

BOTSWANA INTERNATIONAL MERCHANDISE TRADE STATISTICS

ANNUAL REPORT – 2011

STATISTICS BOTSWANA

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BOTSWANA INTERNATIONAL MERCHANDISE TRADE STATISTICS 2011

Published by
Statistics Botswana, Private Bag 0024, Gaborone

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March 2014

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PREFACE

The 2011 International Merchandise Trade Statistics (IMTS) report presents Botswana External Trade (imports and exports of goods) Statistics during the year 2011. This report follows a slightly different format from the 2010 External Trade Statistics Report.

The current report presentation separates write up from the main tables on which discussions are based. The first part gives discussions which are divided into sections. The second part gives statistical tables on which discussions are based. However, table numbers are linked to sections that discuss the various tables. Tables associated with Section One (1) are identified by one (1) as the first digit of the table number while those associated with two will start with two (2) and so on.

Botswana International Merchandise Trade Statistics is mainly based on Harmonized Commodity Description & Coding System (HS Codes). A few tables are however given on other commodity classifications which are based on HS Coding system. Other commodity classifications discussed in this report are the Standard International Trade Classification (SITC) and the Broad Economic Categories (BEC).

We sincerely thank all stakeholders involved in the formulation of this report, their continued support and feedback, as we strive to better serve Botswana and all other important users of our services.



.....
A. N. Majelantle
Statistician General
March 2014

CHAPTER 1: TOTAL TRADE

1.0 Introduction

This section deals with the components of total trade, which are; total exports, imports and trade balance. Total exports in this report refer to the sum of domestic exports (exports of Botswana origin) and re-exports (goods which were exported in the same condition as imported or after undergoing minor transformation which leaves them not substantially changed). Trade balance is the difference between total exports and imports for a given period of time.

The components of External Trade are based on Table 1.1 for the period covering 2007 to 2011 (annual). Table 1.2 gives monthly, quarterly and yearly figures for 2010 and 2011.

1.1 Yearly Total Trade

Displayed in Table 1.1 is the yearly Total Trade, which comprises of total exports, imports and trade balance for the years 2007 to 2011. The discussions for these trade flows follow in the sub-sections below and are focused mainly on the 2011 trade. Comparisons to the 2010 trade prevailing situations are also made.

Though data for 2011 backwards, was final at the time of compiling this report, there is however, a possibility of adjustment of the data at a later stage, in case there were late assessments of transactions related to these years' trade data. Also in case some transactions are modified from the Division of Customs & Excise of the Botswana Unified Revenue Service (BURS) side the modifications will automatically be incorporated into the respective months and years' trade data. As a result, it is possible to see totals for these years, which appear in monthly digests slightly different from the ones in the annual reports.

1.1.1 Imports

Discussions on imports are based on cost, freight and insurance (cif) value. In 2011 imports were valued at P48,399.5 million, showing an increase of 25.1 percent (P9,712.7 million) from the 2010 value of P38,686.8 million.

1.1.2 Total Exports

Total exports increased by 24.2 percent (P7,713.8 million) from P31,825.4 million recorded in 2010 to P39,539.3 in 2011.

1.1.3 Trade balance

Botswana recorded trade deficit of P8,860.2 million in 2011.

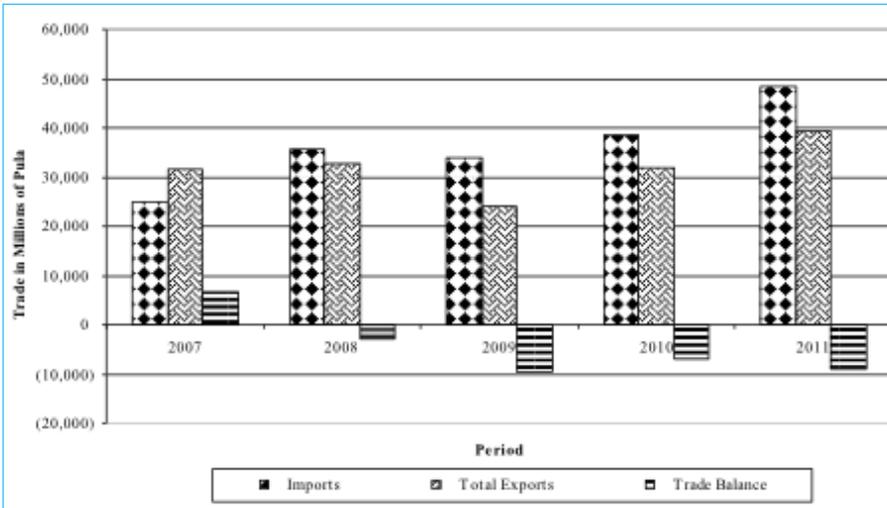
Table 1.1: Total Trade, 2007 - 2011 (Millions of Pula)

Flow Type/Period	2007	2008	2009	2010	2011
Imports	25,009.90	35,746.50	33,802.90	38,686.80	48,399.50
Re-Exports	616.6	597.6	990.5	12.8	19.4
Domestic Exports	31,096.30	32,129.40	23,151.20	31,812.70	39,519.90
Total Exports	31,712.80	32,726.90	24,141.70	31,825.40	39,539.30
Trade Balance	6,703.00	(3,019.50)	(9,661.20)	(6,861.30)	(8,860.20)

() denotes negative numbers

Chart 1.1 derived from Table 1.1, gives the graphical presentation of components of total trade from 2007 to 2011. The graph shows that imports were higher than exports during the year 2011, which reflects a trade deficit of over P8,000 million.

Chart 1.1: Total Trade 2007 to 2011 (Millions of Pula)



1.2 Monthly and Quarterly Trade

Though this report is supposed to concentrate on annual trade as quarterly and monthly reports are produced separately, some users will however want to see all the three sets of data displayed in one report. This section therefore presents components of total trade by month, quarter and year for the period 2010 and 2011 only. These are shown in Table 1.2 and the graphical presentation of the extraction from this table is given in Chart 1.2.

1.2.1 Imports

Table 1.2 shows that the 2011 quarterly import data registered increases as compared to 2010 trade. Total imports during the first quarter of 2011 were valued at P11, 746.3 million, having increased by 8.1 percent (P877.4 million) from the P10, 868.8 million recorded during 2010 fourth quarter.

Comparison of the first and second quarters of 2011 shows a decrease of 2.1 percent (P248.8 million) from P11, 746.3 million recorded during the first quarter to P11, 497.5 million registered during the second quarter. Total imports during the third quarter of the same year (P12, 862.6 million) registered an increase of 11.9 percent (P1, 365.1 million) as compared to P11, 497.5 million recorded during the second quarter. The fourth quarter of 2011 shows a decrease of 4.4 percent (P569.6 million) in total imports, from the value of P12, 862.6 million recorded during the third quarter of the year under review to P12, 293.0 million during its fourth quarter.

The first quarter of 2011 total imports value (P11, 746.3 million) shows an increase of 25.3 percent (P2, 374.7 million) from the value of P9, 371.6 million recorded during 2010 first quarter. Comparison of import values for the second quarters of 2011 and 2010 show an increase of 29.2 percent (P2, 597.0 million) from the value of P8, 900.5 million registered during the second quarter of 2010 to the value of P11, 497.5 million recorded during the same quarter of the current year (2011).

The third quarter of 2011 total imports were valued at P12, 862.6 million, having increased by 34.7 percent (P3, 316.8 million) as compared to the value of P9, 545.8 million registered during the corresponding quarter of 2010. The fourth quarter of 2011 total imports, valued at P12, 293.0 million, registered an increase of 13.1 percent (P1, 424.2 million) as compared to P10, 868.8 million recorded during the 2010 corresponding quarter.

The trend of monthly import data for 2011 and 2010 can be observed in Chart 1.2.

1.2.2 Total Exports

Total exports as discussed here should be understood to mean the sum of domestic exports and re-exports. Discussions on this sub-section are based in Table 1.2.

The value of total exports is heavily dependent on exports of rough diamonds. As a result, total exports values will show ups and downs depending on exportation of rough diamonds during a particular period of time.

Comparison of total exports value for the first quarter of 2011 with that of the fourth quarter of 2010 shows an increase of 9.4 percent (P798.7 million), from P8, 492.7 million during 2010 fourth quarter to P9, 291.4 million during 2011 first quarter.

The second quarter of 2011 recorded total exports valued at P10, 631.1 million, which is an increase of 14.4 percent (P1, 339.7 million) when compared to the value of P9, 291.4 million recorded during the first quarter of the same year. The third quarter of 2011 recorded an increase of 2.8 percent (P299.8 million) from the value of P10, 631.1 million recorded during the second quarter to P10, 930.8 million during the third quarter of the same year.

During the fourth quarter of 2011, total exports were valued at P8, 685.9 million, having declined by 20.5 percent (P2, 244.9 million) as compared to P10, 930.8 million recorded during the third quarter of the same year.

Comparison of quarterly total exports during 2011 to the corresponding quarters in 2010 shows that the first quarter of 2011 registered an increase of 19.2 percent (P1, 495.5 million) from P7, 795.9 million recorded during the first quarter of 2010, to P9, 291.4 million during the same quarter in 2011.

The second quarter of 2011 registered an increase of 44.7 percent (P3, 285.5 million) in total exports value, from P7, 345.6 million recorded during the second quarter of 2010 to P10, 631.1 million during the same quarter of the year under review. Comparison of third quarters of 2011 and 2010 shows an increase of 33.4 percent (P2, 739.6 million) from the value of P8, 191.2 million realized during the third quarter of 2010 to P10, 930.8 million recorded during the corresponding quarter of 2011.

Total exports value recorded during 2011 fourth quarter shows an increase of 2.3 percent (P193.2 million) from the value of P8, 492.7 million recorded during 2010 fourth quarter to P8, 685.9 million during the corresponding quarter of the year under review.

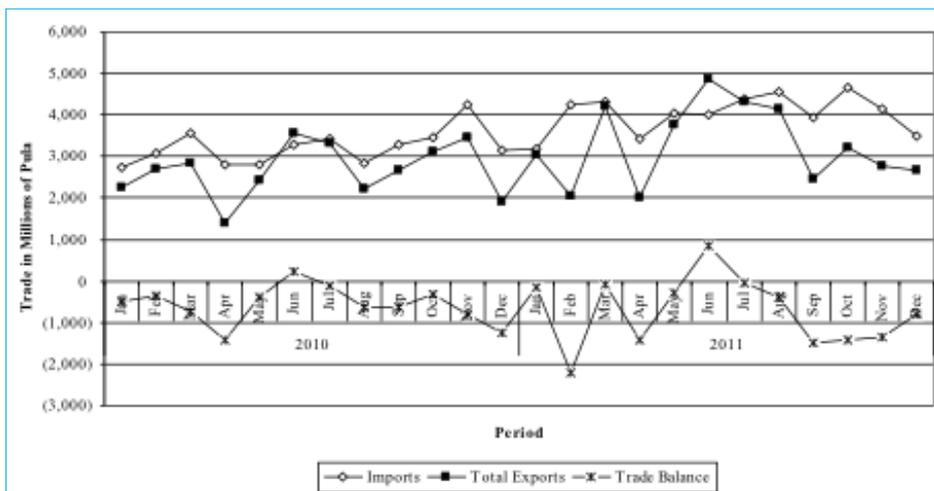
1.2.3 Trade Balance

During most of the period under consideration, Botswana External Trade registered trade deficits while trade surpluses were only recorded during the month of June for both 2010 and 2011. Movements on trade balance are better depicted by Chart 1.2 which is based on Table 1.2.

Observation of Chart 1.2 shows a general upward trend with regard to the imports line for the two years under consideration. The imports trend line starts at around P2.7 billion in January 2010 and reaches the highest peak of just above P4, 600 million during October 2011.

The total exports trend line however shows erratic ups and downs, depending on the value of diamonds exports during various months. The worst monthly trade deficit was recorded during February 2011.

Chart 1.2: Total Trade, 2010 and 2011 (Millions of Pula)



CHAPTER 2: TRADE BY PRINCIPAL COMMODITIES

2.0 Introduction

Principal commodity groups refer to commodities grouped together to form major groups of related commodities. Commodities forming a group may be of related chapters, for example; "Machinery & Electrical Equipment" which combines machines and electrical appliances; "Vehicles & Transport Equipment" which combines vehicles and other equipment used for transport purposes.

In some cases it becomes a challenge to come up with further groups of related chapters or commodities. This is in the case when commodity groupings' contributions to the total remain minimal. In such cases, the commodities are grouped together under one category called "Other".

2.1. Composition of Principal Imports

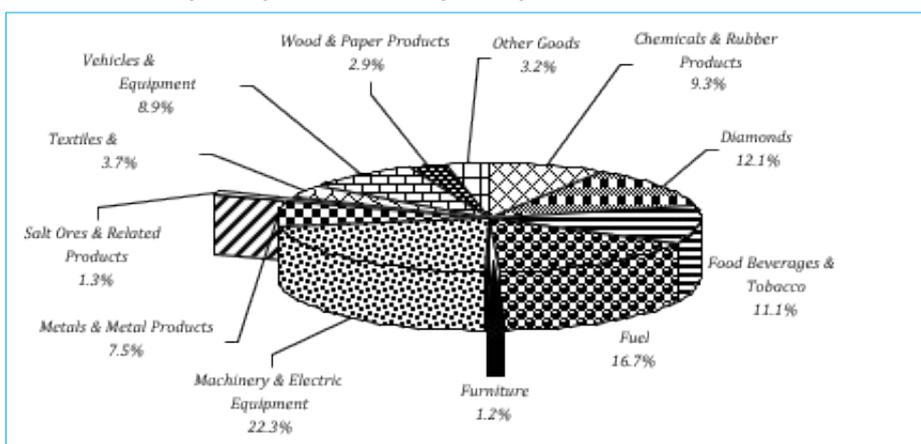
Principal imports commodity groups are driven mainly by five groups, being Machinery & Electrical Equipment; Food, Beverages & Tobacco; Diamonds; Fuel and Chemicals & Rubber Products. The discussion on principal imports is based on Table 2.1A which presents values on principal imports and Table 2.1B giving percentage distributions of these groups to total imports in a given period.

During 2011, Machinery & Electrical Equipment contributed 22.3 percent (P10, 781.8 million) to total imports (P48, 399.5 million), making the highest group contribution to total imports in the year under review. This was followed by Fuel with 16.7 percent (P8, 094.2 million). The third most contributing group were Diamonds with 12.1 percent (P5, 856.0 million) followed by Food, Beverages & Tobacco with 11.1 percent (P5, 358.4 million) and Chemicals & Rubber Products with 9.3 percent (P4, 481.0 million).

The 2011 quarterly data did not show much variation from the total yearly data for 2011 with regard to percentage distributions. During the first quarter of 2011, Machinery & Electrical Equipment contributed the most to total imports with 21.0 percent (P2, 463.7 million) of P11, 746.3 million, followed by Fuel with 17.9 percent (P2, 096.8 million). Diamonds contributed 12.7 percent (P1, 486.1 million) followed by Food, Beverages & Tobacco and Vehicles & Transport Equipment, with 10.2 percent (P1, 199.9 million) and 9.9 percent (P1, 161.2 million) respectively.

Percentage distributions for other Principal Import Commodity Groups can be observed on Table 2.1B which is based on Table 2.1A. Chart 2.1 displays percentage distributions for Principal Imports for 2011 only.

Chart 2.1: Principal Import Commodity Groups - 2011



Note: Other Goods, include All Other Goods not specified in Table 2.1 B

2.2 Composition of Principal Exports

Principal Exports consists mainly of four (4) major groups; these being Diamonds, Copper & Nickel, Textiles and Machinery & Electrical Equipment. Discussions on major export groups are based on Tables 2.2A and 2.2B.

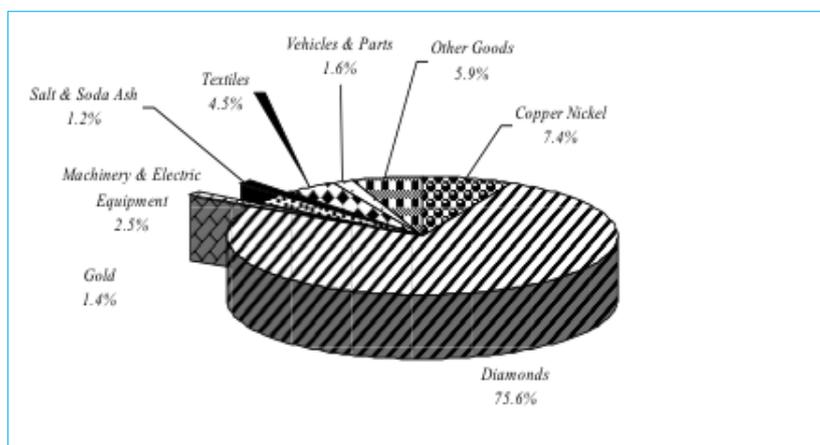
Diamonds contributed 75.6 percent (P29, 909.8 million) to total exports (P39, 539.3 million), followed by Copper & Nickel with 7.4 percent (P2, 918.5 million), Textiles with a contribution of 4.5 percent (P1, 762.1 million) and Machinery & Electrical Equipment with 2.5 percent (P980.9 million).

The quarterly data follows a similar trend to that of the yearly data for 2011, with Diamonds contributing, 74.4 percent (P6, 915.4 million) of P9, 291.4 million during the first quarter, 75.9 percent (P8, 065.0 million) of P10, 631.1 million during the second quarter, 80.9 percent (P8, 848.3 million) of P10, 930.8 million during the third quarter and 70.0 percent (P6, 081.1 million) of P8, 685.9 million during the fourth quarter of that year.

The contributions made by Copper & Nickel during the four quarters of 2011 were as follows; 10.6 percent (P987.7 million) of P9, 291.4 million during the first quarter, 8.5 percent (P908.3 million) of P10, 631.1 million during the second quarter, 2.2 percent (P239.2 million) of P10, 930.8 million during the third quarter and 9.0 percent (P783.3 million) of P8, 685.9 million during the fourth quarter of the same year.

Percentage distributions of other commodity groups can be observed on Table 2.2B while Chart 2.2 displays percentage distributions.

Chart 2.2: Principal Export Commodity Groups - 2011



Note: Other Good, include All Other Goods not specified in Table 2.2 B

CHAPTER 3: DIRECTION OF TRADE

3.0 Introduction

Direction of trade presents trade by major trading partners for principal commodity groups. Section 3.1 discusses principal imports by source at region and country level while Section 3.2 deals with principal exports by destination at region and country level. At country level, only those countries that had significant trade with Botswana during 2011 are shown separately while those with insignificant trade are grouped together under one category referred to as "Other".

3.1 Principal Imports by Source

Botswana sources most of her imports from the Southern Africa Customs Union (SACU), especially South Africa. During 2011, 66.4 percent (P32, 124.5 million) of total imports P48, 399.5 million came from South Africa as presented in Tables 3.1A and 3.1C.

Imports from the European Union as a whole were valued at P6, 473.1 million, representing 13.4 percent of total imports during 2011. Two countries from the European Union supplied imports representing more than 1.0 percent of total imports during 2011, these two countries being the United Kingdom with 10.1 percent (P4, 876.4 million) and Belgium with 1.2 percent (P569.3 million).

