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# Preface

International Merchandise Trade Statistics measures the movement of goods across the border of a country, hence has a vital role in the world economy as it accounts for all transactions of goods between trading partners. The transaction reflects the value and quantity of goods that add to (Imports) or subtract from (Exports) the stock of material resources of a country. Trade statistics remain one of the major indicators of the performance of a country's economy and its competitiveness in the world market.

The monthly International Merchandise Trade Statistics are used extensively in the compilation of national accounts and balance of payments. Furthermore, these statistics are used by government institutions and other stakeholders for trade negotiations and other various purposes.

This publication outlines Botswana's monthly International Merchandise Trade Statistics (IMTS) for October 2022. It shows summaries of total international merchandise trade as presented in Table 1.0. Trade by principal commodity groups is presented in Table 2.1 for imports and Table 2.2 for exports, while Table 2.3 gives trade on diamonds only. The direction of trade appears in Table 3.1A (imports) and Table 3.2A (total exports). Major trading partner countries by commodity groups, as a percentage of trade at the region or country level, for October 2022 are presented in Table 3.1B for imports and Table 3.2B for exports. Table 4.1A presents statistics on the most imported commodities during October 2022, while exports are given in Table 4.1B.

Changes in data for the corresponding months in the current versus previous digests may be attributed to data from transactions that had deferred customs duty assessments. The data for such transactions would only be available at a later stage after customs duty assessments have been completed.

International trade statistics by mode of transport are collected for the active modes of transport (road, rail, air) with which goods are presumed to leave or enter the statistical territory of the country. Such data may be used to formulate transport policy, monitor international transport routes or assess the impact of international trade on the environment.

For more information, contact the Directorate of Stakeholder Relations at 3671300. All Statistics Botswana publications are available on the website at www.statsbots.org.bw and at the Statistics Botswana Information Resource Centre (Head Office, Gaborone).

I sincerely thank all stakeholders involved in the formulation of this monthly digest, for their continued support and feedback, as we strive to serve users of our products and services.

10 to

Dr. Lucky Mokgatlhe For Statistician General December 2022

# **Executive Summary**

This International Merchandise Trade Statistics (IMTS) monthly digest provides a summary of trade statistics on Botswana's total imports and exports of goods for October 2022.

Total imports were valued at P7, 012.9 million, a decrease of 42.0 percent from the revised September 2022 value of P12, 084.8 million. Total exports during the same month, amounted to P3, 968.9 million, reflecting a drop of 55.2 percent from the revised September 2022 value of P8, 857.3 million.

The leading import commodity groups were Fuel with 21.2 percent, followed by Diamonds with a contribution of 17.1 percent to total imports and Machinery & Electrical Equipment with 14.8 percent. Diamonds, Copper and Machinery & Electrical Equipment contributed 69.8 percent, 11.0 percent and 5.0 percent to total exports respectively, during the reference month.

In October 2022, imports from **SACU** made a contribution of 72.7 percent, whilst those from Asia and the **EU** accounted for 12.9 percent and 6.2 percent of total imports respectively. Imports from South Africa accounted for 66.3 percent while those from Namibia accounted for 5.8 percent of total imports. Canada provided imports representing 5.0 percent of total imports during the reporting period.

Exports destined to Asia, the **EU** and **SACU** accounted for 47.2 percent, 23.1 percent and 22.2 percent of the total exports, respectively, during the month under review. Belgium, South Africa and the **UAE** received exports representing 23.1 percent, 20.2 percent and 12.6 percent of the monthly total, respectively.

During the current period, imports transported by Road accounted for 74.0 percent whereas those entering the country by Air and Rail represented 18.2 percent and 7.8 percent, respectively. Exports by Air accounted for 71.7 percent of total exports, while those by Road and Rail transport represented 27.3 percent and 1.0 percent respectively.

# 1.0 **Total Trade**

Total merchandise trade refers to imports, domestic exports, re-exports and trade balance. The discussions are based on October 2022, which is also referred to as the reference period, the period under review or the current month, throughout the digest.

## 1.1 Data Revision

The current monthly digest is based on preliminary figures as regards the reference period. Revisions to the monthly data are subsequently made when new information becomes available. Revisions are made on a monthly basis, when monthly data files are uploaded into the database, bringing additional information for previous months. In some instances, revisions are negligible while significant in others.

Transactions for September 2022 had late customs duty assessments which were undertaken in October 2022. **Table A** shows revised data, comparing figures as at the September 2022 Digest and the current. September 2022 imports were revised up by 2.3 percent (P279.6 million) as displayed in **Table A**.

#### Table A: Data Revision: September 2022 (Million Pula)

|                       | As at Sep        | otember 202      | 22 Digest | As at (          | October 2022     | Digest           |                  | Difference       |                  | Difference as %  |                  |                  |  |
|-----------------------|------------------|------------------|-----------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|--|
| Period/<br>Indicators | Imports<br>(CIF) | Total<br>Exports |           | Imports<br>(CIF) | Total<br>Exports | Trade<br>Balance | Imports<br>(CIF) | Total<br>Exports | Trade<br>Balance | Imports<br>(CIF) | Total<br>Exports | Trade<br>Balance |  |
| September             | 11,805.2         | 8,819.0          | (2,986.2) | 12,084.8         | 8,857.3          | (3,227.4)        | 279.6            | 38.3             | (241.3)          | 2.3              | 0.4              | 7.5              |  |

() denotes negative

## 1.2 **Imports**

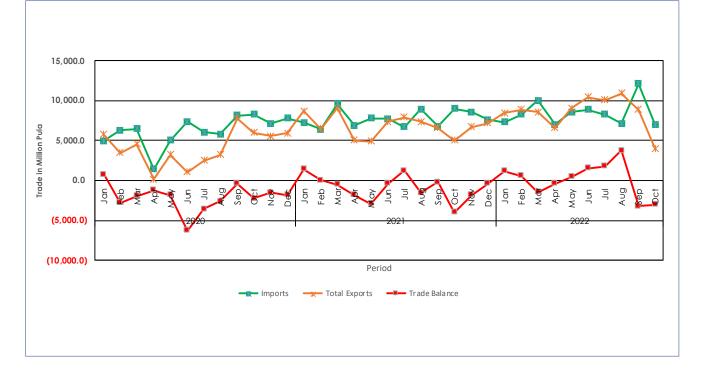
Imports are valued at Cost, Insurance & Freight (CIF), which includes the cost of the commodity, insurance and freight charges, but excludes customs or any other duties paid on arrival. Total imports were valued at P7, 012.9 million, reflecting a fall of 42.0 percent (P5, 071.9 million) from the revised September 2022 figure of P12, 084.8 million. The decline was attributed to a reduction in Diamonds imports by 79.1 percent (P4, 561.7 million), from the revised September 2022 figure of P 5, 763.4 million to P1, 201.7 million currently (refer to **Table 2.1**).

## 1.3 **Total Exports**

Botswana's total export value decreased by 55.2 percent (P4, 888.4 million), from the revised September 2022 figure of P8, 857.3 million to P3, 968.9 million in October 2022. The decline was attributed largely to the drop in Diamonds exports, by 64.3 percent (P4, 982.8 million) from the revised September 2022 value of P7, 751.9 million to P2, 769.1 million.

## 1.4 Trade Balance

In October 2022 Botswana exported P3, 968.9 million and imported P7, 012.9 million worth of goods, resulting in a trade deficit of P3, 044.0 million. **Chart 1.0** displays the graphical presentation of the trade balance from January 2020 to October 2022.



#### Chart 1.0: Total International Merchandise Trade – January 2020 to October 2022 (Million Pula)

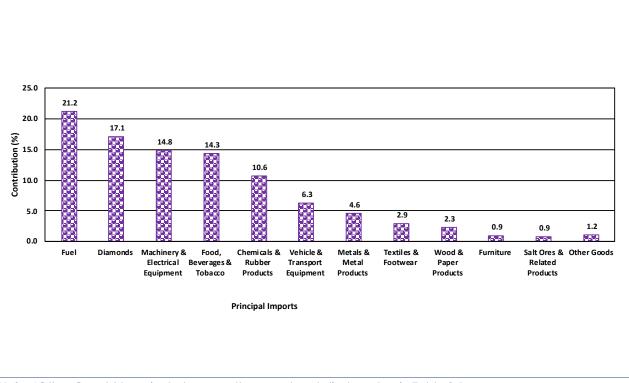
## 2.0 Trade by Principal Commodity Groups

Principal commodity groups refer to selections of related commodities grouped together to form major groups. Commodities forming a group may be of related chapters or commodities, for example 'Vehicles & Transport Equipment' combines vehicles and other equipment used for transport purposes.

In cases where it becomes a challenge to come up with further groups of related chapters or commodities, the remaining commodities are grouped together under the general category called 'Other'. This occurs when a commodity group's contribution to the total is minimal.

## 2.1 Principal Imports

During October 2022, Botswana received imports valued at P7, 012.9 million. The top import groups were; Fuel; Diamonds and Machinery & Electrical Equipment. Fuel imports contributed 21.2 percent (P1, 490.0 million) of total imports. Diamonds and Machinery & Electrical Equipment followed with contributions of 17.1 percent (P1, 201.7 million) and 14.8 percent (P1, 038.4 million) to total imports, respectively. Contributions made by other commodity groups can be viewed in **Table 2.1** and **Chart 2.1**.

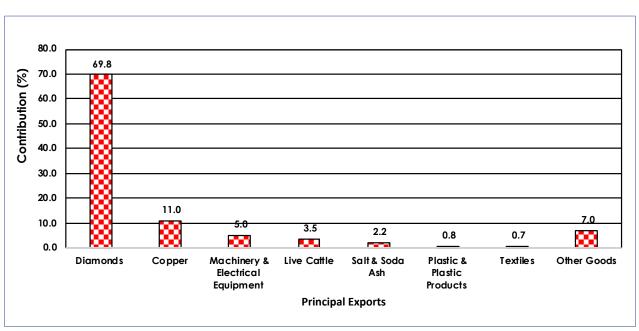


### Chart 2.1: Composition of Principal Imports-October 2022

Note: 'Other Goods' here includes any other goods not displayed as in Table 2.1

## 2.2 **Principal Exports**

Botswana exported merchandise valued at P3, 968.9 million in October 2022. The Diamonds group accounted for 69.8 percent (P2, 769.1 million), followed by Copper at 11.0 percent (P437.2 million). Machinery & Electrical Equipment contributed 5.0 percent (P200.3 million) to the monthly total value of exports. Contributions made by other commodity groups are presented in **Table 2.2** and **Chart 2.2**.



### Chart 2.2 Composition of Principal Exports – October 2022

Note: 'Other Goods' here includes any other goods not displayed as in Table 2.2

# 3.0 **Direction of Trade**

The direction of Trade analyses the value of merchandise trade disaggregated according to a country's primary trading partners. As a result the direction of trade discusses the last known destination for exports and sources of imports. Only major trading partners are considered individually, while smaller trading partners are grouped together under a general category. Trade by major trading partner countries, regions and principal commodity groups for imports and exports, during October 2022 appears in Table 3.1A and Table 3.2A, respectively. Table 3.1B (imports) and Table 3.2B (exports) show percentage distributions for major sources and destinations by principal commodity groups during the same month.

## 3.1 Imports by Major Trading Partner Countries and Regions

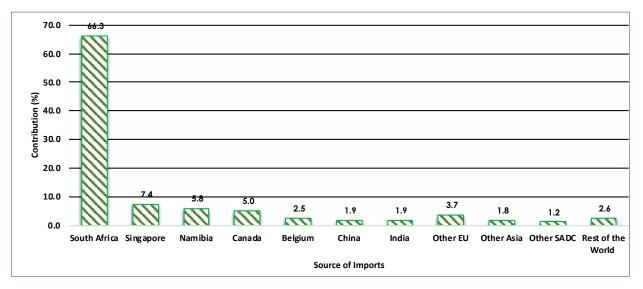
Botswana imported goods worth P7, 012.9 million, in October 2022. The SACU region contributed 72.7 percent (P5, 101.4 million) to the total. The top most imported commodity groups from the customs union were; Fuel and Food, Beverages & Tobacco with contributions of 28.8 percent (P1, 471.6 million) and 18.8 percent (P959.7 million), respectively. Machinery & Electrical Equipment contributed 13.8 percent (P703.0 million) to imports from the region, refer to Table 3.1A and Table 3.1B.

During the current month, South Africa supplied imports representing 66.3 percent (P4, 650.6 million) of total imports. Fuel and Food, Beverages & Tobacco contributed 23.9 percent (P1, 110.8 million) and 20.3 percent (P942.0 million) to total imports from that country, respectively. Machinery & Electrical Equipment followed with a contribution of 15.1 percent (P702.7 million) and Chemicals & Rubber Products contributed 12.4 percent (P576.0 million).

Asia supplied imports worth P902.9 million, representing 12.9 percent of Botswana's total imports. The major commodity groups imported were Diamonds and Machinery & Electrical Equipment, with contributions of 67.6 percent (P610.2 million) and 12.1 percent (P109.3 million) of total imports from the block, respectively. Singapore contributed 7.4 percent (P516.3 million) to Botswana's total imports. China and India followed with contributions of 1.9 percent each, to total imports during the month under review, at values of P132.7 million and P130.7 million respectively.

Botswana received imports worth P434.2 million (6.2 percent) from the **EU** in October 2022. The major commodity groups imported from the **EU** were Machinery & Electrical Equipment and Diamonds, at 38.7 percent (P168.1 million) and 37.5 percent (P162.9 million) of all imports from the union respectively.

In October 2022, Canada contributed 5.0 percent (P352.3 million) of total imports, of which 99.1 percent (P349.2 million) were Diamonds. Sources of imports during October 2022 can be viewed in Table 3.1 A and Chart 3.1.



### Chart 3.1: Imports by Major Trading Partner Countries & Regions – October 2022

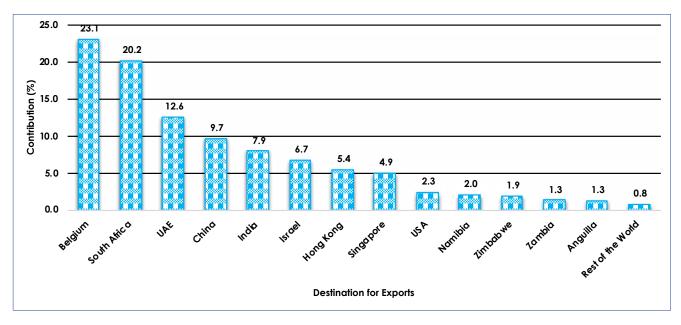
'Rest of the World' includes all other Countries or Regions not specified as in Table 3.1A "Other..." includes all countries in the regional block except those displayed on the chart

## 3.2 Exports by Major Trading Partner Countries and Regions

In October 2022, Asia was the top destination for Botswana exports, having received 47.2 percent (P1, 871.8 million) of total exports. These exports were mainly destined for the **UAE**, China and India, which received 12.6 percent (P498.6 million), 9.7 percent (P383.8 million) and 7.9 percent (P315.0 million) of total exports, respectively. Diamonds and Copper were the major commodity groups exported to Asia during the current period as shown in **Table 3.2A** and **Table 3.2B**.

