



Republic of Botswana

# EXTERNAL TRADE STATISTICS 2010

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# **BOTSWANA EXTERNAL TRADE STATISTICS 2010**

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## PREFACE

The 2010 External Trade Statistics Report presents Botswana External Trade Statistics during the year 2010. This report is similar to the 2007, 2008 and 2009 External Trade Statistics reports, as it is also based on the General Trade Type while the previous ones were based on the Relaxed Special Trade Type.

Due to broader coverage of the General Trade Type system as compared to the Special Trade Type, figures for the previous years which are carried in this report may be slightly higher than those published in the previous reports. The format of the report however remains the same as in the previous reports.

Commodity classification of Botswana External Trade Statistics is mainly based on Harmonized Commodity Description & Coding System (HS Codes). A few tables are however given on other commodity classifications like the Standard International Trade Classification (SITC) and the Broad Economic Categories (BEC).

We are very grateful to the Division of Customs & Excise of the Botswana Unified Revenue Service for making available the necessary raw data for compilation of external trade statistics. We hope that users will find this report useful and will keep on giving us feed back on how to improve products of External Trade Statistics Unit.



A. N. Majelantle  
**Government Statistician**

June 2011

## CHAPTER 1: TOTAL TRADE

### 1.0 Introduction

This section deals with the components of total trade, which are: total exports, imports and trade balance. Total exports in this report refer to the sum of domestic exports (exports of Botswana origin) and re-exports (exports that were originally imports and are now being exported for reasons best known to the exporter). Trade balance is the difference between total exports and imports for a given period of time.

The components of External Trade are displayed in Table 1.1 for the period covering 2006 to 2010 (annual). Table 1.2 gives monthly, quarterly and annual figures for 2009 and 2010.

### 1.1 Yearly Total Trade

Displayed in Table 1.1 is the yearly Total Trade, which comprises total exports, imports and trade balance for the years 2006 to 2010. The discussions for these trade flows follow in the sub-sections below and are focused mainly on 2010 trade. Comparisons to 2009 trade situations are also made.

Though data for 2010 backwards, was final at the time of compiling this report, there is however, a possibility of adjustment of the data in case there were late assessments of transactions related to these years' trade. Also in case some transactions are modified from customs side the modifications will automatically be incorporated into the respective months and years trade data. As a result, it is possible to see totals for these years, which appear in monthly digests, being slightly different from the ones in the annual reports.

#### 1.1.1 Imports

Significant increases are observed from 2006 to 2008 with a slight decrease in 2009 while 2010 recorded an increase of *15.1 percent* (P5, 057.1 million) from the 2009 value of P33, 559.2 million to P38, 616.3 million currently.

#### 1.1.2 Total Exports

Total exports were consistently increasing from 2006 to 2008 even though the increase was not much between 2007 and 2008. A sharp decrease was observed between 2008 and 2009, followed by a slight increase between 2009 and 2010. Total exports value for 2010 was P32, 002.0 million, having increased by *31.6 percent* (P7, 684.4 million) from the 2009 value of P24, 317.6 million.

#### 1.1.3 Trade Balance

Botswana recorded trade surpluses of P8, 480.2 million in 2006, followed by P6, 886.9 million in 2007. Trade deficits of P2, 548.9 million, P9, 241.6 million and P6, 614.3 million were registered during 2008, 2009 and 2010 respectively.

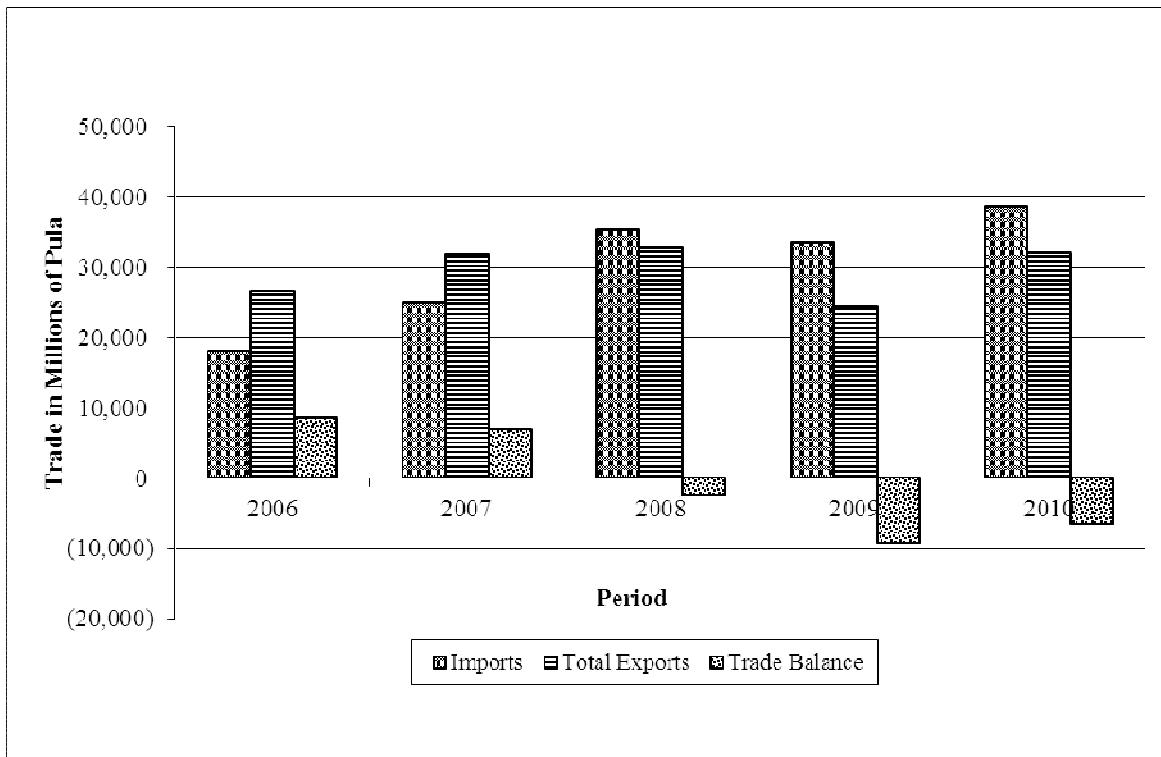
**Table 1.1: Total Trade, 2006 - 2010 (Millions of Pula)**

Flow Type/ Period	2006	2007	2008	2009	2010
Imports	18,068.5	24,904.7	35,440.8	33,559.2	38,616.3
Re-Exports	17.1	613.3	583.5	987.3	8.1
Domestic Exports	26,531.6	31,178.3	32,308.3	23,330.3	31,993.9
Total Exports	26,548.7	31,791.6	32,891.8	24,317.6	32,002.0
Trade Balance	8,480.2	6,886.9	(2,548.9)	(9,241.6)	(6,614.3)

Note :() Denotes negative numbers

Chart 1.1 derived from Table 1.1, gives the graphical presentation of components of total trade from 2006 to 2010. The graph shows that imports were higher than exports during the year 2010, which reflects a trade deficit of over P6, 000 million.

**Chart 1.1: Total Trade 2006 - 2010 (Millions of Pula)**



## 1.2 Monthly and Quarterly Total Trade

Though this report is supposed to concentrate on annual trade as quarterly and monthly reports are produced separately, some users may want to see all the three sets of data displayed in one report. This section therefore presents components of total trade by month, quarter and year for

the period 2009 and 2010 only. These are shown in Table 1.2 and the graphical presentation of the extraction from this table is given in Chart 1.2

### **1.2.1 Imports**

Table 1.2 shows that the quarterly imports data registered mostly increases for both 2009 and 2010 trade, with some slight decrease experienced from the second quarter of 2010. Total imports during the first quarter of 2010 were valued at P9, 498.5 million, having increased by *2.6 percent* (P244.8 million) from the P9, 253.7 million recorded during 2009 fourth quarter.

Comparison of the second and the first quarters of 2010 shows a decrease of *6.9 percent* (P652.5 million) from P9, 498.5 million recorded during the first quarter to P8, 846.0 million registered during the second quarter. Total imports during the third quarter of the same year (P9, 481.8 million) registered an increase of *7.2 percent* (P635.7 million) as compared to P8, 846.0 million recorded during the second quarter. The fourth quarter of 2010 shows an increase of *13.8 percent* (P1, 308.2 million) in total imports, from the value of P9, 481.8 million recorded during the third quarter of the same year to P10, 790.0 million during fourth quarter.

The first quarter of 2010 total imports value (P9, 498.5 million) shows an increase of *21.9 percent* (P1, 703.7 million) from the value of P7, 794.8 million recorded during 2009 first quarter. Comparison of import values for the second quarters of 2010 and 2009 shows increase of *9.8 percent* (P790.6 million) from the value of P8, 055.4 million registered during the second quarter of 2009 to the value of P8, 846.0 million recorded during the same quarter of the current year (2010).

The third quarter of 2010 total imports were valued at P9, 481.8 million, having increased by *12.1 percent* (P1, 026.4 million) as compared to the value of P8, 455.3 million registered during the corresponding quarter of 2009. The fourth quarter of 2010 total imports, valued at P10, 790.0 million, registered an increase of *16.6 percent* (P1, 536.3 million) as compared to P9, 253.7 million recorded during the 2009 corresponding quarter.

The trend of monthly import data for 2010 and 2009 can be observed in Chart 1.2 and Table 1.2.

### **1.2.2 Total Exports**

Total exports as discussed here should be understood to mean the sum of domestic exports and re-exports. Discussions on this sub-section are based on Table 1.2.

The value of total exports is heavily dependent on exports of rough diamonds. As a result, total export values will show ups and downs depending on exportation of rough diamonds during specific periods.

Comparison of total exports value for the first quarter of 2010 with that of the fourth quarter of 2009 gives an increase of *17.9 percent* (P1, 196.1 million), from P6, 672.1 million during 2009 fourth quarter to P7, 868.2 million during 2010 first quarter.

The second quarter of 2010 recorded total exports valued at P7, 357.3 million, giving a decrease of *6.5 percent* (P510.9 million) as compared to the value of P7, 868.2 million recorded during the first quarter of the same year. However, the third quarter of 2010 recorded an increase of

*11.9 percent* (P874.3 million) from the value of P7, 357.3 million recorded during the second quarter to P8, 231.6 million during the third quarter of the same year.

During the fourth quarter of 2010, total exports were valued at P8, 544.9 million, having increased by *3.8 percent* (P313.4 million) as compared to P8, 231.6 million recorded during the third quarter of the same year.

Comparison of quarterly total exports during 2010 to the corresponding quarters in 2009 is also of interest. The first quarter of 2010 registered an increase of more than *100.0 percent* (P4, 090.3 million) from P3, 777.9 million recorded during the first quarter of 2009 to P7, 868.2 million during the same quarter in 2010.

The second quarter of 2010 also registered an increase of *5.4 percent* (P379.1 million) in total exports, from P6, 978.2 million recorded during the second quarter of 2009 to P7, 357.3 million during the same quarter of 2010. Comparison of third quarters for 2010 and 2009 shows an increase of *19.5 percent* (P1, 342.2 million) from the value of P6, 889.4 million to P8, 231.6 million recorded during 2009 and 2010 respectively.

The 2010 fourth quarter total exports were valued at P8, 544.9 million, having increased by *28.1 percent* (P1, 872.8 million) from the value of P6, 672.1 million recorded during the 2009 corresponding quarter.

### **1.2.3 Trade Balance**

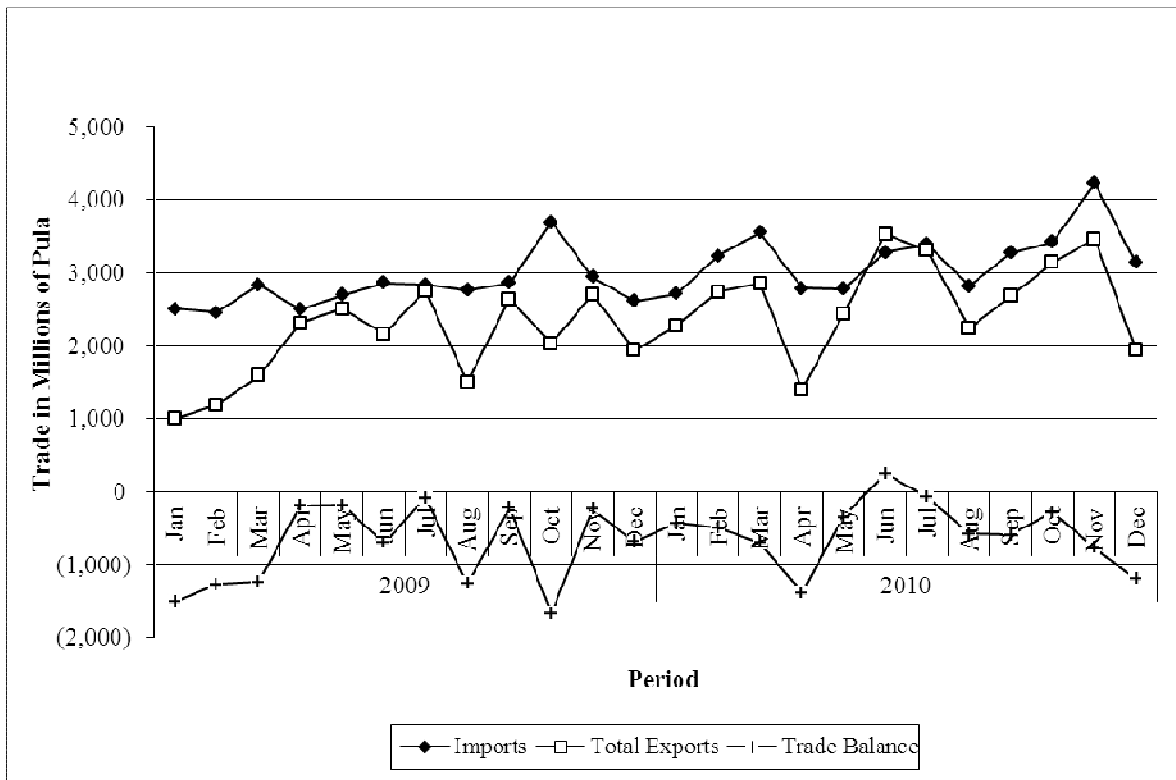
Trade surpluses were only recorded in June 2010. Trade deficits were recorded during the whole period of 2009 and almost the entire period of 2010 except for June. Movements on trade balance are better depicted by Chart 1.2 which is based on Table 1.2.

Chart 1.2 derived from Table 1.2, shows a general upward trend with regard to the imports line for the first three quarters of 2009, with the highest peak reached in October during 2009. The imports trend line starts at P2, 500 million in January 2009 and reaches a peak of above P3, 000 million in October 2009. The import line then decelerates to P2, 600 million between November and December 2009. It accelerates again between December 2009 and March 2010 and peaked again after a slight fall from May 2010 at around P2, 700 million and reached the highest peak in November 2010 followed by a fall in December 2010.

The total exports trend line however shows erratic ups and downs, depending on the value of diamonds exports during various months. The worst trade deficits were recorded during January and October 2009.



**Chart 1.2: Total Trade, 2009 and 2010 (Millions of Pula)**



**Table 1.2: Monthly Total Trade, 2009 and 2010 ('000 Pula)**

<b>Flow Type/ Period</b>	<b>Imports</b>	<b>Re-Exports</b>	<b>Domestic Exports</b>	<b>Total Exports</b>	<b>Trade Balance</b>
Jan	2,503,091	125,232	871,693	996,925	(1,506,166)
Feb	2,458,301	106,307	1,081,862	1,188,169	(1,270,132)
Mar	2,833,366	69,395	1,523,433	1,592,828	(1,240,538)
Q1	7,794,758	300,934	3,476,989	3,777,922	(4,016,836)
Apr	2,497,498	76,733	2,232,429	2,309,162	(188,336)
May	2,693,661	84,840	2,424,120	2,508,960	(184,701)
Jun	2,864,242	39,129	2,120,945	2,160,073	(704,169)
Q2	8,055,401	200,701	6,777,494	6,978,195	(1,077,206)
Jul	2,833,543	83,200	2,667,322	2,750,522	(83,020)
Aug	2,758,435	141,436	1,356,296	1,497,732	(1,260,702)
Sep	2,863,362	95,384	2,545,719	2,641,103	(222,259)
Q3	8,455,339	320,020	6,569,338	6,889,358	(1,565,982)
Oct	3,694,133	81,718	1,947,756	2,029,474	(1,664,658)
Nov	2,943,512	77,672	2,630,015	2,707,687	(235,826)
Dec	2,616,076	6,292	1,928,668	1,934,961	(681,116)
Q4	9,253,721	165,683	6,506,439	6,672,122	(2,581,599)
<b>Total 2009</b>	<b>33,559,220</b>	<b>987,338</b>	<b>23,330,259</b>	<b>24,317,597</b>	<b>(9,241,623)</b>
Jan	2,709,647	2,706	2,274,347	2,277,053	(432,594)
Feb	3,232,381	62	2,737,419	2,737,481	(494,900)
Mar	3,556,461	441	2,853,271	2,853,712	(702,749)
Q1	9,498,488	3,209	7,865,037	7,868,246	(1,630,242)
Apr	2,783,879	145	1,400,159	1,400,304	(1,383,575)
May	2,779,711	986	2,430,327	2,431,313	(348,398)
Jun	3,282,445	172	3,525,513	3,525,684	243,239
Q2	8,846,035	1,303	7,355,998	7,357,301	(1,488,734)
Jul	3,385,577	228	3,308,617	3,308,845	(76,731)
Aug	2,821,245	90	2,242,960	2,243,050	(578,194)
Sep	3,274,942	10	2,679,648	2,679,659	(595,283)
Q3	9,481,763	329	8,231,225	8,231,554	(1,250,208)
Oct	3,418,367	642	3,137,040	3,137,682	(280,685)
Nov	4,232,814	1,121	3,462,470	3,463,591	(769,223)
Dec	3,138,819	1,510	1,942,122	1,943,632	(1,195,188)
Q4	10,790,000	3,273	8,541,632	8,544,905	(2,245,095)
<b>Total 2010</b>	<b>38,616,287</b>	<b>8,114</b>	<b>31,993,893</b>	<b>32,002,007</b>	<b>(6,614,280)</b>

Note :() Denotes negative numbers

## CHAPTER 2: TRADE BY PRINCIPAL COMMODITIES

### 2.0 Introduction

Principal commodity groups refer to commodities grouped together to form major groups of related commodities. Commodities forming a group may be of related chapters, for example; “*Machinery & Electrical Equipment*” which combines machines and electrical appliances; “*Vehicles & Transport Equipment*” which combines vehicles and other equipment used for transport purposes.

In some cases it is difficult to come up with further groups of related chapters or commodities. This is in the case when commodity groupings’ contributions to the total remain minimal. In such cases, the commodities are grouped together under one category called “*Other*”.

### 2.1 Composition of Principal Imports

Principal imports commodity groups are driven mainly by five groups, being *Machinery & Electrical Equipment*; *Food, Beverages & Tobacco*; *Diamonds*; *Fuel* and *Chemicals & Rubber Products*. The discussion on principal imports is based on Table 2.1A which presents values on principal imports and Table 2.1B giving percentage distributions.

During 2010, *Machinery & Electrical Equipment* contributed 17.5 percent (P6, 756.0 million) to total imports (P38, 616.3 million), making the highest group contribution to total imports during that year. This was followed by *Fuel* with 14.8 percent (P5, 702.5 million). The third most contributing group was *Food, Beverages & Tobacco* with 12.5 percent (P4, 810.4 million), then *Diamonds* in fourth position with 11.6 percent (P4, 471.3 million) followed by *Chemicals & Rubber Products* on fifth position with 10.9 percent (P4, 205.3 million).

The quarterly data did not show much variation from the yearly data for 2010 with regard to percentage distributions. During the first quarter of 2010, *Machinery & Electrical Equipment* contributed the most to total imports with 16.4 percent (P1, 553.8 million) of P9, 498.5 million, followed by *Fuel* with 14.4 percent (P1, 367.5 million).

Although Botswana is a large exporter of Diamonds, the agreement between De Beers and Diamond Trading Company (DTC) is that DTC London is the only office that sells to clients. As a result diamond polishing companies in Botswana have to import diamonds. Diamonds polished in Botswana are not necessarily Botswana diamonds only as they come from a pool of diamonds from all over the world.

During 2010, *Diamonds* contributed 13.2 percent (P1, 251.1 million), followed by *Food, Beverages & Tobacco* with 11.9 percent (P1, 127.9 million) and *Chemicals & Rubber Products* with 10.0 percent (P948.3 million) of P9, 498.5 million.

Percentage distributions for other Principal Import Commodity Groups can be viewed on Table 2.1B which is based on Table 2.1A. Chart 2.1 displays percentage distributions for Principal Imports for 2010 as a whole.

