups as a Percentage of Total Imports at Country and Regional Level – October 2019

| Regional zever     |                                   |          |                                 |      |           |  |                              |                                    |                        |                                      |                             |             |             |
|--------------------|-----------------------------------|----------|---------------------------------|------|-----------|--|------------------------------|------------------------------------|------------------------|--------------------------------------|-----------------------------|-------------|-------------|
| Partner \ HS       | Chemicals<br>& Rubber<br>Products | Diamonds | Food,<br>Beverages &<br>Tobacco | Fuel | Furniture | Machinery<br>& Electrical<br>Equipment | Metal &<br>Metal<br>Products | Salt Ores<br>& Related<br>Products | Textiles &<br>Footwear | Vehicles &<br>Transport<br>Equipment | Wood &<br>Paper<br>Products | Other Goods | Total Goods |
| South Africa       | 11.3                              | 7.0      | 20.8                            | 16.1 | 1.8       | 13.4                                   | 6.0                          | 1.5                                | 4.1                    | 9.5                                  | 3.6                         | 4.9         | 100.0       |
| Namibia            | 0.0                               | 87.3     | 2.4                             | 8.6  | 0.0       | 0.4                                    | 0.1                          | 0.5                                | 0.0                    | 0.5                                  | 0.0                         | 0.1         | 100.0       |
| Swaziland          | 83.7                              | 0.0      | 9.1                             | 0.0  | 0.0       | 0.0                                    | 0.0                          | 0.0                                | 1.0                    | 0.3                                  | 6.0                         | 0.0         | 100.0       |
| Lesotho            | 0.0                               | 0.0      | 0.0                             | 0.0  | 0.0       | 0.0                                    | 0.0                          | 0.0                                | 100.0                  | 0.0                                  | 0.0                         | 0.0         | 100.0       |
| SACU               | 10.4                              | 17.9     | 18.2                            | 14.9 | 1.5       | 11.5                                   | 5.1                          | 1.4                                | 3.6                    | 8.2                                  | 3.1                         | 4.2         | 100.0       |
| Zambia             | 0.0                               | 0.0      | 43.0                            | 0.0  | 0.0       | 11.4                                   | 38.8                         | 0.0                                | 2.0                    | 4.7                                  | 0.0                         | 0.1         | 100.0       |
| Zimbabwe           | 5.1                               | 0.0      | 48.8                            | 0.5  | 2.0       | 1.0                                    | 12.5                         | 0.8                                | 0.2                    | 1.0                                  | 27.4                        | 0.7         | 100.0       |
| Other SADC         | 3.0                               | 25.0     | 43.5                            | 5.4  | 0.0       | 9.9                                    | 0.0                          | 0.0                                | 0.3                    | 12.9                                 | 0.0                         | 0.0         | 100.0       |
| SADC               | 10.3                              | 17.7     | 18.5                            | 14.7 | 1.5       | 11.4                                   | 5.4                          | 1.4                                | 3.6                    | 8.1                                  | 3.2                         | 4.1         | 100.0       |
| Other Africa       | 8.0                               | 0.0      | 1.0                             | 0.0  | 0.0       | 48.2                                   | 3.1                          | 0.0                                | 2.3                    | 6.5                                  | 0.3                         | 30.6        | 100.0       |
| Africa             | 10.3                              | 17.7     | 18.5                            | 14.7 | 1.5       | 11.5                                   | 5.4                          | 1.4                                | 3.6                    | 8.1                                  | 3.2                         | 4.2         | 100.0       |
| India              | 37.4                              | 30.9     | 0.8                             | 20.0 | 0.0       | 4.7                                    | 1.6                          | 0.0                                | 0.7                    | 1.1                                  | 0.9                         | 2.1         | 100.0       |
| China              | 9.4                               | 0.0      | 0.7                             | 3.8  | 5.4       | 36.0                                   | 13.4                         | 0.0                                | 5.3                    | 8.3                                  | 4.4                         | 13.4        | 100.0       |