The **EU** received exports amounting to P918.4 million, representing 23.1 percent of total exports during the month. Belgium received almost all the exports destined for the union, acquiring 99.8 percent (P916.1 million). Diamonds were the main commodity group exported to the **EU** as displayed in **Table 3.2A** and **Table 3.2B**.

Exports destined to the SACU region amounted to P882.0 million, accounting for 22.2 percent of total exports. Diamonds, Machinery & Electrical Equipment and Live Cattle were the major commodity groups exported to **SACU**, accounting for 32.0 percent (P282.2 million), 20.0 percent (P176.1 million) and 15.4 percent (P136.2 million) of total exports to the customs union respectively. South Africa and Namibia were the main recipients of **SACU** destined exports at 20.2 percent (P802.2 million) and 2.0 percent (P79.7 million) of total exports respectively, (Table 3.2A and Table 3.2B).



#### Chart 3.2: Exports by Major Trading Partner Countries & Regions – October 2022

'Rest of the World' includes all other Countries or Regions not specified as in Table 3.2 "Other..." includes all countries in the regional block except those displayed on the chart

## 4.0 Imports and Exports by Top imported and Exported Commodities

The top traded commodities for both flows are presented in **Table 4.1A** for imports and **Table 4.1B** for exports. This is intended to present the most traded goods with a view to guiding users on opportunities to produce commodities for import substitution or possible exportation.

## 5.0 Imports and Exports by Mode of Transport

For the purposes of compilation of International Merchandise Trade Statistics, the mode of transport refers to the method used for the carriage of goods in and out of the country. These statistics are predominantly collected to be used as guidance in formulating transport policy and monitoring international transport routes, as transport is critical for trade facilitation. Modes of transport mainly used in Botswana for international merchandise trade are Air, Road and Rail. **Table B** presents statistics relating to modes of transport while **Chart B** gives the graphical illustration.

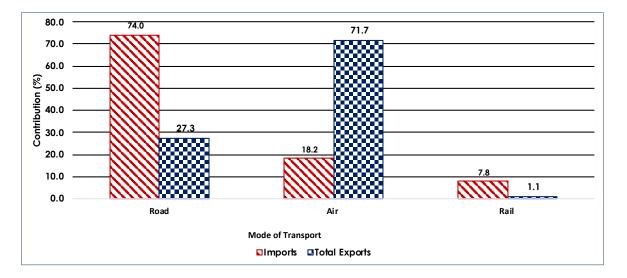
In October 2022, goods exported by Air were valued at P2, 844.2 million, representing 71.7 percent of total exports, while those leaving the country by Road and Rail accounted for 27.3 percent (P1, 082.3 million) and 1.0 percent (P41.7 million) respectively.

During the month under review Imports accounting for 74.0 percent (P5, 186.4 million) of the monthly total value were transported into the country by Road, while those conveyed by Air and Rail represented 18.2 percent (P1, 278.8 million) and 7.8 percent (P547.3 million) respectively.

| Table B: Imports and Total Ex | ports by Mode of Transp | oort – October 2022 (Million Pulc | (r |
|-------------------------------|-------------------------|-----------------------------------|----|
| Table D. Imports and total Ex | poins by mode of mansp  |                                   | ~/ |

|                        | Im      | ports | Total Exports |      |  |
|------------------------|---------|-------|---------------|------|--|
| Trans Type \ Flow Type | Value   | %     | Value         | %    |  |
| Rail                   | 547.3   | 7.8   | 41.7          | 1.1  |  |
| Road                   | 5,186.4 | 74.0  | 1,082.3       | 27.3 |  |
| Air                    | 1,278.8 | 18.2  | 2,844.2       | 71.7 |  |
| Others                 | 0.4     | 0.0   | 0.0           | 0.0  |  |
| Total                  | 0.1     | 0.0   | 0.7           | 0.0  |  |

## Chart B: Imports and Total Exports by Mode of Transport – October 2022



|                     | erchanaise na  | ue - Juliou    | 19 2020 10 |           |                     |            |                  |                  |
|---------------------|----------------|----------------|------------|-----------|---------------------|------------|------------------|------------------|
| Period \ Indicators | Imports<br>CIF | Imports<br>FOB | Freight    | Insurance | Domestic<br>Exports | Re-Exports | Total<br>Exports | Trade<br>Balance |
| Jan_2020            | 4,960.1        | 4,737.0        | 222.2      | 0.9       | 5,707.4             | 9.2        | 5,716.7          | 756.6            |
| Feb                 | 6,270.6        | 5,999.2        | 270.0      | 1.4       | 3,465.9             | 0.6        | 3,466.5          | (2,804.1)        |
| Mar                 | 6,445.5        | 6,179.7        | 264.3      | 1.4       | 4,517.8             | 0.2        | 4,518.0          | (1,927.5)        |
| Q1                  | 17,676.1       | 16,915.9       | 756.6      | 3.7       | 13,691.1            | 10.1       | 13,701.2         | (3,974.9)        |
| Apr                 | 1,384.1        | 1,295.7        | 88.0       | 0.4       | 173.0               | 0.1        | 173.0            | (1,211.1)        |
| Мау                 | 5,030.8        | 4,792.6        | 237.6      | 0.6       | 3,198.2             | 0.1        | 3,198.3          | (1,832.5)        |
| Jun                 | 7,335.6        | 7,082.9        | 251.7      | 1.0       | 1,071.6             | 0.2        | 1,071.8          | (6,263.8)        |
| Q2                  | 13,750.5       | 13,171.3       | 577.2      | 2.0       | 4,442.8             | 0.3        | 4,443.1          | (9,307.4)        |
| Jul                 | 6,040.0        | 5,748.0        | 290.7      | 1.3       | 2,471.5             | 0.2        | 2,471.7          | (3,568.2)        |
| Aug                 | 5,787.7        | 5,565.7        | 220.6      | 1.4       | 3,196.2             | 1.1        | 3,197.3          | (2,590.3)        |
| Sep                 | 8,171.6        | 7,932.4        | 238.0      | 1.1       | 7,798.9             | 0.4        | 7,799.3          | (372.3)          |
| Q3                  | 19,999.2       | 19,246.1       | 749.3      | 3.7       | 13,466.6            | 1.7        | 13,468.3         | (6,530.9)        |
| Oct                 | 8,258.5        | 7,994.7        | 262.7      | 1.0       | 6,007.7             | 0.7        | 6,008.4          | (2,250.0)        |
| Nov                 | 7,103.2        | 6,828.3        | 272.8      | 2.1       | 5,552.0             | 0.0        | 5,552.0          | (1,551.2)        |
| Dec                 | 7,783.4        | 7,485.0        | 296.6      | 1.8       | 5,941.9             | 0.6        | 5,942.5          | (1,840.9)        |
| Q4                  | 23,145.1       | 22,308.0       | 832.2      | 5.0       | 17,501.6            | 1.4        | 17,502.9         | (5,642.2)        |
| Total_2020          | 74,570.9       | 71,641.3       | 2,915.3    | 14.4      | 49,102.1            | 13.5       | 49,115.6         | (25,455.3)       |
| Jan_2021            | 7,250.8        | 6,987.7        | 261.6      | 1.4       | 8,688.2             | 0.3        | 8,688.5          | 1,437.7          |
| Feb                 | 6,402.0        | 6,130.6        | 269.7      | 1.6       | 6,443.6             | 0.0        | 6,443.6          | 41.6             |
| Mar                 | 9,580.1        | 9,228.0        | 350.7      | 1.4       | 9,039.6             | 0.0        | 9,039.6          | (540.5)          |
| Q1                  | 23,232.8       | 22,346.3       | 882.0      | 4.5       | 24,171.4            | 0.4        | 24,171.7         | 938.9            |
| Apr                 | 6,856.3        | 6,563.8        | 291.2      | 1.3       | 5,030.5             | 0.0        | 5,030.5          | (1,825.8)        |
| Мау                 | 7,815.6        | 7,523.7        | 290.5      | 1.4       | 4,898.1             | 0.0        | 4,898.1          | (2,917.6)        |
| Jun                 | 7,740.3        | 7,467.9        | 270.8      | 1.6       | 7,367.8             | 0.9        | 7,368.8          | (371.6)          |
| Q2                  | 22,412.3       | 21,555.4       | 852.6      | 4.3       | 17,296.4            | 0.9        | 17,297.3         | (5,114.9)        |
| Jul                 | 6,705.5        | 6,428.4        | 275.9      | 1.3       | 7,930.1             | 0.2        | 7,930.3          | 1,224.8          |
| Aug                 | 8,903.9        | 8,561.4        | 340.8      | 1.7       | 7,367.5             | 0.0        | 7,367.5          | (1,536.3)        |
| Sep                 | 6,751.3        | 6,473.1        | 276.6      | 1.6       | 6,553.6             | 1.9        | 6,555.5          | (195.8)          |
| Q3                  | 22,360.8       | 21,462.9       | 893.4      | 4.5       | 21,851.3            | 2.0        | 21,853.4         | (507.4)          |
| Oct                 | 9,003.1        | 8,649.5        | 351.1      | 2.5       | 5,029.7             | 0.7        | 5,030.5          | (3,972.6)        |
| Nov                 | 8,547.9        | 8,195.5        | 350.1      | 2.3       | 6,702.2             | 4.3        | 6,706.5          | (1,841.4)        |
| Dec                 | 7,607.5        | 7,264.2        | 341.6      | 1.7       | 7,199.2             | 5.5        | 7,204.7          | (402.8)          |
| Q4                  | 25,158.4       | 24,109.2       | 1,042.8    | 6.4       | 18,931.1            | 10.5       | 18,941.7         | (6,216.7)        |
| Total_2021          | 93,164.3       | 89,473.8       | 3,670.8    | 19.7      | 82,250.2            | 13.9       | 82,264.1         | (10,900.2)       |
| Jan_2022            | 7,288.1        | 6,974.1        | 312.1      | 1.9       | 8,446.3             | 0.0        | 8,446.3          | 1,158.2          |
| Feb                 | 8,276.3        | 7,935.9        | 338.1      | 2.3       | 8,841.5             | 0.1        | 8,841.6          | 565.3            |
| Mar                 | 10,019.5       | 9,624.9        | 392.2      | 2.4       | 8,546.0             | 0.3        | 8,546.3          | (1,473.3)        |
| Q1                  | 25,583.9       | 24,534.9       | 1,042.5    | 6.6       | 25,833.8            | 0.3        | 25,834.2         | 250.2            |
| Apr                 | 6,977.8        | 6,671.0        | 304.9      | 1.9       | 6,586.3             | -          | 6,586.3          | (391.5)          |
| Мау                 | 8,577.3        | 8,252.8        | 322.8      | 1.7       | 9,031.4             | 0.1        | 9,031.5          | 454.2            |
| Jun                 | 8,880.4        | 8,346.1        | 532.5      | 1.8       | 10,401.2            | 1.6        | 10,402.8         | 1,522.4          |
| Q2                  | 24,435.5       | 23,269.9       | 1,160.1    | 5.4       | 26,018.9            | 1.7        | 26,020.6         | 1,585.2          |
| Jul                 | 8,277.1        | 7,927.0        | 348.5      | 1.6       | 10,055.1            | 0.9        | 10,056.0         | 1,778.9          |
| Aug                 | 7,143.8        | 6,803.0        | 338.4      | 2.5       | 10,907.6            | 1.7        | 10,909.3         | 3,765.5          |
| Sep                 | 12,084.8       | 11,752.5       | 330.2      | 2.0       | 8,857.3             | 0.0        | 8,857.3          | (3,227.4)        |
| Q3                  | 27,505.7       | 26,482.5       | 1,017.1    | 6.1       | 29,820.0            | 2.6        | 29,822.6         | 2,316.9          |
| Oct                 | 7,012.9        | 6,709.7        | 301.8      | 1.4       | 3,968.9             | 0.0        | 3,968.9          | (3,044.0)        |

### Table 1.0 : Total Merchandise Trade - January 2020 to October 2022 (Million Pula)

Table 2.1 : Principal Imports Commodity Groups - January 2020 to October 2022 (Million Pula)