**Table 2.1A: Principal Import Commodity Groups, 2009 and 2010 ('000 Pula)**

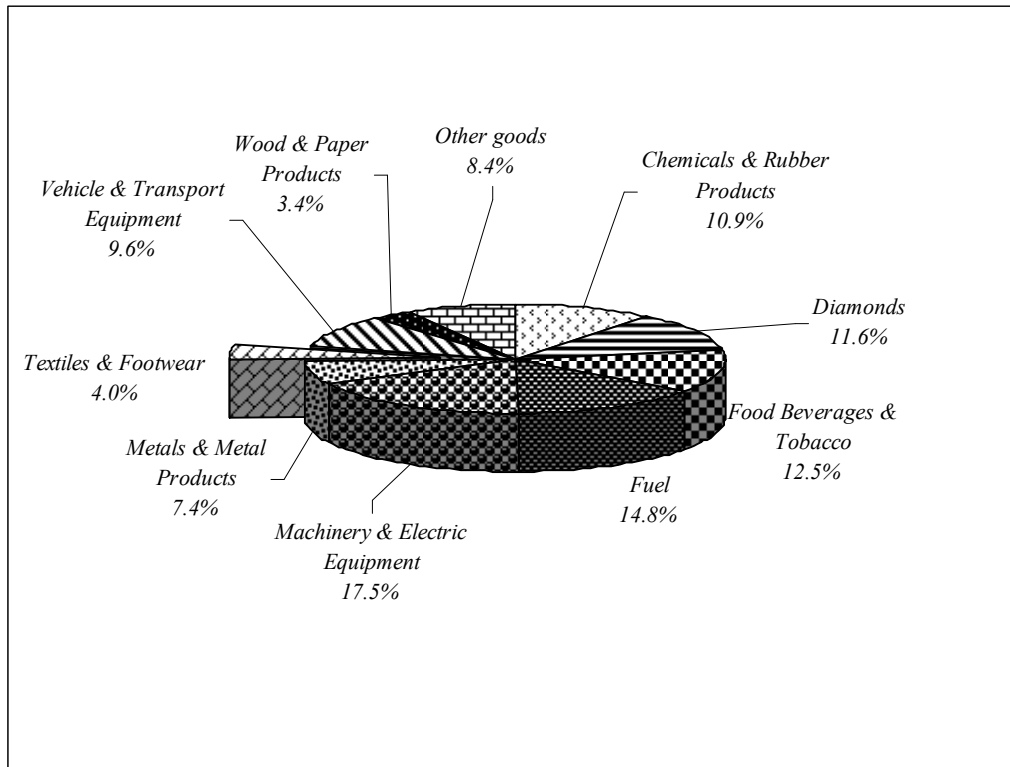
	Chemicals & Rubber Products	Diamonds	Food Beverages & Tobacco	Fuel	Machinery & Electric Equipment	Metals & Metal Products	Textiles & Footwear	Vehicle & Transport Equipment	Wood & Paper Products	Other goods	Total Imports
Jan	288,072	237,121	346,568	340,761	463,884	168,481	89,162	320,467	101,287	147,288	2,503,091
Feb	311,700	193,683	296,563	285,959	420,001	193,879	117,243	321,238	98,089	219,947	2,458,301
Mar	305,472	167,677	351,592	331,041	478,634	175,541	121,732	574,717	101,608	225,352	2,833,366
Q1	905,244	598,480	994,722	957,762	1,362,519	537,901	328,138	1,216,421	300,984	592,588	7,794,758
Apr	263,631	270,122	318,857	341,519	453,071	174,419	121,734	250,710	83,700	219,734	2,497,498
May	334,807	79,737	353,114	325,280	592,116	199,051	137,931	275,456	104,645	291,523	2,693,661
Jun	327,215	253,106	338,599	370,864	482,774	205,265	108,703	394,536	108,970	274,211	2,864,242
Q2	925,652	602,965	1,010,570	1,037,663	1,527,962	578,735	368,368	920,702	297,315	785,468	8,055,401
Jul	305,483	265,098	375,122	399,575	520,684	204,741	121,346	285,639	112,605	243,250	2,833,543
Aug	313,985	310,568	353,067	394,081	408,556	221,636	124,794	258,353	127,114	246,281	2,758,435
Sep	309,718	252,594	365,411	463,195	438,333	220,447	136,861	306,302	116,331	254,171	2,863,362
Q3	929,186	828,260	1,093,599	1,256,851	1,367,573	646,824	383,001	850,294	356,049	743,702	8,455,339
Oct	339,833	394,676	439,545	497,699	599,873	230,104	152,144	598,374	121,903	319,983	3,694,133
Nov	372,040	68,956	422,998	410,397	503,237	233,139	150,110	306,496	142,706	333,435	2,943,512
Dec	280,748	114,614	475,197	355,439	432,891	164,493	122,224	326,404	113,066	231,000	2,616,076
Q4	992,621	578,246	1,337,741	1,263,534	1,536,000	627,736	424,478	1,231,273	377,675	884,417	9,253,721
Total 2009	3,752,703	2,607,950	4,436,632	4,515,811	5,794,055	2,391,196	1,503,985	4,218,690	1,332,023	3,006,175	33,559,220
Jan	290,896	417,070	324,130	338,901	381,918	178,223	79,443	271,393	84,921	342,752	2,709,647
Feb	331,373	378,430	389,257	556,208	647,603	201,259	108,491	264,608	103,845	251,305	3,232,381
Mar	326,030	455,560	414,528	472,406	524,270	236,698	158,209	548,576	104,935	315,250	3,556,461
Q1	948,299	1,251,060	1,127,915	1,367,515	1,553,791	616,180	346,143	1,084,577	293,701	909,307	9,498,488
Apr	305,677	436,483	332,711	348,251	456,830	207,567	126,960	254,354	93,072	221,973	2,783,879
May	317,912	117,344	349,255	621,974	463,599	210,135	129,062	253,434	93,838	223,156	2,779,711
Jun	380,384	466,045	337,320	508,864	602,049	209,754	116,725	282,885	117,686	260,734	3,282,445
Q2	1,003,974	1,019,872	1,019,286	1,479,089	1,522,477	627,457	372,747	790,674	304,597	705,862	8,846,035
Jul	335,897	482,512	374,501	655,079	506,312	260,985	111,810	322,454	103,196	232,831	3,385,577
Aug	324,894	78,875	419,007	421,064	474,904	231,307	128,013	282,494	105,477	355,210	2,821,245
Sep	371,617	558,410	390,916	416,295	505,756	258,224	133,099	251,778	115,454	273,393	3,274,942
Q3	1,032,408	1,119,797	1,184,424	1,492,439	1,486,972	750,516	372,921	856,726	324,127	861,434	9,481,763
Oct	415,012	84,023	467,442	565,934	760,192	307,090	150,778	306,239	127,842	233,816	3,418,367
Nov	409,405	828,262	523,803	404,983	802,541	328,981	178,640	353,558	146,232	256,411	4,232,814
Dec	396,242	168,240	487,549	392,574	630,057	222,318	140,556	309,077	117,519	274,688	3,138,819
Q4	1,220,659	1,080,525	1,478,793	1,363,491	2,192,789	858,390	469,974	968,873	391,593	764,914	10,790,000
Total 2010	4,205,339	4,471,255	4,810,418	5,702,535	6,756,030	2,852,542	1,561,784	3,700,849	1,314,017	3,241,517	38,616,287

**Table 2.1B: Principal Import Commodity Groups, 2009 and 2010  
(Percentage Distributions)**

	Chemicals & Rubber Products	Diamonds	Food Beverages & Tobacco	Fuel	Machinery & Electric Equipment	Metals & Metal Products	Textiles & Footwear	Vehicle & Transport Equipment	Wood & Paper Products	Other Goods	Total Imports
Jan	11.5	9.5	13.8	13.6	18.5	6.7	3.6	12.8	4.0	5.9	100.0
Feb	12.7	7.9	12.1	11.6	17.1	7.9	4.8	13.1	4.0	8.9	100.0
Mar	10.8	5.9	12.4	11.7	16.9	6.2	4.3	20.3	3.6	8.0	100.0
Q1	11.6	7.7	12.8	12.3	17.5	6.9	4.2	15.6	3.9	7.6	100.0
Apr	10.6	10.8	12.8	13.7	18.1	7.0	4.9	10.0	3.4	8.8	100.0
May	12.4	3.0	13.1	12.1	22.0	7.4	5.1	10.2	3.9	10.8	100.0
Jun	11.4	8.8	11.8	12.9	16.9	7.2	3.8	13.8	3.8	9.6	100.0
Q2	11.5	7.5	12.5	12.9	19.0	7.2	4.6	11.4	3.7	9.8	100.0
Jul	10.8	9.4	13.2	14.1	18.4	7.2	4.3	10.1	4.0	8.6	100.0
Aug	11.4	11.3	12.8	14.3	14.8	8.0	4.5	9.4	4.6	8.9	100.0
Sep	10.8	8.8	12.8	16.2	15.3	7.7	4.8	10.7	4.1	8.9	100.0
Q3	11.0	9.8	12.9	14.9	16.2	7.6	4.5	10.1	4.2	8.8	100.0
Oct	9.2	10.7	11.9	13.5	16.2	6.2	4.1	16.2	3.3	8.7	100.0
Nov	12.6	2.3	14.4	13.9	17.1	7.9	5.1	10.4	4.8	11.3	100.0
Dec	10.7	4.4	18.2	13.6	16.5	6.3	4.7	12.5	4.3	8.8	100.0
Q4	10.7	6.2	14.5	13.7	16.6	6.8	4.6	13.3	4.1	9.6	100.0
Total 2009	11.2	7.8	13.2	13.5	17.3	7.1	4.5	12.6	4.0	9.0	100.0
Jan	10.7	15.4	12.0	12.5	14.1	6.6	2.9	10.0	3.1	12.6	100.0
Feb	10.3	11.7	12.0	17.2	20.0	6.2	3.4	8.2	3.2	7.8	100.0
Mar	9.2	12.8	11.7	13.3	14.7	6.7	4.4	15.4	3.0	8.9	100.0
Q1	10.0	13.2	11.9	14.4	16.4	6.5	3.6	11.4	3.1	9.6	100.0
Apr	11.0	15.7	12.0	12.5	16.4	7.5	4.6	9.1	3.3	8.0	100.0
May	11.4	4.2	12.6	22.4	16.7	7.6	4.6	9.1	3.4	8.0	100.0
Jun	11.6	14.2	10.3	15.5	18.3	6.4	3.6	8.6	3.6	7.9	100.0
Q2	11.3	11.5	11.5	16.7	17.2	7.1	4.2	8.9	3.4	8.0	100.0
Jul	9.9	14.3	11.1	19.3	15.0	7.7	3.3	9.5	3.0	6.9	100.0
Aug	11.5	2.8	14.9	14.9	16.8	8.2	4.5	10.0	3.7	12.6	100.0
Sep	11.3	17.1	11.9	12.7	15.4	7.9	4.1	7.7	3.5	8.3	100.0
Q3	10.9	11.8	12.5	15.7	15.7	7.9	3.9	9.0	3.4	9.1	100.0
Oct	12.1	2.5	13.7	16.6	22.2	9.0	4.4	9.0	3.7	6.8	100.0
Nov	9.7	19.6	12.4	9.6	19.0	7.8	4.2	8.4	3.5	6.1	100.0
Dec	12.6	5.4	15.5	12.5	20.1	7.1	4.5	9.8	3.7	8.8	100.0
Q4	11.3	10.0	13.7	12.6	20.3	8.0	4.4	9.0	3.6	7.1	100.0
Total 2010	10.9	11.6	12.5	14.8	17.5	7.4	4.0	9.6	3.4	8.4	100.0



**Chart 2.1: Principal Import Commodity Groups - 2010**



## 2.2 Composition of Principal Exports

Principal Exports consists mainly of four (4) major groups; these being *Diamonds, Copper & Nickel, Textiles* and *Meat & Meat Product*. Discussions on major export groups are based on Tables 2.2A and 2.2B.

In 2010, *Diamonds* contributed *68.1 percent* (P21, 779.9 million) to total exports (P32, 002.0 million), followed by *Copper & Nickel* with *13.2 percent* (P4, 231.3 million), *Textiles* with a contribution of *3.5 percent* (P1, 118.5 million), then *Meat & Meat Products* with *3.4 percent* (P1, 082.9 million).

The quarterly data follows a similar trend to that of the annual data for 2010, with *Diamonds* contributing, *71.7 percent* (P5, 644.3 million) of P7, 868.2 million during the first quarter, *68.2 percent* (P5, 020.2 million) of P7, 357.3 million during the second quarter, *63.6 percent* (P5, 236.5 million) of P8, 231.6 million during the third quarter and *68.8 percent* (P5, 879.0 million) of P8, 544.9 during the fourth quarter of that year.

The contributions made by *Copper & Nickel* during the four quarters of 2010 were as follows; *10.9 percent* (P858.5 million) of P7, 868.2 million during the first quarter, *12.8 percent* (P944.9 million) of P7, 357.3 million during the second quarter, *18.4 percent* (P1, 512.0 million) of P8, 231.6 million during the third quarter and *10.7 percent* (P915.9 million) of P8, 544.9 million during the fourth quarter of the same year.

Percentage distributions of other commodity groups for 2009 and 2010 can be observed on Table 2.2B while Chart 2.2 displays percentage distributions for principal exports during 2010 only.

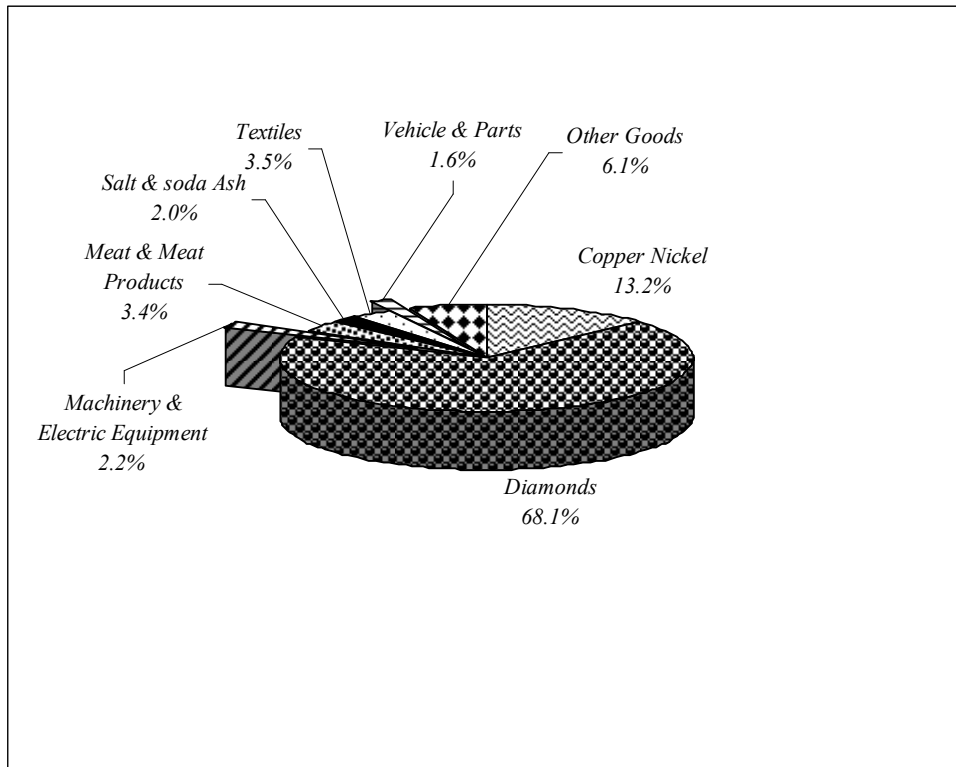
**Table 2.2A: Principal Export Commodity Groups, 2009 and 2010 ('000 Pula)**

Period	Copper & Nickel	Diamonds	Hides & Skins	Iron steel & related Products	Machine & Electric Equip	Meat & Meat Products	Plastic & Plastic Products	Salt & soda Ash	Textiles	Vehicle & Parts	Other Goods	Total Exports
Jan	138,075	506,324	1,838	5,728	34,317	23,432	7,275	17,607	167,598	32,384	62,347	996,925
Feb	262,150	551,583	3,340	14,580	37,723	20,572	9,312	18,351	162,502	23,018	85,039	1,188,169
Mar	349,536	823,457	2,949	11,755	53,987	45,065	9,882	6,938	170,291	33,745	85,223	1,592,828
Q1	749,760	1,881,364	8,128	32,063	126,027	89,070	26,468	42,896	500,391	89,148	232,608	3,777,922
Apr	218,344	1,449,660	1,890	9,975	41,841	72,388	6,604	36,044	96,562	49,229	326,624	2,309,162
May	264,409	1,788,895	1,604	9,690	47,422	105,332	9,550	16,325	103,813	42,719	119,201	2,508,960
Jun	273,978	1,476,723	2,571	9,451	43,768	106,965	8,912	23,603	59,948	29,719	124,435	2,160,073
Q2	756,731	4,715,279	6,065	29,116	133,031	284,685	25,066	75,973	260,324	121,667	570,260	6,978,195
Jul	356,532	1,915,417	3,436	8,156	64,038	72,366	8,084	21,089	111,242	64,429	125,734	2,750,522
Aug	306,973	655,263	3,764	10,251	47,334	70,921	8,682	21,570	167,405	59,248	146,321	1,497,732
Sep	453,175	1,759,207	4,106	11,438	41,405	87,634	10,155	26,737	128,151	36,236	82,860	2,641,103
Q3	1,116,680	4,329,887	11,305	29,845	152,777	230,921	26,921	69,396	406,799	159,913	354,915	6,889,358
Oct	407,441	1,165,582	2,739	10,467	53,291	79,224	9,047	38,740	100,593	35,782	126,568	2,029,474
Nov	320,249	1,875,836	3,005	49,611	58,839	62,183	11,057	43,683	98,805	45,846	138,572	2,707,687
Dec	270,365	1,266,167	2,783	5,405	41,438	62,335	6,162	40,876	50,696	38,753	149,979	1,934,961
Q4	998,056	4,307,585	8,527	65,484	153,568	203,742	26,266	123,300	250,094	120,381	415,119	6,672,122
Total 2009	3,621,226	15,234,115	34,025	156,508	565,403	808,418	104,720	311,564	1,417,607	491,109	1,572,903	24,317,597
Jan	294,402	1,626,919	1,770	8,123	54,695	56,400	7,532	37,153	43,626	56,584	89,848	2,277,053
Feb	218,961	2,080,489	2,396	12,296	53,298	44,339	9,379	80,636	81,135	33,636	120,916	2,737,481
Mar	345,089	1,936,844	2,012	14,449	72,761	82,416	12,624	119,223	108,163	46,649	113,481	2,853,712
Q1	858,452	5,644,251	6,179	34,868	180,755	183,155	29,536	237,012	232,924	136,869	324,245	7,868,246
Apr	287,793	716,184	5,196	11,543	60,364	92,963	9,518	42,493	29,388	35,669	109,192	1,400,304
May	262,712	1,688,446	3,424	20,148	74,895	119,223	10,047	40,857	43,434	35,052	133,077	2,431,313
Jun	394,422	2,615,581	4,480	16,921	61,862	126,511	10,206	38,757	72,529	37,507	146,908	3,525,684
Q2	944,928	5,020,210	13,100	48,611	197,121	338,697	29,771	122,106	145,351	108,229	389,177	7,357,301
Jul	607,173	2,230,642	4,214	12,509	56,103	106,095	8,687	44,891	88,429	23,584	126,519	3,308,845
Aug	492,269	1,241,856	3,067	14,496	43,796	114,904	11,558	71,112	64,197	45,964	139,833	2,243,050
Sep	412,524	1,763,965	2,999	13,487	57,719	76,931	11,751	38,141	123,885	37,652	140,605	2,679,659
Q3	1,511,965	5,236,462	10,281	40,493	157,617	297,930	31,996	154,144	276,511	107,200	406,957	8,231,554
Oct	253,746	2,313,251	5,310	33,577	61,828	86,554	14,744	41,870	139,384	33,165	154,252	3,137,682
Nov	377,042	2,404,028	3,941	36,974	64,058	103,590	13,688	34,391	209,646	53,439	162,795	3,463,591
Dec	285,134	1,161,682	3,450	9,822	50,068	72,958	7,787	37,486	114,634	61,489	139,123	1,943,632
Q4	915,922	5,878,961	12,701	80,372	175,954	263,102	36,219	113,748	463,664	148,093	456,170	8,544,905
Total 2010	4,231,267	21,779,885	42,260	204,345	711,446	1,082,884	127,521	627,010	1,118,450	500,391	1,576,549	32,002,007

