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## INTERNATIONAL MERCHANDISE TRADE STATISTICS

ANNUAL REPORT - 2013/2014

## International Merchandise Trade Statistics Annual Report - 2013/2014

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## Preface

This report presents International Merchandise Trade Statistics (IMTS) for Botswana during the years 2013 and 2014. This report follows the 2016 IMTS Annual Report which was published in February 2019. As the report comes after 2015 and 2016 reports, it is produced in order to complete the series.

Botswana International Merchandise Trade Statistics is mainly based on the Harmonized Commodity Description \& Coding System (HS Codes). Other commodity classifications discussed in this report are the Standard International Trade Classification (SITC) and the Broad Economic Categories (BEC). Users are advised that the Principal Commodity Group, "Textiles \& Footwear", has been revised to remove commodities that did not fit well in the group. The removed commodities now form part of the residual group referred to as "Other Goods"

This report is divided into two parts, the first part carries discussions on IMTS during the years 2013 and 2014 while the second part presents tables on which these discussions are based. The discussions are further divided into chapters and sections. Tables presented in part two are linked to the chapters and sections through table numbers.

For more information contact the Directorate of Stakeholder Relations at 3671300. All Statistics Botswana publications are available on the website at www.statsbots.org.bw, and at the Statistics Botswana Information Resource Centre (Head Office, Gaborone).

I sincerely thank all stakeholders involved in the formulation of this annual report, for their continued support and feedback, as we strive to better serve users of our products and services.

## Executive Summary

International Merchandise Trade Statistics refer to trade in goods only. It accounts for all transactions of goods between the compiling country and the rest of the world. It measures the values and quantities of goods that are imported into and exported out of the country. The primary source of international merchandise trade data in Botswana is the Customs \& Excise Division at the Botswana Unified Revenue Service (BURS). The Merchandise Trade Statistics are used extensively in the compilation of the country's national accounts and the balance of payments. Furthermore, these statistics are also used by government institutions in preparation of trade negotiations and by other stakeholders for various purposes.

In 2014, Botswana received imports amounting to P72, 427.1 million, having increased by 3.1 percent from the value of P70, 219.1 million in 2013 . Exports stood at P76, 261.3 million in 2014 , showing a rise of 14.8 percent from the value of P66, 404.6 million recorded in 2013. As a result, in 2014 , the country recorded a trade surplus of P3, 834.2 million.

During the year 2014, the top three imported commodity groups were Diamonds at 36.5 percent, Fuel at 15.0 percent and Machinery \& Electrical Equipment at 11.4 percent. The top exported commodity groups were Diamonds and Copper \& Nickel at 85.7 percent and 4.2 percent respectively. The major sources of imports into Botswana were South Africa at 62.7 percent followed by Namibia and Canada at 12.5 percent and 10.5 percent respectively during 2014. During the same year, the main destinations for exports were Belgium at 23.5 percent, India at 13.7 percent, South Africa at 13.4 percent and Namibia at 9.8 percent of total exports.

Imports by Standard International Trade Classification (SITC) shows that Section 6, consisting of "Manufactured Goods classified chiefly by material" contributed the most to total imports during 2014, at 44.3 percent of total imports during the year. This was followed by Section 7, comprising "Machinery \& Transport Equipment at 19.1 percent of total imports during the same year. With regards to exports, Section 6, "Manufactured Goods Classified Chiefly by Material constituted 86.1 percent of total exports during 2014.

Trade by Broad Economic Categories (BEC) shows that during 2014, Section 2, "Industrial Supplies not elsewhere specified" contributed 49.4 percent to total imports, with the bulk of this coming from Division 21 "Industrial supplies in primary form" at 35.5 percent of total imports. Exports during the same year showed that the same section accounted for 97.7 percent of total exports during the same year, with 78.3 percent attributable to "Industrial Supplies in primary form.

## Chapter One: Introduction

As a result of the backlog that was experienced by Statistics Botswana in production of IMTS reports after transformation, a decision was taken to produce reports for the most recent data, as a result the 2013 and 2014 annual reports were delayed. The current report combines the two years into one report which will now complete the series of IMTS annual reports.

Discussions of IMTS are mainly based on two variables, imports and total exports. Total imports value is mainly influenced by six groups, these being Diamonds; Machinery \& Electrical Equipment; Fuel; Food, Beverages \& Tobacco; Chemicals \& Rubber Products and Vehicles \& Transport Equipment.

Mining plays a very important role in the economy of Botswana, as a result, the value of total exports is heavily dependent on exports of rough diamonds. Exports of Textiles and Meat \& Meat Products are to a less extent influential as far as the value of total exports is concerned.

IMTS reports only cover the monetary part, the quantities are not included as the quality of most quantities is not reliable. Though it is desired to publish the quantities as well, the volume of external trade transactions makes it difficult to fully edit this part of the data to ensure that it is reliable. Efforts are however made from time to time to sensitise customs officials, declaring agents as well as traders on the importance of the quantity data.

## Chapter Two: Total Trade

This section deals with the components of total trade, which are total exports, imports and trade balance. Total exports refer to the sum of domestic exports (exports of Botswana origin) and re-exports (goods which are exported in the same condition as imported or after undergoing minor transformation which leaves them not substantially changed). Trade balance is the difference between total exports and imports for a given period of time.

The components of External Trade are presented on Table 1.1, which gives annual data for the period covering 2010 to 2014. Table 1.2 gives monthly, quarterly and yearly figures for 2013 and 2014.

### 2.1 Yearly Total Trade

Table 1.1 gives yearly Total Trade for the years 2010 to 2014 and it presents total exports, imports and trade balance. The discussion for these trade flows follow in the sub sections below and are focused specifically on the 2014 trade, with comparison to 2013 trade.

### 2.1.1 Imports

Discussions on imports are based on cost, insurance and freight (CIF) value and exclude customs or any other duties paid. In 2014, imports were valued at P72, 427.1 million, showing an increase of 3.1 percent ( $P$ 2,208 million) from the 2013 import value of P70, 219.1 million. This increase was mainly attributed to the increase in commodities such as Diamonds, Machinery \& Electrical Equipment and Vehicles \& Transport Equipment. Diamonds had the highest increase in value terms, P1, 473.83 million from a record of P24, 506.47 million in 2013 to P25, 980.3 million registered in 2014, representing a percentage increase of 6.0 percent. Vehicles \& Transport Equipment increased by 9.8 percent (P504.4 million), from P5, 133.6 million in 2013 to P5, 638.1 million recorded in 2014 while Machinery \& Electrical Equipment increased by 9.0 percent (P682.1 million) from the 2013 record of P7, 573.5 million to P8, 255.5 million registered in 2014. The increase in Diamonds import value contributed 2.0 percentage points to the overall 3.0 percent increase in imports from 2013 to 2014 while an increase in Machinery \& Electrical Equipment and Vehicles \& Transports Equipment contributed 0.9 and 0.7 of a percentage point respectively.

### 2.1.2 Total Exports

Exports are valued Free On Board (FOB), i.e. there are no charges to the buyer for goods placed on board a carrier at the point of shipment (Consignment). Total exports were valued at $P 76,261.3$ million in 2014 compared to P66, 404.6 million registered in 2013. This shows an increase of 14.8 percent (P9, 857 million). The growth was mainly due to the rise in the value of d Diamonds exports, having risen by 18.0 percent (P9, 963.1 million). Machinery \& Electrical Equipment grew by 22.7 percent (P269.5 million) while Plastic \& Plastic Products rose by 20.2 percent (P207.2 million). Diamonds exports increase contributed 15.0 percentage points to the overall increase.

### 2.1.3 Trade Balance

A trade surplus of P3, 834.2 million was recorded in 2014 compared to a deficit of P3, 814.4 million registered in 2013. The trade surplus was influenced by the increase in the value of Diamonds exports.

Table 1.1: Total Trade. 2010-2014 (Millions of Pula)

| Flow Type\Year | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Imports | $38,736.1$ | $50,029.8$ | $62,115.3$ | $70,219.1$ | $72,427.1$ |
| Domestic Exports | $31,182.3$ | $38,802.7$ | $44,805.8$ | $64,749.3$ | $74,310.1$ |
| Re-Exports | 653.6 | $1,226.6$ | $1,109.7$ | $1,655.3$ | $1,951.1$ |
| Total Exports | $31,835.9$ | $40,029.3$ | $45,915.5$ | $66,404.6$ | $76,261.3$ |
| Balance | $(6,900.2)$ | $(10,000.4)$ | $(16,199.8)$ | $(3,814.4)$ | $3,834.2$ |
| () Denotes negative numbers |  |  |  |  |  |

() Denotes negative numbers

Chart 1.1 which is based on Table 1.1, gives the graphical presentation of components of total trade from 2010 to 2014. The graph shows that imports were higher than exports during most of the period shown except for 2014. Hence a trend of trade deficits from the year 2010 to 2013 except for the trade surplus registered in 2014.

Chart 1.1: Total Trade, 2010-2014 (Millions of Pula)


### 2.2 Monthly and Quarterly Trade

This section presents components of total trade by month, quarter and year for the period 2013 and 2014. The associated data is carried in Table 1.2. The graphical presentation of these components is given in Chart 1.2, which is based on this table.

### 2.2.1 Imports

Table 1.2 forms the basis for discussions in all the sub-sections that follow under this section. This table gives a comparison of quarterly data for 2013 and 2014. The table indicates that from the first to the third quarter 2014, imports recorded increases over 2013 imports for the corresponding quarters. However, the fourth quarter of 2014 recorded a lower figure for total imports compared to the corresponding quarter in 2013.

### 2.2.1.1 Quarter on Quarter Comparison for 2013 and 2014

The quarter on quarter comparison of import values during 2014 and 2013 shows that the first quarter of 2014 increased by 13.9 percent ( $\mathrm{P} 2,217.3$ million), from the value of $\mathrm{P} 15,929.2$ million recorded during 2013 first quarter to $\mathrm{P} 18,146.5$ million recorded during the same quarter of the current year. Comparison of import values for the second quarter of 2014 and the same quarter in 2013 shows an increase of 5.9 percent (P1, 036.2 million) from the value of P17, 496.4 million registered during the second quarter of 2013 to the value of P18, 532.6 million recorded during the second quarter of 2014.

The third quarter of 2014 total imports were valued at P17, 908.7 million, having increased by 2.7 percent (P 479.1 million) compared to the value of P17, 429.6 million recorded during the third quarter of 2013. Total imports (P17, 839.2 million) for the fourth quarter of 2014 declined by 7.9 percent ( $\mathrm{P} 1,524.7$ million) from the value of P19, 363.8 million recorded in the corresponding quarter of 2013.

### 2.1.3 Trade Balance

A trade surplus of $\mathrm{P} 3,834.2$ million was recorded in 2014 compared to a deficit of $\mathrm{P} 3,814.4$ million registered in 2013. The trade surplus was influenced by the increase in the value of Diamonds exports.

### 2.2.1.2 Comparison of 2014 Quarter with the preceding Quarter

Total imports during 2014 first quarter were valued at P18, 146.5 million, showing a drop of 6.3 percent (P1, 217.3 million) from the P19, 363.8 million recorded during 2013 fourth quarter.

Comparison of the second and first quarters of 2014 shows an increase of 2.1 percent (P386.1 million) from P18, 146.5 million registered during the first quarter to $\mathrm{P} 18,532.6$ million recorded during the second quarter. Total imports during the third quarter of the same year was P17,908.7 million, registering a decrease of 3.4 percent (P623.9 million) compared to P18, 532.6 million recorded during the second quarter. The fourth quarter of 2014 shows a decline of 0.4 percent ( P 69.5 million) in total imports value, from $\mathrm{P} 17,908.7$ million recorded during the third quarter to $P 17,839.2$ million during the fourth quarter.

The trend of monthly imports data for 2013 and 2014 can be observed in Chart $\mathbf{1 . 2}$ which is based on Table $\mathbf{1 . 2}$.

### 2.2.2 Total Exports

Total exports discussed in this section refers to the sum of domestic exports and re-exports. Discussions on this sub-section are based on Table 1.2.

The value of total exports is heavily dependent of rough diamonds. As a result, total exports values will show a fluctuating trend during various periods of time depending on exportation of rough diamonds.

### 2.2.2.1 Quarter on Quarter Comparison for 2013 and 2014

Total exports during the first quarter of 2014 registered an increase of 1.7 percent (P289.9 million) from P16, 889.9 million recorded during the first quarter of 2013 to $\mathrm{P} 17,179.8$ million recorded during the same quarter in 2014.

The second quarter of 2014 recorded P21, 043.1 million, which represents a 43.7 percent increase (P6, 400.5 million) from P14, 642.5 million recorded during the same quarter of 2013 . There was a marginal increase of 1.3 percent (P258.6 million) for total exports value of P19, 847.3 million recorded in the third quarter of 2014 compared to P19, 588.7 million recorded during the same quarter of 2013.

The fourth quarter of 2014 registered 19.0 percent increase ( $\mathrm{P} 2,907.6$ million) in total exports value from P15, 283.5 million recorded during the same quarter of 2013 to the value of $\mathrm{P} 18,191.1$ million in 2014.

### 2.2.1.2 Comparison of 2014 Quarter and the Preceding Quarter

Comparison of total exports value during the first quarter of 2014 and the fourth quarter of 2013 shows an increase of 12.4 percent (P1, 896.3 million), from P15, 283.5 million during 2013 fourth quarter to P17, 179.8 million during 2014 first quarter.

The second quarter of 2014 total exports were valued at P21, 043.1 million, resulting in 22.5 percent increase compared to the P17, 179.8 million recorded during the first quarter of the same year. A fall of 6.3 percent was observed, from P21, 043.1 million recorded during second quarter to P19, 847.3 million recorded during the third quarter of the same year. Comparison of the fourth and third quarters of 2014 gives a decline of 8.3 percent, from P19, 847.3 million during the third quarter to P18, 191.1 during the fourth quarter of the same year.

### 2.2.3 Trade Balance

Movements on trade balance are better illustrated by Chart 1.2 which is based on Table 1.2
Chart 1.2 shows a general upward trend with regard to the imports line from January 2013 at about six billion Pula to October of the same year when it reaches the highest peak of about eight billion Pula. After October 2013 a general downward trend can be observed that ends at around four billion Pula in December 2014.

The total exports trend line seem starts around six billion Pula in January 2013, reaching the lowest point of just above two billion Pula in October 2013 and closing the period at just below six billion Pula during December 2014. The worst trade deficit can be observed during October 2013.

Chart 1.2: Total Trade, 2013 and 2014 (Millions of Pula)


## Chapter 3: Trade by Principal Commodities

Principal commodity groups refer to commodities grouped together to form major groups of related commodities. Commodities forming a group may be of related chapters, for example; 'Machinery and Electrical Equipment' which combines machines and electrical appliances; 'Vehicles and Transport Equipment' which combines vehicles and other equipment used for transport purposes.

In some cases it becomes a challenge to come up with further groups of related chapters or commodities. This is in the case when commodity groupings contributions to the total remain minimal. In such cases, the commodities are grouped under one category called 'Other'.

### 3.1 Composition of Principal Imports

Principal import commodity groups are driven mainly by six groups being Diamonds; Fuel; Machinery \& Electrical Equipment; Food, Beverages \& Tobacco; Chemicals \& Rubber Products and Vehicles \& Transport Equipment. The deliberations on principal imports are based on Table 2.1A which presents values on principal imports and Table 2.1B showing percentage distributions of these groups to total imports in a given period.

During 2014, Diamonds made the highest contribution of 35.9 percent ( $\mathrm{P} 25,980.3$ million) to total imports (P72, 427.1 million). This was followed by Fuel with 15.0 percent ( $\mathrm{P} 10,895.1$ million). The third most contributing group was Machinery \& Electrical Equipment with 11.4 percent ( $\mathrm{P} 8,255.5$ million), followed by Food, Beverages and Tobacco with 8.7 percent (P6, 287.1 million). Chemicals \& Rubber Products accounted for 8.1 percent (P5, 870.7 million) while Vehicles \& Transport Equipment contributed 7.8 percent (P5,638.1 million) to total imports during the same year.

### 3.1.1 Quarter on Quarter Comparison of Principal Imports for 2013 and 2014

The first quarter of 2014 registered an increase of 13.9 percent ( $\mathrm{P} 2,217.3$ million) in total imports from P 15 , 929.2 million recorded during the first quarter of 2013 . The rise was mainly attributed to the rise in imports of Diamonds and Machinery \& Electrical Equipment.

During the first quarter of 2014, Diamonds contributed the most to total imports with 41.2 percent (P7,470.1 million) of $P 18,146.5$ million compared to a contribution of 31.7 percent ( $\mathrm{P} 5,043.0$ million) of $\mathrm{P} 15,929.2$ million during the first quarter of 2013. Fuel followed with a contribution of 13.9 percent ( $\mathrm{P} 2,518.8$ million) compared to a contribution of 19.3 percent (P3, 072.5 million) during the same quarter in 2013 . Machinery \& Electrical Equipment made a contribution of 10.7 percent ( $\mathrm{Pl}, 946.4$ million) to 2014 first quarter total imports compared to a contribution of 9.8 percent ( $\mathrm{P} 1,556.4$ million) to total imports during first quarter 2013.

During the second quarter of 2014, imports were valued at P18, 532.6 million compared to P17, 496.4 million recorded during the same quarter in 2013. The rise was attributed to the increase in imports of Diamonds and Fuel registering 2.4 percent and 1.8 percent respectively. Diamonds accounted for 39.8 percent (P7, 382.7 million) of total imports during the second quarter of 2014 , compared to 37.4 percent (P6,542.3 million) contribution for 2013 second quarter. Fuel made a contribution of 15.1 percent ( $\mathrm{P} 2,801.6$ million) to 2014 total imports compared to a contribution of 13.3 percent (P2, 321.2 million) during the same quarter in 2013.

The third quarter of 2014 registered imports valued at P17, 908.7 million compared to P17, 429.6 million registered during the same quarter of 2013 . This shows an increase of 2.7 percent ( P 479.3 million). The increase was attributed to the rise in Vehicles \& Transport Equipment and Machinery \& Electrical Equipment imports, which registered an increases of 29.5 percent ( P 319.5 million) from $\mathrm{P} 1,085.9$ million to $\mathrm{P} 1,4002.3$ million and 11.4 percent ( P 223.0 million) from $\mathrm{P} 1,958.5$ million to $\mathrm{P} 2,181.5$ million respectively.

Although Diamonds contributed the most with 33.3 percent (P5, 960.3 million) to total imports during the third quarter of 2014, the group registered a decrease of 1.4 percent (P82.9 million) from P6, 043.2 million registered during the same quarter in 2013. During 2013 third quarter, Diamonds contributed 34.7 percent to total imports. Machinery \& Electrical Equipment contributed 12.2 percent ( $\mathrm{P} 2,181.5$ million) to total imports during the third quarter of 2014 compared to 11.2 percent ( $\mathrm{P} 1,958.5$ million) contribution recorded for the same quarter in 2013.

While Diamonds contributed the most with 29.0 percent (P5, 167.2 million) during fourth quarter of 2014, the group registered a decrease of 6.5 percent from P6, 877.9 million registered during the same quarter in 2013. The group contributed 35.5 percent to total imports during the same quarter in 2013 . Fuel followed with a contribution of 16.1 percent (P2, 865.0 million) to total imports during 2014 fourth quarter compared to 13.8 percent ( $\mathrm{P} 2,667.6$ million) registered during the same quarter in 2013. Machinery \& Electrical Equipment made a contribution of 13.0 percent ( $\mathrm{P} 2,322.5$ million) during fourth quarter of 2014 while 10.5 percent ( P 2 , 041.9 million) contribution was made during the same quarter of 2013. Food, Beverages \& Tobacco made a contribution of 9.7 percent ( $\mathrm{P} 1,730.5$ ) for 2014 fourth quarter while 9.4 percent ( $\mathrm{P} 1,824.1$ ) contribution was recorded during fourth quarter of 2013.

Percentage distributions for other Principal Import Commodity Groups can be observed on Table 2.1B which is based on Table 2.1A. The yearly graphical presentation is displayed on Chart 2.1.

Chart 2.1: Comparison of Principal Import Commodity Groups -2013 and 2014 (Percentages)


### 3.1.2 Comparison of 2014 Quarters and the Preceding Quarter

This sub section compares Principal Import Commodity Groups for 2014 quarters, each quarter compared to what was recorded during the preceding quarter and the discussion is based on Table 2.1A

Comparison of the first quarter of 2014 and the fourth quarter of 2013 shows a decline of 6.3 percent (P1, 217.3 million). The decrease was mainly attributed to the drop in imports of among others, Chemicals \& Rubber Products and Food Beverages \& Tobacco. Chemicals \& Rubber Products declined by 20.2 percent (P356.2 million) from P1, 762.3 million during fourth quarter of 2013 to $\mathrm{P} 1,406.1$ million during the first quarter of 2014. Food, Beverages \& Tobacco dropped by 17.4 percent (P316.7 million) from P1, 824.1 million during fourth quarter 2013 to P1, 507.4 million. All commodity groups recorded decreases during this period, except for the Diamond group which recorded an increase of 8.6 percent (P592.2 million) from P6, 877.9 million during the last quarter of 2013 to P7, 470.1 million during 2014 first quarter.

The second quarter of 2014 shows a marginal increase of 2.1 percent (P386.1 million) from P18, 146.5 million during the first quarter to $\mathrm{P} 18,532.6$ million. This is mainly attributable to the increases in imports of Fuel from $\mathrm{P} 2,518.8$ million during the first quarter to $\mathrm{P} 2,801.6$ million during the second quarter as well as Vehicles \& Transport Equipment from $\mathrm{P} 1,313.9$ million to $\mathrm{P} 1,528.9$ million.

During the third quarter of 2014, imports were valued at P17, 908.7 million compared to P18, 532.6 million recorded during the second quarter of the same year. This shows a fall of 3.4 percent (P623.9 million), mainly attributed to the decline in imports of Diamonds, which recorded a fall of 19.3 percent (P1, 422.4 million) from P7, 382.7 million during the second quarter to $P 5,960.3$ million recorded during the third quarter of the same year. Imports of Machinery \& Electrical Equipment, Food, beverages \& Tobacco and Chemicals \& Rubber Products registered increases of P376.3 million, P214.0 million and P180.8 million respectively.

Comparison of values registered during the last quarter of 2014 and the third quarter of the same year shows that the Diamonds commodity group fell by 13.3 percent (P793.1 million), from P5, 960.3 million to P5, 167.2 million. Fuel increased by 5.7 percent (P155.3 million) from P2, 709.1 million to $P 2,865.0$ million. Chemicals \& Rubber Products and Machinery \& Electrical Equipment also increase by 10.2 percent (P152.6 million) from P1, 497.6 million to P1, 601.2 million and 6.5 percent ( P 141.0 million) from P2, 181.5 million to $\mathrm{P} 2,322.5$ million respectively.