|               | 7                              |          |                      |          |           | ŧ                                   |                            |                       |                     | +                       | ,                    |         |             |
|---------------|--------------------------------|----------|----------------------|----------|-----------|-------------------------------------|----------------------------|-----------------------|---------------------|-------------------------|----------------------|---------|-------------|
|               | Chemicals & Rubber<br>Products |          | es<br>&              |          |           | Machinery &<br>Electrical Equipment |                            | Related               | Textiles & Footwear | Transport               |                      |         |             |
|               | ब्द<br>ब                       |          | Beverages<br>:co     |          |           | &<br>quip                           | etal                       |                       | <u>4</u> 00         | Tran                    | Paper                | ې<br>۲  | S           |
|               | ts ca                          | ds       | e ve                 |          | Û         | ery<br>al E                         | & ₽<br>₹                   | ts &                  | କ<br>କ              | is &<br>lent            | ts Pa                | Goods   | poo         |
|               | Chemicc<br>Products            | Diamonds | Food, Bev<br>Tobacco | -        | Furniture | Machinery<br>Electrical Ed          | Metals & Metal<br>Products | Salt Ores<br>Products | tiles               | Vehicles &<br>Equipment | Wood & F<br>Products | ier G   | Total Goods |
| Period \ HS   | ۲ ک                            | Dia      | Tob                  | Fuel     | Fur       | Ele<br>Aa                           | Pro<br>Pro                 | Salt<br>Prod          | Tex                 | Eq.                     | Vo<br>Pro            | Other   | Tot         |
| Jan_2020      | 520.6                          | 751.4    | 801.1                | 1,037.3  | 54.6      | 761.7                               | 207.1                      | 60.6                  | 93.8                | 383.0                   | 116.8                | 172.0   | 4,960.1     |
| Feb           | 527.0                          | 1,144.8  | 823.5                | 731.1    | 71.8      | 868.0                               | 282.3                      | 71.5                  | 154.3               | 820.2                   | 149.6                | 626.5   | 6,270.6     |
| Mar           | 619.2                          | 1,672.4  | 865.8                | 1,080.7  | 65.3      | 864.0                               | 249.2                      | 53.9                  | 148.9               | 466.5                   | 128.5                | 231.2   | 6,445.5     |
| Q1            | 1,666.8                        | 3,568.6  | 2,490.4              | 2,849.1  | 191.7     | 2,493.8                             | 738.6                      | 186.0                 | 397.0               | 1,669.6                 | 394.9                | 1,029.7 | 17,676.1    |
| Apr           | 273.4                          | 0.0      | 521.2                | 208.9    | 5.8       | 194.2                               | 34.8                       | 5.7                   | 32.7                | 18.2                    | 34.7                 | 54.4    | 1,384.1     |
| Мау           | 537.8                          | 974.1    | 573.8                | 1,011.8  | 33.8      | 486.6                               | 148.1                      | 30.6                  | 117.1               | 792.6                   | 86.6                 | 237.8   | 5,030.8     |
| Jun           | 665.6                          | 3,426.7  | 670.4                | 548.0    | 65.8      | 766.5                               | 229.3                      | 59.4                  | 122.9               | 462.3                   | 126.0                | 192.8   | 7,335.6     |
| Q2            | 1,476.9                        | 4,400.8  | 1,765.4              | 1,768.7  | 105.5     | 1,447.3                             | 412.2                      | 95.7                  | 272.8               | 1,273.1                 | 247.2                | 485.1   | 13,750.5    |
| Jul           | 639.4                          | 942.4    | 783.8                | 1,725.3  | 57.2      | 664.4                               | 263.0                      | 62.0                  | 105.9               | 467.5                   | 129.6                | 199.4   | 6,040.0     |
| Aug           | 556.3                          | 1,734.4  | 786.0                | 722.3    | 70.2      | 633.5                               | 241.1                      | 71.5                  | 128.8               | 396.3                   | 125.6                | 321.7   | 5,787.7     |
| Sep           | 686.1                          | 3,848.5  | 912.0                | 613.9    | 73.5      | 723.0                               | 273.5                      | 65.0                  | 146.5               | 438.5                   | 148.7                | 242.4   | 8,171.6     |
| Q3            | 1,881.7                        | 6,525.3  | 2,481.9              | 3,061.5  | 200.9     | 2,020.8                             | 777.7                      | 198.6                 | 381.2               | 1,302.3                 | 403.9                | 763.5   | 19,999.2    |
| Oct           | 633.4                          | 3,545.1  | 942.8                | 737.8    | 89.0      | 887.0                               | 349.9                      | 72.6                  | 150.1               | 437.1                   | 145.1                | 268.5   | 8,258.5     |
| Nov           | 667.5                          | 2,255.0  | 943.2                | 652.7    | 80.1      | 832.7                               | 390.6                      | 65.5                  | 173.5               | 618.1                   | 163.4                | 260.9   | 7,103.2     |
| Dec           | 673.0                          | 2,775.8  | 897.5                | 599.6    | 70.6      | 625.5                               | 333.9                      | 62.7                  | 121.0               | 1,155.4                 | 151.2                | 317.2   | 7,783.4     |
| Q4            | 1,973.9                        | 8,575.9  | 2,783.6              | 1,990.1  | 239.6     | 2,345.3                             | 1,074.4                    | 200.9                 | 444.6               | 2,210.6                 | 459.7                | 846.6   | 23,145.1    |
| Total_2020    | 6,999.2                        | 23,070.6 | 9,521.2              | 9,669.4  | 737.7     | 8,307.2                             | 3,002.8                    | 681.2                 | 1,495.5             | 6,455.6                 | 1,505.7              | 3,124.9 | 74,570.9    |
| Jan_2021      | 550.6                          | 3,348.0  | 852.0                | 653.8    | 42.7      | 611.9                               | 274.7                      | 75.1                  | 123.3               | 381.4                   | 117.7                | 219.6   | 7,250.8     |
| Feb           | 550.5                          | 2,086.4  | 795.1                | 784.4    | 68.2      | 738.7                               | 345.3                      | 65.7                  | 152.6               | 438.2                   | 129.8                | 246.8   | 6,402.0     |
| Mar           | 998.0                          | 3,691.6  | 890.7                | 903.9    | 90.4      | 929.0                               | 399.4                      | 69.1                  | 174.6               | 918.2                   | 194.2                | 321.1   | 9,580.1     |
| Q1            | 2,099.1                        | 9,126.1  | 2,537.8              | 2,342.1  | 201.3     | 2,279.6                             | 1,019.3                    | 209.9                 | 450.5               | 1,737.9                 | 441.7                | 787.5   | 23,232.8    |
| Apr           | 653.1                          | 1,925.5  | 806.3                | 853.8    | 63.4      | 738.7                               | 346.9                      | 69.2                  | 177.1               | 836.0                   | 148.7                | 237.8   | 6,856.3     |
| Мау           | 658.9                          | 2,883.7  | 838.2                | 812.3    | 54.3      | 868.0                               | 412.0                      | 70.9                  | 135.8               | 688.8                   | 159.8                | 232.8   | 7,815.6     |
| Jun           | 773.3                          | 2,846.3  | 871.3                | 860.0    | 57.7      | 888.6                               | 384.6                      | 78.8                  | 133.6               | 459.9                   | 147.7                | 238.5   | 7,740.3     |
| Q2            | 2,085.3                        | 7,655.5  | 2,515.8              | 2,526.1  | 175.3     | 2,495.4                             | 1,143.5                    | 219.0                 | 446.4               | 1,984.7                 | 456.2                | 709.1   | 22,412.3    |
| Jul           | 634.4                          | 2,181.2  | 842.7                | 899.5    | 47.1      | 810.6                               | 358.0                      | 74.7                  | 118.5               | 359.1                   | 154.0                | 225.7   | 6,705.5     |
| Aug           | 748.9                          | 3,563.0  | 831.5                | 1,074.2  | 69.0      | 962.9                               | 432.1                      | 75.8                  | 156.6               | 517.1                   | 195.8                | 277.0   | 8,903.9     |
| Sep           | 724.1                          | 1,616.2  | 954.4                | 865.9    | 76.5      | 957.0                               | 389.7                      | 76.2                  | 189.6               | 454.6                   | 181.8                | 265.4   | 6,751.3     |
| Q3            | 2,107.4                        | 7,360.3  | 2,628.6              | 2,839.6  | 192.5     | 2,730.5                             | 1,179.8                    | 226.7                 | 464.7               | 1,330.8                 | 531.7                | 768.1   | 22,360.8    |
| Oct           | 881.1                          | 3,413.6  | 1,041.3              | 1,091.0  | 75.0      | 960.9                               | 321.8                      | 70.4                  | 236.5               | 512.0                   | 162.9                | 236.6   | 9,003.1     |
| Nov           | 796.2                          | 3,014.2  | 1,036.0              | 1,110.1  | 75.9      | 931.2                               | 392.4                      | 67.9                  | 224.9               | 480.3                   | 174.4                | 244.4   | 8,547.9     |
| Dec           | 814.7                          | 2,090.8  | 966.8                | 1,213.1  | 59.5      | 832.4                               | 307.2                      | 61.6                  | 153.8               | 724.7                   | 151.6                | 231.3   | 7,607.5     |
| Q4            | 2,492.0                        | 8,518.6  | 3,044.1              | 3,414.2  | 210.4     | 2,724.4                             | 1,021.4                    | 199.9                 | 615.2               | 1,717.0                 | 488.9                | 712.3   | 25,158.4    |
| Total_2021    | 8,783.8                        | 32,660.5 | 10,726.2             | 11,122.0 | 779.6     | 10,229.9                            | 4,364.0                    | 855.5                 | 1,976.9             | 6,770.4                 | 1,918.5              | 2,977.0 | 93,164.3    |
| Jan_2022      | 1,075.4                        | 2,225.2  | 877.0                | 1,089.3  | 29.8      | 788.9                               | 281.1                      | 60.4                  | 132.0               | 429.7                   | 130.8                | 168.5   | 7,288.1     |
| Feb           | 628.7                          | 3,295.7  | 876.5                | 1,045.5  | 45.8      | 1,003.3                             | 351.1                      | 58.9                  | 185.0               | 429.1                   | 142.2                | 214.4   | 8,276.3     |
| Mar           | 859.1                          | 3,712.3  | 1,183.1              | 1,437.6  | 53.3      | 1,053.1                             | 509.5                      | 63.7                  | 212.3               | 513.3                   | 165.7                | 256.5   | 10,019.5    |
| Q1            | 2,563.2                        | 9,233.3  | 2,936.6              | 3,572.4  | 128.9     | 2,845.2                             | 1,141.8                    | 183.0                 | 529.4               | 1,372.1                 | 438.7                | 639.4   | 25,583.9    |
| Apr           | 673.1                          | 1,674.8  | 902.9                | 1,410.2  | 45.2      | 931.9                               | 373.0                      | 58.3                  | 165.3               | 391.8                   | 140.8                | 210.4   | 6,977.8     |
| Мау           | 848.8                          | 2,742.7  | 900.1                | 1,439.1  | 70.4      | 1,105.5                             | 409.1                      | 70.1                  | 182.1               | 388.9                   | 150.8                | 269.7   | 8,577.3     |
| Jun           | 809.0                          | 1,128.2  | 2,312.6              | 1,723.0  | 55.1      | 1,136.8                             | 356.0                      | 68.1                  | 166.4               | 719.7                   | 148.4                | 257.0   | 8,880.4     |
| Q2            | 2,330.8                        | 5,545.6  | 4,115.6              | 4,572.3  | 170.8     | 3,174.2                             | 1,138.0                    | 196.6                 | 513.8               | 1,500.5                 | 440.0                | 737.1   | 24,435.5    |
| Jul           | 695.1                          | 1,548.2  | 974.2                | 2,295.0  | 66.4      | 1,018.5                             | 369.4                      | 67.9                  | 204.4               | 619.8                   | 163.7                | 254.4   | 8,277.1     |
| Aug           | 737.4                          | 890.5    | 1,041.9              | 1,734.4  | 56.1      | 963.0                               | 384.0                      | 78.5                  | 215.9               | 514.3                   | 183.1                | 344.9   | 7,143.8     |
| Sep           | 851.7                          | 5,763.4  | 1,020.6              | 1,469.3  | 59.2      | 1,096.8                             | 391.2                      | 65.2                  | 215.8               | 628.3                   | 228.1                | 295.1   | 12,084.8    |
| Q3            | 2,284.3                        | 8,202.1  | 3,036.7              | 5,498.6  | 181.7     | 3,078.3                             | 1,144.6                    | 211.7                 | 636.2               | 1,762.5                 | 574.9                | 894.4   | 27,505.7    |
| Oct           | 744.6                          | 1,201.7  | 1,002.4              | 1,490.0  | 64.1      | 1,038.4                             | 322.9                      | 61.3                  | 202.5               | 444.1                   | 160.3                | 280.7   | 7,012.9     |
| %Contribution |                                |          |                      |          |           |                                     |                            |                       |                     |                         |                      |         |             |
| 2020          | 9.4                            | 30.9     | 12.8                 | 13.0     | 1.0       | 11.1                                | 4.0                        | 0.9                   | 2.0                 | 8.7                     | 2.0                  | 4.2     | 100.0       |
|               |                                |          |                      |          |           |                                     |                            |                       | 0.1                 | 7 2                     | 0.1                  | 2.0     | 100.0       |
| 2021          | 9.4                            | 35.1     | 11.5                 | 11.9     | 0.8       | 11.0                                | 4.7                        | 0.9                   | 2.1                 | 7.3                     | 2.1                  | 3.2     | 100.0       |
| Aug           | 9.4<br>7.0                     | 47.7     | 8.4                  | 12.2     | 0.5       | 9.1                                 | 3.2                        | 0.5                   | 1.8                 | 5.2                     | 1.9                  | 2.4     | 100.0       |
|               | 9.4                            |          |                      |          |           |                                     |                            |                       |                     |                         |                      |         |             |

**10. INTERNATIONAL MERCHANDISE TRADE STATISTICS** October 2022

Table 2.2 Principal Export Commodity Groups – January 2020 to October 2022 (Million Pula)

