

# BOTSWANA INTERNATIONAL MERCHANDISE TRADE STATISTICS

First Quarter of 2013

## STATISTICS BOTSWANA

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## PREFACE

This quarterly digest presents International Merchandise Trade Statistics as at 2013 first quarter. The digest carries data from the first quarter of 2012 to the same quarter of 2013. Data presented in this report are provisional pending final editing.

The digest is divided into four sections. Section One gives summary tables and charts for total imports, exports and trade balance. Section Two carries tables and charts for principal imports and principal exports while Section Three presents trade by direction for both imports and exports during the five quarters under consideration.

Section Four carries trade by other commodity classifications which are based on the Harmonised Commodity Description & Coding System of 2012 (HS 2012). The other commodity classifications referred to here are the Standard International Trade Classification (SITC, Revision 4) and the Broad Economic Categories (BEC; Revision 4).

We sincerely thank all stakeholders involved in the formulation of this quarterly digest, their continued support and feedback, as we strive to better serve Botswana and all other important users of our services.



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**Statistician General**  
November 2013

## 1.0 TOTAL TRADE

Table 1.1 shows Imports, Exports, and Trade Balance from the first quarter of 2012 to the first quarter of 2013. Total imports increased by P3, 829.8 million (29.3 percent) from P13, 067.2 million during the first quarter of 2012 to P16, 897.1 million during the same quarter in 2013. Comparison of 2013 first quarter to 2012 fourth quarter shows an increase of 6.6 percent (P1, 048.2 million), from P15, 848.8 million in the fourth quarter of 2012 to P16, 897.1 million in the first quarter of 2013.

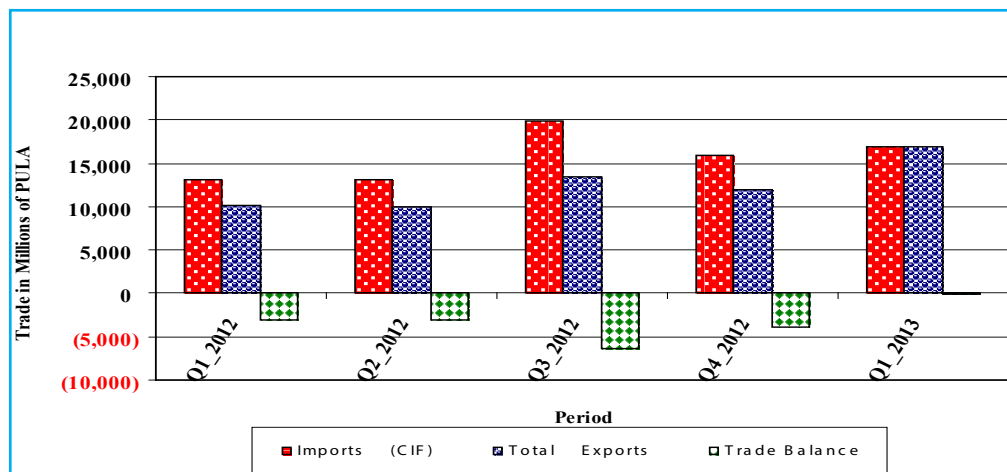
The value of total exports increased by 67.1 percent (P6, 769.1 million), from P10, 083.2 million during the first quarter of 2012 to P 16, 852.4 million in the same quarter in 2013. Total exports value also show an increase of 40.1 percent (P4, 823.6 million), from P12, 028.8 million realised in the fourth quarter of 2012 to P16, 852.4 million in the quarter under review.

**Table 1.1: TOTAL TRADE (Million PULA)- 1st Quarter 2012 to 1st Quarter 2013**

Quarter	Imports (CIF)	Domestic Exports	Re- Exports (FOB)	Total Exports	Trade Balance
Q1_2012	13,067.20	10,076.60	6.6	10,083.20	-2,984.00
Q2_2012	13,139.10	10,053.10	2	10,055.10	-3,084.00
Q3_2012	19,829.90	13,397.40	2.2	13,399.60	-6,430.30
Q4_2012	15,848.80	12,026.10	2.7	12,028.80	-3,820.00
Q1_2013	16,897.10	16,851.60	0.7	16,852.40	-55.9

( ) denotes negative numbers

**Chart 1.1: TOTAL TRADE (MILLION PULA) – 1st QUARTER 2012 to 1st QUARTER 2013**



## 2.0 PRINCIPAL COMMODITIES

This section contains Principal Commodity Groups by quarter, for the five quarter period as well as Principal Commodity Groups by Region and Partner country for quarter one of 2013, for both imports and exports. Sub Section 2.1 deals with Principal imports while Principal exports are discussed in Sub Section 2.2.

### 2.1 Principal Imports

Table 2.1 shows Principal Import Commodity Groups and their respective percentage distributions for the five quarters under review, while Table 2.1.1 shows Principal Import Commodity Groups by Region and Partner country for the first quarter of 2013 only. Chart 2.1 shows the graphical presentation of Principal Import Commodity Groups for the first quarter of 2013 only.

#### 2.1.1 Principal import Groups by Quarter

Diamonds; Fuel; Machinery & Electrical Equipment; Food Beverages & Tobacco and Chemicals & Rubber Products were the top five principal commodity groups imported during the first quarter of 2013 as displayed in Table 2.1. It should however be noted that imported diamonds include those for aggregation as from 2012 third quarter. Modalities are still being worked out to separate diamonds for aggregation from those imported for processing.

Diamonds contributed 35.9 percent (P6, 059.1 million) to total imports (P16, 897.1 million) during 2013 first quarter. Imports of Diamonds increased by 43.0 percent (P1, 823.3 million), from the value of P4, 235.8 million realised in 2012 fourth quarter to P6, 059.1 million recorded in the quarter under review.

Comparison of the value of Fuel imported during the first quarter of 2013 to the same quarter of 2012 shows an increase of 19.1 percent (P490.2 million), from P2, 567.7 million during the first quarter of 2012 to P3, 057.9 million recorded during the quarter under review. The value of Fuel, as compared to the fourth quarter of 2012, increased by 35.2 percent (P796.0 million), from P2, 261.9 million during 2012 fourth quarter to P3, 057.9 million during 2013 first quarter. Fuel imports constituted 18.1 percent (P3, 057.9 million) of total imports (P16, 897.1 million) during 2013 first quarter, when compared to a contribution of 14.3 percent (P2, 261.9 million) of P15, 848.8 million total realised in the previous quarter and 19.6 percent (P2, 567.7 million) of total imports P13, 067.2 million recorded in 2012 first quarter.

The value of Machinery & Electrical Equipment imported during the first quarter of 2013 was P1, 546.0 million (9.1 percent), having decreased by 38.9 percent (P985.8 million) from the value of P2, 531.8 million recorded during the corresponding quarter in 2012. Comparison of 2012 fourth quarter and the first quarter of 2013 for the same commodity group shows a decrease of 19.7 percent (P378.5 million), from P1, 924.5 million during 2012 fourth quarter to P1, 546.0 million during 2013 first quarter.

Food Beverages & Tobacco was the fourth most contributor to total imports during the first quarter of 2013, having contributed 9.0 percent (P1, 521.3 million) of total imports (P16, 897.1 million). Imports for this commodity group decreased by 13.8 percent (P243.3 million) from P1, 764.6 million during fourth quarter of 2012 to P1, 521.3 million during 2013 first quarter. This commodity group shows an increase of 6.0 percent (P85.5 million) from P1, 435.7 million during 2012 first quarter to P1, 521.3 million during the same quarter of 2013.

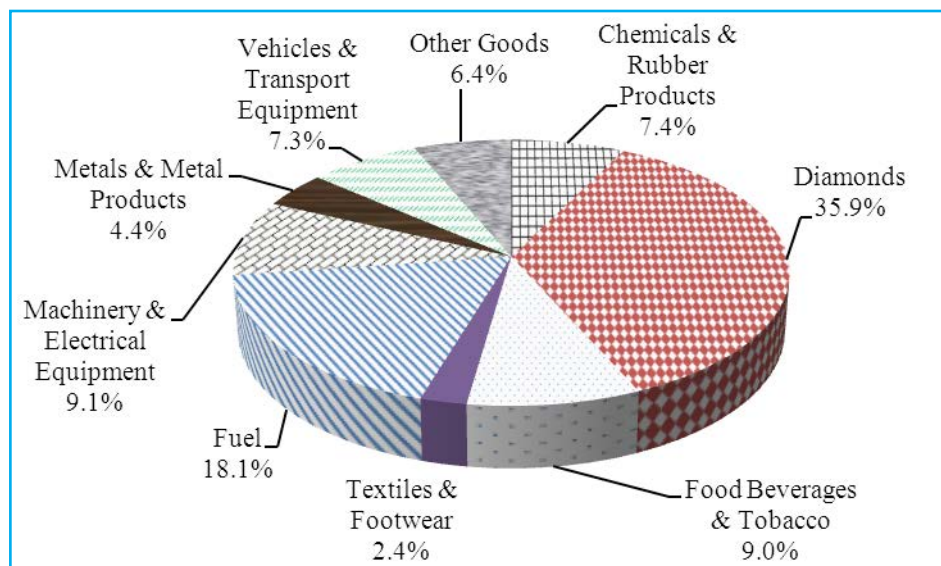
Chemicals & Rubber Products contributed 7.4 percent (P1, 253.4 million) to total imports during first quarter of 2013. This commodity group decreased by 5.1 percent (P67.8 million), from P1, 321.2 million during the first quarter of 2012 to P1, 253.4 million during 2013 first quarter. Comparison of quarter one of 2013 and quarter four of 2012 shows that the value of Chemicals & Rubber Products decreased by 15.5 percent (P230.6 million), from P1, 484.1 million to P1, 253.4 million.

**Table 2.1: PRINCIPAL IMPORT COMMODITY GROUPS – FIRST QUARTER 2012 to FIRST QUARTER 2013 ('000 PULA)**

HS \ Period	Q1_2012		Q2_2012		Q3_2012		Q4_2012		Q1_2013	
	Value	%	Value	%	Value	%	Value	%	Value	%
Chemicals & Rubber Products	1,321,231	10.1	1,291,859	9.8	1,327,468	6.7	1,484,069	9.4	1,253,421	7.4
Diamonds	1,735,217	13.3	2,002,264	15.2	8,539,092	43.1	4,235,839	26.7	6,059,137	35.9
Food Beverages & Tobacco	1,435,717	11	1,355,077	10.3	1,563,915	7.9	1,764,598	11.1	1,521,263	9
Fuel	2,567,677	19.6	2,493,251	19	2,663,036	13.4	2,261,919	14.3	3,057,913	18.1
Furniture	111,150	0.9	150,652	1.1	149,581	0.8	180,168	1.1	140,568	0.8
Machinery & Electrical Equipment	2,531,784	19.4	2,352,872	17.9	2,267,768	11.4	1,924,454	12.1	1,545,984	9.1
Metals & Metal Products	795,123	6.1	703,424	5.4	714,241	3.6	696,233	4.4	736,205	4.4
Salt Ores & Related Products	155,360	1.2	160,128	1.2	168,404	0.8	266,735	1.7	318,214	1.9
Textiles & Footwear	430,564	3.3	453,640	3.5	451,606	2.3	553,231	3.5	409,675	2.4
Vehicles & Transport Equipment	1,143,510	8.8	1,447,858	11	1,214,703	6.1	1,690,581	10.7	1,234,178	7.3
Wood & Paper Products	373,937	2.9	334,324	2.5	369,409	1.9	404,854	2.6	313,562	1.9
Other Goods	465,976	3.6	393,769	3	400,675	2	386,166	2.4	306,937	1.8
<b>Total Imports</b>	<b>13,067,246</b>	<b>100</b>	<b>13,139,117</b>	<b>100</b>	<b>19,829,895</b>	<b>100</b>	<b>15,848,847</b>	<b>100</b>	<b>16,897,056</b>	<b>100</b>



**Chart 2.1: PRINCIPAL IMPORTS COMPOSITION –FIRST QUARTER 2013**



Note: Other Goods comprises All other Goods not specified as in Table 2.1

### 2.1.2 Principal Imports Groups; 2013 First Quarter by country

Table 2.1.1 and Table 2.1.3 show that during the first quarter of 2013, imports from South Africa (P 10, 278.0 million) consisted mainly of Fuel with 27.9 percent (P2, 864.3 million), Food, Beverages & Tobacco with 13.9 percent (P1, 427.4 million) and Diamonds with 11.9 percent (P1, 218.8 million) of total imports.

Botswana imported Diamonds mostly from the European Union, constituting 54.5 percent (P3, 300.3 million) of the total value of diamonds imports (P6, 059.1 million) during 2013 quarter one, with the United Kingdom contributing 37.4 percent (P2, 267.5 million) while Belgium contributed 17.0 percent (P1, 032.8 million), refer to Table 2.1.1 and Table 2.1.2.

Imports from Asia consisted mainly of Diamonds at 30.7 percent (P270.0 million), Machinery & Electrical Equipment at 19.0 percent (P167.7 million), and Vehicles & Transport Equipment at 15.0 percent (P132.3 million) of total imports from that region (P880.6 million) during quarter one of 2013, refer to Table 2.1.1 and Table 2.1.3.