Asia as a whole contributed 15.1 percent (P7, 313.0 million) of total imports during 2011. China, Israel and India respectively contributed 10.6 percent (P5, 117.2 million), 1.4 percent (P684.3 million) and 1.3 percent (P628.8 million) of total imports in 2011.

Imports from the United States of America were valued at P888.5 million, representing 1.8 percent of total imports during the year. Graphical representation of percentage distributions of imports by major trading partners during 2011 is given on Chart 3.1.

Table 3.1B, which is based on Table 3.1A presents import groups as a percentage of total imports from specific countries or regions during 2011. The column totals of this table give import groups as a percentage of total yearly imports, the same information that is presented in Chapter Two, Chart 2.1.

Imports from South Africa during 2011 comprised mainly of Fuel, 23.1 percent (P7, 424.9 million) of P32, 124.5 million. This was followed by Machinery & Electrical Equipment with 16.3 percent (P5, 228.8 million). Food, Beverages & Tobacco and Chemicals & Rubber Products contributed 15.6 percent (P5, 015.3 million) and 12.2 percent (P3, 903.6 million) respectively, of total imports from South Africa during the same period.

Imports from the European Union constituted Diamonds mainly, 76.2 percent (P4, 935.0 million) of total imports from the region during 2011. Machinery & Electrical Equipment constituted 13.4 percent (P868.5 million) of total imports from that region during the same year (Refer to Table 3.1B).

Imports from Asia comprised mainly of six import groups. These six groups were Machinery & Electrical Equipment, Vehicles & Transport Equipment, Chemicals & Rubber Products, Textiles & Footwear, Metal & Metal Products and Diamonds. Imports from China consisted of Machinery & Electrical Equipment contributing 74.1 percent (P3, 791.7 million), Metal & Metal Products 12.7 percent (P651.1 million), Textiles & Footwear 3.1 percent (P158.6 million) and Chemicals & Rubber Products 2.7 percent (P137.2 million) of total imports from that country during the year under review. Diamonds contributed 94.2 percent (P644.8 million) of total imports from Israel during the same period.

The United States of America supplied imports falling in four major import groups during 2011. Contributions made by these groups were as follows; Machinery & Electrical Equipment 46.7 percent (P415.3 million), Vehicles & Transport Equipment 39.7 percent (P352.6 million), Chemicals & Rubber Products 3.9 percent (P35.1 million) while Metal & Metal Products contributed 3.8 percent (P34.1 million) of total imports from the United States of America during 2011.

Table 3.1C presents percentage distributions for principal import groups by country and region as a percentage of total import groups during 2011. This table is also based on Table 3.1A. Most of imports from all groups during 2011 were sourced from South Africa as shown on Table 3.1C.

With regard to imports of Machinery & Electrical Equipment during 2011 (P10, 781.8 million), 48.5 percent (P5, 228.8 million) came from South Africa, 35.2 percent (P3, 791.7 million) from China and 3.9 percent (P243.8 million) came from United States of America.

South Africa supplied 91.7 percent (P7, 424.9 million) of Fuel (P8, 094.2 million), while Mozambique and Namibia supplied 3.0 percent (P246.6 million) and 2.7 percent (P221.0 million) respectively.

Diamonds were mostly imported from the United Kingdom, 76.3 percent (P4, 466.3 million) of P5, 856.0 million followed by Israel with 11.0 percent (P644.8 million).

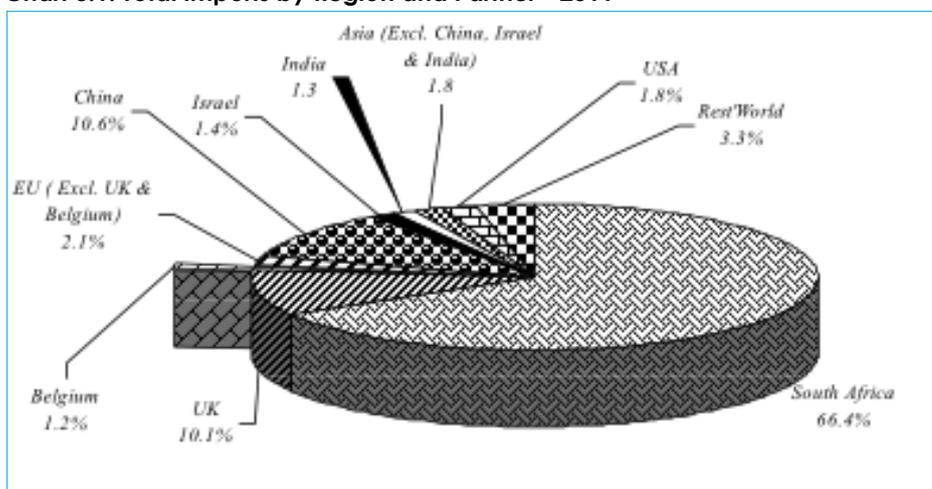
Food Beverages & Tobacco were also mostly imported from South Africa, with a supply of 93.6 percent (P5, 015.3 million) of P5, 358.4 million while Namibia supplied 2.5 percent (P136.5 million).

Most of Chemicals & Rubber Products came from South Africa during 2011, 87.1 percent (P3, 903.6 million) of P4, 481.0 million. China supplied 3.1 percent (P137.2 million), India contributed 2.6 percent (P115.2 million), while 1.4 percent (P63.2 million) of the same commodity group came from the Netherlands during the year under review.

South Africa supplied 71.5 percent (P3, 061.6 million) of Vehicles & Transport Equipment total imports (P4, 283.6 million) during 2011. The United States of America supplied 8.2 percent (P352.6 million) while Japan supplied 8.1 percent (P345.3 million) of Vehicles & Transport Equipment imports during the year.

Metals & Metal Products imports (P3, 615.1 million) came from South Africa and China mainly during 2011, with 72.7 percent (P2, 627.0 million) coming from South Africa and 18.0 percent (P651.1 million) from China.

Chart 3.1: Total Imports by Region and Partner - 2011



Note: Rest of the world includes all other trading partners not specified as in Table 3.1

3.2 Principal Exports by Source

Discussions on major exports by destination for 2011 are based on Tables 3.2A, B and C, with Table 3.2A presenting values while percentage distributions appear on Table 3.2 B and C.

Most of Botswana's exports are destined to the European Union, especially the United Kingdom. During 2011, 65.8 percent (P25, 998.3 million) of total exports (P39, 539.3 million) went to the European Union, with the United Kingdom alone receiving 63.2 percent (P24, 976.6 million) and Belgium 2.5 percent (P983.1 million); refer to the last columns of Tables 3.2A and C.

Exports to South Africa were valued at P5, 358.5 million during 2011, representing 13.6 percent of total exports during that year. Zimbabwe and Zambia received 3.0 percent (P1, 175.3 million) and 1.3 percent (P495.8 million) respectively.

Exports destined to Israel were valued at P1, 919.4 million, representing 4.9 percent, while India got 1.2 percent (P488.2 million) of the total exports during 2011. Norway and Switzerland received 4.9 percent (P1, 918.4 million) and 1.4 percent (P565.9 million) respectively, while the USA got 1.0 percent (P410.3 million) of total exports during the year under review.

Table 3.2A and Table 3.2B show that total exports to the United Kingdom were valued at P24, 976.6 million during 2011, 99.9 percent (P24, 950.9 million) of this was attributed to Diamonds. The same tables show that exports to South Africa were valued at P5, 358.5 million during the same period, consisting mainly of Textiles at 30.1 percent (P1, 612.9 million) and Machinery & Electrical Equipment at 13.6 percent (P730.2 million) of total exports to that country.

Total Exports to Israel were valued at P1, 919.4 million, with 100 percent (P1, 919.0 million) attributable to Diamonds. Norway received exports valued at P1, 918.4 million, all of this being Copper/Nickel. Exports to Zimbabwe were valued at P1, 175.3 million, with 41.1 percent (P483.3 million) being Copper/ Nickel, 12.1 percent (P141.7 million) attributable to Vehicles & Parts, while Salt & Soda Ash and Machinery & Electrical Equipment contributed 4.9 percent (P58.1 million) and 3.3 percent (P38.3 million) respectively. Belgium received mostly Diamonds exports, at the value of P981.8 million, 99.9 percent of total exports to that country.

Table 3.2C gives major export groups at country or region level as a percentage of the total for a particular major export group. Discussions that follow are based on this table together with Table 3.2A. Botswana's major export, Diamonds, contributed 75.6 percent (P29, 909.8 million) of total exports during 2011 (Tables 3.2A and B). Of the total value of Diamonds exports, 83.4 percent (P24, 950.9 million) was destined to the United Kingdom, 6.4 percent (P1, 919.0 million) to Israel while Belgium got 3.3 percent (P981.8 million). (Refer to Table 3.2C.)

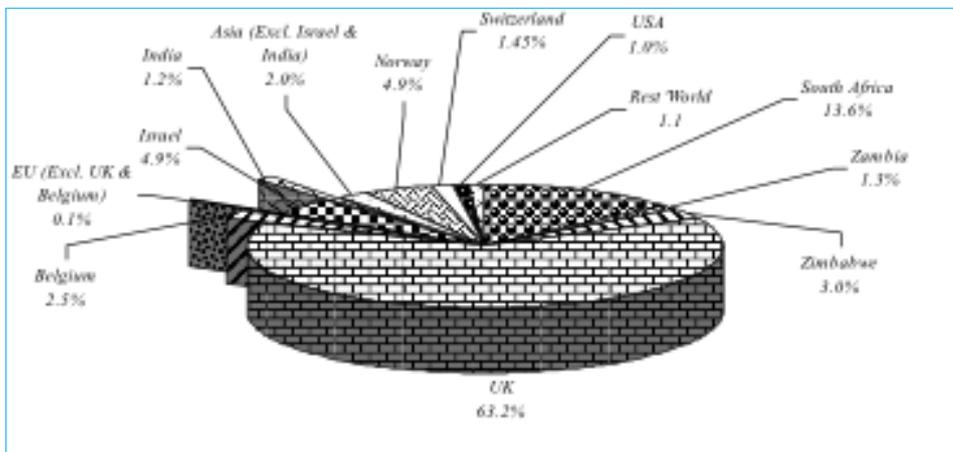
Most of Copper/Nickel exports were destined to Norway during 2011, 65.7 percent (P1, 918.4 million) of P2, 918.5 million. South Africa received 17.7 percent (P516.7 million) while Zimbabwe got 16.6 percent (P483.3 million).

Textile exports were mainly destined to South Africa during 2011, having received 91.5 percent (P1, 612.9 million) of total Textile exports (P1, 762.1 million) during the year. The USA got 6.2 percent (P109.3 million) while Zimbabwe got 1.2 percent (P21.4 million).

Machinery & Electrical Equipment was mainly exported to SADC region during 2011 with South Africa having received 74.4 percent (P730.2 million), followed by Zambia with 8.4 percent (P82.0 million), Namibia with 4.3 percent (P41.8 million) and Zimbabwe with 3.9 percent (P38.3 million). Vehicles & Parts, Gold and Salt & Soda Ash were mainly destined to Africa. Almost all Gold was exported to South Africa, 99.5 percent (P541.8 million) of P544.6 million. Zambia received 35.0 percent (P225.4 million) of Vehicles & Parts exports (P644.8 million) whereas South Africa got 22.3 percent (P144.1 million) followed by Zimbabwe with 22.0 percent (P141.7 million) and Namibia with 15.3 percent (P98.5 million).

Salt & Soda Ash was exported to the SADC region only during 2011, especially South Africa. South Africa received 72.1 percent (P332.5 million) of P460.9 million, Zimbabwe and Zambia received 12.6 percent (P58.1 million) and 10.1 percent (P46.6 million) respectively DRC got 4.8 percent (P22.2 million) of Salt & Soda Ash exports during 2011.

Chart 3.2: Total Exports by Region and Partner - 2011



Note: Rest' World includes all other trading partners not specified as in Table 3.2

CHAPTER 4: TRADE AT CHAPTER LEVEL

4.0 Introduction

Trade at Chapter level presents international merchandise trade at the 2-digit level of the Harmonized Commodity Description and Coding System. This trade appears on this section for both imports and exports during 2011. Table 4 presents trade values together with the associated percentage distributions for the 99 chapters of the Harmonized Commodity Description and Coding System for both imports and exports.

4.1 Total Imports by Chapter

Botswana imports all commodities found in all the 99 Chapters of the Harmonized Commodity Description & Coding System, excluding Chapter 77 which is reserved for future customs use in the coding system and Chapter 98 which was in the past created by Botswana for importation of vehicle parts for vehicle assembly during the time that there were vehicle assembly plants in the country. The discussion will be centered on chapters that contributed not less than 2.0 percent during 2011, and statistics associated with other chapters, can be viewed in Table 4.

During 2011, Chapter 27 which consists of "Mineral Fuels & Associated Products" contributed 16.7 percent (P8, 094.2 million) of total imports (P48, 399.5 million). This was followed by Chapter 84 which consists of "Boilers, Machinery, Mechanical Appliances & parts thereof" with 12.6 percent (P6, 100.0 million). Chapter 71, consisting of "Natural or Cultured Pearls, Precious or Semi-Precious Stones and Precious Metals" contributed 12.2 percent (P5, 885.6 million) while Chapter 85 "Electrical Machinery & Equipment, Sound Recorders & Reproducers, Television image & Parts" contributed 9.7 percent (P4, 681.8 million) to total imports.

Some of the chapters that contributed imports representing 2.0 percent or more of total imports during 2011 were Chapter 87 "Vehicles & Parts" with 8.5 percent (P4, 137.9 million) while Chapter 73 "Articles of Iron or Steel" contributed 4.3 percent (P2, 059.2 million).

4.2 Total Exports by Chapter

Significant contribution to total exports is mainly centered on a few chapters, with contributions in excess of one percent, while most chapters contributed less than 1.0 percent of the yearly total. Total exports consists mainly of minerals, especially rough diamonds, and discussions on total exports at chapter level are confined to chapters that contributed not less than 1.0 percent of the yearly total during 2011 while others can be viewed on Table 4.

During 2011, Chapter 71 which comprises "Natural or Cultured Pearls, Precious or Semi-Precious Stones and Precious Metals" contributed 77.1 percent (P30, 467.1 million) of total exports (P39, 539.3 million). Chapter 75, consisting of "Nickel & Articles thereof" contributed 6.1 percent (P2, 393.6 million) of total exports during the same year.

Other chapters that contributed exports representing more than 1.0 percent of total exports during 2011 were, Chapter 62 consisting of "Articles of Apparel & Clothing Accessories, not knitted or crocheted" with 2.7 percent (P1, 066.3 million). Chapter 87; "Vehicles other than railway or tramway rolling-stock, parts and accessories thereof" contributed 1.6 percent (P644.8 million). Chapter 61; "Articles of Apparel & Clothing Accessories, Knitted or Crocheted", Chapter 84; "Boilers, Machinery & Mechanical Appliances; Parts thereof" and Chapter 26; "Ores, Slag & Ash" contributed 1.3 percent each to total exports during the year, at values P533.3 million, P505.4 million and P505.0 million respectively.

Other chapters together with associated percentage contributions can be viewed on Table 4.

CHAPTER 5: MOST TRADED COMMODITIES

5.0 Introduction

This section presents the most traded commodities during 2011, for both imports and total exports. As imports into Botswana are of a wide variety, the top 100 imported commodities during 2011 are presented here, while with regard to exports only the top 50 are given since the top 50 exported commodities contribute over 90 percent of total exports. The top 100 imported commodities together with associated percentage distributions are presented in Table 5.1 while Table 5.2 presents the top 50 exported commodities.

5.1 The Most Traded Imports

The top most imported commodity during 2011 was “Non-industrial diamonds unworked or simply sawn, cleaved or bruted”, with a contribution of 11.1 percent (P5, 390.2 million) of total imports, followed by “Distilled Fuel” with 6.3 percent (P3, 059.1 million).

Other commodities that contributed significantly to total imports during 2011, as presented in Table 5.1, included “Petrol” with 5.6 percent (P2, 698.0 million) and “Generating sets, (excl. wind powered) NES” with a value of P1, 489.0 million, representing 3.1 percent of total imports. “Electrical Energy” contributed 3.0 percent to total imports with P1, 461.7 million. Other individual commodities in the top 100 imports can be observed in Table 5.1

5.2 The Most Traded Exports

As earnings from exports are heavily dependent on minerals especially rough diamonds, only six commodities contributed more than 1.0 percent to total exports during 2011. These six commodities were “Rough Diamonds” with 63.8 percent (P25, 226.1 million), “Non Industrial Diamonds, Not Mounted” with 11.6 percent (P4, 574.2 million), “Nickel Mattes” with 6.1 percent (P2, 393.5 million), “Unwrought Gold” with 1.4 percent (P543.1 million), “Copper Ores & Concentrates” with 1.3 percent (P504.7 million) while “Men's or boys' trousers, breeches of other textiles, NES” contributed 1.2 percent (P479.2 million). Other commodities can be viewed on Table 5.2.

CHAPTER 6: TRADE BY OTHER COMMODITY CLASSIFICATIONS

6.0 Introduction

This chapter gives trade by two other commodity classifications which are based on the Harmonised Commodity Description & Coding System (HS Codes). The two other commodity classifications discussed here are the Standard International Trade Classification (SITC) and the Broad Economic Categories (BEC).

6.1 Standard International Trade Classification (SITC)

The Standard International Trade Classification is another statistical classification of commodities entering external trade and is designed to provide the commodity aggregates required for purposes of economic analysis, to facilitate the international compilation of trade by commodity data. The SITC has 3,118 basic headings and sub headings which are assembled in 261 groups, 67 divisions and 10 sections.

This report uses SITC Revision 4, which is based on Harmonized Commodity Description & Coding System of 2007 (HS 2007). Commodities brought about by HS 2012 have also been taken on board. Figures presented here are for the Sections and Divisions only. Table 6.1A gives imports while Table 6.1B presents exports.