|                  | Copper            | Diamonds                  | Hides & Skins  | Iron & Steel Products | Live Cattle       | Machinery &<br>Electrical Equipment | Meat & Meat<br>Products | Plastic & Plastic<br>Products | Salt & Soda Ash      | Textiles            | Vehicle & Transport<br>Equipment | Other Goods           | Total Goods               |
|------------------|-------------------|---------------------------|----------------|-----------------------|-------------------|-------------------------------------|-------------------------|-------------------------------|----------------------|---------------------|----------------------------------|-----------------------|---------------------------|
| Period \ HS      |                   |                           | Ť              |                       |                   |                                     |                         |                               |                      |                     |                                  |                       |                           |
| Jan_2020         | 0.2               | 5,239.7                   | 0.1            | 13.0                  | 35.4              | 159.9                               | 12.5                    | 23.1                          | 64.1                 | 15.6                | 28.1                             | 125.0                 | 5,716.7                   |
| Feb              | 1.7               | 2,914.7                   | 0.1            | 17.1                  | 72.8              | 169.2                               | 14.8                    | 25.4                          | 65.8                 | 14.9                | 30.9                             | 139.3                 | 3,466.5                   |
| Mar              | 280.3             | 3,778.3                   | 0.1            | 12.0                  | 110.8             | 128.4                               | 8.3                     | 19.4                          | 53.9                 | 12.9                | 33.9                             | 79.7                  | 4,518.0                   |
| Q1               | 282.2             | 11,932.6                  | 0.2            | 42.1                  | 219.0             | 457.5                               | 35.6                    | 67.9                          | 183.9                | 43.4                | 92.9                             | 344.0                 | 13,701.2                  |
| Apr              | 3.7               | 0.0                       | 0.0            | 0.7                   | 0.3               | 3.0                                 | 12.9                    | 2.5                           | 41.4                 | 0.0                 | 0.0                              | 108.5                 | 173.0                     |
| Мау              | 3.5               | 2,931.6                   | 0.0            | 4.5                   | 0.0               | 71.0                                | 18.3                    | 12.0                          | 46.5                 | 7.2                 | 3.6                              | 100.2                 | 3,198.3                   |
| Jun              | 2.1               | 643.3                     | 0.1            | 13.1                  | 1.3               | 117.7                               | 19.1                    | 27.5                          | 77.9                 | 11.1                | 27.0                             | 131.6                 | 1,071.8                   |
| <b>Q2</b><br>Jul | <b>9.2</b><br>2.2 | <b>3,574.9</b><br>1,988.4 | <b>0.1</b> 0.0 | <b>18.2</b><br>15.3   | <b>1.5</b><br>0.0 | <b>191.7</b><br>137.0               | <b>50.3</b> 32.9        | <b>42.1</b> 20.9              | <b>165.9</b><br>52.5 | <b>18.2</b><br>12.7 | <b>30.7</b><br>33.0              | <b>340.3</b><br>176.9 | <b>4,443.1</b><br>2,471.7 |
|                  | 3.3               | 2,604.5                   |                | 10.5                  | 0.0               | 254.1                               | 34.7                    | 37.7                          | 56.5                 | 12.7                | 36.5                             | 146.6                 | 3,197.3                   |
| Aug              | 0.7               | 7,297.6                   | 0.1<br>0.1     | 17.6                  | 0.0               | 180.1                               | 22.1                    | 31.9                          | 56.5                 | 12.0                | 28.1                             | 140.0                 | 7,799.3                   |
| Sep<br>Q3        | 6.3               | 11, <b>890.4</b>          | 0.1            | 43.4                  | 0.0               | <b>571.2</b>                        | 89.6                    | 90.4                          | 165.4                | <b>41.3</b>         | <b>97.6</b>                      | 472.5                 | 13,468.3                  |
| Oct              | 0.8               | 5,417.3                   | 1.0            | 18.5                  | 67.5              | 193.5                               | 34.2                    | 37.5                          | 72.4                 | 19.4                | 25.0                             | 121.5                 | 6,008.4                   |
| Nov              | 0.8               | 5,002.3                   | 0.1            | 16.0                  | 82.0              | 193.5                               | 54.2<br>7.1             | 29.8                          | 80.6                 | 26.9                | 16.2                             | 121.5                 | 5,552.0                   |
| Dec              | 0.2               | 5,486.9                   | 0.8            | 12.6                  | 80.5              | 65.4                                | 5.8                     | 21.5                          | 61.1                 | 13.1                | 32.1                             | 162.7                 | 5,942.5                   |
| Q4               | 1.0               | 15,906.5                  | <b>2.0</b>     | 47.1                  | <b>230.0</b>      | 417.4                               | 47.1                    | 88.8                          | 214.1                | 59.4                | 73.3                             | 416.3                 | 17,502.9                  |
| Total_2020       | 298.7             | 43,304.5                  | 2.5            | 150.7                 | 450.5             | 1,637.8                             | 222.6                   | 289.2                         | 729.2                | 162.3               | 294.5                            | 1,573.1               | 49,115.6                  |
| Jan_2021         | 0.2               | 8,205.5                   | 0.9            | 12.4                  | 56.0              | 169.8                               | 0.6                     | 18.9                          | 65.6                 | 14.9                | 22.1                             | 121.6                 | 8,688.5                   |
| Feb              | 0.0               | 5,991.9                   | 0.0            | 12.5                  | 60.8              | 151.7                               | 2.1                     | 29.0                          | 51.6                 | 12.1                | 20.8                             | 111.1                 | 6,443.6                   |
| Mar              | 0.9               | 8,455.6                   | 1.8            | 25.2                  | 96.7              | 156.6                               | 9.2                     | 32.4                          | 54.8                 | 18.0                | 48.5                             | 140.0                 | 9,039.6                   |
| Q1               | 1.1               | 22,653.0                  | 2.7            | 50.1                  | 213.5             | 478.1                               | 11.9                    | 80.4                          | 172.0                | 44.9                | 91.4                             | 372.7                 | 24,171.7                  |
| Apr              | 0.1               | 4,471.4                   | 1.5            | 20.5                  | 63.0              | 182.3                               | 9.0                     | 33.6                          | 54.8                 | 15.5                | 30.8                             | 148.1                 | 5,030.5                   |
| Мау              | 0.3               | 4,280.0                   | 1.4            | 28.6                  | 87.1              | 152.4                               | 18.2                    | 42.2                          | 54.9                 | 15.3                | 18.0                             | 199.5                 | 4,898.1                   |
| Jun              | 0.3               | 6,710.0                   | 0.1            | 30.7                  | 100.4             | 163.3                               | 34.8                    | 39.0                          | 73.9                 | 15.2                | 20.4                             | 180.6                 | 7,368.8                   |
| Q2               | 0.8               | 15,461.5                  | 3.0            | 79.8                  | 250.5             | 498.0                               | 62.1                    | 114.8                         | 183.6                | 46.0                | 69.2                             | 528.2                 | 17,297.3                  |
| Jul              | 86.8              | 7,210.0                   | 1.5            | 18.3                  | 80.5              | 183.3                               | 12.7                    | 33.8                          | 104.5                | 14.6                | 27.2                             | 157.0                 | 7,930.3                   |
| Aug              | 396.7             | 6,326.1                   | 1.8            | 18.1                  | 90.0              | 164.1                               | 17.8                    | 24.9                          | 51.3                 | 18.5                | 35.7                             | 222.6                 | 7,367.5                   |
| Sep              | 247.2             | 5,771.1                   | 3.3            | 24.0                  | 20.3              | 196.0                               | 13.3                    | 30.6                          | 62.7                 | 18.4                | 26.0                             | 142.7                 | 6,555.5                   |
| Q3               | 730.8             | 19,307.2                  | 6.6            | 60.4                  | 190.8             | 543.4                               | 43.7                    | 89.3                          | 218.5                | 51.5                | 88.9                             | 522.2                 | 21,853.4                  |
| Oct              | 159.4             | 4,343.6                   | 0.6            | 21.9                  | 63.9              | 142.5                               | 9.8                     | 33.5                          | 69.4                 | 26.5                | 18.5                             | 141.0                 | 5,030.5                   |
| Nov              | 170.0             | 5,799.1                   | 1.4            | 17.2                  | 76.0              | 170.7                               | 18.5                    | 24.5                          | 91.6                 | 25.5                | 171.9                            | 140.1                 | 6,706.5                   |
| Dec              | 161.3             | 6,565.1                   | 1.3            | 12.7                  | 81.4              | 98.1                                | 15.0                    | 13.9                          | 73.4                 | 22.2                | 20.0                             | 140.4                 | 7,204.7                   |
| Q4               | 490.7             | 16,707.8                  | 3.3            | 51.7                  | 221.2             | 411.3                               | 43.3                    | 72.0                          | 234.4                | 74.2                | 210.3                            | 421.5                 | 18,941.7                  |
| Total_2021       | 1,223.3           | 74,129.5                  | 15.7           | 241.9                 | 876.0             | 1,930.8                             | 161.0                   | 356.4                         | 808.5                | 216.6               | 459.8                            | 1,844.7               | 82,264.1                  |
| Jan_2022         | 200.7             | 7,702.8                   | 2.1            | 24.3                  | 106.0             | 94.5                                | 3.8                     | 22.9                          | 68.5                 | 16.1                | 22.3                             | 182.1                 | 8,446.3                   |
| Feb              | 208.7             | 8,060.0                   | 1.5            | 17.4                  | 106.0             | 181.0                               | 8.4                     | 25.7                          | 59.8                 | 17.5                | 39.4                             | 116.2                 | 8,841.6                   |
| Mar              | 244.0             | 7,525.8                   | 1.6            | 20.6                  | 105.9             | 296.3                               | 15.4                    | 26.7                          | 76.9                 | 20.8                | 34.7                             | 177.5                 | 8,546.3                   |
| Q1               | 653.5             | 23,288.6                  | 5.1            | 62.3                  | 318.0             | 571.9                               | 27.6                    | 75.4                          | 205.2                | 54.4                | 96.4                             | 475.8                 | 25,834.2                  |
| Apr              | 367.3             | 5,586.4                   | 0.2            | 21.9                  | 88.0              | 211.6                               | 12.3                    | 26.4                          | 42.1                 | 23.1                | 51.1                             | 155.7                 | 6,586.3                   |
| Мау              | 314.1             | 7,882.7                   | 5.4            | 22.7                  | 133.9             | 238.5                               | 19.4                    | 29.6                          | 75.2                 | 33.3                | 34.1                             | 242.6                 | 9,031.5                   |
| Jun              | 257.9             | 9,261.0                   | 1.5            | 26.9                  | 137.1             | 237.6                               | 22.2                    | 36.6                          | 93.2                 | 25.5                | 57.9                             | 245.3                 | 10,402.8                  |
| Q2               | 939.4             | 22,730.1                  | 7.1            | 71.5                  | 358.9             | 687.7                               | 54.0                    | 92.7                          | 210.5                | 82.0                | 143.2                            | 643.6                 | 26,020.6                  |
| Jul              | 363.8             | 8,819.4                   | 1.3            | 23.8                  | 97.4              | 243.0                               | 14.2                    | 32.3                          | 72.6                 | 23.9                | 33.8                             | 330.4                 | 10,056.0                  |
| Aug              | 449.9             | 9,645.7                   | 1.9            | 20.1                  | 85.1              | 216.4                               | 8.2                     | 29.4                          | 125.4                | 33.1                | 55.9                             | 238.2                 | 10,909.3                  |
| Sep              | 303.6             | 7,751.9                   | 0.0            | 19.6                  | 14.1              | 270.5                               | 3.5                     | 35.0                          | 103.3                | 24.9                | 115.0                            | 215.8                 | 8,857.3                   |
| Q3               | 1,117.3           | 26,217.1                  | 3.2            | 63.5                  | 196.6             | 730.0                               | 25.9                    | 96.8                          | 301.3                | 81.9                | 204.7                            | 784.4                 | 29,822.6                  |
| Oct              | 437.2             | 2,769.1                   | 0.0            | 19.1                  | 139.2             | 200.3                               | 4.4                     | 31.5                          | 87.7                 | 27.9                | 24.0                             | 228.7                 | 3,968.9                   |
| %Contribution    |                   |                           |                |                       |                   |                                     |                         |                               |                      |                     |                                  |                       |                           |
| 2020             | 0.6               | 88.2                      | 0.0            | 0.3                   | 0.9               | 3.3                                 | 0.5                     | 0.6                           | 1.5                  | 0.3                 | 0.6                              | 3.2                   | 100.0                     |
| 2021             | 1.5               | 90.1                      | 0.0            | 0.3                   | 1.1               | 2.3                                 | 0.2                     | 0.4                           | 1.0                  | 0.3                 | 0.6                              | 2.2                   | 100.0                     |
| Aug              | 3.4               | 87.5                      | 0.0            | 0.2                   | 0.2               | 3.1                                 | 0.0                     | 0.4                           | 1.2                  | 0.3                 | 1.3                              | 2.4                   | 100.0                     |
| Sep              | 11.0              | 69.8                      | 0.0            | 0.5                   | 3.5               | 5.0                                 | 0.1                     | 0.8                           | 2.2                  | 0.7                 | 0.6                              | 5.8                   | 100.0                     |
| Oct              | 11.0              | 69.8                      | 0.5            | 3.5                   | 5.0               | 0.1                                 | 0.8                     | 2.2                           | 0.7                  | 0.6                 | 5.8                              | 100.0                 | 100.0                     |