### 3.2 Composition of Principal Exports

Major export groups' discussions are centred on Tables 2.2A and 2.2B. Principal Exports consisted mainly of Diamonds, having contributed 85.7 percent (P65, 332.2 million) of total exports (P76, 261.3 million) during 2014. Copper \& Nickel and Machinery \& Electrical Equipment made contributions of 4.2 percent (P3, 191.6 million) and 1.7 percent ( $\mathrm{P} 1,459.3$ million) respectively, of total exports during the same year. Diamonds discussed here consist of those from the aggregation process as well as those from diamond polishing or manufacturing companies. Machinery and Electrical Equipment include those that were originally imported for home consumption and are now being re-exported

During the first quarter of 2014, Diamonds contributed 87.6 percent ( $\mathrm{P} 15,042.9$ million) to the total exports value of P17, 179.8 million while for the second quarter the contribution made by this commodity group was 86.8 percent ( $\mathrm{P} 18,266.8$ million) of $\mathrm{P} 21,043.1$ million. The same commodity group made a contribution of 85.5 percent (P16, 968.3 million) to total exports value of P19, 847.3 million during the third quarter and 82.8 percent (P15, 054.3 million) of P18, 191.1 million for the fourth quarter of the same year.

Copper \& Nickel made a contribution of 3.4 percent (P586.1 million) to total exports (P17, 179.8 million) during the first quarter of 2014. During the second quarter of the same year, the contribution made by the same commodity group to total exports was 3.9 percent (P819.7 million) of P21, 043.1 million. The commodity group showed an increased contribution of 6.2 percent ( $\mathrm{P} 1,131.7$ million) to total exports ( $\mathrm{P} 18,191.1$ million) during the fourth quarter of the same year.

### 3.2.1 Quarter on Quarter Comparison of Principal Exports during 2014 and 2013

Comparison between corresponding quarters of 2014 and 2013 shows an increasing trend with Salt \& Soda Ash, Diamonds and Machinery \& Electrical Equipment. Diamonds increased by 5.3 percent (P756.3 million) from P14, 286.5 million recorded during first quarter of 2013 to $\mathrm{P} 15,042.9$ million recorded during the same quarter of 2014.

The second quarter of 2014 registered an increase of 43.7 percent (P6, 400.5 million) in total exports from P14, 642.5 million during second quarter of 2013 to $\mathrm{P} 21,043.1$ million during the same quarter in 2014. Diamonds registered a 56.0 percent ( $P 6,560.0$ million) increase from $P 11,706.8$ million during 2013 second quarter to $P 18$, 266.8 million during the same quarter in 2014.

The third quarters of 2014 and 2013 comparison shows an increase of 1.3 percent ( P 258.6 million) from P19,588.7 million to P19,847.3 million, with Machinery \& Electrical Equipment having increased by 66.1 percent (P177.1 million) from P267.8 million recorded during 2013 to P 444.9 million during the same quarter in 2014. Diamonds increased by 1.0 percent ( P 174.1 million) from $\mathrm{P} 16,793.5$ million during third quarter of 2013 to $\mathrm{P} 16,968.3$ million during the corresponding quarter of 2014. Meat \& Meat Products registered an increase of 12.9 percent (P42.2 million) from P338.3 million to P380.5 million when comparing the third quarters of 2013 and 2014.

Comparison of fourth quarters shows an increase of 19.0 percent (P2, 907.6 million) in total exports. Diamonds registered a growth of 19.6 percent ( $\mathrm{P} 2,472.0$ million) from $\mathrm{P} 12,582.3$ million during the fourth quarter of 2013 to $\mathrm{P} 15,054.3$ million during the fourth quarter of 2014 . Copper \& Nickel registered an increase of 40.5 percent (P326.3 million) from P805.5 million recorded during the fourth quarter of 2013 to $\mathrm{P} 1,131.7$ million during the same quarter of 2014. Machinery \& Electrical Equipment registered an increase of 62.4 percent (P186.8 million) from P283.3 million registered during the fourth quarter of 2013 to P 460.1 million recorded during the same quarter of 2014. Meat \& Meat Products increased by 62.8 percent (P1 19.9 million) from P191.0 million during the fourth quarter of 2013 to P310.9 million recorded during the same quarter in 2014.

Percentage distributions of other commodity groups can be observed on Table 2.2B while Chart $\mathbf{2 . 2}$ displays percentage distributions for the year 2014.

Chart 2.2: Principal Export Commodity Groups - 2013 and 2014 (Percentages)


Chapter 4: Direction of Trade
Direction of trade presents trade by major trading partners for principal commodity groups. Section 4.1 and Section 4.2 discuss principal imports by source and principal exports by destination respectively, at region and country level. At country level, only those countries that had significant trade with Botswana during 2014 are shown separately while those with insignificant trade are grouped together under one category referred to as 'Other'.

### 4.1 Principal Imports by Source

Principal Import Commodity Groups at Region and Country level in value terms, are presented in Table 3.1A, while Tables 3.1B and 3.1C display percentage distributions based on Table 3.1A.

### 4.1.1 Principal Imports Commodity Groups as a percentage of Total Imports at Country or Region Level

This Sub Section discusses import groups presented as percentages of total imports at region and major trading partner countries. The associated percentage distributions are presented in Table 3.1B which is derived from Table 3.1A. The column totals of Table 3.1B give import group as a percentage of total yearly imports, the same information that is presented in Chapter Three, Chart 2.1.

Total imports from South Africa amounted to P45, 442.1 million during 2014. Fuel contributed the highest at 22.3 percent (P10, 135.4 million), followed by Diamonds at 13.2 percent ( $\mathrm{P} 6,019.5$ million) and Machinery \& Electrical Equipment at 13.1 percent (P5, 959.6 million) of total imports during the year. Food Beverages \& Tobacco represented 13.0 percent (P5, 891.5 million) of 2014 total imports.

Imports from the European Union were worth P4, 638.3 million, with Diamonds constituting 56.6 percent (P2, 625.5 million) while Mechanical \& Electrical Equipment contributed 25.0 percent (P1, 158.2 million) of total imports from the region.

Total imports from Asia consisted mainly of Diamonds at 29.3 percent (P1, 051.5 million), Machinery \& Electrical Equipment at 22.2 percent (P797.6 million) and Vehicles \& Transport Equipment at 16.9 percent (P605.4 million) of total imports from the region during 2014. Four countries contributed significantly to total imports from Asia during the period, these being Israel with 29.7 percent ( P , 066.7 million), China with 22.5 percent ( P 806.0 million), India with 19.1 percent (P685.0 million) and Japan with 10.1 percent (P361.1 million) of total imports (P3, 589.7 million) from the region (Table 3.1A). The percentage distribution of commodity groups at country or region level are displayed in Table 3.1B. Imports from Israel consisted mainly of Diamonds at 68.5 percent (P730.5 million) of total imports (P1, 066.1 million) from that country.

Canada supplied imports valued at P7, 635.8 million, representing 10.5 percent of the total imports $\mathrm{P} 72,427.1$ million during 2014. Imports from Canada comprised Diamonds mainly, at 99.1 percent ( $\mathrm{P} 7,569.6$ million) of total imports from the country.

### 4.1.2 Principal Imports Commodity Groups by Region and Partner as a Percentage of Total Import Group

Table 3.1C presents percentage distributions for principal import groups by country and region as a percentage of total import groups during 2014. This table is also derived from Table 3.1A.

Most of Botswana's imports are sourced from the Southern African Customs Union (SACU), especially South Africa. During the year under review, 62.7 percent ( $\mathrm{P} 45,442.1$ million) of total imports of P72, 427.1 million came from South Africa, refer to Table 3.1C.

Imports from the European Union contributed 6.4 percent (P4, 638.3 million) of total imports during the year under review, with Belgium contributing 3.9 percent ( $\mathrm{P} 2,801.7$ million) of total imports during the year.

Asia contributed 5.0 percent (P3, 589.7million) to total imports during 2014. Israel and China contributed 1.5 percent (Pl, 066.1 million) and 1.1 percent (P806.0 million) respectively, to total imports during the period under review.

Graphical presentation of percentage distributions of imports by major trading partners is illustrated on Chart 3.1.

Diamonds contributed 35.9 percent ( $\mathrm{P} 25,980.3$ million) of 2014 total imports. Namibia supplied 32.0 percent (P8, 323.7 million) of Diamonds imports during 2014, followed by Canada with 29.1 percent (P7, 569.6 million) and South Africa with 23.2 percent (P6, 019.5 million).

Most of Botswana's Fuel imports were supplied by South Africa (P10, 135.4 million), representing 93.0 percent while Namibia supplied 5.2 percent (P 566.4 million). Fuel contributed 15.0 percent ( $P$ 10, 895.1) to total imports during the year.

Most of Machinery \& Electrical Equipment imports came from South Africa (P5, 959.6 million), representing 72.2 percent while Germany and China supplied 6.1 percent ( P 504.0 million) and 3.4 percent ( P 282.6 million) respectively, of the total import value (P1, 459.3 million) for the group during 2014.

Most of Food, Beverages and Tobacco came from South Africa (P5, 891.5 million) representing 93.7 percent of total imports (P6, 287.1 million) for the group. Zambia and Namibia supplied 1.5 percent (P94.9 million) and 1.4 percent (P89.0 million) respectively. The import group contributed 8.7 percent (P6, 287.1 million) to total imports during the year.

Total imports for Chemicals and Rubber Products were valued at P5, 870.7 million, with 86.8 percent (P5, 098.3 million) of this total, sourced from South Africa. India supplied 4.5 percent (P266.9 million) while the United States of America, China and Germany supplied 1.2 percent each, at the values of P73.0 million, P71.3 million and P70.8 million respectively. This import group contributed 8.1 percent to total imports during the year.

Vehicles \& Transport Equipment imports were valued at P5, 638.1 million during 2014, representing 7.8 percent of total imports. South Africa supplied 77.5 percent (P4, 372.3 million) of total import value for Vehicles \& Transport Equipment, the USA supplied 5.6 percent (P317.5 million) while 5.4 percent (P304.4 million) came from Japan.

Chart 3.1: Total Imports by Region and Partner - 2014


### 4.2 Principal Exports by Destination

Deliberations on major exports by destination for the year 2014 are centred on tables $\mathbf{3 . 2} \mathbf{A}$, B and C. Table 3.2A displays values while percentage distributions appear on tables 3.2B and C.

During the year 2014, Botswana's total exports were valued at P76, 261.3 million. Asia received 33.7 percent (P 25, 708.2 million) of total exports, followed by the European Union with 25.7 percent ( $\mathrm{P} 19,616.5$ million). The SADC region received exports accounting for 25.3 percent ( P 19, 279.0 million).

During the year under review, Belgium received 23.5 percent (P17, 952.8 million) of Botswana's total exports. India received 13.7 percent ( $\mathrm{P} 10,450.7$ million) while South Africa got 13.4 percent ( P 10, 203.7 million) of total exports. Namibia received 9.8 percent ( $P 7,492.3$ million) of Botswana's total exports during the same year.

Israel and Canada received 7.7 percent (P 5, 837.0 million) and 6.5 percent ( $P 4,964.0$ million) of total exports respectively. The United Arab Emirates received 4.2 percent (P 3, 236.7 million) while Singapore and Switzerland received 3.7 percent ( $\mathrm{P} 2,851.2$ million) and 3.3 percent ( $\mathrm{P} 2,522.5$ million) respectively during the same period.

### 4.2.1 Principal Exports Commodity Groups as a percentage of Total Exports at Country or Region Level

Discussions for this subsection are based on Table 3.2B which is generated from Table 3.2A. Table 3.2B presents Principal Exports Commodity Groups as a percentage of Total Exports at Country or Region level. Graphical presentation of percentage distributions of exports by major trading partners during 2014 is presented on

## Chart 3.2.

Total exports to Belgium were valued at $\mathrm{P} 17,952.8$ million, of which $\mathrm{P} 17,948.4$ million were Diamonds as depicted on Table 3.2A. India received exports amounting to P10, 450.7 million, of which P10, 262.4 million was attributed to Diamonds. South Africa and Namibia received exports valued at P10, 203.7 million and P7, 492.3 million respectively. The contribution made by Diamonds to total exports to South Africa during 2014 was 56.4 percent (P5, 752.1 million). With regard to exports to Namibia during the same year, Diamonds accounted for 95.9 percent (P 7, 182.1 million).

Asia received exports worth $\mathrm{P} 25,708.2$ million during the year 2014 . Diamonds contributed 98.9 percent (P 25, 434.5 million) of total exports to the region during the year under review. The contribution made by Diamonds to total exports to Israel and the United Arab Emirates was 99.9 percent each. Diamonds constituted 99.3 percent, 98.6 percent and 98.2 percent of exports destined to Japan, Hong Kong and India respectively during the same year.

### 4.2.2 Principal Exports Commodity Groups by Region and Partner as a percentage of Total Export Group

Table 3.2C gives major export groups at country or region level as a percentage of the total for a particular export group. Discussions that follow are based on this table together with Table 3.2A.

Botswana's major exports, Diamonds contributed 85.7 percent (P65, 332.2 million) to total exports during 2014 (Table 3.2B). Table 3.2C shows that exports destined to Belgium constituted 27.5 percent ( $\mathrm{P} 17,948.4$ million) of total Diamonds exports during the year. India received the second largest share of Diamond exports at 15.7 percent (P10, 262.4 million) while Namibia got 11.0 percent ( $P 7,182.1$ million). Israel and South Africa received 8.9 percent (P5, 833.4 million) and 8.8 percent ( $\mathrm{P} 5,752.1$ million) respectively, of total Diamonds exports during the year.

Total exports of Copper Nickel during 2014 were valued at P3, 191.6 million, with 66.3 percent (P2, 116.9 million) of this exported to Norway. Finland received 23.3 percent ( $P 743.3$ million) while Zimbabwe got 7.4 percent (P236.7 million).

Machinery and Electrical Equipment group was mainly exported to the SADC region, with South Africa receiving 67.1 percent (P978.8 million). Zambia received 7.8 percent (P113.2 million), followed by Namibia with 5.4 percent (P79.1 million) and Zimbabwe with 3.5 percent (P51.5 million). The United Kingdom received 8.1 percent (P1 18.5 million) of the total exports of Machinery and Electrical Equipment.

Gold worth P393.8 million, was exported to two countries only during 2014, with 55.2 percent (P217.4 million) exported to South Africa while India received the remainder.

Textiles exports were mainly destined to South Africa during 2014, having received 60.5 percent (P227.7 million) of total Textile exports valued at P376.0 million. The USA received 26.5 percent (P99.7 million) while Zimbabwe got 11.3 percent ( P 42.6 million).

Salt and Soda Ash was exported to the SADC region only during 2014. South Africa received 65.6 percent (P390.6 million), followed by Zimbabwe with 17.4 percent (P103.4 million). Zambia received 13.2 percent (P78.5 million) while the DRC got 2.4 percent (P14.2 million) of total Salt \& Soda Ash exports valued at P595.3 million during the year.

Chart 3.2: Total Exports by Region and Partner - 2014 (Percentages)


## Chapter 5: Total Trade at Chapter Level

Trade at Chapter level presents international merchandise trade at the two digit level of the Harmonised Commodity Description and Coding System (HS Codes). Table 4 presents trade values together with the associated percentage distributions for the 99 chapters of the HS Codes, excluding Chapter 77 which is reserved for future customs use and Chapter 98 which was in the past used by Botswana for importation of vehicle parts for vehicle assembly during the time when there were vehicle assembly plants in the country.

### 5.1 Total Imports by Chapter

Botswana imports all commodities found in all the chapters of the HS Codes. The discussion will be centred on chapters that contributed not less than 2.0 percent of total imports during 2014, and statistics associated with other chapters, can be viewed on Table 4.

During 2014, Chapter 71, comprising "Natural or Cultured pearls, Precious or Semi-Precious Stones and Precious Metals" contributed 36.0 percent (P26, 051.7 million) of total imports valued at P72, 427.1 million. This was followed by Chapter 27 which consists of "Mineral fuels, mineral oils and products of their distillation; bituminous substances; mineral waxes" with 15.0 percent (P10, 895.1 million). A contribution of 7.0 percent was made by Chapters 87; consisting of "Vehicles other than railway or tramway rolling stock, and parts and accessories thereof' and Chapter 84; consisting of 'Nuclear reactors, boilers, machinery and mechanical appliances; parts thereof' each, at values of P5, 090.4 million and P5, 068.4 million respectively. Chapter 85 comprising 'Machinery \& Electrical Equipment, Sound Recorders \& Reproducers, Television image \& Parts' contributed 4.4 percent (P3, 187.2 million) to total imports during the year under review.

### 5.2 Total Exports by Chapter

Significant contribution to total exports is mainly centred on a few chapters with contributions in excess of one percent, while most chapters contributed less than 1.0 percent of the yearly total. Total exports consists mainly of minerals, especially rough diamonds.

During 2014, Chapter 71 which comprises "Natural or Cultured pearls, Precious or Semi-Precious Stones and Precious Metals" contributed 86.2 percent (P65, 739.5 million), followed by Chapter 75 which consists of "Nickel \& Articles thereof" with 4.1 percent (P3, 152.6 million). Chapter 26 which comprises "Ores, Slag and Ash" made a contribution of 1.6 percent (P1, 201.4 million) while Chapter 2, consisting of "Meat and Edible Meat Offal" contributed 1.4 percent (P1, 049.4 million) to total exports.

## Chapter 6: Most Traded Commodities

This section presents the most traded commodities during 2014, for both imports and total exports. Since Botswana receives a wide range of imports, the top 100 imported commodities during 2014 are presented in this report. With regard to exports, only the top 50 are given since they contribute over 90 percent of total exports. The top 100 imported commodities together with associated percentage distributions are presented in Table 5.1 while Table 5.2 presents the top 50 exported commodities.

### 6.1 The Most Imported Commodities

The top most imported commodity during 2014 was "Non-industrial diamonds unworked or simply sawn, cleaved or bruted", with a contribution of 29.5 percent (P21, 392.1 million) of total imports, followed by "Distilled Fuel" with 6.9 percent (P4, 986.6 million).

Other commodities that contributed significantly to total imports during 2014, as shown on Table 5.1 included "Petrol" with 5.2 percent (P3, 731.1 million) and "Unsorted Diamonds" valued P3, 484.9 million, representing 4.8 percent of the yearly total.

### 6.2 The Most Traded Exports

As earnings from exports are heavily dependent on minerals, especially rough diamonds, only four commodities contributed over one percent to total exports (Table 5.2). The four commodities are "Non-industrial diamonds unworked or simply sawn, cleaved or bruted" with a contribution of 75.5 percent (P57, 565.6 million),"Nonindustrial diamonds, not mounted or set" with 9.7 percent (P7, 374.9 million),"Nickel Mattes" with 4.1 percent (P3, 152.6 million) and "Copper Ores and Concentrates" with 1.6 percent (P1, 200.2 million). Other commodities can be viewed on Table 5.2.

## Chapter 7: Trade by Mode of Transport

The mode of transport here refers to the means of transporting goods in and out of Botswana. Road, Air and Rail are the main modes of transport for Botswana International Merchandise Trade.

### 7.1 Imports and Exports by Mode of Transport

Table 6 shows that during 2014, Botswana received imports amounting to P72, 427.1 million, with 44.9 percent (P32, 487.8 million) of these reaching Botswana by road. Air and Rail transport accounted for 30.9 percent (P22, 367.2 million) and 16.1 percent (P11, 667.7 million) respectively, of total imports during the year under review.

Botswana exports mainly use Air as mode of transport. This is because exports value is heavily dependent on high valued diamonds, which are transported by Air. Air transport accounted for 77.5 percent (P59, 079.3 million) of total exports (P76, 261.3 million) during 2014. Road transport followed with 10.8 percent (P8, 203.6 million) while goods transported by Rail represented 1.1 percent (P808.9 million) of total exports during the year under review.
"Other" modes of transport include 'In land water ways' and Postal transport.

Table 6: Imports and Total Exports by Mode of Transport, Value and Percentage -2014 (Million Pula)

| FlowType | Imports |  | Total Exports |  |
| :--- | ---: | ---: | ---: | ---: |
| Trans Type | Value | \% | Value | \% |
| Air Transport | $22,367.2$ | 30.9 | $59,079.3$ | 77.5 |
| Road Transport | $32,487.8$ | 44.9 | $8,203.6$ | 10.8 |
| Rail Transport | $11,667.7$ | 16.1 | 808.9 | 1.1 |
| Others | $5,904.5$ | 8.2 | $8,169.5$ | 10.7 |
| Total | $\mathbf{7 2 , 4 2 7 . 1}$ | $\mathbf{1 0 0 . 0}$ | $\mathbf{7 6 , 2 6 1 . 3}$ | $\mathbf{1 0 0 . 0}$ |

Chart 6.0: Imports and Total Exports by Mode of Transport, Percentage - 2014


## Chapter 8: Trade by Other Commodity Classifications

This chapter gives trade by two other commodity classifications which are based on the Harmonised Commodity Description and Coding System (HS Codes). The two other commodity classifications discussed here are the Standard International Trade Classification (SITC Revision 3) and the Broad Economic Categories (BEC Revision 4).

### 8.1 Standard International Trade Classification (SITC)

The Standard International Trade Classification is another product classification used for external trade statistics, allowing for international comparison of commodities and manufactured goods. The commodity groupings of SITC reflect the materials used in production, the processing stage, market practices and uses of the products as well as the importance of the commodities in terms of world trade and technological changes. The SITC has 3, 118 basic headings and sub headings which are assembled in 261 groups, 67 divisions and 10 sections

This report uses SITC Revision 3, which is based on Harmonised Commodity Description and Coding System of 2012 (HS 2012). Figures represented here are for the Sections and Divisions only. Table 7.1A gives imports while Table 7.1B presents exports.

### 8.1.1 Imports by Standard International Trade Classification, 2014

The percentages displayed here in this chapter are calculated using Divisions contribution to the Sections total.

The 2014 total imports were valued at P72, 427.1 million and "Manufactured Goods classified chiefly by material" (Section 6) contributed 44.3 percent (P32, 092.3 million). The Divisions that contributed the most to this Section were Division 66 comprising of "Non-metallic Mineral Manufacturers" with 84.3 percent (P27, 041.8 million) of the total value for this Section, followed by Division 69 consisting of "Manufactures of Metals N.E.S" with 4.7 percent (P1, 520.4 million). Division 67, which is "Iron and Steel" made a contribution of 3.2 percent (P1, 012.6 million) while Division 62, "Rubber Manufactures NES" and Division 64, "Paper, paperboard and articles of paper pulp, of paper or of paperboard" made contributions of 2.6 percent (P848.9 million) and 2.0 percent ( P 631.5 million) respectively.