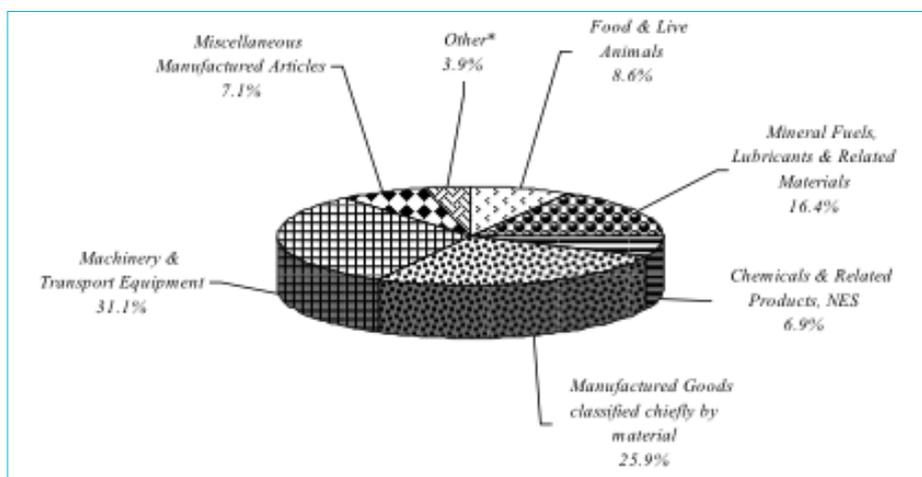
6.1.1 Imports by Standard International Trade Classification (SITC) - 2011

Table 6.1A shows that from a total of P45, 399.5 million worth of imports during 2011, Machinery & Transport Equipment (Section 7) contributed 31.1 percent (P15, 070.9 million). Divisions that contributed mostly in this Section were Road Vehicles, including air-cushion vehicles (Division 78), with 8.4 percent (P4, 050.9 million) of total imports during the year, followed by Power-Generating Machinery and Equipment (Division 71) with 5.8 percent (P2, 784.9 million) and Electrical Machinery, Apparatus & Appliances (Division 77) with 5.0 percent at P2, 408.9 million. Machinery Specialized for particular Industries (Division 72) and General Industrial Machinery and Equipment NES (Division 74) contributed 4.5 percent (P2, 167.8 million) and 4.4 percent (P2, 115.0 million) respectively.

Section 6, which comprises Manufactured Goods Classified Chiefly by Material, contributed 25.9 percent (P12, 529.7 million) to total imports during 2011. Divisions that contributed the most to this Section were Division 66, Non-metallic Mineral Manufactures with 14.5 percent (P7, 003.1 million) of total imports; Division 69, Manufactures of Metals with 4.5 percent (P2, 189.4 million); Division 67, Iron & Steel with 2.4 percent (P1, 155.1 million); Division 62, Rubber Manufactures and Division 64, Paper, Paperboard & Articles thereof, with 1.3 percent each, at values of P652.6 million and P631.7 million respectively.

The other section that contributed significantly to total imports during 2011 was Section 3 which comprises Mineral Fuels, Lubricants & Related Materials. This section contributed 16.4 percent (P7, 946.9 million) to total imports. The Divisions that contributed mostly in this Section were Petroleum, Petroleum Products & Related Materials with 13.1 percent (P6, 353.9 million) and Electric Current with 3.0 percent (P1, 461.7 million).

Chart 6.1A: Imports by Standard International Trade Classification (SITC) – 2011



Note: NES= Not Elsewhere Specified; Other*=All other commodities not specified as in Table 6.1A

6.1.2 Exports by Standard International Trade Classification (SITC) - 2011

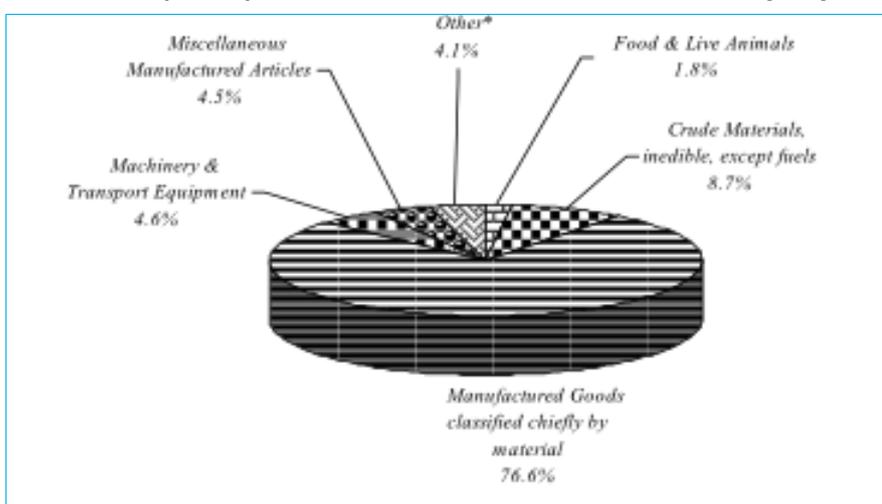
The Section that contributed most to total exports during 2011 was Section 6, which consists of “Manufactured Goods classified chiefly by material”. This Section accounted for 76.6 percent (P30, 273.4 million) of total exports (P39, 539.3 million) during the year. The Division that contributed the most in this Section was Division 66 which comprises “Non-metallic mineral manufactures not elsewhere specified”. This Division contributed 75.4 percent (P29, 832.2 million) to total exports during the year. This is the Division that contains rough diamonds.

Section 2, consisting of “Crude Materials inedible, except Fuels” contributed 8.7 percent (P3, 433.0 million) to total exports during 2011. The Division that contributed the most in this Section was Division 28, which comprises “Metalliferous Ores and Scrap Metal”, with 7.8 percent (P3, 076.5 million) of total exports during the year. This is the Division that contains Copper/Nickel.

“Machinery & Transport Equipment” (Section 7) contributed 4.6 percent (P1, 805.7 million) to total exports during 2011 with Division 78, “Road Vehicles” contributing 1.6 percent (P639.6 million), while Division 77, “Electrical Machinery, Apparatus and Appliances NES” contributed 1.1 percent (P437.4 million).

“Miscellaneous Manufactured Articles” (Section 8) contributed 4.5 percent (P1, 792.6 million) to total exports during 2011, with Division 84, “Articles of Apparel & Clothing Accessories” contributing 4.1 percent (P1, 603.6 million) of total exports during the year.

Chart 6.1B: Exports by Standard International Trade Classification (SITC) – 2011



Note: Other*=All other commodities not specified as in Table 6.1B

6.2 Broad Economic Categories (BEC)

The Broad Economic Categories classification was designed to serve as a means for converting trade data compiled in terms of SITC into end use categories that were meaningful within the framework of System of National Accounts (SNA). These categories are approximating the three basic classes of goods in SNA; namely capital goods, intermediate goods and consumption goods.

Broad Economic Categories has 19 basic categories that can be aggregated to approximate the three basic classes of goods, thus permitting trade statistics to be considered jointly with other sets of general economic statistics such as national accounts and industrial statistics; for national, regional and global economic analysis.

The discussion here is only based on sections and divisions of the Broad Economic Categories.

6.2.1 Imports by Broad Economic Classification (BEC)

During 2011, imports by Broad Economic Categories, consisted mainly of “Industrial Supplies NES” (Section 2). This Section contributed 31.6 percent (P15, 314.6 million) of total imports (P48, 399.5 million) during the year (Table 6.2). Most contribution in this Section came from Division 22 “Industrial supplies, processed”, with 19.1 percent (P9, 246.5 million) of total imports during the year.

“Capital Goods (Excluding Transport Equipment) Parts & Accessories”, Section 4, constituted 21.5 percent (P10, 406.5 million) of total imports during 2011, with 13.6 percent (P6, 572.2 million) attributable to Division 41; “Capital Goods (Excluding Transport Equipment)”.

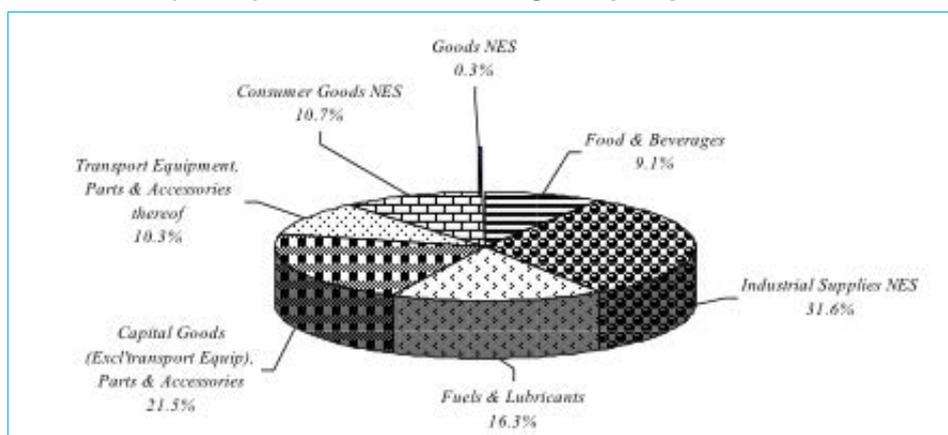
Section 3, "Fuel & Lubricants", constituted 16.3 percent (P7, 903.4 million) of total imports during the year. This contribution was almost all attributable to Division 32 "Fuel & Lubricants, Processed" with a contribution of 16.3 percent at the value of P7, 887.9 million.

Section 6, "Consumer Goods NES" constituted 10.7 percent (P5, 192.0 million) during 2011, with Division 63 "Non-Durable Consumer Goods" making a contribution of 5.5 percent (P2, 668.6 million).

Section 5, "Transport Equipment, Parts & Accessories" constituted 10.3 percent (P5, 005.0 million) of total imports during 2011 with Division 52, "Other Transport Equipment" contributing 3.9 percent (P1, 894.0 million) of total imports during the year.

Contributions made by other Sections and Divisions of the Broad Economic Categories can be observed on Table 6.2 and Chart 6.3 A.

Chart 6.2A: Imports by Broad Economic Categories (2011)



Note: NES= Not Elsewhere Specified

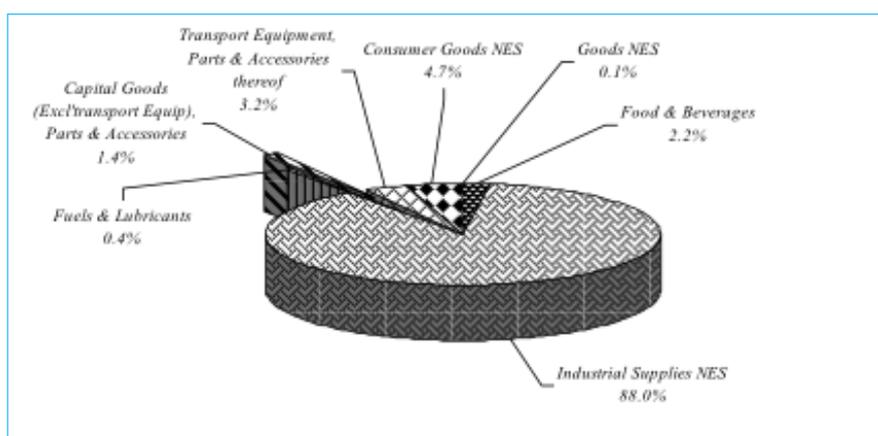
6.2.2 Exports by Broad Economic Classification (BEC)

It is also of interest to look at the commodities that are exported by Broad Economic Categories. This data is also presented in Table 6.2 together with the imports data. This table shows that during 2011, almost 90 percent of total exports were "Industrial Supplies not elsewhere specified"; Section 2. The Section contributed 88.0 percent (P34, 779.1 million) to total exports (P39, 539.3 million) during 2011, with 66.3 percent (P26, 218.7 million) attributable to Division 21, "Industrial Supplies in primary form", and 21.7 percent (P8, 560.4 million) contributed by Division 22, "Industrial Supplies, Processed".

Section 6; "Consumer Goods not elsewhere specified" contributed 4.7 percent (P1, 838.9 million) to total exports during the year, with 4.0 percent (P1, 572.7 million) attributable to Division 62, "Semi-durable consumer goods". Section 5, "Transport Equipment, Parts & Accessories thereof", contributed 3.2 percent (P1, 257.1 million). Section 1, Food & Beverages made a contribution of 2.2 percent (P883.1 million) during the year, with 1.9 percent (P762.8 million) attributable to Division 12, "Food and Beverages processed".

Contributions made by other Sections and Divisions of the Broad Economic Categories can be observed in Table 6.2 and Chart 6.2 B.

Chart 6.2B: Exports by Broad Economic Categories (2011)



Note: NES= Not Elsewhere Specified

Table 1.2: Monthly Total Trade, 2010 & 2011 ('000 Pula)

Flow Type/ Period	Imports	Re-Exports	Domestic Exports	Total Exports	Trade Balance
Jan	2,732,078	2,714	2,244,345	2,247,059	(485,019)
Feb	3,065,714	1,074	2,717,236	2,718,309	(347,405)
Mar	3,573,764	2,299	2,828,241	2,830,540	(743,223)
Q1	9,371,556	6,088	7,789,821	7,795,909	(1,575,648)
Apr	2,795,423	220	1,382,011	1,382,231	(1,413,191)
May	2,802,310	1,290	2,415,821	2,417,112	(385,199)
Jun	3,302,812	190	3,546,065	3,546,255	243,443
Q2	8,900,544	1,700	7,343,897	7,345,598	(1,554,947)
Jul	3,407,661	332	3,305,142	3,305,474	(102,187)
Aug	2,842,323	302	2,225,860	2,226,161	(616,161)
Sep	3,295,839	23	2,659,534	2,659,558	(636,281)
Q3	9,545,822	657	8,190,536	8,191,193	(1,354,630)
Oct	3,454,920	1,664	3,126,581	3,128,244	(326,676)
Nov	4,254,636	1,122	3,440,432	3,441,554	(813,082)
Dec	3,159,294	1,532	1,921,396	1,922,928	(1,236,365)
Q4	10,868,849	4,318	8,488,408	8,492,726	(2,376,123)
Total 2010	38,686,772	12,763	31,812,662	31,825,425	(6,861,347)
Jan	3,199,246	5,126	3,031,307	3,036,433	(162,813)
Feb	4,246,387	1,659	2,043,985	2,045,643	(2,200,744)
Mar	4,300,646	1,030	4,208,316	4,209,346	(91,300)
Q1	11,746,280	7,815	9,283,608	9,291,422	(2,454,857)
Apr	3,435,838	36	2,021,503	2,021,539	(1,414,299)
May	4,043,645	332	3,758,320	3,758,652	(284,993)
Jun	4,018,011	53	4,850,840	4,850,893	832,881
Q2	11,497,494	421	10,630,663	10,631,084	(866,411)
Jul	4,384,578	1,274	4,328,396	4,329,670	(54,909)
Aug	4,548,581	276	4,144,543	4,144,819	(403,762)
Sep	3,929,476	98	2,456,256	2,456,353	(1,473,123)
Q3	12,862,636	1,647	10,929,195	10,930,842	(1,931,794)
Oct	4,666,754	2,709	3,230,128	3,232,837	(1,433,917)
Nov	4,145,016	361	2,785,608	2,785,968	(1,359,047)
Dec	3,481,279	6,448	2,660,674	2,667,122	(814,157)
Q4	12,293,048	9,518	8,676,410	8,685,927	(3,607,121)
Total 2011	48,399,458	19,400	39,519,875	39,539,275	(8,860,183)

Note :() Denotes negative numbers

Table 2.1A: Principal Import Commodity Groups, 2010 and 2011 ('000 Pula)

	CRP	Diamonds	FBT	Fuel	Furn	MEE	MMP	SO & RP	TF	VTE	WPP	Other Goods	Total Imports
Jan	290,961	417,070	337,557	339,210	29,806	381,962	178,224	191,849	79,791	271,755	84,922	128,971	2,732,078
Feb	331,937	378,430	404,083	372,947	44,176	648,345	201,285	85,685	108,505	264,857	103,869	121,596	3,065,714
Mar	326,083	455,560	427,400	472,406	57,873	526,776	237,253	107,248	158,236	549,682	104,974	150,273	3,573,764
Q1	948,982	1,251,060	1,169,039	1,184,562	131,854	1,557,083	616,763	384,782	346,532	1,086,294	293,765	400,840	9,371,556
Apr	305,765	436,483	341,762	348,603	41,813	457,214	207,674	71,047	127,115	255,434	93,137	109,375	2,795,423
May	318,177	117,344	365,828	622,275	43,325	466,375	210,653	80,815	129,218	255,323	93,906	99,070	2,802,310
Jun	382,172	466,045	354,377	509,222	49,004	602,274	209,833	90,135	116,764	283,415	117,775	121,796	3,302,812
Q2	1,006,114	1,019,872	1,061,967	1,480,100	134,143	1,525,862	628,160	241,997	373,097	794,172	304,818	330,241	8,900,544
Jul	339,793	482,512	388,631	655,312	50,021	506,642	261,920	74,075	111,841	323,829	103,494	109,590	3,407,661
Aug	325,611	78,875	433,519	421,291	50,742	479,109	231,433	128,985	128,301	283,000	105,642	175,815	2,842,323
Sep	372,460	558,410	409,386	416,643	49,646	505,874	258,732	117,694	133,104	252,184	115,525	106,182	3,295,839
Q3	1,037,864	1,119,797	1,231,536	1,493,246	150,409	1,491,626	752,084	320,754	373,246	859,013	324,661	391,587	9,545,822
Oct	415,744	84,023	481,271	566,154	49,160	768,227	319,709	65,128	151,075	306,723	127,869	119,837	3,454,920
Nov	411,087	828,262	538,386	405,711	60,345	803,129	331,029	62,838	179,458	353,992	146,409	133,989	4,254,636
Dec	398,129	168,240	498,564	393,364	45,608	634,295	222,596	51,545	140,664	309,322	118,167	178,800	3,159,294
Q4	1,224,960	1,080,525	1,518,221	1,365,229	155,114	2,205,651	873,334	179,511	471,196	970,037	392,445	432,626	10,868,849
Total 2010	4,217,920	4,471,255	4,980,763	5,523,138	571,519	6,780,222	2,870,341	1,127,044	1,564,072	3,709,516	1,315,689	1,555,293	38,686,772
Jan	280,815	542,693	375,036	720,441	28,147	453,009	165,832	41,114	84,511	313,621	95,583	98,445	3,199,246
Feb	300,080	548,408	369,144	599,639	45,415	1,062,761	460,428	48,897	141,297	466,649	103,067	100,603	4,246,387
Mar	413,724	394,980	455,727	776,745	48,529	947,931	392,966	51,592	162,857	380,900	148,591	126,103	4,300,646
Q1	994,620	1,486,081	1,199,907	2,096,825	122,090	2,463,701	1,019,226	141,603	388,665	1,161,171	347,241	325,151	11,746,280
Apr	335,140	63,427	358,357	478,989	40,906	1,014,617	342,404	51,490	136,100	381,142	93,077	140,188	3,435,838
May	365,385	510,674	407,752	570,396	43,955	1,118,913	246,213	59,664	155,920	326,326	104,924	133,524	4,043,645
Jun	331,322	611,879	386,770	571,632	53,007	1,101,431	270,066	54,211	117,811	288,322	106,414	125,146	4,018,011
Q2	1,031,847	1,185,981	1,152,879	1,621,016	137,868	3,234,961	858,683	165,366	409,831	995,791	304,416	398,857	11,497,494
Jul	392,135	656,056	445,064	612,546	42,685	1,260,612	252,187	53,576	118,180	315,524	104,492	131,520	4,384,578
Aug	435,527	693,308	526,676	846,452	56,332	816,211	334,118	64,779	160,695	339,582	130,402	144,498	4,548,581
Sep	384,131	165,335	491,886	574,193	56,017	967,960	311,036	64,344	182,725	439,654	146,560	145,635	3,929,476
Q3	1,211,793	1,514,699	1,463,626	2,033,191	155,034	3,044,783	897,341	182,699	461,601	1,094,760	381,455	421,654	12,862,636
Oct	402,319	1,162,412	507,983	592,937	58,602	765,525	303,072	50,028	183,808	402,268	114,596	123,203	4,666,754
Nov	442,445	113,641	535,671	1,165,286	56,845	670,131	306,388	53,658	193,647	343,174	128,114	136,016	4,145,016
Dec	397,951	393,229	498,290	584,945	46,095	602,693	230,398	51,722	129,308	286,470	117,056	143,121	3,481,279
Q4	1,242,716	1,669,282	1,541,943	2,343,169	161,542	2,038,349	839,858	155,408	506,763	1,031,912	359,766	402,339	12,293,048
Total 2011	4,480,976	5,856,043	5,358,355	8,094,201	576,534	10,781,794	3,615,109	645,075	1,766,860	4,283,633	1,392,877	1,548,001	48,399,458