#### Table 2.3: Diamonds Trade – January 2020 to October 2022 (Million Pula)

| FlowType         | Diamonds Trade – January 2020 to October 2022 (Millio<br>IMPORTS |                    |                   |                            |                         |                            |                   | ,             | 1                 | OTAL EXPORT                | S                         |                            |
|------------------|------------------------------------------------------------------|--------------------|-------------------|----------------------------|-------------------------|----------------------------|-------------------|---------------|-------------------|----------------------------|---------------------------|----------------------------|
|                  |                                                                  |                    |                   |                            |                         |                            |                   |               |                   |                            |                           |                            |
| Period \ HS      | 71021000                                                         | 71022100           | 71022900          | 71023100                   | 71023900                | Total                      | 71021000          | 71022100      | 71022900          | 71023100                   | 71023900                  | Total                      |
| Jan_2020         | 191.6                                                            | 0.0                | 0.0               | 185.2                      | 374.7                   | 751.4                      | 0.0               | 0.9           | 0.0               | 4,767.9                    | 470.9                     | 5,239.7                    |
| Feb              | 251.4                                                            | 0.0                | 0.0               | 458.4                      | 435.0                   | 1,144.8                    | 1.8               | 9.8           | 0.0               | 2,100.7                    | 802.3                     | 2,914.7                    |
| Mar              | 310.9                                                            | 0.4                | 0.0               | 1,098.4                    | 262.7                   | 1,672.4                    | 0.0               | 8.1           | 0.0               | 3,088.9                    | 681.3                     | 3,778.3                    |
| Q1               | 753.8                                                            | 0.4                | 0.0               | 1,742.0                    | 1,072.3                 | 3,568.6                    | 1.8               | 18.8          | 0.0               | 9,957.6                    | 1,954.5                   | 11,932.6                   |
| Apr              | 0.0                                                              | 0.0                | 0.0               | 0.0                        | 0.0                     | 0.0                        | 0.0               | 0.0           | 0.0               | 0.0                        | 0.0                       | 0.0                        |
| May              | 0.0                                                              | 0.0                | 0.0               | 900.2                      | 73.9                    | 974.1                      | 0.0               | 0.8           | 0.0               | 2,453.7                    | 477.0                     | 2,931.6                    |
| Jun              | 267.1                                                            | 1.2                | 0.0               | 2,731.8                    | 426.6                   | 3,426.7                    | 0.0               | 0.7           | 0.0               | 264.9                      | 377.7                     | 643.3                      |
| Q2               | 267.1                                                            | 1.2                | 0.0               | 3,632.1                    | 500.4                   | 4,400.8                    | 0.0               | 1.6           | 0.0               | 2,718.6                    | 854.7                     | 3,574.9                    |
| Jul              | 236.0                                                            | 0.0                | 0.0               | 388.1                      | 318.3                   | 942.4                      | 0.0               | 3.0           | 0.0               | 1,336.6                    | 648.8                     | 1,988.4                    |
| Aug              | 53.1                                                             | 0.0                | 0.0               | 1,562.4                    | 118.9                   | 1,734.4                    | 0.0               | 1.9           | 0.0               | 2,160.5                    | 442.1                     | 2,604.5                    |
| Sep              | 0.0                                                              | 12.0               | 0.0               | 3,655.1                    | 181.4                   | 3,848.5                    | 0.0               | 5.6           | 0.0               | 6,417.1                    | 874.9                     | 7,297.6                    |
| Q3               | 289.1                                                            | 12.0               | 0.0               | 5,605.6                    | 618.7                   | 6,525.3                    | 0.0               | 10.4          | 0.0               | 9,914.2                    | 1,965.8                   | 11,890.4                   |
| Oct              | 658.4                                                            | 5.3                | 0.0               | 2,717.4                    | 164.0                   | 3,545.1                    | 0.1               | 13.7          | 0.0               | 4,940.0                    | 463.6                     | 5,417.3                    |
| Nov              | 0.0                                                              | 0.1                | 0.0               | 1,948.2                    | 306.7                   | 2,255.0                    | 0.0               | 9.4           | 0.0               | 4,325.4                    | 667.5                     | 5,002.3                    |
| Dec              | 319.7                                                            | 5.4                | 0.0               | 2,361.9                    | 88.8                    | 2,775.8                    | 0.0               | 8.3           | 0.0               | 5,010.7                    | 468.0                     | 5,486.9                    |
| Q4<br>Total_2020 | 978.1                                                            | 10.8               | 0.0               | 7,027.5                    | 559.5                   | 8,575.9                    | 0.1               | 31.3<br>62.2  | 0.0               | 14,276.1                   | 1,599.1                   | 15,906.5                   |
| Jan_2021         | <b>2,288.2</b><br>82.4                                           | <b>24.5</b><br>6.0 | <b>0.0</b>        | <b>18,007.1</b><br>2,941.5 | <b>2,750.9</b><br>318.1 | <b>23,070.6</b><br>3,348.0 | <b>1.8</b><br>0.0 | 23.2          | <b>0.0</b>        | <b>36,866.4</b><br>7,942.0 | <b>6,374.1</b><br>240.3   | <b>43,304.5</b><br>8,205.5 |
| Feb              | 324.7                                                            | 5.1                | 0.0               | 1,366.1                    | 390.5                   | 2,086.4                    | 0.0               | 7.1           | 0.0               | 5,304.1                    | 680.6                     | 5,991.9                    |
| Mar              | 0.0                                                              | 5.3                | 0.0               | 3,006.8                    | 679.5                   | 3,691.6                    | 0.0               | 20.0          | 0.0               | 7,897.3                    | 538.3                     | 8,455.6                    |
| Q1               | 407.2                                                            | 16.4               | 0.0               | 7,314.4                    | 1,388.1                 | 9,126.1                    | 0.0               | 50.3          | 0.0               | 21,143.4                   | 1,459.3                   | 22,653.0                   |
| Apr              | 0.0                                                              | 5.5                | 0.0               | 1,443.9                    | 476.1                   | 1,925.5                    | 0.0               | 2.0           | 0.0               | 3,630.9                    | 838.6                     | 4,471.4                    |
| Мау              | 298.0                                                            | 3.9                | 0.0               | 2,147.0                    | 434.9                   | 2,883.7                    | 0.0               | 6.5           | 0.0               | 3,530.5                    | 743.0                     | 4,280.0                    |
| Jun              | 263.7                                                            | 0.0                | 0.0               | 1,914.8                    | 667.8                   | 2,846.3                    | 0.0               | 12.1          | 0.0               | 5,951.3                    | 746.6                     | 6,710.0                    |
| Q2               | 561.7                                                            | 9.4                | 0.0               | 5,505.7                    | 1,578.8                 | 7,655.5                    | 0.0               | 20.6          | 0.0               | 13,112.7                   | 2,328.2                   | 15,461.5                   |
| Jul              | 268.0                                                            | 5.1                | 0.0               | 1,545.2                    | 362.8                   | 2,181.2                    | 0.0               | 12.7          | 0.0               | 6,423.2                    | 774.1                     | 7,210.0                    |
| Aug              | 246.7                                                            | 7.0                | 0.0               | 3,069.3                    | 240.0                   | 3,563.0                    | 0.0               | 1.2           | 0.0               | 5,072.8                    | 1,252.0                   | 6,326.1                    |
| Sep              | 0.0                                                              | 0.0                | 0.0               | 1,373.8                    | 242.4                   | 1,616.2                    | 0.0               | 23.7          | 0.0               | 4,755.2                    | 992.2                     | 5,771.1                    |
| Q3               | 514.7                                                            | 12.1               | 0.0               | 5,988.4                    | 845.2                   | 7,360.3                    | 0.0               | 37.6          | 0.0               | 16,251.2                   | 3,018.4                   | 19,307.2                   |
| Oct              | 362.3                                                            | 9.7                | 0.0               | 2,760.7                    | 280.8                   | 3,413.6                    | 0.0               | 26.6          | 0.0               | 3,575.8                    | 741.2                     | 4,343.6                    |
| Nov              | 0.0                                                              | 15.1               | 0.1               | 2,805.5                    | 193.6                   | 3,014.2                    | 0.0               | 70.7          | 0.0               | 4,926.0                    | 802.4                     | 5,799.1                    |
| Dec              | 252.2                                                            | 13.7               | 0.0               | 1,235.2                    | 589.6                   | 2,090.8                    | 0.0               | 43.6          | 0.0               | 5,482.0                    | 1,039.5                   | 6,565.1                    |
| Q4               | 614.6                                                            | 38.4               | 0.1               | 6,801.5                    | 1,064.0                 | 8,518.6                    | 0.0               | 140.9         | 0.0               | 13,983.8                   | 2,583.0                   | 16,707.8                   |
| Total_2021       | 2,098.1                                                          | 76.4               | 0.1               | 25,609.9                   | 4,876.0                 | 32,660.5                   | 0.0               | 249.4         | 0.0               | 64,491.2                   | 9,388.9                   | 74,129.5                   |
| Jan_2022         | 0.0                                                              | 11.8               | 0.0               | 1,922.0                    | 291.4                   | 2,225.2                    | 0.0               | 8.2           | 0.0               | 6,726.8                    | 967.7                     | 7,702.8                    |
| Feb              | 0.0                                                              | 18.6               | 0.0               | 2,756.0                    | 521.1                   | 3,295.7                    | 0.0               | 53.2          | 0.0               | 6,729.9                    | 1,276.9                   | 8,060.0                    |
| Mar              | 512.4                                                            | 14.4               | 0.0               | 2,526.8                    | 658.7                   | 3,712.3                    | 0.0               | 28.3          | 0.0               | 5,919.0                    | 1,578.5                   | 7,525.8                    |
| Q1               | 512.4                                                            | 44.8               | 0.0               | 7,204.8                    | 1,471.3                 | 9,233.3                    | 0.0               | 89.8          | 0.0               | 19,375.8                   | 3,823.1                   | 23,288.6                   |
| Apr              | 0.0                                                              | 0.0                | 0.0               | 851.9                      | 822.8                   | 1,674.8                    | 0.0               | 29.1          | 0.0               | 4,311.7                    | 1,245.5                   | 5,586.4                    |
| May              | 0.0                                                              | 295.3              | 0.0               | 1,619.3                    | 828.0                   | 2,742.7                    | 0.0               | 20.7          | 0.0               | 6,034.3                    | 1,827.7                   | 7,882.7                    |
| Jun              | 374.7                                                            | 1.6                | 0.0               | 183.0                      | 568.9                   | 1,128.2                    | 0.0               | 41.0          | 0.0               | 7,577.3                    | 1,642.7                   | 9,261.0                    |
| Q2               | <b>374.8</b>                                                     | 296.9              | 0.0               | <b>2,654.3</b>             | <b>2,219.7</b>          | <b>5,545.6</b>             | 0.0               | 90.8          | 0.0               | <b>17,923.4</b>            | <b>4,715.9</b>            | <b>22,730.1</b>            |
| Jul              | 371.6                                                            | 0.0                | 0.0               | 239.7                      | 936.9                   | 1,548.2                    | 0.0               | 44.3          | 0.0               | 7,382.3                    | 1,392.8                   | 8,819.4                    |
| Aug              | 323.3<br>415.3                                                   | 0.4                | 0.0               | 155.0                      | 411.8                   | 890.5<br>5 743 4           | 0.0               | 62.0          | 0.0               | 7,572.9                    | 2,010.9                   | 9,645.7                    |
| Sep              | 415.3<br>1,110.2                                                 | 0.8<br><b>1.2</b>  | 0.0               | 5,088.8<br><b>5,483.4</b>  | 258.6<br>1,607.3        | 5,763.4<br>8 202 1         | 0.0               | 37.8<br>144.1 | 0.0<br><b>0.0</b> | 5,827.4<br><b>20,782.5</b> | 1,886.7                   | 7,751.9                    |
| Q3<br>Oct        | 349.2                                                            | 0.1                | <b>0.0</b><br>0.0 | <b>5,483.4</b><br>588.0    | 264.4                   | <b>8,202.1</b><br>1,201.7  | <b>0.0</b>        | 0.0           | 0.0               | 1,639.1                    | <b>5,290.4</b><br>1,130.0 | <b>26,217.1</b><br>2,769.1 |
|                  | 347.Z                                                            | 0.1                | 0.0               | 300.0                      | 204.4                   | 1,201./                    | 0.0               | 0.0           | 0.0               | 1,037.1                    | 1,130.0                   | 2,/07.1                    |

**Note:** 71022100: Industrial Diamonds unworked or simply sawn, cleaved or bruited; 71022900: Industrial Diamonds, not mounted or set, NES; 71023100: Non-industrial diamonds unworked or simply sawn, cleaved or bruited; 71023900: Non-industrial diamonds, not mounted or set NES; 71021000: Unsorted diamonds; HS: Harmonised System Code; NES: Not Elsewhere Specified

| Partner \ HS  | Chemicals & Rubber<br>Products | Diamonds | Food, Beverages &<br>Tobacco | Fuel    | Furniture | Machinery & Electrical<br>Equipment | Metals & Metal<br>Products | Salt Ores & Related<br>Products | Textiles & Footwear | Vehicles & Transport<br>Equipment | Wood & Paper<br>Products | Other Goods | Total Goods | % Distribution |
|---------------|--------------------------------|----------|------------------------------|---------|-----------|-------------------------------------|----------------------------|---------------------------------|---------------------|-----------------------------------|--------------------------|-------------|-------------|----------------|
| South Africa  | 576.0                          | 55.4     | 942.0                        | 1,110.8 | 60.2      | 702.7                               | 267.4                      | 50.0                            | 162.6               | 351.1                             | 144.4                    | 227.9       | 4,650.6     | 66.3           |
| Namibia       | 0.2                            | 16.4     | 10.5                         | 360.7   | 0.0       | 0.2                                 | 0.8                        | 11.2                            | 0.0                 | 4.6                               | 0.2                      | 0.2         | 405.2       | 5.8            |
| Lesotho       | 0.0                            | 0.0      | 0.0                          | 0.0     | 0.0       | 0.0                                 | 0.0                        | 0.0                             | 2.7                 | 0.0                               | 0.0                      | 0.0         | 2.7         | 0.0            |
| Eswathini     | 34.9                           | 0.0      | 7.1                          | 0.0     | 0.0       | 0.0                                 | 0.0                        | 0.0                             | 0.1                 | 0.0                               | 0.8                      | 0.0         | 43.0        | 0.6            |
| SACU          | 611.1                          | 71.8     | 959.7                        | 1,471.6 | 60.2      | 703.0                               | 268.1                      | 61.2                            | 165.4               | 355.8                             | 145.4                    | 228.1       | 5,101.4     | 72.7           |
| Other SADC    | 6.7                            | 0.0      | 28.1                         | 16.9    | 0.0       | 2.7                                 | 11.4                       | 0.0                             | 0.9                 | 0.9                               | 7.2                      | 9.0         | 84.0        | 1.2            |
| SADC          | 617.8                          | 71.8     | 987.8                        | 1,488.5 | 60.2      | 705.7                               | 279.6                      | 61.3                            | 166.3               | 356.7                             | 152.6                    | 237.1       | 5,185.5     | 73.9           |
| Other Africa  | 1.3                            | 0.0      | 0.1                          | 0.0     | 0.0       | 3.5                                 | 3.7                        | 0.0                             | 0.2                 | 0.3                               | 0.0                      | 1.8         | 10.9        | 0.2            |
| Africa        | 619.1                          | 71.8     | 987.9                        | 1,488.5 | 60.2      | 709.3                               | 283.3                      | 61.3                            | 166.5               | 357.0                             | 152.6                    | 238.9       | 5,196.4     | 74.1           |
| Singapore     | 0.2                            | 515.7    | 0.0                          | 0.0     | 0.0       | 0.4                                 | 0.0                        | 0.0                             | 0.0                 | 0.1                               | 0.0                      | 0.0         | 516.3       | 7.4            |
| India         | 27.6                           | 61.8     | 0.8                          | 0.0     | 0.1       | 18.7                                | 9.5                        | 0.0                             | 2.5                 | 1.6                               | 0.2                      | 7.9         | 130.7       | 1.9            |
| China         | 17.4                           | 0.0      | 0.1                          | 0.0     | 3.5       | 63.4                                | 13.4                       | 0.0                             | 21.5                | 3.4                               | 1.7                      | 8.2         | 132.7       | 1.9            |
| Japan         | 0.3                            | 0.0      | 0.0                          | 0.0     | 0.0       | 1.3                                 | 0.0                        | 0.0                             | 1.3                 | 36.2                              | 0.0                      | 0.1         | 39.3        | 0.6            |
| Other Asia    | 4.0                            | 32.7     | 3.2                          | 0.1     | 0.2       | 25.6                                | 3.5                        | 0.0                             | 0.2                 | 8.5                               | 1.8                      | 4.0         | 83.9        | 1.2            |
| Asia          | 49.6                           | 610.2    | 4.2                          | 0.1     | 3.9       | 109.3                               | 26.4                       | 0.0                             | 25.6                | 49.7                              | 3.8                      | 20.2        | 902.9       | 12.9           |
| Belgium       | 3.3                            | 162.9    | 0.0                          | 0.0     | 0.0       | 3.1                                 | 1.2                        | 0.0                             | 0.0                 | 0.0                               | 0.0                      | 2.4         | 172.9       | 2.5            |
| Other EU      | 51.2                           | 0.0      | 3.0                          | 1.4     | 0.0       | 165.0                               | 2.1                        | 0.0                             | 9.7                 | 13.8                              | 2.7                      | 12.5        | 261.3       | 3.7            |
| EU            | 54.5                           | 162.9    | 3.0                          | 1.4     | 0.0       | 168.1                               | 3.3                        | 0.0                             | 9.7                 | 13.8                              | 2.7                      | 14.9        | 434.2       | 6.2            |
| Canada        | 0.8                            | 349.2    | 0.0                          | 0.0     | 0.0       | 2.3                                 | 0.0                        | 0.0                             | 0.0                 | 0.0                               | 0.0                      | 0.0         | 352.3       | 5.0            |
| Rest of World | 20.6                           | 7.5      | 7.4                          | 0.0     | 0.0       | 49.3                                | 9.9                        | 0.0                             | 0.6                 | 23.7                              | 1.2                      | 6.6         | 127.0       | 1.8            |
| Total World   | 744.6                          | 1,201.7  | 1,002.4                      | 1,490.0 | 64.1      | 1,038.4                             | 322.9                      | 61.3                            | 202.5               | 444.1                             | 160.3                    | 280.7       | 7,012.9     | 100.0          |