| UAE                | 1.0                               | 80.9     | 2.8                             | 1.3  | 0.0       | 11.2                                   | 0.1                          | 0.0                                | 1.4                    | 1.1                                  | 0.0                         | 0.3         | 100.0       |
| Japan              | 0.1                               | 0.0      | 0.0                             | 0.0  | 0.0       | 3.9                                    | 0.0                          | 0.0                                | 0.0                    | 94.2                                 | 0.1                         | 1.8         | 100.0       |
| Russian federation | 0.0                               | 99.6     | 0.0                             | 0.0  | 0.0       | 0.0                                    | 0.0                          | 0.0                                | 0.0                    | 0.0                                  | 0.0                         | 0.4         | 100.0       |
| Hong Kong          | 1.8                               | 18.2     | 0.0                             | 0.0  | 3.6       | 64.5                                   | 2.4                          | 0.0                                | 2.6                    | 0.6                                  | 0.4                         | 5.9         | 100.0       |
| Other Asia         | 3.5                               | 12.1     | 3.2                             | 24.8 | 0.0       | 27.1                                   | 2.5                          | 0.0                                | 0.5                    | 23.1                                 | 1.6                         | 1.4         | 100.0       |
| Asia               | 14.9                              | 28.9     | 1.1                             | 10.0 | 1.5       | 17.7                                   | 4.1                          | 0.0                                | 1.8                    | 13.9                                 | 1.5                         | 4.6         | 100.0       |
| Belgium            | 2.6                               | 95.0     | 0.4                             | 0.0  | 0.0       | 0.4                                    | 0.0                          | 0.0                                | 0.0                    | 0.0                                  | 0.0                         | 1.5         | 100.0       |
| UK                 | 2.7                               | 47.8     | 0.4                             | 0.3  | 0.0       | 38.0                                   | 0.1                          | 0.0                                | 0.4                    | 6.1                                  | 0.7                         | 3.5         | 100.0       |
| Germany            | 34.3                              | 0.0      | 0.1                             | 0.0  | 0.0       | 38.0                                   | 1.7                          | 0.0                                | 10.5                   | 1.4                                  | 5.3                         | 8.7         | 100.0       |
| Other EU           | 19.4                              | 0.0      | 1.4                             | 0.0  | 0.1       | 45.4                                   | 1.9                          | 0.0                                | 0.5                    | 19.8                                 | 0.0                         | 11.6        | 100.0       |
| EU                 | 10.5                              | 51.3     | 0.6                             | 0.1  | 0.0       | 23.2                                   | 0.7                          | 0.0                                | 1.4                    | 6.3                                  | 0.8                         | 5.2         | 100.0       |
| USA                | 3.4                               | 33.1     | 0.5                             | 0.1  | 0.0       | 50.5                                   | 0.6                          | 0.0                                | 0.7                    | 5.5                                  | 1.3                         | 4.4         | 100.0       |
| Canada             | 0.2                               | 98.9     | 0.0                             | 0.0  | 0.0       | 0.2                                    | 0.0                          | 0.0                                | 0.0                    | 0.7                                  | 0.0                         | 0.1         | 100.0       |
| Rest of World      | 7.4                               | 0.0      | 7.0                             | 0.0  | 1.9       | 63.8                                   | 11.0                         | 0.0                                | 0.4                    | 4.7                                  | 0.6                         | 3.1         | 100.0       |
| Total              | 10.2                              | 24.8     | 14.6                            | 12.4 | 1.3       | 12.9                                   | 4.7                          | 1.1                                | 3.1                    | 8.2                                  | 2.7                         | 4.1         | 100.0       |
|                    |                                   |          |                                 |      |           |  |                              |                                    |                        |                                      |                             |             |             |