Note: CRP=Chemicals & Rubber Products; FBT=Food Beverages & Tobacco; Furn=Furniture; MEE=Machinery & Electric Equipment; MMP=Metals & Metal Products; SO&RP=Salt Ores & Related Products; TF=Textiles & Footwear; VTE=Vehicle & Transport Equipment; WPP=Wood & Paper Products;

Table 2.1B: Principal Import Commodity Groups, 2010 - 2011 (Percentage Distributions)

	CRP	Diamonds	FBT	Fuel	Furn	MEE	MMP	SO & RP	TF	VTE	WPP	Other Goods	Total Imports
Jan	10.6	15.3	12.4	12.4	1.1	14.0	6.5	7.0	2.9	9.9	3.1	4.7	100.0
Feb	10.8	12.3	13.2	12.2	1.4	21.1	6.6	2.8	3.5	8.6	3.4	4.0	100.0
Mar	9.1	12.7	12	13.2	1.6	14.7	6.6	3.0	4.4	15.4	2.9	4.2	100.0
Q1	10.1	13.3	12.5	12.6	1.4	16.6	6.6	4.1	3.7	11.6	3.1	4.3	100.0
Apr	10.9	15.6	12.2	12.5	1.5	16.4	7.4	2.5	4.5	9.1	3.3	3.9	100.0
May	11.4	4.2	13.1	22.2	1.5	16.6	7.5	2.9	4.6	9.1	3.4	3.5	100.0
Jun	11.6	14.1	10.7	15.4	1.5	18.2	6.4	2.7	3.5	8.6	3.6	3.7	100.0
Q2	11.3	11.5	11.9	16.6	1.5	17.1	7.1	2.7	4.2	8.9	3.4	3.7	100.0
Jul	10.0	14.2	11.4	19.2	1.5	14.9	7.7	2.2	3.3	9.5	3.0	3.2	100.0
Aug	11.5	2.8	15.3	14.8	1.8	16.9	8.1	4.5	4.5	10.0	3.7	6.2	100.0
Sep	11.3	16.9	12.4	12.6	1.5	15.3	7.9	3.6	4.0	7.7	3.5	3.2	100.0
Q3	10.9	11.7	12.9	15.6	1.6	15.6	7.9	3.4	3.9	9.0	3.4	4.1	100.0
Oct	12.0	2.4	13.9	16.4	1.4	22.2	9.3	1.9	4.4	8.9	3.7	3.5	100.0
Nov	9.7	19.5	12.7	9.5	1.4	18.9	7.8	1.5	4.2	8.3	3.4	3.1	100.0
Dec	12.6	5.3	15.8	12.5	1.4	20.1	7.0	1.6	4.5	9.8	3.7	5.7	100.0
Q4	11.3	9.9	14	12.6	1.4	20.3	8.0	1.7	4.3	8.9	3.6	4.0	100.0
Total 2010	10.9	11.6	12.9	14.3	1.5	17.5	7.4	2.9	4.0	9.6	3.4	4.0	100.0
Jan	8.8	17.0	11.7	22.5	0.9	14.2	5.2	1.3	2.6	9.8	3.0	3.1	100.0
Feb	7.1	12.9	8.7	14.1	1.1	25.0	10.8	1.2	3.3	11.0	2.4	2.4	100.0
Mar	9.6	9.2	10.6	18.1	1.1	22.0	9.1	1.2	3.8	8.9	3.5	2.9	100.0
Q1	8.5	12.7	10.2	17.9	1.0	21	8.7	1.2	3.3	9.9	3.0	2.8	100.0
Apr	9.8	1.8	10.4	13.9	1.2	29.5	10.0	1.5	4.0	11.1	2.7	4.1	100.0
May	9.0	12.6	10.1	14.1	1.1	27.7	6.1	1.5	3.9	8.1	2.6	3.3	100.0
Jun	8.2	15.2	9.6	14.2	1.3	27.4	6.7	1.3	2.9	7.2	2.6	3.1	100.0
Q2	9.0	10.3	10.0	14.1	1.2	28.1	7.5	1.4	3.6	8.7	2.6	3.5	100.0
Jul	8.9	15.0	10.2	14.0	1.0	28.8	5.8	1.2	2.7	7.2	2.4	3.0	100.0
Aug	9.6	15.2	11.6	18.6	1.2	17.9	7.3	1.4	3.5	7.5	2.9	3.2	100.0
Sep	9.8	4.2	12.5	14.6	1.4	24.6	7.9	1.6	4.7	11.2	3.7	3.7	100.0
Q3	9.4	11.8	11.4	15.8	1.2	23.7	7.0	1.4	3.6	8.5	3.0	3.3	100.0
Oct	8.6	24.9	10.9	12.7	1.3	16.4	6.5	1.1	3.9	8.6	2.5	2.6	100.0
Nov	10.7	2.7	12.9	28.1	1.4	16.2	7.4	1.3	4.7	8.3	3.1	3.3	100.0
Dec	11.4	11.3	14.3	16.8	1.3	17.3	6.6	1.5	3.7	8.2	3.4	4.1	100.0
Q4	10.1	13.6	12.5	19.1	1.3	16.6	6.8	1.3	4.1	8.4	2.9	3.3	100.0
Total 2011	9.3	12.1	11.1	16.7	1.2	22.3	7.5	1.3	3.7	8.9	2.9	3.2	100.0

Note: CRP=Chemicals & Rubber Products; FBT=Food Beverages & Tobacco; Furn=Furniture; MEE=Machinery & Electric Equipment; MMP=Metals & Metal Products; SO&RP=Salt Ores & Related Products; TF=Textiles & Footwear; VTE=Vehicle & Transport Equipment; WPP=Wood & Paper Products;

Table 2.2A: Principal Export Commodity Groups, 2010 and 2011 ('000 Pula)

	C&N	Diamonds	Gold	H&S	IS&RP	M&EE	M&MP	P&PP	Salt & Soda	Textiles	V&P	Other Goods	Total Exports
Jan	294,402	1,626,919	27,184	1,770	8,123	54,696	56,400	7,533	37,153	43,627	26,579	62,672	2,247,059
Feb	218,961	2,080,489	36,331	2,396	12,297	53,291	44,339	9,380	80,636	81,135	14,274	84,781	2,718,309
Mar	345,089	1,936,844	23,363	2,012	14,450	74,469	83,521	12,626	116,160	108,163	23,718	90,125	2,830,540
Q1	858,452	5,644,251	86,877	6,179	34,870	182,457	184,260	29,539	233,949	232,925	64,571	237,578	7,795,909
Apr	287,793	716,184	31,804	5,353	11,544	60,391	92,963	9,540	42,493	29,399	17,281	77,486	1,382,231
May	262,712	1,688,446	52,545	3,424	20,296	74,825	119,223	10,061	40,857	43,447	20,605	80,672	2,417,112
Jun	398,867	2,615,581	83,388	4,480	16,921	61,066	127,020	10,206	38,757	72,498	12,839	104,631	3,546,255
Q2	949,373	5,020,210	167,737	13,256	48,760	196,282	339,206	29,808	122,106	145,344	50,725	262,790	7,345,598
Jul	611,618	2,230,642	43,069	4,214	12,540	56,203	107,201	8,708	44,891	88,499	14,425	83,463	3,305,474
Aug	492,269	1,241,856	40,887	3,067	14,496	43,996	115,174	11,557	71,112	64,195	28,600	98,952	2,226,161
Sep	412,524	1,763,965	45,033	2,999	13,487	57,208	76,931	12,133	38,141	123,885	17,648	95,603	2,659,558
Q3	1,516,410	5,236,462	128,989	10,281	40,524	157,408	299,306	32,399	154,144	276,579	60,673	278,018	8,191,193
Oct	253,746	2,313,251	59,786	5,310	33,575	61,846	86,554	15,289	41,870	139,419	22,118	95,479	3,128,244
Nov	377,042	2,404,028	49,543	3,941	36,887	61,209	103,590	13,688	34,391	209,646	34,260	113,328	3,441,554
Dec	285,134	1,161,682	42,135	3,450	9,822	50,062	72,958	7,787	37,486	114,634	40,780	96,999	1,922,928
Q4	915,922	5,878,961	151,465	12,701	80,284	173,118	263,102	36,764	113,748	463,699	97,158	305,805	8,492,726
Total 2010	4,240,157	21,779,885	535,068	42,417	204,438	709,264	1,085,874	128,510	623,947	1,118,548	273,126	1,084,191	31,825,425
Jan	298,064	2,335,232	42,392	2,362	11,349	50,332	16,355	10,794	39,811	118,442	27,033	84,269	3,036,433
Feb	316,501	1,312,671	28,885	2,595	11,936	49,963	3,911	12,748	42,666	136,459	38,923	88,385	2,045,643
Mar	373,147	3,267,510	40,534	2,082	19,955	86,409	47,264	16,324	44,082	160,239	45,366	106,434	4,209,346
Q1	987,711	6,915,412	111,811	7,038	43,240	186,704	67,530	39,866	126,559	415,141	111,322	279,088	9,291,422
Apr	316,221	1,270,208	36,858	3,460	16,123	87,721	50,750	16,011	40,055	44,838	62,213	77,080	2,021,539
May	338,586	2,853,476	37,494	1,562	20,202	74,463	571	20,105	37,729	170,667	104,717	99,080	3,758,652
Jun	253,464	3,941,332	49,389	1,253	21,092	93,442	34,250	17,117	48,314	113,745	41,741	235,753	4,850,893
Q2	908,271	8,065,016	123,741	6,275	57,417	255,626	85,571	53,234	126,099	329,250	208,671	411,913	10,631,084
Jul	109,782	3,653,075	48,425	4,541	18,740	96,528	33,785	15,555	31,290	115,851	75,638	126,462	4,329,670
Aug	47,007	3,486,275	50,020	3,320	28,059	102,146	40,127	17,729	34,922	159,961	52,095	123,156	4,144,819
Sep	82,375	1,708,927	58,491	4,131	26,549	83,483	34,911	19,484	35,517	186,850	46,927	168,708	2,456,353
Q3	239,164	8,848,278	156,935	11,992	73,348	282,157	108,823	52,768	101,729	462,662	174,660	418,327	10,930,842
Oct	204,885	2,369,568	49,383	6,131	22,297	100,445	25,934	18,471	38,122	224,325	52,257	121,021	3,232,837
Nov	244,008	1,877,943	53,261	4,170	26,125	83,801	35,158	22,968	29,156	227,278	53,635	128,464	2,785,968
Dec	334,448	1,833,623	49,469	1,576	16,956	72,198	24,568	14,322	39,272	103,450	44,264	132,977	2,667,122
Q4	783,340	6,081,134	152,113	11,877	65,378	256,444	85,660	55,762	106,550	555,052	150,156	382,461	8,685,927
Total 2011	2,918,486	29,909,840	544,600	37,181	239,382	980,932	347,585	201,629	460,936	1,762,104	644,810	1,491,789	39,539,275

Note: C&N=Copper & Nickel; H&S=Hides & Skin; IS & RP=Iron Steel & Related Products; M&MP=Meat & Meat Products; P&PP=Plastic & Plastic Products & P=Vehicle & Parts

Table 2.2B: Principal Export Commodity Groups, 2010 and 2011 (Percentage Distributions)

	C&N	Diamonds	Gold	H&S	IS&RP	M&EE	M&MP	P&PP	Salt & Soda	Textiles	V&P	Other Goods	Total Exports
Jan	13.1	72.4	1.2	0.1	0.4	2.4	2.5	0.3	1.7	1.9	1.2	2.8	100.0
Feb	8.1	76.5	1.3	0.1	0.5	2.0	1.6	0.3	3.0	3.0	0.5	3.1	100.0
Mar	12.2	68.4	0.8	0.1	0.5	2.6	3.0	0.4	4.1	3.8	0.8	3.2	100.0
Q1	11.0	72.4	1.1	0.1	0.4	2.3	2.4	0.4	3.0	3.0	0.8	3.0	100.0
Apr	20.8	51.8	2.3	0.4	0.8	4.4	6.7	0.7	3.1	2.1	1.3	5.6	100.0
May	10.9	69.9	2.2	0.1	0.8	3.1	4.9	0.4	1.7	1.8	0.9	3.3	100.0
Jun	11.2	73.8	2.4	0.1	0.5	1.7	3.6	0.3	1.1	2.0	0.4	3.0	100.0
Q2	12.9	68.3	2.3	0.2	0.7	2.7	4.6	0.4	1.7	2.0	0.7	3.6	100.0
Jul	18.5	67.5	1.3	0.1	0.4	1.7	3.2	0.3	1.4	2.7	0.4	2.5	100.0
Aug	22.1	55.8	1.8	0.1	0.7	2.0	5.2	0.5	3.2	2.9	1.3	4.4	100.0
Sep	15.5	66.3	1.7	0.1	0.5	2.2	2.9	0.5	1.4	4.7	0.7	3.6	100.0
Q3	18.5	63.9	1.6	0.1	0.5	1.9	3.7	0.4	1.9	3.4	0.7	3.4	100.0
Oct	8.1	73.9	1.9	0.2	1.1	2.0	2.8	0.5	1.3	4.5	0.7	3.1	100.0
Nov	11.0	69.9	1.4	0.1	1.1	1.8	3.0	0.4	1.0	6.1	1.0	3.3	100.0
Dec	14.8	60.4	2.2	0.2	0.5	2.6	3.8	0.4	1.9	6.0	2.1	5.0	100.0
Q4	10.8	69.2	1.8	0.1	0.9	2.0	3.1	0.4	1.3	5.5	1.1	3.6	100.0
Total 2010	13.3	68.4	1.7	0.1	0.6	2.2	3.4	0.4	2.0	3.5	0.9	3.4	100.0
Jan	9.8	76.9	1.4	0.1	0.4	1.7	0.5	0.4	1.3	3.9	0.9	2.8	100.0
Feb	15.5	64.2	1.4	0.1	0.6	2.4	0.2	0.6	2.1	6.7	1.9	4.3	100.0
Mar	8.9	77.6	1.0	0.0	0.5	2.1	1.1	0.4	1.0	3.8	1.1	2.5	100.0
Q1	10.6	74.4	1.2	0.1	0.5	2.0	0.7	0.4	1.4	4.5	1.2	3.0	100.0
Apr	15.6	62.8	1.8	0.2	0.8	4.3	2.5	0.8	2.0	2.2	3.1	3.8	100.0
May	9.0	75.9	1.0	0.0	0.5	2.0	0.0	0.5	10.0	4.5	2.8	2.6	100.0
Jun	5.2	81.2	1.0	0.0	0.4	1.9	0.7	0.4	1.0	2.3	0.9	4.9	100.0
Q2	8.5	75.9	1.2	0.1	0.5	2.4	0.8	0.5	1.2	3.1	2.0	3.9	100.0
Jul	2.5	84.4	1.1	0.1	0.4	2.2	0.8	0.4	0.7	2.7	1.7	2.9	100.0
Aug	1.1	84.1	1.2	0.1	0.7	2.5	1.0	0.4	0.8	3.9	1.3	3.0	100.0
Sep	3.4	69.6	2.4	0.2	1.1	3.4	1.4	0.8	1.4	7.6	1.9	6.9	100.0
Q3	2.2	80.9	1.4	0.1	0.7	2.6	1.0	0.5	0.9	4.2	1.6	3.8	100.0
Oct	6.3	73.3	1.5	0.2	0.7	3.1	0.8	0.6	1.2	6.9	1.6	3.7	100.0
Nov	8.8	67.4	1.9	0.1	0.9	3.0	1.3	0.8	1.0	8.2	1.9	4.6	100.0
Dec	12.5	68.7	1.9	0.1	0.6	2.7	0.9	0.5	1.5	3.9	1.7	5.0	100.0
Q4	9.0	70	1.8	0.1	0.8	3.0	1.0	0.6	1.2	6.4	1.7	4.4	100.0
Total 2011	7.4	75.6	1.4	0.1	0.6	2.5	0.9	0.5	1.2	4.5	1.6	3.8	100.0

Note: C&N=Copper & Nickel; H&S=Hides & Skin; IS & RP=Iron Steel & Related Products; M&MP=Meat & Meat Products; P&PP=Plastic & Plastic Products & P=Vehicle & Parts

Table 3.1A: Principal Import Commodity Groups by Region and Partner- 2011 ('000 Pula)