| Partner \ HS  | Chemicals & Rubber<br>Products | Diamonds | Food, Beverages &<br>Tobacco | Fuel | Furniture | Machinery & Electrical<br>Equipment | Metals & Metal Prod-<br>ucts | Salt Ores & Related<br>Products | Textiles & Footwear | Vehicles & Transport<br>Equipment | Wood & Paper Products | Other Goods | Total Goods |
|---------------|--------------------------------|----------|------------------------------|------|-----------|-------------------------------------|------------------------------|---------------------------------|---------------------|-----------------------------------|-----------------------|-------------|-------------|
| South Africa  | 12.4                           | 1.2      | 20.3                         | 23.9 | 1.3       | 15.1                                | 5.7                          | 1.1                             | 3.5                 | 7.5                               | 3.1                   | 4.9         | 100.0       |
| Namibia       | 0.1                            | 4.1      | 2.6                          | 89.0 | 0.0       | 0.1                                 | 0.2                          | 2.8                             | 0.0                 | 1.1                               | 0.0                   | 0.1         | 100.0       |
| Lesotho       | 0.5                            | 0.0      | 0.0                          | 0.0  | 0.0       | 0.4                                 | 0.0                          | 0.0                             | 99.1                | 0.0                               | 0.0                   | 0.0         | 100.0       |
| Eswathini     | 81.2                           | 0.0      | 16.6                         | 0.0  | 0.0       | 0.0                                 | 0.0                          | 0.0                             | 0.2                 | 0.0                               | 2.0                   | 0.0         | 100.0       |
| SACU          | 12.0                           | 1.4      | 18.8                         | 28.8 | 1.2       | 13.8                                | 5.3                          | 1.2                             | 3.2                 | 7.0                               | 2.9                   | 4.5         | 100.0       |
| Other SADC    | 8.0                            | 0.0      | 33.4                         | 20.2 | 0.0       | 3.3                                 | 13.6                         | 0.0                             | 1.1                 | 1.1                               | 8.5                   | 10.7        | 100.0       |
| SADC          | 11.9                           | 1.4      | 19.0                         | 28.7 | 1.2       | 13.6                                | 5.4                          | 1.2                             | 3.2                 | 6.9                               | 2.9                   | 4.6         | 100.0       |
| Other Africa  | 12.0                           | 0.0      | 0.9                          | 0.1  | 0.1       | 32.4                                | 33.7                         | 0.0                             | 1.9                 | 2.6                               | 0.1                   | 16.1        | 100.0       |
| Africa        | 11.9                           | 1.4      | 19.0                         | 28.6 | 1.2       | 13.6                                | 5.5                          | 1.2                             | 3.2                 | 6.9                               | 2.9                   | 4.6         | 100.0       |
| Singapore     | 0.0                            | 99.9     | 0.0                          | 0.0  | 0.0       | 0.1                                 | 0.0                          | 0.0                             | 0.0                 | 0.0                               | 0.0                   | 0.0         | 100.0       |
| India         | 21.1                           | 47.3     | 0.6                          | 0.0  | 0.1       | 14.3                                | 7.3                          | 0.0                             | 1.9                 | 1.2                               | 0.2                   | 6.0         | 100.0       |
| China         | 13.1                           | 0.0      | 0.1                          | 0.0  | 2.7       | 47.7                                | 10.1                         | 0.0                             | 16.2                | 2.6                               | 1.3                   | 6.2         | 100.0       |
| Japan         | 0.9                            | 0.0      | 0.0                          | 0.0  | 0.0       | 3.3                                 | 0.0                          | 0.0                             | 3.3                 | 92.0                              | 0.1                   | 0.4         | 100.0       |
| Other Asia    | 4.8                            | 39.0     | 3.8                          | 0.1  | 0.3       | 30.6                                | 4.1                          | 0.0                             | 0.3                 | 10.1                              | 2.2                   | 4.8         | 100.0       |
| Asia          | 5.5                            | 67.6     | 0.5                          | 0.0  | 0.4       | 12.1                                | 2.9                          | 0.0                             | 2.8                 | 5.5                               | 0.4                   | 2.2         | 100.0       |
| Belgium       | 1.9                            | 94.2     | 0.0                          | 0.0  | 0.0       | 1.8                                 | 0.7                          | 0.0                             | 0.0                 | 0.0                               | 0.0                   | 1.4         | 100.0       |
| Other EU      | 19.6                           | 0.0      | 1.1                          | 0.5  | 0.0       | 63.2                                | 0.8                          | 0.0                             | 3.7                 | 5.3                               | 1.0                   | 4.8         | 100.0       |
| EU            | 12.5                           | 37.5     | 0.7                          | 0.3  | 0.0       | 38.7                                | 0.8                          | 0.0                             | 2.2                 | 3.2                               | 0.6                   | 3.4         | 100.0       |
| Canada        | 0.2                            | 99.1     | 0.0                          | 0.0  | 0.0       | 0.7                                 | 0.0                          | 0.0                             | 0.0                 | 0.0                               | 0.0                   | 0.0         | 100.0       |
| Rest of World | 16.2                           | 5.9      | 5.8                          | 0.0  | 0.0       | 38.9                                | 7.8                          | 0.0                             | 0.5                 | 18.7                              | 0.9                   | 5.2         | 100.0       |
| Total World   | 10.6                           | 17.1     | 14.3                         | 21.2 | 0.9       | 14.8                                | 4.6                          | 0.9                             | 2.9                 | 6.3                               | 2.3                   | 4.0         | 100.0       |

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|---------------|--------|----------|---------------|-----------------------|-------------|-------------------------------------|----------------------|-------------------------------|-----------------|----------|-----------------------------------|-------------|-------------|----------------|
| Period \ HS   | Copper | Diamonds | Hides & Skins | Iron & Steel Products | Live Cattle | Machinery & Electrical<br>Equipment | Meat & Meat Products | Plastic & Plastic<br>Products | Salt & Soda Ash | Textiles | Vehicles & Transport<br>Equipment | Other Goods | Total Goods | % Distribution |
| South Africa  | 0.0    | 282.2    | 0.0           | 15.7                  | 136.2       | 168.0                               | 2.9                  | 20.0                          | 60.3            | 21.2     | 5.3                               | 90.1        | 802.2       | 20.2           |
| Namibia       | 3.7    | 0.0      | 0.0           | 0.9                   | 0.0         | 8.0                                 | 0.1                  | 1.9                           | 0.0             | 1.8      | 6.7                               | 56.6        | 79.7        | 2.0            |
| Lesotho       | 0.0    | 0.0      | 0.0           | 0.0                   | 0.0         | 0.0                                 | 0.0                  | 0.0                           | 0.0             | 0.0      | 0.0                               | 0.0         | 0.0         | 0.0            |
| Eswatini      | 0.0    | 0.0      | 0.0           | 0.0                   | 0.0         | 0.0                                 | 0.0                  | 0.0                           | 0.0             | 0.0      | 0.0                               | 0.0         | 0.0         | 0.0            |
| SACU          | 3.7    | 282.2    | 0.0           | 16.7                  | 136.2       | 176.1                               | 3.0                  | 21.9                          | 60.3            | 23.1     | 12.1                              | 146.8       | 882.0       | 22.2           |
| Zambia        | 0.0    | 0.0      | 0.0           | 1.9                   | 0.0         | 7.3                                 | 0.0                  | 2.1                           | 13.8            | 0.9      | 1.9                               | 23.5        | 51.5        | 1.3            |
| Zimbabwe      | 0.0    | 0.0      | 0.0           | 0.2                   | 0.0         | 14.1                                | 0.0                  | 1.7                           | 11.9            | 3.9      | 6.1                               | 37.0        | 74.9        | 1.9            |
| Other SADC    | 3.7    | 282.2    | 0.0           | 16.7                  | 139.2       | 176.7                               | 4.3                  | 27.4                          | 61.5            | 23.1     | 13.6                              | 155.8       | 904.2       | 22.8           |
| SADC          | 3.7    | 282.2    | 0.0           | 18.8                  | 139.2       | 198.2                               | 4.4                  | 31.1                          | 87.2            | 27.8     | 21.6                              | 216.3       | 1,030.5     | 26.0           |
| Other Africa  | 0.0    | 0.0      | 0.0           | 0.0                   | 0.0         | 0.3                                 | 0.0                  | 0.0                           | 0.0             | 0.0      | 0.0                               | 0.4         | 0.7         | 0.0            |
| Africa        | 3.7    | 282.2    | 0.0           | 18.8                  | 139.2       | 198.5                               | 4.4                  | 31.1                          | 87.2            | 27.8     | 21.6                              | 216.7       | 1,031.2     | 26.0           |
| UAE           | 0.0    | 498.2    | 0.0           | 0.0                   | 0.0         | 0.4                                 | 0.0                  | 0.0                           | 0.0             | 0.0      | 0.0                               | 0.0         | 498.6       | 12.6           |
| China         | 383.8  | 0.0      | 0.0           | 0.0                   | 0.0         | 0.0                                 | 0.0                  | 0.0                           | 0.0             | 0.0      | 0.0                               | 0.0         | 383.8       | 9.7            |
| India         | 0.0    | 308.1    | 0.0           | 0.0                   | 0.0         | 0.0                                 | 0.0                  | 0.0                           | 0.0             | 0.0      | 0.0                               | 6.9         | 315.0       | 7.9            |
| Israel        | 0.0    | 265.7    | 0.0           | 0.0                   | 0.0         | 0.0                                 | 0.0                  | 0.0                           | 0.0             | 0.0      | 0.0                               | 0.0         | 265.7       | 6.7            |
| Hong Kong     | 0.0    | 213.6    | 0.0           | 0.0                   | 0.0         | 0.0                                 | 0.0                  | 0.0                           | 0.0             | 0.0      | 0.0                               | 0.0         | 213.6       | 5.4            |
| Singapore     | 0.0    | 194.0    | 0.0           | 0.0                   | 0.0         | 0.0                                 | 0.0                  | 0.0                           | 0.0             | 0.0      | 0.0                               | 0.0         | 194.0       | 4.9            |
| Other Asia    | 0.0    | 0.0      | 0.0           | 0.0                   | 0.0         | 0.6                                 | 0.0                  | 0.0                           | 0.0             | 0.0      | 0.0                               | 0.5         | 1.1         | 0.0            |
| Asia          | 383.8  | 1,479.6  | 0.0           | 0.0                   | 0.0         | 1.0                                 | 0.0                  | 0.0                           | 0.0             | 0.0      | 0.0                               | 7.4         | 1,871.8     | 47.2           |
| Belgium       | 0.0    | 916.0    | 0.0           | 0.0                   | 0.0         | 0.0                                 | 0.0                  | 0.0                           | 0.0             | 0.0      | 0.0                               | 0.0         | 916.1       | 23.1           |
| Other EU      | 0.0    | 0.0      | 0.0           | 0.0                   | 0.0         | 0.2                                 | 0.0                  | 0.3                           | 0.0             | 0.0      | 1.7                               | 0.0         | 2.3         | 0.1            |
| EU            | 0.0    | 916.0    | 0.0           | 0.0                   | 0.0         | 0.2                                 | 0.0                  | 0.3                           | 0.0             | 0.0      | 1.7                               | 0.1         | 918.4       | 23.1           |
| USA           | 0.0    | 91.3     | 0.0           | 0.0                   | 0.0         | 0.5                                 | 0.0                  | 0.0                           | 0.0             | 0.0      | 0.2                               | 0.1         | 92.1        | 2.3            |
| Anguilla      | 49.7   | 0.0      | 0.0           | 0.0                   | 0.0         | 0.0                                 | 0.0                  | 0.0                           | 0.5             | 0.0      | 0.0                               | 0.0         | 50.1        | 1.3            |
| Rest of World | 0.0    | 0.0      | 0.0           | 0.3                   | 0.0         | 0.0                                 | 0.0                  | 0.0                           | 0.0             | 0.0      | 0.5                               | 4.5         | 5.3         | 0.1            |
| Total World   | 437.2  | 2,769.1  | 0.0           | 19.1                  | 139.2       | 200.3                               | 4.4                  | 31.5                          | 87.7            | 27.9     | 24.0                              | 228.7       | 3,968.9     | 100.0          |

### Table 3.2A: Total Exports by Country, Region and Principal Import Commodity Groups –October 2022 (Million Pula)

| Period \ HS   | Copper | Diamonds | Hides & Skins | Iron & Steel<br>Products | Live Cattle | Machinery &<br>Electrical<br>Equipment | Meat & Meat<br>Products | Plastic & Plastic<br>Products | Satt & Soda Ash | Textiles | Vehicles &<br>Transport<br>Equipment | Other Goods | Total Goods |
|---------------|--------|----------|---------------|--------------------------|-------------|----------------------------------------|-------------------------|-------------------------------|-----------------|----------|--------------------------------------|-------------|-------------|
| South Africa  | 0.0    | 35.2     | 0.0           | 2.0                      | 17.0        | 20.9                                   | 0.4                     | 2.5                           | 7.5             | 2.6      | 0.7                                  | 11.2        | 100.0       |
| Namibia       | 4.6    | 0.0      | 0.0           | 1.2                      | 0.0         | 10.0                                   | 0.1                     | 2.4                           | 0.0             | 2.3      | 8.4                                  | 71.0        | 100.0       |
| Lesotho       | 0.0    | 0.0      | 0.0           | 0.0                      | 0.0         | 21.9                                   | 0.0                     | 0.0                           | 0.0             | 38.6     | 0.0                                  | 39.5        | 100.0       |
| Eswatini      | 0.0    | 0.0      | 0.0           | 0.0                      | 0.0         | 41.1                                   | 0.0                     | 0.0                           | 0.0             | 0.0      | 0.0                                  | 58.9        | 100.0       |
| SACU          | 0.4    | 32.0     | 0.0           | 1.9                      | 15.4        | 20.0                                   | 0.3                     | 2.5                           | 6.8             | 2.6      | 1.4                                  | 16.6        | 100.0       |
| Zambia        | 0.0    | 0.0      | 0.0           | 3.7                      | 0.0         | 14.3                                   | 0.0                     | 4.0                           | 26.8            | 1.8      | 3.7                                  | 45.6        | 100.0       |
| Zimbabwe      | 0.0    | 0.0      | 0.0           | 0.2                      | 0.0         | 18.9                                   | 0.0                     | 2.2                           | 15.9            | 5.2      | 8.1                                  | 49.4        | 100.0       |
| Other SADC    | 0.4    | 31.2     | 0.0           | 1.8                      | 15.4        | 19.5                                   | 0.5                     | 3.0                           | 6.8             | 2.6      | 1.5                                  | 17.2        | 100.0       |
| SADC          | 0.4    | 27.4     | 0.0           | 1.8                      | 13.5        | 19.2                                   | 0.4                     | 3.0                           | 8.5             | 2.7      | 2.1                                  | 21.0        | 100.0       |
| Other Africa  | 0.0    | 0.0      | 0.0           | 0.0                      | 0.0         | 49.1                                   | 0.0                     | 0.0                           | 0.0             | 0.1      | 0.0                                  | 50.8        | 100.0       |
| Africa        | 0.4    | 27.4     | 0.0           | 1.8                      | 13.5        | 19.3                                   | 0.4                     | 3.0                           | 8.5             | 2.7      | 2.1                                  | 21.0        | 100.0       |
| UAE           | 0.0    | 99.9     | 0.0           | 0.0                      | 0.0         | 0.1                                    | 0.0                     | 0.0                           | 0.0             | 0.0      | 0.0                                  | 0.0         | 100.0       |
| China         | 100.0  | 0.0      | 0.0           | 0.0                      | 0.0         | 0.0                                    | 0.0                     | 0.0                           | 0.0             | 0.0      | 0.0                                  | 0.0         | 100.0       |
| India         | 0.0    | 97.8     | 0.0           | 0.0                      | 0.0         | 0.0                                    | 0.0                     | 0.0                           | 0.0             | 0.0      | 0.0                                  | 2.2         | 100.0       |
| Israel        | 0.0    | 100.0    | 0.0           | 0.0                      | 0.0         | 0.0                                    | 0.0                     | 0.0                           | 0.0             | 0.0      | 0.0                                  | 0.0         | 100.0       |
| Hong Kong     | 0.0    | 100.0    | 0.0           | 0.0                      | 0.0         | 0.0                                    | 0.0                     | 0.0                           | 0.0             | 0.0      | 0.0                                  | 0.0         | 100.0       |
| Singapore     | 0.0    | 100.0    | 0.0           | 0.0                      | 0.0         | 0.0                                    | 0.0                     | 0.0                           | 0.0             | 0.0      | 0.0                                  | 0.0         | 100.0       |
| Other Asia    | 0.0    | 0.0      | 0.0           | 0.0                      | 0.0         | 55.8                                   | 0.0                     | 0.0                           | 0.0             | 0.0      | 0.0                                  | 44.2        | 100.0       |
| Asia          | 20.5   | 79.0     | 0.0           | 0.0                      | 0.0         | 0.1                                    | 0.0                     | 0.0                           | 0.0             | 0.0      | 0.0                                  | 0.4         | 100.0       |
| Belgium       | 0.0    | 100.0    | 0.0           | 0.0                      | 0.0         | 0.0                                    | 0.0                     | 0.0                           | 0.0             | 0.0      | 0.0                                  | 0.0         | 100.0       |
| Other EU      | 0.0    | 0.0      | 0.0           | 0.0                      | 0.0         | 8.5                                    | 0.0                     | 14.3                          | 0.0             | 0.3      | 75.0                                 | 1.9         | 100.0       |
| EU            | 0.0    | 99.7     | 0.0           | 0.0                      | 0.0         | 0.0                                    | 0.0                     | 0.0                           | 0.0             | 0.0      | 0.2                                  | 0.0         | 100.0       |
| USA           | 0.0    | 99.2     | 0.0           | 0.0                      | 0.0         | 0.6                                    | 0.0                     | 0.0                           | 0.0             | 0.0      | 0.2                                  | 0.1         | 100.0       |
| Anguilla      | 99.1   | 0.0      | 0.0           | 0.0                      | 0.0         | 0.0                                    | 0.0                     | 0.0                           | 0.9             | 0.0      | 0.0                                  | 0.0         | 100.0       |
| Rest of World | 0.0    | 0.0      | 0.0           | 5.6                      | 0.0         | 0.3                                    | 0.0                     | 0.2                           | 0.0             | 0.2      | 9.6                                  | 84.0        | 100.0       |
| Total World   | 11.0   | 69.8     | 0.0           | 0.5                      | 3.5         | 5.0                                    | 0.1                     | 0.8                           | 2.2             | 0.7      | 0.6                                  | 5.8         | 100.0       |