**Table 2.2B: Principal Export Commodity Groups, 2009 and 2010  
(Percentage Distributions)**

Period	Copper & Nickel	Diamonds	Hides & Skins	Iron Steel & Related Products	Machinery & Electric Equipment	Meat & Meat Products	Plastic & Plastic Products	Salt & Soda Ash	Textiles	Vehicle & Parts	Other Goods	Total Exports
Jan	13.9	50.8	0.2	0.6	3.4	2.4	0.7	1.8	16.8	3.2	6.3	100.0
Feb	22.1	46.4	0.3	1.2	3.2	1.7	0.8	1.5	13.7	1.9	7.2	100.0
Mar	21.9	51.7	0.2	0.7	3.4	2.8	0.6	0.4	10.7	2.1	5.4	100.0
Q1	19.8	49.8	0.2	0.8	3.3	2.4	0.7	1.1	13.2	2.4	6.2	100.0
Apr	9.5	62.8	0.1	0.4	1.8	3.1	0.3	1.6	4.2	2.1	14.1	100.0
May	10.5	71.3	0.1	0.4	1.9	4.2	0.4	0.7	4.1	1.7	4.8	100.0
Jun	12.7	68.4	0.1	0.4	2.0	5.0	0.4	1.1	2.8	1.4	5.8	100.0
Q2	10.8	67.6	0.1	0.4	1.9	4.1	0.4	1.1	3.7	1.7	8.2	100.0
Jul	13.0	69.6	0.1	0.3	2.3	2.6	0.3	0.8	4.0	2.3	4.6	100.0
Aug	20.5	43.8	0.3	0.7	3.2	4.7	0.6	1.4	11.2	4.0	9.8	100.0
Sep	17.2	66.6	0.2	0.4	1.6	3.3	0.4	1.0	4.9	1.4	3.1	100.0
Q3	16.2	62.8	0.2	0.4	2.2	3.4	0.4	1.0	5.9	2.3	5.2	100.0
Oct	20.1	57.4	0.1	0.5	2.6	3.9	0.4	1.9	5.0	1.8	6.2	100.0
Nov	11.8	69.3	0.1	1.8	2.2	2.3	0.4	1.6	3.6	1.7	5.1	100.0
Dec	14.0	65.4	0.1	0.3	2.1	3.2	0.3	2.1	2.6	2.0	7.8	100.0
Q4	15.0	64.6	0.1	1.0	2.3	3.1	0.4	1.8	3.7	1.8	6.2	100.0
Total 2009	14.9	62.6	0.1	0.6	2.3	3.3	0.4	1.3	5.8	2.0	6.5	100.0
Jan	12.9	71.4	0.1	0.4	2.4	2.5	0.3	1.6	1.9	2.5	3.9	100.0
Feb	8.0	76.0	0.1	0.4	1.9	1.6	0.3	2.9	3.0	1.2	4.4	100.0
Mar	12.1	67.9	0.1	0.5	2.5	2.9	0.4	4.2	3.8	1.6	4.0	100.0
Q1	10.9	71.7	0.1	0.4	2.3	2.3	0.4	3.0	3.0	1.7	4.1	100.0
Apr	20.6	51.1	0.4	0.8	4.3	6.6	0.7	3.0	2.1	2.5	7.8	100.0
May	10.8	69.4	0.1	0.8	3.1	4.9	0.4	1.7	1.8	1.4	5.5	100.0
Jun	11.2	74.2	0.1	0.5	1.8	3.6	0.3	1.1	2.1	1.1	4.2	100.0
Q2	12.8	68.2	0.2	0.7	2.7	4.6	0.4	1.7	2.0	1.5	5.3	100.0
Jul	18.3	67.4	0.1	0.4	1.7	3.2	0.3	1.4	2.7	0.7	3.8	100.0
Aug	21.9	55.4	0.1	0.6	2.0	5.1	0.5	3.2	2.9	2.0	6.2	100.0
Sep	15.4	65.8	0.1	0.5	2.2	2.9	0.4	1.4	4.6	1.4	5.2	100.0
Q3	18.4	63.6	0.1	0.5	1.9	3.6	0.4	1.9	3.4	1.3	4.9	100.0
Oct	8.1	73.7	0.2	1.1	2.0	2.8	0.5	1.3	4.4	1.1	4.9	100.0
Nov	10.9	69.4	0.1	1.1	1.8	3.0	0.4	1.0	6.1	1.5	4.7	100.0
Dec	14.7	59.8	0.2	0.5	2.6	3.8	0.4	1.9	5.9	3.2	7.2	100.0
Q4	10.7	68.8	0.1	0.9	2.1	3.1	0.4	1.3	5.4	1.7	5.3	100.0
Total 2010	13.2	68.1	0.1	0.6	2.2	3.4	0.4	2.0	3.5	1.6	4.9	100.0

**Chart 2.2: Principal Export Commodity Groups - 2010**



Note: Other Goods, include All Other Goods not specified as in Table 2.2 B

## CHAPTER 3: DIRECTION OF TRADE

### 3.0 Introduction

Direction of trade presents trade by major trading partners for principal commodity groups. Section 3.1 discusses principal imports by source at region and country level while Section 3.2 deals with principal exports by destination at region and country level. At country level, only those countries that had significant trade with Botswana during 2010 are shown separately while those with insignificant trade are grouped together under one category referred to as “Other”.

### 3.1 Principal Imports by Source

Botswana sources most of her imports from the Southern Africa Customs Union, especially South Africa. During 2010, *72.4 percent* (P27, 968.6 million) of total imports P38, 616.3 million came from South Africa as presented in Tables 3.1A and 3.1C (Refer to the last column).

Imports from the European Union as a whole were valued at P5, 101.9 million, representing *13.2 percent* of total imports during the same year. Only one country from the European Union supplied imports representing more than *1.0 percent* of total imports during 2010. That particular country was the United Kingdom with *9.2 percent* (P3, 561.7 million).

Asia as a whole contributed *10.1 percent* (P3, 896.2 million) of total imports during 2010. Two countries from Asia supplied imports representing more than *1.0 percent* of total imports during 2010; China with *5.4 percent* (P2, 070.0 million) and Israel with *1.8 percent* (P713.6 million).

Imports from the United States of America were valued at P506.9 million, representing *1.3 percent* of total imports during the year. Graphical representation of percentage distributions of imports by major trading partners during 2010 is given on Chart 3.1.

Table 3.1B, which is based on Table 3.1A presents import groups as a percentage of total imports from specific countries or regions during 2010. The column totals of this table give import groups as a percentage of total yearly imports, the same information that is presented in Chapter Two, Chart 2.1.

Imports from South Africa during 2010 comprised mainly of *Fuel, 19.0 percent* (P5, 327.6 million) of P27, 968.6 million. This was followed by *Food, Beverages & Tobacco* with *16.1 percent* (P4, 498.0 million). *Machinery & Electrical Equipment* and *Chemicals & Rubber Products* contributed *15.3 percent* (P4, 266.7 million) and *12.6 percent* (P3, 528.4 million) respectively, of total imports from South Africa during the same period.

Most of the European Union countries supplied commodities falling in five import groups, the five groups being *Diamonds, Machinery & Electrical Equipment, Chemicals & Rubber Products, Vehicles & Transport Equipment* and *Wood & Paper Products* (Refer to Tables 3.1A and 3.1B).

Imports from Asia mainly comprised six import groups. These six groups were *Machinery & Electrical Equipment, Diamonds, Vehicles & Transport Equipment, Metals & Metal Products, Chemicals & Rubber Products* and *Textiles & Footwear*. Imports from China consisted of *Machinery & Electrical Equipment* with *56.6 percent* (P1, 171.7 million), *Metal & Metal Products* with *15.4 percent* (P317.8 million) and *Vehicles & Transport Equipment* with *5.4*



percent (P111.6 million while the contribution of *Chemicals & Rubber Products* was 5.0 percent (P103.5 million) of total imports (P2, 070.0 million) from China.

The United States of America supplied imports falling in four major import groups during 2010. Contributions made by these groups were as follows; *Machinery & Electrical Equipment* with 72.1 percent (P365.7 million), *Vehicles & Transport Equipment* with 11.9 percent (P60.2 million), *Diamonds* with 4.8 percent (P24.5 million) while *Chemicals & Rubber Products* contributed 3.9 percent (P19.7 million) of total imports (P506.9 million) from the United States of America during the same year.

Table 3.1C presents percentage distributions for principal import groups by country and region as a percentage of total import groups during 2010. This table is also based on Table 3.1A. Most of imports from all groups during 2010 were sourced from South Africa as shown on Table 3.1C.

South Africa supplied 93.4 percent (P5, 327.6 million) of total imported *Fuel* (P5, 702.5 million) while 5.1 percent (P290.3 million) came from Namibia. Most of *Food, Beverages & Tobacco* were imported from South Africa during 2010, with 93.5 percent (P4, 498.0 million) of P4, 810.4 million while Namibia contributed 2.8 percent (P133.9 million).

With regard to imports of *Machinery & Electrical Equipment* during 2010 (P6, 756.0 million), 63.2 percent (P4, 266.7 million) came from South Africa, 17.3 percent (P1, 171.7 million) from China, 5.4 percent (P365.7 million) from the United States of America, 2.7 percent (P184.1 million) from Slovakia, 1.5 percent (P99.3 million) from Germany, and 1.3 percent (P88.2 million) from the United Kingdom.

*Diamonds* were imported mainly from the European Union and Asia during 2010. The European Union contributed 81.4 percent (P3, 637.7 million) and Asia 17.8 percent (P798.0 million) to total imports of *Diamonds* (P4, 471.3). The United Kingdom alone contributed 74.8 percent (P3, 344.2 million), 13.0 percent (P583.2 million) came from Israel, 6.6 percent (P293.5 million) from Belgium, while 2.2 percent (P98.3 million) and 2.0 percent (P90.7 million) of total *Diamonds* imports came from China and Thailand respectively.

Most of *Chemicals & Rubber Products* came from South Africa during 2010, 83.9 percent (P3, 528.4 million) of P4, 205.3 million. India supplied 3.8 percent (P159.7 million), the Netherlands contributed 3.2 percent (P133.1 million) while 2.5 percent (P103.5 million) of the same commodity group came from China during the same year.

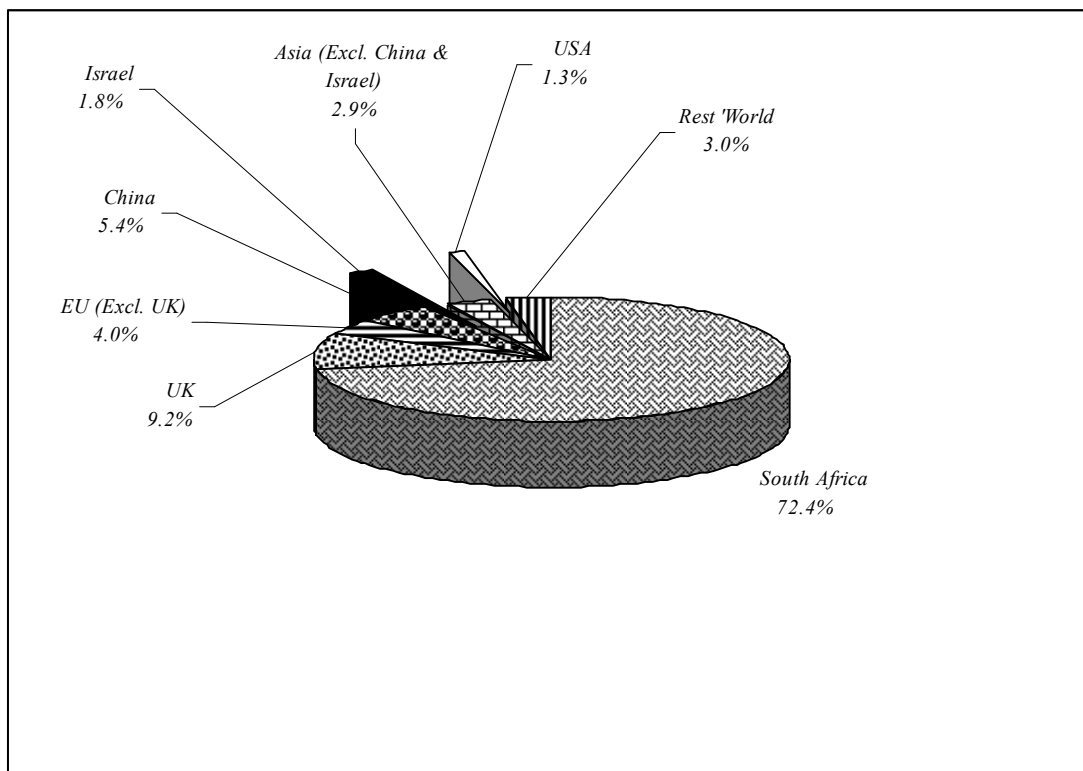
*Vehicles & Transport Equipments* were also mostly imported from South Africa, 76.5 percent (P2, 829.3 million) of P3, 700.8 million. Japan contributed 6.8 percent (P251.6 million), Spain 5.0 percent (P183.7 million) while China supplied 3.0 percent (P111.6 million) of total imports for this group during the same period. Germany supplied 2.2 percent (P81.2 million), the United States of America and the United Kingdom contributed 1.6 percent (P60.2 million) and 1.2 percent (P44.2 million) of the group total respectively.

South Africa supplied 83.3 percent (P2, 375.7 million) of *Metal & Metal Products* total imports (P2, 852.5 million) during 2010. China supplied 11.1 percent (P317.8 million), while Zambia supplied 1.6 percent (P45.8 million).

*Textiles & Footwear* imports came mainly from South Africa and Asia during 2010, with 85.5 percent (P1, 334.7 million) from South Africa, 4.8 percent (P74.2 million) from China, 3.6 percent (P56.3 million) from Hong Kong and 2.1 percent came from Taiwan with a value of P32.5 million.

The other group that contributed significantly to total imports during 2010 was the *Wood & Paper Products*, with South Africa as the main contributor with 85.7 percent (P1, 126.1 million), followed by Zimbabwe with 5.4 percent (P71.3 million), 2.0 percent (P26.9 million) came from the United Kingdom, while Germany and China each supplied 1.4 percent with (P18.7 million) and (P18.5 million) respectively during the year.

**Chart 3.1: Total Imports by Region and Partner - 2010**



Note: Rest of the world includes all other trading partners not specified as in Table 3.1

**Table 3.1A: Principal Import Commodity Groups by Region and Partner - 2010 ('000 Pula)**

	Chemicals & Rubber Products	Diamonds	Food Beverages & Tobacco	Fuel	Machinery & Electrical Equipment	Metals & Metal Products	Textiles & Footwear	Vehicle & Transport Equipment	Wood & Paper Products	Other Goods	Total Imports
South Africa	3,528,374	6,758	4,498,033	5,327,583	4,266,678	2,375,744	1,334,656	2,829,310	1,126,115	2,675,352	27,968,603
Namibia	1,550	862	133,886	290,304	10,282	329	500	16,266	952	10,562	465,493
Swaziland	30,267	0	1,117	2,462	139	0	3,529	281	964	477	39,237
Lesotho	0	0	4	0	10	0	9	21	0	520	564
<b>SADC Total</b>	<b>3,560,191</b>	<b>7,620</b>	<b>4,633,041</b>	<b>5,620,348</b>	<b>4,277,109</b>	<b>2,376,073</b>	<b>1,338,694</b>	<b>2,845,878</b>	<b>1,128,032</b>	<b>2,686,911</b>	<b>28,473,898</b>
Zimbabwe	9,503	0	24,874	18,231	2,792	20,106	12,696	3,604	71,255	95,222	258,283
Zambia	97	0	35,674	6,831	1,786	45,785	658	4,055	3,790	757	99,432
Mozambique	6,212	0	2	49,819	299	648	894	350	180	308	58,711
Mauritius	7,820	0	14,470	0	2,462	4	621	0	83	4,356	29,816
Malawi	329	0	4,345	0	109	0	0	459	1,506	99	6,847
Other SADC	6	0	1,297	0	1,432	99	106	3,699	67	529	7,235
<b>SADC Total</b>	<b>3,584,157</b>	<b>7,620</b>	<b>4,713,703</b>	<b>5,695,229</b>	<b>4,285,989</b>	<b>2,442,715</b>	<b>1,353,669</b>	<b>2,858,044</b>	<b>1,204,912</b>	<b>2,788,183</b>	<b>28,934,222</b>
Other Africa	2,741	0	805	0	1,714	624	1,646	1,496	414	3,076	12,517
<b>Africa Total</b>	<b>3,586,899</b>	<b>7,620</b>	<b>4,714,508</b>	<b>5,695,229</b>	<b>4,287,703</b>	<b>2,443,339</b>	<b>1,355,315</b>	<b>2,859,540</b>	<b>1,205,327</b>	<b>2,791,259</b>	<b>28,946,739</b>
UK	15,772	3,344,204	6,281	46	88,221	12,940	2,741	44,199	26,882	20,397	3,561,684
Belgium	16,873	293,537	2,001	813	22,878	142	1,611	3,845	291	7,054	349,045
Germany	16,577	0	1	0	99,325	12,214	1,440	81,194	18,659	28,030	257,440
Spain	248	0	208	177	7,668	673	1,390	183,734	28	1,387	195,512
Slovakia	92	0	170	0	184,052	4,975	1	3	1	14	189,308
Netherlands	133,059	0	0	1	38,754	617	1,926	5,467	4,564	3,805	188,194
France	38,386	0	8,503	0	38,030	1,282	179	4,716	6,172	17,845	115,114
Sweden	5,877	0	0	0	57,041	211	37	81	1,944	941	66,131
Portugal	9,702	0	98	0	48,650	189	667	0	305	683	60,295
Italy	2,964	0	492	0	19,695	1,501	454	113	336	3,862	29,416
Ireland	1,662	0	4,521	0	19,034	3	61	1,453	52	454	27,240
Cyprus	20,619	0	513	0	33	1	2	0	0	1	21,169
Denmark	293	0	292	0	2,017	9,124	762	723	703	1,371	15,285
Other EU	2,194	0	99	0	16,968	3,781	26	201	1,315	1,529	26,114
<b>EU Total</b>	<b>264,320</b>	<b>3,637,741</b>	<b>23,178</b>	<b>1,036</b>	<b>642,366</b>	<b>47,654</b>	<b>11,296</b>	<b>325,729</b>	<b>61,254</b>	<b>87,371</b>	<b>5,101,945</b>
China	103,548	98,338	41,141	1,149	1,171,654	317,762	74,199	111,561	18,453	132,167	2,069,973
Israel	3,179	583,201	98	0	43,200	156	1	996	1,953	80,832	713,615
India	159,654	21,746	6,534	12	51,131	7,267	10,153	9,110	10,981	9,392	285,980
Japan	7,394	0	294	0	13,093	434	73	251,560	583	2,163	275,595
Hong Kong	2,730	3,957	668	0	28,493	5,535	56,269	7,438	1,009	7,880	113,978
Thailand	1,477	90,726	1,234	2	2,009	24	3,960	440	1,992	967	102,832
Singapore	1,631	0	3,324	0	26,724	725	94	28,945	235	39,940	101,619
Korea	5,222	0	11	0	12,707	177	9,661	26,296	97	996	55,168
UAE	1,467	0	1,593	3,689	34,979	1,646	2,612	3,116	667	3,600	53,368
Taiwan	2,052	0	243	0	6,829	1,344	32,519	4,814	329	1,250	49,381
Malaysia	12,611	0	9	0	3,936	4,270	135	0	3,643	4,496	29,100
Turkey	73	0	211	0	9,375	16,041	363	1	20	524	26,608
Other Asia	799	0	3,448	0	6,900	693	2,197	705	1,831	2,392	18,965
<b>Asia Tot</b>	<b>301,837</b>	<b>797,968</b>	<b>58,808</b>	<b>4,852</b>	<b>1,411,031</b>	<b>356,074</b>	<b>192,236</b>	<b>444,983</b>	<b>41,794</b>	<b>286,599</b>	<b>3,896,183</b>
USA	19,696	24,494	3,057	1,007	365,696	2,418	1,912	60,195	4,819	23,638	506,931
Australia	23,925	0	3	0	11,010	105	321	2,024	157	6,017	43,563
Canada	5,267	0	10	7	19,659	101	18	2,803	110	4,791	32,765
<b>Rest ' World</b>	<b>3,395</b>	<b>3,431</b>	<b>10,855</b>	<b>404</b>	<b>18,564</b>	<b>2,852</b>	<b>687</b>	<b>5,575</b>	<b>558</b>	<b>41,842</b>	<b>88,161</b>
<b>Total Imports</b>	<b>4,205,339</b>	<b>4,471,255</b>	<b>4,810,418</b>	<b>5,702,535</b>	<b>6,756,030</b>	<b>2,852,542</b>	<b>1,561,784</b>	<b>3,700,849</b>	<b>1,314,017</b>	<b>3,241,517</b>	<b>38,616,287</b>