Section 7, which comprises "Machinery \& Transport Equipment", made the second highest contribution of 19.2 percent (P13, 918.8 million) to total imports during the year. Divisions that contributed the most to this Section were Division 78, comprising "Road vehicles (including air cushion vehicles")" with a contributing of 35.2 percent (P4, 895.7 million) to the total value of the Section. Division 72 comprising "Machinery specialized for particular industries" contributed 15.9 percent (P2, 206.9 million), followed by Division 77, which is "Electrical Machinery, apparatus and appliances, N.E.S")" with 13.9 percent (P1, 940.4 million). Division 74 comprising "General industrial machinery and equipment, N.E.S.", accounted for 12.3 percent (P1, 716.1 million) of the Section total value.

Another section that contributed significantly to total imports during 2014 was Section 3, which comprises "Mineral Fuels, Lubricants \& Related Materials". The section contributed 15.0 percent (P10, 853.4 million) to total imports during the year under review. Division 33, being "Petroleum, petroleum products and related materials" contributed 86.2 percent (P9, 352.5 million) while Division 35, which is "Electric current" made a contribution of 12.3 percent (P1, 336.8 million) to the section total.

Chart 7.1A: Imports by Standard International Trade Classification -2014


### 8.1.2 Exports by Standard International Trade Classification

The section that contributed the most to total exports during 2014 was Section 6; which comprises 'Manufactured Goods Classified Chiefly by Material'. This Section contributed 86.1 percent (P65, 691.3 million) total exports during the year. Within this Section, Division 65, consisting of 'Non-metallic mineral manufactures, NES' was the main contributor at 99.0 percent ( $\mathrm{P} 65,053.5$ million) of the Section total.

Section 2 comprising of 'Crude Materials Inedible, except Fuels' contributed 6.9 percent (P5, 277.6 million) to total exports. The division that contributed the most in this Section was Division 28 which comprises 'Metalliferous Ores and Metal Scrap', with 85.2 percent (P4, 494.1 million) of total exports for the Section.

Section 7, being 'Machinery \& Transport Equipment' contributed 2.7 percent ( $\mathrm{P} 2,061.1$ million) to total exports during 2014, with Division 77; 'Electrical machinery, apparatus and appliances, NES, and electrical parts thereof (including non-electrical counterparts, NES, of electrical household type equipment), Telecommunications and sound recording and reproducing apparatus and equipment' contributing 34.9 percent (P718.9 million) of the Section total. Division 78, consisting of 'Road Vehicle (including air cushion vehicles)' contributed 21.8 percent (P448.6 million) while Division 72 comprising 'Machinery specialized for particular industries' made a contribution of 12.3 percent ( P 253.5 million) of the total for the Section.

Chart 7.1B: Exports by Standard International Trade Classification - 2014


### 8.2 Broad Economic Categories (BEC)

The Broad Economic Categories classification was designed to serve as a means for converting trade data compiled in terms of SITC into end use categories that were meaningful within the framework of System of National Accounts (SNA). These categories are approximating the three basic classes of goods in SNA; namely capital goods, intermediate goods and consumption goods.

The BEC has 19 basic categories that can be aggregated to approximate the three basic classes of goods, thus permitting trade statistics to be considered jointly with other sets of general economic statistics such as national accounts and industrial statistics; for national, regional and global economic analysis. Deliberations on this section are based on Table 7.2.

### 8.2.1 Imports by Broad Economic Categories

During 2014, imports by BEC consisted mainly of 'Industrial Supplies NES' (Section 2). The section contributed 49.4 percent (P35, 787.9 million) to total imports. Division 21, being 'Industrial Supplies NES, primary form', contributed the most with 35.5 percent ( $\mathrm{P} 25,706.3$ million) of total imports during the period under review.

Section 3, being 'Fuels and Lubricants' made the second largest contribution to total imports. The section contributed 15.0 percent (P10, 856.4 million). Division 32, 'Fuel and Lubricants processed' contributed 92.8 percent (P10, 074.3million) to the section total.
'Capital goods (Excluding Transport Equipment) parts and accessories', Section 4, contributed 11.4 percent (P8, 259.0 million) to total imports. Division 41, 'Capital Goods (Except transport equipment) made a contribution of 64.3 percent (P5, 308.2 million) to this section total.

Section 5, 'Transport Equipment, Parts and Accessories thereof' made a contribution of 8.9 percent (P6, 461.4 million) while Section 6, 'Consumer Goods NES' contributed 7.8 percent (P5, 614.0 million) to total imports during the period under review.

### 8.2.2 Exports by Broad Economic Categories

It is also of paramount importance to look at commodities that are exported by BEC. This presentation can give a country an idea with regard to which goods are exported unprocessed or in primary form. The country can, as a result, make plans to set up processing industries to create employment and at the same time end up exporting finished goods which will bring in more revenue. This data is also represented on Table 7.2.

The table shows that Section 2, 'Industrial supplies NES' made the largest contribution of 94.7 percent (72, 203.5 million) to total exports (P72, 261.3 million) during 2014. Division 21, 'Industrial supplies, NES, primary form' contributed 82.7 percent (P59, 725.0 million) to this section total.

Section 1, 'Food and Beverages' made a contribution of 1.8 percent ( $\mathrm{P} 1,372.6$ million) to total exports during 2014 while Section 5. 'Transport Equipment, Parts and Accessories thereof' contributed 1.5 percent (P1, 156.8 million).

Table 1.2: Monthly Total Trade, 2013 and 2014 (Millions of Pula)

| Period \ Flow Type | Imports CIF | Imports FOB | Freight | Insurance | Domestic Exports | Re-Exports | Total Exports | Trade Balance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan_2013 | 6,032.2 | 5,792.5 | 238.8 | 0.9 | 5,242.6 | 56.5 | 5,299.0 | (733.2) |
| Feb | 4,537.0 | 4,310.4 | 225.7 | 0.8 | 5,284.9 | 63.9 | 5,348.8 | 811.8 |
| Mar | 5,360.1 | 5,137.8 | 221.5 | 0.8 | 6,113.3 | 128.8 | 6,242.1 | 882.0 |
| Q1 | 15,929.2 | 15,240.7 | 686.0 | 2.6 | 16,640.8 | 249.1 | 16,889.9 | 960.7 |
| Apr | 6,278.1 | 6,056.7 | 220.4 | 1.1 | 6,546.3 | 81.9 | 6,628.2 | 350.1 |
| May | 5,395.6 | 5,163.8 | 230.5 | 1.3 | 4,990.6 | 76.4 | 5,067.0 | (328.6) |
| Jun | 5,822.7 | 5,611.0 | 210.8 | 0.9 | 2,770.6 | 176.7 | 2,947.3 | $(2,875.4)$ |
| Q2 | 17,496.4 | 16,831.4 | 661.7 | 3.3 | 14,307.5 | 335.0 | 14,642.5 | $(2,853.9)$ |
| Jul | 6,404.7 | 6,176.7 | 226.7 | 1.3 | 6,697.1 | 152.0 | 6,849.1 | 444.4 |
| Aug | 4,976.7 | 4,738.5 | 236.8 | 1.3 | 6,313.5 | 153.9 | 6,467.4 | 1,490.7 |
| Sep | 6,048.2 | 5,798.9 | 248.0 | 1.4 | 6,108.6 | 163.7 | 6,272.3 | 224.1 |
| Q3 | 17,429.6 | 16,714.0 | 711.5 | 4.0 | 19,119.2 | 469.5 | 19,588.7 | 2,159.1 |
| Oct | 8,084.0 | 7,810.2 | 271.8 | 2.1 | 2,151.4 | 162.5 | 2,313.9 | (5,770.2) |
| Nov | 7,256.1 | 6,991.5 | 262.8 | 1.8 | 6,148.8 | 197.3 | 6,346.1 | (910.0) |
| Dec | 4,023.7 | 3,700.2 | 322.5 | 1.0 | 6,381.7 | 241.9 | 6,623.5 | 2,599.8 |
| Q4 | 19,363.8 | 18,501.9 | 857.1 | 4.8 | 14,681.8 | 601.7 | 15,283.5 | $(4,080.4)$ |
| Total_2013 | 70,219.1 | 67,288.1 | 2,916.2 | 14.7 | 64,749.3 | 1,655.3 | 66,404.6 | $(3,814.4)$ |
| Jan_2014 | 5,264.8 | 4,989.6 | 274.3 | 0.9 | 6,127.2 | 83.4 | 6,210.6 | 945.8 |
| Feb | 5,400.5 | 5,196.8 | 202.4 | 1.3 | 5,002.0 | 197.2 | 5,199.2 | (201.3) |
| Mar | 7,481.2 | 7,282.7 | 197.6 | 0.9 | 5,648.9 | 121.2 | 5,770.0 | (1,711.2) |
| Q1 | 18,146.5 | 17,469.1 | 674.3 | 3.2 | 16,778.0 | 401.8 | 17,179.8 | (966.7) |
| Apr | 5,611.8 | 5,387.1 | 223.3 | 1.4 | 6,736.5 | 151.2 | 6,887.6 | 1,275.9 |
| May | 7,079.5 | 6,846.1 | 232.5 | 0.9 | 5,896.8 | 114.5 | 6,011.3 | $(1,068.2)$ |
| Jun | 5,841.3 | 5,629.8 | 210.7 | 0.9 | 7,918.0 | 226.2 | 8,144.1 | 2,302.8 |
| Q2 | 18,532.6 | 17,862.9 | 666.5 | 3.2 | 20,551.3 | 491.8 | 21,043.1 | 2,510.5 |
| Jul | 5,547.6 | 5,313.4 | 232.3 | 1.9 | 8,158.3 | 124.7 | 8,283.0 | 2,735.3 |
| Aug | 6,100.2 | 5,864.9 | 234.3 | 0.9 | 7,829.6 | 124.5 | 7,954.1 | 1,853.9 |
| Sep | 6,260.9 | 6,028.2 | 231.5 | 1.3 | 3,434.5 | 175.8 | 3,610.3 | $(2,650.7)$ |
| Q3 | 17,908.7 | 17,206.5 | 698.1 | 4.1 | 19,422.4 | 424.9 | 19,847.3 | 1,938.5 |
| Oct | 6,708.1 | 6,455.1 | 251.5 | 1.5 | 6,418.7 | 130.5 | 6,549.2 | (158.8) |
| Nov | 6,703.9 | 6,454.9 | 248.1 | 1.0 | 5,785.9 | 247.7 | 6,033.6 | (670.3) |
| Dec | 4,427.2 | 4,176.9 | 249.4 | 0.9 | 5,353.8 | 254.5 | 5,608.3 | 1,181.1 |
| Q4 | 17,839.2 | 17,086.8 | 749.0 | 3.4 | 17,558.5 | 632.6 | 18,191.1 | 351.9 |
| Total_2014 | 72,427.1 | 69,625.4 | 2,787.8 | 13.9 | 74,310.1 | 1,951.1 | 76,261.3 | 3,834.2 |

Table 2.1A: Principal Import Commodity Groups, 2013 and 2014 (Million Pula)

| Period \ HS |  | $\begin{aligned} & \text { n } \\ & \text { O } \\ & \text { E } \\ & 0 \end{aligned}$ |  | $\stackrel{\overline{\mathbf{D}}}{\substack{0}}$ |  |  | $\begin{aligned} & \overline{0} \\ & \sum_{\infty}^{\omega} \\ & \infty \\ & \frac{n}{U} \\ & \frac{0}{0} \frac{0}{0} \\ & \sum \frac{0}{2} \end{aligned}$ |  |  |  | $\begin{aligned} & \overline{0} \\ & \frac{0}{0} \\ & 0 \\ & \infty \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 3 \\ & \hline \end{aligned}$ | $\begin{aligned} & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \end{aligned}$ | 0 <br> 0 <br> 0 <br> 0 <br> 0 <br> 0 <br> 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan_2013 | 389.5 | 2,351.6 | 513.0 | 1,083.1 | 47.6 | 518.3 | 211.5 | 126.2 | 99.3 | 483.2 | 100.0 | 108.8 | 6,032.2 |
| Feb | 430.9 | 939.3 | 517.7 | 1,012.0 | 49.3 | 483.6 | 299.2 | 59.7 | 127.3 | 405.1 | 106.3 | 106.6 | 4,537.0 |
| Mar | 436.2 | 1,752.1 | 494.4 | 977.4 | 45.4 | 554.4 | 230.1 | 134.5 | 163.2 | 347.4 | 109.3 | 115.6 | 5,360.1 |
| Q1 | 1,256.6 | 5,043.0 | 1,525.1 | 3,072.5 | 142.3 | 1,556.4 | 740.8 | 320.4 | 389.9 | 1,235.7 | 315.6 | 330.9 | 15,929.2 |
| Apr | 439.8 | 2,442.4 | 474.1 | 750.4 | 44.1 | 822.8 | 259.2 | 128.8 | 150.6 | 495.2 | 117.0 | 154.0 | 6,278.1 |
| May | 461.0 | 1,621.4 | 514.5 | 828.5 | 54.2 | 635.7 | 231.8 | 50.3 | 174.8 | 547.8 | 117.3 | 158.2 | 5,395.6 |
| Jun | 435.0 | 2,478.6 | 442.4 | 742.3 | 50.7 | 558.2 | 230.8 | 52.4 | 119.3 | 461.8 | 109.8 | 141.4 | 5,822.7 |
| Q2 | 1,335.8 | 6,542.3 | 1,431.0 | 2,321.2 | 149.0 | 2,016.7 | 721.8 | 231.6 | 444.6 | 1,504.9 | 344.0 | 453.6 | 17,496.4 |
| Jul | 535.1 | 2,669.0 | 520.7 | 849.8 | 55.1 | 681.8 | 263.7 | 58.3 | 144.9 | 357.7 | 124.7 | 144.0 | 6,404.7 |
| Aug | 482.5 | 1,176.6 | 562.0 | 949.8 | 49.9 | 650.7 | 252.6 | 61.5 | 151.3 | 364.0 | 132.1 | 143.7 | 4,976.7 |
| Sep | 450.4 | 2,197.7 | 530.9 | 1,005.5 | 47.2 | 626.0 | 240.9 | 187.2 | 153.3 | 361.2 | 128.8 | 119.2 | 6,048.2 |
| Q3 | 1,467.9 | 6,043.2 | 1,613.6 | 2,805.1 | 152.1 | 1,958.5 | 757.2 | 307.0 | 449.4 | 1,082.9 | 385.7 | 407.0 | 17,429.6 |
| Oct | 686.6 | 3,550.2 | 662.3 | 1,014.0 | 61.8 | 784.3 | 253.4 | 131.7 | 205.9 | 451.7 | 132.4 | 149.6 | 8,084.0 |
| Nov | 604.2 | 3,182.9 | 602.7 | 726.8 | 59.3 | 694.7 | 274.9 | 102.4 | 192.0 | 514.0 | 135.5 | 166.6 | 7,256.1 |
| Dec | 471.4 | 144.8 | 559.1 | 926.7 | 48.8 | 562.8 | 277.1 | 97.3 | 128.2 | 344.5 | 121.3 | 341.6 | 4,023.7 |
| Q4 | 1,762.3 | 6,877.9 | 1,824.1 | 2,667.6 | 170.0 | 2,041.9 | 805.4 | 331.4 | 526.1 | 1,310.2 | 389.2 | 657.8 | 19,363.8 |
| Total 2013 | 5,822.7 | 24,506.5 | 6,393.8 | 10,866.3 | 613.4 | 7,573.5 | 3,025.3 | 1,190.3 | 1,809.9 | 5,133.6 | 1,434.5 | 1,849.3 | 70,219.1 |
| Jan_2014 | 454.2 | 1,922.2 | 503.6 | 724.7 | 30.0 | 610.9 | 180.2 | 68.5 | 97.6 | 452.0 | 92.2 | 128.9 | 5,264.8 |
| Feb | 528.7 | 1,808.4 | 514.6 | 748.7 | 46.2 | 721.9 | 211.2 | 47.8 | 124.3 | 390.4 | 119.3 | 139.0 | 5,400.5 |
| Mar | 423.2 | 3,739.5 | 489.2 | 1,045.4 | 48.5 | 613.7 | 212.8 | 44.1 | 153.0 | 471.5 | 109.5 | 130.8 | 7,481.2 |
| Q1 | 1,406.1 | 7,470.1 | 1,507.4 | 2,518.8 | 124.7 | 1,946.4 | 604.1 | 160.3 | 374.9 | 1,313.9 | 321.1 | 398.8 | 18,146.5 |
| Apr | 420.9 | 1,796.8 | 476.4 | 1,183.2 | 39.6 | 611.3 | 206.4 | 47.9 | 184.9 | 403.7 | 99.4 | 141.2 | 5,611.8 |
| May | 460.1 | 3,196.8 | 502.1 | 822.6 | 47.8 | 613.3 | 225.6 | 58.1 | 164.4 | 653.9 | 124.3 | 210.5 | 7,079.5 |
| Jun | 435.7 | 2,389.1 | 439.2 | 795.7 | 58.3 | 580.6 | 240.4 | 59.5 | 122.4 | 471.3 | 108.0 | 141.3 | 5,841.3 |
| Q2 | 1,316.8 | 7,382.7 | 1,417.6 | 2,801.6 | 145.7 | 1,805.2 | 672.4 | 165.4 | 471.6 | 1,528.9 | 331.7 | 493.0 | 18,532.6 |
| Jul | 471.3 | 1,543.9 | 558.4 | 1,067.8 | 59.3 | 703.0 | 194.9 | 78.7 | 166.9 | 424.2 | 138.0 | 141.3 | 5,547.6 |
| Aug | 508.2 | 2,229.6 | 532.3 | 756.4 | 55.9 | 694.7 | 267.9 | 67.5 | 161.2 | 532.7 | 143.6 | 150.1 | 6,100.2 |
| Sep | 518.2 | 2,186.8 | 540.9 | 885.5 | 58.3 | 783.7 | 276.6 | 61.4 | 189.6 | 445.4 | 141.2 | 173.4 | 6,260.9 |
| Q3 | 1,497.6 | 5,960.3 | 1,631.6 | 2,709.7 | 173.5 | 2,181.5 | 739.5 | 207.5 | 517.7 | 1,402.3 | 422.8 | 464.7 | 17,908.7 |
| Oct | 548.8 | 2,394.8 | 619.2 | 810.9 | 84.3 | 867.1 | 298.2 | 49.1 | 219.1 | 478.3 | 149.8 | 188.7 | 6,708.1 |
| Nov | 588.3 | 2,421.8 | 587.8 | 942.6 | 71.9 | 734.7 | 277.1 | 64.6 | 190.4 | 482.3 | 147.8 | 194.7 | 6,703.9 |
| Dec | 513.1 | 350.7 | 523.5 | 1,111.5 | 61.2 | 720.7 | 211.0 | 80.9 | 145.9 | 432.4 | 125.4 | 150.8 | 4,427.2 |
| Q4 | 1,650.2 | 5,167.2 | 1,730.5 | 2,865.0 | 217.3 | 2,322.5 | 786.3 | 194.5 | 555.4 | 1,392.9 | 423.0 | 534.3 | 17,839.2 |
| Total 2014 | 5,870.7 | 25,980.3 | 6,287.1 | 10,895.1 | 661.3 | 8,255.5 | 2,802.3 | 727.8 | 1,919.5 | 5,638.1 | 1,498.6 | 1,890.9 | 72,427.1 |