**Table 2.1.1: PRINCIPAL IMPORT COMMODITY GROUPS BY PARTNER- FIRST QUARTER 2013 ('000 PULA)**

Partner \ HS	Chemicals & Rubber Products	Diamonds	Food Beverages & Tobacco	Fuel	Furniture	Machinery & Electrical Equipment	Metals & Metal Products	Salt Ores & Related Products	Textiles & Footwear	Vehicles & Transport Equipment
South Africa	1,029,112	1,218,763	1,427,371	2,864,303	113,771	1,114,560	602,912	300,484	344,734	764,595
Namibia	257	1,225,913	31,030	145,061	210	780	251	1,624	313	1,958
Swaziland	12,304	0	0	0	0	458	1	0	1,230	0
Lesotho	0	14,855	0	0	0	0	0	0	2,479	0
<b>SACU</b>	<b>1,041,674</b>	<b>2,459,531</b>	<b>1,458,401</b>	<b>3,009,364</b>	<b>113,981</b>	<b>1,115,798</b>	<b>603,165</b>	<b>302,108</b>	<b>348,756</b>	<b>766,553</b>
Zimbabwe	1,481	0	9,518	24,473	7	3,021	2,362	13,164	1,787	2,917
Zambia	83	0	10,824	6,739	58	830	17,773	0	35	1,916
Mauritius	662	0	10,997	0	0	635	931	569	0	444
Malawi	187	0	9,160	0	0	0	0	0	0	161
Other SADC	1	0	273	10,889	0	103	1	0	150	22
<b>SADC</b>	<b>1,044,088</b>	<b>2,459,531</b>	<b>1,499,174</b>	<b>3,051,465</b>	<b>114,045</b>	<b>1,120,387</b>	<b>624,232</b>	<b>315,841</b>	<b>350,728</b>	<b>772,012</b>
Other Africa	946	0	234	0	139	146	186	0	399	520
<b>Africa Total</b>	<b>1,045,034</b>	<b>2,459,531</b>	<b>1,499,408</b>	<b>3,051,465</b>	<b>114,184</b>	<b>1,120,533</b>	<b>624,418</b>	<b>315,841</b>	<b>351,127</b>	<b>772,533</b>
UK	3,907	2,267,461	3,856	530	1,627	40,747	1,737	6	398	31,453
Belgium	1,760	1,032,791	0	5	41	8,117	882	0	39	738

Table 2.1.2: PERCENTAGE DISTRIBUTIONS AS PERCENTAGE OF TOTAL VALUE OF COMMODITY IMPORTED - FIRST QUARTER 2013

Partner \ HS	Chemicals & Rubber Products	Diamonds	Food Beverages & Tobacco	Fuel	Furniture	Machinery & Electrical Equipment	Metals & Metal Products	Salt Ores & Related Products	Textiles & Footwear	Vehicles & Transport Equipment	Wood & Paper Products	Other Goods	Total Imports
South Africa	82.1	20.1	93.8	93.7	80.9	72.1	81.9	94.4	84.1	62	83.1	77.2	60.8
Namibia	0	20.2	2	4.7	0.1	0.1	0	0.5	0.1	0.2	0.1	0.3	8.3
Swaziland	1	0	0	0	0	0	0	0	0.3	0	0.3	0	0.1
Lesotho	0	0.2	0	0	0	0	0	0	0.6	0	0	0	0.1
<b>SACU</b>	<b>83.1</b>	<b>40.6</b>	<b>95.9</b>	<b>98.4</b>	<b>81.1</b>	<b>72.2</b>	<b>81.9</b>	<b>94.9</b>	<b>85.1</b>	<b>62.1</b>	<b>83.4</b>	<b>77.5</b>	<b>69.4</b>
Zimbabwe	0.1	0	0.6	0.8	0	0.2	0.3	4.1	0.4	0.2	7.4	0.1	0.5
Zambia	0	0	0.7	0.2	0	0.1	2.4	0	0	0.2	0	0	0.2
Mauritius	0.1	0	0.7	0	0	0	0.1	0.2	0	0	0	0	0.1
Malawi	0	0	0.6	0	0	0	0	0	0	0	0.1	0	0.1
<b>Other SADC</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.4</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.1</b>
<b>SADC</b>	<b>83.3</b>	<b>40.6</b>	<b>98.5</b>	<b>99.8</b>	<b>81.1</b>	<b>72.5</b>	<b>84.8</b>	<b>99.3</b>	<b>85.6</b>	<b>62.6</b>	<b>90.9</b>	<b>77.6</b>	<b>70.3</b>
<b>Other Africa</b>	<b>0.1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Africa Total</b>	<b>83.4</b>	<b>40.6</b>	<b>98.6</b>	<b>99.8</b>	<b>81.2</b>	<b>72.5</b>	<b>84.8</b>	<b>99.3</b>	<b>85.7</b>	<b>62.6</b>	<b>90.9</b>	<b>77.6</b>	<b>70.3</b>
UK	0.3	37.4	0.3	0	1.2	2.6	0.2	0	0.1	2.5	3.2	2.3	14
Belgium	0.1	17	0	0	0	0.5	0.1	0	0	0.1	0.1	0.2	6.2
Germany	0.9	0	0	0	0	3.2	0.3	0	0.4	0.4	0.5	2.1	0.5
Sweden	0	0	0	0	0	2.3	0	0	0	0	0	0.1	0.2
France	0.3	0	0.1	0	0.7	1.3	0.1	0	0	0.2	0.1	1.2	0.2
Italy	0.1	0	0.2	0	0	0.7	0.2	0	0	0	0	0.2	0.1
Finland	0	0	0	0	1.7	0	0	0	0	0	0	0	0
Ireland	0.1	0	0.1	0	0	0.5	0	0	0	0	0	0	0.1
Other EU	2.8	0	0	0	0.2	1.3	0.2	0.2	0.2	0.2	0.6	1.2	0.4
<b>EU Total</b>	<b>4.6</b>	<b>54.5</b>	<b>0.7</b>	<b>0</b>	<b>3.9</b>	<b>12.5</b>	<b>1.1</b>	<b>0.2</b>	<b>0.7</b>	<b>3.4</b>	<b>4.3</b>	<b>7.2</b>	<b>21.6</b>
China	1.6	0	0	0	11.9	4.9	12.3	0	7.3	0.7	2	6	1.6
India	3.8	0.4	0.3	0	0.8	1.1	0.3	0	1.7	0.4	0.3	1.8	0.7
Israel	0	3.8	0	0	0	1.3	0.1	0	0	0	0	0.3	1.5
Japan	0.2	0	0	0	0	0.1	0	0	0.2	8.1	0	0.2	0.6
UAE	0.4	0.1	0	0	0	1.1	0.1	0	0.2	0.1	0.4	0.3	0.2
Hong Kong	0.1	0	0	0	0.8	1	0.3	0	1	0	0.1	0.8	0.2
Korea	0	0	0	0	0	0.1	0	0	2	0.6	0	0.1	0.1
Singapore	0	0	0	0	0	0.8	0	0	0	0.5	1.1	0	0.1
Taiwan	0	0	0	0	0	0.2	0.1	0	0.1	0.1	0	0.3	0
Other Asia	0.8	0.1	0.1	0	0.6	0.2	0.1	0	0.5	0.2	0.2	0.5	0.2
<b>Asia Total</b>	<b>7</b>	<b>4.5</b>	<b>0.5</b>	<b>0.1</b>	<b>14</b>	<b>10.8</b>	<b>13.2</b>	<b>0.1</b>	<b>12.9</b>	<b>10.7</b>	<b>4.1</b>	<b>10.3</b>	<b>5.2</b>
US	3.6	0.5	0	0	0.8	2.4	0.7	0	0.1	23	0.5	1.7	2.4
Canada	0.1	0	0	0	0	0.6	0	0	0	0	0	0.9	0.1
Australia	1.4	0	0	0	0.1	1.1	0.1	0	0.5	0	0	1.6	0.3
Switzerland	0	0	0.1	0.1	0	0.1	0	0.5	0	0	0	0.2	0.1
Others	0	0	0.1	0	0	0	0.1	0	0	0.2	0.1	0.6	0
<b>Total Imports</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>

UK: United Kingdom; UAE: United Arab Emirates; USA: United States of America

**Table 2.1.3: PERCENTAGE DISTRIBUTIONS AS PERCENTAGE OF TOTAL IMPORTS BY COUNTRY OR REGION - FIRST QUARTER 2013**

Partner \ HS	Chemicals & Rubber Products	Diamonds	Food Beverages & Tobacco	Fuel	Furniture	Machinery & Electrical Equipment	Metals & Metal Products	Salt Ores & Related Products	Textiles & Footwear	Vehicles & Transport Equipment	Wood & Paper Products	Other Goods	Total Imports
South Africa	10	11.9	13.9	27.9	1.1	10.8	5.9	2.9	3.4	7.4	2.5	2.3	100
Namibia	0	87	2.2	10.3	0	0.1	0	0.1	0	0.1	0	0.1	100
Swaziland	82.7	0	0	0	0	3.1	0	0	8.3	0	5.7	0.2	100
Lesotho	0	85.7	0	0	0	0	0	0	14.3	0	0	0	100
<b>SACU</b>	<b>8.9</b>	<b>21</b>	<b>12.4</b>	<b>25.7</b>	<b>1</b>	<b>9.5</b>	<b>5.1</b>	<b>2.6</b>	<b>3</b>	<b>6.5</b>	<b>2.2</b>	<b>2</b>	<b>100</b>
Zimbabwe	1.8	0	11.6	29.8	0	3.7	2.9	16	2.2	3.6	28.2	0.2	100
Zambia	0.2	0	28.2	17.6	0.2	2.2	46.3	0	0.1	5	0	0.2	100
Mauritius	4.6	0	76.5	0	0	4.4	6.5	4	0	3.1	0.9	0.1	100
Malawi	1.9	0	94.4	0	0	0	0	0	0	1.7	2	0	100
Other SADC	0	0	2.4	95.1	0	0.9	0	0	1.3	0.2	0	0.1	100
<b>SADC</b>	<b>8.8</b>	<b>20.7</b>	<b>12.6</b>	<b>25.7</b>	<b>1</b>	<b>9.4</b>	<b>5.3</b>	<b>2.7</b>	<b>3</b>	<b>6.5</b>	<b>2.4</b>	<b>2</b>	<b>100</b>
Other Africa	34.9	0	8.6	0	5.1	5.4	6.9	0	14.7	19.2	3.6	1.5	100
<b>Africa Total</b>	<b>8.8</b>	<b>20.7</b>	<b>12.6</b>	<b>25.7</b>	<b>1</b>	<b>9.4</b>	<b>5.3</b>	<b>2.7</b>	<b>3</b>	<b>6.5</b>	<b>2.4</b>	<b>2</b>	<b>100</b>
UK	0.2	95.7	0.2	0	0.1	1.7	0.1	0	0	1.3	0.4	0.3	100
Belgium	0.2	98.8	0	0	0	0.8	0.1	0	0	0.1	0	0.1	100
Germany	14.2	0	0.2	0.7	0	64.1	2.5	0	2	6.1	1.9	8.3	100
Sweden	0	0	0	0	0	99.1	0.3	0	0	0	0	0.6	100
France	9.9	0	6.4	0	3.1	60.5	1.2	0	0	7.2	0.8	11	100
Italy	6	0	19.4	0	0.4	60.4	9.8	0	0.5	0.1	0	3.4	100
Finland	0.1	0	0	0	84.4	15.4	0	0	0	0	0	0.1	100
Ireland	8.4	0	10.8	0	0	75.1	1	0	0	4.6	0	0.1	100
Other EU	52.6	0	0.7	0.2	0.5	29.7	1.7	0.8	1.4	4.1	2.8	5.5	100
<b>EU Total</b>	<b>1.6</b>	<b>90.2</b>	<b>0.3</b>	<b>0</b>	<b>0.1</b>	<b>5.3</b>	<b>0.2</b>	<b>0</b>	<b>0.1</b>	<b>1.2</b>	<b>0.4</b>	<b>0.6</b>	<b>100</b>
China	7.4	0	0.2	0	6.3	28.4	34	0	11.2	3.3	2.3	6.9	100
India	42.4	19.9	3.6	0	0.9	14.9	1.8	0.1	6.3	4.3	0.9	4.8	100
Israel	0	91.6	0	0	0	7.8	0.2	0	0	0	0	0.4	100
Japan	2.7	0	0	0	0	2	0	0	0.8	94	0	0.5	100
UAE	14.2	18.3	0.6	4.1	0.1	50	1.6	0	1.9	3.1	3.6	2.6	100
Hong Kong	4.4	8.7	0.1	0	3.8	51.7	6.6	0	14.4	0.8	1	8.5	100
Korea	2.8	0	0.1	2	0.1	9.5	0.3	0	43.9	39.8	0	1.6	100
Singapore	0.5	0	0	1.4	0	56.3	0	0	0	26	15.5	0.3	100
Taiwan	3.6	0	0	0	0	40.7	11.3	0	4.2	25.5	0.6	14.2	100
Other Asia	32.8	24	6.4	0	2.7	12.3	2	0.2	6.1	7	1.6	4.9	100
<b>Asia Total</b>	<b>9.9</b>	<b>30.7</b>	<b>0.8</b>	<b>0.2</b>	<b>2.2</b>	<b>19</b>	<b>11</b>	<b>0</b>	<b>6</b>	<b>15</b>	<b>1.4</b>	<b>3.6</b>	<b>100</b>
US	11	7.2	0.1	0	0.3	9.1	1.2	0	0.1	69.3	0.4	1.3	100
Canada	6.5	0	0	0	0.1	70.8	0	0	0.2	1.1	1	20.3	100
Australia	40.4	0	1.2	0	0.3	39.6	2.6	0	4.4	0	0	11.6	100
Switzerland	3.8	0	20.7	36	0.1	9.5	4.1	18	0	1.7	0.3	5.8	100
Others	1.5	0	16	0	0	0.3	9.3	0	1.4	40.7	5.3	25.5	100
<b>Total Imports</b>	<b>7.4</b>	<b>35.9</b>	<b>9</b>	<b>18.1</b>	<b>0.8</b>	<b>9.1</b>	<b>4.4</b>	<b>1.9</b>	<b>2.4</b>	<b>7.3</b>	<b>1.9</b>	<b>1.8</b>	<b>100</b>

UK: United Kingdom; UAE: United Arab Emirates; USA: United States of America

## 2.2 Principal Exports

Table 2.2 shows Principal Export Commodity Groups together with respective percentage distributions for the five-quarter period under consideration (first quarter of 2012 to the first quarter of 2013) while Table 2.2.1 shows Principal Export Commodity Groups by Destination for the first quarter of 2013 only. Chart 2.2 shows the graphical presentation of Principal Export Commodity Groups for 2013 first quarter.