**Table 3.1B: Principal Import Commodity Groups as a Percentage of Total Imports  
At Country or Region Level - 2010**

	Chemicals & Rubber Products	Diamond	Food Beverages & Tobacco	Fuel	Machinery & Electrical Equipment	Metal & Metal Product	Textile & Footwear	Vehicle & Transport Equip.	Wood & Paper Product	Other Goods	Total Imports
South Africa	12.6	0.0	16.1	19.0	15.3	8.5	4.8	10.1	4.0	9.6	100.0
Namibia	0.3	0.2	28.8	62.4	2.2	0.1	0.1	3.5	0.2	2.3	100.0
Swaziland	77.1	-	2.8	6.3	0.4	-	9.0	0.7	2.5	1.2	100.0
Lesotho	-	-	0.7	-	1.7	-	1.7	3.7	-	92.2	100.0
<b>SACU Total</b>	<b>12.5</b>	<b>0.0</b>	<b>16.3</b>	<b>19.7</b>	<b>15.0</b>	<b>8.3</b>	<b>4.7</b>	<b>10.0</b>	<b>4.0</b>	<b>9.4</b>	<b>100.0</b>
Zimbabwe	3.7	-	9.6	7.1	1.1	7.8	4.9	1.4	27.6	36.9	100.0
Zambia	0.1	-	35.9	6.9	1.8	46.0	0.7	4.1	3.8	0.8	100.0
Mozambique	10.6	-	0.0	84.9	0.5	1.1	1.5	0.6	0.3	0.5	100.0
Mauritius	26.2	-	48.5	-	8.3	0.0	2.1	-	0.3	14.6	100.0
Malawi	4.8	-	63.5	-	1.6	-	-	6.7	22.0	1.5	100.0
Other SADC	0.1	-	17.9	-	19.8	1.4	1.5	51.1	0.9	7.3	100.0
<b>SADC Total</b>	<b>12.4</b>	<b>0.0</b>	<b>16.3</b>	<b>19.7</b>	<b>14.8</b>	<b>8.4</b>	<b>4.7</b>	<b>9.9</b>	<b>4.2</b>	<b>9.6</b>	<b>100.0</b>
Other Africa	21.9	-	6.4	-	13.7	5.0	13.2	11.9	3.3	24.6	100.0
<b>Africa Total</b>	<b>12.4</b>	<b>0.0</b>	<b>16.3</b>	<b>19.7</b>	<b>14.8</b>	<b>8.4</b>	<b>4.7</b>	<b>9.9</b>	<b>4.2</b>	<b>9.6</b>	<b>100.0</b>
UK	0.4	93.9	0.2	-	2.5	0.4	0.1	1.2	0.8	0.6	100.0
Belgium	4.8	84.1	0.6	0.2	6.6	0.0	0.5	1.1	0.1	2.0	100.0
Germany	6.4	-	0.0	-	38.6	4.7	0.6	31.5	7.2	10.9	100.0
Spain	0.1	-	0.1	0.1	3.9	0.3	0.7	94.0	0.0	0.7	100.0
Slovakia	0.0	-	0.1	-	97.2	2.6	0.0	0.0	0.0	0.0	100.0
Netherlands	70.7	-	-	-	20.6	0.3	1.0	2.9	2.4	2.0	100.0
France	33.3	-	7.4	-	33.0	1.1	0.2	4.1	5.4	15.5	100.0
Sweden	8.9	-	-	-	86.3	0.3	0.1	0.1	2.9	1.4	100.0
Portugal	16.1	-	0.2	-	80.7	0.3	1.1	-	0.5	1.1	100.0
Italy	10.1	-	1.7	-	67.0	5.1	1.5	0.4	1.1	13.1	100.0
Ireland	6.1	-	16.6	-	69.9	0.0	0.2	5.3	0.2	1.7	100.0
Cyprus	97.4	-	2.4	-	0.2	0.0	0.0	-	-	0.0	100.0
Denmark	1.9	-	1.9	-	13.2	59.7	5.0	4.7	4.6	9.0	100.0
Other EU	8.4	-	0.4	-	65.0	14.5	0.1	0.8	5.0	5.9	100.0
<b>EU Total</b>	<b>5.2</b>	<b>71.3</b>	<b>0.5</b>	<b>0.0</b>	<b>12.6</b>	<b>0.9</b>	<b>0.2</b>	<b>6.4</b>	<b>1.2</b>	<b>1.7</b>	<b>100.0</b>
China	5.0	4.8	2.0	0.1	56.6	15.4	3.6	5.4	0.9	6.4	100.0
Israel	0.4	81.7	0.0	-	6.1	0.0	0.0	0.1	0.3	11.3	100.0
India	55.8	7.6	2.3	-	17.9	2.5	3.6	3.2	3.8	3.3	100.0
Japan	2.7	-	0.1	-	4.8	0.2	0.0	91.3	0.2	0.8	100.0
Hong Kong	2.4	3.5	0.6	-	25.0	4.9	49.4	6.5	0.9	6.9	100.0
Thailand	1.4	88.2	1.2	-	2.0	0.0	3.9	0.4	1.9	0.9	100.0
Singapore	1.6	-	3.3	-	26.3	0.7	0.1	28.5	0.2	39.3	100.0
Korea	9.5	-	0.0	-	23.0	0.3	17.5	47.7	0.2	1.8	100.0
UAE	2.7	-	3.0	6.9	65.5	3.1	4.9	5.8	1.2	6.7	100.0
Taiwan	4.2	-	0.5	-	13.8	2.7	65.9	9.7	0.7	2.5	100.0
Malaysia	43.3	-	0.0	-	13.5	14.7	0.5	-	12.5	15.5	100.0
Turkey	0.3	-	0.8	-	35.2	60.3	1.4	0.0	0.1	2.0	100.0
Other Asia	4.2	-	18.2	-	36.4	3.7	11.6	3.7	9.7	12.6	100.0
<b>Asia Tot</b>	<b>7.7</b>	<b>20.5</b>	<b>1.5</b>	<b>0.1</b>	<b>36.2</b>	<b>9.1</b>	<b>4.9</b>	<b>11.4</b>	<b>1.1</b>	<b>7.4</b>	<b>100.0</b>
USA	3.9	4.8	0.6	0.2	72.1	0.5	0.4	11.9	1.0	4.7	100.0
Australia	54.9	-	0.0	-	25.3	0.2	0.7	4.6	0.4	13.8	100.0
Canada	16.1	-	0.0	-	60.0	0.3	0.1	8.6	0.3	14.6	100.0
Rest ' World	3.9	3.9	12.3	0.5	21.1	3.2	0.8	6.3	0.6	47.5	100.0
<b>Total Imports</b>	<b>10.9</b>	<b>11.6</b>	<b>12.5</b>	<b>14.8</b>	<b>17.5</b>	<b>7.4</b>	<b>4.0</b>	<b>9.6</b>	<b>3.4</b>	<b>8.4</b>	<b>100.0</b>

**Table 3.1C: Principal Import Commodity Groups by Region and Partner as a Percentage of Total Import Group - 2010**

	Chemicals & Rubber Products	Diamonds	Food Beverages & Tobacco	Fuel	Machinery & Electrical Equipment	Metals & Metal Products	Textiles & Footwear	Vehicle & Transport Equipment	Wood & Paper Products	Other Goods	Total Imports
South Africa	83.9	0.2	93.5	93.4	63.2	83.3	85.5	76.5	85.7	82.5	72.4
Namibia	0.0	0.0	2.8	5.1	0.2	0.0	0.0	0.4	0.1	0.3	1.2
Swaziland	0.7	-	0.0	0.0	0.0	-	0.2	0.0	0.1	0.0	0.1
Lesotho	-	-	0.0	-	0.0	-	0.0	0.0	-	0.0	0.0
SACU Total	84.7	0.2	96.3	98.6	63.3	83.3	85.7	76.9	85.8	82.9	73.7
Zimbabwe	0.2	-	0.5	0.3	0.0	0.7	0.8	0.1	5.4	2.9	0.7
Zambia	0.0	-	0.7	0.1	0.0	1.6	0.0	0.1	0.3	0.0	0.3
Mozambique	0.1	-	0.0	0.9	0.0	0.0	0.1	0.0	0.0	0.0	0.2
Mauritius	0.2	-	0.3	-	0.0	0.0	0.0	-	0.0	0.1	0.1
Malawi	0.0	-	0.1	-	0.0	-	-	0.0	0.1	0.0	0.0
Other SADC	0.0	-	0.0	-	0.0	0.0	0.0	0.1	0.0	0.0	0.0
SADC Total	85.2	0.2	98.0	99.9	63.4	85.6	86.7	77.2	91.7	86.0	74.9
Other Africa	0.1	-	0.0	-	0.0	0.0	0.1	0.0	0.0	0.1	0.0
Africa Total	85.3	0.2	98.0	99.9	63.5	85.7	86.8	77.3	91.7	86.1	75.0
UK	0.4	74.8	0.1	0.0	1.3	0.5	0.2	1.2	2.0	0.6	9.2
Belgium	0.4	6.6	0.0	0.0	0.3	0.0	0.1	0.1	0.0	0.2	0.9
Germany	0.4	-	0.0	-	1.5	0.4	0.1	2.2	1.4	0.9	0.7
Spain	0.0	-	0.0	0.0	0.1	0.0	0.1	5.0	0.0	0.0	0.5
Slovakia	0.0	-	0.0	-	2.7	0.2	0.0	0.0	0.0	0.0	0.5
Netherlands	3.2	-	-	0.0	0.6	0.0	0.1	0.1	0.3	0.1	0.5
France	0.9	-	0.2	-	0.6	0.0	0.0	0.1	0.5	0.6	0.3
Sweden	0.1	-	-	-	0.8	0.0	0.0	0.0	0.1	0.0	0.2
Portugal	0.2	-	0.0	-	0.7	0.0	0.0	-	0.0	0.0	0.2
Italy	0.1	-	0.0	-	0.3	0.1	0.0	0.0	0.0	0.1	0.1
Ireland	0.0	-	0.1	-	0.3	0.0	0.0	0.0	0.0	0.0	0.1
Cyprus	0.5	-	0.0	-	0.0	0.0	0.0	-	-	0.0	0.1
Denmark	0.0	-	0.0	-	0.0	0.3	0.0	0.0	0.1	0.0	0.0
Other EU	0.1	-	0.0	-	0.3	0.1	0.0	0.0	0.1	0.0	0.1
EU Total	6.3	81.4	0.5	0.0	9.5	1.7	0.7	8.8	4.7	2.7	13.2
China	2.5	2.2	0.9	0.0	17.3	11.1	4.8	3.0	1.4	4.1	5.4
Israel	0.1	13.0	0.0	-	0.6	0.0	0.0	0.0	0.1	2.5	1.8
India	3.8	0.5	0.1	0.0	0.8	0.3	0.7	0.2	0.8	0.3	0.7
Japan	0.2	-	0.0	-	0.2	0.0	0.0	6.8	0.0	0.1	0.7
Hong Kong	0.1	0.1	0.0	-	0.4	0.2	3.6	0.2	0.1	0.2	0.3
Thailand	0.0	2.0	0.0	0.0	0.0	0.0	0.3	0.0	0.2	0.0	0.3
Singapore	0.0	-	0.1	-	0.4	0.0	0.0	0.8	0.0	1.2	0.3
Korea	0.1	-	0.0	-	0.2	0.0	0.6	0.7	0.0	0.0	0.1
UAE	0.0	-	0.0	0.1	0.5	0.1	0.2	0.1	0.1	0.1	0.1
Taiwan	0.0	-	0.0	-	0.1	0.0	2.1	0.1	0.0	0.0	0.1
Malaysia	0.3	-	0.0	-	0.1	0.1	0.0	-	0.3	0.1	0.1
Turkey	0.0	-	0.0	-	0.1	0.6	0.0	0.0	0.0	0.0	0.1
Other Asia	0.0	-	0.1	-	0.1	0.0	0.1	0.0	0.1	0.1	0.0
Asia Tot	7.2	17.8	1.2	0.1	20.9	12.5	12.3	12.0	3.2	8.8	10.1
USA	0.5	0.5	0.1	0.0	5.4	0.1	0.1	1.6	0.4	0.7	1.3
Australia	0.6	-	0.0	-	0.2	0.0	0.0	0.1	0.0	0.2	0.1
Canada	0.1	-	0.0	0.0	0.3	0.0	0.0	0.1	0.0	0.1	0.1
Rest ' World	0.1	0.1	0.2	0.0	0.3	0.1	0.0	0.2	0.0	1.3	0.2
Total Imports	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0



### 3.2 Principal Exports by Destination

Discussions on major exports by destination for 2010 are based on Tables 3.2A, B and C, with Table 3.2A presenting values while percentage distributions appear on Table 3.2 B and C.

Most of Botswana's exports are destined to the European Union, especially the United Kingdom. During 2010, *60.7 percent* (P19, 435.5 million) of total exports (P32, 002.0 million) went to European Union, with the United Kingdom alone receiving *55.3 percent* (P17, 688.9 million), refer to the last columns of Tables 3.2A and C. Norway received exports valued at P2, 962.2 million, *9.3 percent* of the total exports during 2010. This was followed by Belgium with *3.3 percent* (P1, 042.2 million) and Switzerland with *1.5 percent* (P493.2 million). The other country that received exports representing more than *1.0 percent* of total exports during 2010 was Finland with *1.4 percent* (P451.9 million).

Exports to South Africa were valued at P4, 234.9 million during 2010, representing *13.2 percent* of total exports during that year. Exports were also destined to the following African countries; Zimbabwe got *3.7 percent* (P1, 198.0 million) and Zambia *1.2 percent* (P368.5 million).

With regard to Asia, Israel was the only significant contributor having received *5.2 percent* (P1, 679.7 million). The United States of America received exports valued at P385.1 million.

Table 3.2A and Table 3.2B show that total exports to the United Kingdom were valued at P17, 688.9 million during 2010, *98.6 percent* (P17, 444.3 million) of this was attributed to *Diamonds*. Belgium and Switzerland also received mostly *Diamonds*. Exports to Belgium were valued at P1, 042.2 million, with *99.4 percent* (P1, 035.5 million) attributable to *Diamonds*. Switzerland received exports valued at P493.2 million, *99.7 percent* (P491.8 million) was attributed to *Diamonds*. Norway received exports valued at P2, 962.2 million during 2010, consisting mainly of *Copper/Nickel* with a contribution of *100.0 percent* (P2, 961.7 million) of total exports to that country. Total exports to Finland valued at P451.9 million were mainly *Copper/ Nickel* with a contribution of *99.9 percent* (P451.6 million).

The same tables show that exports to South Africa were valued at P4, 234.9 million during the same period, consisting mainly of *Textiles* at *23.3 percent* (P984.8 million) while *Meat & Meat Products* and *Machinery & Electrical Equipment* represented *14.0 percent* (P592.6 million) and *12.0 percent* (P509.0 million) respectively. Total exports to Zambia valued at P368.5 million with *39.4 percent* (P145.3 million) attributed to *Vehicles & Parts*, *12.6 percent* (P46.3 million) to *Salt & Soda Ash* while *7.8 percent* (P28.7 million) was contributed by *Machinery & Electrical Equipment*. Zimbabwe received mainly *Copper/ Nickel* with a value of P519.4 million (*43.4 percent*), followed by *Salt & Soda Ash* with *16.1 percent* (P192.5 million), *Machinery & Electrical Equipment* with *7.0 percent* (P83.3 million) while *4.1 percent* (P48.9 million) was attributable to *Vehicles & Parts*.

Exports to Israel were valued at P1, 679.7 million during 2010, consisting mostly of *Diamonds* valued at P1, 678.9 million (*100 percent*).

Total exports to the United States of America were valued at P385.1 million with *73.6 percent* (P283.5 million) attributed to *Diamonds*, *21.7 percent* (P83.4 million) to *Textiles* and *1.2 percent* (P4.6 million) to *Machinery & Electrical Equipment*.

Table 3.2C gives major export groups at country or regional level as a percentage of the total for a particular major export group. Discussions that follow are based on this table together with

Table 3.2A. Botswana's major export, *Diamonds*, contributed 68.1 percent (P21, 779.9 million) of total exports during 2010. *Diamonds* are the most exported commodity with 80.1 percent (P17, 444.3 million) of them being destined to the United Kingdom. Israel received 7.7 percent (P1, 678.9 million), Belgium got 4.8 percent (P1, 035.5 million) while Switzerland received 2.3 percent (P491.8 million). China, India and the United States of America each received 1.3 percent valued at P282.2 million, P275.7 million and P283.5 million respectively. Thailand received 1.2 percent (P265.4 million) of total *Diamonds* exports (P21, 779.9 million) during 2010.

Most of *Copper/Nickel* exports were destined to Norway during 2010, 70.0 percent (P2, 961.7 million) of P4, 231.3 million. Zimbabwe received 12.3 percent (P519.4 million), Finland got 10.7 percent (P451.6 million) while South Africa received 7.0 percent (P296.5 million).

*Textile* exports were mainly destined to South Africa and the United States of America during 2010, with the two countries having received 88.1 percent (P984.8 million) and 7.5 percent (P83.4 million) respectively. Zimbabwe received 2.4 percent (P26.7 million) while the United Arab Emirates got 1.5 percent (P16.4 million) of *Textile* exports during the same year.

The bulk of *Meat & Meat Products* was destined to Africa and the European Union during 2010. Africa received 57.5 percent (P622.7 million) and the European Union got 42.4 percent (P459.7) of P1, 082.9 million. South Africa was the main destination in Africa, having received 54.7 percent (P592.6 million) of the group. The United Kingdom received 21.7 percent (P235.4 million) while Germany got 16.0 percent (P173.2 million) of the group total. Greece got 2.9 percent (P31.0 million) while Netherlands received 1.4 percent (P14.9 million) of *Meat & Meat Products* during the same year.

*Machinery & Electrical Equipment* were mainly exported to SADC region during 2010 with South Africa having received 71.5 percent (P509.0 million), followed by Zimbabwe with 11.7 percent (P83.3 million), Namibia with 4.7 percent (P33.4 million) while Zambia got 4.0 percent (P28.7 million) and Malawi 1.6 percent (P11.1 million). Italy got 1.5 percent (P10.7 million) while the Democratic Republic of Congo (DRC) received 1.4 percent (P9.9 million).

*Salt & Soda Ash* was exported to the SADC region only during 2010, especially South Africa. South Africa received 57.4 percent (P360.1 million) of P627.0 million, while Zimbabwe got 30.7 percent (P192.5 million). Zambia and DRC received 7.4 percent (P46.3 million) and 4.3 percent (P26.9 million) respectively, of *Salt & Soda Ash* exports during the same year.

Most of the *Vehicles & Parts* exports were destined to Africa. South Africa received 32.6 percent (P163.0 million), Zambia received 29.0 percent (P145.3 million), DRC received 13.6 percent (P67.8 million), Zimbabwe received 9.8 percent (P48.9 million), Namibia received 8.3 percent (P41.3 million) while Tanzania and Spain got 2.7 percent (P13.3 million) and 1.4 percent (P7.1 million) respectively during 2010.

The two commodity groups which did not contribute significantly to total exports are *Iron Steel & Related Products*, and *Plastic & Plastic Products*. These two commodity groups were mainly exported to the SADC region.

**Table 3.2A: Principal Export Commodity Groups by Region and Partner - 2010**  
(\*000 Pula)

	Copper Nickel	Diamonds	Iron steel & related Products	Machinery & Electric Equipment	Meat & Meat Products	Plastic & Plastic Products	Salt & soda Ash	Textiles	Vehicle & Parts	Other Goods	Total Exports
South Africa	296,460	3,678	189,855	509,036	592,593	120,434	360,090	984,806	163,027	1,014,960	4,234,938
Namibia	0	830	1,348	33,350	4,240	645	238	207	41,299	31,478	113,636
Swaziland	0	0	38	1,010	0	33	0	347	394	6,224	8,046
Lesotho	0	0	0	345	0	0	0	0	79	4,381	4,804
<b>SACU Total</b>	<b>296,460</b>	<b>4,508</b>	<b>191,241</b>	<b>543,740</b>	<b>596,833</b>	<b>121,112</b>	<b>360,328</b>	<b>985,360</b>	<b>204,799</b>	<b>1,057,043</b>	<b>4,361,424</b>
Zimbabwe	519,404	0	3,301	83,336	333	2,021	192,488	26,681	48,905	321,530	1,197,998
Zambia	0	0	7,363	28,660	9,527	1,594	46,269	1,407	145,343	128,354	368,517
DRC	0	0	1,676	9,906	0	295	26,940	254	67,818	25,033	131,922
Tanzania	0	0	5	5,715	0	30	0	1,462	13,285	1,616	22,114
Malawi	0	0	457	11,123	0	1,608	769	1,194	1,117	1,926	18,193
Mozambique	0	0	48	2,514	1,390	735	0	662	3,088	9,043	17,481
Angola	0	0	0	59	0	0	0	0	634	1,784	2,476
Mauritius	0	0	0	48	0	0	0	0	0	396	444
Madagascar	0	0	0	0	0	0	0	0	0	11	11
Seychelles	0	0	0	0	0	0	0	0	0	0	0
<b>Other SADC</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>48</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>407</b>	<b>455</b>
<b>SADC Total</b>	<b>815,863</b>	<b>4,508</b>	<b>204,091</b>	<b>685,100</b>	<b>608,083</b>	<b>127,395</b>	<b>626,794</b>	<b>1,017,021</b>	<b>484,988</b>	<b>1,546,737</b>	<b>6,120,581</b>
Reunion	0	0	0	0	14,576	0	0	0	0	0	14,576
Kenya	0	0	0	699	0	2	0	1	1,306	700	2,709
Sudan	0	0	0	902	0	0	0	0	124	1,040	2,065
Nigeria	0	0	28	246	0	0	0	3	999	763	2,040
Uganda	0	0	1	5	0	0	0	1	536	740	1,283
Ghana	0	0	0	5	0	1	0	1	0	720	726
<b>Other Africa</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>675</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>354</b>	<b>2,297</b>	<b>3,328</b>
<b>Africa Total</b>	<b>815,863</b>	<b>4,508</b>	<b>204,122</b>	<b>687,632</b>	<b>622,659</b>	<b>127,398</b>	<b>626,794</b>	<b>1,017,028</b>	<b>488,307</b>	<b>1,552,996</b>	<b>6,147,308</b>
UK	0	17,444,316	3	793	235,432	0	0	42	55	8,268	17,688,910
Belgium	379	1,035,493	0	159	4,628	0	0	0	308	1,194	1,042,160
Finland	451,559	0	0	126	0	0	0	0	0	179	451,864
Germany	0	0	1	115	173,158	2	0	433	21	2,272	176,002
Greece	0	0	0	0	30,960	0	0	0	0	43	31,003
Netherlands	0	0	104	2,741	14,875	0	0	0	0	94	17,815
Italy	0	0	2	10,661	0	12	0	0	0	684	11,359
Spain	0	0	0	4	0	0	0	0	7,064	720	7,789
France	0	0	0	566	0	0	0	15	97	3,310	3,988
Sweden	0	0	0	153	0	0	0	0	0	1,967	2,121
Austria	0	0	0	1,190	0	4	0	0	0	47	1,242
Portugal	0	0	0	223	0	60	0	0	0	66	348
<b>Other EU</b>	<b>0</b>	<b>0</b>	<b>7</b>	<b>29</b>	<b>617</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>264</b>	<b>918</b>
<b>EU Total</b>	<b>451,938</b>	<b>18,479,809</b>	<b>117</b>	<b>16,762</b>	<b>459,670</b>	<b>78</b>	<b>0</b>	<b>490</b>	<b>7,545</b>	<b>19,108</b>	<b>19,435,518</b>
Israel	0	1,678,905	0	661	0	0	0	0	0	86	1,679,652
China	0	282,221	0	171	0	0	56	934	12	4,008	287,402
India	0	275,656	0	170	0	0	0	5	0	1,896	277,728
Thailand	0	265,416	0	142	0	0	0	0	168	1,879	267,605
Hong Kong	0	8,910	0	0	0	0	0	0	0	20,106	29,017
UAE	0	3,219	0	7	0	0	0	16,357	230	520	20,332
Japan	0	0	0	175	0	0	0	0	597	1,005	1,777
Singapore	0	0	44	0	0	0	0	0	0	75	120
Korea	0	0	0	0	0	0	0	1	61	2	65
Nepal	1,754	0	0	0	0	0	0	0	0	0	1,754
<b>Other Asia</b>	<b>0</b>	<b>38</b>	<b>30</b>	<b>137</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>848</b>	<b>1,054</b>
<b>Asia Total</b>	<b>1,754</b>	<b>2,514,365</b>	<b>74</b>	<b>1,463</b>	<b>0</b>	<b>0</b>	<b>56</b>	<b>17,298</b>	<b>1,068</b>	<b>30,427</b>	<b>2,566,504</b>
Norway	2,961,712	6	25	0	0	0	26	0	14	383	2,962,166
Switzerland	0	491,829	0	154	0	0	0	0	0	1,197	493,180
USA	0	283,513	6	4,555	0	44	134	83,413	2,860	10,553	385,079
Australia	0	0	0	171	0	0	0	1	543	2,459	3,173
Canada	0	0	0	38	0	1	0	1	0	824	863
<b>Rest ' World</b>	<b>0</b>	<b>5,855</b>	<b>0</b>	<b>673</b>	<b>555</b>	<b>0</b>	<b>0</b>	<b>218</b>	<b>53</b>	<b>862</b>	<b>8,217</b>
<b>Total</b>	<b>4,231,267</b>	<b>21,779,885</b>	<b>204,345</b>	<b>711,446</b>	<b>1,082,884</b>	<b>127,521</b>	<b>627,010</b>	<b>1,118,450</b>	<b>500,391</b>	<b>1,618,809</b>	<b>32,002,007</b>