Table 3.2A: Total Exports by Country, Region and Principal Commodity Groups – October 2019 (Million Pula)

| (Willion Fold) |                    |          |      | v             |                          |  | +                       |                                  |                    |          |                                      | v           |             |
|----------------|--------------------|----------|------|---------------|--------------------------|--|-------------------------|----------------------------------|--------------------|----------|--------------------------------------|-------------|-------------|
| Partner \ HS   | Copper &<br>Nickel | Diamonds | Gold | Hides & Skins | Iron & Steel<br>Products | Machinery<br>& Electrical<br>Equipment | Meat & Meat<br>Products | Plastic &<br>Plastic<br>Products | Salt & Soda<br>Ash | Textiles | Vehicles &<br>Transport<br>Equipment | Other Goods | Total Goods |
| South Africa   | 0.2                | 10.5     | 0.0  | 0.0           | 7.6                      | 104.7                                  | 25.8                    | 17.7                             | 21.5               | 11.0     | 10.2                                 | 55.0        | 264.2       |
| Namibia        | 0.0                | 0.0      | 0.0  | 0.7           | 0.6                      | 5.3                                    | 0.6                     | 0.3                              | 0.0                | 0.7      | 5.4                                  | 11.6        | 25.1        |
| Lesotho        | 0.0                | 0.0      | 0.0  | 0.0           | 1.0                      | 0.0                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.0         | 1.0         |
| Swaziland      | 0.0                | 0.0      | 0.0  | 0.0           | 0.0                      | 0.0                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.0         | 0.1         |
| SACU           | 0.2                | 10.5     | 0.0  | 0.7           | 9.2                      | 110.0                                  | 26.4                    | 18.0                             | 21.5               | 11.7     | 15.6                                 | 66.7        | 290.4       |
| Zimbabwe       | 0.0                | 0.0      | 0.0  | 0.0           | 1.8                      | 5.7                                    | 0.0                     | 1.9                              | 3.4                | 0.0      | 6.8                                  | 14.4        | 34.1        |
| Zambia         | 0.0                | 0.0      | 0.0  | 0.0           | 7.9                      | 4.2                                    | 0.0                     | 0.9                              | 10.5               | 0.1      | 5.8                                  | 2.7         | 32.0        |
| Mozambique     | 0.0                | 0.0      | 0.0  | 0.0           | 0.0                      | 0.0                                    | 0.0                     | 0.4                              | 0.0                | 0.0      | 0.5                                  | 0.7         | 1.5         |
| Other SADC     | 0.0                | 0.0      | 0.0  | 0.0           | 0.0                      | 0.2                                    | 0.3                     | 0.0                              | 0.2                | 0.0      | 0.7                                  | 1.7         | 3.1         |
| SADC           | 0.2                | 10.5     | 0.0  | 0.7           | 18.9                     | 120.1                                  | 26.7                    | 21.1                             | 35.6               | 11.7     | 29.5                                 | 86.1        | 361.1       |
| Côte d'Ivoire  | 0.0                | 0.0      | 0.0  | 0.0           | 0.0                      | 1.5                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.0         | 1.5         |
| OTHER Africa   | 0.0                | 0.0      | 0.0  | 0.0           | 0.0                      | 0.0                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.2         | 0.2         |
| Africa New     | 0.2                | 10.5     | 0.0  | 0.7           | 18.9                     | 121.5                                  | 26.7                    | 21.1                             | 35.6               | 11.7     | 29.5                                 | 86.3        | 362.8       |
| India          | 0.0                | 623.2    | 0.0  | 0.0           | 0.1                      | 0.0                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.1         | 623.4       |
| UAE            | 0.0                | 403.5    | 0.0  | 0.0           | 1.3                      | 0.2                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.0         | 405.1       |
| Israel         | 0.0                | 178.2    | 0.0  | 0.0           | 0.0                      | 0.1                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.0         | 178.2       |
| Hong Kong      | 0.0                | 83.1     | 0.0  | 0.0           | 0.0                      | 0.1                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.0         | 83.2        |
| Japan          | 0.0                | 27.4     | 0.0  | 0.0           | 0.0                      | 0.0                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.0         | 27.4        |
| Other Asia     | 0.0                | 0.0      | 0.0  | 0.8           | 0.0                      | 0.1                                    | 0.4                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.1         | 1.3         |
| Asia New       | 0.0                | 1,315.5  | 0.0  | 0.8           | 1.4                      | 0.4                                    | 0.4                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.2         | 1,318.6     |
| Belgium        | 0.0                | 317.5    | 0.0  | 0.0           | 0.0                      | 0.0                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.0         | 317.5       |
| Netherlands    | 0.0                | 0.0      | 0.0  | 0.0           | 0.0                      | 0.1                                    | 54.2                    | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.1         | 54.4        |
| Greece         | 0.0                | 0.0      | 0.0  | 0.0           | 0.0                      | 0.0                                    | 2.7                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.0         | 2.7         |
| UK             | 0.0                | 0.0      | 0.0  | 0.0           | 0.0                      | 1.6                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.1         | 1.7         |
| Other EU       | 0.0                | 0.0      | 0.0  | 0.0           | 0.0                      | 0.1                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.1                                  | 0.0         | 0.2         |
| EU New         | 0.0                | 317.5    | 0.0  | 0.0           | 0.0                      | 1.8                                    | 56.9                    | 0.0                              | 0.0                | 0.0      | 0.1                                  | 0.3         | 376.5       |
| Switzerland    | 0.0                | 19.9     | 33.8 | 0.0           | 0.0                      | 0.0                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.1                                  | 0.4         | 54.1        |
| USA            | 0.0                | 47.2     | 0.0  | 0.0           | 0.0                      | 0.1                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.1                                  | 0.0         | 47.4        |
| Canada         | 0.0                | 2.3      | 0.0  | 0.0           | 0.0                      | 0.0                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.0         | 2.3         |
| Rest of World  | 0.0                | 0.1      | 0.0  | 0.0           | 0.0                      | 0.0                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.0         | 0.1         |
| Total          | 0.2                | 1,712.9  | 33.8 | 1.5           | 20.3                     | 123.9                                  | 84.0                    | 21.1                             | 35.6               | 11.7     | 29.7                                 | 87.2        | 2,161.9     |
|                |                    |          |      |               |                          |  |                         |                                  |                    |          |                                      |             |             |