Partner \ HS	CRP	Diamonds	FBT	Fuel	Furniture	MEE	MMP	SO&RP	T&F	VTE	WPP	Other Goods	Total Imports
South Africa	3,903,594	37,635	5,015,285	7,424,914	503,479	5,228,837	2,626,996	545,049	1,471,318	3,061,649	1,219,362	1,086,391	32,124,510
Namibia	2,163	0	136,473	221,001	515	8,142	837	3,496	109	18,960	430	8,485	400,611
Lesotho	3	50,633	101	0	4	195	90	0	6,212	133	36	114	57,521
Swaziland	5,879	0	1,949	1,544	0	1,497	27	0	2,125	300	1,158	158	14,639
SACU Total	3,911,638	88,268	5,153,809	7,647,459	503,998	5,238,671	2,627,950	548,546	1,479,764	3,081,043	1,220,986	1,095,148	32,597,281
Zimbabwe	15,583	0	25,962	68,456	2,146	7,350	15,145	91,377	4,782	2,847	73,897	7,927	315,473
Mozambique	3	0	562	246,592	0	4	0	0	857	0	0	75	248,093
Zambia	96	0	27,817	12,336	195	1,027	76,079	0	137	753	1,880	1,066	121,387
Mauritius	11,663	0	11,472	0	0	1,051	121	128	280	127	272	1,926	27,040
Malawi	496	0	8,620	0	0	0	0	0	0	41	358	202	9,717
DRC	0	0	0	9,184	0	0	146	0	0	2	0	10	9,343
Tanzania	235	0	122	0	144	428	23	0	59	729	0	188	1,929
Other SADC	0	0	3	0	3	69	75	0	0	22	226	364	762
SADC Total	3,939,714	88,268	5,228,367	7,984,028	506,486	5,248,600	2,719,540	640,051	1,485,880	3,085,564	1,297,620	1,106,907	33,331,024
Other Africa	3,345	0	815	92,697	0	6,238	15	0	1,141	742	508	2,135	107,635
Africa Total	3,943,060	88,268	5,229,182	8,076,724	506,486	5,254,838	2,719,555	640,051	1,487,020	3,086,306	1,298,128	1,109,041	33,438,659
UK	14,664	4,466,338	6,109	2,018	2,277	225,528	2,745	44	5,115	92,248	30,703	28,585	4,876,374
Belgium	2,797	468,665	15,041	20	276	65,857	2,127	2	1,781	2,259	860	9,640	569,325
Germany	39,404	0	150	1	2,951	179,831	7,404	0	2,544	51,345	2,463	38,360	324,453
Italy	2,376	0	638	0	1,099	104,143	34,893	0	293	5,250	110	9,403	158,204
Sweden	1,952	0	1	274	6	138,523	651	0	6	583	1,194	12,322	155,513
Netherlands	63,220	0	1	0	110	25,289	53	0	588	78	5,593	12,929	107,860
France	11,061	3	26,264	0	449	48,459	1,286	0	30	5,757	3,929	4,933	102,171
Cyprus	41,958	0	148	0	0	141	1	0	6	0	5	2	42,261
Ireland	202	0	3,280	0	0	20,812	3	0	96	1,397	29	2,299	28,119
Spain	7	0	574	0	0	12,706	10,878	0	7	1,936	42	1,706	27,857
Portugal	2,804	0	247	0	0	14,135	57	0	185	0	55	316	17,800
Denmark	11,064	0	0	0	0	791	27	0	393	4,117	306	541	17,240
Finland	4	0	0	0	0	9,023	1,869	0	0	25	1	5,243	16,166
Other EU	118	0	312	0	214	23,271	1,655	0	73	301	1,726	2,045	29,716
EU Total	191,631	4,935,005	52,766	2,312	7,382	868,510	63,649	46	11,119	165,298	47,014	128,326	6,473,058
China	137,159	3,449	45,790	1,575	41,024	3,791,672	651,084	4,392	158,596	39,448	27,488	215,510	5,117,187
Israel	637	644,810	29	9	32	32,794	688	3	7	1,397	48	3,893	684,347
India	115,232	154,681	6,403	9	2,312	82,809	53,365	21	15,453	175,823	8,150	14,521	628,778
Japan	2,975	0	362	0	2	10,903	3,959	0	2,559	345,266	238	1,407	367,671
Hong Kong	3,954	1,950	839	4	2,926	41,094	11,134	1	22,606	1,089	1,196	4,141	90,933
Korea	3,151	0	25	339	19	7,799	127	0	31,974	35,091	643	1,385	80,554
Singapore	5,136	0	582	0	2	18,310	5,364	0	151	26,823	72	16,962	73,401
Taiwan	4,193	0	448	0	72	17,446	2,607	0	24,823	7,182	446	1,954	59,171
UAE	5,075	1,718	1,364	3,471	111	37,721	2,240	0	1,738	2,138	471	3,047	59,095
Turkey	9	0	4,002	0	40	9,597	31,707	0	341	9,334	10	398	55,439
Malaysia	21,671	0	7	0	2,918	1,781	1,717	64	153	38	1,385	1,686	31,421
Thailand	453	12,584	1,692	0	124	3,657	9	0	2,903	853	2,003	881	25,159
Philippines	0	0	0	0	0	2,414	9,319	0	0	0	44	19	11,796
Pakistan	245	0	230	0	0	2,197	174	0	1,351	4,121	132	2,248	10,697
Other Asia	1,000	0	939	0	1	4,825	1,287	0	269	8,714	12	291	17,337
Asia Total	300,891	819,192	62,714	5,406	49,581	4,065,020	774,780	4,481	262,925	657,316	42,338	268,343	7,312,987
USA	35,081	5,510	5,320	24	5,865	415,265	34,145	137	4,559	352,638	4,446	25,465	888,455
Australia	3,839	0	427	0	6,133	58,367	20,209	222	37	11,762	143	9,405	110,543
Canada	3,468	0	44	978	0	28,502	217	2	265	4,228	186	2,667	40,559
Rest 'World	3,006	8,067	7,903	8,755	1,087	91,293	2,554	136	934	6,085	623	4,754	135,197
Total Imports	4,480,976	5,856,043	5,358,355	8,094,201	576,534	10,781,794	3,615,109	645,075	1,766,860	4,283,633	1,392,877	1,548,001	48,399,458

Table 3.1B: Principal Import Commodity Groups as a Percentage of Total Imports At Country or Region Level – 2011

Partner \ HS	CRP	Diamonds	FBT	Fuel	Furniture	MEE	MMP	SO&RP	T&F	VTE	WPP	Other Goods	Total Imports
South Africa	12.2	0.1	15.6	23.1	1.6	16.3	8.2	1.7	4.6	9.5	3.8	3.4	100.0
Namibia	0.5	0.0	34.1	55.2	0.1	2.0	0.2	0.9	0.0	4.7	0.1	2.1	100.0
Lesotho	0.0	88	0.2	0.0	0.0	0.3	0.2	0.0	10.8	0.2	0.1	0.2	100.0
Swaziland	40.2	0.0	13.3	10.6	0.0	10.2	0.2	0.0	14.5	2.0	7.9	1.1	100.0
SACU Total	12.0	0.3	15.8	23.5	1.5	16.1	8.1	1.7	4.5	9.5	3.7	3.4	100.0
Zimbabwe	4.9	0.0	8.2	21.7	0.7	2.3	4.8	29.0	1.5	0.9	23.4	2.5	100.0
Mozambique	0.0	0.0	0.2	99.4	0.0	0.0	0.0	0.0	0.3	0.0	0.0	0.0	100.0
Zambia	0.1	0.0	22.9	10.2	0.2	0.8	62.7	0.0	0.1	0.6	1.5	0.9	100.0
Mauritius	43.1	0.0	42.4	0.0	0.0	3.9	0.4	0.5	1.0	0.5	1.0	7.1	100.0
Malawi	5.1	0.0	88.7	0.0	0.0	0.0	0.0	0.0	0.0	0.4	3.7	2.1	100.0
DRC	0.0	0.0	0.0	98.3	0.0	0.0	1.6	0.0	0.0	0.0	0.0	0.1	100.0
Tanzania	12.2	0.0	6.3	0.0	7.5	22.2	1.2	0.0	3.0	37.8	0.0	9.8	100.0
Other SADC	0.0	0.0	0.4	0.0	0.4	9.0	9.8	0.0	0.0	2.8	29.7	47.8	100.0
SADC Total	11.8	0.3	15.7	24.0	1.5	15.7	8.2	1.9	4.5	9.3	3.9	3.3	100.0
Other Africa	3.1	0.0	0.8	86.1	0.0	5.8	0.0	0.0	1.1	0.7	0.5	2.0	100.0
Africa Total	11.8	0.3	15.6	24.2	1.5	15.7	8.1	1.9	4.4	9.2	3.9	3.3	100.0
UK	0.3	91.6	0.1	0.0	0.0	4.6	0.1	0.0	0.1	1.9	0.6	0.6	100.0
Belgium	0.5	82.3	2.6	0.0	0.0	11.6	0.4	0.0	0.3	0.4	0.2	1.7	100.0
Germany	12.1	0.0	0.0	0.0	0.9	55.4	2.3	0.0	0.8	15.8	0.8	11.8	100.0
Italy	1.5	0.0	0.4	0.0	0.7	65.8	22.1	0.0	0.2	3.3	0.1	5.9	100.0
Sweden	1.3	0.0	0.0	0.2	0.0	89.1	0.4	0.0	0.0	0.4	0.8	7.9	100.0
Netherlands	58.6	0.0	0.0	0.0	0.1	23.4	0.0	0.0	0.5	0.1	5.2	12.0	100.0
France	10.8	0.0	25.7	0.0	0.4	47.4	1.3	0.0	0.0	5.6	3.8	4.8	100.0
Cyprus	99.3	0.0	0.3	0.0	0.0	0.3	0.0	0.0	0.0	0.0	0.0	0.0	100.0
Ireland	0.7	0.0	11.7	0.0	0.0	74.0	0.0	0.0	0.3	5.0	0.1	8.2	100.0
Spain	0.0	0.0	2.1	0.0	0.0	45.6	39.0	0.0	0.0	6.9	0.2	6.1	100.0
Portugal	15.8	0.0	1.4	0.0	0.0	79.4	0.3	0.0	1.0	0.0	0.3	1.8	100.0
Denmark	64.2	0.0	0.0	0.0	0.0	4.6	0.2	0.0	2.3	23.9	1.8	3.1	100.0
Finland	0.0	0.0	0.0	0.0	0.0	55.8	11.6	0.0	0.0	0.2	0.0	32.4	100.0
Other EU	0.4	0.0	1.1	0.0	0.7	78.3	5.6	0.0	0.2	1.0	5.8	6.9	100.0
EU Total	3.0	76.2	0.8	0.0	0.1	13.4	1.0	0.0	0.2	2.6	0.7	2.0	100.0
China	2.7	0.1	0.9	0.0	0.8	74.1	12.7	0.1	3.1	0.8	0.5	4.2	100.0
Israel	0.1	94.2	0.0	0.0	0.0	4.8	0.1	0.0	0.0	0.2	0.0	0.6	100.0
India	18.3	24.6	1.0	0.0	0.4	13.2	8.5	0.0	2.5	28	1.3	2.3	100.0
Japan	0.8	0.0	0.1	0.0	0.0	3.0	1.1	0.0	0.7	93.9	0.1	0.4	100.0
Hong Kong	4.3	2.1	0.9	0	3.2	45.2	12.2	0.0	24.9	1.2	1.3	4.6	100.0
Korea	3.9	0.0	0.0	0.4	0.0	9.7	0.2	0.0	39.7	43.6	0.8	1.7	100.0
Singapore	7.0	0.0	0.8	0.0	0.0	24.9	7.3	0.0	0.2	36.5	0.1	23.1	100.0
Taiwan	7.1	0.0	0.8	0.0	0.1	29.5	4.4	0.0	42.0	12.1	0.8	3.3	100.0
UAE	8.6	2.9	2.3	5.9	0.2	63.8	3.8	0.0	2.9	3.6	0.8	5.2	100.0
Turkey	0.0	0.0	7.2	0.0	0.1	17.3	57.2	0.0	0.6	16.8	0.0	0.7	100.0
Malaysia	69.0	0.0	0.0	0.0	9.3	5.7	5.5	0.2	0.5	0.1	4.4	5.4	100.0
Thailand	1.8	50.0	6.7	0.0	0.5	14.5	0.0	0.0	11.5	3.4	8.0	3.5	100.0
Philippines	0.0	0.0	0.0	0.0	0.0	20.5	79.0	0.0	0.0	0.0	0.4	0.2	100.0
Pakistan	2.3	0.0	2.1	0.0	0.0	20.5	1.6	0.0	12.6	38.5	1.2	21.0	100.0
Other Asia	5.8	0.0	5.4	0.0	0.0	27.8	7.4	0.0	1.6	50.3	0.1	1.7	100.0
Asia Total	4.1	11.2	0.9	0.1	0.7	55.6	10.6	0.1	3.6	9.0	0.6	3.7	100.0
USA	3.9	0.6	0.6	0.0	0.7	46.7	3.8	0.0	0.5	39.7	0.5	2.9	100.0
Australia	3.5	0.0	0.4	0.0	5.5	52.8	18.3	0.2	0.0	10.6	0.1	8.5	100.0
Canada	8.6	0.0	0.1	2.4	0.0	70.3	0.5	0.0	0.7	10.4	0.5	6.6	100.0
Rest 'World	2.2	6.0	5.8	6.5	0.8	67.5	1.9	0.1	0.7	4.5	0.5	3.5	100.0
Total Imports	9.3	12.1	11.1	16.7	1.2	22.3	7.5	1.3	3.7	8.9	2.9	3.2	100.0

Note: CRP=Chemicals & Rubber Products; FBT=Food Beverages & Tobacco; Furn=Furniture; MEE=Machinery & Electric Equipment; MMP=Metals & Metal Products; SO&RP=Salt Ores & Related Products; TF=Textiles & Footwear; VTE=Vehicle & Transport Equipment; WPP=Wood & Paper Products;

Table 3.1C: Principal Import Commodity Groups by Region and Partner as a Percentage of Total Import Group - 2011

Partner \ HS	CRP	Diamonds	FBT	Fuel	Furniture	MEE	MMP	SO&RP	T&F	VTE	WPP	Other Goods	Total Imports
South Africa	87.1	0.6	93.6	91.7	87.3	48.5	72.7	84.5	83.3	71.5	87.5	70.2	66.4
Namibia	0.0	0.0	2.5	2.7	0.1	0.1	0.0	0.5	0.0	0.4	0.0	0.5	0.8
Lesotho	0.0	0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.4	0.0	0.0	0.0	0.1
Swaziland	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.1	0.0	0.0
SACU Total	87.3	1.5	96.2	94.5	87.4	48.6	72.7	85	83.8	71.9	87.7	70.7	67.4
Zimbabwe	0.3	0.0	0.5	0.8	0.4	0.1	0.4	14.2	0.3	0.1	5.3	0.5	0.7
Mozambique	0.0	0.0	0.0	3.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.5
Zambia	0.0	0.0	0.5	0.2	0.0	0.0	2.1	0.0	0.0	0.0	0.1	0.1	0.3
Mauritius	0.3	0.0	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.1
Malawi	0.0	0.0	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
DRC	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other SADC	0.0												
SADC Total	87.9	1.5	97.6	98.6	87.9	48.7	75.2	99.2	84.1	72.0	93.2	71.5	68.9
Other Africa	0.1	0.0	0.0	1.1	0.0	0.1	0.0	0.0	0.1	0.0	0.0	0.1	0.2
Africa Total	88.0	1.5	97.6	99.8	87.9	48.7	75.2	99.2	84.2	72	93.2	71.6	69.1
UK	0.3	76.3	0.1	0.0	0.4	2.1	0.1	0.0	0.3	2.2	2.2	1.8	10.1
Belgium	0.1	8.0	0.3	0.0	0.0	0.6	0.1	0.0	0.1	0.1	0.1	0.6	1.2
Germany	0.9	0.0	0.0	0.0	0.5	1.7	0.2	0.0	0.1	1.2	0.2	2.5	0.7
Italy	0.1	0.0	0.0	0.0	0.2	1.0	1.0	0.0	0.0	0.1	0.0	0.6	0.3
Sweden	0.0	0.0	0.0	0.0	0.0	1.3	0.0	0.0	0.0	0.0	0.1	0.8	0.3
Netherlands	1.4	0.0	0.0	0.0	0.0	0.2	0.0	0.0	0.0	0.0	0.4	0.8	0.2
France	0.2	0.0	0.5	0.0	0.1	0.4	0.0	0.0	0.0	0.1	0.3	0.3	0.2
Cyprus	0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1
Ireland	0.0	0.0	0.1	0.0	0.0	0.2	0.0	0.0	0.0	0.0	0.0	0.1	0.1
Spain	0.0	0.0	0.0	0.0	0.0	0.1	0.3	0.0	0.0	0.0	0.0	0.1	0.1
Portugal	0.1	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Denmark	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0
Finland	0.0	0.0	0.0	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0	0.3	0.0
Other EU	0.0	0.0	0.0	0.0	0.0	0.2	0.0	0.0	0.0	0.0	0.1	0.1	0.1
EU Total	4.3	84.3	1.0	0.0	1.3	8.1	1.8	0.0	0.6	3.9	3.4	8.3	13.4
China	3.1	0.1	0.9	0.0	7.1	35.2	18.0	0.7	9.0	0.9	2.0	13.9	10.6
Israel	0.0	11.0	0.0	0.0	0.0	0.3	0.0	0.0	0.0	0.0	0.0	0.3	1.4
India	2.6	2.6	0.1	0.0	0.4	0.8	1.5	0.0	0.9	4.1	0.6	0.9	1.3
Japan	0.1	0.0	0.0	0.0	0.0	0.1	0.1	0.0	0.1	8.1	0.0	0.1	0.8
Hong Kong	0.1	0.0	0.0	0.0	0.5	0.4	0.3	0.0	1.3	0.0	0.1	0.3	0.2
Korea	0.1	0.0	0.0	0.0	0.0	0.1	0.0	0.0	1.8	0.8	0.0	0.1	0.2
Singapore	0.1	0.0	0.0	0.0	0.0	0.2	0.1	0.0	0.0	0.6	0.0	1.1	0.2
Taiwan	0.1	0.0	0.0	0.0	0.0	0.2	0.1	0.0	1.4	0.2	0.0	0.1	0.1
UAE	0.1	0.0	0.0	0.0	0.0	0.3	0.1	0.0	0.1	0.0	0.0	0.2	0.1
Turkey	0.0	0.0	0.1	0.0	0.0	0.1	0.9	0.0	0.0	0.2	0.0	0.0	0.1
Malaysia	0.5	0.0	0.0	0.0	0.5	0.0	0.0	0.0	0.0	0.0	0.1	0.1	0.1
Thailand	0.0	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.2	0.0	0.1	0.1	0.1
Philippines	0.0	0.0	0.0	0.0	0.0	0.0	0.3	0.0	0.0	0.0	0.0	0.0	0.0
Pakistan	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.1	0.0	0.1	0.0
Other Asia	0.0	0.2	0.0	0.0	0.0								
Asia Total	6.7	14	1.2	0.1	8.6	37.7	21.4	0.7	14.9	15.3	3.0	17.3	15.1
USA	0.8	0.1	0.1	0.0	1.0	3.9	0.9	0.0	0.3	8.2	0.3	1.6	1.8
Australia	0.1	0.0	0.0	0.0	1.1	0.5	0.6	0.0	0.0	0.3	0.0	0.6	0.2
Canada	0.1	0.0	0.0	0.0	0.0	0.3	0.0	0.0	0.0	0.1	0.0	0.2	0.1
Rest 'World	0.1	0.1	0.1	0.1	0.2	0.8	0.1	0.0	0.1	0.1	0.0	0.3	0.3
Total Imports	100.0												

Note: CRP=Chemicals & Rubber Products; FBT=Food Beverages & Tobacco; Furn=Furniture; MEE=Machinery & Electric Equipment; MMP=Metals & Metal Products; SO&RP=Salt Ores & Related Products; TF=Textiles & Footwear; VTE=Vehicle & Transport Equipment; WPP=Wood & Paper Products;

Table 3.2A: Principal Export Commodity Groups by Region and Partner -2011 ('000 Pula)