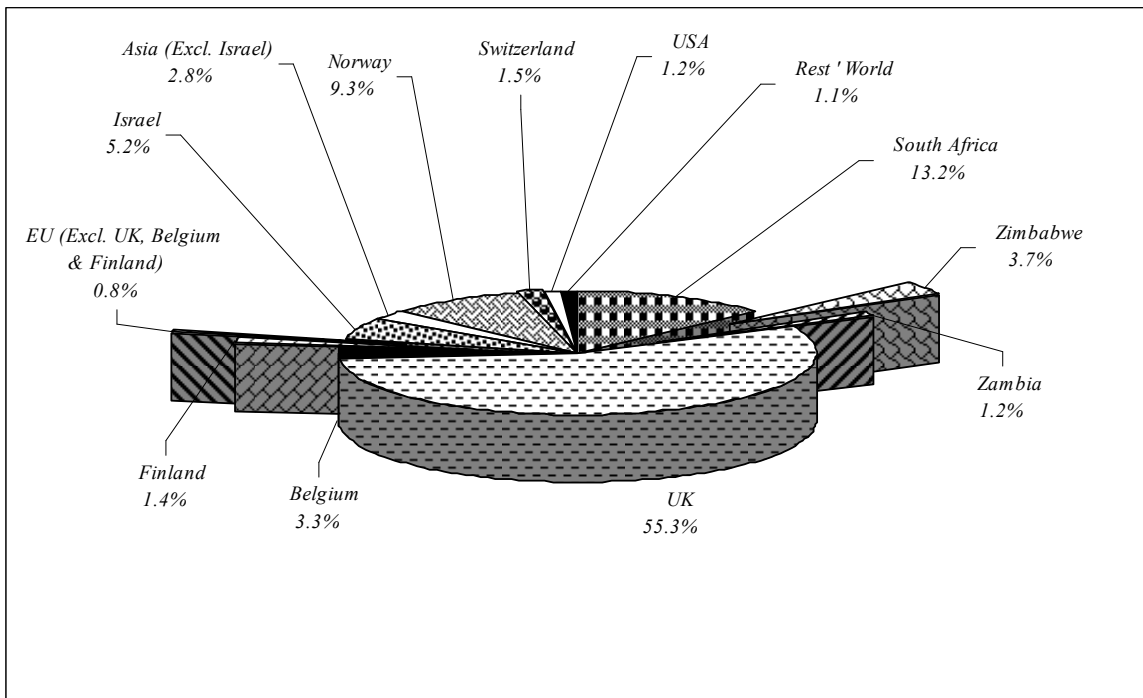
**Table 3.2B: Principal Export Commodity Groups as a Percentage of Total Exports at Country or Region Level - 2010**

	Copper Nickel	Diamonds	Iron steel & related Products	Machinery & Electric Equipment	Meat & Meat Products	Plastic & Plastic Products	Salt & soda Ash	Textiles	Vehicle & Parts	Other Goods	Total Exports
South Africa	7.0	0.1	4.5	12.0	14.0	2.8	8.5	23.3	3.8	24.0	100.0
Namibia	-	0.7	1.2	29.3	3.7	0.6	0.2	0.2	36.3	27.7	100.0
Swaziland	-	-	0.5	12.6	-	0.4	-	4.3	4.9	77.4	100.0
Lesotho	-	-	-	7.2	-	0.0	-	0.0	1.6	91.2	100.0
SACU Total	6.8	0.1	4.4	12.5	13.7	2.8	8.3	22.6	4.7	24.2	100.0
Zimbabwe	43.4	-	0.3	7.0	0.0	0.2	16.1	2.2	4.1	26.8	100.0
Zambia	-	-	2.0	7.8	2.6	0.4	12.6	0.4	39.4	34.8	100.0
DRC	-	-	1.3	7.5	-	0.2	20.4	0.2	51.4	19.0	100.0
Tanzania	-	-	0.0	25.8	-	0.1	-	6.6	60.1	7.3	100.0
Malawi	-	-	2.5	61.1	-	8.8	4.2	6.6	6.1	10.6	100.0
Mozambique	-	-	0.3	14.4	8.0	4.2	-	3.8	17.7	51.7	100.0
Angola	-	-	-	2.4	-	-	-	-	25.6	72.0	100.0
Mauritius	-	-	-	10.7	-	-	-	0.1	-	89.2	100.0
Madagascar	-	-	-	-	-	-	-	-	-	100.0	100.0
Seychelles	-	-	-	-	-	-	-	-	-	100.0	100.0
Other SADC	-	-	-	10.4	-	0.0	-	0.1	0.0	89.5	100.0
SADC Total	13.3	0.1	3.3	11.2	9.9	2.1	10.2	16.6	7.9	25.3	100.0
Reunion	-	-	-	-	100.0	-	-	-	-	-	100.0
Kenya	-	-	-	25.8	-	0.1	-	0.0	48.2	25.8	100.0
Sudan	-	-	-	43.7	-	-	-	-	6.0	50.4	100.0
Nigeria	-	-	1.4	12.0	-	-	-	0.2	49.0	37.4	100.0
Uganda	-	-	0.1	0.4	-	-	-	0.1	41.8	57.7	100.0
Ghana	-	-	-	0.7	-	0.1	-	0.1	-	99.1	100.0
Other Africa	-	-	0.0	20.3	-	0.0	-	0.0	10.6	69.0	100.0
Africa Total	13.3	0.1	3.3	11.2	10.1	2.1	10.2	16.5	7.9	25.3	100.0
UK	-	98.6	0.0	0.0	1.3	-	-	0.0	0.0	0.0	100.0
Belgium	0.0	99.4	-	0.0	0.4	-	-	-	0.0	0.1	100.0
Finland	99.9	-	-	0.0	-	-	-	-	-	0.0	100.0
Germany	-	-	0.0	0.1	98.4	0.0	-	0.2	0.0	1.3	100.0
Greece	-	-	-	-	99.9	-	-	-	-	0.1	100.0
Netherlands	-	-	0.6	15.4	83.5	-	-	-	-	0.5	100.0
Italy	-	-	0.0	93.9	-	0.1	-	-	-	6.0	100.0
Spain	-	-	-	0.1	-	-	-	-	90.7	9.2	100.0
France	-	-	-	14.2	-	-	-	0.4	2.4	83.0	100.0
Sweden	-	-	-	7.2	-	-	-	-	-	92.8	100.0
Austria	-	-	-	95.8	-	0.4	-	-	-	3.8	100.0
Portugal	-	-	-	63.9	-	17.2	-	-	0.1	18.8	100.0
Other EU	-	-	0.8	3.2	67.2	-	-	-	-	28.8	100.0
EU Total	2.3	95.1	0.0	0.1	2.4	0.0	-	0.0	0.0	0.1	100.0
Israel	-	100.0	-	0.0	-	-	-	-	-	0.0	100.0
China	-	98.2	-	0.1	-	-	0.0	0.3	0.0	1.4	100.0
India	-	99.3	-	0.1	-	-	-	0.0	-	0.7	100.0
Thailand	-	99.2	-	0.1	-	-	-	-	0.1	0.7	100.0
Hong Kong	-	30.7	-	-	-	-	-	-	-	69.3	100.0
UAE	-	15.8	-	0.0	-	-	-	80.4	1.1	2.6	100.0
Japan	-	-	-	9.9	-	-	-	0.0	33.6	56.6	100.0
Singapore	-	-	37.0	0.2	-	-	-	0.4	-	62.4	100.0
Korea	-	-	-	-	-	-	-	2.0	94.8	3.2	100.0
Nepal	100.0	-	-	-	-	-	-	-	-	-	100.0
Other Asia	-	3.6	2.9	13.0	-	-	-	-	-	80.5	100.0
Asia Total	0.1	98.0	0.0	0.1	-	-	0.0	0.7	0.0	1.2	100.0
Norway	100.0	0.0	0.0	-	-	-	0.0	-	0.0	0.0	100.0
Switzerland	-	99.7	-	0.0	-	-	-	-	-	0.2	100.0
USA	-	73.6	0.0	1.2	-	0.0	0.0	21.7	0.7	2.7	100.0
Australia	-	-	-	5.4	-	-	-	0.0	17.1	77.5	100.0
Canada	-	-	-	4.4	-	0.1	-	0.1	-	95.5	100.0
Rest ' World	-	71.3	-	8.2	6.8	0.0	-	2.7	0.6	10.5	100.0
Total	13.2	68.1	0.6	2.2	3.4	0.4	2.0	3.5	1.6	5.1	100.0

**Table 3.2C: Principal Export Commodity Groups by Region and Partner as a Percentage of Total Export Group - 2010**

	Copper Nickel	Diamonds	Iron steel & Related Products	Machinery & Electric Equipment	Meat & Meat Products	Plastic & Plastic Products	Salt & Soda Ash	Textiles	Vehicle & Parts	Other Goods	Total Exports
South Africa	7.0	0.0	92.9	71.5	54.7	94.4	57.4	88.1	32.6	62.7	13.2
Namibia	-	0.0	0.7	4.7	0.4	0.5	0.0	0.0	8.3	1.9	0.4
Swaziland	-	-	0.0	0.1	-	0.0	-	0.0	0.1	0.4	0.0
Lesotho	-	-	-	0.0	-	-	-	-	0.0	0.3	0.0
SACU Total	7.0	0.0	93.6	76.4	55.1	95.0	57.5	88.1	40.9	65.3	13.6
Zimbabwe	12.3	-	1.6	11.7	0.0	1.6	30.7	2.4	9.8	19.9	3.7
Zambia	-	-	3.6	4.0	0.9	1.3	7.4	0.1	29.0	7.9	1.2
DRC	-	-	0.8	1.4	-	0.2	4.3	0.0	13.6	1.5	0.4
Tanzania	-	-	0.0	0.8	-	0.0	-	0.1	2.7	0.1	0.1
Malawi	-	-	0.2	1.6	-	1.3	0.1	0.1	0.2	0.1	0.1
Mozambique	-	-	0.0	0.4	0.1	0.6	-	0.1	0.6	0.6	0.1
Angola	-	-	-	0.0	-	-	-	-	0.1	0.1	0.0
Mauritius	-	-	-	0.0	-	-	-	-	-	0.0	0.0
Madagascar	-	-	-	-	-	-	-	-	-	0.0	0.0
Seychelles	-	-	-	-	-	-	-	-	-	-	-
Other SADC	-	-	-	0.0	-	-	-	-	-	0.0	0.0
SADC Total	19.3	0.0	99.9	96.3	56.2	99.9	100.0	90.9	96.9	95.5	19.1
Reunion	-	-	-	-	1.3	-	-	-	-	-	0.0
Kenya	-	-	-	0.1	-	0.0	-	0.0	0.3	0.0	0.0
Sudan	-	-	-	0.1	-	-	-	-	0.0	0.1	0.0
Nigeria	-	-	0.0	0.0	-	-	-	0.0	0.2	0.0	0.0
Uganda	-	-	0.0	0.0	-	-	-	0.0	0.1	0.0	0.0
Ghana	-	-	-	0.0	-	0.0	-	0.0	-	0.0	0.0
Other Africa	-	-	0.0	0.1	-	-	-	0.0	0.1	0.1	0.0
Africa Total	19.3	0.0	99.9	96.7	57.5	99.9	100.0	90.9	97.6	95.9	19.2
UK	-	80.1	0.0	0.1	21.7	-	-	0.0	0.0	0.5	55.3
Belgium	0.0	4.8	-	0.0	0.4	-	-	-	0.1	0.1	3.3
Finland	10.7	-	-	0.0	-	-	-	-	-	0.0	1.4
Germany	-	-	0.0	0.0	16.0	0.0	-	0.0	0.0	0.1	0.5
Greece	-	-	-	-	2.9	-	-	-	-	0.0	0.1
Netherlands	-	-	0.1	0.4	1.4	-	-	-	-	0.0	0.1
Italy	-	-	0.0	1.5	-	0.0	-	-	-	0.0	0.0
Spain	-	-	-	0.0	-	-	-	-	1.4	0.0	0.0
France	-	-	-	0.1	-	-	-	0.0	0.0	0.2	0.0
Sweden	-	-	-	0.0	-	-	-	-	-	0.1	0.0
Austria	-	-	-	0.2	-	0.0	-	-	-	0.0	0.0
Portugal	-	-	-	0.0	-	0.0	-	-	-	0.0	0.0
Other EU	-	-	0.0	0.0	0.1	-	-	-	-	0.0	0.0
EU Total	10.7	84.8	0.1	2.4	42.4	0.1	-	0.0	1.5	1.2	60.7
Israel	-	7.7	-	0.1	-	-	-	-	-	0.0	5.2
China	-	1.3	-	0.0	-	-	0.0	0.1	0.0	0.2	0.9
India	-	1.3	-	0.0	-	-	-	0.0	-	0.1	0.9
Thailand	-	1.2	-	0.0	-	-	-	-	0.0	0.1	0.8
Hong Kong	-	0.0	-	-	-	-	-	-	-	1.2	0.1
UAE	-	0.0	-	0.0	-	-	-	1.5	0.0	0.0	0.1
Japan	-	-	-	0.0	-	-	-	-	0.1	0.1	0.0
Singapore	-	-	0.0	-	-	-	-	-	-	0.0	0.0
Korea	-	-	-	-	-	-	-	0.0	0.0	0.0	0.0
Nepal	0.0	-	-	-	-	-	-	-	-	-	0.0
Other Asia	-	0.0	0.0	0.0	-	-	-	-	-	0.1	0.0
Asia Total	0.0	11.5	0.0	0.2	-	-	0.0	1.5	0.2	1.9	8.0
Norway	70.0	0.0	0.0	-	-	-	0.0	-	0.0	0.0	9.3
Switzerland	-	2.3	-	0.0	-	-	-	-	-	0.1	1.5
USA	-	1.3	0.0	0.6	-	0.0	0.0	7.5	0.6	0.7	1.2
Australia	-	-	-	0.0	-	-	-	0.0	0.1	0.2	0.0
Canada	-	-	-	0.0	-	0.0	-	0.0	-	0.1	0.0
Rest ' World	-	0.0	-	0.1	0.1	-	-	0.0	0.0	0.1	0.0
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

**Chart 3.2: Total Exports by Region and Partner - 2010**



*Note: Rest ' World includes all other trading partners not specified as in Table 3.2*

## CHAPTER 4: TRADE AT CHAPTER LEVEL

### 4.0 Introduction

Trade at Chapter level presents external trade at the 2-digit presentation of the Harmonized Commodity Description and Coding System. This trade appears on this section for both imports and exports during 2010. Table 4, which carries data for both imports and exports, presents trade values together with the associated percentage distributions for the 99 chapters of the Harmonized Commodity Description and Coding System.

### 4.1 Total Imports by Chapter

Botswana imports all commodities found in all the 99 Chapters of the Harmonized Commodity Description & Coding System (excluding Chapter 77 which is reserved for future customs use in the coding system). Imports in most chapters, at individual chapter level, contribute less than 2.0 percent of total imports. The discussion will be centered on chapters that contributed not less than 2.0 percent during 2010, and statistics associated with other chapters, can be viewed in Table 4.

During 2010, Chapter 27 which consists of “*Mineral Fuels & Associated Products*” contributed 14.8 percent (P5, 702.5 million) of total imports (P38, 616.3 million). This was followed by Chapter 71 which consists of “*Natural or Cultured Pearls, Precious or Semi Precious Stones and Precious Metals*” with 11.6 percent (P4, 495.1 million). Chapter 84, consisting of “*Nuclear reactors, boilers, machinery & mechanical appliances; and parts thereof*” contributed 10.7 percent (P4, 129.0 million). While Chapter 87 “*Vehicles & Parts*” contributed 8.7 percent (P3, 375.5 million) to total imports, followed by Chapter 85 “*Electrical Machinery & Equipment, Sound Recorders & Reproducers, Television image & Parts*” with 6.8 percent (P2, 627.1 million).

Some of the chapters that contributed imports representing 2.0 percent or more of total imports during 2010 were Chapter 73 “*Articles of Iron or Steel*” with 3.9 percent (P1, 498.5 million) and Chapter 30 which consists of “*Pharmaceutical Products*” with 2.4 percent (P941.8 million).

### 4.2 Total Exports by Chapter

Significant contribution to total exports is mainly centered on a few chapters, with contributions in excess of one percent, while most chapters contributed less than 1.0 percent of the yearly total. Total exports consist mainly of minerals, especially rough diamonds. Discussions on total exports at chapter level are confined to chapters that contributed not less than 1.0 percent of the yearly total during 2010, while others can be viewed on Table 4.

During 2010, Chapter 71 which comprises “*Natural or Cultured Pearls, Precious or Semi Precious Stones and Precious Metals*” contributed 69.6 percent (P22, 279.0 million) of total exports (P32, 002.0 million). Chapter 75, consisting of “*Nickel & Articles thereof*” contributed 10.9 percent (P3, 488.2 million) of total exports during the same year.

Other chapters that contributed exports valued at more than 1.0 percent of total exports during 2010 were; Chapter 02 which comprises “*Meat & Meat Products*” with 3.4 percent (P1, 082.9 million) followed by Chapter 26 which consists of “*Ores, Slag & Ash*” and Chapter 62

“Articles of Apparel & Clothing Accessories, not Knitted or Crocheted” which contributed 2.3 percent (P743.5 million) and 2.1 percent (P681.0 million) to total exports respectively. Chapter 87 made up of “Vehicles & Parts thereof” and Chapter 28 “Inorganic Chemicals; Organic or Inorganic Compounds of precious, rare Earth Metals...” each contributing 1.6 percent to total exports with P500.4 million and P497.1 million respectively. Chapter 85 which contains “Electrical Machinery, Equipment; sound recorders, reproducers, TV image, parts & Accessories”, made a contribution of 1.4 percent (P445.1 million) to total exports during the same period.

Other chapters together with associated percentage contributions can be viewed on Table 4.