### 2.2.1 Principal Export Groups by Quarter

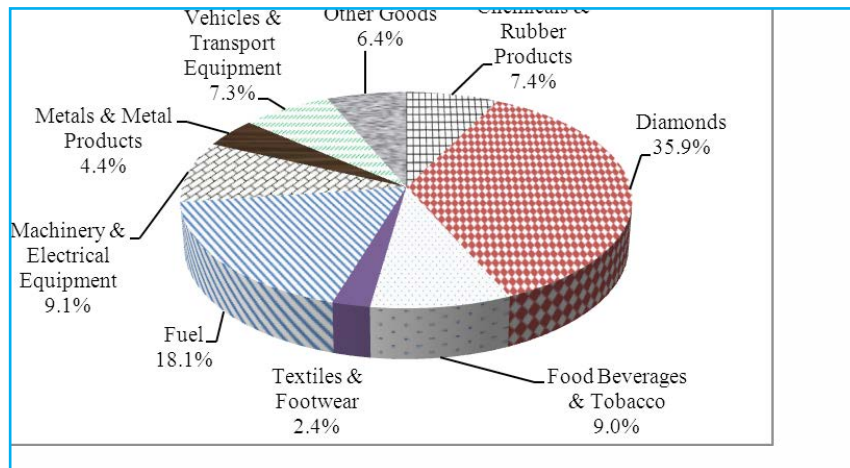
Discussions under this Sub-Section are based on Table 2.2. During the first quarter of 2013, Diamonds constituted 84.7 percent (P14, 274.1 million) of total exports (P16, 852.4 million). It should be noted that these diamonds include re-export of diamonds originally imported for aggregation. Modalities to disaggregate diamonds from aggregation and Botswana diamonds are still being worked out. Comparison of Diamonds exports for quarter one of 2013 to quarter four of 2012 shows an increase of 46.4 percent (P4, 525.6 million), from P9, 748.4 million to P14, 274.1 million.

Total exports value for Copper & Nickel during the first quarter of 2013 was P1, 095.8 million (6.5 percent), showing an increase of P236.4 million (27.5 percent) as compared to the value of P859.4 million recorded during 2012 fourth quarter. Comparing quarter one of 2013 to the same quarter in 2012, the value of Copper & Nickel exports increased by 4.4 percent (P46.6 million), from P1, 049.2 million recorded during the first quarter of 2012 to P1, 095.8 million during 2013 first quarter.

**Table 2.2: PRINCIPAL EXPORT COMMODITY GROUPS – FIRST QUARTER 2012 TO FIRST QUARTER 2013 ('000 PULA)**

HS \ Period	Q1_2012		Q2_2012		Q3_2012		Q4_2012		Q1_2013	
	Value	%	Value	%	Value	%	Value	%	Value	%
Copper & Nickel	1,049,233	10.4	819,221	8.1	583,760	4.4	859,391	7.1	1,095,825	6.5
Diamonds	7,429,829	73.7	7,796,182	77.5	11,168,578	83.3	9,748,444	81	14,274,083	84.7
Gold	194,203	1.9	190,698	1.9	147,157	1.1	109,789	0.9	95,802	0.6
Hides & Skin	11,725	0.1	20,854	0.2	13,115	0.1	17,270	0.1	10,553	0.1
Iron Steel & Related Products	57,495	0.6	67,554	0.7	147,474	1.1	65,681	0.5	54,460	0.3
Machinery & Electrical Equipment	221,371	2.2	274,276	2.7	253,335	1.9	268,372	2.2	336,987	2
Meat & Meat Products	102,431	1	141,441	1.4	156,397	1.2	98,643	0.8	134,572	0.8
Plastic & Plastic Products	63,235	0.6	56,213	0.6	67,873	0.5	58,195	0.5	57,026	0.3
Salt & Soda Ash	108,678	1.1	88,057	0.9	141,377	1.1	113,463	0.9	121,218	0.7
Textiles	331,350	3.3	79,305	0.8	101,152	0.8	100,623	0.8	74,754	0.4
Vehicles & Parts	157,074	1.6	154,848	1.5	144,836	1.1	188,766	1.6	166,321	1
Other Goods	356,617	3.5	366,440	3.6	474,574	3.5	400,165	3.3	430,760	2.6
<b>Total Exports</b>	<b>10,083,242</b>	<b>100</b>	<b>10,055,091</b>	<b>100</b>	<b>13,399,626</b>	<b>100</b>	<b>12,028,801</b>	<b>100</b>	<b>16,852,361</b>	<b>100</b>

Chart 2.2: PRINCIPAL EXPORTS COMPOSITION – FIRST QUARTER 2013



Note: Other Goods comprises All Other Goods not specified as in Table 2.2A

### 2.2.2 Principal Exports Groups; 2013 first Quarter by country

Discussions on Principal Exports by Destination for the first quarter of 2013 are based on Tables 2.2.1, Table 2.2.2 and Table 2.2.3. Most of Diamonds exports were destined to the European Union, 86.2 percent (P12, 304.0 million), with the United Kingdom receiving 79.8 percent (P11, 391.5 million) while Belgium received 6.4 percent (P912.4 million) of total Diamonds exports (P14, 274.1 million) during the first quarter of 2013 (refer to Table 2.2.1 and Table 2.2.2).

Exports destined to Asia comprised mainly Diamonds, which constituted 99.0 percent (P801.7 million) of total exports (P809.5 million) to the region (refer to Table 2.2.1 and Table 2.2.3).

**Table 2.2.1: PRINCIPAL EXPORT COMMODITY GROUPS BY PARTNER- FIRST QUARTER 2013 ('000 PULA)**

Partner \ HS	Copper & Nickel	Diamonds	Gold	Hides & Skin	Iron Steel & Related Products	Machinery & Electrical Equipment	Meat & Meat Products	Plastic & Plastic Products	Salt & Soda Ash	Textiles	Vehicles & Parts	Other Goods	Total Exports
South Africa	260,349	515,596	95,802	7,529	51,279	237,054	99,289	48,069	86,010	62,366	67,205	293,298	1,823,848
Namibia	0	383,520	0	0	715	24,097	46	1,851	69	1,258	43,996	17,348	472,898
Lesotho	0	0	0	0	519	17	0	28	0	0	708	135	1,407
Swaziland	0	0	0	0	0	280	0	8	0	281	0	1,435	2,004
<b>SACU</b>	<b>260,349</b>	<b>899,116</b>	<b>95,802</b>	<b>7,529</b>	<b>52,513</b>	<b>261,447</b>	<b>99,335</b>	<b>49,956</b>	<b>86,079</b>	<b>63,905</b>	<b>111,908</b>	<b>312,216</b>	<b>2,300,157</b>
Zimbabwe	62,667	0	0	0	575	5,947	0	1,746	18,181	4,429	26,184	59,320	179,050
Zambia	0	0	0	0	989	14,346	188	3,837	14,926	242	21,244	8,025	63,797
Mozambique	0	0	0	0	281	1,951	0	1,096	2	79	2,168	695	6,272
Tanzania	0	0	0	0	0	791	1,082	0	359	0	454	63	2,748
DRC	0	0	0	0	0	328	0	2	1,671	0	1,033	8	3,041
Malawi	0	0	0	0	14	1,673	0	314	0	5	460	745	3,212
Other SADC	0	0	0	0	0	7	1,532	0	0	4	1,141	896	3,581
<b>SADC</b>	<b>323,016</b>	<b>899,116</b>	<b>95,802</b>	<b>7,529</b>	<b>54,371</b>	<b>286,490</b>	<b>102,138</b>	<b>56,952</b>	<b>121,218</b>	<b>68,665</b>	<b>164,592</b>	<b>381,968</b>	<b>2,561,858</b>
Other Africa	0	0	0	0	13	1,042	0	0	0	5	814	263	2,136
<b>Africa Total</b>	<b>323,016</b>	<b>899,116</b>	<b>95,802</b>	<b>7,529</b>	<b>54,384</b>	<b>287,532</b>	<b>102,138</b>	<b>56,952</b>	<b>121,218</b>	<b>68,669</b>	<b>165,407</b>	<b>382,231</b>	<b>2,563,994</b>
UK	0	11,391,545	0	486	0	81	2,730	8	0	5	103	830	11,395,788
Belgium	0	912,405	0	0	0	24	0	0	0	0	0	0	912,429
Germany	0	0	0	31	0	170	27,219	0	0	0	0	37	27,457
Netherlands	0	0	0	0	0	3,789	0	0	0	0	0	19	3,807
Other EU	0	0	0	209	11	41,467	0	4	0	0	0	482	42,173
<b>EU Total</b>	<b>0</b>	<b>12,303,950</b>	<b>0</b>	<b>726</b>	<b>11</b>	<b>45,531</b>	<b>29,949</b>	<b>11</b>	<b>0</b>	<b>5</b>	<b>103</b>	<b>1,368</b>	<b>12,381,655</b>
Israel	0	410,666	0	0	0	54	0	0	0	0	0	127	410,847
India	0	185,165	0	0	0	4	0	4	0	0	58	3	185,234
China	0	65,217	0	0	0	52	0	0	0	3	0	4,529	69,801
Thailand	0	60,438	0	0	0	0	0	0	0	0	0	0	60,438
Hong Kong	0	41,837	0	1,143	0	0	0	0	0	0	0	0	42,980
UAE	0	38,412	0	0	20	447	0	0	0	0	3	30	38,912
Other Asia	0	0	0	0	45	1,007	0	0	0	0	163	48	1,263
<b>Asia Total</b>	<b>0</b>	<b>801,734</b>	<b>0</b>	<b>1,143</b>	<b>65</b>	<b>1,564</b>	<b>0</b>	<b>4</b>	<b>0</b>	<b>3</b>	<b>224</b>	<b>4,738</b>	<b>809,475</b>
Norway	772,808	0	0	0	0	0	2,447	0	0	0	0	0	775,256
Switzerland	0	203,922	0	102	0	30	0	0	0	0	0	88	204,142
USA	0	65,361	0	1,008	0	824	0	49	0	6,042	1	165	73,451
Others	0	0	0	44	0	1,505	38	9	0	35	586	42,171	44,389
<b>Total Exports</b>	<b>1,095,825</b>	<b>14,274,083</b>	<b>95,802</b>	<b>10,553</b>	<b>54,460</b>	<b>336,987</b>	<b>134,572</b>	<b>57,026</b>	<b>121,218</b>	<b>74,754</b>	<b>166,321</b>	<b>430,760</b>	<b>16,852,361</b>

UK: United Kingdom; UAE: United Arab Emirates; USA: United States of America



**Table 2.2.2: PERCENTAGE DISTRIBUTIONS AS PERCENTAGE OF TOTAL COUNTRY EXPORT; FIRST QUARTER 2013**

Partner \ HS	Copper & Nickel	Diamonds	Gold	Hides & Skin	Iron Steel & Related Products	Machinery & Electrical Equipment	Meat & Meat Products	Plastic & Plastic Products	Salt & Soda Ash	Textiles	Vehicles & Parts	Other Goods	Total Exports
South Africa	23.8	3.6	100	71.4	94.2	70.3	73.8	84.3	71	83.4	40.4	68.1	10.8
Namibia	0	2.7	0	0	1.3	7.2	0	3.2	0.1	1.7	26.5	4	2.8
Lesotho	0	0	0	0	1	0	0	0	0	0	0.4	0	0
Swaziland	0	0	0	0	0	0.1	0	0	0	0.4	0	0.3	0
<b>SACU</b>	<b>23.8</b>	<b>6.3</b>	<b>100</b>	<b>71.4</b>	<b>96.4</b>	<b>77.6</b>	<b>73.8</b>	<b>87.6</b>	<b>71</b>	<b>85.5</b>	<b>67.3</b>	<b>72.5</b>	<b>13.6</b>
Zimbabwe	5.7	0	0	0	1.1	1.8	0	3.1	15	5.9	15.7	13.8	1.1
Zambia	0	0	0	0	1.8	4.3	0.1	6.7	12.3	0.3	12.8	1.9	0.4
Mozambique	0	0	0	0	0.5	0.6	0	1.9	0	0.1	1.3	0.2	0
Tanzania	0	0	0	0	0	0.2	0.8	0	0.3	0	0.3	0	0
DRC	0	0	0	0	0	0.1	0	0	1.4	0	0.6	0	0
Malawi	0	0	0	0	0	0.5	0	0.6	0	0	0.3	0.2	0
Other SADC	0	0	0	0	0	0	1.1	0	0	0	0.7	0.2	0
<b>SADC</b>	<b>29.5</b>	<b>6.3</b>	<b>100</b>	<b>71.4</b>	<b>99.8</b>	<b>85</b>	<b>75.9</b>	<b>99.9</b>	<b>100</b>	<b>91.9</b>	<b>99</b>	<b>88.7</b>	<b>15.2</b>
Other Africa	0	0	0	0	0	0.3	0	0	0	0	0.5	0.1	0
<b>Africa Total</b>	<b>29.5</b>	<b>6.3</b>	<b>100</b>	<b>71.4</b>	<b>99.9</b>	<b>85.3</b>	<b>75.9</b>	<b>99.9</b>	<b>100</b>	<b>91.9</b>	<b>99.5</b>	<b>88.7</b>	<b>15.2</b>
UK	0	79.8	0	4.6	0	0	2	0	0	0	0.1	0.2	67.6
Belgium	0	6.4	0	0	0	0	0	0	0	0	0	0	5.4
Germany	0	0	0	0.3	0	0.1	20.2	0	0	0	0	0	0.2
Netherlands	0	0	0	0	0	1.1	0	0	0	0	0	0	0
Other EU	0	0	0	2	0	12.3	0	0	0	0	0	0.1	0.3
<b>EU Total</b>	<b>0</b>	<b>86.2</b>	<b>0</b>	<b>6.9</b>	<b>0</b>	<b>13.5</b>	<b>22.3</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.1</b>	<b>0.3</b>	<b>73.5</b>
Israel	0	2.9	0	0	0	0	0	0	0	0	0	0	2.4
India	0	1.3	0	0	0	0	0	0	0	0	0	0	1.1
China	0	0.5	0	0	0	0	0	0	0	0	0	1.1	0.4
Thailand	0	0.4	0	0	0	0	0	0	0	0	0	0	0.4
Hong Kong	0	0.3	0	10.8	0	0	0	0	0	0	0	0	0.3
UAE	0	0.3	0	0	0	0.1	0	0	0	0	0	0	0.2
Other Asia	0	0	0	0	0.1	0.3	0	0	0	0	0.1	0	0
<b>Asia Total</b>	<b>0</b>	<b>5.6</b>	<b>0</b>	<b>10.8</b>	<b>0.1</b>	<b>0.5</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.1</b>	<b>1.1</b>	<b>4.8</b>
Norway	70.5	0	0	0	0	0	1.8	0	0	0	0	0	4.6
Switzerland	0	1.4	0	1	0	0	0	0	0	0	0	0	1.2
USA	0	0.5	0	9.6	0	0.2	0	0.1	0	8.1	0	0	0.4
Others	0	0	0	0.4	0	0.4	0	0	0	0	0.4	9.8	0.3
<b>Total Exports</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>