Table 2.1 B: Principal Import Commodity Groups, 2013-2014 (Percentage Distributions)

| Period \ HS |  | $\begin{aligned} & \text { n } \\ & \text { ㄷ } \\ & \text { ㄷ } \\ & 0 \end{aligned}$ |  | $\underset{\substack{\mathbf{0}}}{ }$ | $\begin{aligned} & 0 \\ & 0.3 \\ & 0.5 \\ & \hline \end{aligned}$ |  |  |  |  |  |  | $\begin{aligned} & \text { n } \\ & 0 \\ & 0 \\ & 0 \\ & \dot{0} \\ & \vdots 5 \end{aligned}$ | n <br> 0 <br> 0 <br> 0 <br> 0 <br> 0 <br> 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan_2013 | 6.5 | 39.0 | 8.5 | 18.0 | 0.8 | 8.6 | 3.5 | 2.1 | 1.6 | 8.0 | 1.7 | 1.8 | 100 |
| Feb | 9.5 | 20.7 | 11.4 | 22.3 | 1.1 | 10.7 | 6.6 | 1.3 | 2.8 | 8.9 | 2.3 | 2.3 | 100 |
| Mar | 8.1 | 32.7 | 9.2 | 18.2 | 0.8 | 10.3 | 4.3 | 2.5 | 3.0 | 6.5 | 2.0 | 2.2 | 100 |
| Q1 | 7.9 | 31.7 | 9.6 | 19.3 | 0.9 | 9.8 | 4.7 | 2.0 | 2.4 | 7.8 | 2.0 | 2.1 | 100 |
| Apr | 7.0 | 38.9 | 7.6 | 12.0 | 0.7 | 13.1 | 4.1 | 2.1 | 2.4 | 7.9 | 1.9 | 2.5 | 100 |
| May | 8.5 | 30.0 | 9.5 | 15.4 | 1.0 | 11.8 | 4.3 | 0.9 | 3.2 | 10.2 | 2.2 | 2.9 | 100 |
| Jun | 7.5 | 42.6 | 7.6 | 12.7 | 0.9 | 9.6 | 4.0 | 0.9 | 2.0 | 7.9 | 1.9 | 2.4 | 100 |
| Q2 | 7.6 | 37.4 | 8.2 | 13.3 | 0.9 | 11.5 | 4.1 | 1.3 | 2.5 | 8.6 | 2.0 | 2.6 | 100 |
| Jul | 8.4 | 41.7 | 8.1 | 13.3 | 0.9 | 10.6 | 4.1 | 0.9 | 2.3 | 5.6 | 1.9 | 2.2 | 100 |
| Aug | 9.7 | 23.6 | 11.3 | 19.1 | 1.0 | 13.1 | 5.1 | 1.2 | 3.0 | 7.3 | 2.7 | 2.9 | 100 |
| Sep | 7.4 | 36.3 | 8.8 | 16.6 | 0.8 | 10.4 | 4.0 | 3.1 | 2.5 | 6.0 | 2.1 | 2.0 | 100 |
| Q3 | 8.4 | 34.7 | 9.3 | 16.1 | 0.9 | 11.2 | 4.3 | 1.8 | 2.6 | 6.2 | 2.2 | 2.3 | 100 |
| Oct | 8.5 | 43.9 | 8.2 | 12.5 | 0.8 | 9.7 | 3.1 | 1.6 | 2.5 | 5.6 | 1.6 | 1.9 | 100 |
| Nov | 8.3 | 43.9 | 8.3 | 10.0 | 0.8 | 9.6 | 3.8 | 1.4 | 2.6 | 7.1 | 1.9 | 2.3 | 100 |
| Dec | 11.7 | 3.6 | 13.9 | 23.0 | 1.2 | 14.0 | 6.9 | 2.4 | 3.2 | 8.6 | 3.0 | 8.5 | 100 |
| Q4 | 9.1 | 35.5 | 9.4 | 13.8 | 0.9 | 10.5 | 4.2 | 1.7 | 2.7 | 6.8 | 2.0 | 3.4 | 100 |
| Total 2013 | 8.3 | 34.9 | 9.1 | 15.5 | 0.9 | 10.8 | 4.3 | 1.7 | 2.6 | 7.3 | 2.0 | 2.6 | 100 |
| Jan_2014 | 8.6 | 36.5 | 9.6 | 13.8 | 0.6 | 11.6 | 3.4 | 1.3 | 1.9 | 8.6 | 1.8 | 2.4 | 100 |
| Feb | 9.8 | 33.5 | 9.5 | 13.9 | 0.9 | 13.4 | 3.9 | 0.9 | 2.3 | 7.2 | 2.2 | 2.6 | 100 |
| Mar | 5.7 | 50.0 | 6.5 | 14.0 | 0.6 | 8.2 | 2.8 | 0.6 | 2.0 | 6.3 | 1.5 | 1.7 | 100 |
| Q1 | 7.7 | 41.2 | 8.3 | 13.9 | 0.7 | 10.7 | 3.3 | 0.9 | 2.1 | 7.2 | 1.8 | 2.2 | 100 |
| Apr | 7.5 | 32.0 | 8.5 | 21.1 | 0.7 | 10.9 | 3.7 | 0.9 | 3.3 | 7.2 | 1.8 | 2.5 | 100 |
| May | 6.5 | 45.2 | 7.1 | 11.6 | 0.7 | 8.7 | 3.2 | 0.8 | 2.3 | 9.2 | 1.8 | 3.0 | 100 |
| Jun | 7.5 | 40.9 | 7.5 | 13.6 | 1.0 | 9.9 | 4.1 | 1.0 | 2.1 | 8.1 | 1.8 | 2.4 | 100 |
| Q2 | 7.1 | 39.8 | 7.6 | 15.1 | 0.8 | 9.7 | 3.6 | 0.9 | 2.5 | 8.2 | 1.8 | 2.7 | 100 |
| Jul | 8.5 | 27.8 | 10.1 | 19.2 | 1.1 | 12.7 | 3.5 | 1.4 | 3.0 | 7.6 | 2.5 | 2.5 | 100 |
| Aug | 8.3 | 36.6 | 8.7 | 12.4 | 0.9 | 11.4 | 4.4 | 1.1 | 2.6 | 8.7 | 2.4 | 2.5 | 100 |
| Sep | 8.3 | 34.9 | 8.6 | 14.1 | 0.9 | 12.5 | 4.4 | 1.0 | 3.0 | 7.1 | 2.3 | 2.8 | 100 |
| Q3 | 8.4 | 33.3 | 9.1 | 15.1 | 1.0 | 12.2 | 4.1 | 1.2 | 2.9 | 7.8 | 2.4 | 2.6 | 100 |
| Oct | 8.2 | 35.7 | 9.2 | 12.1 | 1.3 | 12.9 | 4.4 | 0.7 | 3.3 | 7.1 | 2.2 | 2.8 | 100 |
| Nov | 8.8 | 36.1 | 8.8 | 14.1 | 1.1 | 11.0 | 4.1 | 1.0 | 2.8 | 7.2 | 2.2 | 2.9 | 100 |
| Dec | 11.6 | 7.9 | 11.8 | 25.1 | 1.4 | 16.3 | 4.8 | 1.8 | 3.3 | 9.8 | 2.8 | 3.4 | 100 |
| Q4 | 9.3 | 29.0 | 9.7 | 16.1 | 1.2 | 13.0 | 4.4 | 1.1 | 3.1 | 7.8 | 2.4 | 3.0 | 100 |
| Total 2014 | 8.1 | 35.9 | 8.7 | 15.0 | 0.9 | 11.4 | 3.9 | 1.0 | 2.7 | 7.8 | 2.1 | 2.6 | 100 |

Table 2.2A: Principal Export Commodity Groups, 2013 and 2014 (Million Pula)

| Period \ HS | $\begin{aligned} & \infty \\ & \stackrel{\infty}{\bar{\circ}} \overline{0} \\ & \frac{0}{\circ} \stackrel{\ddot{0}}{0} \end{aligned}$ | n 0 0 0 0 0 | $\begin{aligned} & \text { 흥 } \\ & \text { O} \end{aligned}$ |  |  |  | $\begin{aligned} & \text { T } \\ & \sum_{\infty}^{0} \\ & \frac{n}{U} \\ & \vdots \\ & \frac{1}{0} \\ & \frac{0}{0} \\ & \frac{0}{2} \frac{0}{2} \end{aligned}$ |  |  |  |  | n <br> 0 <br> 0 <br> 0 <br> $\vdots$ <br> $\vdots$ <br> 0 <br> 0 | ¢ 0 0 0 0 0 0 0 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan_2013 | 337.4 | 4,461.5 | 38.8 | 5.0 | 15.6 | 105.2 | 34.8 | 19.2 | 41.4 | 24.2 | 64.3 | 151.6 | 5,299.0 |
| Feb | 152.5 | 4,532.3 | 27.8 | 2.0 | 19.3 | 104.1 | 31.1 | 19.5 | 34.5 | 26.7 | 57.6 | 341.5 | 5,348.8 |
| Mar | 393.8 | 5,292.7 | 29.2 | 3.9 | 20.1 | 133.5 | 81.4 | 18.4 | 45.3 | 31.1 | 50.9 | 141.7 | 6,242.1 |
| Q1 | 883.8 | 14,286.5 | 95.8 | 10.9 | 55.0 | 342.8 | 147.3 | 57.1 | 121.2 | 82.0 | 172.7 | 634.9 | 16,889.9 |
| Apr | 329.4 | 5,668.9 | 38.1 | 6.2 | 20.2 | 98.2 | 121.3 | 20.7 | 43.3 | 21.6 | 39.4 | 220.9 | 6,628.2 |
| May | 355.8 | 4,089.6 | 34.6 | 8.7 | 18.8 | 98.9 | 105.3 | 20.3 | 37.0 | 28.7 | 43.6 | 225.6 | 5,067.0 |
| Jun | 345.2 | 1,948.3 | 43.1 | 11.3 | 17.7 | 98.8 | 137.6 | 17.4 | 36.8 | 26.4 | 56.6 | 208.0 | 2,947.3 |
| Q2 | 1,030.5 | 11,706.8 | 115.9 | 26.2 | 56.7 | 296.0 | 364.2 | 58.4 | 117.1 | 76.6 | 139.6 | 654.6 | 14,642.5 |
| Jul | 329.1 | 5,871.3 | 32.0 | 8.0 | 24.3 | 99.1 | 119.3 | 16.6 | 43.9 | 48.0 | 41.1 | 216.3 | 6,849.1 |
| Aug | 261.4 | 5,557.1 | 43.6 | 15.1 | 19.1 | 104.5 | 119.9 | 22.9 | 45.4 | 34.0 | 33.2 | 211.1 | 6,467.4 |
| Sep | 359.5 | 5,365.1 | 45.9 | 7.4 | 19.4 | 64.3 | 99.1 | 21.7 | 47.6 | 31.4 | 38.7 | 172.3 | 6,272.3 |
| Q3 | 950.0 | 16,793.5 | 121.5 | 30.5 | 62.7 | 267.8 | 338.3 | 61.3 | 136.9 | 113.5 | 113.0 | 599.7 | 19,588.7 |
| Oct | 300.0 | 1,421.9 | 35.7 | 9.6 | 32.9 | 108.1 | 88.6 | 23.1 | 34.3 | 33.3 | 41.5 | 184.9 | 2,313.9 |
| Nov | 218.4 | 5,542.6 | 43.2 | 5.3 | 28.3 | 101.2 | 61.1 | 26.2 | 41.2 | 30.7 | 59.9 | 188.1 | 6,346.1 |
| Dec | 287.1 | 5,617.8 | 59.1 | 7.9 | 231.7 | 73.9 | 41.3 | 16.0 | 48.5 | 30.3 | 42.5 | 167.4 | 6,623.5 |
| Q4 | 805.5 | 12,582.3 | 137.9 | 22.7 | 292.9 | 283.3 | 191.0 | 65.3 | 124.0 | 94.3 | 143.9 | 540.5 | 15,283.5 |
| Total_2013 | 3,669.6 | 55,369.1 | 471.1 | 90.4 | 467.2 | 1,189.8 | 1,040.8 | 242.0 | 499.2 | 366.4 | 569.2 | 2,429.7 | 66,404.6 |
| Jan_2014 | 311.8 | 5,455.0 | 33.2 | 7.4 | 25.6 | 56.2 | 22.3 | 19.6 | 41.9 | 25.8 | 38.2 | 173.7 | 6,210.6 |
| Feb | 117.8 | 4,459.8 | 42.2 | 5.5 | 39.8 | 71.5 | 48.0 | 17.8 | 46.0 | 33.0 | 49.2 | 268.6 | 5,199.2 |
| Mar | 156.4 | 5,128.1 | 32.7 | 3.0 | 45.2 | 70.5 | 30.1 | 19.6 | 48.9 | 23.7 | 49.1 | 162.6 | 5,770.0 |
| Q1 | 586.1 | 15,042.9 | 108.1 | 15.9 | 110.7 | 198.3 | 100.4 | 56.9 | 136.8 | 82.5 | 136.5 | 604.9 | 17,179.8 |
| Apr | 169.7 | 6,105.8 | 36.6 | 4.7 | 37.9 | 103.7 | 40.8 | 16.6 | 40.5 | 30.9 | 47.4 | 252.8 | 6,887.6 |
| May | 327.5 | 4,965.5 | 49.1 | 8.4 | 28.6 | 127.4 | 96.8 | 22.8 | 51.7 | 34.6 | 30.1 | 268.5 | 6,011.3 |
| Jun | 322.4 | 7,195.5 | 23.6 | 10.6 | 25.3 | 125.0 | 120.0 | 24.4 | 53.3 | 24.4 | 40.1 | 179.5 | 8,144.1 |
| Q2 | 819.7 | 18,266.8 | 109.3 | 23.8 | 91.9 | 356.1 | 257.6 | 63.9 | 145.5 | 89.9 | 117.6 | 700.9 | 21,043.1 |
| Jul | 61.0 | 7,486.4 | 41.0 | 8.7 | 24.1 | 137.2 | 135.3 | 26.5 | 47.2 | 38.6 | 38.1 | 238.9 | 8,283.0 |
| Aug | 142.6 | 7,133.7 | 34.3 | 5.9 | 32.9 | 106.9 | 105.5 | 27.6 | 43.6 | 45.3 | 32.0 | 243.7 | 7,954.1 |
| Sep | 450.4 | 2,348.2 | 28.7 | 9.0 | 33.8 | 200.8 | 139.7 | 31.7 | 51.4 | 25.6 | 33.3 | 257.6 | 3,610.3 |
| Q3 | 654.1 | 16,968.3 | 104.1 | 23.5 | 90.9 | 444.9 | 380.5 | 85.9 | 142.1 | 109.5 | 103.4 | 740.1 | 19,847.3 |
| Oct | 467.7 | 5,300.0 | 21.0 | 11.6 | 26.4 | 203.6 | 125.2 | 29.0 | 57.5 | 35.8 | 32.8 | 238.8 | 6,549.2 |
| Nov | 367.3 | 4,974.6 | 24.5 | 4.5 | 22.4 | 176.0 | 105.2 | 34.5 | 59.6 | 30.6 | 27.8 | 206.6 | 6,033.6 |
| Dec | 296.8 | 4,779.8 | 26.9 | 6.3 | 21.0 | 80.6 | 80.5 | 20.7 | 53.7 | 27.7 | 38.4 | 176.0 | 5,608.3 |
| Q4 | 1,131.7 | 15,054.3 | 72.3 | 22.4 | 69.7 | 460.1 | 310.9 | 84.1 | 170.8 | 94.0 | 99.0 | 621.5 | 18,191.1 |
| Total_2014 | 3,191.6 | 65,332.2 | 393.8 | 85.7 | 363.2 | 1,459.3 | 1,049.4 | 290.8 | 595.3 | 376.0 | 456.5 | 2,667.4 | 76,261.3 |

Table 2.2B: Principal Export Commodity Groups, 2013 and 2014 (Percentage Distributions)

| Period \ HS |  | $\begin{aligned} & \text { n } \\ & 0 \\ & 0 \\ & \underline{0} \\ & 0 \\ & 0 \end{aligned}$ | $\begin{aligned} & \text { 흠 } \\ & \text { O} \end{aligned}$ |  |  |  | $\begin{aligned} & \stackrel{\rightharpoonup}{0} \\ & \sum_{\infty}^{0} \\ & \frac{n}{U} \\ & \frac{0}{0} \underset{0}{0} \\ & \sum_{2}^{\infty} \frac{0}{2} \end{aligned}$ |  |  |  |  | n <br> 0 <br> 0 <br> 0 <br> $\vdots$ <br> $\vdots$ <br> 0 | n 0 0 0 0 0 0 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan_2013 | 6.4 | 84.2 | 0.7 | 0.1 | 0.3 | 2.0 | 0.7 | 0.4 | 0.8 | 0.5 | 1.2 | 2.9 | 100 |
| Feb | 2.9 | 84.7 | 0.5 | 0.0 | 0.4 | 1.9 | 0.6 | 0.4 | 0.6 | 0.5 | 1.1 | 6.4 | 100 |
| Mar | 6.3 | 84.8 | 0.5 | 0.1 | 0.3 | 2.1 | 1.3 | 0.3 | 0.7 | 0.5 | 0.8 | 2.3 | 100 |
| Q1 | 5.2 | 84.6 | 0.6 | 0.1 | 0.3 | 2.0 | 0.9 | 0.3 | 0.7 | 0.5 | 1.0 | 3.8 | 100 |
| Apr | 5.0 | 85.5 | 0.6 | 0.1 | 0.3 | 1.5 | 1.8 | 0.3 | 0.7 | 0.3 | 0.6 | 3.3 | 100 |
| May | 7.0 | 80.7 | 0.7 | 0.2 | 0.4 | 2.0 | 2.1 | 0.4 | 0.7 | 0.6 | 0.9 | 4.5 | 100 |
| Jun | 11.7 | 66.1 | 1.5 | 0.4 | 0.6 | 3.4 | 4.7 | 0.6 | 1.2 | 0.9 | 1.9 | 7.1 | 100 |
| Q2 | 7.0 | 80.0 | 0.8 | 0.2 | 0.4 | 2.0 | 2.5 | 0.4 | 0.8 | 0.5 | 1.0 | 4.5 | 100 |
| Jul | 4.8 | 85.7 | 0.5 | 0.1 | 0.4 | 1.4 | 1.7 | 0.2 | 0.6 | 0.7 | 0.6 | 3.2 | 100 |
| Aug | 4.0 | 85.9 | 0.7 | 0.2 | 0.3 | 1.6 | 1.9 | 0.4 | 0.7 | 0.5 | 0.5 | 3.3 | 100 |
| Sep | 5.7 | 85.5 | 0.7 | 0.1 | 0.3 | 1.0 | 1.6 | 0.3 | 0.8 | 0.5 | 0.6 | 2.7 | 100 |
| Q3 | 4.8 | 85.7 | 0.6 | 0.2 | 0.3 | 1.4 | 1.7 | 0.3 | 0.7 | 0.6 | 0.6 | 3.1 | 100 |
| Oct | 13.0 | 61.5 | 1.5 | 0.4 | 1.4 | 4.7 | 3.8 | 1.0 | 1.5 | 1.4 | 1.8 | 8.0 | 100 |
| Nov | 3.4 | 87.3 | 0.7 | 0.1 | 0.4 | 1.6 | 1.0 | 0.4 | 0.6 | 0.5 | 0.9 | 3.0 | 100 |
| Dec | 4.3 | 84.8 | 0.9 | 0.1 | 3.5 | 1.1 | 0.6 | 0.2 | 0.7 | 0.5 | 0.6 | 2.5 | 100 |
| Q4 | 5.3 | 82.3 | 0.9 | 0.1 | 1.9 | 1.9 | 1.2 | 0.4 | 0.8 | 0.6 | 0.9 | 3.5 | 100 |
| Total_2013 | 5.5 | 83.4 | 0.7 | 0.1 | 0.7 | 1.8 | 1.6 | 0.4 | 0.8 | 0.6 | 0.9 | 3.7 | 100 |
| Jan_2014 | 5.0 | 87.8 | 0.5 | 0.1 | 0.4 | 0.9 | 0.4 | 0.3 | 0.7 | 0.4 | 0.6 | 2.8 | 100 |
| Feb | 2.3 | 85.8 | 0.8 | 0.1 | 0.8 | 1.4 | 0.9 | 0.3 | 0.9 | 0.6 | 0.9 | 5.2 | 100 |
| Mar | 2.7 | 88.9 | 0.6 | 0.1 | 0.8 | 1.2 | 0.5 | 0.3 | 0.8 | 0.4 | 0.9 | 2.8 | 100 |
| Q1 | 3.4 | 87.6 | 0.6 | 0.1 | 0.6 | 1.2 | 0.6 | 0.3 | 0.8 | 0.5 | 0.8 | 3.5 | 100 |
| Apr | 2.5 | 88.6 | 0.5 | 0.1 | 0.6 | 1.5 | 0.6 | 0.2 | 0.6 | 0.4 | 0.7 | 3.7 | 100 |
| May | 5.4 | 82.6 | 0.8 | 0.1 | 0.5 | 2.1 | 1.6 | 0.4 | 0.9 | 0.6 | 0.5 | 4.5 | 100 |
| Jun | 4.0 | 88.4 | 0.3 | 0.1 | 0.3 | 1.5 | 1.5 | 0.3 | 0.7 | 0.3 | 0.5 | 2.2 | 100 |
| Q2 | 3.9 | 86.8 | 0.5 | 0.1 | 0.4 | 1.7 | 1.2 | 0.3 | 0.7 | 0.4 | 0.6 | 3.3 | 100 |
| Jul | 0.7 | 90.4 | 0.5 | 0.1 | 0.3 | 1.7 | 1.6 | 0.3 | 0.6 | 0.5 | 0.5 | 2.9 | 100 |
| Aug | 1.8 | 89.7 | 0.4 | 0.1 | 0.4 | 1.3 | 1.3 | 0.3 | 0.5 | 0.6 | 0.4 | 3.1 | 100 |
| Sep | 12.5 | 65.0 | 0.8 | 0.2 | 0.9 | 5.6 | 3.9 | 0.9 | 1.4 | 0.7 | 0.9 | 7.1 | 100 |
| Q3 | 3.3 | 85.5 | 0.5 | 0.1 | 0.5 | 2.2 | 1.9 | 0.4 | 0.7 | 0.6 | 0.5 | 3.7 | 100 |
| Oct | 7.1 | 80.9 | 0.3 | 0.2 | 0.4 | 3.1 | 1.9 | 0.4 | 0.9 | 0.5 | 0.5 | 3.6 | 100 |
| Nov | 6.1 | 82.4 | 0.4 | 0.1 | 0.4 | 2.9 | 1.7 | 0.6 | 1.0 | 0.5 | 0.5 | 3.4 | 100 |
| Dec | 5.3 | 85.2 | 0.5 | 0.1 | 0.4 | 1.4 | 1.4 | 0.4 | 1.0 | 0.5 | 0.7 | 3.1 | 100 |
| Q4 | 6.2 | 82.8 | 0.4 | 0.1 | 0.4 | 2.5 | 1.7 | 0.5 | 0.9 | 0.5 | 0.5 | 3.4 | 100 |
| Total_2014 | 4.2 | 85.7 | 0.5 | 0.1 | 0.5 | 1.9 | 1.4 | 0.4 | 0.8 | 0.5 | 0.6 | 3.5 | 100 |