**Table 4: Total Exports and Imports at Chapter Level - 2010 (‘000 Pula)**

Chapter	Description	Imports	%	Total Exports	%
01	Live animals.	56,908	0.1	868	0.0
02	Meat and edible meat offal.	108,294	0.3	1,082,884	3.4
03	Fish and crustaceans, mollusc and other aquatic invertebrates	30,385	0.1	138	0.0
04	Dairy produce; bird's eggs; natural honey; edible products of animal origin, NES	441,675	1.1	6,902	0.0
05	Products of animal origin, not elsewhere specified or included	6,956	0.0	50	0.0
06	Live trees and other plants, bulbs, roots, and the like; cut flowers and ornamental foliage	9,997	0.0	2	0.0
07	Edible vegetables and certain root and tubers	278,193	0.7	6,512	0.0
08	Edible fruits and nuts; peel of citrus fruit or melon	141,331	0.4	184	0.0
09	Coffee, tea, mate and spices	163,291	0.4	1,778	0.0
10	Cereals	486,632	1.3	7,574	0.0
11	Products of the milling industry; malt; starches; insulin; wheat gluten	173,617	0.4	81,197	0.3
12	Oil seeds and oleaginous fruits; misc. grains, seeds & fruit; industrial/ medicinal	41,761	0.1	35,116	0.1
13	Lac; gums, resins and other vegetable saps and extracts	2,112	0.0	14,189	0.0
14	Vegetable plaiting materials; vegetable products not elsewhere specified or included	371	0.0	0	0.0
15	Animal/ vegetable fats, oils, waxes & their cleavage products.	235,200	0.6	10,873	0.0
16	Preparations of fish/ crustaceans, mollusk other aquatic invertebrates	87,533	0.2	4,902	0.0
17	Sugar and sugar confectionery	460,628	1.2	153,822	0.5
18	Cocoa and cocoa preparations	48,972	0.1	489	0.0
19	Preparations of cereals, flour, starch or milk; pastry cooks' products	257,311	0.7	32,783	0.1
20	Preparation of vegetables, fruit, nuts or other parts of plants	395,869	1.0	8,221	0.0
21	Miscellaneous edible preparations	357,147	0.9	6,187	0.0
22	Beverages, spirits and vinegar	475,136	1.2	122,401	0.4
23	Residues and waste from the food industries; prepared animal fodder.	196,852	0.5	16,137	0.1
24	Tobacco and manufactured tobacco substitutes	354,247	0.9	25,400	0.1
25	Salt, sulphur; earths and stone; plastering materials, lime and cement	682,372	1.8	139,073	0.4
26	Ores, slag and ash	436,242	1.1	743,497	2.3
27	Mineral fuels, oils, waxes & products of their distillation; bituminous substances	5,702,535	14.8	113,909	0.4
28	Inorganic chemicals; organic/ inorganic compounds of precious, rare earth metals etc	103,674	0.3	497,051	1.6
29	Organic chemicals	96,630	0.3	174	0.0
30	Pharmaceutical products	941,809	2.4	44,066	0.1
31	Fertilizers	147,479	0.4	77	0.0
32	Tanning/ dyeing extracts; their derivatives; etc	213,246	0.6	4,165	0.0
33	Essential oils and resinoid; perfumery, cosmetic or toilet preparations	447,168	1.2	11,793	0.0
34	Soap, organic surface active agents, washing and lubricating prep.etc	450,903	1.2	9,259	0.0
35	Albuminoidal substances; modified starches; glues; enzymes	47,854	0.1	232	0.0
36	Explosives; pyrotechnic prod.; matches; pyrophoric alloys; certain combustible prep	86,615	0.2	16,088	0.1
37	Photographic and cinematographic goods	37,201	0.1	158	0.0
38	Miscellaneous chemical products	311,350	0.8	12,943	0.0
39	Plastics and articles thereof	726,132	1.9	127,521	0.4
40	Rubber and articles thereof	595,279	1.5	2,871	0.0



**Table 4 Continued: Total Exports and Imports at Chapter Level – 2010 (‘000 Pula)**

<b>Chapter</b>	<b>Description</b>	<b>Imports</b>	<b>%</b>	<b>Total Exports</b>	<b>%</b>
41	Raw hides and skins (other than fur skins) and leather	1,223	0.0	42,260	0.1
42	Articles of leather; saddlery & harness; articles of animal gut (other than silk-worm gut)	55,044	0.1	433	0.0
43	Fur skins and artificial fur; manufactures thereof	375	0.0	205	0.0
44	Wood and articles of wood; wood charcoal	494,875	1.3	8,194	0.0
45	Cork and articles of cork	1,700	0.0	67	0.0
46	Manufactures of straw, of esparto or of other plaiting materials	2,101	0.0	227	0.0
47	Pulp of wood /of other fibrous cellulosic material; waste & scrap of paper etc	781	0.0	6,956	0.0
48	Paper or paperboard; articles of paper pulp, of paper or paperboard	624,807	1.6	88,107	0.3
49	Printed books, newspapers, pictures and other products	189,754	0.5	7,487	0.0
50	Silk	979	0.0	0	0.0
51	Wool, fine and coarse animal hair, horsehair yarn and woven fabric	6,266	0.0	47	0.0
52	Cotton	45,511	0.1	137	0.0
53	Other vegetable textile fibres; paper yarn and woven fabrics of paper yarn	5,181	0.0	38	0.0
54	Man-made filaments	13,165	0.0	4,381	0.0
55	Man-made staple fibres	45,647	0.1	809	0.0
56	Wadding felts, non woven; articles thereof	36,852	0.1	3,075	0.0
57	Carpets and other textile floor covering	32,833	0.1	3,579	0.0
58	Special woven fabrics; tufted textile fabrics; lace; tapestries; trimmings; embroidery	14,505	0.0	3,642	0.0
59	Impregnated, coated, covered/laminated textile fabrics; textile articles for industrial use	29,719	0.1	2,163	0.0
60	Knitted or crocheted fabrics	24,050	0.1	1,701	0.0
61	Articles of apparel and clothing accessories, knitted or crocheted	374,951	1.0	336,259	1.1
62	Articles of apparel and clothing accessories, not knitted or crocheted	402,186	1.0	680,989	2.1
63	Other made up textile articles; sets; worn clothing and worn textile articles; rags	138,895	0.4	81,629	0.3
64	Footwear, gaiters and the like; parts of such articles	342,062	0.9	15,918	0.0
65	Headgear and parts thereof	21,667	0.1	5,978	0.0
66	Umbrellas, walking-sticks, seat sticks, whips, riding crops & parts thereof	6,979	0.0	250	0.0
67	Prepared feathers, articles made of feathers/down or human hair; artificial flowers;	20,338	0.1	2,679	0.0
68	Articles of stone, plaster, cement, asbestos, mica or similar materials	171,743	0.4	6,184	0.0
69	Ceramic products	219,336	0.6	5,351	0.0
70	Glass and glassware	140,146	0.4	2,820	0.0
71	Natural/ cultured pearls, precious/semi-precious stones, precious metals...	4,495,142	11.6	22,278,958	69.6
72	Iron and steel	694,512	1.8	95,625	0.3
73	Articles of iron or steel	1,498,505	3.9	108,719	0.3
74	Copper and articles thereof	104,427	0.3	20,975	0.1
75	Nickel and articles thereof	1,258	0.0	3,488,195	10.9
76	Aluminium and articles thereof	159,004	0.4	7,778	0.0
78	Lead and articles thereof	24,768	0.1	9,320	0.0
79	Zinc and articles thereof	39,814	0.1	55	0.0
80	Tin and articles thereof	5,568	0.0	26	0.0
81	Other base metals; cements; articles thereof	1,557	0.0	350	0.0
82	Tools, implements, cutlery, spoons and forks, of base metal; parts	162,039	0.4	7,193	0.0
83	Miscellaneous articles of base metal	161,091	0.4	3,336	0.0
84	Nuclear reactors, boilers, machinery and mechanical appliances; parts thereof	4,128,965	10.7	266,334	0.8
85	Electrical machinery, equip.; sound recorders, reproducers, TV, parts & accessories	2,627,065	6.8	445,112	1.4
86	Railway/tramway locomotives & track fixtures; rolling-stock; parts & accessories..	55,562	0.1	3,466	0.0
87	Vehicles others than railway/ tramway rolling-stock; parts & accessories thereof	3,375,482	8.7	500,391	1.6
88	Aircraft, spacecraft and parts thereof	264,641	0.7	9,032	0.0
89	Ships, boats and floating structures	5,164	0.0	7,190	0.0
90	Opt, photo., cinema, measuring, med./surg instruments & appa.; parts & access thereof	434,090	1.1	15,444	0.0
91	Clocks and watches and parts thereof	6,629	0.0	459	0.0
92	Musical instruments; parts and accessories of such articles	7,857	0.0	42	0.0
93	Arms and ammunition; parts and accessories thereof	172,435	0.4	2,804	0.0
94	Furniture; stuffed furnishing; lamps & lighting fittings, NES	571,167	1.5	27,556	0.1
95	Toys, games and sports requisites; parts and accessories thereof	57,401	0.1	1,553	0.0
96	Miscellaneous manufactured articles	78,639	0.2	2,531	0.0
97	Works of art, collectors' pieces and antiques	4,594	0.0	144	0.0
98	Original equipment components	115	0.0	1	0.0
99	Personal effects, etc.	178,223	0.5	46,362	0.1
<b>Total</b>		<b>38,616,287</b>	<b>100.0</b>	<b>32,002,007</b>	<b>100.0</b>

## CHAPTER 5: MOST TRADED COMMODITIES

### 5.0 Introduction

This section presents the most traded commodities during 2010, for both imports and total exports. As imports into Botswana are of a wide variety, the top 100 imported commodities during 2010 are presented here, while with regard to exports only the top 50 are given since the top 50 exported commodities constitute over 90 percent of total exports. The top 100 imported commodities together with associated percentage distributions are presented in Table 5.1 while Table 5.2 presents the top 50 exported commodities.

### 5.1 The Most Traded Imports

Although Botswana is a large exporter of Diamonds, the agreement between De Beers and the company responsible for sorting diamonds, Diamond Trading Company (DTC), is that DTC London is the only office that sells to clients. As a result diamonds from all over the world are sent to London where they are pooled together and then redistributed to diamond polishing companies. As a result, Botswana exports diamonds and then imports for polishing. The diamonds polished in Botswana are as a result not necessarily Botswana diamonds only as these come from a pool of diamonds from all diamonds exporters over the whole world.

The top most imported commodity during 2010 was “*Non-industrial diamonds unworked or simply sawn, cleaved or bruted*”, with a contribution of *11.1 percent* (P4, 283.4 million) of total imports, followed by “*Distillate Fuel*” with *6.0 percent* (P2, 315.0 million).

Other commodities that contributed significantly to total imports during 2010 as presented in Table 5.1, included “*Petrol*” with *5.4 percent* (P2, 085.8 million) and “*Other Vehicles of cylinder capacity exceeding 1,500cm<sup>3</sup> but not exceeding 3,000cm<sup>3</sup>*” (cars) with a value of P830.1 million, representing *2.1 percent* of total imports.

“*Portland Cement*” and “*Electrical Energy*” each made a contribution of *1.6 percent* to total imports with P614.5 million and P605.7 million respectively. “*Medicaments of mixed or unmixed products, for retail sale*” contributed *1.1 percent* to total imports, with P426.2 million. Other individual commodities in the top 100 imports can be observed in Table 5.1.

### 5.2 The Most Traded Exports

As earnings from exports are heavily dependent on minerals especially rough diamonds, only eight commodities contributed more than *1.0 percent* to total exports during 2010. The commodities concerned were “*Rough Diamonds*” with *58.0 percent* (P18, 569.8 million), “*Nickel Mattes*” with *10.9 percent* (P3, 488.2 million), “*Non Industrial Diamonds, Not Mounted*”, with *9.7 percent* (P3, 100.1 million). “*Fresh or chilled boneless bovine meat*” contributed *2.0 percent* (P628.4 million). “*Disodium Carbonate*” made a contribution of *1.5 percent* (P491.3 million). “*Nickel Ores & Concentrates*” and “*Frozen boneless bovine meat*” contributed *1.4 percent* (P448.6 million) and *1.3 percent* (P410.9 million) to total exports respectively, followed by “*Unwrought gold*” which contributed *1.2 percent* (P384.5 million). Other commodities can be viewed on Table 5.2.

**Table 5.1: Top 100 Imported Commodities - 2010 (Pula)**

Rank	Code	Description	Value	%
1	71023100	Non-industrial diamonds unworked or simply sawn, cleaved or bruted	4,283,364,070	11.1
2	27101130	Distillate fuel	2,315,009,339	6.0
3	27101102	Petrol	2,085,806,022	5.4
4	87032390	Other vehicles of a cylinder capacity exceeding 1500cmcb but not exceeding 3000cmcb NES	830,118,001	2.1
5	25232900	Portland cement (excl. white)	614,514,491	1.6
6	27160000	Electrical energy	605,736,095	1.6
7	30049000	Other medicaments of mixed or unmixed products, for retail sale, NES	426,182,670	1.1
8	87043190	Other motor vehicles for the transport of goods with G.V.M. not exceeding 5t NES	327,002,552	0.8
9	30039000	Other medicaments with >=2 constituents, not for retail sale, NES	314,193,015	0.8
10	24031030	Cigarette tobacco	308,409,254	0.8
11	26040000	Nickel ores and concentrates	296,391,583	0.8
12	87089990	Other parts and accessories of motor vehicles NES	288,240,439	0.7
13	73089090	Other structures of steel/iron NES	281,674,771	0.7
14	85023900	Generating sets (excl. wind-powered) NES	250,690,484	0.6
15	17019900	Cane or beet sugar, in solid form, NES	238,140,382	0.6
16	84749000	Parts of machinery	220,443,289	0.6
17	85442090	Other co-axial cable & other co-axial electric conductors NES	198,195,437	0.5
18	71023900	Non-industrial diamonds, not mounted or set, NES	185,649,695	0.5
19	27101152	Other prepared lubricating oils	182,089,684	0.5
20	10019000	Spelt, common wheat and meslin	179,427,662	0.5
21	88023000	Aeroplanes and other aircraft, NES, of an unladen weight 2000-15000kg	177,900,942	0.5
22	84199090	Other parts for other machinery, plant, equipment NES	168,405,128	0.4
23	87041090	Other dumpers designed for off-highway use NES	166,566,129	0.4
24	84295900	Self-propelled bulldozers, excavators..., NES	163,543,624	0.4
25	87032490	Other vehicles of a cylinder capacity exceeding 3000cm3	157,852,064	0.4
26	40111000	New pneumatic tyres, of rubber of a kind used on motor cars	153,712,738	0.4
27	34012000	Soap in other forms, NES	152,653,420	0.4
28	90189000	Instruments and apparatus, NES, for medical, surgical... sciences	147,500,545	0.4
29	84314990	Other parts of boring or sinking machinery NES	147,414,273	0.4
30	33049900	Beauty, make-up, skin-care (incl. suntan), NES	146,244,458	0.4
31	87042290	Other vehicles for goods with GVM exceeding 5t but not exceeding 20t NES	140,670,597	0.4
32	20099010	Fruit juices of mixtures of juices	133,447,625	0.3
33	44071000	Coniferous wood sawn or chipped lengthwise, sliced or peeled, >6mm thick	127,827,230	0.3
34	84029000	Parts of vapour generating boilers and super-heated water boilers	122,879,062	0.3
35	87032290	Other vehicles of cylinder capacity exceeding 1000cmsq but not exceeding 1500cmsq NES	120,686,635	0.3
36	85171200	Telephones for cellular networks or for other wireless networks	115,510,720	0.3
37	84716000	ADP input or output units whether or not containing storage units in same housing	113,593,679	0.3
38	48191000	Cartons, boxes and cases, of corrugated paper or paperboard	113,531,449	0.3
39	10063000	Semi-milled or wholly milled rice	112,723,716	0.3
40	26179000	Other ores and concentrates, NES	112,357,349	0.3
41	49019900	Printed books, brochures, leaflets and similar printed matter, NES	111,078,098	0.3
42	84069000	Parts of steam and other vapour turbines	110,576,481	0.3
43	84129000	Parts of engines and motors	108,733,026	0.3
44	22030090	Other beer made from malt	107,936,327	0.3
45	73269090	Other articles of iron or steel wire NES	105,672,620	0.3
46	73069000	Tubes, pipes and hollow profiles, riveted, of iron or steel, NES	105,524,703	0.3
47	23099090	Other preparations of a kind used in animal feeding NES	103,068,367	0.3
48	84733000	Parts and accessories of the machines	102,380,073	0.3
49	99990100	New personal imports	101,345,118	0.3
50	87019090	Other tractors	101,321,818	0.3

**Table 5.1 Continued: Top 100 Imported Commodities - 2010 (Pula)**

<b>Rank</b>	<b>Code</b>	<b>Description</b>	<b>Value</b>	<b>%</b>
51	27111900	Petroleum gases and other gaseous hydrocarbons, liquefied, NES	97,675,402	0.3
52	17049000	Sugar confectionery (incl. white chocolate), not containing cocoa, NES	92,722,571	0.2
53	72142000	Iron/steel bars & rods, hot-rolled...,twisted, or with deformations from rolling process	91,769,039	0.2
54	84138100	Pumps for liquids, NES	89,017,315	0.2
55	73102100	Cans closed by soldering or crimping of capacity <50l of iron/steel	88,830,613	0.2
56	04029900	Sweetened milk and cream (excl. in solid form)	87,713,060	0.2
57	31023000	Ammonium nitrate	87,665,824	0.2
58	34022000	Washing and cleaning preparations, put up for retail sale	87,596,300	0.2
59	21039090	Other sauces & preparations thereof NES	87,543,735	0.2
60	64029900	Footwear, nes, not covering the ankle, of rubber or plastics	87,153,068	0.2
61	87012020	Of a vehicle mass exceeding 1600KG	83,314,690	0.2
62	85414000	Photosensitive semiconductor devices; light emitting diodes	82,212,775	0.2
63	85178000	Electrical apparatus for line telephony or line telegraphy, NES	81,295,970	0.2
64	38220000	Diagnostic or lab.reagents on a backing; prepared diagnostic or lab.reagents excl. Ch 30	80,033,500	0.2
65	84435900	Printing machinery , NES	78,403,202	0.2
66	84182900	Household refrigerators, NES	77,515,263	0.2
67	48184000	Sanitary towels and tampons, napkins and napkin liners for babies, etc	75,439,683	0.2
68	93052900	Other shortguns or rifles	74,642,520	0.2
69	30033900	Medicaments of other hormones, not for retail sale, NES	74,620,315	0.2
70	87049090	Other motor vehicles for the transport of goods... other	74,135,578	0.2
71	39269090	Other articles of plastics and articles of other materials NES	72,924,711	0.2
72	87059000	Special purpose motor vehicles, NES (eg breakdown lorries, etc)	72,058,376	0.2
73	73102900	Other tanks, casks, drums (excl. for gas) of iron or steel of capacity<50l	71,813,317	0.2
74	09109900	Other spices, NES	71,186,078	0.2
75	69081000	Glazed tiles, cubes and similar articles, for mosaics	69,694,779	0.2
76	94036000	Wooden furniture, NES	68,937,014	0.2
77	33072000	Personal deodorants and antiperspirants	68,763,258	0.2
78	84742000	Crushing or grinding machines for earth, stone, ores, etc	68,626,197	0.2
79	72131000	Hot-rolled iron/steel bars & rods, in coils, cont'g deformations produced by rolling	68,050,045	0.2
80	38249090	Other chemical products and mixtures NES or included	67,687,732	0.2
81	32159000	Other ink, whether or not concentrated or solid, NES	67,453,573	0.2
82	22042140	Unfortified wine in containers holding 2 litres or less	67,408,574	0.2
83	84313900	Parts of machinery (excl. lift, skip hoists or escalators)	66,094,532	0.2
84	48181000	Toilet paper	66,076,611	0.2
85	15121900	Other sunflower-seed, safflower oil and fractions thereof	65,834,427	0.2
86	22060090	Other fermented beverages (e.g cider,perry,mead)---other NES	65,515,227	0.2
87	27101126	Illuminating kerosene	65,420,959	0.2
88	27101107	Aviation kerosene	64,631,015	0.2
89	40101900	Conveyor belts or belting, of vulcanised rubber, NES	64,583,795	0.2
90	94041000	Mattress supports	64,546,772	0.2
91	94060000	Prefabricated buildings	64,149,652	0.2
92	94054090	Other electric lamps and lighting fittings NES	64,109,742	0.2
93	99990000	Used personal effects	63,929,263	0.2
94	39041000	Polyvinyl chloride, not mixed with other substances, in primary forms	63,901,518	0.2
95	21069090	Other food prepararions NES	62,382,090	0.2
96	44182000	Doors and their frames and thresholds, of wood	61,492,627	0.2
97	20098010	Fruit juices of any other single fruit NES	60,993,214	0.2
98	84139100	Parts of pumps for liquids	60,174,408	0.2
99	72022900	Ferro-silicon, containing by weight =<55% silicon	57,724,548	0.1
100	11022000	Maize (corn) flour	57,336,161	0.1
<b>Top 100 Imports</b>			<b>21,936,737,587</b>	<b>56.8</b>
<b>Other Goods</b>			<b>16,679,549,536</b>	<b>43.2</b>
<b>Total Imports</b>			<b>38,616,287,123</b>	<b>100.0</b>