Partner \ HS	Copper Nickel	Diamonds	Gold	Hides & Skins	Iron Steel & Related Product	Machinery & Electric Equipment	Meat & Meat Products	Plastic & Plastic Products	Salt & Soda Ash	Textiles	Vehicles & Parts	Other Goods	Total Exports
Lesotho	0	0	0	0	284	1,654	1,201	767	0	290	804	1,533	6,535
Namibia	0	362	0	28	12,160	41,823	184	798	295	1,426	98,476	52,071	207,622
Swaziland	0	0	0	0	17	1,884	19,730	86	0	2,470	176	4,709	29,072
South Africa	516,720	13,258	541,777	19,194	207,467	730,167	289,892	185,321	332,511	1,612,863	144,086	765,285	5,358,541
SACU Total	516,720	13,620	541,777	19,221	219,929	775,529	311,006	186,972	332,806	1,617,050	243,542	823,597	5,601,769
Angola	0	0	0	0	6	115	8,924	17	0	7	600	2,094	11,763
DRC	0	0	0	0	2,699	12,925	0	210	22,218	275	6,878	13,532	58,736
Mauritius	0	0	0	652	0	34	0	0	0	1,072	0	592	2,349
Malawi	0	0	0	0	72	9,441	96	1,738	1,194	282	877	2,797	16,498
Mozambique	0	0	0	0	229	3,619	2,175	2,394	0	550	233	6,923	16,123
Tanzania	0	0	0	0	31	5,771	0	0	0	6	21,029	1,220	28,056
Zambia	0	0	0	0	6,274	81,972	34	2,533	46,636	1,706	225,405	131,258	495,817
Zimbabwe	483,349	0	0	12	8,214	38,302	1,697	5,266	58,072	21,421	141,725	417,205	1,175,264
Other SADC	0	0	0	0	0	123	0	0	0	7	0	298	427
SADC Total	1,000,069	13,620	541,777	19,885	237,453	927,830	323,932	199,130	460,925	1,642,376	640,290	1,399,516	7,406,802
Niger	0	5,101	0	0	0	0	0	0	0	0	0	0	5,101
Mali	0	0	0	0	1,040	15	0	0	0	0	144	1,706	2,907
Reunion	0	0	0	0	0	22	2,090	0	0	0	0	0	2,112
Kenya	0	0	0	0	0	348	0	0	0	10	689	730	1,778
Nigeria	0	0	0	0	0	375	0	24	0	0	63	894	1,357
Other Africa	0	19	0	0	8	2,203	0	2	11	7	1,152	3,552	6,955
Africa Total	1,000,069	18,741	541,777	19,885	238,502	930,793	326,022	199,156	460,936	1,642,393	642,339	1,406,398	7,427,012
UK	0	24,950,890	0	917	0	2,028	19,721	0	0	19	524	2,509	24,976,607
Belgium	0	981,786	0	0	0	60	0	0	0	0	178	1,049	983,073
Italy	0	0	0	38	0	13,582	0	0	0	0	0	78	13,698
Germany	0	0	0	0	24	2,484	1,834	57	0	0	33	1,476	5,908
Netherlands	0	0	0	0	0	4,325	0	0	0	1	0	1,174	5,500
Finland	0	0	0	54	0	3,769	0	0	0	7	0	1	3,831
France	0	0	0	54	0	1,163	0	19	0	0	0	1,429	2,666
Portugal	0	0	0	0	0	1,287	0	839	0	9	0	310	2,445
Spain	0	0	0	123	0	731	0	1	0	0	0	872	1,727
Ireland	0	0	0	0	0	4	0	0	0	0	0	1,086	1,090
Sweden	0	25	0	0	0	322	0	0	0	0	0	366	713
Other EU	0	0	0	0	0	653	0	1	0	0	0	405	1,059
EU Total	0	25,932,701	0	1,186	25	30,407	21,554	917	0	37	735	10,756	25,998,317
Israel	0	1,919,025	0	0	0	332	0	0	0	0	0	40	1,919,397
India	0	486,456	0	0	606	91	0	0	0	91	55	947	488,246
Thailand	0	313,715	0	793	0	0	0	0	0	0	0	151	314,659
China	0	286,091	0	2,010	0	212	0	0	0	10,178	156	14,462	313,111
United Arab Emirates	0	83,651	0	0	0	291	0	0	0	1	0	231	84,175
Hong Kong	0	47,927	0	8,890	0	5	0	0	0	2	0	11,914	68,738
Japan	0	0	0	0	0	83	0	0	0	0	959	553	1,595
Other Asia	0	0	336	25	24	753	8	1	0	106	75	9,537	10,865
Asia Total	0	3,136,865	336	11,718	631	1,767	8	1	0	10,379	1,246	37,835	3,200,786
Norway	1,918,417	0	0	0	0	0	0	0	0	0	0	0	1,918,417
Switzerland	0	562,131	0	0	0	209	0	0	0	0	0	3,572	565,913
USA	0	259,365	2,487	4,259	11	6,346	0	1,547	0	109,270	426	26,578	410,289
Australia	0	0	0	0	127	10,216	0	9	0	12	65	2,914	13,343
Canada	0	0	0	25	0	171	0	0	0	2	0	1,070	1,268
Rest 'World	0	36	0	108	86	1,023	0	0	0	12	0	2,666	3,931
Total	2,918,486	29,909,840	544,600	37,181	239,382	980,932	347,585	201,629	460,936	1,762,104	644,810	1,491,789	39,539,275

Table 3.2B: Principal Export Commodity Groups as a Percentage of Total Exports at Country or Region Level – (2011)

Partner	Copper Nickel	Diamonds	Gold	Hides & Skins	Iron Steel & Related Products	Machinery & Electric Equipment	Meat & Meat Products	Plastic & Plastic Products	Salt & Soda Ash	Textiles	Vehicles & Parts	Other Goods	Total Exports
Lesotho	0.0	0.0	0.0	0.0	4.4	25.3	18.4	11.7	0.0	4.4	12.3	23.5	100.0
Namibia	0.0	0.2	0.0	0.0	5.9	20.1	0.1	0.4	0.1	0.7	47.4	25.1	100.0
Swaziland	0.0	0.0	0.0	0.0	0.1	6.5	67.9	0.3	0.0	8.5	0.6	16.2	100.0
South Africa	9.6	0.2	10.1	0.4	3.9	13.6	5.4	3.5	6.2	30.1	2.7	14.3	100.0
SACU Total	9.2	0.2	9.7	0.3	3.9	13.8	5.6	3.3	5.9	28.9	4.3	14.7	100.0
Angola	0.0	0.0	0.0	0.0	0.1	1.0	75.9	0.1	0.0	0.1	5.1	17.8	100.0
DRC	0.0	0.0	0.0	0.0	4.6	22.0	0.0	0.4	37.8	0.5	11.7	23.0	100.0
Mauritius	0.0	0.0	0.0	27.7	0.0	1.4	0.0	0.0	0.0	45.6	0.0	25.2	100.0
Malawi	0.0	0.0	0.0	0.0	0.4	57.2	0.6	10.5	7.2	1.7	5.3	17.0	100.0
Mozambique	0.0	0.0	0.0	0.0	1.4	22.4	13.5	14.8	0.0	3.4	1.4	42.9	100.0
Tanzania	0.0	0.0	0.0	0.0	0.1	20.6	0.0	0.0	0.0	0.0	75.0	4.3	100.0
Zambia	0.0	0.0	0.0	0.0	1.3	16.5	0.0	0.5	9.4	0.3	45.5	26.5	100.0
Zimbabwe	41.1	0.0	0.0	0.0	0.7	3.3	0.1	0.4	4.9	1.8	12.1	35.5	100.0
Other SADC	0.0	0.0	0.0	0.0	0.0	28.7	0.0	0.0	0.0	1.6	0.0	69.7	100.0
SADC Total	13.5	0.2	7.3	0.3	3.2	12.5	4.4	2.7	6.2	22.2	8.6	18.9	100.0
Niger	0.0	100.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	100.0
Mali	0.0	0.0	0.0	0.0	35.8	0.5	0.0	0.0	0.0	0.0	5.0	58.7	100.0
Reunion	0.0	0.0	0.0	0.0	0.0	1.0	99.0	0.0	0.0	0.0	0.0	0.0	100.0
Kenya	0.0	0.0	0.0	0.0	0.0	19.6	0.0	0.0	0.0	0.6	38.8	41.1	100.0
Nigeria	0.0	0.0	0.0	0.0	0.0	27.6	0.0	1.8	0.0	0.0	4.7	65.9	100.0
Other Africa	0.0	0.3	0.0	0.0	0.1	31.7	0.0	0.0	0.2	0.1	16.6	51.1	100.0
Africa Total	13.5	0.3	7.3	0.3	3.2	12.5	4.4	2.7	6.2	22.1	8.6	18.9	100.0
UK	0.0	99.9	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	100.0
Belgium	0.0	99.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	100.0
Italy	0.0	0.0	0.0	0.3	0.0	99.2	0.0	0.0	0.0	0.0	0.0	0.6	100.0
Germany	0.0	0.0	0.0	0.0	0.4	42.0	31.0	1.0	0.0	0.0	0.6	25.0	100.0
Netherlands	0.0	0.0	0.0	0.0	0.0	78.6	0.0	0.0	0.0	0.0	0.0	21.4	100.0
Finland	0.0	0.0	0.0	1.4	0.0	98.4	0.0	0.0	0.0	0.2	0.0	0.0	100.0
France	0.0	0.0	0.0	2.0	0.0	43.6	0.0	0.7	0.0	0.0	0.0	53.6	100.0
Portugal	0.0	0.0	0.0	0.0	0.0	52.7	0.0	34.3	0.0	0.4	0.0	12.7	100.0
Spain	0.0	0.0	0.0	7.1	0.0	42.3	0.0	0.1	0.0	0.0	0.0	50.5	100.0
Ireland	0.0	0.0	0.0	0.0	0.0	0.3	0.0	0.0	0.0	0.0	0.0	99.7	100.0
Sweden	0.0	3.5	0.0	0.0	0.0	45.1	0.0	0.0	0.0	0.0	0.0	51.4	100.0
Other EU	0.0	0.0	0.0	0.0	0.0	61.7	0.0	0.1	0.0	0.0	0.0	38.3	100.0
EU Total	0.0	99.7	0.0	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0	0.0	100.0
Israel	0.0	100.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	100.0
India	0.0	99.6	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.2	100.0
Thailand	0.0	99.7	0.0	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	100.0
China	0.0	91.4	0.0	0.6	0.0	0.1	0.0	0.0	0.0	3.3	0.0	4.6	100.0
UAE	0.0	99.4	0.0	0.0	0.0	0.3	0.0	0.0	0.0	0.0	0.0	0.3	100.0
Hong Kong	0.0	69.7	0.0	12.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	17.3	100.0
Japan	0.0	0.0	0.0	0.0	0.0	5.2	0.0	0.0	0.0	0.0	60.1	34.6	100.0
Other Asia	0.0	0.0	3.1	0.2	0.2	6.9	0.1	0.0	0.0	1.0	0.7	87.8	100.0
Asia Total	0.0	98	0.0	0.4	0.0	0.1	0.0	0.0	0.0	0.3	0.0	1.2	100.0
Norway	100.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	100.0
Switzerland	0.0	99.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.6	100.0
USA	0.0	63.2	0.6	1.0	0.0	1.5	0.0	0.4	0.0	26.6	0.1	6.5	100.0
Australia	0.0	0.0	0.0	0.0	0.9	76.6	0.0	0.1	0.0	0.1	0.5	21.8	100.0
Canada	0.0	0.0	0.0	2.0	0.0	13.5	0.0	0.0	0.0	0.1	0.0	84.4	100.0
Rest 'World	0.0	0.9	0.0	2.8	2.2	26.0	0.0	0.0	0.0	0.3	0.0	67.8	100.0
Total	7.4	75.6	1.4	0.1	0.6	2.5	0.9	0.5	1.2	4.5	1.6	3.8	100.0

Table 3.2C: Principal Export Commodity Groups by Region and Partner as a Percentage of Total Export Group - 2011

Partner	Copper Nickel	Diamonds	Gold	Hides & Skins	Iron Steel & Related Products	Machinery & Electric Equipment	Meat & Meat Products	Plastic & Plastic Products	Salt & Soda Ash	Textiles	Vehicles & Parts	Other Goods	Total Exports
Lesotho	0.0	0.0	0.0	0.0	0.1	0.2	0.3	0.4	0.0	0.0	0.1	0.1	0.0
Namibia	0.0	0.0	0.0	0.1	5.1	4.3	0.1	0.4	0.1	0.1	15.3	3.5	0.5
Swaziland	0.0	0.0	0.0	0.0	0.0	0.2	5.7	0.0	0.0	0.1	0.0	0.3	0.1
South Africa	17.7	0.0	99.5	51.6	86.7	74.4	83.4	91.9	72.1	91.5	22.3	51.3	13.6
SACU Total	17.7	0.0	99.5	51.7	91.9	79.1	89.5	92.7	72.2	91.8	37.8	55.2	14.2
Angola	0.0	0.0	0.0	0.0	0.0	0.0	2.6	0.0	0.0	0.0	0.1	0.1	0.0
DRC	0.0	0.0	0.0	0.0	1.1	1.3	0.0	0.1	4.8	0.0	1.1	0.9	0.1
Mauritius	0.0	0.0	0.0	1.8	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	1.0	0.0	0.9	0.3	0.0	0.1	0.2	0.0
Mozambique	0.0	0.0	0.0	0.0	0.1	0.4	0.6	1.2	0.0	0.0	0.0	0.5	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.6	0.0	0.0	0.0	0.0	3.3	0.1	0.1
Zambia	0.0	0.0	0.0	0.0	2.6	8.4	0.0	1.3	10.1	0.1	35.0	8.8	1.3
Zimbabwe	16.6	0.0	0.0	0.0	3.4	3.9	0.5	2.6	12.6	1.2	22.0	28.0	3.0
Other SADC	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
SADC Total	34.3	0.0	99.5	53.5	99.2	94.6	93.2	98.8	100.0	93.2	99.3	93.8	18.7
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0
Reunion	0.0	0.0	0.0	0.0	0.0	0.0	0.6	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.0
Nigeria	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0
Other Africa	0.0	0.0	0.0	0.0	0.0	0.2	0.0	0.0	0.0	0.0	0.2	0.2	0.0
Africa Total	34.3	0.1	99.5	53.5	99.6	94.9	93.8	98.8	100.0	93.2	99.6	94.3	18.8
UK	0.0	83.4	0.0	2.5	0.0	0.2	5.7	0.0	0.0	0.0	0.1	0.2	63.2
Belgium	0.0	3.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	2.5
Italy	0.0	0.0	0.0	0.1	0.0	1.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Germany	0.0	0.0	0.0	0.0	0.0	0.3	0.5	0.0	0.0	0.0	0.0	0.1	0.0
Netherlands	0.0	0.0	0.0	0.0	0.0	0.4	0.0	0.0	0.0	0.0	0.0	0.1	0.0
Finland	0.0	0.0	0.0	0.1	0.0	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0
France	0.0	0.0	0.0	0.1	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.1	0.0
Portugal	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.4	0.0	0.0	0.0	0.0	0.0
Spain	0.0	0.0	0.0	0.3	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.1	0.0
Ireland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0
Sweden	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other EU	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EU Total	0.0	86.7	0.0	3.2	0.0	3.1	6.2	0.5	0.0	0.0	0.1	0.7	65.8
Israel	0.0	6.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	4.9
India	0.0	1.6	0.0	0.0	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.1	1.2
Thailand	0.0	1.0	0.0	2.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.8
China	0.0	1.0	0.0	5.4	0.0	0.0	0.0	0.0	0.0	0.6	0.0	1.0	0.8
United Arab Emirates	0.0	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.2
Hong Kong	0.0	0.2	0.0	23.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.8	0.2
Japan	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.0
Other Asia	0.0	0	0.1	0.1	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.6	0.0
Asia Total	0.0	10.5	0.1	31.5	0.3	0.2	0.0	0.0	0.0	0.6	0.2	2.5	8.1
Norway	65.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	4.9
Switzerland	0.0	1.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.2	1.4
USA	0.0	0.9	0.5	11.5	0.0	0.6	0.0	0.8	0.0	6.2	0.1	1.8	1.0
Australia	0.0	0.0	0.0	0.0	0.1	1.0	0.0	0.0	0.0	0.0	0.0	0.2	0.0
Canada	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0
Rest 'World	0.0	0.0	0.0	0.3	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.2	0.0
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

Table 4: Total Exports and Imports at Chapter Level ('000 Pula) - 2011

Chapter	Description	Imports	%	Total Exports	%
1	Live animals.	39,948	0.1	73,394	0.2
2	Meat and edible meat offal.	110,064	0.2	347,585	0.9
3	Fish and crustaceans, mollusc and other aquatic invertebrates	30,717	0.1	916	0.0
4	Dairy produce; bird's eggs; natural honey; edible products of animal origin, NES or included	443,088	0.9	5,500	0
5	Products of animal origin, NES or included	4,862	0.0	420	0.0
6	Live trees and other plants, bulbs, roots, and the like; cut flowers and ornamental foliage	10,996	0.0	16	0.0
7	Edible vegetables and certain root and tubers	270,075	0.6	2,174	0.0
8	Edible fruits and nuts; peel of citrus fruit or melon	153,041	0.3	263	0.0
9	Coffee, tea, mate and spices	173,085	0.4	1,433	0.0
10	Cereals	743,519	1.5	10,593	0.0
11	Products of the milling industry; malt; starches; inulin; wheat gluten	231,462	0.5	58,136	0.1
12	Oil seeds and oleaginous fruits; miscel. grains, seeds & fruit; industrial/medicinal plants; etc	39,166	0.1	33,158	0.1
13	Lac; gums, resins and other vegetable saps and extracts	2,986	0.0	24,917	0.1
14	Vegetable plaiting materials; vegetable products or included	768	0.0	376	0.0
15	Animal or vegetable fats and oils and their cleavage products	298,329	0.6	8,621	0.0
16	Preparations of meats, of fish or of crustaceans, mollusc or other aquatic invertebrates	79,579	0.2	4,916	0.0
17	Sugar and sugar confectionery	512,470	1.1	160,276	0.4
18	Cocoa and cocoa preparations	52,180	0.1	554	0.0
19	Preparations of cereals, flour, starch or milk; pastrycooks' products	300,068	0.6	10,716	0.0
20	Preparation of vegetables, fruit, nuts or other parts of plants	384,303	0.8	11,110	0.0
21	Miscellaneous edible preparations	379,373	0.8	6,838	0.0
22	Beverages, spirits and vinegar	522,788	1.1	146,458	0.4
23	Residues and waste from the food industries; prepared animal fodder.	206,189	0.4	22,863	0.1
24	Tobacco and manufactured tobacco substitutes	369,300	0.8	4,694	0.0
25	Salt, sulphur; earths and stone; plastering materials, lime and cement	632,589	1.3	141,562	0.4
26	Ores, slag and ash	12,486	0.0	504,966	1.3
27	Mineral fuels, mineral oils and products of their distillation; bituminous substances	8,094,201	16.7	159,429	0.4
28	Inorganic chemicals; organic or inorganic compounds of precious metals...etc	110,308	0.2	324,144	0.8
29	Organic chemicals	76,012	0.2	509	0.0
30	Pharmaceutical products	939,596	1.9	83,460	0.2
31	Fertilisers	147,509	0.3	513	0.0
32	Tanning or dyeing extracts; tannin and their derivatives;etc	252,066	0.5	5,586	0.0
33	Essential oils and resinoid; perfumery, cosmetic or toilet preparations	458,293	0.9	14,722	0
34	Soap, organic surface active agents, washing and lubricating prep;etc	500,913	1.0	12,052	0.0
35	Albuminoidal substances; modified starches; glues; enzymes	48,679	0.1	520	0.0
36	Explosives; pyrotechnic products; matches; pyrophoric alloys; certain combustible preparations	99,419	0.2	21,172	0.1
37	Photographic and cinematographic goods	17,914	0.0	948	0.0
38	Miscellaneous chemical products	335,421	0.7	4,297	0.0
39	Plastics and articles thereof	814,596	1.7	201,629	0.5
40	Rubber and articles thereof	680,251	1.4	9,009	0.0
41	Raw hides and skins (other than furskins) and leather	818	0.0	37,181	0.1
42	Articles of leather; saddlery and harness; articles of animal gut (other than silk-worm gut)	53,743	0.1	1,826	0.0
43	Furskins and artificial fur; manufactures thereof	263	0.0	2	0.0