Table 3.1A: Principal Import Commodity Groups by Region and Partner - 2014 (Million Pula)

|  |  | n 0 0 0 0 0 |  | $\underset{\underset{4}{\mathbf{D}}}{\substack{0}}$ |  |  |  |  |  |  |  |  | $\begin{aligned} & \text { n } \\ & 0 \\ & 0 \\ & \text { O } \\ & \text { 뭉 } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| South Africa | 5,098.3 | 6,019.5 | 5,891.5 | 10,135.4 | 547.4 | 5,959.6 | 2,415.4 | 677.4 | 1,687.6 | 4,372.3 | 1,290.5 | 1,347.1 | 45,442.1 |
| Namibia | 4.2 | 8,323.7 | 89.0 | 566.4 | 0.7 | 7.6 | 4.7 | 13.6 | 0.5 | 8.8 | 1.1 | 4.0 | 9,024.2 |
| Swaziland | 1.3 | 0.0 | 1.3 | 0.0 | 0.1 | 2.6 | 0.0 | 0.0 | 1.9 | 0.3 | 1.1 | 0.6 | 9.1 |
| Lesotho | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 | 0.0 | 2.9 | 0.1 | 0.0 | 0.0 | 3.1 |
| SACU | 5,103.9 | 14,343.3 | 5,981.8 | 10,701.8 | 548.1 | 5,969.9 | 2,420.0 | 691.0 | 1,692.8 | 4,381.5 | 1,292.7 | 1,351.6 | 54,478.6 |
| Zambia | 0.8 | 0.0 | 94.9 | 65.5 | 0.1 | 5.7 | 106.2 | 0.0 | 0.1 | 7.5 | 0.6 | 6.3 | 287.6 |
| Zimbabwe | 13.6 | 0.0 | 54.9 | 11.0 | 1.5 | 7.8 | 15.6 | 25.3 | 8.5 | 3.8 | 59.5 | 5.1 | 206.6 |
| Mozambique | 0.2 | 0.0 | 0.2 | 110.0 | 0.0 | 2.7 | 0.1 | 0.0 | 1.0 | 0.1 | 0.3 | 0.1 | 114.6 |
| Mauritius | 5.1 | 0.0 | 46.5 | 0.0 | 0.0 | 10.0 | 6.0 | 0.0 | 0.3 | 1.4 | 1.2 | 1.9 | 72.5 |
| Other SADC | 1.8 | 0.9 | 22.0 | 0.0 | 0.0 | 20.4 | 0.4 | 0.0 | 0.2 | 17.7 | 0.6 | 0.7 | 64.7 |
| SADC | 5,125.3 | 14,344.2 | 6,200.4 | 10,888.3 | 549.7 | 6,016.5 | 2,548.2 | 716.3 | 1,703.0 | 4,412.0 | 1,354.9 | 1,365.6 | 55,224.5 |
| Kenya | 9.3 | 0.0 | 2.9 | 0.0 | 0.0 | 0.9 | 0.0 | 0.0 | 0.2 | 0.9 | 0.2 | 0.6 | 15.1 |
| Sierra Leone | 0.0 | 2.2 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 4.5 | 0.0 | 0.0 | 6.7 |
| Other Africa | 0.8 | 0.0 | 0.1 | 0.0 | 0.0 | 1.0 | 0.2 | 0.0 | 0.2 | 3.2 | 0.3 | 3.1 | 8.9 |
| Africa | 5,135.4 | 14,346.4 | 6,203.4 | 10,888.3 | 549.8 | 6,018.5 | 2,548.4 | 716.3 | 1,703.4 | 4,420.6 | 1,355.4 | 1,369.3 | 55,255.3 |
| Belgium | 43.5 | 2,623.7 | 3.4 | 0.3 | 0.1 | 95.1 | 19.8 | 0.0 | 0.2 | 2.2 | 0.3 | 12.9 | 2,801.7 |
| Germany | 70.8 | 0.0 | 0.3 | 0.0 | 1.3 | 504.0 | 7.8 | 0.0 | 10.5 | 46.7 | 4.8 | 36.4 | 682.6 |
| UK | 24.9 | 1.7 | 11.7 | 1.1 | 9.7 | 253.2 | 5.3 | 0.0 | 64.0 | 61.2 | 63.0 | 79.2 | 575.1 |
| Sweden | 4.4 | 0.0 | 0.0 | 0.0 | 0.0 | 92.3 | 0.6 | 0.0 | 0.1 | 17.5 | 1.6 | 18.6 | 135.2 |
| Netherlands | 29.8 | 0.0 | 0.0 | 0.0 | 0.3 | 63.6 | 0.1 | 0.0 | 8.0 | 1.7 | 6.5 | 15.7 | 125.7 |
| France | 12.6 | 0.0 | 6.3 | 0.0 | 0.1 | 46.9 | 15.8 | 0.0 | 0.4 | 20.1 | 7.9 | 7.8 | 117.9 |
| Other EU | 61.2 | 0.0 | 2.4 | 0.0 | 0.9 | 103.0 | 6.8 | 2.2 | 0.1 | 10.8 | 1.2 | 11.6 | 200.1 |
| EU | 247.2 | 2,625.5 | 24.2 | 1.5 | 12.4 | 1,158.2 | 56.2 | 2.2 | 83.4 | 160.3 | 85.3 | 182.2 | 4,638.3 |
| Israel | 0.3 | 730.5 | 0.0 | 0.0 | 0.0 | 110.1 | 0.1 | 0.0 | 0.0 | 145.8 | 0.0 | 79.2 | 1,066.1 |
| China | 71.3 | 0.0 | 2.0 | 0.1 | 78.6 | 282.6 | 128.1 | 0.5 | 97.3 | 31.3 | 26.3 | 88.0 | 806.0 |
| India | 266.9 | 231.5 | 15.1 | 0.0 | 0.7 | 88.9 | 17.7 | 0.0 | 12.1 | 18.7 | 10.5 | 22.9 | 685.0 |
| Japan | 1.0 | 0.0 | 0.0 | 0.0 | 0.0 | 51.4 | 0.1 | 0.0 | 0.0 | 304.4 | 0.0 | 4.1 | 361.1 |
| Singapore | 0.5 | 3.7 | 15.0 | 0.4 | 0.0 | 97.9 | 0.5 | 0.0 | 0.0 | 21.8 | 1.2 | 5.2 | 146.2 |
| Hong Kong | 5.3 | 32.9 | 0.3 | 0.5 | 0.7 | 61.7 | 5.6 | 0.0 | 4.9 | 1.6 | 0.9 | 12.0 | 126.5 |
| UAE | 17.6 | 2.3 | 1.2 | 4.3 | 0.9 | 51.1 | 3.5 | 0.1 | 4.9 | 21.3 | 0.4 | 5.7 | 113.1 |
| Other Asia | 21.1 | 50.6 | 9.7 | 0.0 | 10.7 | 54.2 | 8.9 | 0.0 | 9.7 | 60.5 | 6.9 | 53.3 | 285.7 |
| Asia | 384.0 | 1,051.5 | 43.3 | 5.3 | 91.7 | 797.9 | 164.5 | 0.6 | 129.0 | 605.4 | 46.2 | 270.4 | 3,589.7 |
| Canada | 3.1 | 7,569.6 | 0.0 | 0.0 | 0.0 | 24.3 | 0.1 | 0.0 | 0.1 | 2.1 | 0.1 | 36.4 | 7,635.8 |
| USA | 73.0 | 387.3 | 4.3 | 0.0 | 4.0 | 156.1 | 26.8 | 0.0 | 3.0 | 317.5 | 10.1 | 26.1 | 1,008.1 |
| Switzerland | 2.2 | 0.0 | 5.4 | 0.0 | 3.3 | 7.7 | 0.2 | 8.5 | 0.1 | 94.3 | 0.4 | 0.8 | 123.1 |
| Australia | 16.4 | 0.0 | 0.4 | 0.0 | 0.0 | 24.1 | 3.1 | 0.0 | 0.2 | 29.7 | 0.0 | 3.2 | 77.3 |
| Rest of the World | 9.2 | 0.0 | 6.2 | 0.0 | 0.0 | 68.8 | 2.9 | 0.0 | 0.4 | 8.2 | 1.1 | 2.5 | 99.4 |
| Total | 5,870.7 | 25,980.3 | 6,287.1 | 10,895.1 | 661.3 | 8,255.5 | 2,802.3 | 727.8 | 1,919.5 | 5,638.1 | 1,498.6 | 1,890.9 | 72,427.1 |

Table 3.1 B: Principal Import Commodity Group as a percentage of Total Imports at Country or Region Level - 2014

| $\begin{aligned} & \text { n } \\ & \text { б } \\ & \text { 을 } \end{aligned}$ |  |  |  | $\stackrel{\bar{\omega}}{\mathbf{3}}$ |  |  | $\frac{\infty}{\frac{0}{0}} \frac{0}{\frac{0}{U}}$ |  |  |  |  | n <br> 0 <br> 0 <br> 0 <br> 0 <br> $\vdots$ <br> 5 <br> 0 | n 0 0 0 0 $\square$ 0 0 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| South Africa | 11.2 | 13.2 | 13.0 | 22.3 | 1.2 | 13.1 | 5.3 | 1.5 | 3.7 | 9.6 | 2.8 | 3.0 | 100.0 |
| Swaziland | 14.5 | 0.0 | 13.8 | 0.0 | 0.8 | 27.9 | 0.0 | 0.0 | 20.3 | 3.6 | 12.3 | 6.7 | 100.0 |
| Namibia | 0.0 | 92.2 | 1.0 | 6.3 | 0.0 | 0.1 | 0.1 | 0.2 | 0.0 | 0.1 | 0.0 | 0.0 | 100.0 |
| Lesotho | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 3.9 | 0.1 | 0.0 | 93.4 | 1.9 | 0.0 | 0.7 | 100.0 |
| SACU | 9.4 | 26.3 | 11.0 | 19.6 | 1.0 | 11.0 | 4.4 | 1.3 | 3.1 | 8.0 | 2.4 | 2.5 | 100.0 |
| Zambia | 0.3 | 0.0 | 33.0 | 22.8 | 0.0 | 2.0 | 36.9 | 0.0 | 0.0 | 2.6 | 0.2 | 2.2 | 100.0 |
| Zimbabwe | 6.6 | 0.0 | 26.6 | 5.3 | 0.7 | 3.8 | 7.6 | 12.2 | 4.1 | 1.9 | 28.8 | 2.4 | 100.0 |
| Mozambique | 0.2 | 0.0 | 0.1 | 96.0 | 0.0 | 2.4 | 0.1 | 0.0 | 0.8 | 0.1 | 0.3 | 0.1 | 100.0 |
| Mauritius | 7.1 | 0.0 | 64.1 | 0.0 | 0.0 | 13.9 | 8.2 | 0.0 | 0.5 | 1.9 | 1.7 | 2.6 | 100.0 |
| Other SADC | 2.7 | 1.5 | 34.0 | 0.0 | 0.0 | 31.5 | 0.5 | 0.0 | 0.3 | 27.4 | 1.0 | 1.0 | 100.0 |
| SADC | 9.3 | 26.0 | 11.2 | 19.7 | 1.0 | 10.9 | 4.6 | 1.3 | 3.1 | 8.0 | 2.5 | 2.5 | 100.0 |
| Kenya | 61.6 | 0.0 | 19.3 | 0.0 | 0.3 | 5.9 | 0.3 | 0.0 | 1.4 | 6.0 | 1.4 | 3.8 | 100.0 |
| Sierra Leone | 0.0 | 33.2 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 66.8 | 0.0 | 0.0 | 100.0 |
| Other Africa | 8.7 | 0.0 | 1.0 | 0.0 | 0.0 | 11.6 | 2.0 | 0.0 | 2.3 | 36.1 | 3.1 | 35.1 | 100.0 |
| Africa | 9.3 | 26.0 | 11.2 | 19.7 | 1.0 | 10.9 | 4.6 | 1.3 | 3.1 | 8.0 | 2.5 | 2.5 | 100.0 |
| Belgium | 1.6 | 93.6 | 0.1 | 0.0 | 0.0 | 3.4 | 0.7 | 0.0 | 0.0 | 0.1 | 0.0 | 0.5 | 100.0 |
| Germany | 10.4 | 0.0 | 0.0 | 0.0 | 0.2 | 73.8 | 1.1 | 0.0 | 1.5 | 6.8 | 0.7 | 5.3 | 100.0 |
| UK | 4.3 | 0.3 | 2.0 | 0.2 | 1.7 | 44.0 | 0.9 | 0.0 | 11.1 | 10.6 | 11.0 | 13.8 | 100.0 |
| Sweden | 3.3 | 0.0 | 0.0 | 0.0 | 0.0 | 68.3 | 0.4 | 0.0 | 0.1 | 12.9 | 1.2 | 13.8 | 100.0 |
| Netherlands | 23.7 | 0.0 | 0.0 | 0.0 | 0.2 | 50.6 | 0.1 | 0.0 | 6.3 | 1.4 | 5.2 | 12.5 | 100.0 |
| France | 10.7 | 0.0 | 5.4 | 0.0 | 0.1 | 39.8 | 13.4 | 0.0 | 0.4 | 17.1 | 6.7 | 6.6 | 100.0 |
| Other EU | 30.6 | 0.0 | 1.2 | 0.0 | 0.4 | 51.5 | 3.4 | 1.1 | 0.1 | 5.4 | 0.6 | 5.8 | 100.0 |
| EU | 5.3 | 56.6 | 0.5 | 0.0 | 0.3 | 25.0 | 1.2 | 0.0 | 1.8 | 3.5 | 1.8 | 3.9 | 100.0 |
| Israel | 0.0 | 68.5 | 0.0 | 0.0 | 0.0 | 10.3 | 0.0 | 0.0 | 0.0 | 13.7 | 0.0 | 7.4 | 100.0 |
| China | 8.8 | 0.0 | 0.2 | 0.0 | 9.8 | 35.1 | 15.9 | 0.1 | 12.1 | 3.9 | 3.3 | 10.9 | 100.0 |
| India | 39.0 | 33.8 | 2.2 | 0.0 | 0.1 | 13.0 | 2.6 | 0.0 | 1.8 | 2.7 | 1.5 | 3.3 | 100.0 |
| Japan | 0.3 | 0.0 | 0.0 | 0.0 | 0.0 | 14.2 | 0.0 | 0.0 | 0.0 | 84.3 | 0.0 | 1.1 | 100.0 |
| Singapore | 0.4 | 2.5 | 10.3 | 0.2 | 0.0 | 67.0 | 0.3 | 0.0 | 0.0 | 14.9 | 0.8 | 3.6 | 100.0 |
| Hong Kong | 4.2 | 26.0 | 0.2 | 0.4 | 0.6 | 48.8 | 4.4 | 0.0 | 3.9 | 1.3 | 0.7 | 9.5 | 100.0 |
| UAE | 15.5 | 2.0 | 1.0 | 3.8 | 0.8 | 45.2 | 3.1 | 0.1 | 4.4 | 18.8 | 0.4 | 5.0 | 100.0 |
| Other Asia | 7.4 | 17.7 | 3.4 | 0.0 | 3.7 | 19.0 | 3.1 | 0.0 | 3.4 | 21.2 | 2.4 | 18.7 | 100.0 |
| Asia | 10.7 | 29.3 | 1.2 | 0.1 | 2.6 | 22.2 | 4.6 | 0.0 | 3.6 | 16.9 | 1.3 | 7.5 | 100.0 |
| Canada | 0.0 | 99.1 | 0.0 | 0.0 | 0.0 | 0.3 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.5 | 100.0 |
| USA | 7.2 | 38.4 | 0.4 | 0.0 | 0.4 | 15.5 | 2.7 | 0.0 | 0.3 | 31.5 | 1.0 | 2.6 | 100.0 |
| Switzerland | 1.8 | 0.0 | 4.4 | 0.0 | 2.7 | 6.3 | 0.2 | 6.9 | 0.1 | 76.7 | 0.3 | 0.6 | 100.0 |
| Australia | 21.3 | 0.0 | 0.5 | 0.0 | 0.0 | 31.2 | 4.0 | 0.0 | 0.3 | 38.4 | 0.1 | 4.2 | 100.0 |
| Rest of the World | 9.3 | 0.0 | 6.3 | 0.0 | 0.0 | 69.2 | 2.9 | 0.0 | 0.4 | 8.2 | 1.1 | 2.5 | 100.0 |
| Total | 8.1 | 35.9 | 8.7 | 15.0 | 0.9 | 11.4 | 3.9 | 1.0 | 2.7 | 7.8 | 2.1 | 2.6 | 100.0 |

Table 3.1C: Principal Import Commodity Groups by Region and Partner as a Percentage of Total Import Group - 2014

|  |  | $\begin{aligned} & \text { n } \\ & \text { O} \\ & 0 \\ & \text { E } \\ & 0 \end{aligned}$ |  | $\stackrel{\bar{\top}}{\stackrel{\rightharpoonup}{3}}$ |  |  | $\frac{\infty}{\frac{0}{0} \frac{0}{U}} \frac{\frac{n}{0}}{\sum \sum} \frac{0}{0}$ |  |  |  |  | $\begin{aligned} & \text { n } \\ & 0 \\ & 0 \\ & 0 \\ & \vdots \\ & 0 \\ & 0 \end{aligned}$ | n <br> 0 <br> 0 <br> 0 <br> 0 <br> 0 <br> 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| South Africa | 86.8 | 23.2 | 93.7 | 93.0 | 82.8 | 72.2 | 86.2 | 93.1 | 87.9 | 77.5 | 86.1 | 71.2 | 62.7 |
| Namibia | 0.1 | 32.0 | 1.4 | 5.2 | 0.1 | 0.1 | 0.2 | 1.9 | 0.0 | 0.2 | 0.1 | 0.2 | 12.5 |
| Swaziland | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 | 0.1 | 0.0 | 0.0 |
| Lesotho | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 | 0.0 | 0.0 | 0.0 | 0.0 |
| SACU | 86.9 | 55.2 | 95.1 | 98.2 | 82.9 | 72.3 | 86.4 | 95.0 | 88.2 | 77.7 | 86.3 | 71.5 | 75.2 |
| Zambia | 0.0 | 0.0 | 1.5 | 0.6 | 0.0 | 0.1 | 3.8 | 0.0 | 0.0 | 0.1 | 0.0 | 0.3 | 0.4 |
| Zimbabwe | 0.2 | 0.0 | 0.9 | 0.1 | 0.2 | 0.1 | 0.6 | 3.5 | 0.4 | 0.1 | 4.0 | 0.3 | 0.3 |
| Mozambique | 0.0 | 0.0 | 0.0 | 1.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 | 0.0 | 0.0 | 0.2 |
| Mauritius | 0.1 | 0.0 | 0.7 | 0.0 | 0.0 | 0.1 | 0.2 | 0.0 | 0.0 | 0.0 | 0.1 | 0.1 | 0.1 |
| Other SADC | 0.0 | 0.0 | 0.4 | 0.0 | 0.0 | 0.2 | 0.0 | 0.0 | 0.0 | 0.3 | 0.0 | 0.0 | 0.1 |
| SADC | 87.3 | 55.2 | 98.6 | 99.9 | 83.1 | 72.9 | 90.9 | 98.4 | 88.7 | 78.3 | 90.4 | 72.2 | 76.2 |
| Kenya | 0.2 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Sierra Leone | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 | 0.0 | 0.0 |
| Other Africa | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 | 0.2 | 0.0 |
| Africa | 87.5 | 55.2 | 98.7 | 99.9 | 83.1 | 72.9 | 90.9 | 98.4 | 88.7 | 78.4 | 90.4 | 72.4 | 76.3 |
| Belgium | 0.7 | 10.1 | 0.1 | 0.0 | 0.0 | 1.2 | 0.7 | 0.0 | 0.0 | 0.0 | 0.0 | 0.7 | 3.9 |
| Germany | 1.2 | 0.0 | 0.0 | 0.0 | 0.2 | 6.1 | 0.3 | 0.0 | 0.5 | 0.8 | 0.3 | 1.9 | 0.9 |
| UK | 0.4 | 0.0 | 0.2 | 0.0 | 1.5 | 3.1 | 0.2 | 0.0 | 3.3 | 1.1 | 4.2 | 4.2 | 0.8 |
| Sweden | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 1.1 | 0.0 | 0.0 | 0.0 | 0.3 | 0.1 | 1.0 | 0.2 |
| Netherlands | 0.5 | 0.0 | 0.0 | 0.0 | 0.0 | 0.8 | 0.0 | 0.0 | 0.4 | 0.0 | 0.4 | 0.8 | 0.2 |
| France | 0.2 | 0.0 | 0.1 | 0.0 | 0.0 | 0.6 | 0.6 | 0.0 | 0.0 | 0.4 | 0.5 | 0.4 | 0.2 |
| Other EU | 1.0 | 0.0 | 0.0 | 0.0 | 0.1 | 1.2 | 0.2 | 0.3 | 0.0 | 0.2 | 0.1 | 0.6 | 0.3 |
| EU | 4.2 | 10.1 | 0.4 | 0.0 | 1.9 | 14.0 | 2.0 | 0.3 | 4.3 | 2.8 | 5.7 | 9.6 | 6.4 |
| Israel | 0.0 | 2.8 | 0.0 | 0.0 | 0.0 | 1.3 | 0.0 | 0.0 | 0.0 | 2.6 | 0.0 | 4.2 | 1.5 |
| China | 1.2 | 0.0 | 0.0 | 0.0 | 11.9 | 3.4 | 4.6 | 0.1 | 5.1 | 0.6 | 1.8 | 4.7 | 1.1 |
| India | 4.5 | 0.9 | 0.2 | 0.0 | 0.1 | 1.1 | 0.6 | 0.0 | 0.6 | 0.3 | 0.7 | 1.2 | 0.9 |
| Japan | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.6 | 0.0 | 0.0 | 0.0 | 5.4 | 0.0 | 0.2 | 0.5 |
| Singapore | 0.0 | 0.0 | 0.2 | 0.0 | 0.0 | 1.2 | 0.0 | 0.0 | 0.0 | 0.4 | 0.1 | 0.3 | 0.2 |
| Hong Kong | 0.1 | 0.1 | 0.0 | 0.0 | 0.1 | 0.7 | 0.2 | 0.0 | 0.3 | 0.0 | 0.1 | 0.6 | 0.2 |
| UAE | 0.3 | 0.0 | 0.0 | 0.0 | 0.1 | 0.6 | 0.1 | 0.0 | 0.3 | 0.4 | 0.0 | 0.3 | 0.2 |
| Other Asia | 0.4 | 0.2 | 0.2 | 0.0 | 1.6 | 0.7 | 0.3 | 0.0 | 0.5 | 1.1 | 0.5 | 2.8 | 0.4 |
| Asia | 6.5 | 4.0 | 0.7 | 0.0 | 13.9 | 9.7 | 5.9 | 0.1 | 6.7 | 10.7 | 3.1 | 14.3 | 5.0 |
| Canada | 0.1 | 29.1 | 0.0 | 0.0 | 0.0 | 0.3 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 1.9 | 10.5 |
| USA | 1.2 | 1.5 | 0.1 | 0.0 | 0.6 | 1.9 | 1.0 | 0.0 | 0.2 | 5.6 | 0.7 | 1.4 | 1.4 |
| Switzerland | 0.0 | 0.0 | 0.1 | 0.0 | 0.5 | 0.1 | 0.0 | 1.2 | 0.0 | 1.7 | 0.0 | 0.0 | 0.2 |
| Australia | 0.3 | 0.0 | 0.0 | 0.0 | 0.0 | 0.3 | 0.1 | 0.0 | 0.0 | 0.5 | 0.0 | 0.2 | 0.1 |
| Rest of the World | 0.2 | 0.0 | 0.1 | 0.0 | 0.0 | 0.8 | 0.1 | 0.0 | 0.0 | 0.1 | 0.1 | 0.1 | 0.1 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