**Table 5.2: Top 50 Exported Commodities - 2010 (Pula)**

Rank	Code	Description	Value	%
1	71023100	Non-industrial diamonds unworked or simply sawn, cleaved or bruted	18,569,799,030	58.0
2	75011000	Nickel mattes	3,488,194,662	10.9
3	71023900	Non-industrial diamonds, not mounted or set, NES	3,100,090,204	9.7
4	02013000	Fresh or chilled boneless bovine meat	628,419,346	2.0
5	28362000	Disodium carbonate	491,295,641	1.5
6	26040000	Nickel ores and concentrates	448,609,363	1.4
7	02023000	Frozen boneless bovine meat	410,888,105	1.3
8	71081200	Unwrought gold (incl. gold plated with platinum), non-monetary	384,482,031	1.2
9	26030000	Copper ores and concentrates	294,440,432	0.9
10	62034900	Men's or boys' trousers, breeches of other textiles, NES	267,359,573	0.8
11	85443000	Ignition wiring sets and other wiring sets for vehicles, aircraft...	266,282,837	0.8
12	62046900	Women's or girls' trousers, breeches, etc, of other textiles, NES	255,916,098	0.8
13	17041000	Chewing gum	147,867,484	0.5
14	25010000	Salt and pure sodium chloride, whether or not cont.g anti-caking agents...; sea water	135,714,047	0.4
15	87012020	Of a vehicle mass exceeding 1600KG	134,731,037	0.4
16	61099000	T-shirts, singlets, etc, of other textiles, NES, knitted or crocheted	111,472,017	0.3
17	71022100	Industrial diamonds unworked or simply sawn, cleaved or bruted	109,995,907	0.3
18	71081300	Semi-manufactured gold (incl. gold plated with platinum), non-monetary	109,329,965	0.3
19	87163900	Trailers and semi-trailers for the transport of goods, NES	99,220,350	0.3
20	48194000	Sacks and bags, including cones of paper, paperboard, NES	74,761,347	0.2
21	22029090	Other non-alcoholic beverages NES	62,454,061	0.2
22	85071000	Lead-acid accumulators for starting piston engines	59,349,382	0.2
23	87032390	Other vehicles of a cylinder capacity 1500cm <sup>3</sup> $\geq$ 3000cm <sup>3</sup> NES	55,703,314	0.2
24	11031300	Groats and meal of maize (corn)	55,700,201	0.2
25	63026090	Toilet linen	53,480,924	0.2
26	39172190	Other tubes, pipes and hoses, rigid of polymers of ethylene	50,415,805	0.2
27	27011200	Bituminous coal, not agglomerated	48,034,033	0.2
28	72042100	Waste and scrap of stainless steel	46,907,475	0.1
29	61059000	Men's or boys' shirts of other textiles, NES, knitted or crocheted	46,792,955	0.1
30	99990000	Used personal effects	45,693,104	0.1
31	73102100	Cans closed by soldering or crimping of capacity <50l of iron/steel	40,963,125	0.1
32	27101126	Illuminating kerosene	39,435,292	0.1
33	30023000	Vaccines for veterinary medicine	37,920,705	0.1
34	12060000	Sunflower seeds	34,814,293	0.1
35	02011000	Fresh or chilled bovine carcasses and half carcasses	34,111,081	0.1
36	39011000	Polyethylene having a specific gravity <0.94, in primary forms	32,226,644	0.1
37	61069000	Women's or girls' blouses, etc, of other textiles NES, knitted or crocheted	29,023,800	0.1
38	85281290	Other colour reception apparatus for television NES	28,559,392	0.1
39	61101020	Jerseys, Pull & Slip-overs, Cardigans, Twinsets, Bed jackets, jumpers of wool .....	28,415,402	0.1
40	61102020	Jerseys, Pullovers, Slip-overs, Cardigans, Twinsets, Bed jackets and jumpers of cotton	24,777,808	0.1
41	87041090	Other dumpers designed for off-highway use NES	24,231,272	0.1
42	62045900	Skirts and divided skirts of other textiles, NES	23,272,310	0.1
43	62046200	Women's or girls' trousers, breeches, etc, of cotton	20,762,272	0.1
44	72042900	Waste and scrap of alloy steel (excl. stainless)	20,507,209	0.1
45	62033900	Men's or boys' jackets and blazers of other textiles, NES	20,287,320	0.1
46	22030090	Other beer made from malt	19,863,241	0.1
47	41012900	Hides and skins of bovine animals, fresh or wet-salted, NES	19,858,067	0.1
48	74040000	Copper waste and scrap	18,755,178	0.1
49	19053100	Sweet biscuits	18,153,973	0.1
50	62069000	Women's or girls' blouses, shirts, etc, of other textiles, NES	17,964,901	0.1
<b>Top 50 Exported Commodities</b>			<b>30,587,304,015</b>	<b>95.6</b>
<b>Other Goods</b>			<b>1,414,703,014</b>	<b>4.4</b>
<b>Total Exports</b>			<b>32,002,007,029</b>	<b>100.0</b>

## CHAPTER 6: TRADE BY OTHER COMMODITY CLASSIFICATIONS

### 6.0 Introduction

This chapter gives trade by other commodity classifications. The other commodity classifications discussed here are the Standard International Trade Classification (SITC) and the Broad Economic Categories (BEC).

### 6.1 Standard International Trade Classification (SITC)

The Standard International Trade Classification is another statistical classification of commodities entering external trade and is designed to provide the commodity aggregates required for purposes of economic analysis, to facilitate the international compilation of trade by commodity data. The SITC has 3,118 basic headings and sub headings which are assembled in 261 groups, 67 divisions and 10 sections.

This report uses SITC Revision 4, which is based on Harmonized Commodity Description & Coding System of 2007 (HS 2007), and figures presented here are for the Sections and Divisions only. Table 6.1A gives imports while Table 6.1B presents exports.

#### 6.1.1 Imports by Standard International Trade Classification (SITC)

Table 6.1A shows that from a total of P38, 616.3 million worth of imports during 2010, *Machinery & Transport Equipment* (Section 7) contributed 27.0 percent (P10, 438.9 million). Divisions that contributed mostly in this Section were *Road Vehicles, including air-cushion vehicles* (Division 78), with 8.5 percent (P3, 282.5 million) of total imports during the year, followed by *Electrical Machinery, Apparatus & Appliances* (Division 77) with 4.2 percent (P1, 638.1 million) and *General Industrial Machinery & Equipment* (Division 74) with 4.0 percent at the value of P1, 545.1 million.

Other Divisions that contributed significantly in this Section were *Machinery Specialized for Particular Industries* (Division 72) with 3.6 percent (P1, 407.1 million) followed by *Power-Generating Machinery & Equipment* (Division 71) and *Telecommunications & Sound Recording/Reproducing Apparatus* (Division 76) which contributed 2.6 percent (P1, 005.1 million) and 1.7 percent (P649.7 million) respectively. *Office Machines and Automatic Data Processing Machines* (Division 75) made a contribution of 1.3 percent (P509.9 million).

Section 6, which comprises *Manufactured Goods Classified Chiefly by Material*, contributed 26.5 percent (P10, 222.0 million) to total imports during 2010. Divisions that contributed mostly to this Section were Division 66, *Non-metallic Mineral Manufactures* with 14.5 percent (P5, 609.3 million) of total imports; Division 69, *Manufactures of Metals* with 4.3 percent (P1, 643.5 million); Division 67, *Iron & Steel* with 2.5 percent (P984.5 million); Division 64, *Paper, Paperboard & Articles thereof* with 1.6 percent (P602.2 million) and Division 62, *Rubber Manufactures* with 1.5 percent (P581.3 million).

The other section that contributed significantly to total imports during 2010 was Section 3 which comprises *Mineral Fuels, Lubricants & Related Materials*. This section contributed 14.6 percent (P5, 620.1 million) to total imports. The Divisions that contributed mostly in this

Section were *Petroleum, Petroleum Products & Related Materials* with 12.5 percent (P4, 845.6 million) and *Electric Current* with 1.6 percent (P606.1 million).

**Table 6.1A: Imports by Standard International Trade Classification (SITC) - 2010 (Pula)**

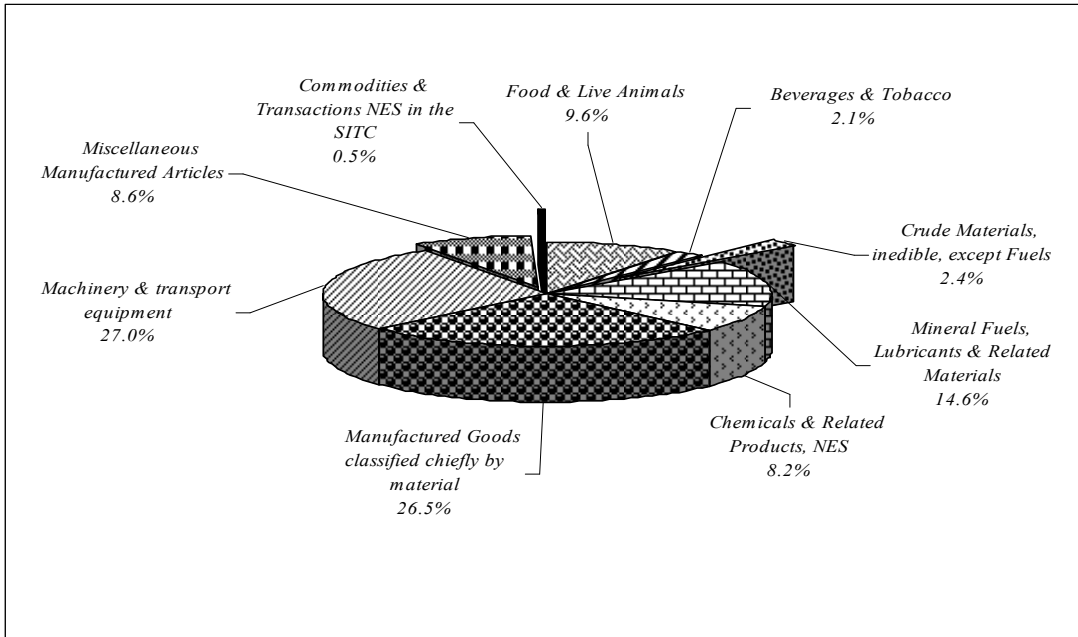
Section/ Division Code	Description	Value	%
<b>0</b>	<b>Food &amp; live animals</b>		
00	Live animals other than animals of division 03	57,269,279	0.1
01	Meat and meat preparations	135,646,730	0.4
02	Dairy products and birds/ eggs	464,388,571	1.2
03	Fish (not marine mammals), crustaceans, molluscs and aquatic invertebrates, and preparations thereof	88,835,040	0.2
04	Cereals and cereal preparations	863,490,812	2.2
05	Vegetables and fruit	813,212,838	2.1
06	Sugars, sugar preparations and honey	463,289,023	1.2
07	Coffee, tea, cocoa, spices, and manufactures thereof	222,462,733	0.6
08	Feeding stuff for animals (not including unmilled cereals)	206,745,877	0.5
09	Miscellaneous edible products and preparations	406,331,780	1.1
	<b>Total Section 0</b>	<b>3,721,672,683</b>	<b>9.6</b>
<b>1</b>	<b>Beverages &amp; tobacco</b>		
11	Beverages	470,450,395	1.2
12	Tobacco and tobacco manufactures	354,607,910	0.9
	<b>Total Section 1</b>	<b>825,058,305</b>	<b>2.1</b>
<b>2</b>	<b>Crude materials, inedible, except fuels</b>		
21	Hides, skins and furskins, raw	933,184	0.0
22	Oil-seeds and oleaginous fruits	16,804,346	0.0
23	Crude rubber (including synthetic and reclaimed)	4,648,174	0.0
24	Cork and wood	252,811,435	0.7
25	Pulp and waste paper	1,141,734	0.0
26	Textile fibres (other than wool tops & combed wool); wastes (not manufactured into yarn or fabric)	29,266,248	0.1
27	Crude fertilizers (excluding coal, petroleum and precious stones)	130,572,260	0.3
28	Metalliferous ores and metal scrap	447,917,186	1.2
29	Crude animal and vegetable materials, NES	33,040,755	0.1
	<b>Total Section 2</b>	<b>917,135,322</b>	<b>2.4</b>
<b>3</b>	<b>Mineral fuels, lubricants and related materials</b>		
32	Coal, coke and briquettes	17,091,602	0.0
33	Petroleum, petroleum products and related materials	4,845,641,416	12.5
34	Gas, natural and manufactured	151,239,703	0.4
35	Electric current	606,097,174	1.6
	<b>Total Section 3</b>	<b>5,620,069,895</b>	<b>14.6</b>
<b>4</b>	<b>Animal and vegetable oils, fats and waxes</b>		
41	Animal oils and fats	2,241,909	0.0
42	Fixed vegetable fats and oils, crude, refined or fractionated	201,983,983	0.5
43	Animal/ Vegetable fats & oils, processed; waxes; mixtures/ preparations ,NES.	13,370,509	0.0
	<b>Total Section 4</b>	<b>217,596,401</b>	<b>0.6</b>

**Table 6.1A Continued: Imports by Standard International Trade Classification (SITC) - 2010 (Pula)**

<b>Section/ Division Code</b>	<b>Description</b>	<b>Value</b>	<b>%</b>
<b>5</b>	<b>Chemicals &amp; related products, NES</b>		
51	Organic chemicals	85,291,069	0.2
52	Inorganic chemicals	103,764,426	0.3
53	Dyeing, tanning and colouring materials	229,770,237	0.6
54	Medicinal and pharmaceutical products	955,370,676	2.5
55	Essential oils and resinoids and perfume materials; toilet, polishing and cleansing preparations	856,485,495	2.2
56	Fertilizers	146,525,753	0.4
57	Plastics in primary forms	202,278,335	0.5
58	Plastics in non-primary forms	169,476,277	0.4
59	Chemical materials and products, NES	418,280,249	1.1
	<b>Total Section 5</b>	<b>3,167,242,517</b>	<b>8.2</b>
<b>6</b>	<b>Manufactured goods classified chiefly by material</b>		
61	Leather, leather manufactures, NES, and dressed furskins	4,326,239	0.0
62	Rubber manufactures, NES	581,295,034	1.5
63	Cork and wood manufactures (excluding furniture)	244,485,761	0.6
64	Paper, paperboard and articles of paper pulp, of paper or of paperboard	602,233,151	1.6
65	Textile yarn, fabrics, made-up articles, NES, and related products	351,336,873	0.9
66	Non-metallic mineral manufactures, NES	5,609,285,581	14.5
67	Iron and steel	984,465,288	2.5
68	Non-ferrous metals	200,997,534	0.5
69	Manufactures of metals, NES	1,643,541,348	4.3
	<b>Total Section 6</b>	<b>10,221,966,809</b>	<b>26.5</b>
<b>7</b>	<b>Machinery and transport equipment</b>		
71	Power-generating machinery and equipment	1,005,076,971	2.6
72	Machinery specialized for particular industries	1,407,128,054	3.6
73	Metalworking machinery	94,110,419	0.2
74	General industrial machinery and equipment, NES, and machine parts, NES.	1,545,086,990	4.0
75	Office machines and automatic data-processing machines	509,938,241	1.3
76	Telecommunications and sound-recording and reproducing apparatus and equipment	649,725,252	1.7
77	Electrical machinery, apparatus & appliances, NES, and electrical parts thereof	1,638,089,177	4.2
78	Road vehicles (including air-cushion vehicles)	3,282,452,055	8.5
79	Other transport equipment	307,257,851	0.8
	<b>Total Section 7</b>	<b>10,438,865,010</b>	<b>27.0</b>
<b>8</b>	<b>Miscellaneous manufactured articles</b>		
81	Prefabricated buildings; sanitary, plumbing, heating and lighting fixtures and fittings, NES	198,730,783	0.5
82	Furniture and parts; bedding, mattresses, mattress supports, cushions and similar stuffed furnishings	409,091,535	1.1
83	Travel goods, handbags and similar containers	43,182,139	0.1
84	Articles of apparel and clothing accessories	822,927,891	2.1
85	Footwear	342,393,835	0.9
87	Professional, scientific and controlling instruments and apparatus, NES	331,894,916	0.9
88	Photographic apparatus, equipment and supplies and optical goods, NES; watches and clocks	99,374,083	0.3
89	Miscellaneous manufactured articles, NES	1,060,400,071	2.7
	<b>Total Section 8</b>	<b>3,307,995,253</b>	<b>8.6</b>
<b>9</b>	<b>Commodities and transactions not classified elsewhere in the SITC</b>		
93	Special transactions and commodities not classified according to kind	178,585,159	0.5
97	Gold, non-monetary (excluding gold ores and concentrates)	99,769	0.0
	<b>Total Section 9</b>	<b>178,684,928</b>	<b>0.5</b>
	<b>Total Imports</b>	<b>38,616,287,123</b>	<b>100.0</b>

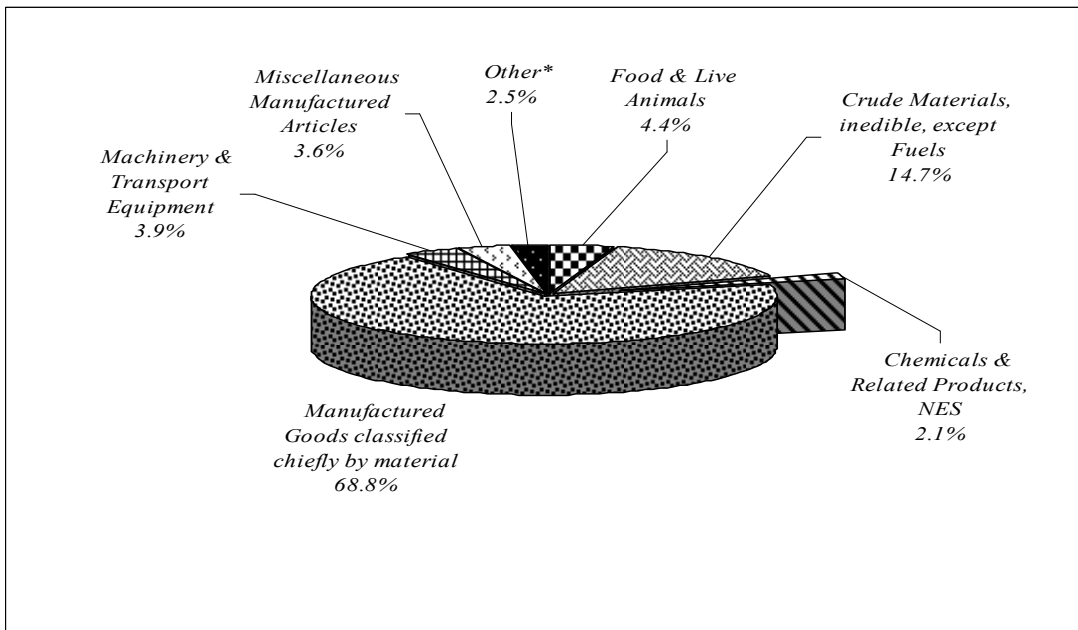


**Chart 6.1A: Imports by Standard International Trade Classification (SITC) - 2010**



Note: NES= Not Elsewhere Specified;

**Chart 6.1B: Exports by Standard International Trade Classification (SITC) - 2010**



Note: Other\*; All other commodities not specified as in Table 6.1B  
NES; Not Elsewhere Specified

## 6.1.2 Exports by Standard International Trade Classification (SITC)

The Section that contributed the most to total exports during 2010 was Section 6, which consists of “*Manufactured Goods classified chiefly by material*”. This Section accounted for 68.8 percent (P22, 028.4 million) of total exports (P32, 002.0 million) during the year. The Division that contributed the most in this Section was Division 66 which comprises “*Non-metallic mineral manufactures not elsewhere specified*”. This Division contributed 67.8 percent (P21, 688.9 million) of total exports during the year. This is the Division that contains Diamonds.

“*Crude Materials inedible, except Fuels*” (Section 2) contributed 14.7 percent (P4, 688.8 million) to total exports during 2010. The Division that contributed the most in this Section was Division 28, which comprises “*Metalliferous Ores and Scrap Metal*”, with 13.6 percent (P4, 346.8 million) of total exports during the year. This is the Division that contains Copper/Nickel.

“*Food & Live Animals*” (Section 0) contributed 4.4 percent (P1, 411.0 million) to total exports during the year, with most contribution coming from “*Meat & Meat Preparations*” (Division 01), having contributed 3.4 percent (P1, 087.0 million).

“*Machinery & Transport Equipment*” (Section 7) contributed 3.9 percent (P1, 233.2 million) to total exports during 2010 with Division 78, “*Road Vehicles*” contributing 1.5 percent (P494.5 million) and Division 77, “*Electrical Machinery, Apparatus, Appliances & Parts thereof*”, with 1.2 percent (P382.4 million).

“*Miscellaneous Manufactured Articles*” (Section 8) contributed 3.6 percent (P1, 142.4 million) to total exports during 2010, with Division 84, “*Articles of Apparel & Clothing Accessories*” contributing 3.2 percent (P1, 023.5 million) of the overall total.