Table 3.2B: Principal Export Commodity Groups as a Percentage of Total Imports at Country and Regional Level –October 2022

#### Table 4.1 A: Top 100 Imported Goods – October 2022 (Million Pula)

| ×        |          |                                                                                                                                                                                                                                                      |                |                      |
|----------|----------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|----------------------|
| Rank     | HS Code  | HS Description                                                                                                                                                                                                                                       | Value<br>(BWP) | Contribu-<br>tion(%) |
| 1        | 27101230 | Distillate fuel, as defined in Additional Note 1(g)                                                                                                                                                                                                  | 831.9          | 11.9                 |
| 2        | 71023100 | Non- Industrial Diamonds Unworked or simply sawn, cleaved or bruted                                                                                                                                                                                  | 588.0          | 8.4                  |
| 3        | 27101202 | Petrol, as defined in Additional Note 1 (b)                                                                                                                                                                                                          | 456.7          | 6.5                  |
| 4        | 71021000 | Unsorted Diamonds                                                                                                                                                                                                                                    | 349.2          | 5.0                  |
| 5        | 71023900 | Other Diamonds, whether or not worked, but not mounted or set:                                                                                                                                                                                       | 264.4          | 3.8                  |
| 6        | 87032390 | Other Motor cars and other motor vehicles principally designed for the transport of persons (excluding those of heading 87.02), including station wagons and racing cars:                                                                            | 98.1           | 1.4                  |
| 7        | 27160000 | ELECTRICAL ENERGY                                                                                                                                                                                                                                    | 81.9           | 1.2                  |
|          |          | Other portable automatic data processing machines, of a mass not exceeding 10 kg, consisting of at least a central processing                                                                                                                        |                |                      |
| 8        | 84713090 | unit, a keyboard and a display                                                                                                                                                                                                                       | 71.6           | 1.0                  |
| 9        | 84314990 | Other Parts suitable for use solely or principally with the machinery of headings 8 4.25 to 84.30:                                                                                                                                                   | 64.5           | 0.9                  |
| 10       | 84715000 | Processing units (excluding those of subheading 8471.41 or 8471.49), whether or not containing in the same housing one or two of the following types of units: storage units, input units, output units                                              | 61.6           | 0.9                  |
| 11       | 30049099 | Other medicaments consisting of mixed or unmixed products for therapeutic or prophylactic uses                                                                                                                                                       | 58.3           | 0.8                  |
|          |          | Dried Maize (Corn) kernels or grains fit for human consumption, not further prepared or processed and not packaged as seeds                                                                                                                          |                |                      |
| 12       | 10059010 | (excluding pop corn (ZEA MAYS EVERTA))                                                                                                                                                                                                               | 55.9           | 0.8                  |
| 13       | 25232900 | Other Portland cement                                                                                                                                                                                                                                | 52.7           | 0.8                  |
| 14       | 87089990 | Other Parts and accessories of the motor vehicles of headings 87.01 to 87.05:                                                                                                                                                                        | 50.6           | 0.7                  |
| 15       | 15121910 | Sunflower-seed or safflower oil and fractions thereof, Marketed and supplied for use in the process of cooking food                                                                                                                                  | 46.0           | 0.7                  |
| 16       | 39041000 | Poly(vinyl chloride), not mixed with any other substances                                                                                                                                                                                            | 46.0           | 0.7                  |
| 17       | 85444990 | Other Insulated electric conductors nes, not of copper, for a voltage not exceeding 1,000 V, not fitted with connectors                                                                                                                              | 45.6           | 0.7                  |
| 18<br>19 | 10063000 | Semi-milled or wholly milled rice, whether or not polished or glazed Other (of Wheat (excluding durum wheat) and Meslin )                                                                                                                            | 40.9<br>37.4   | 0.6                  |
| 17       | 10017700 | Other shuttle cars for use in underground mines; low construction flame-proof vehicles, equipped with control mechanisms both                                                                                                                        | 57.4           | 0.5                  |
| 20       | 87042390 | in the front and at the rear, for use in underground mines:                                                                                                                                                                                          | 33.1           | 0.5                  |
| 21       | 27111390 | Other Butanes, Liquefied                                                                                                                                                                                                                             | 32.5           | 0.5                  |
| 22       | 85171310 | Designed for use when carried in the hand or on the person                                                                                                                                                                                           | 31.4           | 0.4                  |
| 23       | 84749000 | Parts of mixing, kneading, crushing, grinding, screening, sifting, homogenising, emulsifying or stirring machines                                                                                                                                    | 31.4           | 0.4                  |
| 24       | 84304100 | Other boring or sinking machinery self-propelled                                                                                                                                                                                                     | 29.6           | 0.4                  |
| 25       | 33049990 | Other Beauty or make-up preparations and preparations for the care of the skin (other than medicaments), including sunscreen or sun tan preparations                                                                                                 | 29.6           | 0.4                  |
| 26       | 87042181 | Other, double-cab, of a vehicle mass not exceeding 2 000 kg or a G.V.M. not exceeding 3 500 kg, or of a mass not exceeding 1 600 kg or a G.V.M. not exceeding 3 500 kg per chassis fitted with a cab                                                 | 29.2           | 0.4                  |
| 27       | 34012000 | Soap in other forms                                                                                                                                                                                                                                  | 29.1           | 0.4                  |
| 28       | 31023000 | Ammonium nitrate, whether or not in aqueous solution                                                                                                                                                                                                 | 28.4           | 0.4                  |
| 29       | 22029990 | Other non-alcoholic beverages, not including fruit or vegetable juices of heading 20.09)                                                                                                                                                             | 28.1           | 0.4                  |
| 30       | 87043190 | Other (excluding double -cab) of a vehicle mass not exceeding 2000kg or a G.V.M. not exceeding 3500kg                                                                                                                                                | 27.4           | 0.4                  |
| 31       | 84743900 | Other mixing or kneading machines                                                                                                                                                                                                                    | 27.3           | 0.4                  |
| 32       | 42034000 | Other clothing accessories                                                                                                                                                                                                                           | 26.8           | 0.4                  |
| 33       | 22030090 | Other Beer made from malt, With an alcohol content of 5 per cent or less                                                                                                                                                                             | 25.8           | 0.4                  |
| 34       | 23040000 | Oil-cake and other solid residues, whether or not ground or in the form of pellets, resulting from the extraction of soya-bean oil                                                                                                                   | 24.7           | 0.4                  |
| 35       | 44071100 | Coniferous Wood sawn or chipped lengthwise, sliced or peeled, whether or not planed, sanded or finger-jointed, of a thickness exceeding 6 mm, Of pine (Pinus spp.)                                                                                   | 24.5           | 0.3                  |
|          |          | Other boards, panels, consoles, desks, cabinets and other bases, equipped with two or more apparatus of heading 85.35 or                                                                                                                             |                |                      |
| 36       | 85371090 | 85.36, for electric control or the distribution of electricity, including those incorporating instruments or apparatus of chapter 90, and numerical control apparatus, other than switching apparatus of heading 85.17)                              | 24.2           | 0.3                  |
| 37       | 38249999 | Other mixtures                                                                                                                                                                                                                                       | 23.6           | 0.3                  |
| 38       | 39269090 | Other articles of plastics and articles of other materials of headings .39.01 to 39.14                                                                                                                                                               | 23.1           | 0.3                  |
| 39       | 22060019 | Other fermented beverages or non-malted cereal grains, unfortified, with an alcoholic strength of at least 2.5 per cent by volume but not exceeding 9 per cent by vol, With an alcohol content of 5 per cent or less                                 | 21.9           | 0.3                  |
| 40       | 30039090 | "Other - Medicaments (excluding goods of heading 30.02, 30.05 or 30.06) consisting of two or more constituents which have been mixed together for therapeutic or prophylactic uses, not put up in measured doses or in forms or packings for retail" | 21.9           | 0.3                  |
| 40       | 84314300 | PARTS FOR BORING OR SINKING MACHINERY OF SUBHEADING 8430.41 OR 8430.49                                                                                                                                                                               | 21.9           | 0.3                  |
| 42       | 84295190 | Other front -end shovel loaders                                                                                                                                                                                                                      | 21.6           | 0.3                  |
|          |          | Other fermented apple or pear beverages, unfortified, with an alcoholic strength of at least 2.5 per cent by volume but not                                                                                                                          | 21.0           | 0.0                  |
| 43       | 22060081 | exceeding 15 per cent by volume, With an alcohol content exceeding 5 per cent                                                                                                                                                                        | 21.4           | 0.3                  |
| 44       | 64059090 | Other footwear                                                                                                                                                                                                                                       | 21.3           | 0.3                  |
| 45       | 84565000 | Water-jet cutting machines                                                                                                                                                                                                                           | 21.2           | 0.3                  |
| 46       | 34029000 | Other (surface-active preparations, washing preparations (including auxiliary washing preparations) and cleaning preparations, whether or not containing soap, other than those of heading 34.01)                                                    | 21.2           | 0.3                  |
| 47       | 33021000 | Of a kind used in the food or drink industries                                                                                                                                                                                                       | 20.9           | 0.3                  |
| 48       | 85176290 | Other machines for the reception, conversion and transmission of voice, images or other data                                                                                                                                                         | 19.7           | 0.3                  |
| 49       | 84741000 | Sorting, screening, separating or washing machines                                                                                                                                                                                                   | 19.5           | 0.3                  |
|          |          | Waters, including mineral waters and aerated waters, In sealed containers holding 2,5 li or less (excluding those in collapsible                                                                                                                     |                |                      |
| 50       | 22021010 | plastic tubes)                                                                                                                                                                                                                                       | 19.4           | 0.3                  |
|          |          | INTERNATIONAL MERCHANDISE TRADE STATISTICS ()                                                                                                                                                                                                        | ictober 2022   | 17.                  |