Table 3.2A: Principal Export Commodity Groups by Region and Partner - 2014 (Million Pula)

| n I © 든 0 |  |  |  |  | $$ |  |  |  |  |  |  | n <br> 0 <br> 0 <br> 0 <br> 0 <br>  <br> 0 | 0 <br> 0 <br> 0 <br> 0 <br> 0 <br> $\square$ <br> 0 <br> 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| South Africa | 94.2 | 5,752.1 | 217.4 | 65.5 | 210.2 | 978.8 | 441.3 | 237.8 | 390.6 | 227.7 | 162.9 | 1,425.3 | 10,203.7 |
| Namibia | 0.0 | 7,182.1 | 0.0 | 0.0 | 71.1 | 79.1 | 2.2 | 4.6 | 0.3 | 2.0 | 88.3 | 62.7 | 7,492.3 |
| Lesotho | 0.0 | 0.0 | 0.0 | 0.0 | 30.2 | 1.3 | 0.0 | 0.1 | 0.0 | 0.0 | 0.7 | 0.5 | 32.8 |
| Swaziland | 0.0 | 0.0 | 0.0 | 0.0 | 0.4 | 4.9 | 0.0 | 0.0 | 0.0 | 0.9 | 1.4 | 5.0 | 12.7 |
| SACU | 94.2 | 12,934.3 | 217.4 | 65.5 | 311.9 | 1,064.0 | 443.5 | 242.5 | 390.9 | 230.6 | 253.4 | 1,493.5 | 17,741.6 |
| Zimbabwe | 236.7 | 0.0 | 0.0 | 0.0 | 6.5 | 51.5 | 0.0 | 10.8 | 103.4 | 42.6 | 62.7 | 460.8 | 975.0 |
| Other SADC | 0.3 | 0.0 | 0.0 | 0.1 | 29.8 | 141.9 | 14.8 | 35.2 | 99.1 | 2.8 | 132.8 | 105.5 | 562.4 |
| SADC | 331.2 | 12,934.3 | 217.4 | 65.6 | 348.1 | 1,257.4 | 458.3 | 288.4 | 593.4 | 276.1 | 449.0 | 2,059.8 | 19,279.0 |
| Other Africa | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 | 1.2 | 0.0 | 0.0 | 0.0 | 0.1 | 3.4 | 8.3 | 13.4 |
| Africa | 331.2 | 12,934.3 | 217.4 | 65.6 | 348.4 | 1,258.6 | 458.3 | 288.4 | 593.4 | 276.2 | 452.4 | 2,068.1 | 19,292.3 |
| India | 0.2 | 10,262.4 | 176.4 | 0.0 | 10.6 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 1.1 | 10,450.7 |
| \|srael | 0.0 | 5,833.4 | 0.0 | 0.0 | 0.0 | 1.3 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 2.4 | 5,837.0 |
| UAE | 0.0 | 3,233.3 | 0.0 | 0.0 | 2.8 | 0.5 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 | 3,236.7 |
| Singapore | 0.0 | 2,851.4 | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 2,851.5 |
| Hong Kong | 0.0 | 1,995.0 | 0.0 | 7.0 | 0.0 | 0.6 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 21.1 | 2,023.7 |
| Other Asia | 0.0 | 1,259.1 | 0.0 | 6.3 | 0.3 | 7.9 | 6.5 | 0.0 | 1.9 | 0.1 | 1.9 | 24.5 | 1,308.6 |
| Asia | 0.2 | 25,434.5 | 176.4 | 13.3 | 13.6 | 10.4 | 6.6 | 0.0 | 2.0 | 0.1 | 2.0 | 49.2 | 25,708.2 |
| Belgium | 0.0 | 17,948.4 | 0.0 | 0.0 | 0.0 | 0.0 | 3.9 | 0.0 | 0.0 | 0.0 | 0.4 | 0.0 | 17,952.8 |
| Finland | 743.3 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 743.3 |
| UK | 0.0 | 85.9 | 0.0 | 0.1 | 0.0 | 118.5 | 366.0 | 0.0 | 0.0 | 0.0 | 0.1 | 83.4 | 654.1 |
| Other EU | 0.0 | 0.1 | 0.0 | 0.4 | 0.0 | 1.3 | 61.1 | 0.0 | 0.0 | 0.0 | 0.0 | 1.2 | 64.1 |
| EU | 743.3 | 18,034.5 | 0.0 | 1.1 | 0.0 | 139.0 | 584.5 | 0.0 | 0.0 | 0.0 | 0.6 | 113.7 | 19,616.5 |
| Canada | 0.0 | 4,961.3 | 0.0 | 0.2 | 0.0 | 2.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 | 0.4 | 4,964.0 |
| Switzerland | 0.0 | 2,105.0 | 0.0 | 0.1 | 0.4 | 2.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 415.0 | 2,522.5 |
| Norway | 2,116.9 | 0.0 | 0.0 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 2,117.0 |
| USA | 0.0 | 1,862.6 | 0.0 | 4.3 | 0.5 | 46.8 | 0.0 | 2.0 | 0.0 | 99.7 | 0.6 | 19.7 | 2,036.1 |
| Rest of the World | 0.0 | 0.1 | 0.0 | 1.1 | 0.3 | 0.6 | 0.0 | 0.3 | 0.0 | 0.0 | 0.9 | 1.3 | 4.6 |
| Total | 3,191.6 | 65,332.2 | 393.8 | 85.7 | 363.2 | 1,459.3 | 1,049.4 | 290.8 | 595.3 | 376.0 | 456.5 | 2,667.4 | 76,261.3 |

Table 3.2 B: Principal Export Commodity Groups as a Percentage of Total Exports at Country or Region Level - 2014

|  |  |  | $\begin{aligned} & \text { 흥 } \\ & \text { O} \end{aligned}$ |  |  |  |  |  | $\begin{aligned} & \text { o } \\ & 0 \\ & 0 \\ & \infty \\ & \text { 艺 } \\ & \text { in } \end{aligned}$ |  |  | $\begin{aligned} & \text { n} \\ & 0 \\ & 0 \\ & 0 \\ & \vdots \\ & 0 \\ & 0 \end{aligned}$ | $\because$ <br> 0 <br> 0 <br> 0 <br> 0 <br> $\mathbf{0}$ <br> 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| South Africa | 0.9 | 56.4 | 2.1 | 0.6 | 2.1 | 9.6 | 4.3 | 2.3 | 3.8 | 2.2 | 1.6 | 14.0 | 100.0 |
| Namibia | 0.0 | 95.9 | 0.0 | 0.0 | 0.9 | 1.1 | 0.0 | 0.1 | 0.0 | 0.0 | 1.2 | 0.8 | 100.0 |
| Lesotho | 0.0 | 0.0 | 0.0 | 0.0 | 92.0 | 3.9 | 0.0 | 0.2 | 0.0 | 0.0 | 2.3 | 1.6 | 100.0 |
| Swaziland | 0.0 | 0.0 | 0.0 | 0.0 | 3.5 | 38.6 | 0.0 | 0.0 | 0.0 | 7.2 | 11.3 | 39.4 | 100.0 |
| SACU | 0.5 | 72.9 | 1.2 | 0.4 | 1.8 | 6.0 | 2.5 | 1.4 | 2.2 | 1.3 | 1.4 | 8.4 | 100.0 |
| Zimbabwe | 24.3 | 0.0 | 0.0 | 0.0 | 0.7 | 5.3 | 0.0 | 1.1 | 10.6 | 4.4 | 6.4 | 47.3 | 100.0 |
| Other SADC | 0.0 | 0.0 | 0.0 | 0.0 | 5.3 | 25.2 | 2.6 | 6.3 | 17.6 | 0.5 | 23.6 | 18.8 | 100.0 |
| SADC | 1.7 | 67.1 | 1.1 | 0.3 | 1.8 | 6.5 | 2.4 | 1.5 | 3.1 | 1.4 | 2.3 | 10.7 | 100.0 |
| Other Africa | 0.0 | 0.2 | 0.0 | 0.0 | 1.8 | 8.8 | 0.0 | 0.0 | 0.0 | 1.0 | 25.8 | 62.2 | 100.0 |
| Africa | 1.7 | 67.0 | 1.1 | 0.3 | 1.8 | 6.5 | 2.4 | 1.5 | 3.1 | 1.4 | 2.3 | 10.7 | 100.0 |
| India | 0.0 | 98.2 | 1.7 | 0.0 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 100.0 |
| Israel | 0.0 | 99.9 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 100.0 |
| UAE | 0.0 | 99.9 | 0.0 | 0.0 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 100.0 |
| Singapore | 0.0 | 100.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 100.0 |
| Hong Kong | 0.0 | 98.6 | 0.0 | 0.3 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 1.0 | 100.0 |
| Other Asia | 0.0 | 96.2 | 0.0 | 0.5 | 0.0 | 0.6 | 0.5 | 0.0 | 0.1 | 0.0 | 0.1 | 1.9 | 100.0 |
| Asia | 0.0 | 98.9 | 0.7 | 0.1 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 | 100.0 |
| Belgium | 0.0 | 100.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 100.0 |
| Finland | 100.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 100.0 |
| UK | 0.0 | 13.1 | 0.0 | 0.0 | 0.0 | 18.1 | 56.0 | 0.0 | 0.0 | 0.0 | 0.0 | 12.8 | 100.0 |
| Other EU | 0.0 | 0.1 | 0.0 | 0.6 | 0.0 | 2.1 | 95.4 | 0.0 | 0.0 | 0.0 | 0.0 | 1.8 | 100.0 |
| EU | 3.8 | 91.9 | 0.0 | 0.0 | 0.0 | 0.7 | 3.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.6 | 100.0 |
| Canada | 0.0 | 99.9 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 100.0 |
| Switzerland | 0.0 | 83.4 | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 16.5 | 100.0 |
| Norway | 100.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 100.0 |
| USA | 0.0 | 91.5 | 0.0 | 0.2 | 0.0 | 2.3 | 0.0 | 0.1 | 0.0 | 4.9 | 0.0 | 1.0 | 100.0 |
| Rest of the World | 0.0 | 1.8 | 0.0 | 23.1 | 5.9 | 13.4 | 0.0 | 7.2 | 0.0 | 0.0 | 18.6 | 28.8 | 100.0 |
| Total | 4.2 | 85.7 | 0.5 | 0.1 | 0.5 | 1.9 | 1.4 | 0.4 | 0.8 | 0.5 | 0.6 | 3.5 | 100.0 |

Table 3.2C: Principal Export Commodity Groups by Region and Partner as a Percentage of Total Export Group - 2014

|  |  | $\begin{aligned} & \text { n } \\ & \text { © } \\ & \text { © } \\ & \text { 흠 } \end{aligned}$ | 흥 |  |  |  |  |  |  |  |  | $$ | $\begin{aligned} & \text { 几 } \\ & 0 \\ & 0 \\ & 0 \\ & \underline{0} \\ & \mathbf{0} \\ & \hline- \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| South Africa | 3.0 | 8.8 | 55.2 | 76.4 | 57.9 | 67.1 | 42.0 | 81.8 | 65.6 | 60.5 | 35.7 | 53.4 | 13.4 |
| Namibia | 0.0 | 11.0 | 0.0 | 0.0 | 19.6 | 5.4 | 0.2 | 1.6 | 0.0 | 0.5 | 19.3 | 2.3 | 9.8 |
| Lesotho | 0.0 | 0.0 | 0.0 | 0.0 | 8.3 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 | 0.0 | 0.0 |
| Swaziland | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.3 | 0.0 | 0.0 | 0.0 | 0.2 | 0.3 | 0.2 | 0.0 |
| SACU | 3.0 | 19.8 | 55.2 | 76.5 | 85.9 | 72.9 | 42.3 | 83.4 | 65.7 | 61.3 | 55.5 | 56.0 | 23.3 |
| Zimbabwe | 7.4 | 0.0 | 0.0 | 0.0 | 1.8 | 3.5 | 0.0 | 3.7 | 17.4 | 11.3 | 13.7 | 17.3 | 1.3 |
| Other SADC | 0.0 | 0.0 | 0.0 | 0.1 | 8.2 | 9.7 | 1.4 | 12.1 | 16.6 | 0.8 | 29.1 | 4.0 | 0.7 |
| SADC | 10.4 | 19.8 | 55.2 | 76.6 | 95.9 | 86.2 | 43.7 | 99.2 | 99.7 | 73.4 | 98.3 | 77.2 | 25.3 |
| Other Africa | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.8 | 0.3 | 0.0 |
| Africa | 10.4 | 19.8 | 55.2 | 76.6 | 95.9 | 86.2 | 43.7 | 99.2 | 99.7 | 73.5 | 99.1 | 77.5 | 25.3 |
| India | 0.0 | 15.7 | 44.8 | 0.0 | 2.9 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 13.7 |
| Israel | 0.0 | 8.9 | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 7.7 |
| UAE | 0.0 | 4.9 | 0.0 | 0.0 | 0.8 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 4.2 |
| Singapore | 0.0 | 4.4 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 3.7 |
| Hong Kong | 0.0 | 3.1 | 0.0 | 8.2 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.8 | 2.7 |
| Other Asia | 0.0 | 1.9 | 0.0 | 7.3 | 0.1 | 0.5 | 0.6 | 0.0 | 0.3 | 0.0 | 0.4 | 0.9 | 1.7 |
| Asia | 0.0 | 38.9 | 44.8 | 15.5 | 3.8 | 0.7 | 0.6 | 0.0 | 0.3 | 0.0 | 0.4 | 1.8 | 33.7 |
| Belgium | 0.0 | 27.5 | 0.0 | 0.0 | 0.0 | 0.0 | 0.4 | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 | 23.5 |
| Finland | 23.3 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 1.0 |
| UK | 0.0 | 0.1 | 0.0 | 0.1 | 0.0 | 8.1 | 34.9 | 0.0 | 0.0 | 0.0 | 0.0 | 3.1 | 0.9 |
| Other EU | 0.0 | 0.0 | 0.0 | 0.4 | 0.0 | 0.1 | 5.8 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 |
| EU | 23.3 | 27.6 | 0.0 | 1.2 | 0.0 | 9.5 | 55.7 | 0.0 | 0.0 | 0.0 | 0.1 | 4.3 | 25.7 |
| Canada | 0.0 | 7.6 | 0.0 | 0.2 | 0.0 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 6.5 |
| Switzerland | 0.0 | 3.2 | 0.0 | 0.1 | 0.1 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 15.6 | 3.3 |
| Norway | 66.3 | 0.0 | 0.0 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 2.8 |
| USA | 0.0 | 2.9 | 0.0 | 5.0 | 0.1 | 3.2 | 0.0 | 0.7 | 0.0 | 26.5 | 0.1 | 0.7 | 2.7 |
| Rest of the World | 0.0 | 0.0 | 0.0 | 1.2 | 0.1 | 0.0 | 0.0 | 0.1 | 0.0 | 0.0 | 0.2 | 0.0 | 0.0 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |


| Chapter | Description | Total Exports | \% | Imports | \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Live animals. | 26.8 | 0.0 | 43.9 | 0.1 |
| 2 | Meat and edible meat offal. | 1,049.4 | 1.4 | 105.3 | 0.1 |
| 3 | Fish and crustaceans, mollusc and other aquatic invertebrates | 2.3 | 0.0 | 32.0 | 0.0 |
| 4 | Dairy produce; bird's eggs; natural honey; edible products of animal origin, not elsewhere specified or included | 10.8 | 0.0 | 530.8 | 0.7 |
| 5 | Products of animal origin, not elsewhere specified or included | 3.4 | 0.0 | 6.6 | 0.0 |
| 6 | Live trees and other plants, bulbs, roots, and the like; cut flowers and ornamental foliage | 0.1 | 0.0 | 14.6 | 0.0 |
| 7 | Edible vegetables and certain root and tubers | 7.5 | 0.0 | 346.4 | 0.5 |
| 8 | Edible fruits and nuts; peel of citrus fruit or melon | 1.1 | 0.0 | 204.9 | 0.3 |
| 9 | Coffee, tea, mate and spices | 0.9 | 0.0 | 241.9 | 0.3 |
| 10 | Cereals | 5.9 | 0.0 | 1,069.0 | 1.5 |
| 11 | Products of the milling industry; malt; starches; inulin; wheat gluten | 18.3 | 0.0 | 146.3 | 0.2 |
| 12 | Oil seeds and oleaginous fruits; miscellaneous grains, seeds and fruit; industrial or medicinal plants; straw and fodder | 16.8 | 0.0 | 39.9 | 0.1 |
| 13 | Lac; gums, resins and other vegetable saps and extracts | 44.9 | 0.1 | 8.0 | 0.0 |
| 14 | Vegetable plaiting materials; vegetable products not elsewhere specified or included | 0.0 | 0.0 | 0.5 | 0.0 |
| 15 | Animal or vegetable fats and oils and their cleavage products; prepared edible fats, animal or vegetable waxes. | 8.4 | 0.0 | 345.5 | 0.5 |
| 16 | Preparations of meats, of fish or of crustaceans, mollusc or other aquatic invertebrates | 2.7 | 0.0 | 151.5 | 0.2 |
| 17 | Sugar and sugar confectionery | 134.9 | 0.2 | 556.3 | 0.8 |
| 18 | Cocoa and cocoa preparations | 0.2 | 0.0 | 71.5 | 0.1 |
| 19 | Preparations of cereals, flour, starch or milk; pastrycooks' products | 37.3 | 0.0 | 386.9 | 0.5 |
| 20 | Preparation of vegetables, fruit, nuts or other parts of plants | 2.5 | 0.0 | 512.3 | 0.7 |
| 21 | Miscellaneous edible preparations | 3.3 | 0.0 | 455.0 | 0.6 |
| 22 | Beverages, spirits and vinegar | 33.9 | 0.0 | 501.6 | 0.7 |
| 23 | Residues and waste from the food industries; prepared animal fodder. | 25.6 | 0.0 | 306.7 | 0.4 |
| 24 | Tobacco and manufactured tobacco substitutes | 11.5 | 0.0 | 209.9 | 0.3 |
| 25 | Salt, sulphur; earths and stone; plastering materials, lirne and cement | 281.7 | 0.4 | 643.9 | 0.9 |
| 26 | Ores, slag and ash | 1,201.4 | 1.6 | 83.8 | 0.1 |
| 27 | Mineral fuels, mineral oils and products of their distillation; bituminous substances; mineral waxes | 348.4 | 0.5 | 10,895.1 | 15.0 |
| 28 | Inorganic chemicals; organic or inorganic compounds of precious metals, of rare earth metals, of radioactive elements or isotopes | 337.4 | 0.4 | 126.2 | 0.2 |
| 29 | Organic chemicals | 3.5 | 0.0 | 71.2 | 0.1 |
| 30 | Pharmaceutical products | 73.5 | 0.1 | 986.1 | 1.4 |
| 31 | Fertilisers | 0.1 | 0.0 | 539.5 | 0.7 |
| 32 | Tanning or dyeing extracts; tannin and their derivatives; dyes pigments and other colouring matter; paints and varnishes; putty and other mastic; inks | 9.6 | 0.0 | 323.1 | 0.4 |
| 33 | Essential oils and resinoid; perfumery, cosmetic or toilet preparations | 10.6 | 0.0 | 577.8 | 0.8 |
| 34 | Soap, organic surface active agents, washing and lubricating prep., artificial or prepared waxes, polishing or scouring prep., candles and similar, modelling pastes, dental waxes and prep. with basis of plaster | 49.1 | 0.1 | 546.0 | 0.8 |
| 35 | Albuminoidal substances; modified starches; glues; enzymes | 1.3 | 0.0 | 56.6 | 0.1 |
| 36 | Explosives; pyrotechnic products; matches; pyrophoric alloys; certain combustible preparations | 21.4 | 0.0 | 109.0 | 0.2 |
| 37 | Photographic and cinematographic goods | 0.5 | 0.0 | 15.1 | 0.0 |
| 38 | Miscellaneous chemical products | 8.0 | 0.0 | 433.2 | 0.6 |
| 39 | Plastics and articles thereof | 290.8 | 0.4 | 1,222.0 | 1.7 |
| 40 | Rubber and articles thereof | 9.4 | 0.0 | 864.9 | 1.2 |
| 41 | Raw hides and skins (other then furskins) and leather | 85.7 | 0.1 | 1.7 | 0.0 |
| 42 | Articles of leather; saddlery and harness; travel goods, handbags and similar containers; articles of animal gut (other than silk-worn gut) | 1.4 | 0.0 | 94.0 | 0.1 |
| 43 | Furskins and artificial fur; manufactures thereof | 0.0 | 0.0 | 0.1 | 0.0 |
| 44 | Wood and articles of wood; wood charcoal | 23.6 | 0.0 | 603.4 | 0.8 |
| 45 | Cork and articles of cork | 0.1 | 0.0 | 0.7 | 0.0 |
| 46 | Manufactures of straw, of esparto or of other plaiting materials; basketware and wickerwork | 0.4 | 0.0 | 1.8 | 0.0 |
| 47 | Pulp of wood or of other fibrous cellulosic material; waste and scrap of paper or paperboard | 8.1 | 0.0 | 0.2 | 0.0 |
| 48 | Paper or paperboard; articles of paper pulp, of paper or paperboard | 91.4 | 0.1 | 671.6 | 0.9 |
| 49 | Printed books, newspapers, pictures and other products of the printing industry; manuscripts, typescripts and plans | 6.6 | 0.0 | 220.9 | 0.3 |