**Table 6.1B: Exports by Standard International Trade Classification (SITC) - 2010 (Pula)**

Section/ Division Code	Description	Value	%
<b>0</b>	<b>Food and live animals</b>		
00	Live animals other than animals of division 03	875,440	0.0
01	Meat and meat preparations	1,087,011,102	3.4
02	Dairy products and birds/ eggs	6,655,645	0.0
03	Fish (not marine mammals), crustaceans, molluscs, aquatic invertebrates, and preparations thereof	927,790	0.0
04	Cereals and cereal preparations	110,949,869	0.3
05	Vegetables and fruit	18,288,263	0.1
06	Sugars, sugar preparations and honey	153,862,782	0.5
07	Coffee, tea, cocoa, spices, and manufactures thereof	2,380,425	0.0
08	Feeding stuff for animals (not including unmilled cereals)	16,289,969	0.1
09	Miscellaneous edible products and preparations	13,715,521	0.0
	<b>Total Section 0</b>	<b>1,410,956,806</b>	<b>4.4</b>
<b>1</b>	<b>Beverages and tobacco</b>		
11	Beverages	122,237,044	0.4
12	Tobacco and tobacco manufactures	25,407,431	0.1
	<b>Total Section 1</b>	<b>147,644,475</b>	<b>0.5</b>

**Table 6.1B Continued: Exports by Standard International Trade Classification (SITC) -  
2010 (Pula)**

<b>Section/ Division Code</b>	<b>Description</b>	<b>Value</b>	<b>%</b>
<b>2</b>	<b>Crude materials, inedible, except fuels</b>		
21	Hides, skins and furskins, raw	38,300,691	0.1
22	Oil-seeds and oleaginous fruits	34,857,059	0.1
23	Crude rubber (including synthetic and reclaimed)	100,671	0.0
24	Cork and wood	249,203	0.0
25	Pulp and waste paper	6,964,084	0.0
26	Textile fibres (other than wool tops and other combed wool) and their wastes	218,594	0.0
27	Crude fertilizers and minerals (excluding coal, petroleum and precious stones)	247,023,996	0.8
28	Metalliferous ores and metal scrap	4,346,787,559	13.6
29	Crude animal and vegetable materials, NES	14,303,494	0.0
	<b>Total Section 2</b>	<b>4,688,805,351</b>	<b>14.7</b>
<b>3</b>	<b>Mineral fuels, lubricants and related materials</b>		
32	Coal, coke and briquettes	49,676,685	0.2
33	Petroleum, petroleum products and related materials	61,986,972	0.2
34	Gas, natural and manufactured	1,597,301	0.0
	<b>Total Section 3</b>	<b>113,260,958</b>	<b>0.4</b>
<b>4</b>	<b>Animal and vegetable oils, fats and waxes</b>		
41	Animal oils and fats	8,788,726	0.0
42	Fixed vegetable fats and oils, crude, refined or fractionated	2,022,846	0.0
43	Animal/ Vegetable fats and oils, processed; waxes; mixtures/ preparations, NES	135,163	0.0
	<b>Total Section 4</b>	<b>10,946,735</b>	<b>0.0</b>
<b>5</b>	<b>Chemicals and related products, NES</b>		
51	Organic chemicals	263,639	0.0
52	Inorganic chemicals	497,054,464	1.6
53	Dyeing, tanning and colouring materials	12,102,043	0.0
54	Medicinal and pharmaceutical products	44,092,206	0.1
55	Essential oils and resinoids and perfume materials; toilet, polishing and cleansing preparations	19,392,639	0.1
56	Fertilizers	80,303	0.0
57	Plastics in primary forms	37,710,277	0.1
58	Plastics in non-primary forms	53,422,109	0.2
59	Chemical materials and products, NES	22,002,039	0.1
	<b>Total Section 5</b>	<b>686,119,719</b>	<b>2.1</b>
<b>6</b>	<b>Manufactured goods classified chiefly by material</b>		
61	Leather, leather manufactures, NES, and dressed furskins	4,217,253	0.0
62	Rubber manufactures, NES	2,767,397	0.0
63	Cork and wood manufactures (excluding furniture)	8,027,564	0.0
64	Paper, paperboard and articles of paper pulp, of paper or of paperboard	87,852,108	0.3
65	Textile yarn, fabrics, made-up articles, NES, and related products	96,970,044	0.3
66	Non-metallic mineral manufactures, NES	21,688,870,338	67.8
67	Iron and steel	22,149,235	0.1
68	Non-ferrous metals	6,200,021	0.0
69	Manufactures of metals, NES	111,308,399	0.3
	<b>Total Section 6</b>	<b>22,028,362,359</b>	<b>68.8</b>

**Table 6.1B Continued: Exports by Standard International Trade Classification (SITC) -  
2010 (Pula)**

<b>Section/ Division Code</b>	<b>Description</b>	<b>Value</b>	<b>%</b>
<b>7</b>	<b>Machinery and transport equipment</b>		
71	Power-generating machinery and equipment	55,011,333	0.2
72	Machinery specialized for particular industries	97,096,073	0.3
73	Metalworking machinery	12,542,620	0.0
74	General industrial machinery and equipment, NES, and machine parts, NES.	87,901,628	0.3
75	Office machines and automatic data-processing machines	21,353,870	0.1
76	Telecommunications and sound-recording and reproducing apparatus and equipment	63,278,073	0.2
77	Electrical machinery;apparatus, appliances, parts (including non-electrical counterparts, NES)	382,372,944	1.2
78	Road vehicles (including air-cushion vehicles)	494,454,084	1.5
79	Other transport equipment	19,152,718	0.1
	<b>Total Section 7</b>	<b>1,233,163,343</b>	<b>3.9</b>
<b>8</b>	<b>Miscellaneous manufactured articles</b>		
81	Prefabricated buildings; sanitary, plumbing, heating and lighting fixtures and fittings, NES	3,840,099	0.0
82	Furniture and parts thereof; bedding, mattresses, mattress supports, cushions...	24,472,352	0.1
83	Travel goods, handbags and similar containers	400,736	0.0
84	Articles of apparel and clothing accessories	1,023,494,098	3.2
85	Footwear	15,924,302	0.0
87	Professional, scientific and controlling instruments and apparatus, NES	12,626,250	0.0
88	Photographic apparatus, equipment and supplies and optical goods, NES; watches and clocks	2,424,218	0.0
89	Miscellaneous manufactured articles, NES	59,217,293	0.2
	<b>Total Section 8</b>	<b>1,142,399,348</b>	<b>3.6</b>
<b>9</b>	<b>Commodities and transactions not classified elsewhere in the SITC</b>		
93	Special transactions and commodities not classified according to kind	46,370,020	0.1
97	Gold, non-monetary (excluding gold ores and concentrates)	493,977,915	1.5
	<b>Total Section 9</b>	<b>540,347,935</b>	<b>1.7</b>
	<b>Total Exports</b>	<b>32,002,007,029</b>	<b>100.0</b>

*Note: NES= Not Elsewhere Specified*

## 6.2 Broad Economic Categories (BEC)

The Broad Economic Categories classification was designed to serve as a means for converting trade data compiled in terms of SITC into end use categories that were meaningful within the framework of System of National Accounts (SNA). These categories are approximating the three basic classes of goods in SNA; namely capital goods, intermediate goods and consumption goods.

Broad Economic Categories has 19 basic categories that can be aggregated to approximate the three basic classes of goods, thus permitting trade statistics to be considered jointly with other sets of general economic statistics such as national accounts and industrial statistics; for national, regional and global economic analysis.

The discussion here is based only on the seven (7) sections of the Broad Economic Categories.

### 6.2.1 Imports by Broad Economic Classification (BEC)

During 2010, imports by Broad Economic Categories, consisted mainly of *“Industrial Supplies not elsewhere specified”* (Section 2). This Section contributed 33.7 percent (P13, 030.9 million) of total imports (P38, 616.3 million) during the year (Table 6.2). Most contribution in this Section came from Division 22 *“Industrial supplies, processed”*, with 20.6 percent (P7, 972.5 million) of total imports during the year.

*“Capital Goods (Excluding Transport Equipment) Parts & Accessories”*, Section 4, constituted 17.1 percent (P6, 614.4 million) of total imports during 2010, with 10.2 percent (P3, 953.5 million) attributable to Division 41; *“Capital Goods (Excluding Transport Equipment)”*.

Section 3, *“Fuel & Lubricants”*, constituted 14.4 percent (P5, 570.7 million) of total imports, contribution attributed mainly to Division 32 *“Fuel & Lubricants, Processed”* with 14.4 percent (P5, 554.1 million). Section 6, *“Consumer Goods”* constituted 12.1 percent (P4, 689.7 million) of total imports during 2010 with Division 63, *“Non-durable Consumer Goods”* contributing 6.0 percent (P2, 298.8 million), followed by Division 62 *“Semi-durable consumer goods”* and Division 61 *“Durable consumer goods”* with contributions of 4.3 percent (P1, 668.5 million) and 1.9 percent (P722.4 million) respectively to total imports during the year.

Contributions made by other Sections and Divisions of the Broad Economic Categories to total exports during 2010 can be observed in Table 6.2 and Chart 6.2A.

### 6.2.2 Exports by Broad Economic Classification (BEC)

It is also of interest to look at the commodities that are exported by Broad Economic Categories. This data is also presented in Table 6.2 together with the imports data. This table shows that during 2010, almost 87 percent of total exports were *“Industrial Supplies not elsewhere specified”*; Section 2. The Section contributed 86.7 percent (P27, 754.9 million) to total exports (P32, 002.0 million) during 2010, with 61.7 percent (P19, 740.5 million) attributable to Division 21, *“Industrial Supplies in primary form”*, and 25.0 percent (P8, 014.4 million) contributed by Division 22, *“Industrial Supplies, Processed”*.

Section 1, *Food & Beverages* made a contribution of 4.9 percent (P1, 556.2 million) during the year, with 4.7 percent (P1, 500.8 million) attributable to Division 12, *“Food and Beverages”*.

processed". Section 6; "Consumer Goods not elsewhere specified" contributed 4.0 percent (P1, 287.5 million) to total exports during the year, with 3.2 percent (P1, 014.7 million) attributable to Division 62, "Semi-durable Consumer Goods".

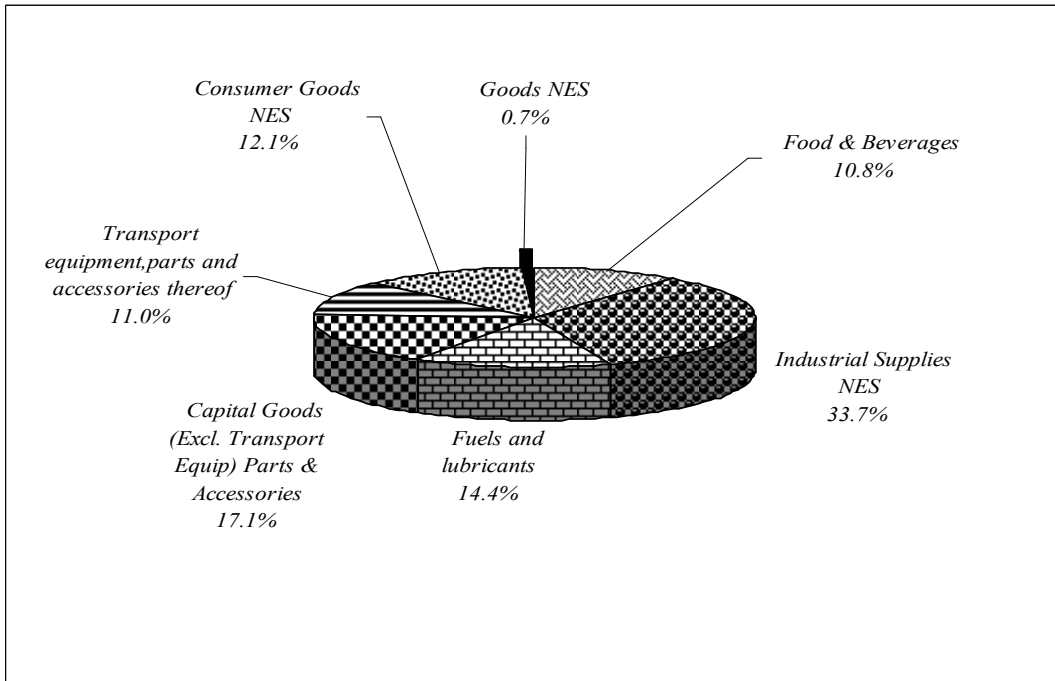
Contributions made by other Sections and Divisions of the Broad Economic Categories to total exports during 2010 can be observed in Table 6.2 and Chart 6.2B.

**Table 6.2: Trade by Broad Economic Category (BEC) - 2010 (Pula)**

Section	Division	Description	Imports	%	Total Exports	%
<b>1</b>	<b>Food &amp; Beverages</b>					
	11	Food and beverages in primary form	1,144,979,429	3.0	55,378,278	0.2
	12	Food and beverages, processed	3,020,929,532	7.8	1,500,809,005	4.7
	<b>Total Section 1</b>		<b>4,165,908,961</b>	<b>10.8</b>	<b>1,556,187,283</b>	<b>4.9</b>
<b>2</b>	<b>Industrial Supplies NES</b>					
	21	Industrial supplies, NES, primary form	5,058,441,853	13.1	19,740,500,051	61.7
	22	Industrial supplies, processed	7,972,496,608	20.6	8,014,382,199	25.0
	<b>Total Section 2</b>		<b>13,030,938,461</b>	<b>33.7</b>	<b>27,754,882,250</b>	<b>86.7</b>
<b>3</b>	<b>Fuels and lubricants</b>					
	31	Fuel and lubricants, primary form	16,586,496	0.0	50,372,253	0.2
	32	Fuel and lubricants, processed	5,554,113,228	14.4	61,506,685	0.2
	<b>Total Section 3</b>		<b>5,570,699,724</b>	<b>14.4</b>	<b>111,878,938</b>	<b>0.3</b>
<b>4</b>	<b>Capital Goods (Excl. Transport Equip) Parts &amp; Accessories</b>					
	41	Capital goods (except transport equipment)	3,953,539,794	10.2	274,607,993	0.9
	42	Parts and accessories of capital goods	2,660,891,157	6.9	90,213,629	0.3
	<b>Total Section 4</b>		<b>6,614,430,951</b>	<b>17.1</b>	<b>364,821,622</b>	<b>1.1</b>
<b>5</b>	<b>Transport Equipment, Parts and Accessories thereof</b>					
	51	Passenger motor cars	1,235,142,130	3.2	78,216,881	0.2
	52	Other transport equipment	1,684,556,895	4.4	379,652,821	1.2
	53	Parts & accessories of transport equipment	1,337,080,912	3.5	421,773,017	1.3
	<b>Total Section 5</b>		<b>4,256,779,937</b>	<b>11.0</b>	<b>879,642,719</b>	<b>2.7</b>
<b>6</b>	<b>Consumer Goods NES</b>					
	61	Durable consumer goods NES	722,365,106	1.9	72,976,282	0.2
	62	Semi-durable durable consumer goods NES	1,668,501,619	4.3	1,014,654,288	3.2
	63	Non-durable consumer goods NES	2,298,841,391	6.0	199,907,693	0.6
	<b>Total Section 6</b>		<b>4,689,708,116</b>	<b>12.1</b>	<b>1,287,538,263</b>	<b>4.0</b>
<b>7</b>	<b>Goods NES</b>					
		Goods NES	287,820,973	0.7	47,055,954	0.1
<b>Total</b>			<b>38,616,287,123</b>	<b>100.0</b>	<b>32,002,007,029</b>	<b>100.0</b>

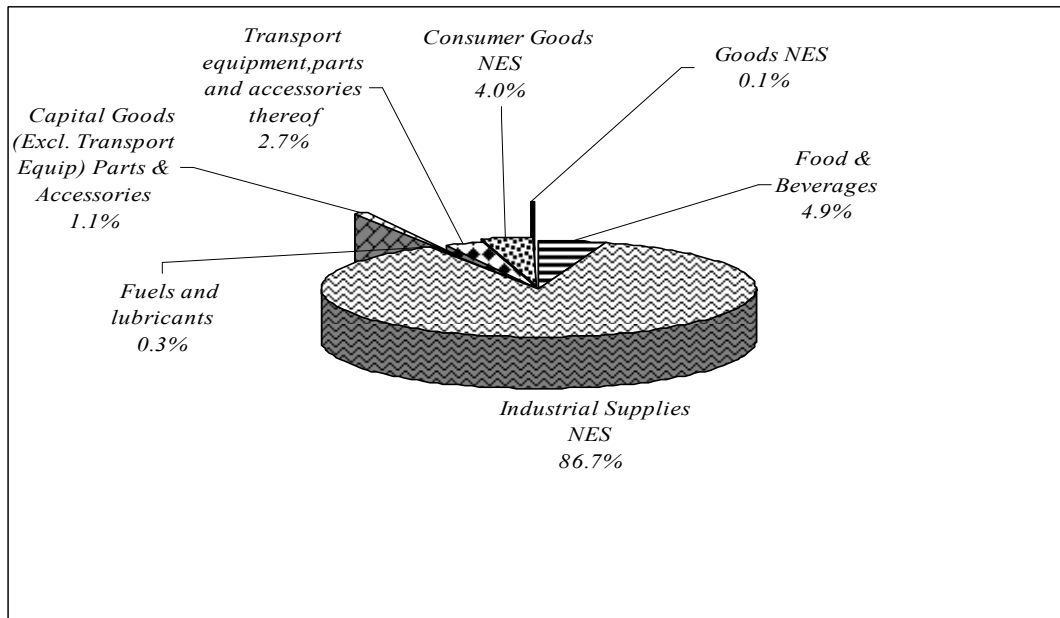
Note: NES= Not Elsewhere Specified

**Chart 6.2A: Imports by Broad Economic Categories - 2010**



Note: NES= Not Elsewhere Specified

**Chart 6.2B: Exports by Broad Economic Categories - 2010**



Note: NES= Not Elsewhere Specified

## 7.0 SOURCES AND METHODS OF EXTERNAL TRADE STATISTICS

Botswana trade statistics are compiled by External Trade Statistics Unit of the Central Statistics Office (CSO). External trade statistics here refers to trade in goods only (International Merchandise Trade Statistics). Trade Statistics in services are compiled by the Central Bank (Bank of Botswana). The primary source of external trade data is Customs & Excise Division which is part of Botswana Unified Revenue Service. Customs & Excise is responsible for data capture for both computerized and manual borders and the monthly raw data files are transferred to CSO for data processing, in electronic form.

Up to 2006 External Trade Statistics Annual Report, Botswana was practicing the Relaxed Special Trade Type. The Relaxed Special Trade Type takes into account goods that have been cleared for local consumption in the case of imports, and those that are exported permanently. This means that only goods that have been imported into Botswana and have been cleared by customs to be consumed in Botswana are recorded for external trade statistics as imports. In the case of exports, only goods that have been cleared by customs as being exported for consumption by the outside world are recorded as exports. Also forming part of trade statistics are goods that are imported or exported for inward/outward customs processing.

As from 2007 External Trade Statistics Annual Report, the Botswana External Trade database has been revised to cater for General Trade Type as per the United Nations Statistics Division recommendations. The General Trade Type gives a complete coverage of external trade compared to the Special Trade Type.

Imports are valued CIF (cost, insurance & freight) while exports are valued FOB (free on board). The value of imports includes transport and insurance costs to the importing country. Exports value consists only of the value of goods as they leave the exporting country.

**Domestic exports:** Goods of Botswana origin being exported permanently out of Botswana for consumption in the outside world.

**Re-Exports:** Goods that were initially imported into Botswana for local consumption but are now being exported permanently out of Botswana (for various reasons best known to individual exporters) for consumption in the outside world

**Imports:** Goods imported from the outside world, into Botswana for local consumption

**Trade Balance (Net Export):** This refers to the total value of goods exported minus the total value of goods imported by a given economy in a given period of time. A positive trade balance (trade surplus) indicates that a country is exporting more in value terms than it is importing. A negative trade balance (trade deficit) indicates that the country imports more as compared to what it sells as exports.



## 8.0 ABBREVIATIONS USED

SADC	Southern African Development Community
SACU	Southern African Customs Union
EU	European Union
SITC	Standard International Trade Classification
BEC	Broad Economic Categories
ISIC	International Standard Industrial Classification
UK	United Kingdom
USA	United States of America
UAE	United Arab Emirates

## 9.0 APPENDICES

### Appendix 1 Principal Imports list

Chemicals & Rubber Products: *Chapters 28-40*  
Food, Beverages & Tobacco: *Chapters 01-24*  
Furniture: *Chapter 94*  
Machinery & Electric Equipment: *Chapters 84 & 85*  
Metals & Metal Products: *Chapters 72-83*  
Vehicle & Transport Equipment: *Chapters 86-89*  
Wood & Paper Products: *Chapters 44-49*  
Other Goods: This is the residual of Total Imports and Principal Imports

### Appendix 2 Principal Exports list

Copper & Nickel: *Commodities (26030000, 26040000, 75011000, 74011000)*  
Diamonds: *Commodities (71021000, 71022100, 71022900, 71023100, 71023900)*  
Gold: *Commodities (71081100, 71081200, 71081300)*  
Hides & Skins: *Chapter 41*  
Iron Steel & Related Products: *Chapters 72 & 73*  
Machinery & Electric Equipment: *Chapters 84 & 85*  
Meat & Meat Products: *Chapter 02*  
Salt & Soda Ash: *Commodities (25010000, 2836200)*  
Textiles: *Chapters 50-63*  
Vehicles & Parts: *Chapters 87*  
Plastic & Plastic Products: *Chapters 39*  
Other Goods: This is the residual of Total Exports and Principal Exports

### **Appendix 3 Standard International Trade Classification**

- 0 Food and Live animals
- 1 Beverages and tobacco
- 2 Crude materials inedible, except fuels
- 3 Mineral fuels, lubricants and related materials
- 4 Animal and vegetable oils fats and waxes
- 5 Chemicals and related products not elsewhere specified
- 6 Manufactured goods classified chiefly by material
- 7 Machinery and transport equipment
- 8 Miscellaneous manufactured articles
- 9 Commodities & transactions not classified elsewhere in the SITC

### **Appendix 4 Broad Economic Categories**

- 1 Food and beverages
- 2 Industrial supplies not elsewhere specified
- 3 Fuels and lubricants
- 4 Capital goods (excluding transport equipment), parts & accessories
- 5 Transport equipment, parts and accessories thereof
- 6 Consumer goods not elsewhere specified
- 7 Goods not elsewhere specified

### **Appendix 5 International Standard Industrial Classification**

- A Agriculture, hunting and forestry
- B Fishing
- C Mining and quarrying
- D Manufacturing
- E Electricity, gas and water supply
- F Construction
- G Wholesale & retail trade; repair of motor vehicles, motorcycles, personal & h/h goods
- H Hotels and restaurants
- I Transport, storage and communications
- J Financial intermediation
- K Real estate, renting and business activities
- L Public administration and defence; compulsory social security
- M Education
- N Health and social work
- O Other community, social and personal service activities
- P Activities of private h/h as employers & undifferentiated production activities of private h/h
- Q Extraterritorial organizations and bodies
- R Other Commodities not classified in ISIC

*Note: h/h= Households*

## **10.0 OTHER RELATED REPORTS**

1. External Trade Monthly Digest
2. External Trade Quarterly Digest