Table 4: Total Exports and Imports at Chapter Level ('000 Pula) - 2011 continued,

Chapter	Description	Imports	%	Total Exports	%
44	Wood and articles of wood; wood charcoal	530,885	1.1	27,830	0.1
45	Cork and articles of cork	893	0.0	37	0.0
46	Manufactures of straw, of esparto or of other plaiting materials; basketware	1,680	0.0	139	0.0
47	Pulp of wood or of other fibrous cellulosic material; waste and scrap of paper	217	0.0	7,262	0.0
48	Paper or paperboard; articles of paper pulp, of paper or paperboard	677,619	1.4	108,145	0.3
49	Printed books, newspapers, pictures and other products	181,584	0.4	23,693	0.1
50	Silk	1,155	0.0	19	0.0
51	Wool, fine and coarse animal hair, horsehair yarn and woven fabric	2,452	0.0	355	0.0
52	Cotton	62,351	0.1	346	0.0
53	Other vegetable textile fibres; paper yarn and woven fabrics of paper yarn	12,279	0.0	17	0.0
54	Man-made filaments	16,309	0.0	682	0.0
55	Man-made staple fibres	50,015	0.1	2,318	0.0
56	Wadding felts and non wovens; articles thereof	52,514	0.1	5,364	0.0
57	Carpets and other textile floor covering	25,549	0.1	403	0.0
58	Special woven fabrics; tufted textile fabrics; lace; tapestries;trimmings; embroidery	16,038	0.0	55,539	0.1
59	Impregnated, coated, covered\laminated textile fabrics; textile articles	29,924	0.1	1,335	0.0
60	Knitted or crocheted fabrics	9,252	0.0	903	0.0
61	Articles of apparel and clothing accessories, knitted or crocheted	457,247	0.9	533,336	1.3
62	Articles of apparel and clothing accessories, not knitted or crocheted	424,342	0.9	1,066,271	2.7
63	Other made up textile articles; sets; worn clothing and worn textile articles;rags	168,095	0.3	95,215	0.2
64	Footwear, gaiters and the like; parts of such articles	361,653	0.7	9,785	0.0
65	Headgear and parts thereof	21,897	0.0	3,585	0.0
66	Umbrellas, sun umbrellas, walking-sticks, seat sticks, whips, riding crops and parts	8,172	0.0	188	0.0
67	Prepared feathers,articles thereof made of feathers; artificial flowers;	47,615	0.1	3,634	0.0
68	Articles of stone, plaster, cement, asbestos, mica or similar materials	154,298	0.3	10,304	0.0
69	Ceramic products	280,525	0.6	4,855	0.0
70	Glass and glassware	161,331	0.3	13,600	0.0
71	Natural/cultured pearls, precious/semi-precious stones, precious metals...	5,885,596	12.2	30,467,108	77.1
72	Iron and steel	777,589	1.6	152,716	0.4
73	Articles of iron or steel	2,059,164	4.3	86,666	0.2
74	Copper and articles thereof	144,937	0.3	46,708	0.1
75	Nickel and articles thereof	1,238	0.0	2,393,592	6.1
76	Aluminium and articles thereof	180,312	0.4	11,030	0.0
78	Lead and articles thereof	27,785	0.1	10,915	0.0
79	Zinc and articles thereof	47,795	0.1	53	0.0
80	Tin and articles thereof	2,571	0.0	75	0.0
81	Other base metals; cements; articles thereof	3,389	0.0	1,690	0.0
82	Tools, implements, cutlery, spoons and forks, of base metal; parts thereof	190,007	0.4	7,509	0.0
83	Miscellaneous articles of base metal	180,322	0.4	2,890	0.0
84	Nuclear reactors, boilers, machinery and mechanical appliances; parts thereof	6,099,986	12.6	505,429	1.3
85	Electrical machinery, equipmt...;sound recorders, reproducers, TV; parts	4,681,808	9.7	475,502	1.2
86	Railway/tramway locomotives,track fixtures & fittings and parts thereof; t	36,776	0.1	4,714	0.0
87	Vehicles others than railway/tramway rolling-stock, parts & accessories thereof	4,137,925	8.5	644,810	1.6
88	Aircraft, spacecraft and parts thereof	105,042	0.2	172,962	0.4
89	Ships, boats and floating structures	3,891	0.0	3,071	0.0
90	Optical, photographic, cinematographic, medical instruments; parts thereof	497,533	1.0	21,263	0.1
91	Clocks and watches and parts thereof	6,943	0.0	389	0.0
92	Musical instruments; parts and accessories of such articles	6,427	0.0	122	0.0
93	Arms and ammunition; parts and accessories thereof	22,978	0.0	90	0.0
94	Furniture; bedding, mattresses, cushions, lighting fittings, NES	576,534	1.2	35,395	0.1
95	Toys, games and sports requisites; parts and accessories thereof	92,788	0.2	2,863	0.0
96	Miscellaneous manufactured articles	90,802	0.2	3,140	0.0
97	Works of art, collectors' pieces and antiques	3,457	0.0	1,128	0.0
99	personal effects, etc.	146,543	0.3	52,829	0.1
Total		48,399,460	100.0	39,539,275	100.0

Table 5.1: Top 100 Imported Commodities – 2011 (Pula)

Rank	HS Code	Description	Value	%
1	71023100	Non-industrial diamonds unworked or simply sawn, cleaved or bruted	5,390,190,917	11.1
2	27101130	Distillate fuel	3,059,137,078	6.3
3	27101102	Petrol	2,697,986,343	5.6
4	85023900	Generating sets,(excl.wind-powered) NES	1,489,035,100	3.1
5	27160000	Electrical energy	1,461,706,665	3.0
6	87032390	Other vehicles of a cylinder capacity exceeding 1500cmcb but not exceeding 3000cmcb	835,919,967	1.7
7	30049000	Other medicaments of mixed or unmixed products, for retail sale, NES	658,268,045	1.4
8	25232900	Portland cement (excl. white)	567,650,910	1.2
9	73089090	Other structures of steel/iron NES	527,608,374	1.1
10	84029000	Parts of vapour generating boilers and super-heated water boilers	474,774,409	1.0
11	71023900	Non-industrial diamonds, not mounted or set, NES	461,413,138	1.0
12	87032127	Ambulances	355,679,366	0.7
13	87041090	Other dumpers designed for off-highway use NES	349,010,739	0.7
14	87089990	Other parts and accessories of motor vehicles of heading no.87.01 to 87.05 NES	288,180,589	0.6
15	84314990	Other parts of boring or sinking machinery of subheading no.8430.41 or 8430.49 NES	282,958,037	0.6
16	17019900	Cane or beet sugar, in solid form, NES	258,474,138	0.5
17	87043190	Other motor vehicles for the transport of goods with G.V.M. not exceeding 5t NES	253,647,137	0.5
18	24022090	Other cigars, cheroots and cigarillos of tobacco substitutes	246,375,448	0.5
19	27101152	Other prepared lubricating oils	245,442,961	0.5
20	84741000	Sorting, screening, separating or washing machines for earth, stone...	229,618,405	0.5
21	85371090	Other boards,panels,consoles,desks,cabinets and other bases for a voltage not exc. 1000v	227,977,076	0.5
22	85442090	Other co-axial cable & other co-axial electric conductors NES	214,466,789	0.4
23	34012000	Soap in other forms, NES	166,067,379	0.3
24	84313900	Parts of machinery of 84.28 (excl. lift, skip hoists or escalators)	163,533,145	0.3
25	10059010	Dried kernels or grains fit for human consumption,not further prepared or processed	159,294,367	0.3
26	73102900	Other tanks, casks, drums (excl. for gas) of iron or steel of capacity<50l	158,449,054	0.3
27	84749000	Parts of machinery of 84.74	155,825,442	0.3
28	40111000	New pneumatic tyres, of rubber of a kind used on motor cars	150,667,579	0.3
29	22060090	Other fermented beverages (e.g cider,perry,mead)---other NES	147,406,923	0.3
30	10019000	Spelt, common wheat and meslin	145,606,683	0.3
31	73269090	Other articles of iron or steel wire NES	145,387,312	0.3
32	84069000	Parts of steam and other vapour turbines	142,926,951	0.3
33	73069000	Tubes, pipes and hollow profiles, riveted, of iron or steel, NES	140,609,470	0.3
34	84295900	Self-propelled bulldozers, excavators..., NES	136,587,484	0.3
35	84304100	Self-propelled boring or sinking machinery	124,770,402	0.3
36	17049000	Sugar confectionery (incl. white chocolate), not containing cocoa, NES	124,362,001	0.3
37	44071000	Coniferous wood sawn or chipped lengthwise, sliced or peeled, >6mm thick	120,102,099	0.2
38	15121990	Other sunflower,safflower,cotton-seed oil & fractions not chemically modified NES	120,039,291	0.2
39	22030090	Other beer made from malt	118,028,037	0.2
40	84818041	Gate valves	117,298,126	0.2
41	48191000	Cartons, boxes and cases, of corrugated paper or paperboard	117,164,438	0.2
42	27101115	Illuminating kerosene	116,814,485	0.2
43	84295200	Self-propelled bulldozers... with a 360* revolving superstructure	114,559,964	0.2
44	30039000	Other medicaments with >=2 constituents, not for retail sale, NES	111,682,297	0.2
45	87012020	Of a Vehicle Mass Exceeding 1600KG	109,030,048	0.2
46	87021080	Of a Vehicle Mass Not Exceeding 2000KG	107,658,184	0.2
47	34022000	Washing and cleaning preparations, put up for retail sale	105,762,992	0.2
48	10061000	Rice in the husk (paddy or rough)	105,577,205	0.2
49	85043300	Transformers, nes, power handling capacity 16-500kva	104,800,448	0.2
50	99990100	New personal imports	103,837,191	0.2
51	84305000	Self-propelled earth moving, grading, excvating... machinery, NES	103,420,208	0.2
52	20098010	Fruit juices of any other single fruit NES	102,026,882	0.2

Table 5.1 Continued: Top 100 Imported Commodities – 2011 (Pula)

Rank	HS Code	Description	Value	%
53	84138100	Pumps for liquids, NES	100,836,844	0.2
54	87032490	Other vehicles of a cylinder capacity exceeding 3000cm3	100,074,117	0.2
55	84733000	Parts and accessories of the machines of 84.71	99,651,536	0.2
56	85372090	Other board,panels, consoles,desks,cabinets for electric control/distribution NES	98,795,684	0.2
57	84714900	Non-portable ADP machines, NES, presented in the form of systems	97,126,820	0.2
58	49019900	Printed books, brochures, leaflets and similar printed matter, NES	96,723,284	0.2
59	85171210	Designed for use when carried in the hand or on the person	94,685,132	0.2
60	87042310	Shuttle cars for use in underground mines;Low construction flame-proof...	93,834,477	0.2
61	21039090	Other sauces & preparations thereof NES	93,255,837	0.2
62	90189000	Instruments and apparatus, nes, for medical, surgical... sciences	90,966,498	0.2
63	39269090	Other articles of plastics and articles of other materials of hdng 39.01 to 39.14 NES	90,486,357	0.2
64	87032290	Other vehicles of cylinder capacity exceeding 1000cmsq but not exceeding 1500cmsq NES	89,683,406	0.2
65	4029100	Concentrated milk and cream, unsweetened (excl. in solid form)	87,247,588	0.2
66	20099010	Fruit juices of mixtures of juices	85,795,753	0.2
67	84742000	Crushing or grinding machines for earth, stone, ores, etc	85,394,067	0.2
68	38220000	Diagnostic or lab.reagents on a backing; prepared diagnostic or lab.reagents excl. Ch 30	85,275,375	0.2
69	73030000	Tubes, pipes and hollow profiles, of cast iron	84,926,937	0.2
70	73082090	Other towers & lattice masts NES	84,735,655	0.2
71	27101107	Aviation kerosene	84,700,562	0.2
72	48184000	Sanitary towels and tampons, napkins and napkin liners for babies, etc	83,602,224	0.2
73	84071000	Aircraft spark-ignition piston engines	83,322,020	0.2
74	31023000	Ammonium nitrate	82,324,092	0.2
75	85444900	Electric conductors, nes, for a voltage <=80 V, not fitted with connectors	81,220,396	0.2
76	73083090	Other doors,windows,frames & thresholds for doors NES	80,904,090	0.2
77	94036000	Wooden furniture, NES	80,774,010	0.2
78	24031030	Cigarette tobacco	79,420,815	0.2
79	27111900	Petroleum gases and other gaseous hydrocarbons, liquefied, NES	79,190,325	0.2
80	33049990	Other beauty or make-up preparations	77,993,953	0.2
81	38249090	Other chemical products and mixtures NES. or included	77,554,425	0.2
82	27141000	Bituminous or oil shale and tar sands	77,360,266	0.2
83	84314100	Buckets, shovels, grabs and grips of machinery of 84.26, 84.29 and 84.30	76,283,108	0.2
84	87019090	Other tractors	75,426,500	0.2
85	9109900	Other spices, NES	75,237,689	0.2
86	10059090	Other maize (corn)	74,950,262	0.2
87	85178000	Electrical apparatus for line telephony or line telegraphy, NES	73,443,422	0.2
88	33072000	Personal deodorants and antiperspirants	73,095,363	0.2
89	85021200	Generating sets with compression-ignition engines, >75 kVA-<=375 kVA	73,069,769	0.2
90	94054090	Other electric lamps and lighting fittings NES.	72,619,650	0.2
91	84551000	Tube mills	72,598,359	0.1
92	21069090	Other food prepararions NES or included	72,591,130	0.1
93	39041000	Polyvinyl chloride, not mixed with other substances, in primary forms	72,441,769	0.1
94	84139100	Parts of pumps for liquids	72,063,085	0.1
95	72142000	Iron/steel bars & rods, hot-rolled...,twisted, or with deformations from rolling process	71,574,641	0.1
96	85176200	Machines for reception&transmission or regeneration voice image,data incl switch	71,195,606	0.1
97	87043130	Off-The -Road Logging truscks	71,027,104	0.1
98	72022900	Ferro-silicon, containing by weight =<55% silicon	70,114,766	0.1
99	11022000	Maize (corn) flour	70,077,532	0.1
100	64029900	Footwear, NES, not covering the ankle, of rubber or plastics	68,259,815	0.1
Top 100 Imports			28,348,749,832	58.6
Other Goods			20,050,708,135	41.4
Total Imports			48,399,457,967	100.0

Table 5.2: Top 50 Exported Commodities – 2011 (PULA)

Rank	HS Code	Description	Value	%
1	71023100	Non-industrial diamonds unworked or simply sawn, cleaved or bruted	25,226,121,055	63.8
2	71023900	Non-industrial diamonds, not mounted or set, NES	4,574,251,050	11.6
3	75011000	Nickel mattes	2,393,451,560	6.1
4	71081200	Unwrought gold (incl. gold plated with platinum), non-monetary	543,083,996	1.4
5	26030000	Copper ores and concentrates	504,736,971	1.3
6	62034900	Men's or boys' trousers, breeches of other textiles, NES	479,211,933	1.2
7	62046900	Women's or girls' trousers, breeches, etc. of other textiles, NES	336,312,017	0.9
8	28362000	Disodium carbonate	323,147,086	0.8
9	85443000	Ignition wiring sets and other wiring sets for vehicles, aircraft...	296,513,855	0.7
10	87032390	Other vehicles of a cylinder capacity exceeding 1500cmcb but not exceeding 3000cmcb NES	202,593,414	0.5
11	2023000	Frozen boneless bovine meat	195,917,526	0.5
12	17041000	Chewing gum	155,746,456	0.4
13	88024000	Aeroplanes and other aircraft, nes, of an unladen weight >15000kg	140,351,400	0.4
14	25010000	Salt and pure sodium chloride, whether or not cont.g anti-caking agents...; sea water	137,789,344	0.3
15	61099000	T-shirts, singlets, etc. of other textiles, NES, knitted or crocheted	134,152,097	0.3
16	2013000	Fresh or chilled boneless bovine meat	110,740,806	0.3
17	61059000	Men's or boys' shirts of other textiles, NES, knitted or crocheted	109,688,118	0.3
18	71022100	Industrial diamonds unworked or simply sawn, cleaved or bruted	108,048,893	0.3
19	48194000	Sacks and bags, including cones of paper, paperboard, NES	89,298,110	0.2
20	87041090	Other dumpers designed for off-highway use NES	82,885,390	0.2
21	27101115	Illuminating kerosene	71,776,772	0.2
22	72042900	Waste and scrap of alloy steel (excl. stainless)	71,691,217	0.2
23	30023000	Vaccines for veterinary medicine	71,232,607	0.2
24	63026090	Toilet linen	68,538,852	0.2
25	85071000	Lead-acid accumulators for starting piston engines	65,475,720	0.2
26	84295900	Self-propelled bulldozers, excavators..., NES	64,363,151	0.2
27	1021000	Live pure-bred breeding bovine animals	58,222,357	0.1
28	61069000	Women's or girls' blouses, etc. of other textiles NES, knitted or crocheted	57,439,811	0.1
29	22029090	Other non-alcoholic beverages NES	56,916,247	0.1
30	62046200	Women's or girls' trousers, breeches, etc. of cotton	56,262,064	0.1
31	58081010	Elastic Braids	53,789,329	0.1
32	99990000	Used personal effects	51,768,950	0.1
33	84314990	Other parts of boring or sinking machinery of subheading no.8430.41 or 8430.49 NES	48,761,991	0.1
34	62045900	Skirts and divided skirts of other textiles, NES	48,650,817	0.1
35	27011200	Bituminous coal, not agglomerated	46,792,294	0.1
36	87032127	Ambulances	45,633,381	0.1
37	61101020	Jerseys, Pullovers, Slip-overs,Cardigans,Twinsets,Bed Jackets and Jumpers	44,156,291	0.1
38	39011000	Polyethylene having a specific gravity <0.94, in primary forms	41,519,855	0.1
39	62069000	Women's or girls' blouses, shirts, etc. of other textiles, NES	37,499,885	0.1
40	62044900	Dresses of other textiles, NES	35,712,710	0.1
41	87042190	Other dumpers for off highway use with G.V.M not exceeding 5t NES	35,085,585	0.1
42	12060000	Sunflower seeds	33,011,395	0.1
43	87051000	Crane lorries	32,382,183	0.1
44	61102020	Jerseys, Pullovers, Slip-overs,Cardigans,Twinsets,Bed Jackets and Jumpers	32,102,055	0.1
45	72042100	Waste and scrap of stainless steel	32,007,746	0.1
46	84082000	Engines of a kind used for the propulsion of vehicles of chapter 87	31,963,577	0.1
47	87042110	Shuttle cars for use in underground mines;Low construction flame-proof...	29,570,673	0.1
48	22030090	Other beer made from malt	29,549,956	0.1
49	39172300	Tubes, pipes and hoses, rigid, of polymers of vinyl chloride	26,276,502	0.1
50	41012900	Hides and skins of bovine animals, fresh or wet-salted, NES	26,224,303	0.1
Top 50 Exported Commodities			37,548,419,353	95.0
Other Goods			1,990,855,363	5.0
Total Exports			39,539,274,716	100.0