UK: United Kingdom; UAE: United Arab Emirates; USA: United States of America

**Table 2.2.3: PERCENTAGE DISTRIBUTIONS AS PERCENTAGE OF TOTAL COMMODITY EXPORTED; FIRST QUARTER 2013**

Partner \ HS	Copper & Nickel	Diamonds	Gold	Hides & Skin	Iron Steel & Related Products	Machinery & Electrical Equipment	Meat & Meat Products	Plastic & Plastic Products	Salt & Soda Ash	Textiles	Vehicles & Parts	Other Goods	Total Exports
South Africa	14.3	28.3	5.3	0.4	2.8	13	5.4	2.6	4.7	3.4	3.7	16.1	100
Namibia	0	81.1	0	0	0.2	5.1	0	0.4	0	0.3	9.3	3.7	100
Lesotho	0	0	0	0	36.9	1.2	0	2	0	0	50.3	9.6	100
Swaziland	0	0	0	0	0	14	0	0.4	0	14	0	71.6	100
<b>SACU</b>	<b>11.3</b>	<b>39.1</b>	<b>4.2</b>	<b>0.3</b>	<b>2.3</b>	<b>11.4</b>	<b>4.3</b>	<b>2.2</b>	<b>3.7</b>	<b>2.8</b>	<b>4.9</b>	<b>13.6</b>	<b>100</b>
Zimbabwe	35	0	0	0	0.3	3.3	0	1	10.2	2.5	14.6	33.1	100
Zambia	0	0	0	0	1.5	22.5	0.3	6	23.4	0.4	33.3	12.6	100
Mozambique	0	0	0	0	4.5	31.1	0	17.5	0	1.3	34.6	11.1	100
Tanzania	0	0	0	0	0	28.8	39.4	0	13.1	0	16.5	2.3	100
DRC	0	0	0	0	0	10.8	0	0.1	54.9	0	34	0.3	100
Malawi	0	0	0	0	0.4	52.1	0	9.8	0	0.2	14.3	23.2	100
Other SADC	0	0	0	0	0	0.2	42.8	0	0	0.1	31.9	25	100
<b>SADC</b>	<b>12.6</b>	<b>35.1</b>	<b>3.7</b>	<b>0.3</b>	<b>2.1</b>	<b>11.2</b>	<b>4</b>	<b>2.2</b>	<b>4.7</b>	<b>2.7</b>	<b>6.4</b>	<b>14.9</b>	<b>100</b>
Other Africa	0	0	0	0	0.6	48.8	0	0	0	0.2	38.1	12.3	100
<b>Africa Total</b>	<b>12.6</b>	<b>35.1</b>	<b>3.7</b>	<b>0.3</b>	<b>2.1</b>	<b>11.2</b>	<b>4</b>	<b>2.2</b>	<b>4.7</b>	<b>2.7</b>	<b>6.5</b>	<b>14.9</b>	<b>100</b>
UK	0	100	0	0	0	0	0	0	0	0	0	0	100
Belgium	0	100	0	0	0	0	0	0	0	0	0	0	100
Germany	0	0	0	0.1	0	0.6	99.1	0	0	0	0	0.1	100
Netherlands	0	0	0	0	0	99.5	0	0	0	0	0	0.5	100
Other EU	0	0	0	0.5	0	98.3	0	0	0	0	0	1.1	100
<b>EU Total</b>	<b>0</b>	<b>99.4</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.4</b>	<b>0.2</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>100</b>
Israel	0	100	0	0	0	0	0	0	0	0	0	0	100
India	0	100	0	0	0	0	0	0	0	0	0	0	100
China	0	93.4	0	0	0	0.1	0	0	0	0	0	6.5	100
Thailand	0	100	0	0	0	0	0	0	0	0	0	0	100
Hong Kong	0	97.3	0	2.7	0	0	0	0	0	0	0	0	100
UAE	0	98.7	0	0	0.1	1.1	0	0	0	0	0	0.1	100
Other Asia	0	0	0	0	3.6	79.7	0	0	0	0	12.9	3.8	100
<b>Asia Total</b>	<b>0</b>	<b>99</b>	<b>0</b>	<b>0.1</b>	<b>0</b>	<b>0.2</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.6</b>	<b>100</b>
Norway	99.7	0	0	0	0	0	0.3	0	0	0	0	0	100
Switzerland	0	99.9	0	0	0	0	0	0	0	0	0	0	100
USA	0	89	0	1.4	0	1.1	0	0.1	0	8.2	0	0.2	100
Others	0	0	0	0.1	0	3.4	0.1	0	0	0.1	1.3	95	100
<b>Total Exports</b>	<b>6.5</b>	<b>84.7</b>	<b>0.6</b>	<b>0.1</b>	<b>0.3</b>	<b>2</b>	<b>0.8</b>	<b>0.3</b>	<b>0.7</b>	<b>0.4</b>	<b>1</b>	<b>2.6</b>	<b>100</b>

UK: United Kingdom; UAE: United Arab Emirates; USA: United States of America

### 3.0 TRADE BY COMMODITY GROUPS, REGION AND PARTNER

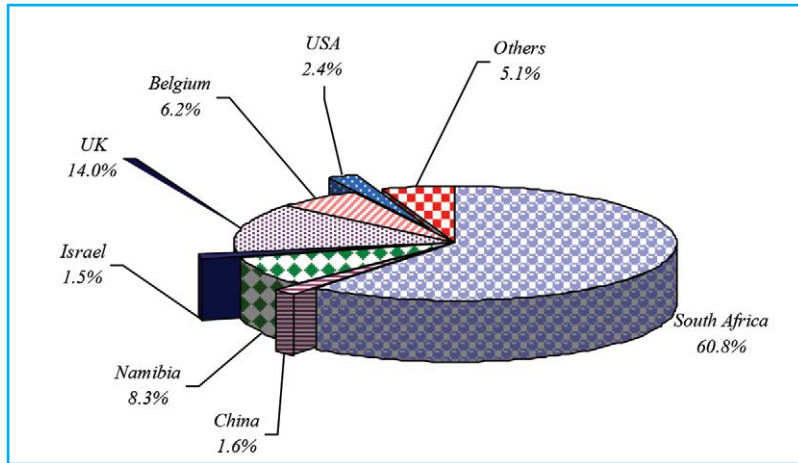
This section presents external trade by region and individual trading partner countries for both imports and exports for the five-quarter period under review. Imports are discussed in Section 3.1, while exports are discussed in Section 3.2. Graphical presentation of external trade by trading partners is provided for quarter one of 2013 only, for both imports and exports.

#### 3.1 Imports by Region and Major Partner Countries

Table 3.1 shows that the majority of imports are from the Southern Africa Customs Union (SACU), especially from South Africa. During the first quarter of 2013, imports from South Africa were valued at P10, 278.0 million, constituting 60.8 percent of total imports. SACU, as a region, supplied 69.4 percent (P11, 718.7 million) of total imports (P16, 897.1 million) during the same quarter.

The European Union supplied 21.6 percent (P3, 657.6 million), with the United Kingdom alone supplying 14.0 percent (P2, 368.6 million) while Belgium contributed 6.2 percent (P1, 045.1 million) to Botswana's total imports during 2013 first quarter. The major suppliers of imports from Asia were China and Israel with 1.6 percent (P266.0 million) and 1.5 percent (P252.3) respectively, of total imports during the same quarter. The USA contributed 2.4 percent (P409.1 million) to total imports during 2013 first quarter, refer to Chart 3.1 and Table 3.1.

Chart 3.1: IMPORTS BY PARTNER – FIRST QUARTER 2013



Note: Others include all other partners not specified as in Table 3.1 below

**Table 3.1: IMPORTS BY REGION AND PARTNER: FIRST QUARTER 2012 TO FIRST QUARTER 2013 ('000 PULA)**

Partner \ Period	Q1_2012	Q2_2012	Q3_2012	Q4_2012	Q1_2013	% Distributions	
						Q4_2012	Q1_2013
South Africa	8,780,207	9,075,823	10,056,199	11,083,866	10,278,016	69.9	60.8
Namibia	214,312	100,959	1,704,049	1,447,502	1,408,487	9.1	8.3
Lesotho	30,878	36,326	13,197	12,017	17,334	0.1	0.1
Swaziland	3,813	2,520	19,204	14,837	14,873	0.1	0.1
<b>SACU TOTAL</b>	<b>9,029,211</b>	<b>9,215,628</b>	<b>11,792,649</b>	<b>12,558,221</b>	<b>11,718,709</b>	<b>79.2</b>	<b>69.4</b>
Mozambique	106,348	49,356	827	557	11,056	0	0.1
Zimbabwe	105,241	74,401	63,014	84,310	82,065	0.5	0.5
Malawi	10,058	1,994	3,118	7,164	9,707	0	0.1
Zambia	51,905	41,565	50,790	40,399	38,347	0.3	0.2
Mauritius	8,840	11,560	12,474	4,952	14,377	0	0.1
Tanzania	467	97	2,229	169	394	0	0
Other SADC	331	2	1,090	371	0	0	0
<b>SADC TOTAL</b>	<b>9,312,402</b>	<b>9,394,603</b>	<b>11,926,190</b>	<b>12,696,142</b>	<b>11,874,655</b>	<b>80.1</b>	<b>70.3</b>
Kenya	3,847	1,995	1,322	2,006	1,210	0	0
Nigeria	289	333	352	532	900	0	0
Ghana	72	59	109	60	325	0	0
Other Africa	3,198	2,723	5,457	491	274	0	0
<b>Africa Total</b>	<b>9,319,807</b>	<b>9,399,712</b>	<b>11,933,431</b>	<b>12,699,231</b>	<b>11,877,363</b>	<b>80.1</b>	<b>70.3</b>
Netherlands	27,420	28,056	12,636	14,433	48,454	0.1	0.3
UK	1,495,228	1,690,179	5,907,031	1,198,438	2,368,616	7.6	14
Germany	104,744	74,817	160,929	100,578	76,931	0.6	0.5
Belgium	141,652	269,471	184,279	204,834	1,045,103	1.3	6.2
Sweden	77,352	165,167	36,697	44,460	36,562	0.3	0.2
Italy	31,685	14,813	15,684	15,764	17,089	0.1	0.1
France	31,026	28,025	27,304	30,556	33,311	0.2	0.2
Cyprus	3,782	456	535	20,297	2,235	0.1	0
Ireland	6,039	6,035	11,191	9,876	10,193	0.1	0.1
Denmark	6,312	3,356	709	1,503	1,047	0	0
Finland	11,448	10,855	15,315	71	2,799	0	0
Spain	2,648	17,340	5,893	1,755	6,712	0	0
Czech Republic	425	740	1,272	3,161	2,106	0	0
Austria	990	752	404	223	218	0	0
Portugal	1,013	812	1	2,429	5,310	0	0
Hungary	235	2,820	320	503	324	0	0
Other EU	1,461	1,307	2,804	1,739	615	0	0
<b>EU Total</b>	<b>1,943,462</b>	<b>2,315,001</b>	<b>6,383,003</b>	<b>1,650,620</b>	<b>3,657,625</b>	<b>10.4</b>	<b>21.6</b>