Table 3.2B: Principal Exports Commodity Groups as a Percentage of Total Exports at Country and Regional Level – October 2019

| kegionai Levei | - Octob            | ei 2017  |      |               |                          |  |                         |                                  |                    |          |                                      |             |             |
|----------------|--------------------|----------|------|---------------|--------------------------|--|-------------------------|----------------------------------|--------------------|----------|--------------------------------------|-------------|-------------|
| Partner / HS   | Copper &<br>Nickel | Diamonds | Gold | Hides & Skins | Iron & Steel<br>Products | Machinery<br>& Electrical<br>Equipment | Meat & Meat<br>Products | Plastic &<br>Plastic<br>Products | Salt & Soda<br>Ash | Textiles | Vehicles &<br>Transport<br>Equipment | Other Goods | Total Goods |
| South Africa   | 0.1                | 4.0      | 0.0  | 0.0           | 2.9                      | 39.6                                   | 9.8                     | 6.7                              | 8.1                | 4.1      | 3.9                                  | 20.8        | 100.0       |
| Namibia        | 0.0                | 0.0      | 0.0  | 2.6           | 2.3                      | 21.0                                   | 2.5                     | 1.2                              | 0.0                | 2.8      | 21.4                                 | 46.2        | 100.0       |
| Lesotho        | 0.0                | 0.0      | 0.0  | 0.0           | 98.2                     | 1.8                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.0         | 100.0       |
| Swaziland      | 0.0                | 0.0      | 0.0  | 0.0           | 0.0                      | 30.7                                   | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 69.3        | 100.0       |
| SACU           | 0.1                | 3.6      | 0.0  | 0.2           | 3.2                      | 37.9                                   | 9.1                     | 6.2                              | 7.4                | 4.0      | 5.4                                  | 23.0        | 100.0       |
| Zimbabwe       | 0.0                | 0.0      | 0.0  | 0.0           | 5.3                      | 16.8                                   | 0.0                     | 5.7                              | 10.0               | 0.0      | 20.0                                 | 42.1        | 100.0       |
| Zambia         | 0.0                | 0.0      | 0.0  | 0.0           | 24.8                     | 13.0                                   | 0.0                     | 2.7                              | 32.8               | 0.2      | 18.2                                 | 8.3         | 100.0       |
| Mozambique     | 0.0                | 0.0      | 0.0  | 0.0           | 0.0                      | 0.0                                    | 0.0                     | 22.8                             | 0.0                | 0.0      | 35.0                                 | 42.2        | 100.0       |
| Other SADC     | 0.0                | 0.0      | 0.0  | 0.0           | 0.0                      | 5.6                                    | 8.7                     | 0.0                              | 5.7                | 0.0      | 23.0                                 | 57.0        | 100.0       |
| SADC           | 0.0                | 2.9      | 0.0  | 0.2           | 5.2                      | 33.2                                   | 7.4                     | 5.9                              | 9.9                | 3.2      | 8.2                                  | 23.8        | 100.0       |
| Côte d'Ivoire  | 0.0                | 0.0      | 0.0  | 0.0           | 0.0                      | 100.0                                  | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.0         | 100.0       |
| OTHER Africa   | 0.0                | 0.0      | 0.0  | 0.0           | 0.0                      | 7.5                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 12.5                                 | 80.0        | 100.0       |
| Africa New     | 0.0                | 2.9      | 0.0  | 0.2           | 5.2                      | 33.5                                   | 7.4                     | 5.8                              | 9.8                | 3.2      | 8.1                                  | 23.8        | 100.0       |