Table 4 Cont.: Total Exports and Imports at Chapter Level - 2014 (Million Pula)

| Chapter | Description | Total Exports | \% | Imports | \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 50 | Silk | 0.0 | 0.0 | 1.6 | 0.0 |
| 51 | Wool, fine and coarse animal hair, horsehair yarn and woven fabric | 0.1 | 0.0 | 2.2 | 0.0 |
| 52 | Cotton | 0.4 | 0.0 | 77.6 | 0.1 |
| 53 | Other vegetable textile fibres; paper yarn and woven fabrics of paper yarn | 0.0 | 0.0 | 5.8 | 0.0 |
| 54 | Man-made filaments | 0.4 | 0.0 | 39.1 | 0.1 |
| 55 | Man-made staple fibres | 1.3 | 0.0 | 35.1 | 0.0 |
| 56 | Wadding felts and non wovens; special yarn; twine, cordage, ropes and cables and articles thereof | 1.3 | 0.0 | 27.4 | 0.0 |
| 57 | Carpets and other textile floor covering | 1.0 | 0.0 | 29.8 | 0.0 |
| 58 | Special woven fabrics; tufted textile fabrics; lace; tapestries;trimmings; embroidery | 63.0 | 0.1 | 15.5 | 0.0 |
| 59 | Impregnated, coated, covered or laminated textile fabrics; textile articles of a kind suitable for industrial use | 1.6 | 0.0 | 36.5 | 0.1 |
| 60 | Knitted or crocheted fabrics | 0.4 | 0.0 | 20.4 | 0.0 |
| 61 | Articles of apparel and clothing accessories, knitted or crocheted | 63.8 | 0.1 | 528.5 | 0.7 |
| 62 | Articles of apparel and clothing accessories, not knitted or crocheted | 111.0 | 0.1 | 430.9 | 0.6 |
| 63 | Other made up textile articles; sets; worn clothing and worn textile articles;rags | 131.7 | 0.2 | 238.8 | 0.3 |
| 64 | Footwear, gaiters and the like; parts of such articles | 7.4 | 0.0 | 430.5 | 0.6 |
| 65 | Headgear and parts thereof | 1.1 | 0.0 | 41.3 | 0.1 |
| 66 | Umbrellas, sun umbrellas, walking-sticks, seat sticks, whips, riding crops and parts thereof | 3.8 | 0.0 | 9.8 | 0.0 |
| 67 | Prepared feathers and down and articles made of feathers or of down; artificial flowers; articles of human hair | 1.2 | 0.0 | 76.2 | 0.1 |
| 68 | Articles of stone, plaster, cement, asbestos, mica or similar materials | 26.6 | 0.0 | 92.1 | 0.1 |
| 69 | Ceramic products | 21.3 | 0.0 | 278.0 | 0.4 |
| 70 | Glass and glassware | 12.7 | 0.0 | 162.3 | 0.2 |
| 71 | Natural or cultured pearls, precious or semi-precious stones, precious metals, metals clad with precious metal and articles thereof; imitation jewellery; coin | 65,739.5 | 86.2 | 26,051.7 | 36.0 |
| 72 | Iron and steel | 136.5 | 0.2 | 654.1 | 0.9 |
| 73 | Articles of iron or steel | 226.7 | 0.3 | 1,411.3 | 1.9 |
| 74 | Copper and articles thereof | 46.5 | 0.1 | 134.9 | 0.2 |
| 75 | Nickel and articles thereof | 3,152.6 | 4.1 | 2.4 | 0.0 |
| 76 | Aluminium and articles thereof | 13.9 | 0.0 | 178.8 | 0.2 |
| 78 | Lead and articles thereof | 11.6 | 0.0 | 45.4 | 0.1 |
| 79 | Zinc and articles thereof | 2.0 | 0.0 | 6.9 | 0.0 |
| 80 | Tin and articles thereof | 0.1 | 0.0 | 13.3 | 0.0 |
| 81 | Other base metals; cements; articles thereof | 0.1 | 0.0 | 3.4 | 0.0 |
| 82 | Tools, implements, cutlery, spoons and forks, of base metal; parts thereof of base metal | 12.5 | 0.0 | 188.7 | 0.3 |
| 83 | Miscellaneous articles of base metal | 4.4 | 0.0 | 163.2 | 0.2 |
| 84 | Nuclear reactors, boilers, machinery and mechanical appliances; parts thereof | 677.8 | 0.9 | 5,068.4 | 7.0 |
| 85 | Electrical machinery and equipment and parts thereof; sound recorders and reproducers, television image and sound recorders and reproducers, and parts and accessories of such articles | 781.5 | 1.0 | 3,187.2 | 4.4 |
| 86 | Railway or tramway locomotives, rolling-stock and parts thereof; railway or tramway track fixtures and fittings and parts thereof; mechanical (incl. electro-mechanical) traffic signalling equipment of all kinds | 4.2 | 0.0 | 128.4 | 0.2 |
| 87 | Vehicles others than railway or tramway rolling-stock, and parts and accessories thereof | 456.5 | 0.6 | 5,090.4 | 7.0 |
| 88 | Aircraft, spacecraft and parts thereof | 134.3 | 0.2 | 415.4 | 0.6 |
| 89 | Ships, boats and floating structures | 5.0 | 0.0 | 3.9 | 0.0 |
| 90 | Optical, photographic, cinematographic, measuring, checking, precision, medical or surgical instruments and apparatus; parts and accessories thereof | 22.6 | 0.0 | 621.0 | 0.9 |
| 91 | Clocks and watches and parts thereof | 0.4 | 0.0 | 10.5 | 0.0 |
| 92 | Musical instruments; parts and accessories of such articles | 0.5 | 0.0 | 12.8 | 0.0 |
| 93 | Arms and ammunition; parts and accessories thereof | 0.1 | 0.0 | 98.5 | 0.1 |
| 94 | Furniture; bedding, mattresses, mattress supports, cushions and similar stuffed furnishing; lamps and lighting fittings, NES or incl.; illuminated signs or name-plates and the like; prefabricated buildings | 61.4 | 0.1 | 661.3 | 0.9 |
| 95 | Toys, games and sports requisites; parts and accessories thereof | 2.6 | 0.0 | 66.4 | 0.1 |
| 96 | Miscellaneous manufactured articles | 2.2 | 0.0 | 185.4 | 0.3 |
| 97 | Works of art, collectors' pieces and antiques | 0.6 | 0.0 | 2.6 | 0.0 |
| 99 | Personal effects, etc. | 2.6 | 0.0 | 66.6 | 0.1 |
|  | Total | 76,261.3 | 100.0 | 72,427.1 | 100.0 |

Table 5.1 Top 100 Imported Commodities - 2014 (Million Pula)

| Rank | HS Code | Description | Value | \% |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 71023100 | Non-industrial diamonds unworked or simply sawn, cleaved or bruted | 21,392.1 | 29.5 |
| 2 | 27101230 | Distilate fuel, as defined in additional Note 1 (g) | 4,986.6 | 6.9 |
| 3 | 27101202 | Petrol, as defined in Additional note (b) | 3,731.1 | 5.2 |
| 4 | 71021000 | Unsorted diamonds | 3,484.9 | 4.8 |
| 5 | 27160000 | Electrical energy | 1,336.8 | 1.8 |
| 6 | 87032390 | other vehicles of a cylinder capacity exceeding 1500cmcb but not exceeding 3000cmcb NES | 1,178.9 | 1.6 |
| 7 | 71023900 | Non-industrial diamonds, not mounted or set, NES | 1,091.4 | 1.5 |
| 8 | 30049000 | Other medicaments of mixed or unmixed products, for retail sale, NES | 724.1 | 1.0 |
| 9 | 87043190 | other motor vehicles for the transport of goods with G.V.M. not exceeding $5 \dagger$ NES | 667.0 | 0.9 |
| 10 | 25232900 | Portland cement (excl. white) | 555.5 | 0.8 |
| 11 | 87041090 | other dumpers designed for off-highway use not elsewhere specified | 537.6 | 0.7 |
| 12 | 84314990 | other parts of boring or sinking machinery of subheading no.8430.41 or 8430.49 NES | 458.9 | 0.6 |
| 13 | 17019900 | Cane or beet sugar, in solid form, NES | 364.9 | 0.5 |
| 14 | 10019900 | Other | 346.2 | 0.5 |
| 15 | 31023000 | Ammonium nitrate | 316.0 | 0.4 |
| 16 | 85171210 | Designed for use when carried in the hand or on the person | 283.8 | 0.4 |
| 17 | 10059010 | Dried kernels or grains fit for human comsumption, not further prepared or processed | 280.9 | 0.4 |
| 18 | 87089990 | other parts and accessories of motor vehicles of heading no.87.01 to 87.05 NES | 278.5 | 0.4 |
| 19 | 34012000 | Soap in other forms, NES | 237.5 | 0.3 |
| 20 | 84295900 | Self-propelled bulldozers, excavators..., NES | 219.6 | 0.3 |
| 21 | 27101252 | Other prepared lubricating oils | 214.8 | 0.3 |
| 22 | 84749000 | Parts of machinery of 84.74 | 211.6 | 0.3 |
| 23 | 87032490 | other vehicles of a cylinder capacity exceeding 3000cm3 | 210.9 | 0.3 |
| 24 | 39041000 | Polyvinyl chloride, not mixed with other substances, in primary forms | 208.4 | 0.3 |
| 25 | 87042290 | other vehicles for goods with GVM exceeding $5 t$ but not exceeding $20 t$ NES | 208.1 | 0.3 |
| 26 | 87019090 | other tractors | 191.5 | 0.3 |
| 27 | 87042390 | other motor vehicles of g.v.m. exceeding $20 \dagger$ | 188.2 | 0.3 |
| 28 | 24022090 | Other | 176.8 | 0.2 |
| 29 | 85176200 | Machines for reception\&transmission or regeneration voice image, data incl switch | 170.3 | 0.2 |
| 30 | 33049990 | Other | 165.3 | 0.2 |
| 31 | 27101215 | Illuminating kerosene, as defined in additional Note 1 (f), marked | 160.0 | 0.2 |
| 32 | 73089090 | other structures of steel/iron not elsewhere specified | 157.4 | 0.2 |
| 33 | 20099010 | FRUIT JUICES of mixtures of juices | 151.5 | 0.2 |
| 34 | 44071000 | Coniferous wood sawn or chipped lengthwise, sliced or peeled, $>6 \mathrm{~mm}$ thick | 150.0 | 0.2 |
| 35 | 39269090 | other articles of plastics and articles of other materials of hdng 39.01 to 39.14 NES | 148.7 | 0.2 |
| 36 | 84138100 | Pumps for liquids, NES | 148.5 | 0.2 |
| 37 | 23099092 | Other | 148.1 | 0.2 |
| 38 | 87032290 | Other vehicles of cylinder capacity exceeding 1000 cmsq but not exceeding 1500cmsq NES | 146.5 | 0.2 |
| 39 | 90189000 | Instruments and apparatus, nes, for medical, surgical... sciences | 141.6 | 0.2 |
| 40 | 49019900 | Printed books, brochures, leaflets and similar printed matter, NES | 138.7 | 0.2 |
| 41 | 38220000 | Diagnostic or lab.reagents on a backing; prepared diagnostic or lab.reagents excl. Ch 30 | 138.1 | 0.2 |
| 42 | 04029100 | Concentrated milk and cream, unsweetened (excl. in solid form) | 137.8 | 0.2 |
| 43 | 31059000 | Other fertilizers, nes | 132.1 | 0.2 |
| 44 | 48191000 | Cartons, boxes and cases, of corrugated paper or paperboard | 129.2 | 0.2 |
| 45 | 85255090 | other | 127.2 | 0.2 |
| 46 | 15121910 | Marketed and supplied for use in the process of cooking food | 124.4 | 0.2 |
| 47 | 88023000 | Aeroplanes and other aircraft, nes, of an unladen weight 2000-15000kg | 123.5 | 0.2 |
| 48 | 40112090 | other new pneumatic rubber tyres of a kind used on lorries/buses not elsewhere specified | 121.8 | 0.2 |
| 49 | 21069090 | other food prepararions not elsewhere specifiied or included | 120.4 | 0.2 |
| 50 | 84713000 | Portable digital ADP machines, weight <= 10 kg , comprising at least CPU, keyboard \& display | 120.0 | 0.2 |
| 51 | 22029090 | other non-alcoholic beverages not elsewhere specified | 117.7 | 0.2 |
| 52 | 85442090 | other co-axial cable \& other co-axial electric conductors NES | 116.4 | 0.2 |
| 53 | 21039090 | other sauces \& preparations thereof not elsewhere specified | 115.6 | 0.2 |
| 54 | 87021090 | other motor vehicles for the transport of ten or more persons, including driver | 115.3 | 0.2 |

Table 5.1Cont. : Top 100 Imported Commodities - 2014 (Million Pula)

| Rank | HS Code | Description | Value | \% |
| :---: | :---: | :---: | :---: | :---: |
| 55 | 73269090 | other articles of iron or steel wire not elsewhere specified | 114.2 | 0.2 |
| 56 | 85444990 | other | 113.1 | 0.2 |
| 57 | 38249090 | other chemical products and mixtures NES or included | 112.1 | 0.2 |
| 58 | 09109900 | Other spices, NES | 111.0 | 0.2 |
| 59 | 27101207 | Aviatio, kerosene, as defined in addtional Note 1 (d) | 110.6 | 0.2 |
| 60 | 10059090 | Other | 108.6 | 0.1 |
| 61 | 84733000 | Parts and accessories of the machines of 84.71 | 107.8 | 0.1 |
| 62 | 40119410 | other tyres for construction/industrial machine, of rim > 61 cm not elswhere specified | 106.5 | 0.1 |
| 63 | 87049090 | other motor vehicles for the transport of goods of sub-heading 8704.90---other | 106.2 | 0.1 |
| 64 | 04022900 | Milk and cream in solid forms of $>1.5 \%$ fat, sweetened | 104.6 | 0.1 |
| 65 | 17049000 | Sugar confectionery (incl. white chocolate), not containing cocoa, NES | 102.7 | 0.1 |
| 66 | 39011000 | Polyethylene having a specific gravity $<0.94$, in primary forms | 100.5 | 0.1 |
| 67 | 32159000 | Other ink, whether or not concentrated or solid, NES | 100.2 | 0.1 |
| 68 | 84834000 | Gears and gearing; ball or roller screws; gear boxes and other speed changers... | 99.9 | 0.1 |
| 69 | 86069900 | Railway or tramway goods vans and wagons, not self-propelled, NES | 99.3 | 0.1 |
| 70 | 15121990 | other sunflower,safflower,cotton-seed oil \& fractions not chemically modified NES | 97.8 | 0.1 |
| 71 | 88022000 | Aeroplanes and other aircraft, nes, of an unladen weight $=<2000 \mathrm{~kg}$ | 96.5 | 0.1 |
| 72 | 34022000 | Washing and cleaning preparations, put up for retail sale | 95.6 | 0.1 |
| 73 | 74081100 | Wire of refined copper, maximum cross-sectional dimension $>6 \mathrm{~mm}$ | 94.9 | 0.1 |
| 74 | 72022900 | Ferro-silicon, containing by weight $=<55 \%$ silicon | 94.1 | 0.1 |
| 75 | 22030090 | other | 92.9 | 0.1 |
| 76 | 84741000 | Sorting, screening, separating or washing machines for earth, stone... | 92.1 | 0.1 |
| 77 | 27111900 | Petroleum gases and other gaseous hydrocarbons, liquefied, nes | 91.9 | 0.1 |
| 78 | 10063000 | Semi-milled or wholly milled rice | 90.0 | 0.1 |
| 79 | 64059090 | OTHER FOOTWEAR OF MATERIALS NES | 89.2 | 0.1 |
| 80 | 33021000 | Mixtures of,or with basis of,odoriferous subst's incl alc. sol's for food or drink ind. | 88.9 | 0.1 |
| 81 | 84314300 | Parts for boring or sinking machinery of subheading 8430.41 or 8430.49 | 86.0 | 0.1 |
| 82 | 93032000 | other sporting,hunting or target-shooting shotguns including combination shotguns-rifles | 85.7 | 0.1 |
| 83 | 73030000 | Tubes, pipes and hollow profiles, of cast iron | 84.1 | 0.1 |
| 84 | 85443000 | Ignition wiring sets and other wiring sets for vehicles, aircraft... | 83.8 | 0.1 |
| 85 | 84139100 | Parts of pumps for liquids | 82.5 | 0.1 |
| 86 | 85369090 | other elec. apparatus for switching or protecting elec. circuits NES | 82.5 | 0.1 |
| 87 | 85444100 | Electric conductors, nes, for a voltage <=80 V, fitted with connectors | 82.0 | 0.1 |
| 88 | 44182000 | Doors and their frames and thresholds, of wood | 79.9 | 0.1 |
| 89 | 16041317 | Sardines(pilchards) (SARDINOPS SPP.) in airtight metal containers for human consumption | 79.7 | 0.1 |
| 90 | 33072000 | Personal deodorants and antiperspirants | 79.4 | 0.1 |
| 91 | 26040000 | Nickel ores and concentrates | 78.9 | 0.1 |
| 92 | 19023000 | Other pasta, NES | 77.8 | 0.1 |
| 93 | 04031000 | Yogurt | 76.8 | 0.1 |
| 94 | 84129000 | Parts of engines and motors of 8412.10 to 8412.80 | 76.1 | 0.1 |
| 95 | 87033390 | other vehicles of cylinder capacity exceeding 2500 cmsq NES | 75.9 | 0.1 |
| 96 | 40116910 | other pneumatic tyres of rubber not elsewhere specified | 75.3 | 0.1 |
| 97 | 61091000 | T-shirts, singlets and other vests, of cotton, knitted or crocheted | 75.3 | 0.1 |
| 98 | 64029900 | Footwear, nes, not covering the ankle, of rubber or plastics | 75.0 | 0.1 |
| 99 | 94041000 | Mattress supports | 74.8 | 0.1 |
| 100 | 20098950 | Other fruits juices | 74.7 | 0.1 |
| Top 100 Imports |  |  | 51,856.1 | 71.6 |
| Other Goods |  |  | 20,571.0 | 28.4 |
| Total Imports |  |  | 72,427.1 | 100.0 |

Table 5.2: Top 50 Exported Commodities-2014 (Million Pula)

| Rank | HS Code | Description | Value | \% |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 71023100 | Non-industrial diamonds unworked or simply sawn, cleaved or bruted | 57,565.6 | 75.5 |
| 2 | 71023900 | Non-industrial diamonds, not mounted or set, nes | 7,374.9 | 9.7 |
| 3 | 75011000 | Nickel mattes | 3,152.6 | 4.1 |
| 4 | 26030000 | Copper ores and concentrates | 1,200.2 | 1.6 |
| 5 | 02023000 | Frozen boneless bovine meat | 574.2 | 0.8 |
| 6 | 02013000 | Fresh or chilled boneless bovine meat | 429.8 | 0.6 |
| 7 | 71081200 | Unwrought gold (incl. gold plated with platinum), non-monetary | 393.8 | 0.5 |
| 8 | 71022100 | Industrial diamonds unworked or simply sawn, cleaved or bruted | 360.3 | 0.5 |
| 9 | 28362000 | Disodium carbonate | 335.8 | 0.4 |
| 10 | 85443000 | Ignition wiring sets and other wiring sets for vehicles, aircraft... | 301.4 | 0.4 |
| 11 | 85444100 | Electric conductors, nes, for a voltage $<=80 \mathrm{~V}$, fitted with connectors | 234.0 | 0.3 |
| 12 | 25010090 | Other | 183.4 | 0.2 |
| 13 | 27100026 | illuminating kerosene, as defined in additional note 1 (f), unmarked | 175.0 | 0.2 |
| 14 | 39173990 | other tubes, pipes, hoses of plastic not elsewhere specified | 160.8 | 0.2 |
| 15 | 84071000 | Aircraft spark-ignition piston engines | 145.6 | 0.2 |
| 16 | 27011200 | Bituminous coal, not agglomerated | 134.1 | 0.2 |
| 17 | 17041000 | Chewing gum | 129.2 | 0.2 |
| 18 | 87032390 | Other vehicles of a cylinder capacity exceeding 1500 cmcb but not exceeding 3000 cmcb NES | 129.2 | 0.2 |
| 19 | 88033000 | Parts of aeroplanes or helicopters, nes | 115.8 | 0.2 |
| 20 | 63026090 | toilet linen | 88.4 | 0.1 |
| 21 | 84314990 | other parts of boring or sinking machinery of subheading no.8430.41 or 8430.49 n.e.s. | 82.7 | 0.1 |
| 22 | 73089090 | other structures of steel/iron not elsewhere specified | 82.3 | 0.1 |
| 23 | 25010000 | Salt and pure sodium chloride, whether or not cont.g anti-caking agents...; sea water | 76.0 | 0.1 |
| 24 | 48194000 | Sacks and bags, including cones of paper, paperboard, nes | 73.1 | 0.1 |
| 25 | 85071000 | Lead-acid accumulators for starting piston engines | 68.9 | 0.1 |
| 26 | 30023000 | Vaccines for veterinary medicine | 67.1 | 0.1 |
| 27 | 41012900 | Hides and skins of bovine animals, fresh or wet-salted, nes | 60.9 | 0.1 |
| 28 | 58081010 | ELASTIC BRAIDS | 59.8 | 0.1 |
| 29 | 62046210 | Trousers | 59.8 | 0.1 |
| 30 | 72042100 | Waste and scrap of stainless steel | 49.1 | 0.1 |
| 31 | 13021990 | other goods of heading 13.02 n.e.s | 44.3 | 0.1 |
| 32 | 74040000 | Copper waste and scrap | 38.9 | 0.1 |
| 33 | 34011900 | Soap and organic surface-active products in bars, etc, nes | 38.1 | 0.0 |
| 34 | 87041090 | other dumpers designed for off-highway use not elsewhere specified | 37.5 | 0.0 |
| 35 | 72223000 | Stainless steel bars and rods, nes | 35.4 | 0.0 |
| 36 | 84129000 | Parts of engines and motors of 8412.10 to 8412.80 | 29.1 | 0.0 |
| 37 | 84295900 | Self-propelled bulldozers, excavators..., nes | 28.5 | 0.0 |
| 38 | 71021000 | Unsorted diamonds | 27.1 | 0.0 |
| 39 | 61099000 | T-shirts, singlets, etc, of other textiles, nes, knitted or crocheted | 26.3 | 0.0 |
| 40 | 01029000 | Live bovine animals, other than pure-bred breeding | 26.0 | 0.0 |
| 41 | 73064000 | Tubes and pipes, welded, circular, of stainless steel, nes | 25.8 | 0.0 |
| 42 | 62034990 | Other | 25.0 | 0.0 |
| 43 | 87042290 | other vehicles for goods with GVM exceeding $5 t$ but not exceeding $20 t$ n.e.s. | 24.8 | 0.0 |
| 44 | 63014000 | Blankets (excl. electric blankets), etc, of synthetic fibres | 24.6 | 0.0 |
| 45 | 39011000 | Polyethylene having a specific gravity $<0.94$, in primary forms | 24.1 | 0.0 |
| 46 | 02011000 | Fresh or chilled bovine carcasses and half carcasses | 23.7 | 0.0 |
| 47 | 85442090 | other co-axial cable \& other co-axial electric conductors n.e.s. | 23.0 | 0.0 |
| 48 | 39172300 | Tubes, pipes and hoses, rigid, of polymers of vinyl chloride | 22.8 | 0.0 |
| 49 | 84831000 | Transmission shafts (incl. cam and crank shafts) and cranks | 22.5 | 0.0 |
| 50 | 68101100 | Building blocks and bricks, of cement or artificial stone or concrete | 22.3 | 0.0 |
| Top 50 Exports |  |  | 74,433.5 | 97.6 |
| Other Goods |  |  | 1,827.8 | 2.4 |
| Total Exports |  |  | 76,261.3 | 100.0 |