Table 6.1A: Imports by Standard International Trade Classification (SITC) – 2011 (Pula)

Section \ Division Code	Description	Value	%
0	Food & Live Animals		
0	Live animals other than animals of division 03	39,947,760	0.1
1	Meat and meat preparations	147,346,639	0.3
2	Dairy products and birds/E eggs	463,163,356	1.0
3	Fish (not marine mammals), crustaceans, molluscs and aquatic invertebrates, and preparations thereof	71,221,763	0.1
4	Cereals and cereal preparations	1,204,028,448	2.5
5	Vegetables and fruit	803,278,802	1.7
6	Sugars, sugar preparations and honey	513,645,916	1.1
7	Coffee, tea, cocoa, spices, and manufactures thereof	241,471,638	0.5
8	Feeding stuff for animals (not including unmilled cereals)	213,643,878	0.4
9	Miscellaneous edible products and preparations	452,568,976	0.9
	Total Section 0	4,150,317,176	8.6
1	Beverages & Tobacco		
11	Beverages	516,258,775	1.1
12	Tobacco and tobacco manufactures	369,300,138	0.8
	Total Section 1	885,558,913	1.8
2	Crude Materials, inedible, except fuels		
21	Hides, skins and furskins, raw	204,488	0.0
22	Oil-seeds and oleaginous fruits	18,334,175	0.0
23	Crude rubber (including synthetic and reclaimed)	7,696,127	0.0
24	Cork and wood	266,258,420	0.6
25	Pulp and waste paper	216,860	0.0
26	Textile fibres (other than wool tops and other combed wool) and their wastes (not manufactured into yarn or fabric)	39,334,565	0.1
27	Crude fertilizers, other than those of Division 56, and crude minerals (excluding coal, petroleum and precious stones)	198,610,501	0.4
28	Metalliferous ores and metal scrap	24,325,528	0.1
29	Crude animal and vegetable materials, NES	32,290,971	0.1
	Total Section 2	587,271,635	1.2
3	Mineral Fuels, Lubricants & Related Materials		
32	Coal, coke and briquettes	10,793,974	0.0
33	Petroleum, petroleum products and related materials	6,353,906,818	13.1
34	Gas, natural and manufactured	120,476,752	0.2
35	Electric current	1,461,706,665	3.0
	Total Section 3	7,946,884,209	16.4
4	Animal & Vegetable oils, fats and waxes		
41	Animal oils and fats	5,251,687	0.0
42	Fixed vegetable fats and oils, crude, refined or fractionated	250,233,821	0.5
43	Animal or vegetable fats and oils, processed; waxes of animal or vegetable origin; inedible mixtures or preparations of animal or vegetable fats or oils, NES	29,251,049	0.1
	Total Section 4	284,736,557	0.6

Table 6.1A Continued: Imports by Standard International Trade Classification (SITC) – 2011 (Pula)

Section\ Division Code	Description	Value	%
5	Chemicals & Related Products, NES		
51	Organic chemicals	60,229,485	0.1
52	Inorganic chemicals	110,182,346	0.2
53	Dyeing, tanning and colouring materials	265,789,093	0.5
54	Medicinal and pharmaceutical products	959,098,710	2.0
55	Essential oils and resinoids and perfume materials; toilet, polishing	911,117,048	1.9
56	Fertilizers	146,562,967	0.3
57	Plastics in primary forms	225,367,008	0.5
58	Plastics in non-primary forms	229,260,160	0.5
59	Chemical materials and products, NES	447,950,381	0.9
	Total Section 5	3,355,557,198	6.9
6	Manufactured Goods classified chiefly by material		
61	Leather, leather manufactures, NES, and dressed furskins	3,225,698	0.0
62	Rubber manufactures, NES	652,589,422	1.3
63	Cork and wood manufactures (excluding furniture)	265,519,598	0.5
64	Paper, paperboard and articles of paper pulp, of paper or of paperboard	631,675,529	1.3
65	Textile yarn, fabrics, made-up articles, NES, and related products	391,950,906	0.8
66	Non-metallic mineral manufactures, NES	7,003,069,291	14.5
67	Iron and steel	1,155,066,278	2.4
68	Non-ferrous metals	237,199,353	0.5
69	Manufactures of metals, NES	2,189,441,479	4.5
	Total Section 6	12,529,737,555	25.9
7	Machinery & Transport Equipment		
71	Power-generating machinery and equipment	2,784,856,262	5.8
72	Machinery specialized for particular industries	2,167,849,845	4.5
73	Metalworking machinery	192,304,097	0.4
74	General industrial machinery and equipment, NES, and machine parts,	2,114,986,164	4.4
75	Office machines and automatic data-processing machines	562,799,759	1.2
76	and sound-recording and reproducing apparatus	649,585,352	1.3
77	Electrical machinery, apparatus and appliances, NES, and electrical parts thereof (including non-electrical counterparts, NES,	2,408,856,714	5.0
78	Road vehicles (including air-cushion vehicles)	4,050,928,199	8.4
79	Other transport equipment	138,728,956	0.3
	Total Section 7	15,070,895,348	31.1
8	Miscellaneous Manufactured Articles		
81	Prefabricated buildings; sanitary, plumbing, heating and lighting fixtures	217,167,698	0.4
82	Furniture and parts thereof; bedding, mattresses, mattress supports, cushions and similar stuffed furnishings	405,602,773	0.8
83	Travel goods, handbags and similar containers	41,985,330	0.1
84	Articles of apparel and clothing accessories	939,299,512	1.9
85	Footwear	361,652,819	0.7
87	Professional, scientific and controlling instruments and apparatus, NES	392,374,895	0.8
88	Photographic apparatus, equipment and supplies and optical goods, NES; watches and clocks	74,661,884	0.2
89	Miscellaneous manufactured articles, NES	1,006,286,388	2.1
	Total Section 8	3,439,031,298	7.1
9	Commodities & Transactions NES		
93	Special transactions and commodities not classified according to kind	146,543,239	0.3
96	Coin (other than gold coin), not being legal tender	3,428	0.0
97	Gold, non-monetary (excluding gold ores and concentrates)	2,921,411	0.0
	Total Section 9	149,468,078	0.3
	Total Imports	48,399,457,967	100.0

Table 6.1B: Exports by Standard International Trade Classification (SITC) – 2011 (Pula)

Section\ Division Code	Description	Value	%
0	Food and live animals		
0	Live animals other than animals of division 03	73,393,832	0.2
1	Meat and meat preparations	352,090,028	0.9
2	Dairy products and birdsÆ eggs	5,497,784	0.0
3	Fish (not marine mammals), crustaceans, molluscs and aquatic invertebrates, and preparations thereof	1,323,452	0.0
4	Cereals and cereal preparations	76,552,188	0.2
5	Vegetables and fruit	13,923,111	0.0
6	Sugars, sugar preparations and honey	160,278,818	0.4
7	Coffee, tea, cocoa, spices, and manufactures thereof	2,059,113	0.0
8	Feeding stuff for animals (not including unmilled cereals)	22,935,895	0.1
9	Miscellaneous edible products and preparations	9,056,981	0.0
	Total Section 0	717,111,202	1.8
1	Beverages and tobacco		
11	Beverages	146,208,379	0.4
12	Tobacco and tobacco manufactures	4,694,189	0.0
	Total Section 1	150,902,568	0.4
2	Crude materials, inedible, except fuels		
21	Hides, skins and furskins, raw	37,134,090	0.1
22	Oil-seeds and oleaginous fruits	33,032,666	0.1
23	Crude rubber (including synthetic and reclaimed)	366,617	0.0
24	Cork and wood	371,809	0.0
25	Pulp and waste paper	7,262,371	0.0
26	Textile fibres (other than wool tops and other combed wool) and their wastes (not manufactured into yarn)	2,173,377	0.0
27	Crude fertilizers, other than those of Division 56, crude minerals (excluding coal, petroleum, precious stones)	250,385,762	0.6
28	Metalliferous ores and metal scrap	3,076,474,512	7.8
29	Crude animal and vegetable materials, NES	25,781,965	0.1
	Total Section 2	3,432,983,169	8.7
3	Mineral fuels, lubricants and related materials		
32	Coal, coke and briquettes	48,301,910	0.1
33	Petroleum, petroleum products and related materials	109,063,843	0.3
34	Gas, natural and manufactured	301,499	0.0
	Total Section 3	157,667,252	0.4
4	Animal and vegetable oils, fats and waxes		0.0
41	Animal oils and fats	4,332,552	0.0
42	Fixed vegetable fats and oils, crude, refined or fractionated	4,210,593	0.0
43	Animal or vegetable fats and oils, processed; waxes of animal or vegetable origin	39,420	0.0
	Total Section 4	8,582,565	0.0

Table 6.1B Continued: Exports by Standard International Trade Classification (SITC) –2011 (Pula)

Section \ Division Code	Description	Value	%
5	Chemicals and related products, NES		
51	Organic chemicals	532,265	0.0
52	Inorganic chemicals	324,144,187	0.8
53	Dyeing, tanning and colouring materials	6,425,459	0.0
54	Medicinal and pharmaceutical products	83,629,077	0.2
55	Essential oils and resinoids and perfume materials; toilet, polishing	22,641,363	0.1
56	Fertilizers (other than those of group 272)	513,102	0.0
57	Plastics in primary forms	43,202,891	0.1
58	Plastics in non-primary forms	92,622,552	0.2
59	Chemical materials and products, NES	29,234,158	0.1
	Total Section 5	602,945,054	1.5
6	Manufactured goods classified chiefly by material		
61	Leather, leather manufactures, NES, and dressed furskins	69,001	0.0
62	Rubber manufactures, NES	8,630,918	0.0
63	Cork and wood manufactures (excluding furniture)	27,495,340	0.1
64	Paper, paperboard and articles of paper pulp, of paper	107,874,450	0.3
65	Textile yarn, fabrics, made-up articles, NES, and related products	152,404,316	0.4
66	Non-metallic mineral manufactures, NES	29,832,241,400	75.4
67	Iron and steel	45,518,879	0.1
68	Non-ferrous metals	11,087,111	0.0
69	Manufactures of metals, NES	88,037,882	0.2
	Total Section 6	30,273,359,297	76.6
7	Machinery and transport equipment		
71	Power-generating machinery and equipment	105,752,869	0.3
72	Machinery specialized for particular industries	239,509,370	0.6
73	Metalworking machinery	14,141,111	0.0
74	General industrial machinery and equipment, NES, and machine parts,	134,443,200	0.3
75	Office machines and automatic data-processing machines	22,947,357	0.1
76	Telecommunications and sound-recording and reproducing apparatus	31,534,057	0.1
77	Electrical machinery, apparatus and appliances, NES, and parts thereof	437,445,465	1.1
78	Road vehicles (including air-cushion vehicles)	639,632,045	1.6
79	Other transport equipment	180,274,033	0.5
	Total Section 7	1,805,679,507	4.6
8	Miscellaneous manufactured articles		
81	Prefabricated buildings; sanitary, plumbing, heating, lighting fixtures	8,618,566	0.0
82	Furniture and parts thereof; bedding, mattresses, mattress supports,	31,308,411	0.1
83	Travel goods, handbags and similar containers	1,458,996	0.0
84	Articles of apparel and clothing accessories	1,603,648,903	4.1
85	Footwear	9,784,957	0.0
87	Professional, scientific and controlling instruments and apparatus, NES	18,193,339	0.0
88	Photographic apparatus, equipment and supplies and optical goods,	3,318,716	0.0
89	Miscellaneous manufactured articles, NES	116,253,866	0.3
	Total Section 8	1,792,585,754	4.5
9	Commodities and transactions NES		
93	Special transactions and commodities not classified according to kind	52,828,675	0.1
97	Gold, non-monetary (excluding gold ores and concentrates)	544,629,673	1.4
	Total Section 9	597,458,348	1.5
	Total Exports	39,539,274,716	100.0

Table 6.2: Trade by Broad Economic Category (BEC) – 2011 (Pula)

Section	Division	Description	Imports	%	Total Exports	%
1		Food & Beverages				
	11	Food and beverages in primary form	1,147,657,092	2.4	120,352,240	0.3
	12	Food and beverages, processed	3,271,129,782	6.8	762,800,663	1.9
		Total Section 1	4,418,786,874	9.1	883,152,903	2.2
2		Industrial Supplies NES				
	21	Industrial supplies, nes, primary form	6,068,087,929	12.5	26,218,735,720	66.3
	22	Industrial supplies, processed	9,246,478,312	19.1	8,560,350,737	21.7
		Total Section 2	15,314,566,242	31.6	34,779,086,457	88
3		Fuels & Lubricants				
	31	Fuel and lubricants, primary form	15,532,484	0	49,475,663	0.1
	32	Fuel and lubricants, processed	7,887,858,375	16.3	105,731,477	0.3
		Total Section 3	7,903,390,859	16.3	155,207,140	0.4
4		Capital goods (excl'transport equipment), Parts & Accessories				
	41	Capital goods (except transport equipment)	6,572,213,827	13.6	411,228,115	1
	42	Parts and accessories of capital goods	3,834,296,298	7.9	161,703,248	0.4
		Total Section 4	10,406,510,125	21.5	572,931,363	1.4
5		Transport Equipment,Parts and Accessories thereof				
	51	Passenger motor cars	1,567,076,817	3.2	289,887,853	0.7
	52	Other transport equipment	1,893,980,205	3.9	469,398,298	1.2
	53	Parts & accessories of transport equipment	1,543,978,127	3.2	497,788,189	1.3
		Total Section 5	5,005,035,148	10.3	1,257,074,340	3.2
6		Consumer Goods NES				
	61	Durable consumer goods nes	710,831,556	1.5	33,974,461	0.1
	62	Semi-durable consumer goods nes	1,812,492,903	3.7	1,572,697,177	4
	63	Non-durable consumer goods nes	2,668,642,912	5.5	232,249,566	0.6
		Total Section 6	5,191,967,371	10.7	1,838,921,204	4.7
7		Goods NES				
		Goods NES	159,201,348	0.3	52,901,309	0.1
		Total	48,399,457,967	100	39,539,274,716	100.0

Note: NES= Not Elsewhere Specified

7.0 SOURCES AND METHODS OF EXTERNAL TRADE STATISTICS

Botswana International Merchandise Trade Statistics are compiled by International Merchandise Trade Statistics Section of Statistics Botswana. External trade statistics here refers to trade in goods only (International Merchandise Trade Statistics). Trade statistics in services are not compiled by this unit. The primary source of External Trade data is Customs & Excise Division which is part of Botswana Unified Revenue Service. Customs is responsible for data capture for both computerized and manual borders and the monthly raw data files are transferred to Statistics Botswana for data processing, in electronic form.

Up to 2006 External Trade Statistics Annual Report, Botswana was practicing Relaxed Special Trade Type. The Relaxed Special Trade Type takes in to account goods that have been cleared for local consumption in the case of imports, and those that are exported permanently form external trade statistics. This means that only goods that have been imported into Botswana and have been cleared by customs to be consumed in Botswana are recorded for external trade statistics as imports. In the case of exports, only goods that have been cleared by customs as being exported for consumption by the outside world are recorded as exports.

As from 2007 External Trade Statistics Annual Report, the Botswana External Trade database has been revised to cater for General Trade Type as per the United Nations Statistics Division recommendations. The General Trade Type gives a complete coverage of external trade compared to the Special Trade Type.

Imports are valued CIF (cost, insurance & freight) while exports are valued FOB (free on board). The value of imports includes transport and insurance costs to the importing country. Exports value consists only of the value of goods as they leave the exporting country.

Domestic exports: Goods of Botswana origin being exported permanently out of Botswana for consumption in the outside world.

Re-Exports: Goods that were initially imported into Botswana for local consumption but are now being exported permanently out of Botswana (for various reasons best known to individual exporters) for consumption in the outside world

Imports: Goods imported from the outside world, into Botswana for local consumption

Trade Balance (Net Export): This refers to the total value of goods exported minus the total value of goods imported by a given economy in a given period of time. A positive trade balance (trade surplus) indicates that a country is exporting more in value terms than it is importing. A negative trade balance (trade deficit) indicates that the country imports more as compared to what it sells as exports.

8.0 APPENDICES

Appendix 1 Principal Imports

Chemicals & Rubber Products: *Chapters 28-40*

Food, Beverages & Tobacco: *Chapters 01-24*

Fuel: *Chapters 27*

Furniture: *Chapter 94*

Machinery & Electric Equipment: *Chapters 84 & 85*

Metals & Metal Products: *Chapters 72-83*

Salt Ores & Related Products: *Chapters 25 & 26*

Textile & Footwear: *Chapters 50-67*

Vehicle & Transport Equipment: *Chapters 86-89*

Wood & Paper Products: *Chapters 44-49*

Other Goods: This is the residual of Total Imports and Principal Imports

Appendix 2 Principal Exports

Copper & Nickel: *Commodities (26030000, 26040000, 75011000, 74011000)*

Diamonds: *Commodities (71021000, 71022100, 71022900, 71023100, 71023900)*

Gold: *Commodities (71081100, 71081200, 71081300)*

Hides & Skins: *Chapter 41*

Iron Steel & Related Products: *Chapters 72 & 73*

Machinery & Electric Equipment: *Chapters 84 & 85*

Meat & Meat Products: *Chapter 02*

Plastic & Plastic Products: *Chapters 39*

Salt & Soda Ash: *Commodities (25010000, 2836200)*

Textiles: *Chapters 50-63*

Vehicles & Parts: *Chapters 87*

Other Goods: This is the residual of Total Exports and Principal Exports

Appendix 3 Standard International Trade Classification

0	Food and Live animals
1	Beverages and Tobacco
2	Crude Materials inedible, except fuels
3	Mineral Fuels, Lubricants and Related Materials
4	Animal and Vegetable Oils Fats and Waxes
5	Chemicals and Related Products not elsewhere specified
6	Manufactured Goods classified chiefly by material
7	Machinery and Transport Equipment
8	Miscellaneous Manufactured Articles
9	Commodities & Transactions not classified elsewhere in the SITC

Appendix 4 Broad Economic Categories

1	Food & Beverages
2	Industrial Supplies not elsewhere specified (NES)
3	Fuels & Lubricants
4	Capital Goods (excluding transport equipment), parts & accessories
5	Transport Equipment, Parts and Accessories thereof
6	Consumer Goods NES
7	Goods NES

9.0 OTHER RELATED REPORTS

1. External Trade Monthly Digest
2. External Trade Quarterly Digest