| India          | 0.0                | 100.0    | 0.0  | 0.0           | 0.0                      | 0.0                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.0         | 100.0       |
| UAE            | 0.0                | 99.6     | 0.0  | 0.0           | 0.3                      | 0.1                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.0         | 100.0       |
| Israel         | 0.0                | 100.0    | 0.0  | 0.0           | 0.0                      | 0.0                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.0         | 100.0       |
| Hong Kong      | 0.0                | 99.9     | 0.0  | 0.0           | 0.0                      | 0.1                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.0         | 100.0       |
| Japan          | 0.0                | 100.0    | 0.0  | 0.0           | 0.0                      | 0.0                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.0         | 100.0       |
| Other Asia     | 0.0                | 0.0      | 0.0  | 63.2          | 0.0                      | 5.3                                    | 27.3                    | 0.0                              | 0.0                | 0.1      | 0.1                                  | 3.9         | 100.0       |
| Asia New       | 0.0                | 99.8     | 0.0  | 0.1           | 0.1                      | 0.0                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.0         | 100.0       |
| Belgium        | 0.0                | 100.0    | 0.0  | 0.0           | 0.0                      | 0.0                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.0         | 100.0       |
| Netherlands    | 0.0                | 0.0      | 0.0  | 0.0           | 0.0                      | 0.1                                    | 99.6                    | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.2         | 100.0       |
| Greece         | 0.0                | 0.0      | 0.0  | 0.0           | 0.0                      | 0.0                                    | 100.0                   | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.0         | 100.0       |
| UK             | 0.0                | 0.0      | 0.0  | 0.0           | 0.0                      | 92.6                                   | 0.0                     | 0.0                              | 0.0                | 0.1      | 0.0                                  | 7.3         | 100.0       |
| Other EU       | 0.0                | 0.0      | 0.0  | 0.0           | 0.0                      | 64.2                                   | 0.0                     | 0.0                              | 0.0                | 0.0      | 27.9                                 | 7.8         | 100.0       |
| EU New         | 0.0                | 84.3     | 0.0  | 0.0           | 0.0                      | 0.5                                    | 15.1                    | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.1         | 100.0       |
| Switzerland    | 0.0                | 36.8     | 62.4 | 0.0           | 0.0                      | 0.0                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.1                                  | 0.7         | 100.0       |
| USA            | 0.0                | 99.6     | 0.0  | 0.0           | 0.0                      | 0.2                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.1                                  | 0.1         | 100.0       |
| Canada         | 0.0                | 99.4     | 0.0  | 0.0           | 0.0                      | 0.0                                    | 0.0                     | 0.0                              | 0.0                | 0.0      | 0.0                                  | 0.6         | 100.0       |
| Rest of World  | 0.0                | 50.8     | 0.0  | 0.0           | 0.0                      | 4.9                                    | 0.0                     | 0.0                              | 0.0                | 4.0      | 7.7                                  | 32.5        | 100.0       |
| Total          | 0.0                | 79.2     | 1.6  | 0.1           | 0.9                      | 5.7                                    | 3.9                     | 1.0                              | 1.6                | 0.5      | 1.4                                  | 4.0         | 100.0       |
|                |                    |          |      |               |                          |  |                         |                                  |                    |          |                                      |             |             |