Table 7.1 A: Imports by Standard International Trade Classification -2014 (Pula)

| Section/Division Code | Description | Value | \% |
| :---: | :---: | :---: | :---: |
| 0 | Food and Live Animals |  |  |
| 00 | Live animals other than animals of division 03 | 43.9 | 0.8 |
| 01 | Meat and meat preparations | 163.0 | 3.1 |
| 02 | Dairy products and birds eggs | 556.1 | 10.7 |
| 03 | Fish (not marine mammals), crustaceans, molluscs and aquatic invertebr | 124.8 | 2.4 |
| 04 | Cereals and cereal preparations | 1,484.2 | 28.5 |
| 05 | Vegetables and fruit | 1,055.9 | 20.3 |
| 06 | Sugars, sugar preparations and honey | 560.0 | 10.7 |
| 07 | Coffee, tea, cocoa, spices, and manufactures thereof | 322.3 | 6.2 |
| 08 | Feeding stuff for animals (not including unmilled cereals) | 317.5 | 6.1 |
| 09 | Miscellaneous edible products and preparations | 586.2 | 11.2 |
|  | Total Section 0 | 5,213.9 | 7.2 |
| 1 | Beverages \& Tobacco |  |  |
| 11 | Beverages | 488.0 | 69.9 |
| 12 | Tobacco and tobacco manufactures | 209.9 | 30.1 |
|  | Total Section 1 | 697.8 | 1.0 |
| 2 | Crude materials, inedible, except fuels |  |  |
| 21 | Hides, skins and furskins, raw | 1.1 | 0.2 |
| 22 | Oil-seeds and oleaginous fruits | 15.1 | 2.5 |
| 23 | Crude rubber (including synthetic and reclaimed) | 4.6 | 0.8 |
| 24 | Cork and wood | 310.0 | 50.7 |
| 25 | Pulp and waste paper | 0.2 | 0.0 |
| 26 | Textile fibres (other than wool tops and other combed wool) and their | 18.3 | 3.0 |
| 27 | Crude fertilizers, other than those of Division 56, and crude minerals | 130.1 | 21.3 |
| 28 | Metalliferous ores and metal scrap | 90.5 | 14.8 |
| 29 | Crude animal and vegetable materials, n.e.s. | 41.8 | 6.8 |
|  | Total Section 2 | 611.7 | 0.8 |
| 3 | Mineral Fuels, Lubricants and Related Materials |  |  |
| 32 | Coal, coke and briquettes | 17.0 | 0.2 |
| 33 | Petroleum, petroleum products and related materials | 9,352.5 | 86.2 |
| 34 | Gas, natural and manufactured | 147.1 | 1.4 |
| 35 | Electric current | 1,336.8 | 12.3 |
|  | Total Section 3 | 10,853.4 | 15.0 |
| 4 | Animal and Vegetable Oils, Fats and Waxes |  |  |
| 41 | Animal oils and fats | 8.2 | 2.7 |
| 42 | Fixed vegetable fats and oils, crude, refined or fractionated | 294.8 | 96.0 |
| 43 | Animal or vegetable fats and oils, processed; waxes of animal or veget | 4.0 | 1.3 |
|  | Total Section 4 | 307.0 | 0.4 |
| 5 | Chemicals and Related Products, NES |  |  |
| 51 | Organic chemicals | 61.0 | 1.4 |
| 52 | Inorganic chemicals | 126.2 | 2.9 |
| 53 | Dyeing, tanning and colouring materials | 340.6 | 7.7 |
| 54 | Medicinal and pharmaceutical products | 1,006.6 | 22.8 |
| 55 | Essential oils and resinoids and perfume materials; toilet, polishing | 1,061.1 | 24.1 |
| 56 | Fertilizers (other than those of group 272) | 538.4 | 12.2 |
| 57 | Plastics in primary forms | 467.6 | 10.6 |
| 58 | Plastics in non-primary forms | 219.2 | 5.0 |
| 59 | Chemical materials and products, NES | 589.9 | 13.4 |
|  | Total Section 5 | 4,410.7 | 6.1 |

Table 7.1 A Cont.: Imports by Standard International Trade Classification (SITC) 2014 (Pula)

| Section/Division Code | Description | Value | \% |
| :---: | :---: | :---: | :---: |
| 6 | Manufactured Goods Classified Chiefly by Material |  |  |
| 61 | Leather, leather manufactures, NES, and dressed furskins | 4.3 | 0.0 |
| 62 | Rubber manufactures, NES | 848.9 | 2.6 |
| 63 | Cork and wood manufactures (excluding furniture) | 294.1 | 0.9 |
| 64 | Paper, paperboard and articles of paper pulp, of paper or of paperboar | 631.5 | 2.0 |
| 65 | Textile yarn, fabrics, made-up articles, NES, and related products | 486.8 | 1.5 |
| 66 | Non-metallic mineral manufactures, NES | 27,041.8 | 84.3 |
| 67 | Iron and steel | 1,012.6 | 3.2 |
| 68 | Non-ferrous metals | 252.0 | 0.8 |
| 69 | Manufactures of metals, NES | 1,520.4 | 4.7 |
|  | Total Section 6 | 32,092.3 | 44.3 |
| 7 | Machinery and Transport Equipment |  |  |
| 71 | Power-generating machinery and equipment | 629.2 | 4.5 |
| 72 | Machinery specialized for particular industries | 2,206.9 | 15.9 |
| 73 | Metalworking machinery | 141.9 | 1.0 |
| 74 | General industrial machinery and equipment, NES, and machine parts, | 1,716.1 | 12.3 |
| 75 | Office machines and automatic data-processing machines | 683.3 | 4.9 |
| 76 | Telecommunications and sound-recording and reproducing apparatus and e | 1,161.9 | 8.3 |
| 77 | Electrical machinery, apparatus and appliances, NES, and electrical | 1,940.4 | 13.9 |
| 78 | Road vehicles (including air-cushion vehicles) | 4,895.7 | 35.2 |
| 79 | Other transport equipment | 543.4 | 3.9 |
|  | Total Section 7 | 13,918.8 | 19.2 |
| 8 | Miscellaneous Manufactured Articles |  |  |
| 81 | Prefabricated buildings; sanitary, plumbing, heating and lighting fixt | 203.8 | 4.8 |
| 82 | Furniture and parts thereof; bedding, mattresses, mattress supports, c | 493.6 | 11.7 |
| 83 | Travel goods, handbags and similar containers | 77.2 | 1.8 |
| 84 | Articles of apparel and clothing accessories | 1,028.7 | 24.3 |
| 85 | Footwear | 430.5 | 10.2 |
| 87 | Professional, scientific and controlling instruments and apparatus, n . | 469.9 | 11.1 |
| 88 | Photographic apparatus, equipment and supplies and optical goods, n.e.s | 109.5 | 2.6 |
| 89 | Miscellaneous manufactured articles, NES | 1,412.9 | 33.4 |
|  | Total Section 8 | 4,226.0 | 5.8 |
| 9 | Commodities and Transactions NES |  |  |
| 93 | Special transactions and commodities not classified according to kind | 66.6 | 69.8 |
| 96 | Coin (other than gold coin), not being legal tender | 28.0 | 29.3 |
| 97 | Gold, non-monetary (excluding gold ores and concentrates) | 0.8 | 0.8 |
| Total Section 9 |  | 95.4 | 0.1 |
| Total Imports |  | 72,427.1 | 100 |

Table 7.1B: Exports by Standard International Trade Classification - 2014 (Pula)

| Section/Division Code | Description | Value | \% |
| :---: | :---: | :---: | :---: |
| 0 | Food and Live Animals |  |  |
| 00 | Live animals other than animals of division 03 | 26.8 | 2.0 |
| 01 | Meat and meat preparations | 1,050.8 | 79.0 |
| 02 | Dairy products and birds eggs | 10.8 | 0.8 |
| 03 | Fish (not marine mammals), crustaceans, molluscs and aquatic invertebrates, and preparations thereof | 3.5 | 0.3 |
| 04 | Cereals and cereal preparations | 43.5 | 3.3 |
| 05 | Vegetables and fruit | 11.2 | 0.8 |
| 06 | Sugars, sugar preparations and honey | 135.0 | 10.2 |
| 07 | Coffee, tea, cocoa, spices, and manufactures thereof | 1.2 | 0.1 |
| 08 | Feeding stuff for animals (not including unmilled cereals) | 25.6 | 1.9 |
| 09 | Miscellaneous edible products and preparations | 21.4 | 1.6 |
|  | Total Section 0 | 1,329.7 | 1.7 |
| 1 | Beverages and Tobacco |  |  |
| 11 | Beverages | 33.8 | 74.6 |
| 12 | Tobacco and tobacco manufactures | 11.5 | 25.4 |
|  | Total Section 1 | 45.2 | 0.1 |
| 2 | Crude Materials, Inedible, Except Fuels |  |  |
| 21 | Hides, skins and furskins, raw | 85.7 | 1.6 |
| 22 | Oil-seeds and oleaginous fruits | 16.7 | 0.3 |
| 23 | Crude rubber (including synthetic and reclaimed) | 0.1 | 0.0 |
| 24 | Cork and wood | 0.5 | 0.0 |
| 25 | Pulp and waste paper | 8.1 | 0.2 |
| 26 | Textile fibres (other than wool tops and other combed wool) and their wastes (not manufactured into yarn or fabric) | 0.3 | 0.0 |
| 27 | Crude fertilizers, other than those of Division 56, and crude minerals (excluding coal, petroleum and precious stones) | 623.7 | 11.8 |
| 28 | Metalliferous ores and metal scrap | 4,494.1 | 85.2 |
| 29 | Crude animal and vegetable materials, NES | 48.5 | 0.9 |
|  | Total Section 2 | 5,277.6 | 6.9 |
| 3 | Mineral Fuels, Lubricants and Related Materials |  |  |
| 32 | Coal, coke and briquettes | 144.6 | 41.7 |
| 33 | Petroleum, petroleum products and related materials | 201.5 | 58.1 |
| 34 | Gas, natural and manufactured | 0.5 | 0.1 |
|  | Total Section 3 | 346.5 | 0.5 |
| 4 | Animal \& Vegetable Oils, Fats and Waxes |  |  |
| 41 | Animal oils and fats | 1.7 | 20.5 |
| 42 | Fixed vegetable fats and oils, crude, refined or fractionated | 6.7 | 79.5 |
| 43 | Animal or vegetable fats and oils, processed; waxes of animal or vegetable origin; inedible mixtures or preparations of animal or vegetable fats or oils, NES. | 0.0 | 0.0 |
|  | Total Section 4 | 8.4 | 0.0 |
| 5 | Chemicals and Related Products, N.E.S. |  |  |
| 51 | Organic chemicals | 3.5 | 0.5 |
| 52 | Inorganic chemicals | 337.4 | 45.6 |
| 53 | Dyeing, tanning and colouring materials | 10.0 | 1.3 |
| 54 | Medicinal and pharmaceutical products | 73.5 | 9.9 |
| 55 | Essential oils and resinoids and perfume materials; toilet, polishing and cleansing preparations | 58.3 | 7.9 |
| 56 | Fertilizers (other than those of group 272) | 0.1 | 0.0 |
| 57 | Plastics in primary forms | 28.4 | 3.8 |
| 58 | Plastics in non-primary forms | 197.5 | 26.7 |
| 59 | Chemical materials and products, NES | 31.2 | 4.2 |
|  | Total Section 5 | 739.7 | 1.0 |

Table 7.1B Cont.: Exports by Standard International Trade Classification (SITC) - 2014 (Million Pula)

| Section/Division Code | Description | Value | \% |
| :---: | :---: | :---: | :---: |
| 6 | Manufactured Goods Classified Chiefly By Material |  |  |
| 61 | Rubber manufactures, NES | 9.3 | 0.0 |
| 62 | Cork and wood manufactures (excluding furniture) | 23.2 | 0.0 |
| 63 | Paper, paperboard and articles of paper pulp, of paper or of paperboard | 91.3 | 0.1 |
| 64 | Textile yarn, fabrics, made-up articles, NES, and related products | 198.5 | 0.3 |
| 65 | Non-metallic mineral manufactures, NES. | 65,053.5 | 99.0 |
| 66 | Iron and steel | 129.1 | 0.2 |
| 67 | Non-ferrous metals | 10.0 | 0.0 |
| 68 | Manufactures of metals, NES | 176.5 | 0.3 |
|  | Total Section 6 | 65,691.3 | 86.1 |
| 7 | Machinery \& Transport Equipment |  |  |
| 71 | Power-generating machinery and equipment | 247.8 | 12.0 |
| 72 | Machinery specialized for particular industries | 253.5 | 12.3 |
| 73 | Metalworking machinery | 19.8 | 1.0 |
| 74 | General industrial machinery and equipment, NES, and machine parts, NES | 144.4 | 7.0 |
| 75 | Office machines and automatic data-processing machines | 32.6 | 1.6 |
| 76 | Telecommunications and sound-recording and reproducing apparatus and equipment | 52.3 | 2.5 |
| 77 | Electrical machinery, apparatus and appliances, NES, and electrical parts thereof (including non-electrical counterparts, NES, of electrical household-type equipment) | 718.9 | 34.9 |
| 78 | Road vehicles (including air-cushion vehicles) | 448.6 | 21.8 |
| 79 | Other transport equipment | 143.2 | 6.9 |
|  | Total Section 7 | 2,061.1 | 2.7 |
| 8 | Miscellaneous Manufactured Articles |  |  |
| 81 | Prefabricated buildings; sanitary, plumbing, heating and lighting fixtures and fittings, NES | 7.4 | 2.0 |
| 82 | Furniture and parts thereof; bedding, mattresses, mattress supports, cushions and similar stuffed furnishings | 56.1 | 15.4 |
| 83 | Travel goods, handbags and similar containers | 1.2 | 0.3 |
| 84 | Articles of apparel and clothing accessories | 175.9 | 48.3 |
| 85 | Footwear | 7.4 | 2.0 |
| 87 | Professional, scientific and controlling instruments and apparatus, NES | 17.1 | 4.7 |
| 88 | Photographic apparatus, equipment and supplies and optical goods, NES; watches and clocks | 3.5 | 1.0 |
| 89 | Miscellaneous manufactured articles, NES | 95.9 | 26.3 |
|  | Total Section 8 | 364.5 | 0.5 |
| 9 | Commodities \& Transactions N.E.S |  |  |
| 93 | Special transactions and commodities not classified according to kind | 2.6 | 0.6 |
| 97 | Gold, non-monetary (excluding gold ores and concentrates) | 394.7 | 99.4 |
| Total Section 9 |  | 397.2 | 0.5 |
| Total Exports |  | 76,261.3 | 100.0 |

Table 7.2 Trade by Broad Economic Category (BEC) - 2014 (Million Pula)

| Section | BEC \ FlowType | Total Exports | \% | Imports | \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Food and beverages |  |  |  |  |
|  | 11:Food and beverages in primary form | 58.3 | 0.1 | 1,519.0 | 2.1 |
|  | 12:Food and beverages, processed | 1,314.3 | 1.7 | 3,772.9 | 5.2 |
|  | Total Section 1 | 1,372.6 | 1.8 | 5,291.9 | 7.3 |
| 2 | Industrial supplies not elsewhere specified |  |  |  |  |
|  | 21 :Industrial supplies, NES, primary form | 59,725.0 | 78.3 | 25,706.3 | 35.5 |
|  | 22:Industrial supplies, processed | 12,478.5 | 16.4 | 10,081.6 | 13.9 |
|  | Total Section 2 | 72,203.5 | 94.7 | 35,787.9 | 49.4 |
| 3 | Fuels and lubricants |  |  |  |  |
|  | 31 :Fuel and lubricants, primary form | 145.0 | 0.2 | 782.1 | 1.1 |
|  | 32:Fuel and lubricants, processed | 192.3 | 0.3 | 10,074.3 | 13.9 |
|  | Total Section 3 | 337.3 | 0.4 | 10,856.4 | 15.0 |
| 4 | Capital goods (excl'transport equipment), parts \& accessories |  |  |  |  |
|  | 41:Capital goods (except transport equipment) | 461.1 | 0.6 | 5,308.2 | 7.3 |
|  | 42:Parts and accessories of capital goods | 236.0 | 0.3 | 2,950.8 | 4.1 |
|  | Total Section 4 | 697.1 | 0.9 | 8,259.0 | 11.4 |
| 5 | Transport equipment,parts and accessories thereof |  |  |  |  |
|  | 51:Passenger motor cars | 275.2 | 0.4 | 3,108.3 | 4.3 |
|  | 52:Other transport equipment | 116.7 | 0.2 | 1,409.8 | 1.9 |
|  | 53:Parts \& accessories of transport equipment | 764.9 | 1.0 | 1,943.4 | 2.7 |
|  | Total Section 5 | 1,156.8 | 1.5 | 6,461.4 | 8.9 |
| 6 | Consumer goods not elsewhere specified |  |  |  |  |
|  | 61:Durable consumer goods NES | 45.8 | 0.1 | 794.6 | 1.1 |
|  | 62:Semi-durable durable consumer goodsNES | 312.7 | 0.4 | 2,095.5 | 2.9 |
|  | 63:Non-durable consumer goods NES | 132.8 | 0.2 | 2,723.9 | 3.8 |
|  | Total Section 6 | 491.3 | 0.6 | 5,614.0 | 7.8 |
| 7 | Goods not elsewhere specified | 2.7 | 0.0 | 156.5 | 0.2 |
|  | Total | 76,261.3 | 100.0 | 72,427.1 | 100.0 |

## 9. Sources and Methods of IMTS

International Merchandise Trade Statistics (IMTS) refers to external trade in goods only. IMTS records all transactions of goods between the compiling country and the rest of the world. IMTS measures monetary values and quantities of goods that are imported into and exported out of the country. The primary source of international merchandise trade data is the Customs \& Excise Division at the Botswana Unified Revenue Services (BURS). The Customs and Excise Division is responsible for data capture for both computerised and manual borders, and the monthly raw data files are transferred to Statistics Botswana for data processing.

IMTS are compiled by the International Merchandise Trade Statistics Section of Statistics Botswana. International Merchandise Trade refers to external trade in goods only. International Service Trade Statistics (ISTS) are however not compiled by this section.

Until the April 2009 Monthly Digest, Botswana was practicing Relaxed Special Trade Type. The Relaxed Special Trade Type takes into account goods that are exported or imported for inward or outward customs processing while the Strict Special Trade Type does not include the same. Strict Special Trade Type comprises imports for home consumption, permanent exports, re-exports and goods cleared out of warehouse (ex-warehouse) only.

In June 2009, the Botswana External Trade Database was revised to cater for General Trade Type as per the United Nations Statistics Division (UNSD) recommendations. The General Trade Type gives complete coverage of external trade as compared to the Special Trade Type. As a result of this, trade reported in the monthly digests for May 2009 onwards is based on the General Trade Type.

Imports are valued CIF (Cost, Insurance \& Freight) while exports are valued FOB (Free on Board). The value of imports includes transport and insurance costs to the importing country. The exports value consists only of the value of goods as they leave the exporting country.

### 9.1 Time of Recording of Trade

IMTS is compiled using date of recording of trade as opposed to date of assessment of goods by customs. This means that as goods cross the border, trade is recorded and this is the reference month for compilation of IMTS. Some of these goods may however be held by customs for some time pending final assessment for tax or duty purposes.

If the final assessment is done later, for example two or three months, or even more, after the goods had crossed the border, the affected trade will then update trade for the particular month when the goods crossed the border, therefore it does not form part trade for the month during which the final assessment was done. This is mostly common with imports. Revision of data for the month preceding the one under review will normally show high values as compared to revisions for other months due to more goods (from the previous month) being released after the final assessment.

### 9.2 Concepts and Definitions

Domestic Exports: These are goods originating from the compiling country, being permanently exported out of the country for consumption in the outside world. These include products from customs inwards processing, for example, if a country imports wheat, processes the wheat into bread flour and exports the bread flour and bi-products from the milling process, these will all leave the country as domestic exports.

Re-Exports: These are exports of foreign goods that were initially recorded as imports into the compiling country. These goods are exported in the same state that they came in except for wear and tear. An example will be re-exportation of a motor vehicle that was initially imported into the compiling country and after being used it is now being exported to a foreign country.

Total Exports: This is the sum of domestic exports and re-exports.
Imports: These are goods imported from the outside world, into the compiling country, for local consumption. These include re-importation of locally produced goods that were initially exported and are now being imported back into the country.

Trade Balance (Net Export): This refers to the total value of goods exported minus the total value of goods imported by a given economy in a given period of time. A positive trade balance (trade surplus) indicates that a country is exporting more in value terms than it is importing. A negative trade balance (trade deficit) indicates that the country is importing more than it is exporting.

### 9.3 Exclusions from IMTS

### 9.3.1 Goods in Transit

This is trade that is simply passing through the compiling country solely for the purpose of being transported to another country.

### 9.3.2 Goods temporarily admitted or dispatched

These are goods that at the time of admission/dispatch, are intended to stay in the receiving country temporarily and after their stay they will be returned in the same state. These goods include display equipment for trade fairs and exhibitions, commercial samples, means of transport, containers, equipment for working etc.

### 9.3.3 Monetary Gold

This is gold to which the monetary authorities have title and is held as reserve assets

### 9.3.4 Issued banknotes, securities and coins in circulation

These goods represent evidence of financial claims and are excluded from IMTS
The above list of exclusions from IMTS is however not exhaustive and only a few that are common, simple, straightforward and easy to understand have been picked as examples.

### 10.0 Appendices

## Appendix 1: Principal Imports

Chemicals \& Rubber Products: Chapters 28 - 40
Food, Beverages \& Tobacco: Chapters 01-24
Fuel: Chapter 27
Furniture: Chapter 94
Machinery \& Electrical Equipment: Chapters 84-85
Metals \& Metal Products: Chapters 72-83
Salt Ores \& Related Products: Chapters 25-26
Textile and Footwear: Chapters 50-67
Vehicle and Transport Equipment: Chapters 86-89
Wood and Paper Products: Chapters 44 - 49
Other Goods: This is the residual of Total Imports and Principal Imports
Appendix 2: Principal Exports

| Principal Exports | HS Code | Description |
| :--- | :--- | :--- |
| Copper \& Nickel | 26030000 | Copper Ores and concentrates |
|  | 26040000 | Nickel ores and concentrates |
|  | 75011000 | Nickel mattes |
|  | 74011000 | Coppers mattes |
|  | 71021000 | Unsorted diamonds |
| Gold | 71022100 | Industrial diamonds unworked or simply sawn, cleaved or bruted |
|  | 71022900 | Industrial diamonds, not mounted or set, NES |
|  | 71023100 | Non-industrial diamonds unworked or simply sawn, cleaved or bruted |
|  | 71081100 | Non-industrial diamonds, not mounted or set, NES |
|  | 71081200 | Non-monetary gold, powder |
|  | 71081300 | Non-monetary gold, other unwrought form |

Hides \& Skins: Chapter 41
Iron, Steel and Related Products: Chapter 72-73
Machinery \& Electrical Equipment: Chapter 84-85
Meat and Meat Products: Chapter 02
Plastic and Plastic Products: Chapter 39
Salt \& Soda Ash: Commodities 25010000 and 28362000
Textiles: Chapters 50-63
Vehicles and Parts: Chapter 87
Other Goods: This is the residual of Total Exports and Principal Exports

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