**Table 3.1 continued: IMPORTS BY REGION AND PARTNER: FIRST QUARTER 2012 TO FIRST QUARTER 2013 ('000 PULA)**

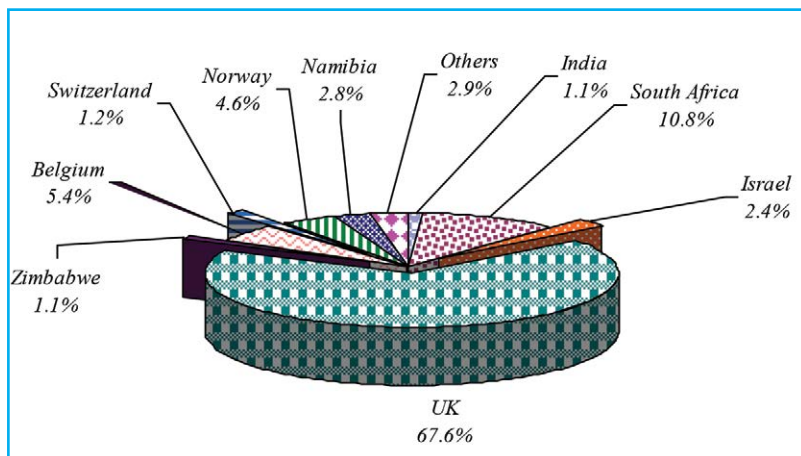
Partner \ Period	Q1_2012	Q2_2012	Q3_2012	Q4_2012	Q1_2013	% Distributions	
						Q4_2012	Q1_2013
China	638,197	453,111	397,760	256,953	265,982	1.6	1.6
India	197,921	117,149	377,324	140,372	112,239	0.9	0.7
Israel	222,558	303,789	243,145	152,464	252,310	1	1.5
Japan	168,787	128,075	129,606	124,195	106,542	0.8	0.6
Singapore	33,073	28,929	11,948	19,306	22,451	0.1	0.1
Korea	17,638	14,234	17,143	14,517	18,911	0.1	0.1
Hong Kong	31,936	20,588	19,523	22,030	29,033	0.1	0.2
UAE	44,648	32,139	36,113	28,229	35,397	0.2	0.2
Taiwan	14,208	10,298	7,473	13,735	6,720	0.1	0
Malaysia	8,406	28,641	4,836	6,040	11,378	0	0.1
Philippines	70	27	1,050	216	52	0	0
Other Asia	19,141	12,741	15,764	12,870	19,552	0.1	0.1
<b>Asia Total</b>	<b>1,396,584</b>	<b>1,149,720</b>	<b>1,261,686</b>	<b>790,926</b>	<b>880,565</b>	<b>5</b>	<b>5.2</b>
USA	366,952	238,913	165,920	429,559	409,063	2.7	2.4
Australia	15,360	20,070	30,165	27,174	42,711	0.2	0.3
Switzerland	15,664	8,105	37,979	238,602	8,662	1.5	0.1
Canada	5,668	4,230	11,783	9,917	14,005	0.1	0.1
Brazil	1,281	1,212	2,410	584	3,182	0	0
Norway	1,226	83	22	9	55	0	0
New Zealand	300	104	76	64	31	0	0
Others	943	1,968	3,420	2,162	3,794	0	0
<b>Total Imports</b>	<b>13,067,246</b>	<b>13,139,117</b>	<b>19,829,895</b>	<b>15,848,847</b>	<b>16,897,056</b>	<b>100</b>	<b>100</b>

UK: United Kingdom; UAE: United Arab Emirates; USA: United States of America

### 3.2 Exports by Major Destination

Table 3.2 shows that the majority of exports during the first quarter of 2013 went to the United Kingdom, 67.6 percent (P11, 395.8 million) while Belgium got 5.4 percent (P912.4 million) of total exports (P16, 852.4 million) during the quarter under review. South Africa received 10.8 percent (P1, 823.8 million) while 2.8 percent (P472.9 million) and 1.1 percent (P179.1 million) went to Namibia and Zimbabwe respectively. Israel and India received 2.4 percent (P410.8 million) and 1.1 percent (P185.2 million) respectively, while Norway and Switzerland got 4.6 percent (P775.3 million) and 1.2 percent (P204.1 million) of total exports during the same quarter. (Refer to Chart 3.2 and Table 3.2).

Chart 3.2: TOTAL EXPORTS BY DESTINATION – FIRST QUARTER 2012



Note: Others include all other partners not specified as in Table 3.2



**Table 3.2: TOTAL EXPORTS BY DESTINATION: FIRST QUARTER 2012 TO FIRST QUARTER 2013 ('000 PULA)**

Partner \ Period	Q1_2012	Q2_2012	Q3_2012	Q4_2012	Q1_2013	% Distributions	
						Q4_2012	Q1_2013
South Africa	1,317,358	1,162,756	1,895,309	1,625,791	1,823,848	13.5	10.8
Namibia	55,712	55,795	422,615	315,795	472,898	2.6	2.8
Swaziland	3,714	1,879	2,364	3,014	2,004	0	0
Lesotho	4,298	1,035	2,945	1,554	1,407	0	0
<b>SACU TOTAL</b>	<b>1,381,083</b>	<b>1,221,465</b>	<b>2,323,232</b>	<b>1,946,152</b>	<b>2,300,157</b>	<b>16.2</b>	<b>13.6</b>
Zimbabwe	320,105	180,457	180,638	188,333	179,050	1.6	1.1
Zambia	93,352	86,654	87,833	103,882	63,797	0.9	0.4
DRC	14,489	11,961	7,123	18,178	3,041	0.2	0
Malawi	2,962	3,324	3,723	2,976	3,212	0	0
Tanzania	9,750	41,104	12,131	2,327	2,748	0	0
Mozambique	1,758	5,956	19,537	12,560	6,272	0.1	0
Angola	985	4,443	222	155	3,569	0	0
Mauritius	49	52	52	35	13	0	0
Other SADC	62	5	2	0	0	0	0
<b>SADC Total</b>	<b>1,824,594</b>	<b>1,555,420</b>	<b>2,634,491</b>	<b>2,274,597</b>	<b>2,561,858</b>	<b>18.9</b>	<b>15.2</b>
Kenya	774	248	1,461	557	1,249	0	0
Nigeria	163	63	267	183	41	0	0
Uganda	202	106	95	214	104	0	0
Ghana	209	6	5	117	212	0	0
Ethiopia	86	18	25	50	2	0	0
Congo - Brazzaville	68	0	250	197	282	0	0
Other Africa	3,605	11,173	1,278	5,064	246	0	0
<b>Africa Total</b>	<b>1,829,702</b>	<b>1,567,034</b>	<b>2,637,872</b>	<b>2,280,978</b>	<b>2,563,994</b>	<b>19</b>	<b>15.2</b>
UK	5,974,017	6,046,382	8,748,993	6,853,638	11,395,788	57	67.6
Belgium	318,293	391,996	479,993	788,580	912,429	6.6	5.4
Spain	969	8,039	4,627	1,406	352	0	0
Italy	2,721	216	1,250	1	376	0	0
Germany	1,145	355	24,300	690	27,457	0	0.2
France	624	259	716	301	41,254	0	0.2
Netherlands	1,246	1,084	12,773	1,269	3,807	0	0
Austria	82	0	33	36	72	0	0
Sweden	146	178	73	235	78	0	0
Ireland	38	45	5	14	0	0	0
Hungary	33	172	1	172	22	0	0
Portugal	0	0	6	0	0	0	0
Other EU	313	31	100	91	19	0	0
<b>EU Total</b>	<b>6,299,627</b>	<b>6,448,757</b>	<b>9,272,871</b>	<b>7,646,433</b>	<b>12,381,655</b>	<b>63.6</b>	<b>73.5</b>

Table 3.2 continued: TOTAL EXPORTS BY DESTINATION: FIRST QUARTER 2012 TO FIRST QUARTER 2013 ('000 PULA)

Partner \ Period	Q1_2012	Q2_2012	Q3_2012	Q4_2012	Q1_2013	% Distributions	
						Q4_2012	Q1_2013
Israel	626,932	581,430	538,766	711,029	410,847	5.9	2.4
India	161,078	109,668	92,427	157,162	185,234	1.3	1.1
China	35,475	134,167	91,453	91,933	69,801	0.8	0.4
Thailand	76,678	82,568	110,076	72,306	60,438	0.6	0.4
Hong Kong	35,805	59,403	23,206	31,745	42,980	0.3	0.3
UAE	11,966	66,103	5,914	34,150	38,912	0.3	0.2
Japan	147	104	564	523	163	0	0
Other Asia	1,208	6,818	6,008	2,912	1,100	0	0
<b>Asia Total</b>	<b>949,289</b>	<b>1,040,261</b>	<b>868,414</b>	<b>1,101,760</b>	<b>809,475</b>	<b>9.2</b>	<b>4.8</b>
Switzerland	141,374	217,864	146,747	270,433	204,142	2.2	1.2
USA	99,618	155,174	139,076	159,444	73,451	1.3	0.4
Norway	761,170	624,412	334,214	567,209	775,256	4.7	4.6
Australia	1,048	632	202	14	42,026	0	0.2
Canada	412	143	30	59	46	0	0
Others	1,002	814	200	2,471	2,317	0	0
<b>Total Exports</b>	<b>10,083,242</b>	<b>10,055,091</b>	<b>13,399,626</b>	<b>12,028,801</b>	<b>16,852,361</b>	<b>100</b>	<b>100</b>

UK: United Kingdom; UAE: United Arab Emirates; USA: United States of America

## 4.0 Trade by Other Commodity Classifications

This Section contains external trade by other commodity classifications. The other commodity classifications considered here are the Standard International Trade Classification (SITC) and the Broad Economic Categories (BEC).

### 4.1 Standard International Trade Classification (SITC)

The Standard International Trade Classification (SITC) is a statistical classification of commodities entering external trade designed to provide the commodity aggregates required for purposes of economic analysis and to facilitate the international compilation of trade by commodity data. The SITC has 3,118 basic headings and sub headings which are assembled in 261 groups, 67 divisions and 10 sections. This report uses SITC Revision 4, which is based on the Harmonized Commodity Description & Coding System of 2007 (HS 2007). This has however been updated to take into account changes in commodity classifications brought by HS 2012. Figures presented here are for Sections and Divisions only.

#### 4.1.1 Imports by Standard International Trade Classification

Tables 4.1 displays Botswana's external trade by SITC for imports. During all the quarters under review, the top three imports were; Manufactured Goods Classified Chiefly by Material, Mineral Fuels, Lubricants & Related Materials and also Machinery & Transport Equipment.

Manufactured Goods Classified Chiefly by Material (Section 6) contributed 44.3 percent (P7, 477.8 million) of total imports (P16, 897.1 million) during 2013 first quarter. Divisions that contributed the most were Division 66, "Non-Metallic mineral manufactures n.e.s." with 37.1 percent (P6, 277.0 million), Division 69, "Manufactures of metals" with 2.1 percent (P346.9 million) and Division 67, "Iron and Steel" with 1.9 percent (P317.1 million).

Mineral Fuels, Lubricants & Related Material (Section 3) contributed 18.0 percent (P3, 043.4 million) of total imports (P16, 897.1 million) during the first quarter of 2013. Most contribution is attributed to Division 33, "Petroleum, Petroleum products and related Materials" with 12.9 percent (P2, 173.7 million) and Division 35, "Electric current" with 4.9 percent (P832.4 million).

During the first quarter of 2013, Machinery & Transport Equipment (Section 7) contributed 16.5 percent (P2, 784.7 million) of P16, 897.1 million. The major contributors in this Section are Division 78 "Road vehicles (including air-cushion vehicles)" with 6.7 percent (P1, 130.7 million) and Division 77, "Electrical machinery, apparatus and appliances, n.e.s., and electrical parts thereof (including non-electrical counterparts, n.e.s., of electrical household-type equipment)" with 2.3 percent (P383.2 million).

#### 4.1.2 Exports by Standard International Trade Classification

Total Exports (Table 4.2) comprised mainly of Manufactured Goods Classified Chiefly by Material and Crude Materials, (excluding fuels) during all the quarters under consideration.

During 2013 first quarter, Manufactured Goods Classified Chiefly by Material (Section 6) contributed 84.5 percent (P14, 239.7 million) to total exports (P16, 852.4 million). Most of this contribution is attributed to Division 66, Non-metallic Mineral Manufactures which contributed 83.9 percent (P14, 139.0 million) of total exports. This Division contains among others, diamonds.

The other Section that contributed significantly to total exports during the first quarter of 2013 was Section 2, Crude Materials (excluding fuels). This Section contains among others, Copper/Nickel. The Section contributed 7.9 percent (P1, 339.0 million) of P16, 852.4 million during the first quarter of 2013. Division 28, Metalliferous ores and Metal Scrap made the most contribution with 6.7 percent (P1, 130.7 million).