#### Table 4.1 A.: Top 100 Imported Goods – October 2022 (Million Pula); Continued

| Rank      | HS Code              | HS Description                                                                                                                                                                                                 | Value<br>(BWP) | Contribu-<br>tion(%) |
|-----------|----------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|----------------------|
| 51        | 17049000             | Other Sugar confectionery (including white chocolate), not containing cocoa                                                                                                                                    | 18.5           | 0.3                  |
| 52        | 68129100             | Clothing, clothing accessories, footwear and headgear                                                                                                                                                          | 18.2           | 0.3                  |
| 53        | 48181000             | TOILET PAPER                                                                                                                                                                                                   | 17.0           | 0.2                  |
| 54        | 09109900             | Other spices                                                                                                                                                                                                   | 16.5           | 0.2                  |
| 55        | 40118010             | New pneumatic tyres, of rubber, of a kind used on construction, mining or industrial handling vehicles and machines, Having a rim size of less than 91 cm                                                      | 16.0           | 0.2                  |
| 56        | 16041317             | Sardines (pilchards) (SARDINOPS SPP.), in airtight metal containers for human consumption                                                                                                                      | 15.7           | 0.2                  |
| 57        | 40118020             | New pneumatic tyres, of rubber, of a kind used on construction, mining or industrial handling vehicles and machines, having a rim size of 91 cm or more                                                        | 15.7           | 0.2                  |
| 58        | 27101252             | OTHER PREPARED LUBRICATING OILS                                                                                                                                                                                | 15.7           | 0.2                  |
| 59        | 88073000             | Under parts of aeroplanes, helicopters or unmanned aircraft                                                                                                                                                    | 15.4           | 0.2                  |
| 60        | 39019090             | Other Polymers of ethylene                                                                                                                                                                                     | 15.3           | 0.2                  |
| 61        | 85372090             | Other for a voltage exceeding 1 000 V                                                                                                                                                                          | 15.1           | 0.2                  |
| 62        | 20098950             | Other fruit juices                                                                                                                                                                                             | 14.8           | 0.2                  |
| 63        | 38221900             | Other fermented apple or pear beverages, unfortified, with an alcoholic strength of at least 2.5 per cent by volume but not exceeding 15 per cent by volume, With an alcohol content of 5 per cent or less     | 14.6           | 0.2                  |
| 64        | 04032000             | Yoghurt                                                                                                                                                                                                        | 14.3           | 0.2                  |
| 65        | 84303100             | Other moving, levelling, scraping, compacting self-propelled                                                                                                                                                   | 13.9           | 0.2                  |
| 66        | 87033390             | Other vehicles, of a cylinder capacity exceeding 2 500 cm <sup>3</sup> :                                                                                                                                       | 13.7           | 0.2                  |
| 67        | 17011400             | OTHER CANE SUGAR                                                                                                                                                                                               | 13.7           | 0.2                  |
| 68<br>( 0 | 90189000             | Other instruments and appliances                                                                                                                                                                               | 13.4           | 0.2                  |
| 69        | 21032000             | TOMATO KETCHUP AND OTHER TOMATO SAUCES                                                                                                                                                                         | 13.2           | 0.2                  |
| 70        | 22029920             | Non-alcoholic beverages, not including fruit or vegetable juices of heading 20.09), In sealed containers holding 2.5 li or less (excluding those in collapsible plastic tubes and those with a basis of milk)  | 13.2           | 0.2                  |
| 71        | 19023000             | Other pasta                                                                                                                                                                                                    | 13.1           | 0.2                  |
| 72        | 20099010             | Mixtures of Fruit juices                                                                                                                                                                                       | 13.1           | 0.2                  |
| 73        | 19049090             | Other (cereals (other than maize (corn), in grain form or in the form of flakes or other worked grains (except flour, groats and meal), pre-cooked or otherwise prepared, not elsewhere specified or included) | 13.1           | 0.2                  |
| 74        | 85369090             | Other apparatus connectors ; switch cover plates                                                                                                                                                               | 13.1           | 0.2                  |
| 75        | 36020000             | Prepared explosives (excluding propellent powders)                                                                                                                                                             | 12.9           | 0.2                  |
| 76        | 87042290             | Other new motor vehicles for the transport of goods ,G.V.M. exceeding 5 tonnes but not exceeding 20 tonnes                                                                                                     | 12.4           | 0.2                  |
| 77        | 87032290             | Other motor cars and other motor vehicles principally designed for the transport of persons (other than those of heading 8702), including station wagons and racing cars.                                      | 12.3           | 0.2                  |
| 78        | 69074000             | Finishing ceramics                                                                                                                                                                                             | 12.2           | 0.2                  |
| 79        | 19053100             | SWEET BISCUITS                                                                                                                                                                                                 | 12.2           | 0.2                  |
| 80        | 27101207             | Aviation kerosene, as defined in Additional Note 1(d)                                                                                                                                                          | 12.1           | 0.2                  |
| 81        | 87012920             | Other road tractors for semi-trailers of a vehicle mass exceeding 1 600 kg                                                                                                                                     | 11.9           | 0.2                  |
| 82        | 27101201             | Aviation spirit, as defined in Additional Note 1(a)                                                                                                                                                            | 11.8           | 0.2                  |
| 83        | 24022090             | Other Cigarettes containing tobacco                                                                                                                                                                            | 11.6           | 0.2                  |
| 84        | 94041000             | MATTRESS SUPPORTS                                                                                                                                                                                              | 11.4           | 0.2                  |
| 85<br>07  | 88071000             | Propellers and rotos and parts thereof<br>Other screws and bolts, whether or not with their nuts and washers:                                                                                                  | 11.3           | 0.2                  |
| 86<br>97  | 73181590<br>87164000 | Other trailers and semi-trailers                                                                                                                                                                               | 11.3           | 0.2                  |
| 87<br>88  | 04011090             | Other (milk and cream, not concentrated nor containing added sugar or other sweetening matter of a fat content, by weight, not exceeding 1 per cent)                                                           | 11.2           | 0.2                  |
| 89        | 21069090             | Other Food preparations not elsewhere specified or included                                                                                                                                                    | 10.9           | 0.2                  |
| 90        | 72022900             | Other ferro-silicon Containing by weight less than 55 per cent of silicon                                                                                                                                      | 10.8           | 0.2                  |
| 91        | 73089099             | Other Structures and parts of structures                                                                                                                                                                       | 10.7           | 0.2                  |
| 92        | 62171090             | Other clothing accessories                                                                                                                                                                                     | 10.6           | 0.2                  |
| 93        | 33072090             | Other Personal deodorants and antiperspirants                                                                                                                                                                  | 10.5           | 0.1                  |
| 94        | 61099000             | T-shirts, singlets and other vests, knitted or crocheted, Of other textile materials                                                                                                                           | 10.4           | 0.1                  |
| 95        | 23099092             | Other Preparations of a kind used in animal feeding                                                                                                                                                            | 10.3           | 0.1                  |
| 96        | 84818090             | Other appliances                                                                                                                                                                                               | 10.2           | 0.1                  |
| 97        | 22060081             | Other fermented apple or pear beverages, unfortified, with an alcoholic strength of at least 2.5 per cent by volume but not exceeding 15 per cent by volume, With an alcohol content of 5 per cent or less     | 10.1           | 0.1                  |
| 98        | 21039091             | Mayonnaise, put up in packaging for retail sale                                                                                                                                                                | 10.1           | 0.1                  |
| 99        | 15122910             | Cotton-seed oil and its fractions, Marketed and supplied for use in the process of cooking food                                                                                                                | 10.0           | 0.1                  |
| 100       | 94036000             | Other wooden furniture                                                                                                                                                                                         | 10.0           | 0.1                  |
|           | Top 100 Imp          | oorted                                                                                                                                                                                                         | 4,729.5        | 67.4                 |
|           | Other Impor          | ted                                                                                                                                                                                                            | 2,283.4        | 32.6                 |
|           | Total                |                                                                                                                                                                                                                | 7,012.9        | 100.0                |

#### Table 4.1 B: Top 50 Exported Goods- October 2022 (Million Pula)

|     | HS Code    | HS Description                                                                                                                                                                          | Value<br>(BWP) | Contribution(۶ |
|-----|------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|----------------|
|     | 71023100   | Non-Industrial Diamonds, Unworked or simply sawn, cleaved or bruted                                                                                                                     | 1,639.1        | 41             |
|     | 71023900   | Other Diamonds, whether or not worked, but not mounted or set:                                                                                                                          | 1,130.0        | 28             |
|     | 26030000   | Copper ores and concentrates                                                                                                                                                            | 437.2          | 11             |
|     | 85443000   | Ignition wiring sets and other wiring sets of a kind used in vehicles, aircraft or ships                                                                                                | 115.2          | 2              |
|     | 01022100   | Pure-bred breeding animals (cattle)                                                                                                                                                     | 94.9           | 2              |
|     | 27011900   | Other coal                                                                                                                                                                              | 69.4           | 1              |
|     | 28362000   | DISODIUM CARBONATE                                                                                                                                                                      | 59.8           | 1              |
|     | 01022900   | Other (cattle)                                                                                                                                                                          | 44.3           |                |
|     | 25010090   | Other Salt, pure sodium chloride or sea water                                                                                                                                           | 27.2           |                |
|     | 30024200   | Vaccines for veterinary medicine                                                                                                                                                        | 23.5           |                |
|     | 85444290   | Insulated electric conductors nesi, for a voltage not exceeding 1,000 V, fitted with connectors, not elsewhere specified                                                                | 21.5           |                |
|     | 63026090   | Other Toilet linen and kitchen linen, of terry towelling or similar terry fabrics, of cotton                                                                                            | 17.6           |                |
|     | 71081200   | Other unwrought forms                                                                                                                                                                   | 16.8           |                |
|     | 27011200   | Bituminous coal                                                                                                                                                                         | 14.0           |                |
|     | 27101230   | Distillate fuel, as defined in Additional Note 1(g)                                                                                                                                     | 14.0           |                |
|     | 39172300   | Tubes, pipes and hoses, rigid, Of polymers of vinyl chloride                                                                                                                            | 12.2           |                |
|     | 78020000   | LEAD WASTE AND SCRAP                                                                                                                                                                    | 6.7            |                |
|     | 85446020   | PLASTIC INSULATED                                                                                                                                                                       | 6.4            |                |
|     | 68101100   | Building blocks and bricks                                                                                                                                                              | 5.4            |                |
|     | 85284910   | Colour, with a screen size not exceeding 3 m x 4 m                                                                                                                                      | 5.4            |                |
|     | 87032390   | Other Motor cars and other motor vehicles principally designed for the transport of persons (excluding those of heading 87.02), including station wagons and racing cars:               | 5.2            |                |
|     | 87042110   | Shuttle cars for use in underground mines; low construction flame-proof vehicles, equipped with control mecha-<br>nisms both in the front and at the rear, for use in underground mines | 4.9            |                |
|     | 30049099   | Other medicaments consisting of mixed or unmixed products for therapeutic or prophylactic uses                                                                                          | 4.8            |                |
|     | 84295190   | Other front -end shovel loaders                                                                                                                                                         | 4.5            |                |
|     | 84295900   | Other machinery of heading 84.26, 84.29 or 84.30 not elsewhere specified                                                                                                                | 4.2            |                |
|     | 39235090   | Other Stoppers, lids caps and other closures                                                                                                                                            | 4.0            |                |
|     | 76020090   | Other aluminium waste and scrap                                                                                                                                                         | 4.0            |                |
|     | 84799000   | Parts of mixing, kneading, crushing, grinding, screening, sifting, homogenising, emulsifying or stirring machines                                                                       | 3.7            |                |
|     | 85071099   | Other lead-acid, of a kind used for starting piston engines                                                                                                                             | 3.7            |                |
|     | 71129200   | Of platinum, including metal clad with platinum (excluding sweepings containing other precious metals)                                                                                  | 3.5            |                |
|     | 24022090   | Other Cigarettes containing tobacco                                                                                                                                                     | 3.4            |                |
|     | 23021000   | Bran, sharps and other residues, Of maize (corn)                                                                                                                                        | 3.3            |                |
|     | 72149900   | Iron/steel bars and rods, hot-rolled, hot-drawn or hot extruded, nes                                                                                                                    | 3.2            |                |
|     | 58081000   | BRAIDS IN THE PIECE                                                                                                                                                                     | 3.2            |                |
|     | 11042310   | Chopped dried kernels, of maize(corn) not further prepared or processed                                                                                                                 | 3.0            |                |
|     | 02023090   | Other (boneless meat of bovine animals, frozen)                                                                                                                                         | 2.9            |                |
|     | 87089990   | Other Parts and accessories of the motor vehicles of headings 87.01 to 87.05:                                                                                                           | 2.9            |                |
|     | 84741000   | Sorting, screening, separating or washing machines                                                                                                                                      | 2.9            |                |
|     | 84314990   | Iron/steel bars and rods, hot-rolled, hot-drawn or hot extruded, nes                                                                                                                    | 2.5            |                |
|     | 39269090   | Other articles of plastics and articles of other materials of headings .39.01 to 39.14                                                                                                  | 2.4            |                |
|     | 23023000   | Bran, sharps and other residues, Of wheat                                                                                                                                               | 2.4            |                |
|     | 84742000   | Crushing or grinding machines                                                                                                                                                           | 2.4            |                |
|     | 88079000   | Radiators not elsewhere specified                                                                                                                                                       | 2.4            |                |
|     | 07081000   | Peas (PISUM SATIVUM), shelled or unshelled, fresh or chilled                                                                                                                            | 2.4            |                |
|     | 72042100   | Waste and scrap of stainless steel                                                                                                                                                      | 2.4            |                |
|     | 72142000   | Containing indentations, ribs, grooves or other deformations produced during the rolling process or twisted after rolling                                                               | 2.3            |                |
|     | 64059090   | Other footwear                                                                                                                                                                          | 2.3            |                |
|     | 12092900   | Other (Seeds of other forage plants)                                                                                                                                                    | 2.2            |                |
|     | 99990010   | Personal effects, new or used                                                                                                                                                           | 2.1            |                |
|     | 39189090   | Other Floor coverings and wall or ceiling coverings, of plastics                                                                                                                        | 2.1            |                |
|     | Top 50 Exp |                                                                                                                                                                                         | 3,855.7        |                |
| - 1 | Other Expo | rted                                                                                                                                                                                    | 113.2          |                |

## 7.0 Concepts, Sources and Methods

IMTS are compiled by the International Merchandise Trade Statistics Section of Statistics Botswana, and uses the General Trade system. International Merchandise Trade refers to external trade in goods only. International Service Trade Statistics (ISTS) are however not compiled by this section. The primary source of international merchandise trade data is the Customs & Excise Division at the Botswana Unified Revenue Service (BURS). The Customs & Excise Division is responsible for data capture for both computerised and manual borders, and the monthly raw data files are transferred to Statistics Botswana for data processing.

Imports are valued CIF (cost, insurance & freight), while exports are valued FOB (free on board). The value of imports includes transport and insurance costs to the importing country. The Exports value consists only of the value of goods as they leave the exporting country.

## 7.1 **Time of Recording of Trade**

IMTS is compiled using date of recording of trade as opposed to date of assessment of goods by customs. This means that as goods cross the border, trade is recorded and this is the reference month for compilation of IMTS. Some of these goods may however be held by customs for some time pending final assessment for tax or duty purposes.

If the final assessment is done later, for example two or three months, or even more, after the goods had crossed the border, the affected trade will then update trade for the particular month when the goods crossed the border, therefore it does not form part of trade for the month during which the final assessment was done. This is mostly common with imports. Revision of data for the month preceding the one under review will normally show high values as compared to revisions for other months due to more goods (from the previous month) being released after final assessment.

## 7.2 **Concepts and Definitions**

- i. **Domestic Exports:** These are goods originating from the compiling country, being permanently exported out of the country for consumption in the outside world. This includes products from customs inwards processing; for example, if a country imports wheat, processes the wheat into bread flour and exports the bread flour and bye products from the milling process, these will all leave the country as domestic exports.
- ii. **Re Exports:** These are exports of foreign goods that were initially recorded as imports into the compiling country. These goods are exported in the same state that they came in except for wear and tear. An example will be re-exportation of a motor vehicle that was initially imported into the compiling country and after being used it is now being exported to a foreign country.
- iii. Total exports: This is the sum of domestic exports and re-exports
- iv. Imports: These are goods imported from the outside world, into the compiling country, for local consumption. This includes re-importation of locally produced goods that were initially exported and are now being imported back into the country.
- v. Trade Balance (Net Export): This refers to the total value of goods exported minus the total value of goods imported by a given economy in a given period of time. A positive trade balance (trade surplus) indicates that a country is exporting more in value terms than it is importing. A negative trade balance (trade deficit) indicates that the country is importing more than it is exporting.

## 7.3 **Exclusions from IMTS**

- i. Goods in Transit This is trade that is simply passing through the compiling country solely for the purpose of being transported to another country.
- ii. Goods temporarily admitted or dispatched These are goods that, at the time of admission/dispatch, are intended to stay in the receiving country temporarily and that after their stay they will be returned in the same state. These goods include display equipment for trade fairs and exhibitions, commercial samples, means of transport, containers, equipment for working, etc.
- iii. Monetary Gold- This is gold to which the monetary authorities have title and is held as reserve assets.
- iv. Issued banknotes and securities and coins in circulation-These goods represent evidence of financial claims and are excluded from IMTS

The above list of exclusions from IMTS is, however, not exhaustive and only a few that are common, simple, straightforward and easy to understand have been picked as examples.



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