### 6.0 Concepts, Sources and Methods

IMTS are compiled by the International Merchandise Trade Statistics Section of Statistics Botswana, and uses the General Trade system. International Merchandise Trade refers to external trade in goods only. International Service Trade Statistics (ISTS) are however not compiled by this section. The primary source of international merchandise trade data is the Customs & Excise Division at the Botswana Unified Revenue Service (BURS). The Customs & Excise Division is responsible for data capture for both computerised and manual borders, and the monthly raw data files are transferred to Statistics Botswana for data processing.

Imports are valued CIF (cost, insurance & freight), while exports are valued FOB (free on board). The value of imports includes transport and insurance costs to the importing country. The Exports value consists only of the value of goods as they leave the exporting country.

### 6.1 Time of Recording of Trade

IMTS is compiled using date of recording of trade as opposed to date of assessment of goods by customs. This means that as goods cross the border, trade is recorded and this is the reference month for compilation of IMTS. Some of these goods may however be held by customs for some time pending final assessment for tax or duty purposes.

If the final assessment is done later, for example two or three months, or even more, after the goods had crossed the border, the affected trade will then update trade for the particular month when the goods crossed the border, therefore it does not form part of trade for the month during which the final assessment was done. This is mostly common with imports. Revision of data for the month preceding the one under review will normally show high values as compared to revisions for other months due to more goods (from the previous month) being released after final assessment.

### **6.2 Concepts and Definitions**

- i. Domestic Exports: These are goods originating from the compiling country, being permanently exported out of the country for consumption in the outside world. This includes products from customs inwards processing; for example, if a country imports wheat, processes the wheat into bread flour and exports the bread flour and bye products from the milling process, these will all leave the country as domestic exports.
- ii. Re Exports: These are exports of foreign goods that were initially recorded as imports into the compiling country. These goods are exported in the same state that they came in except for wear and tear. An example will be re-exportation of a motor vehicle that was initially imported into the compiling country and after being used it is now being exported to a foreign country.
- iii. Total exports: This is the sum of domestic exports and re-exports
- iv. Imports: These are goods imported from the outside world, into the compiling country, for local consumption. This includes re-importation of locally produced goods that were initially exported and are now being imported back into the country.
- v. Trade Balance (Net Export): This refers to the total value of goods exported minus the total value of goods imported by a given economy in a given period of time. A positive trade balance (trade surplus) indicates that a country is exporting more in value terms than it is importing. A negative trade balance (trade deficit) indicates that the country is importing more than it is exporting.

#### **6.3 Exclusions from IMTS**

- i. Goods in Transit This is trade that is simply passing through the compiling country solely for the purpose of being transported to another country.
- ii. Goods temporarily admitted or dispatched These are goods that, at the time of admission/dispatch, are intended to stay in the receiving country temporarily and that after their stay they will be returned in the same state. These goods include display equipment for trade fairs and exhibitions, commercial samples, means of transport, containers, equipment for working, etc.
- iii. Monetary Gold- This is gold to which the monetary authorities have title and is held as reserve assets.
- iv. Issued banknotes and securities and coins in circulation-These goods represent evidence of financial claims and are excluded from IMTS

The above list of exclusions from IMTS is, however, not exhaustive and only a few that are common, simple, straightforward and easy to understand have been picked as examples.