**Table 4.1: IMPORTS BY STANDARD INTERNATIONAL TRADE CLASSIFICATION (SITC) FOR FIRST QUARTER 2012 TO FIRST QUARTER 2013 ('000 PULA)**

Section	Period Division\ SITC	Q1_2012		Q2_2012		Q3_2012		Q4_2012		Q1_2013	
		Value	%	Value	%	Value	%	Value	%	Value	%
<b>0</b>	<b>Food &amp; Live Animals</b>										
	00:Live animals other than animals of division 03	6,938	0.1	11,067	0.1	13,607	0.1	16,391	0.1	8,265	0
	01:Meat and meat preparations	32,754	0.3	34,837	0.3	39,897	0.2	38,742	0.2	31,946	0.2
	02:Dairy products and birds&E eggs	113,029	0.9	127,007	1	128,149	0.6	141,903	0.9	147,401	0.9
	03:Fish (not marine mammals), crustaceans, molluscs and aquatic invertebrates, and preparations thereof	26,532	0.2	21,036	0.2	22,857	0.1	32,390	0.2	21,910	0.1
	04:Cereals and cereal preparations	406,607	3.1	331,020	2.5	381,295	1.9	525,020	3.3	348,220	2.1
	05:Vegetables and fruit	223,113	1.7	196,763	1.5	210,144	1.1	262,281	1.7	259,620	1.5
	06:Sugars, sugar preparations and honey	129,998	1	128,234	1	143,141	0.7	140,469	0.9	127,003	0.8
	07:Coffee, tea, cocoa, spices, and manufactures thereof	55,580	0.4	69,599	0.5	69,634	0.4	73,311	0.5	60,607	0.4
	08:Feeding stuff for animals (not including unmilled cereals)	53,002	0.4	63,077	0.5	59,196	0.3	67,915	0.4	63,986	0.4
	09:Miscellaneous edible products and preparations	109,643	0.8	116,008	0.9	157,327	0.8	133,306	0.8	126,029	0.7
	<b>Total Section 0</b>	<b>1,157,195</b>	<b>8.9</b>	<b>1,098,647</b>	<b>8.4</b>	<b>1,225,248</b>	<b>6.2</b>	<b>1,431,729</b>	<b>9</b>	<b>1,194,988</b>	<b>7.1</b>
<b>1</b>	<b>Beverages &amp; Tobacco</b>										
	11:Beverages	107,370	0.8	96,955	0.7	135,470	0.7	145,478	0.9	118,099	0.7
	12:Tobacco and tobacco manufactures	89,849	0.7	84,734	0.6	103,512	0.5	95,754	0.6	121,307	0.7
	<b>Total Section 1</b>	<b>197,219</b>	<b>1.5</b>	<b>181,688</b>	<b>1.4</b>	<b>238,982</b>	<b>1.2</b>	<b>241,232</b>	<b>1.5</b>	<b>239,406</b>	<b>1.4</b>
<b>2</b>	<b>Crude Materials, Inedible, except Fuels</b>										
	21:Hides, skins and furskins, raw	4	0	48	0	161	0	18	0	10	0
	22:Oil-seeds and oleaginous fruits	13,816	0.1	2,910	0	4,047	0	3,353	0	5,090	0
	23:Crude rubber (including synthetic and reclaimed)	2,601	0	1,848	0	3,813	0	2,415	0	1,201	0
	24:Cork and wood	85,920	0.7	71,427	0.5	81,763	0.4	87,421	0.6	62,878	0.4
	25:Pulp and waste paper	197	0	59	0	77	0	100	0	101	0
	26:Textile fibres (other than wool tops and other combed wool) and their wastes (not manufactured into yarn or fabric)	11,383	0.1	9,605	0.1	11,427	0.1	10,587	0.1	8,571	0.1
	27:Crude fertilizers, other than those of Division 56, and crude minerals (excluding coal, petroleum and precious stones)	42,896	0.3	38,763	0.3	41,515	0.2	31,545	0.2	30,336	0.2
	28:Metalliferous ores and metal scrap	7,122	0.1	6,524	0	4,870	0	107,140	0.7	184,252	1.1
	29: Crude animal and vegetable materials, NES.	9,739	0.1	13,617	0.1	16,065	0.1	13,507	0.1	9,878	0.1
	<b>Total Section 2</b>	<b>173,678</b>	<b>1.3</b>	<b>144,800</b>	<b>1.1</b>	<b>163,739</b>	<b>0.8</b>	<b>256,087</b>	<b>1.6</b>	<b>302,317</b>	<b>1.8</b>
<b>3</b>	<b>Minerals Fuels, Lubricants &amp; Related Materials</b>										
	32:Coal, coke and briquettes	3,910	0	3,788	0	4,874	0	1,459	0	8,707	0.1
	33:Petroleum, petroleum products and related materials	1,859,628	14.2	2,162,047	16.5	1,957,267	9.9	1,960,214	12.4	2,173,724	12.9
	34:Gas, natural and manufactured	30,546	0.2	45,537	0.3	41,292	0.2	25,223	0.2	28,511	0.2
	35:Electric current	645,064	4.9	260,068	2	636,454	3.2	263,701	1.7	832,434	4.9
	<b>Total Section 3</b>	<b>2,539,148</b>	<b>19.4</b>	<b>2,471,441</b>	<b>18.8</b>	<b>2,639,887</b>	<b>13.3</b>	<b>2,250,597</b>	<b>14.2</b>	<b>3,043,375</b>	<b>18</b>

**Table 4.1 continued: IMPORTS BY STANDARD INTERNATIONAL TRADE CLASSIFICATION (SITC) FOR FIRST QUARTER 2012 TO FIRST QUARTER 2013 ('000 PULA)**

	Period	Q1_2012		Q2_2012		Q3_2012		Q4_2012		Q1_2013	
Section	Division \ SITC	Value	%	Value	%	Value	%	Value	%	Value	%
<b>4</b>	Animals & Vegetable Oils, Fats & Waxes										
	41:Animal oils and fats	194	0	1,004	0	2,206	0	554	0	381	0
	42:Fixed vegetable fats and oils, crude, refined or fractionated	53,754	0.4	53,362	0.4	73,221	0.4	70,338	0.4	67,734	0.4
	43: Animal or vegetable fats and oils, processed; waxes of animal or vegetable origin; inedible mixtures or preparations of animal or vegetable fats or oils, NES.	7,179	0.1	4,512	0	8,091	0	3,336	0	772	0
<b>Total Section 4</b>		<b>61,127</b>	<b>0.5</b>	<b>58,878</b>	<b>0.4</b>	<b>83,519</b>	<b>0.4</b>	<b>74,228</b>	<b>0.5</b>	<b>68,887</b>	<b>0.4</b>
<b>5</b>	Chemicals & Related Products, NES										
	51:Organic chemicals	15,365	0.1	18,091	0.1	15,809	0.1	33,541	0.2	20,519	0.1
	52:Inorganic chemicals	34,123	0.3	40,524	0.3	45,224	0.2	41,113	0.3	41,814	0.2
	53:Dyeing, tanning and colouring materials	76,634	0.6	77,906	0.6	92,807	0.5	78,371	0.5	73,159	0.4
	54:Medicinal and pharmaceutical products	340,831	2.6	254,201	1.9	209,134	1.1	296,710	1.9	281,152	1.7
	55:Essential oils and resinoids and perfume materials; toilet, polishing and cleansing preparations	224,416	1.7	245,062	1.9	275,388	1.4	285,005	1.8	223,908	1.3
	56:Fertilizers (other than those of group 272)	52,601	0.4	57,620	0.4	66,239	0.3	111,534	0.7	84,130	0.5
	57:Plastics in primary forms	69,844	0.5	76,488	0.6	77,308	0.4	74,545	0.5	76,491	0.5
	58:Plastics in non-primary forms	52,330	0.4	62,309	0.5	61,848	0.3	65,097	0.4	43,579	0.3
	59: Chemical materials and products, NES.	136,271	1	112,460	0.9	130,177	0.7	157,196	1	117,335	0.7
<b>Total Section 5</b>		<b>1,002,414</b>	<b>7.7</b>	<b>944,661</b>	<b>7.2</b>	<b>973,934</b>	<b>4.9</b>	<b>1,143,112</b>	<b>7.2</b>	<b>962,086</b>	<b>5.7</b>
<b>6</b>	<b>Manufactured Goods Classified Chiefly By Material</b>										
	61:Leather, leather manufactures, NES., and dressed furskins	966	0	1,179	0	1,398	0	869	0	867	0
	62:Rubber manufactures, NES.	187,864	1.4	209,150	1.6	206,655	1	200,108	1.3	177,465	1.1
	63:Cork and wood manufactures (excluding furniture)	65,479	0.5	62,294	0.5	70,502	0.4	88,188	0.6	66,539	0.4
	64:Paper, paperboard and articles of paper pulp, of paper or of paperboard	159,688	1.2	149,352	1.1	149,885	0.8	161,046	1	133,140	0.8
	65:Textile yarn, fabrics, made-up articles, NES., and related products	89,866	0.7	114,232	0.9	113,720	0.6	118,018	0.7	96,290	0.6
	66:Non-metallic mineral manufactures, NES.	2,015,744	15.4	2,318,599	17.6	8,858,804	44.7	4,494,573	28.4	6,277,028	37.1
	67:Iron and steel	239,900	1.8	238,103	1.8	257,650	1.3	250,682	1.6	317,101	1.9
	68:Non-ferrous metals	54,652	0.4	51,629	0.4	67,261	0.3	57,278	0.4	62,444	0.4
	69:Manufactures of metals, NES.	488,212	3.7	403,781	3.1	390,640	2	380,723	2.4	346,884	2.1
<b>Total Section 6</b>		<b>3,302,370</b>	<b>25.3</b>	<b>3,548,319</b>	<b>27</b>	<b>10,116,515</b>	<b>51</b>	<b>5,751,484</b>	<b>36.3</b>	<b>7,477,758</b>	<b>44.3</b>

**Table 4.1 continued: IMPORTS BY STANDARD INTERNATIONAL TRADE CLASSIFICATION (SITC) FOR FIRST QUARTER 2012 TO FIRST QUARTER 2013 ('000 PULA)**

	Period	Q1_2012		Q2_2012		Q3_2012		Q4_2012		Q1_2013	
Section	Division\ SITC	Value	%	Value	%	Value	%	Value	%	Value	%
<b>7</b>	<b>Machinery &amp; Transport Equipment</b>										
	71:Power-generating machinery and equipment	421,668	3.2	332,096	2.5	232,983	1.2	134,143	0.8	132,226	0.8
	72:Machinery specialized for particular industries	722,388	5.5	610,615	4.6	587,884	3	615,753	3.9	340,822	2
	73:Metalworking machinery	29,178	0.2	22,926	0.2	42,443	0.2	21,388	0.1	22,969	0.1
	74:General industrial machinery and equipment, NES., and machine parts, NES.	372,305	2.8	412,207	3.1	369,544	1.9	410,358	2.6	352,237	2.1
	75:Office machines and automatic data-processing machines	186,287	1.4	168,653	1.3	442,696	2.2	174,431	1.1	184,618	1.1
	76:Telecommunications and sound-recording and reproducing apparatus and equipment	232,433	1.8	353,455	2.7	168,789	0.9	207,958	1.3	157,408	0.9
	77:Electrical machinery, apparatus and appliances, NES., and electrical parts thereof (including non-electrical counterparts, NES., of electrical household-type equipment)	599,756	4.6	486,829	3.7	462,026	2.3	428,832	2.7	383,153	2.3
	78:Road vehicles (including air-cushion vehicles)	1,081,597	8.3	1,364,156	10.4	1,023,003	5.2	1,289,390	8.1	1,130,684	6.7
	79:Other transport equipment	42,231	0.3	55,998	0.4	160,313	0.8	306,462	1.9	80,556	0.5
<b>Total Section 7</b>		<b>3,687,844</b>	<b>28.2</b>	<b>3,806,936</b>	<b>29</b>	<b>3,489,682</b>	<b>17.6</b>	<b>3,588,716</b>	<b>22.6</b>	<b>2,784,672</b>	<b>16.5</b>
<b>8</b>	<b>Miscellaneous Manufactured Articles</b>										
	81:Prefabricated buildings; sanitary, plumbing, heating and lighting fixtures and fittings, NEs.	44,387	0.3	48,487	0.4	44,628	0.2	51,453	0.3	44,802	0.3
	82:Furniture and parts thereof; bedding, mattresses, mattress supports, cushions and similar stuffed furnishings	78,061	0.6	110,397	0.8	113,782	0.6	136,793	0.9	101,617	0.6
	83:Travel goods, handbags and similar containers	10,759	0.1	10,766	0.1	12,490	0.1	19,423	0.1	10,175	0.1
	84:Articles of apparel and clothing accessories	240,080	1.8	246,333	1.9	204,646	1	277,772	1.8	196,042	1.2
	85:Footwear	84,367	0.6	92,479	0.7	101,902	0.5	127,105	0.8	89,366	0.5
	87:Professional, scientific and controlling instruments and apparatus, n.e.s.	150,713	1.2	80,928	0.6	94,554	0.5	102,700	0.6	95,663	0.6
	88:Photographic apparatus, equipment and supplies and optical goods, NES.; watches and clocks	33,477	0.3	23,963	0.2	21,742	0.1	38,071	0.2	21,296	0.1
	89:Miscellaneous manufactured articles, NES.	269,474	2.1	259,306	2	302,118	1.5	357,597	2.3	262,572	1.6
<b>Total Section 8</b>		<b>911,317</b>	<b>7</b>	<b>872,658</b>	<b>6.6</b>	<b>895,861</b>	<b>4.5</b>	<b>1,110,915</b>	<b>7</b>	<b>821,532</b>	<b>4.9</b>
<b>9</b>	<b>Commodities &amp; Transactions NCE in SITC</b>										
	93:Special transactions and commodities not classified according to kind	32,055	0.2	10,229	0.1	1,676	0	684	0	2,036	0
	96:Coin (other than gold coin), not being legal tender	0	0	0	0	0	0	1	0	0	0
	97:Gold, non-monetary (excluding gold ores and concentrates)	2,880	0	860	0	854	0	63	0	0	0
<b>Total Section 9</b>		<b>34,935</b>	<b>0.3</b>	<b>11,089</b>	<b>0.1</b>	<b>2,530</b>	<b>0</b>	<b>748</b>	<b>0</b>	<b>2,036</b>	<b>0</b>
<b>Total Imports</b>		<b>13,067,246</b>	<b>100</b>	<b>13,139,117</b>	<b>100</b>	<b>19,829,895</b>	<b>100</b>	<b>15,848,847</b>	<b>100</b>	<b>16,897,056</b>	<b>100</b>

**Table 4.2: EXPORTS BY STANDARD INTERNATIONAL TRADE CLASSIFICATION (SITC) FOR First QUARTER 2012 TO FIRST QUARTER 2013 ('000 PULA)**

Section	Period Division \ SITC	Q1_2012		Q2_2012		Q3_2012		Q4_2012		Q1_2013	
		Value	%	Value	%	Value	%	Value	%	Value	%
<b>0</b>	<b>Food &amp; Live Animals</b>										
	00:Live animals other than animals of division 03	20,144	0.2	2,173	0	3,050	0	2,467	0	3,966	0
	01:Meat and meat preparations	103,599	1	142,436	1.4	158,076	1.2	99,913	0.8	135,399	0.8
	02:Dairy products and birds/E eggs	756	0	1,362	0	1,367	0	143	0	641	0
	03:Fish (not marine mammals), crustaceans, molluscs and aquatic invertebrates, and preparations thereof	483	0	1,911	0	53	0	1,064	0	843	0
	04:Cereals and cereal preparations	13,651	0.1	9,534	0.1	12,393	0.1	8,008	0.1	143,027	0.8
	05:Vegetables and fruit	3,233	0	3,769	0	4,840	0	5,822	0	911	0
	06:Sugars, sugar preparations and honey	37,484	0.4	40,084	0.4	35,355	0.3	34,970	0.3	26,679	0.2
	07:Coffee, tea, cocoa, spices, and manufactures thereof	566	0	868	0	803	0	1,027	0	407	0
	08:Feeding stuff for animals (not including unmilled cereals)	8,839	0.1	9,176	0.1	7,360	0.1	7,120	0.1	6,143	0
	09:Miscellaneous edible products and preparations	2,917	0	2,107	0	3,584	0	3,130	0	3,328	0
<b>Total Section 0</b>		<b>191,672</b>	<b>1.9</b>	<b>213,419</b>	<b>2.1</b>	<b>226,883</b>	<b>1.7</b>	<b>163,663</b>	<b>1.4</b>	<b>321,346</b>	<b>1.9</b>
<b>1</b>	<b>Beverages &amp; Tobacco</b>										
	11:Beverages	21,393	0.2	20,734	0.2	15,209	0.1	13,005	0.1	4,399	0
	12:Tobacco and tobacco manufactures	631	0	267	0	2,536	0	449	0	945	0
<b>Total Section 1</b>		<b>22,024</b>	<b>0.2</b>	<b>21,001</b>	<b>0.2</b>	<b>17,744</b>	<b>0.1</b>	<b>13,454</b>	<b>0.1</b>	<b>5,344</b>	<b>0</b>
<b>2</b>	<b>Crude Materials, Inedible, except Fuels</b>										
	21:Hides, skins and furskins, raw	11,702	0.1	20,854	0.2	13,100	0.1	17,253	0.1	10,553	0.1
	22:Oil-seeds and oleaginous fruits	5	0	16,055	0.2	26,831	0.2	10,316	0.1	26	0
	23:Crude rubber (including synthetic and reclaimed)	1	0	1	0	1	0	3	0	2	0
	24:Cork and wood	554	0	450	0	439	0	524	0	694	0
	25:Pulp and waste paper	2,036	0	1,782	0	1,716	0	1,684	0	1,816	0
	26:Textile fibres (other than wool tops and other combed wool) and their wastes (not manufactured into yarn or fabric)	82	0	95	0	70	0	21	0	65	0
	27:Crude fertilizers, other than those of Division 56, and crude minerals (excluding coal, petroleum and precious stones)	56,527	0.6	49,706	0.5	156,684	1.2	92,754	0.8	190,716	1.1
	28:Metalliferous ores and metal scrap	1,088,335	10.8	863,194	8.6	701,444	5.2	895,501	7.4	1,130,662	6.7
	29:Crude animal and vegetable materials, NES	19	0	6,435	0.1	10,360	0.1	9,436	0.1	4,492	0
<b>Total Section 2</b>		<b>1,159,260</b>	<b>11.5</b>	<b>958,572</b>	<b>9.5</b>	<b>910,644</b>	<b>6.8</b>	<b>1,027,490</b>	<b>8.5</b>	<b>1,339,026</b>	<b>7.9</b>
<b>3</b>	<b>Minerals Fuels, Lubricants &amp; Related Materials</b>										
	32:Coal, coke and briquettes	11,129	0.1	12,570	0.1	21,816	0.2	15,658	0.1	7,808	0
	33:Petroleum, petroleum products and related materials	43,511	0.4	59,086	0.6	57,922	0.4	35,593	0.3	37,594	0.2
	34:Gas, natural and manufactured	706	0	565	0	32	0	14	0	9	0
	35:Electric current	0	0	16	0	0	0	0	0	0	0
<b>Total Section 3</b>		<b>55,345</b>	<b>0.5</b>	<b>72,237</b>	<b>0.7</b>	<b>79,769</b>	<b>0.6</b>	<b>51,265</b>	<b>0.4</b>	<b>45,411</b>	<b>0.3</b>



**Table 4.2 continued: EXPORTS BY STANDARD INTERNATIONAL TRADE CLASSIFICATION (SITC) FOR First QUSRTER 2012 TO FIRST QUARTER 2013 ('000 PULA)**

Section	Division\ SITC	Q1_2012		Q2_2012		Q3_2012		Q4_2012		Q1_2013	
		Value	%	Value	%	Value	%	Value	%	Value	%
<b>4</b>	<b>Animals &amp; Vegetable Oils, Fats &amp; Waxes</b>										
	41:Animal oils and fats	348	0	1,708	0	888	0	956	0	209	0
	42:Fixed vegetable fats and oils, crude, refined or fractionated	318	0	160	0	266	0	149	0	213	0
	43:Animal or vegetable fats and oils, processed; waxes of animal or vegetable origin; inedible mixtures or preparations of animal or vegetable fats or oils, NES	0	0	18	0	3	0	23	0	0	0
<b>Total Section 4</b>		<b>666</b>	<b>0</b>	<b>1,886</b>	<b>0</b>	<b>1,157</b>	<b>0</b>	<b>1,128</b>	<b>0</b>	<b>422</b>	<b>0</b>
<b>5</b>	<b>Chemicals &amp; Related Products, NES</b>										
	51:Organic chemicals	10	0	42	0	225	0	1	0	1	0
	52:Inorganic chemicals	73,903	0.7	61,220	0.6	101,502	0.8	72,917	0.6	79,859	0.5
	53:Dyeing, tanning and colouring materials	1,056	0	1,167	0	1,985	0	1,257	0	1,303	0
	54:Medicinal and pharmaceutical products	4,285	0	36,832	0.4	23,140	0.2	27,835	0.2	23,892	0.1
	55:Essential oils and resinoids and perfume materials; toilet, polishing and cleansing preparations	5,282	0.1	5,930	0.1	6,530	0	7,421	0.1	5,501	0
	56:Fertilizers (other than those of group 272)	172	0	25	0	1	0	0	0	114	0
	57:Plastics in primary forms	8,707	0.1	8,305	0.1	10,046	0.1	9,265	0.1	7,023	0
	58:Plastics in non-primary forms	38,319	0.4	31,888	0.3	38,845	0.3	28,025	0.2	41,000	0.2
	59:Chemical materials and products,NES	8,095	0.1	5,818	0.1	7,872	0.1	6,446	0.1	4,219	0
<b>Total Section 5</b>		<b>139,830</b>	<b>1.4</b>	<b>151,226</b>	<b>1.5</b>	<b>190,146</b>	<b>1.4</b>	<b>153,167</b>	<b>1.3</b>	<b>162,911</b>	<b>1</b>
<b>6</b>	<b>Manufactured Goods Classified Chiefly By Material</b>										
	61:Leather, leather manufactures, NES., and dressed furskins	26	0	22	0	30	0	23	0	6	0
	62:Rubber manufactures, NES	3,159	0	9,910	0.1	856	0	4,818	0	4,506	0
	63:Cork and wood manufactures (excluding furniture)	4,936	0	6,687	0.1	4,977	0	10,501	0.1	6,008	0
	64:Paper, paperboard and articles of paper pulp, of paper or of paperboard	13,847	0.1	15,457	0.2	21,763	0.2	20,843	0.2	15,222	0.1
	65:Textile yarn, fabrics, made-up articles,NES, and related products	37,010	0.4	42,461	0.4	43,319	0.3	48,396	0.4	41,367	0.2
	66:Non-metallic mineral manufactures,NES	7,420,405	73.6	7,788,643	77.5	11,065,034	82.6	9,706,894	80.7	14,138,992	83.9
	67:Iron and steel	10,830	0.1	12,309	0.1	14,496	0.1	9,468	0.1	9,365	0.1
	68:Non-ferrous metals	955	0	696	0	2,869	0	562	0	1,176	0
	69:Manufactures of metals, NES	26,422	0.3	25,059	0.2	33,290	0.2	30,828	0.3	23,106	0.1
<b>Total Section 6</b>		<b>7,517,591</b>	<b>74.6</b>	<b>7,901,245</b>	<b>78.6</b>	<b>11,186,634</b>	<b>83.5</b>	<b>9,832,333</b>	<b>81.7</b>	<b>14,239,749</b>	<b>84.5</b>

**Table 4.2 continued 1: EXPORTS BY STANDARD INTERNATIONAL TRADE CLASSIFICATION (SITC) FOR First QURSTER 2012 TO FIRST QUARTER 2013 ('000 PULA)**

Section	Period Division \ SITC	Q1_2012		Q2_2012		Q3_2012		Q4_2012		Q1_2013	
		Value	%	Value	%	Value	%	Value	%	Value	%
<b>7</b>	<b>Machinery &amp; Transport Equipment</b>										
	71:Power-generating machinery and equipment	19,218	0.2	29,637	0.3	19,948	0.1	19,601	0.2	55,588	0.3
	72:Machinery specialized for particular industries	48,729	0.5	63,812	0.6	36,453	0.3	61,811	0.5	99,984	0.6
	73:Metalworking machinery	3,393	0	3,042	0	7,301	0.1	1,436	0	1,022	0
	74:General industrial machinery and equipment, NES, and machine parts, NES	36,548	0.4	42,815	0.4	31,406	0.2	26,420	0.2	25,781	0.2
	75:Office machines and automatic data-processing machines	6,561	0.1	5,626	0.1	7,420	0.1	6,984	0.1	13,943	0.1
	76:Telecommunications and sound-recording and reproducing apparatus and equipment	10,202	0.1	5,060	0.1	32,053	0.2	13,661	0.1	6,140	0
	77:Electrical machinery, apparatus and appliances, n.e.s., and electrical parts thereof (including non-electrical counterparts, n.e.s., of electrical household-type equipment)	97,392	1	125,858	1.3	123,348	0.9	140,183	1.2	135,701	0.8
	78:Road vehicles (including air-cushion vehicles)	156,606	1.6	154,373	1.5	142,018	1.1	176,140	1.5	165,257	1
	79:Other transport equipment	79,195	0.8	21,126	0.2	134,035	1	107,344	0.9	44,305	0.3
<b>Total Section 7</b>		<b>457,844</b>	<b>4.5</b>	<b>451,349</b>	<b>4.5</b>	<b>533,981</b>	<b>4</b>	<b>553,580</b>	<b>4.6</b>	<b>547,722</b>	<b>3.3</b>
<b>8</b>	<b>Miscellaneous Manufactured Articles</b>										
	81:Prefabricated buildings; sanitary, plumbing, heating and lighting fixtures and fittings, NES.	826	0	6,184	0.1	3,545	0	333	0	523	0
	82:Furniture and parts thereof; bedding, mattresses, mattress supports, cushions and similar stuffed furnishings	7,565	0.1	8,764	0.1	7,449	0.1	9,681	0.1	5,718	0
	83:Travel goods, handbags and similar containers	506	0	169	0	113	0	129	0	213	0
	84:Articles of apparel and clothing accessories	294,572	2.9	36,670	0.4	55,941	0.4	52,149	0.4	33,327	0.2
	85:Footwear	1,054	0	2,715	0	1,499	0	2,742	0	1,949	0
	87:Professional, scientific and controlling instruments and apparatus, n.e.s.	2,671	0	5,192	0.1	5,371	0	18,020	0.1	2,300	0
	88:Photographic apparatus, equipment and supplies and optical goods, n.e.s.; watches and clocks	1,003	0	1,492	0	1,594	0	979	0	450	0
	89:Miscellaneous manufactured articles, NES.	22,659	0.2	29,314	0.3	28,943	0.2	38,433	0.3	49,994	0.3
<b>Total Section 8</b>		<b>330,855</b>	<b>3.3</b>	<b>90,501</b>	<b>0.9</b>	<b>104,456</b>	<b>0.8</b>	<b>122,467</b>	<b>1</b>	<b>94,475</b>	<b>0.6</b>
<b>9</b>	<b>Commodities &amp; Transactions NCE in SITC</b>										
	93:Special transactions and commodities not classified according to kind	13,951	0.1	2,957	0	647	0	462	0	153	0
	97:Gold, non-monetary (excluding gold ores and concentrates)	194,203	1.9	190,698	1.9	147,564	1.1	109,789	0.9	95,802	0.6
<b>Total Section 9</b>		<b>208,154</b>	<b>2.1</b>	<b>193,656</b>	<b>1.9</b>	<b>148,211</b>	<b>1.1</b>	<b>110,252</b>	<b>0.9</b>	<b>95,956</b>	<b>0.6</b>
<b>Total Exports</b>		<b>10,083,242</b>	<b>100</b>	<b>10,055,091</b>	<b>100</b>	<b>13,399,626</b>	<b>100</b>	<b>12,028,801</b>	<b>100</b>	<b>16,852,361</b>	<b>100</b>

## 4.2 Broad Economic Categories (BEC)

Broad Economic Categories (BEC) was designed to serve as a means of converting trade data compiled in terms of SITC into end-use categories that were meaningful within the framework of System of National Accounts (SNA). These categories are approximating the three basic classes of goods in SNA; namely capital goods, intermediate goods and consumption goods. BEC has 19 basic categories that can be aggregated to approximate the three basic classes of goods, thus permitting trade statistics to be considered jointly with other sets of general economic statistics such as national accounts and industrial statistics; for national, regional and global economic analysis.

### 4.2.1 Imports by Broad Economic Categories

Table 4.3 shows Botswana's imports by BEC from the first quarter of 2012 to the same quarter in 2013. Section 2, Industrial Supplies not elsewhere specified contributed 49.7 percent (P8, 400.7 million) of total imports (P16, 897.1 million) during the quarter under review, 42.4 percent (P6, 726.6 million) of P15, 848.8 million during quarter four of 2012 and 31.7 percent (P4, 136.6 million) of P13, 067.2 million during 2012 first quarter.

During the quarter under review, imports of Section 3, Fuels and lubricants constituted 18.0 percent (P3, 048.4 million) of total imports (P16, 897.1 million). The same group contributed 14.2 percent (P2, 254.7 million) of P15, 848.8 million during the quarter four of 2012 and 19.4 percent (P2, 536.3 million) of P13, 067.2 million during 2012 first quarter.

Section 4, Capital goods contributed 9.0 percent (P1, 523.2 million) to total imports (P16, 897.1 million) during the first quarter of 2013, 12.3 percent (P1, 947.4 million) of P15, 848.8 million during the fourth quarter of 2012 and 19.2 percent (P2, 508.2 million) of P13, 067.2 million during 2012 first quarter.

### 4.2.2 Exports by Broad Economic Categories

Table 4.4 shows Botswana's total exports by BEC during the period covering the first quarter of 2012 to the same quarter in 2013. Section 2, Industrial Supplies not elsewhere specified contributed 94.1 percent (P15, 859.7 million) of total exports (P16, 852.4 million) during the first quarter of 2013, 92.3 percent (P11, 107.7 million) of P12, 028.8 million during the fourth quarter of 2012 and 89.2 percent (P8, 998.8 million) of P10, 083.2 million during 2012 first quarter.

During 2013 first quarter, exports of Transport equipment, parts and accessories thereof, Section 5, were valued at P373.8 million, representing 2.2 percent of P16, 852.4 million, as compared to 3.3 percent (P400.5 million) of P12, 028.8 million realised during quarter four of 2012 and 3.2 percent (P322.0 million) of P10, 083.2 million during 2012 first quarter.

Section 1, Food and Beverages contributed 1.9 percent (P324.4 million) of total exports (P16, 852.4 million) during quarter one of 2013, as compared to 1.5 percent (P183.1 million) of P12, 028.8 million during the fourth quarter of 2012 and 2.1 percent (P211.3 million) of P10, 083.2 million during 2012 first quarter.

**Table 4.3: IMPORTS BY BROAD ECONOMIC CLASSIFICATION (BEC) FOR FIRST QUARTER 2012 TO FIRST QUARTER 2013 ('000 PULA)**

	Period	Q1_2012		Q2_2012		Q3_2012		Q4_2012		Q1_2013	
Section	Group\ BEC	Value	%	Value	%	Value	%	Value	%	Value	%
<b>1</b>	<b>Food &amp; Beverages</b>										
	11:Food and beverages in primary form	412,624	3.2	284,941	2.2	316,862	1.6	520,009	3.3	400,834	2.4
	12:Food and beverages, processed	772,835	5.9	796,688	6.1	936,168	4.7	953,622	6	843,942	5
<b>Total Section 1</b>		<b>1,185,459</b>	<b>9.1</b>	<b>1,081,629</b>	<b>8.2</b>	<b>1,253,030</b>	<b>6.3</b>	<b>1,473,631</b>	<b>9.3</b>	<b>1,244,776</b>	<b>7.4</b>
<b>2</b>	<b>Industrial Supplies NES</b>										
	21:Industrial supplies, NES, primary form	1,876,527	14.4	2,063,678	15.7	8,639,346	43.6	4,436,670	28	6,248,880	37
	22:Industrial supplies, processed	2,260,099	17.3	2,272,233	17.3	2,304,731	11.6	2,289,979	14.4	2,151,802	12.7
<b>Total Section 2</b>		<b>4,136,626</b>	<b>31.7</b>	<b>4,335,911</b>	<b>33</b>	<b>10,944,076</b>	<b>55.2</b>	<b>6,726,648</b>	<b>42.4</b>	<b>8,400,682</b>	<b>49.7</b>
<b>3</b>	<b>Fuels &amp; Lubricants</b>										
	31:Fuel and lubricants, primary form	10,025	0.1	12,082	0.1	8,277	0	3,565	0	11,549	0.1
	32:Fuel and lubricants, processed	2,526,283	19.3	2,456,657	18.7	2,633,910	13.3	2,251,110	14.2	3,036,859	18
<b>Total Section 3</b>		<b>2,536,307</b>	<b>19.4</b>	<b>2,468,739</b>	<b>18.8</b>	<b>2,642,187</b>	<b>13.3</b>	<b>2,254,674</b>	<b>14.2</b>	<b>3,048,407</b>	<b>18</b>
<b>4</b>	<b>Capital Goods</b>										
	41:Capital goods (except transport equipment)	1,618,483	12.4	1,454,456	11.1	1,563,415	7.9	1,295,520	8.2	960,781	5.7
	42:Parts and accessories of capital goods	889,671	6.8	820,425	6.2	680,613	3.4	651,859	4.1	562,437	3.3
<b>Total Section 4</b>		<b>2,508,154</b>	<b>19.2</b>	<b>2,274,882</b>	<b>17.3</b>	<b>2,244,027</b>	<b>11.3</b>	<b>1,947,379</b>	<b>12.3</b>	<b>1,523,217</b>	<b>9</b>
<b>5</b>	<b>Transport Equipment</b>										
	51:Passenger motor cars	444,712	3.4	445,046	3.4	434,719	2.2	407,016	2.6	392,311	2.3
	52:Other transport equipment	503,006	3.8	787,553	6	523,677	2.6	975,626	6.2	622,872	3.7
	53:Parts & accessories of transport equipment	425,447	3.3	426,547	3.2	461,662	2.3	435,036	2.7	412,177	2.4
<b>Total Section 5</b>		<b>1,373,165</b>	<b>10.5</b>	<b>1,659,146</b>	<b>12.6</b>	<b>1,420,058</b>	<b>7.2</b>	<b>1,817,678</b>	<b>11.5</b>	<b>1,427,359</b>	<b>8.4</b>
<b>6</b>	<b>Consumer Goods NES</b>										
	61:Durable consumer goods NES	146,690	1.1	164,746	1.3	169,447	0.9	219,936	1.4	147,835	0.9
	62:Semi-durable durable consumer goods NES	443,112	3.4	456,987	3.5	469,422	2.4	565,141	3.6	425,654	2.5
	63:Non-durable consumer goods NES	699,721	5.4	678,558	5.2	681,753	3.4	800,782	5.1	675,728	4
<b>Total Section 6</b>		<b>1,289,524</b>	<b>9.9</b>	<b>1,300,291</b>	<b>9.9</b>	<b>1,320,621</b>	<b>6.7</b>	<b>1,585,859</b>	<b>10</b>	<b>1,249,216</b>	<b>7.4</b>
<b>7</b>	<b>Goods NES</b>	<b>38,011</b>	<b>0.3</b>	<b>18,519</b>	<b>0.1</b>	<b>5,895</b>	<b>0</b>	<b>42,977</b>	<b>0.3</b>	<b>3,398</b>	<b>0</b>
<b>Total Imports</b>		<b>13,067,246</b>	<b>100</b>	<b>13,139,117</b>	<b>100</b>	<b>19,829,895</b>	<b>100</b>	<b>15,848,847</b>	<b>100</b>	<b>16,897,056</b>	<b>100</b>

**Table 4.4: EXPORTS BY BROAD ECONOMIC CLASSIFICATION (BEC) FOR FIRST QUARTER 2012 TO FIRST QUARTER 2012 (PULA '000)**

Section	Period Group \ BEC	Q1_2012		Q2_2012		Q3_2012		Q4_2012		Q1_2013	
		Value	%	Value	%	Value	%	Value	%	Value	%
<b>1</b>	<b>Food &amp; Beverages</b>										
	11:Food and beverages in primary form	23,475	0.2	23,293	0.2	33,849	0.3	19,278	0.2	6,182	0
	12:Food and beverages, processed	187,831	1.9	223,757	2.2	232,075	1.7	163,850	1.4	318,242	1.9
<b>Total Section 1</b>		<b>211,305</b>	<b>2.1</b>	<b>247,050</b>	<b>2.5</b>	<b>265,924</b>	<b>2</b>	<b>183,128</b>	<b>1.5</b>	<b>324,424</b>	<b>1.9</b>
<b>2</b>	<b>Industrial Supplies NES</b>										
	21:Industrial supplies,NES, primary form	6,487,088	64.3	6,578,224	65.4	10,306,047	76.9	8,621,500	71.7	13,792,976	81.8
	22:Industrial supplies, processed	2,511,698	24.9	2,598,177	25.8	2,089,494	15.6	2,486,239	20.7	2,066,726	12.3
<b>Total Section 2</b>		<b>8,998,786</b>	<b>89.2</b>	<b>9,176,401</b>	<b>91.3</b>	<b>12,395,540</b>	<b>92.5</b>	<b>11,107,739</b>	<b>92.3</b>	<b>15,859,702</b>	<b>94.1</b>
<b>3</b>	<b>Fuels &amp; Lubricants</b>										
	31:Fuel and lubricants, primary form	11,134	0.1	12,616	0.1	22,240	0.2	15,713	0.1	7,836	0
	32:Fuel and lubricants, processed	43,823	0.4	57,722	0.6	56,328	0.4	33,977	0.3	34,955	0.2
<b>Total Section 3</b>		<b>54,957</b>	<b>0.5</b>	<b>70,338</b>	<b>0.7</b>	<b>78,569</b>	<b>0.6</b>	<b>49,690</b>	<b>0.4</b>	<b>42,791</b>	<b>0.3</b>
<b>4</b>	<b>Capital Goods</b>										
	41:Capital goods (except transport equipment)	93,187	0.9	136,075	1.4	112,580	0.8	123,248	1	130,798	0.8
	42:Parts and accessories of capital goods	45,795	0.5	38,125	0.4	39,169	0.3	37,828	0.3	39,774	0.2
<b>Total Section 4</b>		<b>138,982</b>	<b>1.4</b>	<b>174,201</b>	<b>1.7</b>	<b>151,749</b>	<b>1.1</b>	<b>161,076</b>	<b>1.3</b>	<b>170,571</b>	<b>1</b>
<b>5</b>	<b>Transport Equipment</b>										
	51:Passenger motor cars	77,494	0.8	73,497	0.7	77,149	0.6	90,211	0.7	73,131	0.4
	52:Other transport equipment	138,807	1.4	76,725	0.8	172,996	1.3	172,337	1.4	120,275	0.7
	53:Parts & accessories of transport equipment	105,651	1	142,297	1.4	141,509	1.1	137,934	1.1	180,410	1.1
<b>Total Section 5</b>		<b>321,952</b>	<b>3.2</b>	<b>292,518</b>	<b>2.9</b>	<b>391,654</b>	<b>2.9</b>	<b>400,482</b>	<b>3.3</b>	<b>373,816</b>	<b>2.2</b>
<b>6</b>	<b>Consumer Goods NES</b>										
	61:Durable consumer goods NES	7,009	0.1	8,107	0.1	9,043	0.1	7,461	0.1	5,202	0
	62:Semi-durable durable consumer goods NES	293,666	2.9	64,717	0.6	85,210	0.6	86,817	0.7	55,597	0.3
	63:Non-durable consumer goods NES	42,417	0.4	18,800	0.2	21,220	0.2	20,756	0.2	20,078	0.1
<b>Total Section 6</b>		<b>343,092</b>	<b>3.4</b>	<b>91,623</b>	<b>0.9</b>	<b>115,474</b>	<b>0.9</b>	<b>115,034</b>	<b>1</b>	<b>80,877</b>	<b>0.5</b>
<b>7</b>	<b>Goods NES</b>	<b>14,168</b>	<b>0.1</b>	<b>2,960</b>	<b>0</b>	<b>716</b>	<b>0</b>	<b>11,652</b>	<b>0.1</b>	<b>179</b>	<b>0</b>
<b>Total Imports</b>		<b>10,083,242</b>	<b>100</b>	<b>10,055,091</b>	<b>100</b>	<b>13,399,626</b>	<b>100</b>	<b>12,028,801</b>	<b>100</b>	<b>16,852,361</b>	<b>100</b>

## 5.0 Technical Notes

Botswana International Merchandise Trade Statistics are compiled by International Merchandise Trade Statistics Section of Statistics Botswana. External trade statistics here refers to trade in goods only (International Merchandise Trade Statistics). Trade statistics in services are not compiled by this unit. The primary source of External Trade data is Customs & Excise Division which is part of Botswana Unified Revenue Service. Customs & Excise is responsible for data capture for both computerized and manual borders and the monthly raw data files are transferred to Statistics Botswana in electronic form, for data processing.

Up to April 2009, Botswana was practicing Relaxed Special Trade Type. The Relaxed Special Trade Type takes in to account goods that are exported or imported for inward or outward customs processing while the Strict Special Trade Type does not include the same.

In June 2009, the Botswana External Trade database was revised to cater for General Trade Type as per the United Nations Statistics Division recommendations. The General Trade Type gives a complete coverage of External Trade as compared to the Special Trade Type.

Imports are valued CIF (cost, insurance & freight) while exports are valued FOB (free on board). The value of imports includes transport and insurance costs to the importing country. Exports value consists only of the value of goods as they leave the exporting country. Goods are valued as at the time they cross the border of the exporting country.

## 5.1 Definitions used

**Domestic exports:** Goods of Botswana origin being exported permanently out of Botswana for consumption in the outside world.

**Re-Exports:** Goods that were initially imported into Botswana for local consumption but are now being exported permanently out of the country (for various reasons best known to individual exporters) for consumption in the outer world.

**Imports:** Goods imported from the outside world, into Botswana for local consumption.

**Trade Balance (Net Export):** This refers to the total value of goods exported minus the total value of goods imported by a given economy in a given period of time. A positive trade balance (trade surplus) indicates that a country is exporting more in value terms than it is importing. A negative trade balance (trade deficit) indicates that the country imports more as compared to what it sells as exports.